

REVISED

Monthly Return of Equity Issuer on Movements in Securities

For the month ended (dd/mm/yyyy) : <u>31/03/2016</u>

To : Hong Kong Exchanges and Clearing Limited

Name of Issuer Date Submitted Manulife Financial Corporation
03/05/2016

I. Movements in Authorised Share Capital

1. Ordinary Shares

(1) Stock code : <u>00945</u> Descri	ption : <u>Common</u>	h Shares	
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	Unlimited	No par value	Unlimited
Increase/(decrease)			
Balance at close of the month			
(2) Stock code :Descri	ption :		
	No. of ordinary	Par value (State	Authorised share capital
	shares	currency)	(State currency)
Balance at close of preceding month	shares	currency)	(State currency)
Balance at close of preceding month Increase/(decrease)	snares	currency)	(State currency)

2. Preference Shares

Stock code : <u>N/A</u> Descr	iption : <u>Preferenc</u>	e Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1	100,000,000	No par value	Unlimited
Class A	26,000,000	No par value No par	Unlimited
Class B	0	value	Unlimited
Increase/ (decrease) Class 1 Preferred Shares	1,000,000	No par value	Unlimited
Balance at close of the month	127,000,000	No par value	Unlimited

3. Other Classes of Shares

currency):

Stock code :Descr	iption :		
	No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month			
Increase/(decrease)			
Balance at close of the month			
Total authorised share capital at the end	d of the month (State	N/A	

II. Movements in Issued Share Capital

	No. of ordinar	y shares	No of preference	No. of other classes
	Common Shares	(2)	shares	of shares
Balance at close of preceding month	1,971,942,523		126,000,000	
Increase/ (decrease) during the month	211,057		1,000,000	
Balance at close of the month	1,972,153,580		127,000,000	

III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Particulars of share option scheme including EGM			(188401)		No. of new shares of issuer issued during the month pursuant	No. of new shares of issuer which may be issued pursuant thereto
approval date		Movement dur	ring the month		thereto	as at close of the month
(dd/mm/yyyy) and class of shares issuable	Granted	Exercised	Cancelled	Lapsed	_	
1. Executive Stock Option Plan				1		
(04/05/2000) Common Shares (Note 1)	5,935,792	211,057	0	230,205	211,057	33,742,578
2. 1999 Long Term Stock Incentive Plan						
(14/05/2001) Common Shares (Note 1)				- <u> </u>		0
		T		inary shares) ence shares) (Other class)	211,057	
Total funds raised du options (State curren		h from exercise				

Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of Nominal value at nominal close of value preceding month	during the	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.					
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) (dd/mm/yyyy)					
<u>2.</u>		-			
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price					
EGM approval date (if applicable) (dd/mm/yyyy) 3.	(/ /)				
(/ /) Stock code (if listed) Class of shares issuable (Note 1)					
Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 4.	(/ /)				
(/ /)					
Stock code (if listed) Class of shares issuable (<i>Note 1</i>) Subscription price					
EGM approval date (if applicable)	(/ /)	-			
	Tota	(Prefere	ary shares) 0 ence shares) Other class)		

Convertibles (i.e. Convertible in	to Change of the I			For Main Board and GEM listed issuers			
Class and description		Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month	
1.							
Stock code (if listed) Class of shares issuable (<i>Note 1</i>) Subscription price EGM approval date							
(if applicable) (dd/mm/yyyy))	(/ /)						
2.							
Stock code (if listed) Class of shares issuable (<i>Note 1</i>)							
Subscription price EGM approval date (if applicable) (dd/mm/yyyy)	(/ /)						
3.	(' ')						
Stock code (if listed)							
Class of shares issuable (<i>Note 1</i>) Subscription price							
EGM approval date (if applicable)							
4.	(/ /)						
Stock code (if listed)							
Class of shares issuable (Note 1)							
Subscription price EGM approval date (if applicable)							
(dd/mm/yyyy)	(/ /)		(Prefere	nary shares) 0 ence shares)			
			(Other class)		-	

For Main Board and GEM listed issuers Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Ful	l particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Stock Plan for Non-Employee Directors		
	Deferred Share Units settled in Common Shares	0	0
	(04/05/2000)		
	shares (Note 1)		
2.	Executive Stock Option Plan		
	Deferred Share Units settled in Common Shares	0	0
-	(0.1/05/0000)		
	(04/05/2000)		
	shares (Note 1)		
3.	Dividend Reinvestment and Share Purchase Plan		
-	Dividends reinvested in Common Shares and Common Share	0	0
	purchases		
	•		
	(07/05/2009)		
	shares (Note 1)		
.	Total D. (Ordinary shares)	0	0
.	(Preference shares)		
	(Other class)		

Ot	her Movements in I Type of Issue	ssued Share Capital			No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Rights issue	At price : State currency	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /		
2.	Open offer	At price : State currency	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /		
3.	Placing	At price : State currency ——	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /		
4.	Bonus issue		Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /		

	Type of Issue				For Ma	ain B	oar	d and GEM lister No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of
				Class of shares issuable (<i>Note 1</i>)			_		
5.	Scrip dividend	At price :	State currency ———	Issue and allotment date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
				Class of shares repurchased (Note 1)			_		
6.	Repurchase of shares			Cancellation date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
				Class of shares redeemed (Note 1)			_		
7.	Redemption of shares			Redemption date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
				Class of shares issuable (Note 1)			_		
8.	Consideration issue	At price :	State	Issue and allotment date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
<u> </u>									

	Type of Issue						d and GEM lister No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of
9.	Capital reorganisation				Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	; (/ / _) (/ / _)		
10.	Other	At price:	State currency	Cdn. \$25.00/ Share	Class of shares issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	e Class 1 Preferred <u>Shares</u> (/ / (03/03/2016) (/ /)	<u>1,000,000</u>	
						Ordinary share reference share (Other class	s) 1,000,000	

Total increase / (decrease) in ordinary shares during the month (i.e. Total of A to E):	(1)	211,057				
	(2)					
Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):		1,000,000				
Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):						
(These figures should be the same as the relevant figures under II above ("Movements in Issued Share Capital").)						

Remarks (if any):

 Submitted by:
 Kay Song

 Title:
 Assistant Corporate Secretary (Director, Secretary or other duly authorised officer)

 Notes :
 Notes :

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.