

Monthly Return of Equity Issuer on Movements in Securities

For the month ended (dd/mm/yyyy) :		30/11/2019						
To : Hong Kong Exchanges	and Cleari	ng Limited						
Name of Issuer Date Submitted		Manulife Financial Corporation 03/12/2019						
I. Movements in Authorised	Share Cap	bital						
1. Ordinary Shares								
(1) Stock code : <u>00945</u>	Descript	ion : Commo	n Shares					
Balance at close of preceding Increase/(decrease)		No. of ordinary shares Unlimited	Par value (State currency) No par value	Authorised share capital (State currency) Unlimited				
Balance at close of the mor	th _							
(2) Stock code :	Descript	ion :						
		No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)				
Balance at close of preceding	ng month_							
Increase/(decrease)	_							
Balance at close of the mor	th _							

2	Pre	fei	en	ce	Sk	nar	es

2. Preference Shares									
Stock code : N/A Description : Preference Shares									
	No. of preference shares	Par value (State currency)	Authorised share capital (State currency)						
Balance at close of preceding month Class 1	130,000,000	No par value	Unlimited						
Class A	26,000,000	No par value	Unlimited						
Class B	0	No par value	Unlimited						
Increase/(decrease) Class 1 Preferred Shares	0	No par value	Unlimited						
Balance at close of the month	156,000,000	No par value	Unlimited						
3. Other Classes of Shares									
Stock code :Description :									
	No. of other	Par value	Authorised share						

3. Other Classes of Shares			
Stock code :Descrip	tion :		
	No. of other classes of shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month _			
Increase/(decrease)			
Balance at close of the month			
Total authorised share capital at the e (State currency):	nd of the month		N/A

II. Movements in Issued Share Capital

	No. of ordinary shares		No of preference	No. of other
	(1)	(2)	shares	classes of shares
Balance at close of preceding month	1,949,159,681		156,000,000	
Increase/ (decrease) during the month	(2,722,994)		0	
Balance at close of the month	1,946,436,687		156,000,000	

III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer) Particulars of No. of new shares of No. of new shares of share option issuer issued during issuer which may be scheme the month pursuant issued pursuant including EGM thereto thereto as at close of Movement during the month approval date the month (dd/mm/yyyy) and class of shares issuable Granted Exercised Cancelled Lapsed 1. Executive Stock Option Plan (04/05/2000) Common 0 440,806 0 0 440,806 20,986,604 shares (Note 1) 2. 1999 Long Term Stock Incentive Plan (14/05/2001) Common 0 shares (Note 1) shares (Note 1) Total A. (Ordinary shares) (Preference shares) (Other class) Total funds raised during the month from exercise of options (State currency) Cdn. \$8,044,937

Warrants to Issue Shares of the	e Issuer which	are to be Lister	d			
Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of nominal value	Nominal value at close of preceding month	Exercised during the month	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
Class of shares issuable (Note 1)			-			
Subscription price EGM approval date			=			
(if applicable) (dd/mm/yyyy)	(/ /)	_			
2.						
(/ /) Stock code (if listed)						
Class of shares issuable (Note 1)			-			
Subscription price EGM approval date			=			
(if applicable)	, , ,	,				
(dd/mm/yyyy) 3.	(/ /)	_			
<u>. </u>						
(/ /)			-			<u> </u>
Stock code (if listed)						
Class of shares issuable (Note 1)			_			
Subscription price			_			
EGM approval date			-			
(if applicable) (dd/mm/yyyy)	(/ /)				
4.			_			
(/ /)						
Stock code (if listed) Class of shares			_			
			_			
Subscription price EGM approval date			=			
(if applicable)						
(dd/mm/yyyy)	(/ /)	_			
		Total	3. (Ordina	ary shares)	0	_
			(Preferen	nce shares)		_
			(C	Other class)		_

Convertibles (i.e. Convertible	into Shares of	the Issuer wh	nich are to be List	ted)		
Class and description	Currency of amount outstanding	Amount a close of preceding month	Converted	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1.						
	_					
						
						
Stock code (if listed) Class of shares issuable (Note 1) Subscription price						
EGM approval date						
(if applicable) (dd/mm/yyyy))	(/ /)	<u>) </u>				
2.	<u>—</u>					
	<u>—</u>					
Stock code (if listed)						-
Class of shares						
issuable (Note 1)						
Subscription price						
EGM approval date (if applicable)						
(dd/mm/yyyy)	(/ /)	•				
3.		<u>' </u>				
	_					
	_					
Stock code (if listed)	<u> </u>					
Class of shares						
issuable (Note 1)						
Subscription price EGM approval date						
(if applicable)						
(dd/mm/yyyy)	(/ /)	<u> </u>				
4.						
	<u></u>					
	<u></u>					
Stock code (if listed)						
Class of shares issuable (Note 1)						
Subscription price						
EGM approval date						
(if applicable)						
(dd/mm/yyyy)	(/ /)	<u> </u>	T-(-10 '0 "		-	
			Total C. (Ordina	ary shares)	0	_
			(Pielefel	nce shares) Other class)		_
			()			_

Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Opti	ons (other than under Share Option Schemes)		
		No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of
	I particulars including EGM approval date (dd/mm/yyyy), pplicable, and class of shares issuable:		the month
1.	Stock Plan for Non-Employee Directors		
	Deferred Share Units settled in Common Shares		
	(04/05/2000)		
	shares (Note 1)	0	0
	Silates (Note 1)		0
	Function Otanla Ontina Plan		
2.	Executive Stock Option Plan		
	Deferred Share Units settled in Common Shares		
	(04/05/2000)		
	shares (Note 1)	0	0
3.	Dividend Reinvestment and Share Purchase Plan		
	Dividends reinvested in Common Shares and Common		
	Share purchases		
	(07/05/2009)		
	shares (Note 1)	0	0
	3.10.00 (1.000 1)		
	Total D. (Ordinary shares)	0	0
	(Preference shares)		
	(Other class)		
	(0 11101 01000)		

Ot	her Movements	In Issued Sna	аге Сарітаі						No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of
	Type of Issue									the month
				Class of shares issuable (Note 1)	_		_			
1.	Rights issue	At price :	State currency	Issue and allotment date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
				Class of shares						
				Class of shares issuable (Note 1)						
2.	Open offer	At price :	State currency	Issue and allotment date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
				Olaca of alcana						
				Class of shares issuable (Note 1)	_					
3.	Placing	At price :	State currency	Issue and allotment date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		
				Class of shares issuable (Note 1)	_					
4.	Bonus issue			Issue and allotment date : (dd/mm/yyyy)	(/	/)		
				EGM approval date: (dd/mm/yyyy)	(/	/)		

	Type of Issue					No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	., pe e. 16646			Class of shares			
5.	Scrip dividend	At price :	State currency —	issuable (Note 1) Issue and allotment date: (dd/mm/yyyy)	(/ /)		
			currency	EGM approval date: (dd/mm/yyyy)	(/ /)		
				Class of shares repurchased (Note 1)	Common <u>Shares</u>		
6.	Repurchase of			Repurchase date (yet to be cancelled) (dd/mm/yyyy)	(28/11/2019) (29/11/2019)		(200,000) (200,000)
	shares			Cancellation date: (dd/mm/yyyy)	(29/11/2019)	(3,163,800)	
				EGM approval date: (dd/mm/yyyy)	(N/A)		
				Class of shares redeemed (Note 1)			
7.	Redemption of shares			Redemption date: (dd/mm/yyyy)	(/ /)		
				EGM approval date: (dd/mm/yyyy)	(/ /)		-
				Class of shares			
8.	Consideration issue	At price :	State currency	issuable (Note 1) Issue and allotment date: (dd/mm/yyyy)	(/ /)		
			•	EGM approval date: (dd/mm/yyyy)	(/ /)		

	Type of Issue			i	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
		Class of shares issuable (Note 1)				
9.	Capital reorganisation	Issue and allotment date : (dd/mm/yyyy)	(/ /)		
		EGM approval date: (dd/mm/yyyy)	(/ /)		
		Class of shares issuable (Note 1)				
10.	Other (Please specify) At price : State currency	Issue and allotment date : (dd/mm/yyyy)	(/ /)		
		EGM approval date: (dd/mm/yyyy)	(/ /)		
			(, ,	,	0	
		Tota (Pre	` s eference s	rdinary shares) shares) · class)	(3,163,800)	
То	tal increase / (decrease) in ordinary shares du	uring the month (i.e. Tota	al of A to E	E): (1)	(2,722	,994)
				(2)		
	tal increase / (decrease) in preference shares tal increase / (decrease) in other classes of sh	-				0
(T					n Issued Shar	е

IV. Confirmations

We hereby confirm to the best knowledge, information and belief that, in relation to each of the securities issued by the issuer during the month as set out in Part III which has not been previously disclosed in a return published under rule 13.25A, it has been duly authorized by the board of directors of the listed issuer and, insofar as applicable:

(Note 2)

- (i) all money due to the listed issuer in respect of the issue of securities has been received by it;
- (ii) all pre-conditions for listing imposed by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited under "Qualifications of listing" have been fulfilled;

(iii)	all (if any) conditions contained in the formal letter granting listing of and permission to deal in the securities have been fulfilled;	
(iv)	all the securities of each class are in all respects identical (Note 3);	
(v)	all documents required by the Companies (Winding Up and Miscellaneous Provisions) Ordinance to be filed with the Registrar of Companies have been duly filed and that compliance has been made with other legal requirements;	
(vi)	all the definitive documents of title have been delivered/are ready to be delivered/are being prepared and will be delivered in accordance with the terms of issue;	
(vii)	completion has taken place of the purchase by the issuer of all property shown in the listing document to have been purchased or agreed to be purchased by it and the purchase consideration for all such property has been duly satisfied; and	
(viii)	the trust deed/deed poll relating to the debenture, loan stock, notes or bonds has been completed and executed, and particulars thereof, if so required by law, have been filed with the Registrar of Companies.	
Remarl	ks (if any):	
Submit	ted by: <u>Kay Song</u>	
Title:	Assistant Corporate Secretary	
	(Director, Secretary or other duly authorised officer)	

Notes:

(iii)

- State the class of shares (e.g. ordinary, preference or other). 1.
- 2. Items (i) to (viii) are suggested forms of confirmation which may be amended to meet individual cases. Where the issuer has already made the relevant confirmations in a return published under rule 13.25A in relation to the securities issued, no further confirmation is required to be made in this return.
- 3. "Identical" means in this context:
 - the securities are of the same nominal value with the same amount called up or paid up;
 - they are entitled to dividend/interest at the same rate and for the same period, so that at the next ensuing distribution, the dividend/interest payable per unit will amount to exactly the same sum (gross and net); and
 - they carry the same rights as to unrestricted transfer, attendance and voting at meetings and rank pari passu in all other respects.
- 4. If there is insufficient space, please append the prescribed continuation sheet.