

Dominic D'Alessandro
President and Chief Executive Officer



Message from the President

Manulife is a global leader in the financial services industry. Our products help protect individuals and businesses from crises and unforeseen events while at the same time helping them plan for a secure tomorrow. We take our obligations as a business leader very seriously, including those to the communities where we work and live.

In 2007, Manulife donated more than \$25 million to 600 non-profit organizations around the globe. While we recognize the importance of our financial contributions, we believe that real leadership is shown through the commitment our employees make of their own time to these organizations. Employee volunteerism is a cornerstone of our community support. Last year, 18,000 Manulife employees and distribution partners donated 60,000 volunteer hours. The value of an investment like this tends to be measured in what is given, but as volunteers, we also gain a great deal – inspiration, personal growth, career development and a deeper connection to our communities.

Manulife focuses its support on well-managed, non-profit organizations that encourage health and wellness, champion youth and strengthen our communities. We support organizations like the Montreal Neurological Institute, which is making significant advances in neuroscience, and we invest in youth around the world. In Boston, we are one of the largest job providers for local youth; in Canada and Japan, we encourage young entrepreneurs through Junior Achievement; and in the Philippines, we help children with disabilities.

Another focus of our community outreach is a local elementary school in a diverse and economically disadvantaged neighbourhood near our head office in Toronto. We also support Habitat for Humanity in Canada, Thailand and the U.S., literally helping build homes and futures for those in need.

Manulife aspires to the highest standards of environmental responsibility. Pursuing our wide focus on sustainable business practices, we seek to be a leader in environmental management through our operations and investments. Recently, Manulife financed an organization seeking to convert unused land in Nevada into a solar-power generation centre. This centre, the largest of its kind in the U.S., now helps the local power utility meet its renewable energy supply targets. Projects like this allow us to use our considerable investment expertise and long-term perspective for the benefit of our communities.

I am pleased that our Company was ranked first overall in *The Globe and Mail's* annual assessment of corporate governance in Canada. We have led these rankings for four of the last six years, which speaks to the discipline and high standards we bring to all of our endeavours.

Prudence, integrity and commitment are some of the attributes that distinguish Manulife. For many years I have spoken of our vision to create the most professional life insurance company in the world. The following pages illustrate some of the ways our Company, employees and partners strive to embrace this ideal in every community where we live and work.

A handwritten signature in green ink that reads "D'Alessandro". The signature is fluid and cursive, written in a professional style.

Dominic D'Alessandro
President and Chief Executive Officer