

## **Monthly Return of Equity Issuer on Movements in Securities**

For the month ended (dd/mm/yyyy)	: 31/03/2016		
To: Hong Kong Exchanges and Clear	ing Limited		
Name of Issuer  Date Submitted	Manulife 06/04/20	e Financial Co	orporation
I. Movements in Authorised Share Cap	pital		
1. Ordinary Shares			
(1) Stock code : <u>00945</u> Descr	ription: Common	Shares	
Balance at close of preceding month	No. of ordinary shares  Unlimited	Par value (State currency) No par value	Authorised share capital (State currency)  Unlimited
Increase/(decrease)			
Balance at close of the month			
(2) Stock code :Descri	ription:		
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month			
Increase/(decrease)			
Balance at close of the month			

Stock code: N/A	Description : <u>Preference</u>	ce Shares		
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)	
Balance at close of preceding mon Class 1 Class A	100,000,000 26,000,000	No par value No par value	Unlimited Unlimited	
Class B	0	No par value	Unlimited	
Increase/ (decrease)	0	No par value	Unlimited	
Balance at close of the month	126,000,000	No par value	Unlimited	
3. Other Classes of Shares			Unlimited	
3. Other Classes of Shares			Authorised share capital (State currency)	
3. Other Classes of Shares	No. of other classes of shares	Par value (State	Authorised share capital	
3. Other Classes of Shares  Stock code:	No. of other classes of shares	Par value (State	Authorised share capital	

currency):

## II. Movements in Issued Share Capital

	No. of ordinar	y shares	No of preference	No. of other classes
	Common Shares	(2)	shares	of shares
Balance at close of preceding month	1,971,942,523		126,000,000	
Increase/ (decrease) during the month	211,057		0	
Balance at close of the month	1,972,153,580		126,000,000	

## III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Share Options (under		1 Schemes of the	188uci)		NI C 1 C	N
Particulars of share					No. of new shares of	No. of new shares of
option scheme including EGM					issuer issued during the month pursuant	issuer which may be issued pursuant thereto
approval date		3.5			the month pursuant thereto	as at close of the month
(dd/mm/yyyy) and		Movement dur	ring the month			as at close of the month
class of shares						
issuable	Granted	Exercised	Cancelled	Lapsed		
1. Executive	Grantea	Enercisea	Cancentea	Lapsea		
Stock Option						
Plan						
1 1411						
(0.4 (0.7 (2.0.00)						
(04/05/2000)						
Common	5,935,792	211,057	0	230,205	211,057	33,742,578
Shares		. <u> </u>				
(Note 1)						
2 1000 I						
2. 1999 Long						
Term Stock						
Incentive Plan						
(14/05/2001)						
Common						0
Shares						<u> </u>
(Note 1)						
		T	otal A. (Ordi	inary shares)	211,057	
			(Prefer	rence shares)		
			(	(Other class)		
Total funds raised d	uring the monf	h from exercise				
options (State curren		2 2222 31101 2180	Cdn. \$3,	168,240		
	• /			,		
L.						

Warrants to Issue Shares of the Issuer which are to be Listed

Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of Nominal value at nominal close of value preceding month	Exercised during the month	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.					
( / / ) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date					
(if applicable)					
(dd/mm/yyyy)	( / / )				
2.					
	· ·				-
( / / ) Stock code (if listed) Class of shares issuable (Note 1)					
Subscription price EGM approval date (if applicable) (dd/mm/yyyy)	( / / )				
3.					
	· · · <u></u> · · <u></u> · · <u>-</u>				
( / / ) Stock code (if listed) Class of shares issuable (Note 1)					
Subscription price EGM approval date					
(if applicable)					
	( / / )				
4.					
	· 				
( / / ) Stock and (if listed)					
Stock code (if listed) Class of shares					
issuable (Note 1)					
Subscription price EGM approval date					
(if applicable)					
(dd/mm/yyyy)	( / / )				
	Total	(Prefere	nary shares) 0 ence shares) 0		
		((	Other class)		,

For Main Board and GEM listed issuers Convertibles (i.e. Convertible into Shares of the Issuer which are to be Listed) No. of new No. of new shares of shares of issuer issued issuer which during the may be issued month pursuant thereto as at pursuant

amount	of preceding	Converted during the month	Amount at close of the month	thereto	close of the month
<del>-</del> 					
( / / )					
_ _ _					
( / / ) - -					
_ 					
( / / )					
<del>-</del> 					
_,					
	<u> </u>				
( / / )		Гotal С. (Ordir	nary shares) 0		
		(Prefere	ence shares)		
	amount outstanding  (	outstanding month  (	amount of preceding month  ( / / )  ( / / )  ( / / )  Total C. (Ordin (Prefere	amount of preceding during the month  ( / / )  ( / / )  Total C. (Ordinary shares) 0 (Preference shares)	amount of preceding during the close of the month  ( / / )  ( / / )  ( / / )  ( / / )

For Main Board and GEM listed issuers Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

uran	under Share Option Schemes)		
	l particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Stock Plan for Non-Employee Directors		
	Deferred Share Units settled in Common Shares	0	0
	(04/05/2000)		
	shares ( <i>Note 1</i> )		
	sitates (tvote 1)		-
2.	Executive Stock Option Plan Deferred Share Units settled in Common Shares	0	0
	(04/05/2000)		
	shares ( <i>Note 1</i> )		
	sitates (tyote 1)		
3.	Dividend Reinvestment and Share Purchase Plan Dividends reinvested in Common Shares and Common Share purchases	0	0
	(07/05/2009)		
	shares (Note 1)		
	Total D. (Ordinary shares)	0	0
	(Preference shares)	0	V
	(Other class)		

Ot	Type of Issue	Issued Share Capital				No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	- J1		Class of shares issuable				
1	Rights issue	At price: State	(Note 1)  Issue and allotment	( / /	)		
1.	Rights issue	At price: currency	date: (dd/mm/yyyy)		`		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
			Class of shares issuable				
			(Note 1)	(	`		
2.	Open offer	At price: State currency	Issue and allotment date : (dd/mm/yyyy)	( / /			
			EGM approval date: (dd/mm/yyyy)	(	,		
						-	
			Class of shares issuable (Note 1)				
3.	Placing	At price : State currency	Issue and allotment — date : (dd/mm/yyyy)	( / /	)		
		·	EGM approval date: (dd/mm/yyyy)	( / /	)		
			Class of shares issuable (Note 1)				
4.	Bonus issue		Issue and allotment date: (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		

	Type of Issue			I	For	M	ain :	Boa	rd and GEM liste No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of
	1,50 01 15500									
				Class of shares issuable (Note 1)	_					
5.	Scrip dividend	At price	State currency —	Issue and allotment date: (dd/mm/yyyy)	(	/	/	)		
				EGM approval date: (dd/mm/yyyy)	(	/	/	)		
				Class of shares repurchased (Note 1)	_					
6.	Repurchase of shares			Cancellation date : (dd/mm/yyyy)	(	/	/	)		
				EGM approval date: (dd/mm/yyyy)	(	/	/	)		
				Class of shares redeemed (Note 1)	_					
7.	Redemption of shares			Redemption date : (dd/mm/yyyy)	(	/	/	)		
				EGM approval date: (dd/mm/yyyy)	(	/	/	)		
				Class of shares issuable (Note 1)	_					
8.	Consideration issue	At price	State currency	Issue and allotment date : (dd/mm/yyyy)	(	/	/	)		
				EGM approval date: (dd/mm/yyyy)	(	/	/	)		

	Type of Issue		F	For Main E		and GEM liste No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of
	J1						
			Class of shares issuable (Note 1)				
9.	Capital reorganisation		Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)	( / /	)		
		At price. State	Class of shares issuable (Note 1)	( / /	)		
10.	Other	At price: State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
			EGM approval date: (dd/mm/yyyy)				
			-				
				Ordinary sl eference sl (Other	hares	)	
Te	otal increase / (dec	crease) in ordinary shares during t	he month (i.e. Total of A to I	Ξ):	(1	)	211,057
					(2	2)	211,007
To	otal increase / (dec	crease) in preference shares during	g the month (i.e. Total of A to	o E):		-	0
		crease) in other classes of shares d					

(These figures should be the same as the relevant figures under II above ("Movements in Issued Share Capital").)

Remarks (if any):
Submitted by: Kay Song
Title: Assistant Corporate Secretary (Director, Secretary or other duly authorised officer)

## Notes:

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.