

Manulife Holdings Berhad

About Manulife Malaysia

The Company was first established in 1963 as a branch of Bahamas-based British American Insurance Co. It became a public limited company in 1981 and changed its name to British American (Malaysia) Insurance Berhad. In 1994, the Company was renamed John Hancock Life Insurance (Berhad) to reflect our association with John Hancock Mutual Life Insurance Company in USA. Later, the Company changed its name to Manulife Insurance (Malaysia) Berhad following the large-scale global merger between Canadian-based Manulife Financial Corporation and US based John Hancock Financial Services, Inc. in 2004. Manulife underwent a restructuring exercise in 2008 and effective 1st October 2008, Manulife Insurance (Malaysia) Berhad became Manulife Holdings Berhad.

Subsidiaries companies under Manulife Holdings Berhad are Manulife Insurance Berhad, Manulife Asset Management (Malaysia) Sdn Bhd and Manulife Unit Trusts Berhad.

The major shareholder of the Company is Canadian-based Manulife Financial Corporation (MFC), which has more than 115 years of experience in the life insurance business. MFC is listed on the New York Stock Exchange (NYSE), Toronto Stock Exchange (TSX), Stock Exchange of Hong Kong (SEHK) and the Philippine Stock Exchange (PSE). Locally, Manulife Holdings Berhad has been listed on the Main Board of Bursa Malaysia since 1984.

Manulife Holdings Berhad is a member of Manulife Financial Asia. Manulife Financial Asia was named the Life Insurance Company of the Year at the Asia Insurance Review Awards 2007.

Business Operations of Manulife Malaysia

Manulife Insurance Berhad

- Manulife Insurance Berhad's core business is the provision of individual life insurance products to meet protection and financial needs of Malaysians.
- It currently has a dedicated agency force of 1,500 and 217 employees. An extensive network of 6 Regional Support Centre and more than 50 agency offices are strategically located throughout Peninsular Malaysia and East Malaysia.
- Manulife products are available through our Manulife Agency channel, selected Financial Advisors and Bancassurance partners. The innovative product portfolio covers a broad range of needs, which include:

Life Protection

Savings and Investment

Health & Medical

Retirement Planning

Income and Protection

Education Planning

New Products Launched:

2008

Secure Income Plus – a first of its kind retirement investment-linked plan. This plan offers Guaranteed Withdrawal Benefit (GWB) that provides a regular stream of income for at least 20 years and Income for Life from age next 66.

2009

ManuCare100 – a medical plan that is designed to fit today's lifestyle and health needs. ManuCare100 combines a rich range of benefits that provides comprehensive hospitalisation and surgical coverage and the flexibility to tailor the coverage to meet individual needs.

InterGen – a limited payment regular premium participating whole of life plan which matures at age 80 years old with annual guaranteed cash payments.

PremierSaver – a 10- year limited premium payment participating endowment plan that offers potentially high returns and at the same time provides life insurance coverage.

PA Protect – a term plan packaged with accidental benefits. This plan provides valuable insurance coverage against natural and accidental death, total and permanent disability and injuries resulting from accidents.

Manulife Asset Management (Malaysia) Sdn Bhd

- Manulife Asset Management Malaysia Sdn Bhd (MAMM) offers investment management services in Malaysia and is affiliated to MFC Global Investment Management, the asset management arm of Manulife Financial.
- Investment professionals in MAMM include a Chief Executive Officer, Fund Managers and Analysts, Investment Compliance and Investment Operations.
- Ho Su-Ann, a fixed income specialist was recognized as one of the "Most Astute Investors in Local Currency Bonds 2008" in The Asset's Benchmark Research.

Manulife Unit Trusts Berhad

- Manulife Unit Trusts Berhad (MUTB), a company licensed by the Securities Commission of Malaysia, recently started its operations and will soon offer a suite of wealth management products and services.

Corporate Responsibility

Manulife strongly believes in giving back to the communities where we do business and encourages our employees and agency members to do the same. Our support focuses on community-building in four main areas: health care, education, community service and local volunteering.

Among the CSR programs carried out by Manulife are:-

- Sponsored the Athlete of the Games program that rewards outstanding Malaysian athletes participating at the SEA Games, Asian Games, Commonwealth Games and Olympic Games.
- Donations of educational items to needy and underprivileged children's homes e.g. Rumah Hope, Agape Shelter, Pusat Harian Tunas Harapan, Sekolah Rendah Jenis Kebangsaan Tamil, Segamat, Kiwanis Day Care Centre, Hannah Home,
- Providing assistance to help improve the living environment at Homes for the elderly and terminally ill/challenged children eg Alzheimer's Care Centre, Rumah Sejahtera Jelapang, Rumah Orang Tua Sukarela Pandan, Miriam Home, Sarawak's Children's Cancer Home.

- Organised recreation and other activities e.g. Kids Olympics, a sports carnival; setting up of a bakery to provide vocational training; and hosting of “Buka Puasa” dinners for underprivileged children.

About Manulife Financial

Manulife Financial is a leading Canadian-based financial services group serving millions of customers in 22 countries and territories worldwide. Operating as Manulife Financial in Canada and Asia, and primarily through John Hancock in the United States, the Company offers customers a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$437 billion (US\$407 billion) as at September 30, 2009.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

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