

# Monthly Return of Equity Issuer on Movements in Securities

For the month ended (dd/mm/yyyy) :	31/01/2017					
To : Hong Kong Exchanges and Clearing Limited						
Name of Issuer Date Submitted	Manulife Financial Corpora 03/02/2017	ation				
I. Movements in Authorised	Share Capital					
1. Ordinary Shares						
(1) Stock code : <u>00945</u>	Description :Commor	Shares				
Balance at close of precedir Increase/(decrease)	No. of ordinary shares	Par value (State currency) No par value	Authorised share capital (State currency) Unlimited			
Balance at close of the mon	th					
(2) Stock code :	Description :					
	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)			
Balance at close of precedir	ng month					
Increase/(decrease)						
Balance at close of the mon	th					

### 2. Preference Shares

Stock code : N/A Descrip	tion : <u>Preferen</u>	ce Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1		No par	,
Oldos I	120,000,000	value No par	Unlimited
Class A	26,000,000	value No par	Unlimited
Class B	0	value	Unlimited
Increase/ (decrease)		No par	
-	0	value	Unlimited
		No nor	
Balance at close of the month	146,000,000	No par value	Unlimited

## 3. Other Classes of Shares

otion:		
No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
	<u> </u>	
	-	
	No. of other classes of	No. of other Par value classes of (State shares currency)

Total authorised share capital at the end of the month (State currency):

N/A

# II. Movements in Issued Share Capital

	No. of ordina	ary shares	No of preference	e No. of other
	(1)	(2)	shares	classes of shares
Balance at close of preceding month	1,975,454,900		146,000,000	
Increase/ (decrease) during the month	220,218		0	
Balance at close of the month	1,975,675,118		146,000,000	

Share Options (und	ler Share Opt	tion Schemes of	of the Issuer)			
Particulars of						No. of new shares of
share option						issuer which may be
scheme					the month pursuant	
including EGM	N	Movement duri	na the month		thereto	thereto as at close of
approval date	<u> </u>				=	the month
(dd/mm/yyyy) and						
class of shares						
issuable	Granted	Exercised	Cancelled	Lapsed		
1. Executive						
Stock Option						
Plan						
(04/05/2000)						
Common						
Shares	0	220,218	88,302	0	220,218	29,196,246
(Note 1)						
(Note 1)						
2. 1999 Long						
Term Stock						
Incentive Plan						
(14/05/2001)						
Common						0
Shares						O
(Note 1)						
3.						
-						
( / / )						
shares						
(Note 1)		Taka	م داد د د د د د د د د د د د د د د د د د		000 010	
		iota	ıl A. (Ordinai			
			(Preference	,		
			`	her class)		
Total funds raised d		nth from exerci				
of options (State cu	rrency)		Cdn. \$3,5	517,803		

Warrants to Issue Shares of the	Issuer which	are to be Listed	d			
Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of nominal value	Nominal value at close of preceding month	Exercised during the month	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
						_
Class of shares issuable (Note 1)						
Subscription price EGM approval date			_			
(if applicable)	, , ,	,				
(dd/mm/yyyy) 2.	( / /	)	-			
Stock code (if listed) Class of shares						
Subscription price EGM approval date (if applicable)			_			
(dd/mm/yyyy) 3.	( / /	)	=			
				·		_
Stock code (if listed)			_			
Class of shares issuable (Note 1)						
Subscription price			- -			
EGM approval date (if applicable)						
	( / /	)	_			
4.						
EGM approval date (if applicable)	( / /	)	-			
		Total E		ary shares)		_
			(Preferen (C	nce shares) Other class)		_

Convertibles (i.e. Convertible	into Shares of th	ne Issuer which	ch are to be Liste	ed)		
Class and description	Currency of amount outstanding	Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	<u>—</u>					
-	<u>—</u>					
					-	-
Stock code (if listed) Class of shares						
issuable (Note 1)						
Subscription price						
EGM approval date						
(if applicable)						
(dd/mm/yyyy))	( / / )					
2.	<u> </u>					
	<u> </u>					
	<u> </u>					
Stock code (if listed)						-
Class of shares						
issuable (Note 1)						
Subscription price						
EGM approval date						
(if applicable) (dd/mm/yyyy)	( / / )					
3.	( / / )					
<u> </u>						
	<u>—</u>					
Stock code (if listed)						
Class of shares						
issuable (Note 1)						
Subscription price EGM approval date						
(if applicable)						
(dd/mm/yyyy)	( / / )					
4.						
	<u></u>					
Otralia and CORD III						
Stock code (if listed) Class of shares						
issuable (Note 1)						
Subscription price						
EGM approval date						
(if applicable)	,					
(dd/mm/yyyy)	( / / )	<del></del> .	Tatal O (O:=!'		0	
			Total C. (Ordina	ary shares) ce shares)		_
				ther class)		_
1			, Ο			

Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Opti	ons (other than under Share Option Schemes)		
if a	I particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Stock Plan for Non-Employee Directors		
	Deferred Share Units settled in Common Shares		
	(04/05/2000)		
	shares (Note 1)	0	0
	onaree (Nete 1)		
2.	Executive Stock Option Plan		
	Deferred Share Units settled in Common Shares		
	(04/05/2000)		
	shares (Note 1)	0	0
	Unared (Nete 1)		
3.	Dividend Reinvestment and Share Purchase Plan		
٥.	Dividends reinvestment and onare r drenase r lan		
	Share purchases		
	(07/05/0000)		
	(07/05/ 2009)		
	shares (Note 1)	0	0
	Total D. (Ordinary shares)	0	0
	(Preference shares)		
	(Other class)		
	,		

Ot	her Movements	in Issued Sha	are Capital				No. of new	No. of
	Type of Issue						shares of issuer issued during the month pursuant thereto	shares of issuer which may be issued pursuant thereto as at close of the month
			Ctata	issuable (Note 1)	( / /	١		
1.	Rights issue	At price :	State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	,		
				EGM approval date: (dd/mm/yyyy)	( / /	)		
				Class of shares issuable (Note 1)				
2.	Open offer	At price :	State currency	Issue and allotment date: (dd/mm/yyyy)	( / /	)		
				EGM approval date: (dd/mm/yyyy)	( / /	)		
				Class of shares issuable (Note 1)				
3.	Placing	At price :	State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
				EGM approval date: (dd/mm/yyyy)	( / /	)		
				Class of shares issuable (Note 1)				
4.	Bonus issue			Issue and allotment date : (dd/mm/yyyy)	( / /	)		
				EGM approval date: (dd/mm/yyyy)	( / /	)		

									No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of
	Type of Issue			Class of shares						the month
				issuable (Note 1)	-					
5.	Scrip dividend	At price :	State currency ———	Issue and allotment date : (dd/mm/yyyy)	(	/	/	)		
			,	EGM approval date: (dd/mm/yyyy)	(	/	/	)		
				Class of shares repurchased (Note 1)	_					
6.	Repurchase of shares			Cancellation date : (dd/mm/yyyy)	(	/	/	)		
				EGM approval date: (dd/mm/yyyy)	(	/	/	)		
				Class of shares redeemed (Note 1)	_					
7.	Redemption of shares			Redemption date : (dd/mm/yyyy)	(	/	/	)		
				EGM approval date: (dd/mm/yyyy)	(	/	/	)		
				Class of shares issuable (Note 1)	_					
8.	Consideration issue	At price :	State currency ———	Issue and allotment date : (dd/mm/yyyy)	(	/	/	)		
				EGM approval date: (dd/mm/yyyy)	(	/	/	)		
									-	-

	Type of Issue			s issi di	o. of new hares of uer issued uring the month oursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
		Class of shares issuable (Note 1)		_		
9.	Capital reorganisation	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
		EGM approval date: (dd/mm/yyyy)	( / /	)		
		Class of shares issuable (Note 1)		_		
10.	Other (Please specify) At price : State currency	Issue and allotment date : (dd/mm/yyyy)	( / /	)		
		EGM approval date: (dd/mm/yyyy)	( / /	)		
		Total I (Prefe		res) res)		- - -
To	otal increase / (decrease) in ordinary shares dur	ing the month (i.e. Total o	of A to E):	(1)	220,	,218
To	otal increase / (decrease) in preference shares c	during the month (i.e. Tota	al of A to E	-		`

Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to

(These figures should be the same as the relevant figures under II above ("Movements in Issued Share Capital").)

Remarks (if any):
Submitted by: Kay Song
Title: Assistant Corporate Secretary (Director, Secretary or other duly authorised officer)

## Notes:

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.