



March 2012

About Manulife TEDA

Background

Manulife TEDA Fund Management Co., Ltd, is a leading joint-venture fund management company in China. In addition to its own dedicated team of 47 investment professionals, Manulife TEDA funds are sold through third party commercial banks and security firms and sales coverage is across both retail and institutional spaces in China. Management is also licensed to conduct discretionary asset management and offer offshore funds to Chinese investors (via the Qualified Domestic Institutional Investor license).

Products

	Number of Funds	Products
Equity Fund	8	Growth / Cyclical / Stable / Sector Select Leader Enterprise / Capitalization Selection Dividend Income / Mid&Small Cap/
Index Fund	2	Wealth Index/ CSI 500 Classified Index(Steady and Aggressive)
QDII	1	Global New Economic Pattern
Balanced Fund	3	Efficiency Discovery / Quality Life / Risk Budgeting
Bond Fund	2	Total Return Bond /Juli Bond
Money Market Fund	1	MMF

Achievements

- Manulife TEDA Sector Selection Fund won the “2010 Stock Fund Award” in the “Morningstar (China) Annual Fund Awarding Ceremony”, sponsored by Morningstar (China), awarded in April, 2011.
- Manulife TEDA Growth Fund won the “three-year Bull Fund in Stock Fund Group” in the “8th Chinese Bull Fund Awarding Ceremony” sponsored by the Chinese Securities Journal, awarded in April, 2011.
- Manulife TEDA Sector Selection Fund won the “five-year Bull Fund in Stock Fund Group” in the “8th Chinese Bull Fund Awarding Ceremony”, sponsored by the Chinese Securities Journal, awarded in April, 2011.
- Manulife TEDA won the “2010 Ten Star Fund Company Award” in the “2011 Chinese Star Fund Company Awarding Ceremony”, sponsored by the Chinese Securities Times, awarded in March, 2011.
- MTEDA rated as one of China’s Top Employers 2011 by Corporate Research Foundation, awarded in Dec, 2011.

Corporate Social Responsibility

Manulife TEDA strongly believes in giving back to the communities where we do business and encourages our employees and agency members to do the same. Our support focuses on community-building in two main areas, Sichuan and Liaoning. Since the May 12, 2008 Wenchuan earthquake, Manulife TEDA has made numerous donations to the Chaping Elementary School in Sichuan and has provided financial aid to high school students in Liaoning Province since 2007. In 2011, Manulife TEDA donated 500 packs of stationery equipment to the Chaping Elementary School students and provided financial aid to 70 high school students in Liaoning Province.

Manulife TEDA At-a-Glance

Senior Officials	Junwei Miao, CEO
Ownership	51% share owned by Tianjin TEDA and 49% owned by Manulife
Years in country / established date	9 years June 2002 (Manulife came on board in 2010)
Number of employees	145 staff across the country
Number of agents	N/A
Number of clients	Serving over 1 million clients
Business units / lines	Mutual Fund, Discretionary Portfolio Management, QDII, QFII Advisory
AUM	US\$3.6billion (1US\$=6.3009CN¥ Dec.30,2011)
Number of offices / outlets	Three sales offices, located in Beijing ,Shanghai ,Guangzhou

All information current as of Dec. 31, 2011 unless otherwise indicated

About Tianjin TEDA Investment Holding Company Ltd.

Tianjin TEDA Investment Holding Co., Ltd (TEDA) is mainly engaged in resource development and asset integration. As one of the most influential investment holding companies in China, TEDA has established its reputation through diversified operations in industries such as finance, infrastructure, public utilities, real estate, manufacturing, environmental protection, and hotels. With China's focus on developing a sustainable, growing economy, TEDA is committed to being a respected investment holding company serving society by its successful growth.

About Manulife Financial

Manulife Financial is a leading Canada-based financial services group with principal operations in Asia, Canada and the United States. In 2012, we celebrate 125 years of providing clients strong, reliable, trustworthy and forward-thinking solutions for their most significant financial decisions. Our international network of employees, agents and distribution partners offers financial protection and wealth management products and services to millions of clients. We also provide asset management services to institutional customers. Funds under management by Manulife Financial and its subsidiaries were C\$500 billion (US\$491 billion) as at December 31, 2011. The Company operates as Manulife Financial in Canada and Asia and primarily as John Hancock in the United States. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at manulife.com.

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