

Monthly Return of Equity Issuer on Movements in Securities

For the month ended (dd/mm/yyyy) : 28/02/2015

To : Hong Kong Exchanges and Clearing Limited

Name of Issuer Date Submitted Manulife Financial Corporation
05/03/2015

I. Movements in Authorised Share Capital

1. Ordinary Shares

(1) Stock code : <u>00945</u> Descri	ption : <u>Common</u>	Shares	
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	Unlimited	No par value	Unlimited
Increase/(decrease)			
Balance at close of the month			
(2) Stock code :Descri	ption :		
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month			
I.,			
Increase/(decrease)			

2. Preference Shares

Stock code : <u>N/A</u> Descr	ription : <u>Preferenc</u>	e Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1	84,000,000	No par value	Unlimited
Class A	40,000,000	No par value	Unlimited
Class B	0	No par value	Unlimited
Increase/ (decrease)	0	No par value	Unlimited
Balance at close of the month	124,000,000	No par value	Unlimited

3. Other Classes of Shares

currency) :

Description :						
No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)				
	No. of other	Par value No. of other (State				

II. Movements in Issued Share Capital

	No. of ordinar	y shares	No of preference	No. of other classes
	Common Shares	(2)	shares	of shares
Balance at close of preceding month	1,969,895,346		124,000,000	
Increase/ (decrease) during the month	93,340		0	
Balance at close of the month	1,969,988,686		124,000,000	

III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Particulars of share option scheme including EGM approval date (dd/mm/yyyy) and		Movement durir	ng the month		No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
class of shares issuable	Granted	Exercised	Cancelled	Lapsed		
1. Executive Stock Option Plan						
(04/05/2000) Common Shares (Note 1)	3,733,483	93,340	10,696	1,317,744	93,340	32,068,145
2. 1999 Long Term Stock Incentive Plan						
(14/05/2001) Common Shares						0
(Note 1)						
		To	tal A. (Ordin	nary shares) ence shares)	93,340	
Total funds raised du	uring the month	h from exercise o	(Other class)		
options (State curren			<u>Cdn. \$1,6</u>	537,957		

Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of Nominal value at nominal close of value preceding month	Exercised Nominal valu during the at close of th month month	month pursuant le thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
<u>1.</u>				
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date				
(if applicable) (dd/mm/yyyy)	(/ /)			
2.	<u>/</u>			
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price				
EGM approval date (if applicable) (dd/mm/yyyy) 3.	(/ /)			
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price				
EGM approval date (if applicable)	(/ /)			
Class of shares issuable (Note 1)				
EGM approval date (if applicable) (dd/mm/yyyy)	(/ /)			
	Total	(Preference shares)	0	

Commentiales (i.e. Commentiale i	uto Chones of the I			For Main Board	and GEM liste	d issuers
Convertibles (i.e. Convertible in Convertibles Class and description		Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
	<u> </u>					
Stock code (if listed) Class of shares issuable (Note 1) Subscription price						
EGM approval date (if applicable) (dd/mm/yyyy)) 2.	(/ /)					
Stock code (if listed) Class of shares issuable (Note 1) Subscription price						
EGM approval date (if applicable) (dd/mm/yyyy) 3.	(/ /)					
Stock code (if listed) Class of shares issuable (Note 1)						
Subscription price EGM approval date						
(if applicable) (dd/mm/yyyy) 4.	(/ /)					
Stock code (if listed) Class of shares issuable (Note 1)						
Subscription price EGM approval date (if applicable) (dd/mm/yyyy)	(/ /)					
			(Prefere	hary shares) 0 ence shares) Other class)		

For Main Board and GEM listed issuers Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Ful if a	l particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Stock Plan for Non-Employee Directors		0
	Deferred Share Units settled in Common Shares	0	0
	(04/05/2000)		
	shares (Note 1)		
2.	Executive Stock Option Plan		
	Deferred Share Units settled in Common Shares	0	0
	(04/05/2000)		
	shares (Note 1)		
3.	Dividend Reinvestment and Share Purchase Plan		
	Dividends reinvested in Common Shares and Common Share	0	0
	purchases		
	(07/05/2009)		
	shares (Note 1)		
1			
	Total D. (Ordinary shares)	0	0
	(Preference shares)		
	(Other class)		

Oth	ner Movements in I Type of Issue	ssued Share Capital			No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Rights issue	At price : State	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /		
2.	Open offer	At price : State currency	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /		
3.	Placing	At price : State currency	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /		
4.	Bonus issue		Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /		

	Type of Issue				For Ma	in Boai	rd and GEM liste No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
				Class of shares issuable (Note 1)				
5.	Scrip dividend	At price :	State currency —	Issue and allotment date : (dd/mm/yyyy)	(/)	/)		
				EGM approval date: (dd/mm/yyyy)	(/)	/)		
				Class of shares repurchased (Note 1)				
6.	Repurchase of shares			Cancellation date : (dd/mm/yyyy)	(/)	/)		
				EGM approval date: (dd/mm/yyyy)	(/)	/)		
				Class of shares redeemed (Note 1)				
7.	Redemption of shares			Redemption date : (dd/mm/yyyy)	()			
				EGM approval date: (dd/mm/yyyy)	(/)	/) /)		
				Class of shares issuable (Note 1)				
8.	Consideration issue		State	Issue and allotment date : (dd/mm/yyyy)	(/)	/)		
				EGM approval date: (dd/mm/yyyy)	(/)	/)		

	Type of Issue			ł	or Main	Boar	d and GEM liste No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of
9.	Capital reorganisation			Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /			
10.	Other	At price:	State currency	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /			
				Total E. (C (Pre	Ordinary eference (Othe	share		

Total increase / (decrease) in ordinary shares during the month (i.e. Total of A to E):	(1)	93,340
	(2)	
Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):		
Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):		
(These figures should be the same as the relevant figures under II above ("Movements in Iss	sued Sho	are Capital").)

Remarks (if any):

Submitted by: <u>Kay Song</u>
Title: <u>Assistant Corporate Secretary</u>
(Director, Secretary or other duly authorised officer)
Notes :

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.