

## **Monthly Return of Equity Issuer on Movements in Securities**

For the month ended (dd/mm/yyyy) :	31/08/2013		
To: Hong Kong Exchanges and Clearing	ng Limited		
Name of Issuer  Date Submitted	Manulife 05/09/20	e Financial Co	rporation
I. Movements in Authorised Share Cap	itai		
1. Ordinary Shares			
(1) Stock code : <u>00945</u> Descri	iption : <u>Common</u>	Shares	
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	Unlimited	No par value	Unlimited
Increase/(decrease)			
Balance at close of the month			
(2) Stock code :Descri	iption :		
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	; <del></del>		
Increase/(decrease)			
Balance at close of the month			

2. Preference Shares			
Stock code : <u>N/A</u> Descri	ption : <u>Preference</u>	e Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1	66,000,000	No par value	Unlimited
Class A	58,000,000	No par value No par	Unlimited
Class B	0	value	<u>Unlimited</u>
Increase Class 1 Preferred Shares	0		
Balance at close of the month	124,000,000	No par value	<u>Unlimited</u>
3. Other Classes of Shares			
Stock code :Descri	ption:		
	No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month			
Increase/(decrease)			
Balance at close of the month			

N/A

Total authorised share capital at the end of the month (State

currency):

## II. Movements in Issued Share Capital

	No. of ordinar	ry shares No of preference No. of		No. of other classes
	Common Shares	(2)	shares	of shares
Balance at close of preceding month	1,838,123,266		124,000,000	
Increase/ (decrease) during the month	100,078		0	
Balance at close of the month	1,838,223,344		124,000,000	

## III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Particulars of share option scheme including EGM approval date (dd/mm/yyyy) and class of shares issuable issuable Granted Exercised Cancelled Lapsed  1. Executive Stock Option Plan  (04/05/2000) Common Shares (Note I)  2. 1999 Long Term Stock Incentive Plan  (14/05/2001) Common Shares (Note I)  3. Director Equity Incentive Plan  (30/04/2002) Common Shares (Note I)  3. Director Equity Incentive Plan  (30/04/2002) Common Shares (Note I)  3. Director Equity Incentive Plan  (30/04/2002) Common Shares (Note I)	Share Options (unde	r Share Option	Schemes of the	Issuer)			
Including EGM approval date   Movement during the month   Including EGM approval date   Including EGM as at close of the month   Including EGM as at close of the month   Including ESM	Particulars of share					No. of new shares of	No. of new shares of
Approval date							
Common   C	including EGM					the month pursuant	issued pursuant thereto
Canal Cass of Shares   Share	approval date		Movement dur	ing the month		thereto	as at close of the month
Security   Stock Option   Plan	(dd/mm/yyyy) and		Tito venient dan	ing the month		_	
1. Executive   Stock Option   Plan	class of shares						
Stock Option   Plan	issuable	Granted	Exercised	Cancelled	Lapsed		
Common   Shares   (Note 1)	1. Executive				-		
Common   Shares   (Note 1)	Stock Option						
Common   O   41,207   67,249   O   41,207   33,781,518							
Common   Shares   0	1 1411						
Common   Shares   0							
Common   Shares   0							
Common   Shares   0							
Shares (Note I)  2. 1999 Long Term Stock Incentive Plan  (14/05/2001) Common Shares (Note I)  3. Director Equity Incentive Plan  (30/04/2002) Common	(04/05/2000)						
Shares (Note 1)   2. 1999 Long   Term Stock   Incentive Plan	Common	0	41 207	(7.240	0	41.207	22 701 510
(Note 1)   2. 1999 Long   Term Stock   Incentive Plan	Shares	Ü	41,207	67,249	U	41,20/	33,/81,518
2. 1999 Long Term Stock Incentive Plan  (14/05/2001) Common Shares (Note 1)  3. Director Equity Incentive Plan  (30/04/2002) Common						. ———	
Term Stock Incentive Plan  (14/05/2001) Common Shares (Note 1)  3. Director Equity Incentive Plan  (30/04/2002) Common	(11016-1)						
Term Stock Incentive Plan  (14/05/2001) Common Shares (Note 1)  3. Director Equity Incentive Plan  (30/04/2002) Common	2 1000 Long						
Incentive Plan							
(14/05/2001) Common Shares (Note 1)  3. Director Equity Incentive Plan  (30/04/2002) Common							
Common   Shares	Incentive Plan						
Common   Shares							
Common   Shares							
Common   Shares							
Common   Shares	(14/05/2001)						
Shares (Note 1)  3. Director Equity Incentive Plan  (30/04/2002) Common							
(Note 1)  3. Director Equity Incentive Plan  (30/04/2002) Common							0
3. Director Equity Incentive Plan  (30/04/2002) Common					<del>.</del>	<del>.</del>	
Equity Incentive Plan  (30/04/2002)  Common	(Note 1)						
Equity Incentive Plan  (30/04/2002)  Common							
Incentive Plan							
Incentive Plan	Equity						
(30/04/2002) Common	Incentive Plan						
Common							
Common							
Common							
Common	(20/04/2002)						
Shares					0	0	0
	Shares						•

For Main Board and GEM listed issuers

(Note 1)			
Total	A. (Ordinary shares)	41,207	
	(Preference shares)	0	
	(Other class)		
Total funds raised during the month from exercise of			
options (State currency)	Cdn. \$645,714		

Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of Nominal value a nominal close of value preceding month	during the	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	•				
	•				
Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable)		-			
(dd/mm/yyyy) 2.	( / / )	_			
	•				
( / / ) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable)		- - -			
(dd/mm/yyyy)  3.		-			
( / / )	· <u></u>				
Stock code (if listed) Class of shares issuable (Note 1)		_			
Subscription price		<del>-</del> -			
EGM approval date (if applicable)					
(dd/mm/yyyy) 4.		-			
	·				
Class of shares		_			
Subscription price EGM approval date		<del>_</del>			
(if applicable) (dd/mm/yyyy)	( / / )	_			
	Tot	al B. (Ordi	nary shares) 0 ence shares)		-

Convertibles (i.e. Convertible i		Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
Stock code (if listed)						
Class of shares issuable (Note 1)						
Subscription price						
EGM approval date (if applicable)						
(dd/mm/yyyy))	( / / )					
2.						
Stock code (if listed) Class of shares						
issuable (Note 1)						
Subscription price EGM approval date						
(if applicable)						
(dd/mm/yyyy)	( / / )					
3.						
	<del></del>					
Stock code (if listed)						
Class of shares						
issuable (Note 1)						
Subscription price EGM approval date						
(if applicable) (dd/mm/yyyy)	( / / )					
4.	( / / )					
	<del></del>					
Stock code (if listed)						
Class of shares						
issuable (Note 1) Subscription price						
EGM approval date						
(if applicable) (dd/mm/yyyy)	( / / )					
			Гotal С. (Ordin	nary shares) 0		-
			(Prefere	ence shares) Other class)		-
			(			-

For Main Board and GEM listed issuers Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

uiaii	under Snare Option Schemes)		
	Il particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Stock Plan for Non-Employee Directors		
	Deferred Share Units settled in Common Shares	0	0
	Deterred Share Onlts settled in Common Shares	U	O
	(0.4/0.5/2000)		
	(04/05/2000)		
	shares (Note 1)		
2.	Executive Stock Option Plan		
	Deferred Share Units settled in Common Shares	58,871	0
	Deterred Share Onits settled in Common Shares	30,071	O
	(0.4/0.7/2000)		
	(04/05/2000)		
	shares (Note 1)		
3.	Dividend Reinvestment and Share Purchase Plan Dividends reinvested in Common Shares and Common Share	0	0
	purchases		
	purchases		
	(07/05/2009)		
	shares (Note 1)		-
	Total D. (Ordinary shares)	58,871	0
	(Preference shares)		
	(Other class)		
	,		

						No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Type of Issue						
			Class of shares issuable (Note 1)				
1.	Rights issue	At price : State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
			Class of shares issuable (Note 1)				
2.	Open offer	At price : State currency	Issue and allotment date: (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
			Class of shares issuable (Note 1)				
3.	Placing	At price : State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
			Class of shares issuable (Note 1)				
4.	Bonus issue		Issue and allotment date: (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		

For Main Board and GEM listed issuers

			•		<u>vium</u>	<u>Bour</u>	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Type of Issue							
			Class of shares issuable (Note 1)	_				
5.	Scrip dividend	At price : State currency —	Issue and allotment date : (dd/mm/yyyy)	(	/ /	)		
			EGM approval date: (dd/mm/yyyy)	(	/ /	)		
			Class of shares repurchased (Note 1)	_				
6.	Repurchase of shares		Cancellation date : (dd/mm/yyyy)	(	/ /	)		
			EGM approval date: (dd/mm/yyyy)	(	/ /	)		
			Class of shares redeemed (Note 1)					
7.	Redemption of shares		Redemption date : (dd/mm/yyyy)	(	/ /	)		
			EGM approval date: (dd/mm/yyyy)	(	/ /	)		
			Class of shares issuable (Note 1)					
8.	Consideration issue	At price : State currency	Issue and allotment date : (dd/mm/yyyy)	(	/ /	)		
			EGM approval date: (dd/mm/yyyy)	(	/ /	)		

For Main Board and GEM listed issuers

	Type of Issue				Bour	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	1390 01 15540						
			Class of shares issuable (Note 1)	e			
9.	Capital reorganisation		Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
10.	Other	At price : State	Class of shares issuable (Note 1)	e Comm	on		
		At price : State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
					share	s) <u>0</u> s)	-
То	otal increase / (dec	rease) in ordinary shares during	g the month (i.e. Total of A to	E):	(	1)	100,078
					(	2)	
Т	otal increase / (dec	rease) in preference shares duri	ing the month (i.e. Total of A	to E):			0
Т	otal increase / (dec	rease) in other classes of shares	s during the month (i.e. Total	of A to E):			
	•	d be the same as the relevant fi	,			Share Capital	").)

Remarks (if any):
Submitted by: Kay Song
Title: Assistant Corporate Secretary
(Director, Secretary or other duly authorised officer)

## Notes:

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.