

## Monthly Return of Equity Issuer on Movements in Securities

For the month ended (dd/mm/yyyy) : 28/02/2011

To : Hong Kong Exchanges and Clearing Limited

Name of Issuer Date Submitted Manulife Financial Corporation
04/03/2011

I. Movements in Authorised Share Capital

1. Ordinary Shares

(1) Stock code : <u>00945</u> Descrij	ption : <u>Common</u>	Shares	
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	Unlimited	No par value	Unlimited
Increase/(decrease)			
Balance at close of the month			
(2) Stock code :Descrip	ption :		
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
	shares	currency)	(State currency)
Balance at close of preceding month			(sidle currency)
Balance at close of preceding month Increase/(decrease)			(sidie currency)

# 2. Preference Shares

Stock code : <u>N/A</u> Descr	ription : <u>Preferenc</u>	e Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1	14,000,000	No par value No par	Unlimited
Class A	58,000,000	value	Unlimited
Class B	0	No par value	Unlimited
Increase/(decrease)	0		
Balance at close of the month	72,000,000	No par value	Unlimited

## 3. Other Classes of Shares

Stock code :Descr	iption :		
	No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month			
Increase/(decrease)			
Balance at close of the month			

Total authorised share capital at the end of the month (*State currency*) :

### II. Movements in Issued Share Capital

	No. of ordinary shares		No of preference	No. of other classes
	Common Shares	(2)	shares	of shares
Balance at close of preceding month	1,777,896,071		72,000,000	
Increase/ (decrease) during the month	63,553		0	
Balance at close of the month	1,777,959,624		72,000,000	

### III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Particulars of share option scheme including EGM approval date (dd/mm/yyyy) and		Movement dur		No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month		
class of shares issuable	Granted	Exercised	Cancelled	Lapsed			
1. Executive Stock Option Plan							
(04/05/2000) Common Shares	4,132,351	30,454	5,437	2,692,866	30,454	36,929,956	
(Note 1)							
2. 1999 Long Term Stock Incentive Plan							
(14/05/2001) Common Shares (Note 1)						0	
3. Director Equity Incentive Plan							
(30/04/2002) Common Shares						70,000	

(Note 1)			
Total	A. (Ordinary shares)	30,454	
	(Preference shares)		
	(Other class)		
Total funds raised during the month from exercise of			
options (State currency)	Cdn. \$489,739		

For Main Board and GEM listed issuers

Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of Nominal value at nominal close of value preceding month	Exercised during the month	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
<u>1.</u>					
( / / ) Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price EGM approval date					
(if applicable) (dd/mm/yyyy)					
2.					
( / / ) Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price					
EGM approval date (if applicable) (dd/mm/yyyy) 3.	( / / )				
( / / ) Stock code (if listed) Class of shares issuable ( <i>Note 1</i> )					
EGM approval date (if applicable)	( / / )				
<u> </u>					
( / / ) Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price					
EGM approval date (if applicable) (dd/mm/yyyy)	( / / )				
	Total	(Prefere	ary shares) 0 nce shares) Other class)		

Convertibles (i.e. Convertible i	nto Sharas of the l	sour which are to		For Main Board and GEM listed issuers			
Class and description		Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month	
1.							
Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price EGM approval date (if applicable) (dd/mm/yyyy)) 2.	 ( / / _ )	·					
Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price		·					
EGM approval date (if applicable) (dd/mm/yyyy)3.	( / / )						
Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price							
EGM approval date (if applicable) (dd/mm/yyyy)	( / / )						
4.							
Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price		·					
EGM approval date (if applicable) (dd/mm/yyyy)	( / / )						
			(Prefere	nary shares) 0 ence shares) Other class)			

For Main Board and GEM listed issuers Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Full particulars including EGM approval date (dd/mm/yyyy), if applicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1. Stock Plan for Non-Employee Directors		
Deferred Share Units settled in Common Shares	0	0
04/05/2000	)	
shares (Note 1	)	
2. Executive Stock Option Plan Deferred Share Units settled in Common Shares	32,419	0
(04/05/2000	)	
shares (Note 1		
3. Dividend Reinvestment and Share Purchase Plan	0	0
		0
(07/05/2009	)	
shares (Note 1		
Total D. (Ordinary shares		0
(Preference shares		_
(Other class	)	

	ner movements in I	Issued Share Capital					No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Type of Issue							
			Class of shares issuable ( <i>Note 1</i> )					
1.	Rights issue	At price : State	Issue and allotment date : (dd/mm/yyyy)	( /	'/	)		
			EGM approval date: (dd/mm/yyyy)	( /	/	)		
			Class of shares issuable ( <i>Note 1</i> )					
2.	Open offer	At price : State	Issue and allotment date : (dd/mm/yyyy)	( /	/	)		
			EGM approval date: (dd/mm/yyyy)	( /	/	)		
			Class of shares issuable ( <i>Note 1</i> )					
3.	Placing	At price : State	Issue and allotment date : (dd/mm/yyyy)	( /	/	)		
			EGM approval date: (dd/mm/yyyy)	( /	'/	)		
			Class of shares issuable (Note 1)					
4.	Bonus issue		Issue and allotment date : (dd/mm/yyyy)	( /	/	)		
			EGM approval date: (dd/mm/yyyy)	( /	/	)		

		I	For M	<u>Main</u>	Boar	rd and GEM liss No. of new shares of issuer issued during the month pursuant thereto	ted issuers No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Type of Issue						
5.	Scrip dividend At price : State currency ——	Class of shares issuable ( <i>Note 1</i> ) — Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(	/ /			
6.	Repurchase of shares	Class of shares repurchased ( <i>Note 1</i> ) Cancellation date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)		/ /			
7.	Redemption of shares	Class of shares redeemed ( <i>Note 1</i> ) Redemption date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)		/ /			
8.	Consideration issue At price : State currency —	Class of shares issuable ( <i>Note 1</i> ) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)					

		F	or Main 1	Boar	d and GEM list	
	Type of Issue				No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
		Class of shares issuable (Note 1)				
9.	Capital reorganisation	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
		EGM approval date: (dd/mm/yyyy)	( / /	)		
10.	Other 680 Common shares were issued to policyholders to	Class of shares issuable (Note 1)	Commo	on		
	correct errors made in connection with the demutualization At price : State	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
	of The currency Manufacturers Life Insurance Company and/or John Hancock Life Insurance Company	EGM approval date: (dd/mm/yyyy)	( / /	)		
					680	
			ordinary s ference s (Other	hare	s)	-

Total increase / (decrease) in ordinary shares during the month (i.e. Total of A to E):	(1) (2)	63,553
Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):		
Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):		
(These figures should be the same as the relevant figures under II above ("Movements in Issued Share Capital").)		

Remarks (if any):

Submitted by: David Kerr
AVP, Senior Counsel and Assistant Corporate Secretary         (Director, Secretary or other duly authorised officer)

Notes :

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.