

## **Monthly Return of Equity Issuer on Movements in Securities**

For the month ended (dd/mm	n/yyyy):	31/07/2013		
To: Hong Kong Exchanges and	d Clearing	Limited		
Name of Issuer Date Submitted		Manulife 07/08/20	Financial Co	rporation
I. Movements in Authorised Sh	nare Capita	.1		
1. Ordinary Shares				
(1) Stock code : <u>00945</u>	Descript	ion: <u>Common</u>	Shares	
Balance at close of preceding r	nonth <u>l</u>	No. of ordinary shares Unlimited	Par value (State currency) No par value	Authorised share capital (State currency)  Unlimited
Increase/(decrease)	_			
Balance at close of the month	_			
(2) Stock code :	Descript	ion :		
		No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding r	nonth _			
Increase/(decrease)	_			
Balance at close of the month	_			

2. Preference Shares			
Stock code : <u>N/A</u> Descri	ption : <u>Preference</u>	e Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1	66,000,000	No par value	Unlimited
Class A	58,000,000	No par value No par	Unlimited
Class B	0	value	<b>Unlimited</b>
Increase Class 1 Preferred Shares	0		
Balance at close of the month	124,000,000	No par value	<u>Unlimited</u>
3. Other Classes of Shares			
Stock code :Descri	ption:		
	No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month			
Increase/(decrease)			
Balance at close of the month			

N/A

Total authorised share capital at the end of the month (State

currency):

## II. Movements in Issued Share Capital

	No. of ordinary shares No of preference		No. of other classes	
	Common Shares	(2)	shares	of shares
Balance at close of preceding month	1,837,957,237		124,000,000	
Increase/ (decrease) during the month	166,029		0	
Balance at close of the month	1,838,123,266		124,000,000	

## III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Snare Options (unde	i Share Option	i Schemes of the	issuei)			
Particulars of share					No. of new shares of	No. of new shares of
option scheme					issuer issued during	issuer which may be
including EGM					the month pursuant	issued pursuant thereto
approval date		Movement dur	ing the month		thereto	as at close of the month
(dd/mm/yyyy) and		1110 V CIII CIII CUI	ing the month		_	
class of shares						
issuable	Granted	Exercised	Cancelled	Lapsed		
1. Executive						
Stock Option						
Plan						
1 Idii						
(04/05/2000)						
Common		24 22 5			04.00=	
Shares	11,419	91,885	35,399	7,445	91,885	33,889,974
(Note 1)	-	<del></del>			<del>-</del>	
(Note 1)						
2. 1999 Long						
Term Stock						
Incentive Plan						
micentive i iun						
(14/05/2001)						
(14/05/2001)						
Common						0
Shares						
(Note 1)						
3. Director						
Equity						
Incentive Plan						
(20/04/2002)						
(30/04/2002)						
Common				0	0	0
Shares						

For Main Board and GEM listed issuers

(Note 1)			
Total	A. (Ordinary shares)	91,885	
	(Preference shares)		
	(Other class)		
Total funds raised during the month from exercise of			
options (State currency)	Cdn. \$1,439,838		

Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of Nominal value anominal close of value preceding mont	during the	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.					
Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable)					
(dd/mm/yyyy)	( / / )	<u> </u>			
( / / ) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date					
(if applicable) (dd/mm/yyyy) 3.	( / / )	_			
Stock code (if listed) Class of shares		_			
issuable (Note 1) Subscription price					
EGM approval date (if applicable)		<del>_</del>			
(dd/mm/yyyy)	( / / )	<u> </u>			
4.					
( / / )					<u> </u>
Stock code (if listed) Class of shares issuable (Note 1)		<del></del>			
Subscription price EGM approval date (if applicable) (dd/mm/yyyy)	( / / )	_			
	То	tal B. (Ordin (Prefere	nary shares) 0 ence shares)		-

Convertibles (i.e. Convertible i		Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
	<u> </u>					
Stock code (if listed)						
Class of shares issuable (Note 1)						
Subscription price						
EGM approval date (if applicable)						
(dd/mm/yyyy))	( / / )					
2.						
Stock code (if listed) Class of shares						
issuable (Note 1)						
Subscription price EGM approval date						
(if applicable)						
(dd/mm/yyyy)	( / / )					
3.						
	<del></del>					
Stock code (if listed)						-
Class of shares						
issuable (Note 1) Subscription price						
EGM approval date						
(if applicable) (dd/mm/yyyy)	( / / )					
4.						
Stock code (if listed)						
Class of shares						
issuable (Note 1) Subscription price						
EGM approval date						
(if applicable) (dd/mm/yyyy)	( / / )					
			Total C. (Ordin	nary shares) 0		-
			(Prefere	ence shares) Other class)		<del>-</del>
						-

For Main Board and GEM listed issuers Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

man under Si	iare Option Schemes)		
	lars including EGM approval date (dd/mm/yyyy), e, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1. Stock P	lan for Non-Employee Directors		
Deferre	ed Share Units settled in Common Shares	0	0
Deterre	a Share onits settled in Common Shares	i i	O .
	(04/05/2000)	4	
	(04/05/2000)		
	shares (Note 1)		
2. Executi	ive Stock Option Plan		
	ed Share Units settled in Common Shares	74,144	0
Deterre	su share Offits settled in Common shares	74,144	U
	(0.4/0.7 (0.0.0.)	4	
	(04/05/2000)		
	shares (Note 1)		
Divider	nd Reinvestment and Share Purchase Plan nds reinvested in Common Shares and Common Share	0	0
purchas	ses		
		1	
-	(07/05/2009)	1	
-	shares (Note 1)	1	
	Shares (Note 1)		-
	Total D. (Ordinary shares)	74 144	0
	\	74,144	0
	(Preference shares)		
	(Other class)		

						No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Type of Issue						month
			Class of shares issuable (Note 1)				
1.	Rights issue	At price : State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
			Class of shares issuable (Note 1)				
2.	Open offer	At price : State currency	Issue and allotment date: (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
							_
			Class of shares issuable (Note 1)				
3.	Placing	At price : State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
							_
			Class of shares issuable (Note 1)				
4.	Bonus issue		Issue and allotment date: (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		

For Main Board and GEM listed issuers

			•		· · · · · · · · · · · · · · · · · · ·	<u>Bour</u>	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Type of Issue							
			Class of shares issuable (Note 1)	_				
5.	Scrip dividend	At price : State currency —	Issue and allotment date : (dd/mm/yyyy)	(	/ /	)		
			EGM approval date: (dd/mm/yyyy)	(	/ /	)		
			Class of shares repurchased (Note 1)					
6.	Repurchase of shares		Cancellation date : (dd/mm/yyyy)	(	/ /	)		
			EGM approval date: (dd/mm/yyyy)	(	/ /	)		
			Class of shares redeemed (Note 1)					
7.	Redemption of shares		Redemption date : (dd/mm/yyyy)	(	/ /	)		
			EGM approval date: (dd/mm/yyyy)	(	/ /	)		
			Class of shares issuable (Note 1)					
8.	Consideration issue	At price : State currency	Issue and allotment date : (dd/mm/yyyy)	(	/ /	)		
			EGM approval date: (dd/mm/yyyy)	(	/ /	)		

				For Main I	Board	d and GEM list	
	Type of Issue					No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	J.F						
			Class of shares issuable (Note 1)	e			
9.	Capital reorganisation		Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
10.	Other	At price : State	Class of shares issuable (Note 1)	e Commo	on		
		currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
			Total E. (F		hares	s) <u>0</u> s)	- -
To	otal increase / (decre	ease) in ordinary shares during	the month (i.e. Total of A to	E):	(	1)	166,029
					(2	 2)	100,027
To	otal increase / (decre	ease) in preference shares during	ng the month (i.e. Total of A	to E):	(2		0
To	otal increase / (decre	ease) in other classes of shares	during the month (i.e. Total	of A to E):			
(7	hese figures should	be the same as the relevant fig	gures under II above ("Move	ements in Is	sued	Share Capital	").)

Remarks (if any):
Submitted by: Angela Shaffer
Title: Vice President and Corporate Secretary (Director, Secretary or other duly authorised officer)

## Notes:

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.