

Monthly Return of Equity Issuer on Movements in Securities

For the month ended (dd/mm/yyyy) :		31/01/2018					
To : Hong Kong Exchanges	and Clea	ring Limited					
Name of Issuer Manulife Financial Corporation Date Submitted 02/02/2018							
I. Movements in Authorised	Share Ca	apital					
1. Ordinary Shares							
(1) Stock code : <u>00945</u>	Descrip	otion : <u>Commor</u>	Shares				
Balance at close of precedion increase/(decrease)	ng month	No. of ordinary shares Unlimited	Par value (State currency) No par value	Authorised share capital (State currency) Unlimited			
Balance at close of the mor	th						
(2) Stock code :	Descrip	otion :					
		No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)			
Balance at close of preceding	ng month						
Increase/(decrease)							
Balance at close of the mor	th						

2. Preference Shares

Stock code : <u>N/A</u> Descrip	tion : <u>Preferen</u>	ice Shares	
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month Class 1	400,000,000	No par	
	120,000,000	value No par	Unlimited
Class A	26,000,000	value No par	Unlimited
Class B	0	value	Unlimited
Increase/ (decrease)	0	No par value	Unlimited
Balance at close of the month	146,000,000	No par value	Unlimited

3. Other Classes of Shares

Stock code :Des	scription :		
	No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding mo	onth		
Increase/(decrease)		-	
Balance at close of the month			

Total authorised share capital at the end of the month (State	
currency):	N/A

II. Movements in Issued Share Capital

	No. of ordi	nary shares	No of preference	No. of other		
	(1)	(2)	shares	classes of shares		
Balance at close of preceding month	1,981,836,232		146,000,000			
Increase/ (decrease) during the month	597,594		0			
Balance at close of the month	1,982,433,826		146,000,000			

Share Options (under Share Option Schemes of the Issuer)

	Share Options (und	ier Share Opt	ion Schemes o	the Issuer)			
	Particulars of						No. of new shares of
	share option						issuer which may be
	scheme					the month pursuant	
	including EGM	N	Movement durir	ng the month		thereto	thereto as at close of
	approval date						the month
	(dd/mm/yyyy) and class of shares						
	issuable	Granted	Exercised	Cancelled	Lapsed		
ŀ	1. Executive	Oranted	LAGICISGU	Caricelled	Lарзец		
	Stock Option						
	Plan						
	riaii						
	(0.4/05/0000)						
	(04/05/2000)						
	Common	0	349,555	156,775	1,268	349,555	24,453,797
	Shares						
	(Note 1)						
	0. 4000 !						
	2. 1999 Long						
	Term Stock						
	Incentive Plan						
	(14/05/2001)						
	Common						0
	Shares						
	(Note 1)						
	3.						
	(/ /)						
	shares						
	(Note 1)						_
	(. 1010 1)		Total	A (Ordina	rv shares)	349,555	
			1014	(Preference	e shares)		
				(O+	her class)		
	Total funda raisa d d	luring the me	oth from overs:	· · · · · · · · · · · · · · · · · · ·	noi ciass)		
	Total funds raised d of options (State cu		nui iioiii exerci	se <u>Cdn. \$6,7</u>	701 21/		
	or options (state cu	iiGiloy)		<u>Cuii. \$0,7</u>	01,214		
- 1							

Description of warrants (Date of expiry - dd/mm/yyyy) 1.	Currency of nominal value	Nominal value at close of preceding month	Exercised during the month	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date						
(if applicable) (dd/mm/yyyy) 2.	(/ /)				
(/ /) Stock code (if listed) Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable) (dd/mm/yyyy) 3.)				
(/ /) Stock code (if listed)						_
Class of shares issuable (Note 1) Subscription price EGM approval date (if applicable))				
4.	(, ,	,				
Subscription price						
EGM approval date (if applicable) (dd/mm/yyyy)	(/ /)				
		Total E	(Preferen	ary shares) ace shares) other class)	0	- -

Convertibles (i.e. Convertible	into Shares of th	<u>ne Issue</u> r whi	ch are to be Liste	ed)		
Class and description	Currency of amount outstanding	Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
	<u>_</u>					
-	<u> </u>					
Stock code (if listed) Class of shares issuable (Note 1)						-
Subscription price						
EGM approval date (if applicable) (dd/mm/yyyy))	(/ /)					
2.	(' ')					
	_					
	<u></u>					
Charles and a (if linted)						
Stock code (if listed) Class of shares						
issuable (Note 1)						
Subscription price						
EGM approval date (if applicable)						
(dd/mm/yyyy)	(/ /)					
3.						
-						
	<u> </u>					
Stock code (if listed)	_					
Class of shares						
issuable (Note 1) Subscription price						
EGM approval date						
(if applicable)						
	(/ /)					
4.	<u> </u>					
	<u> </u>					
	_					
Stock code (if listed)						
Class of shares issuable (Note 1)						
Subscription price						
EGM approval date						
(if applicable) (dd/mm/yyyy)	(/ /)					
			Total C. (Ordina	ary shares)	0	_
			(Preferen	ce shares)		_
			(O	ther class)		_

Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Opti	ons (other than under Share Option Schemes)		
	I particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.	Stock Plan for Non-Employee Directors		
	Deferred Share Units settled in Common Shares		
	(04/05/2000)		
	shares (Note 1)	0	0
	Shales (Note 1)		
2.	Executive Stock Option Plan Deferred Share Units settled in Common Shares		
	(0.4/05/0000)		
	(04/05/2000)		_
	shares (Note 1)	248,039	0
3.	Dividend Reinvestment and Share Purchase Plan Dividends reinvested in Common Shares and Common Share purchases		
	(07/05/0000)		
	(07/05/ 2009)	_	_
	shares (Note 1)	0	0
	Total D. (Ordinary shares)	248,039	0
	(Preference shares)		
	(Other class)		
	(=====)		

0	ther Movements	in Issued Sha	are Capital					
	Type of Issue						No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	1,500 01 10000							are menar
				Class of shares issuable (Note 1)				
1.	Rights issue	At price :	State currency	Issue and allotment date: (dd/mm/yyyy)	(/ /)		
				EGM approval date: (dd/mm/yyyy)	(/ /)		
								_
				Class of shares				
				issuable (Note 1)				
2.	Open offer	At price :	State currency	Issue and allotment date: (dd/mm/yyyy)	(/ /)		
				EGM approval date: (dd/mm/yyyy)	(/ /)		
								_
				Class of shares issuable (Note 1)				
3.	Placing	At price :	State currency	Issue and allotment date : (dd/mm/yyyy)	(/ /)		
				EGM approval date: (dd/mm/yyyy)	(/ /)		
				Class of shares issuable (Note 1)				
4.	. Bonus issue			Issue and allotment date : (dd/mm/yyyy)	(/ /)		
				EGM approval date: (dd/mm/yyyy)	(/ /)		

								No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of
	Type of Issue			Class of shares					the month
				issuable (Note 1)					
5.	Scrip dividend	At price :	State currency —	Issue and allotment date : (dd/mm/yyyy)	(/	/)		
			carroney	EGM approval date: (dd/mm/yyyy)	(/	/)		
				Class of shares repurchased (Note 1)					
6.	Repurchase of shares			Cancellation date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
				Class of shares redeemed (Note 1)					
7.	Redemption of shares			Redemption date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
				Class of shares issuable (Note 1)					
8.	Consideration issue	At price :	State currency———	Issue and allotment date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		

Type of Issue		No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Class of sharesissuable (Note 1)		
9. Capital reorganisation	Issue and allotment (/ /) date : (dd/mm/yyyy)		
	EGM approval date: (/ /) (dd/mm/yyyy)		
	Class of sharesissuable (Note 1)		
10. Other (Please specify) At price : State currency	Issue and allotment (/ /) date : (dd/mm/yyyy)		
	EGM approval date: (/ /) (dd/mm/yyyy)		
	Total E. (Ordinar shares (Preference shares (Other class	s) 0 s)	- - -
Total increase / (decrease) in ordinary shares du		1) <u>597</u> 2)	,594

0

Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):

Capital").)

Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to

(These figures should be the same as the relevant figures under II above ("Movements in Issued Share"

Remarks (if any):	
	—
	—
	_
Submitted by: Kay Song	
Title: Assistant Corporate Secretary (Director, Secretary or other duly authorised officer)	

Notes:

- 1. State the class of shares (e.g. ordinary, preference or other).
- 2. If there is insufficient space, please append the prescribed continuation sheet.