



**empowered
investment
teams**

**strengthened
by global
resources**



More than 275
investment professionals

Offices in 17 countries
and territories



investment teams
in a boutique
environment

+

the global
resources of
a financial
services leader

Who we are

A global institutional asset manager with expertise across a full range of asset classes – equity, fixed income and alternatives such as real estate, timberland and agriculture.

We provide investment management solutions for:

- Pension plans
- Foundations
- Endowments
- Financial institutions
- Affiliated and non-affiliated fund companies

Why we're different

It's a unique formula for success. Start with an institutional asset manager backed by a global financial services leader, Manulife Financial. One that provides millions of clients with stability, a robust risk management framework and an international network of resources.

Add the responsiveness and focus found in a boutique environment. It's a different way to work. Each specialized investment team is empowered to make decisions in line with their singular investment philosophy and their clients' objectives.

Every one of our teams owns their investment process from research to implementation. Right down to the results. Plus, they benefit from a truly global network of on-the-ground knowledge and expertise. Boutique investment teams. Global resources. That's the difference. That's why Manulife Asset Management is a standout in attracting the finest professionals in pursuit of superior long-term performance for our clients.

STRENGTH AND DEPTH ACROSS THE GLOBE

Global presence, local knowledge

More than **275**
Investment
Professionals*

Offices in **17**
Countries and
Territories*

CANADA

UNITED STATES

UNITED KINGDOM

HONG KONG

JAPAN

CHINA

INDONESIA

MALAYSIA

PHILIPPINES

SINGAPORE

TAIWAN

THAILAND

VIETNAM

AUSTRALIA

NEW ZEALAND

BRAZIL

URUGUAY

CANADA **58** INVESTMENT
PROFESSIONALS

U.S.A. **97** INVESTMENT
PROFESSIONALS

EUROPE **10** INVESTMENT
PROFESSIONALS

Our network of investment offices and affiliates ensures that our portfolio managers and analysts can offer “on-the-ground” market perspectives on a range of asset classes well beyond that of most investment managers. Our global teams continually communicate with one another, sharing ideas and insights to ensure all clients can benefit from their expertise through enhanced performance.



NORTH AMERICA

Equity teams managing domestic and global mandates, across styles and market caps, using fundamental, quantitative and index equity strategies.

Fixed income teams managing core, investment-grade and high-yield debt, covering the duration, quality and geographic spectrum.

Asset allocation teams providing strategic and tactical asset allocation solutions, target date and target risk portfolios.

Specialized management of timber, agriculture and real estate property portfolios for institutional investors.

EUROPE

Specialist equity teams managing global, emerging market and European equity mandates using fundamental and quantitative approaches.

Asset allocation team providing strategic and tactical asset allocation solutions, target date and target risk portfolios.

ASIA PACIFIC

Public markets headquartered in Hong Kong, with offices in 10 Asian countries and territories.

Local and regional teams manage both regional and domestic equity and fixed-income mandates, leveraging on-the-ground knowledge across the region.

Manulife TEDA joint venture provides local China market insights via extensive company research and government policy analysis.

Real asset management of timberland and agriculture in Australia and New Zealand and real estate property throughout Asia.

SOUTH AMERICA

Offices in Brazil and Uruguay providing real asset management of timberland properties for institutional investors.

BROAD CAPABILITIES

EQUITIES

Fundamental
Quantitative
Indexed

FIXED INCOME

Money Market
Core
Investment Grade
High Yield
Structured Credit

REAL ASSETS

Timberland
Agriculture
Real Estate

ASSET ALLOCATION

Strategic
Tactical
Target Date / Target Risk
Liability Driven Investment

OUR AFFILIATES





Manulife Asset Management™

Manulife Asset Management™ is the institutional asset management arm of Manulife Financial. Manulife Asset Management™ and its affiliates provide comprehensive asset management solutions for institutional investors and investment funds in key markets around the world. This investment expertise extends across a full range of asset classes including equity, fixed income and alternative investments such as real estate, timber, farmland, as well as asset allocation strategies. Manulife Asset Management™ has investment offices in the United States, Canada, the United Kingdom, Japan, Hong Kong, and eight other markets throughout Asia. Additional information about Manulife Asset Management™ may be found at ManulifeAM.com. Manulife Asset Management™, Manulife and the block design are trademarks of The Manufacturers Life Insurance Company and are used by it and its affiliates including Manulife Financial Corporation. Prior to December 15, 2010, Manulife Asset Management™ was known as MFC Global Investment Management®.

The opinions expressed are those of Manulife Asset Management™ as of December 2010, and are subject to change based on market and other conditions. Neither Manulife Financial, Manulife Asset Management™, nor any of their affiliates or representatives is providing tax, investment or legal advice. Past performance does not guarantee future results. This material was prepared solely for informational purposes, does not constitute an offer or an invitation by or on behalf of Manulife Asset Management™ to any person to buy or sell any security and is no indication of trading intent in any fund or account managed by Manulife Asset Management™.

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 **Manulife Asset Management™**