

### Monthly Return of Equity Issuer on Movements in Securities

For the month ended (dd/mm/yyyy) : 31/10/2015

To : Hong Kong Exchanges and Clearing Limited

Name of Issuer Date Submitted Manulife Financial Corporation
03/11/2015

I. Movements in Authorised Share Capital

1. Ordinary Shares

(1) Stock code : <u>00945</u> Descri	ption : <u>Common</u>	h Shares	
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	Unlimited	No par value	Unlimited
Increase/(decrease)			
Balance at close of the month			
(2) Stock code :Descri	ption :		
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month			
Increase/(decrease)			

### 2. Preference Shares

Stock code : <u>N/A</u> Desc	ription : <u>Preferenc</u>	e Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1	84,000,000	No par value	Unlimited
Class A	26,000,000	No par value	Unlimited
Class B	0	No par value	Unlimited
Increase/ (decrease)	0	No par value	Unlimited
Balance at close of the month	110,000,000	No par value	Unlimited

## 3. Other Classes of Shares

currency):

ption :		
No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
F	No. of other	Par value No. of other (State

# II. Movements in Issued Share Capital

	No. of ordinar	y shares	No of preference	No. of other classes
	Common Shares	(2)	shares	of shares
Balance at close of preceding month	1,971,279,491		110,000,000	
Increase/ (decrease) during the month	23,739		0	
Balance at close of the month	1,971,303,230		110,000,000	

### III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Particulars of share option scheme including EGM approval date		Movement dur	ing the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the mont	
(dd/mm/yyyy) and class of shares issuable	Granted	Exercised	Cancelled	Lapsed	_	
1. Executive Stock Option Plan						
(04/05/2000) Common Shares (Note 1)	0	23,739	0	0	23,739	30,669,071
2. 1999 Long Term Stock Incentive Plan						
(14/05/2001) Common Shares (Note 1)				- <u></u>		0
		T	•	nary shares) ence shares) Other class)	23,739	
Total funds raised du options (State curren		n from exercise o	of <u>Cdn. \$40</u>	2,931		

Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of Nominal value at nominal close of value preceding month	Exercised Nomina during the at close month mo	e of the	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.				
( / / ) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 2.	( / / )			
( / / ) Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 3.	( / / )			
( / / ) Stock code (if listed) Class of shares issuable (Note 1)				
Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 4.	( / / )			
Class of shares issuable ( <i>Note 1</i> ) Subscription price EGM approval date (if applicable)				
(dd/mm/yyyy)	( / / ) Total	(Preference shar	res) 0 res) ass)	

		1.1		For Main Board and GEM listed issuers		
Convertibles (i.e. Convertible in		Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price		·				
EGM approval date (if applicable) (dd/mm/yyyy)) 2.	( / / )					
Stock code (if listed)						
Class of shares issuable ( <i>Note 1</i> ) Subscription price						
(if applicable) (dd/mm/yyyy) 3.	( / / )					
Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price		·				
EGM approval date (if applicable)	( / / )					
Stock code (if listed) Class of shares issuable ( <i>Note 1</i> ) Subscription price						
EGM approval date (if applicable) (dd/mm/yyyy)	( / / )		Fotal C. (Ordin	nary shares) 0		
			(Prefere	ence shares)		

For Main Board and GEM listed issuers

Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Ful if a	l particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Stock Plan for Non-Employee Directors		
	Deferred Share Units settled in Common Shares	0	0
	(04/05/2000) shares (Note 1)		
2.	Executive Stock Option Plan		
	Deferred Share Units settled in Common Shares	0	0
	(04/05/2000)		
	shares (Note 1)		
3.	Dividend Reinvestment and Share Purchase Plan		
	Dividends reinvested in Common Shares and Common Share	0	0
	purchases		
	(07/05/0000)		
	(07/05/2009)		
1	shares (Note 1)		
1	Total D. (Ordinary shares)	0	0
1	(Preference shares)	0	v
	(Other class)		
L			

Oth	Type of Issue	ssued Share Capital			No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Rights issue	At price : State currency	Class of shares issuable ( <i>Note 1</i> ) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	( / / ( / /		
2.	Open offer	At price : State currency	Class of shares issuable ( <i>Note 1</i> ) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	( / /		
3.	Placing	At price : State currency	Class of shares issuable ( <i>Note 1</i> ) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	( / /		
4.	Bonus issue		Class of shares issuable ( <i>Note 1</i> ) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	( / /		

5. Serip dividend       At price : $\frac{State}{currency}$ Issue and allotment       (///)         5. Serip dividend       At price : $\frac{State}{currency}$ Issue and allotment       (///)         6. Repurchase of shares       Class of shares repurchased (Note 1)       Cancellation date : (///)       (///)         6. Repurchase of shares       Class of shares repurchased (Note 1)       Cancellation date : (///)       (///)         7. Redemption of shares       Class of shares redeemed (Note 1)       (///)       (///)         7. Redemption of shares       Class of shares redeemed (Note 1)       (///)       (///)         8. Consideration issue At price : $\frac{State}{currency}$ Class of shares issuable (///)       (///)         8. Consideration issue At price : $\frac{State}{currency}$ Issue and allotment (////)       (///)         8. Consideration issue At price : $\frac{State}{currency}$ Issue and allotment (////)       (///)         8. Consideration issue At price : $\frac{State}{currency}$ Issue and allotment (////)       (////)         BGM approval date: (////)       EGM approval date: (////)       (////)		Type of Issue			For Main	Boar	d and GEM liste No. of new shares of issuer issued during the month pursuant thereto	d issuers No. of new shares of issuer which may be issued pursuant thereto as at close of the month
(Note 1)       Issue and allotment       ( / / / )         5. Scrip dividend       At price : State       Issue and allotment       ( / / / )         EGM approval date:       ( / / )       EGM approval date:       ( / / )         6. Repurchase of shares       Class of shares		1ype 01 1550e						
3. Scrip urvicend       At price : currency       date : (dd/mm/yyyy)         EGM approval date:       ( / / )         (dd/mm/yyyy)       EGM approval date:         (dd/mm/yyyy)       ( / / )         6. Repurchase of shares       Caccellation date : ( / / )         (dd/mm/yyyy)       EGM approval date:         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       EGM approval date:         (dd/mm/yyyy)       EGM approval date:         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       ( / / )         8. Consideration issue At price:       State currency       Issue and allotment date:         (dd/mm/yyyy)       ( / / )       ( / / ) </th <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>								
Class of shares	5.	Scrip dividend	At price : State currency —		( / /	)		
6. Repurchase of shares $(///)$ 6. Repurchase of shares $(///)$ $(//)$ $(///)$					( / /	)		
6. Repurchase of shares $(///)$ 6. Repurchase of shares $(///)$ $(//)$ $(///)$				Class of shares				
shares       (dd/mm/yyyy)         EGM approval date:       ( / / / )         (dd/mm/yyyy)       ( / / )         7. Redemption of shares       Class of shares redeemed (Note 1)         Redemption date :       ( / / )         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       ( / / )         EGM approval date:       ( / / )         (dd/mm/yyyy)       ( / / )         8. Consideration issue At price:       State currency         Issue and allotment date : (dd/mm/yyyy)       ( / / )								
Class of shares redeemed (Note 1)         Redemption of shares         Redemption date : (dd/mm/yyyy)         (dd/mm/yyyy)         EGM approval date: (dd/mm/yyyy)         (dd/mm/yyyy)         Class of shares issuable (dd/mm/yyyy)         Class of shares issuable (Note 1)         8. Consideration issue At price : State currency       Issue and allotment date : (dd/mm/yyyy)	6.				( / /	)		
7. Redemption of shares   redeemed (Note 1)   Redemption date :   (d/mm/yyyy)   EGM approval date:   (d/mm/yyyy)   (d/mm/yyyy)     Class of shares issuable   (Note 1)     8. Consideration issue At price :   State   currency     Issue and allotment   date :   (d/mm/yyyy)     (///)				EGM approval date: (dd/mm/yyyy)	( / /	)		
7. Redemption of shares   redeemed (Note 1)   Redemption date :   (d/mm/yyyy)   EGM approval date:   (d/mm/yyyy)   (d/mm/yyyy)     Class of shares issuable   (Note 1)     8. Consideration issue At price :   State   currency     Issue and allotment   date :   (d/mm/yyyy)     (///)								
shares (dd/mm/yyyy) ( / / ) EGM approval date: (dd/mm/yyyy) ( / / ) EGM approval date: (dd/mm/yyyy) ( / / ) Class of shares issuable (Note 1) 8. Consideration issue At price : State currency Issue and allotment date : (dd/mm/yyyy) ( / / )								
(dd/mm/yyyy) ( / / / ) Class of shares issuable (Note 1) 8. Consideration issue At price : State Issue and allotment date : (dd/mm/yyyy) ( / / )	7.	Redemption of shares		Redemption date : (dd/mm/yyyy)	( / /	)		
8. Consideration issue At price :       State currency Issue and allotment date : (dd/mm/yyyy) ( / / )				EGM approval date: (dd/mm/yyyy)	( / /	)		
8. Consideration issue At price :       State currency Issue and allotment date : (dd/mm/yyyy) ( / / )								
8. Consideration issue At price : currency date : (dd/mm/yyyy) ( / / )								
EGM approval date: (dd/mm/yyyy) ( / / )	8.	Consideration issue			( / /	)		
					( / /	)		

	Type of Issue			For Main Boa	rd and GEM listed issuers No. of new shares of issuer issued during the month pursuant thereto thereto as at close of the month
9.	Capital reorganisation			Class of shares issuable (Note 1) Issue and allotment ( / / ) date : (dd/mm/yyyy) EGM approval date: ( / / ) (dd/mm/yyyy)	
10.	Other	At price:	State currency	Class of shares issuable ( <i>Note 1</i> ) Issue and allotment ( / / ) date : (dd/mm/yyyy) EGM approval date: ( / / ) (dd/mm/yyyy)	
				Total E. (Ordinary share (Preference share (Other class)	es) 0

Total increase / (decrease) in ordinary shares during the month (i.e. Total of A to E):	(1)	23,739
	(2)	0
Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):		
Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):		
(These figures should be the same as the relevant figures under II above ("Movements in Is	sued Sh	are Capital").)

Remarks (if any):

Submitted by: <u>Kay Song</u> Title: <u>Assistant Corporate Secretary</u> (Director, Secretary or other duly authorised officer)

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. *If there is insufficient space, please append the prescribed continuation sheet.*