

Monthly Return of Equity Issuer on Movements in Securities

For the month ended (dd/mm/yyyy) : 31/07/2014

To : Hong Kong Exchanges and Clearing Limited

Name of Issuer Date Submitted Manulife Financial Corporation
06/08/2014

I. Movements in Authorised Share Capital

1. Ordinary Shares

(1) Stock code : <u>00945</u> Descri	iption : <u>Common</u>	Shares	
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	Unlimited	No par value	Unlimited
Increase/(decrease)			
Balance at close of the month			
(2) Stock code :Descri	iption :		
		Par value	Authorised share
	No. of ordinary shares	(State currency)	capital (State currency)
Balance at close of preceding month		,	
Balance at close of preceding month Increase/(decrease)		,	

2. Preference Shares

Stock code : <u>N/A</u> Desc	eription : <u>Preference</u>	e Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1	74,000,000	No par value	Unlimited
Class A	40,000,000	No par value	Unlimited
Class B	0	No par value	Unlimited
Decrease Class A Preferred Shares	0	No par value	Unlimited
Balance at close of the month	114,000,000	No par value	Unlimited

3. Other Classes of Shares

currency) :

ption :		
No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
	No. of other	Par value No. of other (State

II. Movements in Issued Share Capital

	No. of ordinary shares		No of preference	No. of other classes		
	Common Shares	(2)	shares	of shares		
Balance at close of preceding month	1,858,171,837		114,000,000			
Increase/ (decrease) during the month	173,639		0			
Balance at close of the month	1,858,345,476		114,000,000			

III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Particulars of share option scheme including EGM approval date		Movement durir	og the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month	
(dd/mm/yyyy) and		Wovement dum			_	
class of shares	Constal	E l	C	т		
issuable 1. Executive	Granted	Exercised	Cancelled	Lapsed		
Stock Option						
Plan						
(04/05/2000)						
Common	0	173,639	9,930	122,206	173,639	31,735,971
Shares						
(Note 1)						
2. 1999 Long						
Term Stock						
Incentive Plan						
(14/05/2001)						
Common						0
Shares (Note 1)						
(Note 1)						
		To	tal A. (Ordin	nary shares)		
		10		• · ·	173,639	
				ence shares) Other class)	0	
Total funds raised du	uring the month	from exercise of	· · · · · · · · · · · · · · · · · · ·			
options (State currer			<u>Cdn. \$2,9</u>	924,962		

Description of warrants (Date of expiry - dd/mm/yyyy) 1.	Currency of Nominal value at nominal close of value preceding month	Exercised during the month	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	-				
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date					
(if applicable) (dd/mm/yyyy)					
<u>2.</u>					
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price					
EGM approval date (if applicable) (dd/mm/yyyy) 3.	(/ /)				
(/ /) Stock code (if listed) Class of shares issuable (Note 1)	· ·				
EGM approval date (if applicable)	(/ /)				
Class of shares issuable (Note 1)					
Subscription price EGM approval date (if applicable) (dd/mm/yyyy)	(/ /)				
	Total	(Prefere	ary shares) 0 nce shares) Other class)		

Commentiales (i.e. Commentiale i	uto Chonce of the I			For Main Board and GEM listed issuers			
Convertibles (i.e. Convertible in Class and description		Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month	
1.							
Stock code (if listed) Class of shares issuable (Note 1) Subscription price							
EGM approval date (if applicable) (dd/mm/yyyy)) 2.	(/ /)						
Stock code (if listed) Class of shares issuable (Note 1) Subscription price							
EGM approval date (if applicable) (dd/mm/yyyy) 3.	(//)						
Stock code (if listed) Class of shares issuable (Note 1)		·					
Subscription price EGM approval date							
(if applicable) (dd/mm/yyyy) 4.	(/ /)						
Stock code (if listed) Class of shares issuable (Note 1)							
Subscription price EGM approval date (if applicable) (dd/mm/yyyy)	(/ /)						
		5	(Prefere	hary shares) 0 ence shares) Other class)			

For Main Board and GEM listed issuers Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Ful if a	l particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Stock Plan for Non-Employee Directors		
	Deferred Share Units settled in Common Shares	0	0
-	(04/05/0000)		
-	$\frac{(04/05/2000)}{(04/05/2000)}$		
-	shares (Note 1)		
2.	Executive Stock Option Plan		
2.	Deferred Share Units settled in Common Shares	0	0
		0	0
-	(04/05/2000)		
	shares (Note 1)		
3.	Dividend Reinvestment and Share Purchase Plan		
	Dividends reinvested in Common Shares and Common Share	0	0
	purchases		
-	(07/05/2009)		
	(07/05/2009) shares (Note 1)		
	Shares (Ivore I)		
	Total D. (Ordinary shares)	0	0
· ·	(Preference shares)		
· ·	(Other class)		

	rpe of Issue	At price : State	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)		/ /		
1. R	ights issue		(Note 1) Issue and allotment date : (dd/mm/yyyy) EGM approval date:				
1. R	ights issue		date : (dd/mm/yyyy) EGM approval date:				
			EGM approval date: (dd/mm/yyyy)	(/ /)	
			Class of shares issuable (Note 1)				
2. C	pen offer	At price : State	Issue and allotment date : (dd/mm/yyyy)	(/ /)	
			EGM approval date: (dd/mm/yyyy)	(/ /)	
			Class of shares issuable (Note 1)				
3. P	lacing	At price : State	Issue and allotment date : (dd/mm/yyyy)	(/ /)	
			EGM approval date: (dd/mm/yyyy)	(/ /)	
			Class of shares issuable (Note 1)				
4. В	sonus issue		Issue and allotment date : (dd/mm/yyyy)	(/ /)	
			EGM approval date: (dd/mm/yyyy)	(/ /)	

					No. of new shares of issuer issued during the month pursuant thereto	ted issuers No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Type of Issue					
5.	Scrip dividend At price : State currency ———	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /			
6.	Repurchase of shares	Class of shares repurchased (<i>Note 1</i>) Cancellation date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /			
7.	Redemption of shares	Classof shares redeemed (<i>Note 1</i>) Redemption date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /)		
8.	Consideration issue At price : State currency	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /			

				For Main E	Board	and GEM list	ted issuers
					:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Type of Issue						
			Class of shares issuable (Note 1)	e			
9.	Capital reorganisation		Issue and allotment date : (dd/mm/yyyy)	(/ /)		
			EGM approval date: (dd/mm/yyyy)	(/ /)		
10	. Other	At price : State	Class of shares issuable (Note 1)	e Commo	n		
		currency	Issue and allotment date : (dd/mm/yyyy)	(/ /)		
			EGM approval date: (dd/mm/yyyy)	(/ /)		
			Total E. (P	(Ordinary sl Preference sl (Other	nares)	0	-
]
Т	otal increase / (dec	rease) in ordinary shares durin	ng the month (i.e. Total of A to	• E):	(1))	173,639
					(2))	

	(2)	
Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):		0
Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):		
(These figures should be the same as the relevant figures under II above ("Movements in Issue	ued Share Capital").)	

Remarks (if any):

Submitted by: <u>Kay Song</u>
Title: <u>Assistant Corporate Secretary</u>
(Director, Secretary or other duly authorised officer)
Notes :

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.