



Manulife Financial Corporation

December 31, 2002

Statistical Information Package

(Unaudited)

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FINANCIAL HIGHLIGHTS


(Canadian \$ in millions unless otherwise stated and per share information, unaudited)

	For the three months ended			For the year ended		
	Dec 31 2002	Dec 31 2001	% Change	Dec 31 2002	Dec 31 2001	% Change
Net income	369	336	10 %	1,370	1,167	17 %
Less: net income (loss) attributed to participating policyholders	(3)	-	N/A	(8)	8	N/A
Net income attributed to shareholders	372	336	11 %	1,378	1,159	19 %
Net income attributed to shareholders before non-recurring items	372	336	11 %	1,378	1,223 (a)	13 %
Selected key performance measures						
Basic earnings per share ⁽¹⁾	\$ 0.80	\$ 0.70	15 %	\$ 2.90	\$ 2.40	21 %
Basic earnings per share before non-recurring items ⁽¹⁾	\$ 0.80	\$ 0.70	15 %	\$ 2.90	\$ 2.53 (a)	15 %
Diluted earnings per share ⁽²⁾	\$ 0.80	\$ 0.69	16 %	\$ 2.88	\$ 2.38	21 %
Diluted earnings per share before non-recurring items ⁽²⁾	\$ 0.80	\$ 0.69	16 %	\$ 2.88	\$ 2.52 (a)	14 %
Return on shareholders' equity (annualized)	17.2%	16.4%	81 bp	16.2%	15.1%	116 bp
Return on shareholders' equity before non-recurring items (annualized)	17.2%	16.4%	81 bp	16.2%	15.9% (a)	31 bp

(1) The basic weighted average number of shares outstanding for the years ended December 31, 2002 and 2001 were 476 and 482 million, respectively.

(2) The diluted weighted average number of shares outstanding for the years ended December 31, 2002 and 2001 were 479 and 486 million, respectively.

(a) Please refer to remarks on page 1 - Supplementary.

FINANCIAL HIGHLIGHTS - SUPPLEMENTARY


(Canadian \$ in millions, unaudited)

Non-recurring items

	For the three months ended		For the year ended	
	Dec 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Net income attributed to shareholders	372	336	1,378	1,159
Adjustment for non-recurring items, net of tax:				
September 11, 2001 events ⁽¹⁾	-	-	-	150
Seamark gain ⁽²⁾	-	-	-	(27)
Tax items ⁽³⁾	-	-	-	(59)
Subtotal of non-recurring items	-	-	-	64
Net income attributed to shareholders before non-recurring items	372	336	1,378	1,223

Adjustments for non-recurring items made in the third quarter of 2001:

(1) Provisions for anticipated claims arising from the terrorist events in the United States on September 11, 2001.

(2) Gain from the disposition of a portion of the Company's investment in Seamark Asset Management Ltd.

(3) Tax items consisted of a one-time reduction in tax expense of \$30 associated with the recognition of a future tax asset in respect of previously unaccrued tax losses in Reinsurance Division and a \$29 accrual in the third quarter of 2001 for a refund of tax, inclusive of interest, related to a court decision in the Company's favour pertaining to capital taxes.

Diluted earnings per share before non-recurring items is calculated based on net income attributed to shareholders before non-recurring items and the diluted weighted average number of shares outstanding.

Return on shareholders' equity before non-recurring items is calculated based on net income attributed to shareholders before non-recurring items and shareholders' equity adjusted for non-recurring items.

FINANCIAL HIGHLIGHTS (CONT'D)


(Canadian \$ in millions unless otherwise stated and per share information, unaudited)

	For the three months ended			For the year ended		
	Dec 31	Dec 31	% Change	Dec 31	Dec 31	% Change
	2002	2001		2002	2001	
Premiums and deposits:						
Life and health insurance premiums	2,146	2,036	5 %	8,342	7,385	13 %
Annuity and pension premiums	619	766	(19) %	2,437	2,862	(15) %
Segregated fund deposits	4,146	3,579	16 %	17,013 (a)	14,044	21 %
Mutual fund deposits	253	258	(2) %	1,251	754	66 %
ASO premium equivalents	214	208	3 %	860	795	8 %
Total premiums and deposits	7,378	6,847	8 %	29,903 (a)	25,840	16 %

(a) Segregated fund deposits for the year ended December 31, 2002 included \$319 of segregated fund net seed capital in Japan. Excluding the seed capital, segregated fund deposits were \$16,694, an increase of 19% from 2001, and total premiums and deposits were \$29,584, an increase of 14% from 2001.

	As at		
	Dec 31	Dec 31	% Change
	2002	2001	
Funds under management:			
General fund	81,195	78,613	3 %
Segregated funds	58,831	59,206	(1) %
Mutual funds	2,167	1,653	31 %
Other managed funds	3,982	2,710	47 %
Total funds under management	146,175	142,182	3 %

Total capital⁽¹⁾	11,978	11,513	4 %
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(1) Total capital includes total equity, subordinated debt, non-controlling interest in Manulife Financial Capital Trust and trust preferred securities issued by subsidiaries. Common share buybacks during 2002 have reduced total capital by \$726.

DIVISIONAL HIGHLIGHTS


(Canadian \$ in millions, unaudited)

Shareholders' net income (loss)	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
U.S.	126	116	111	118	118	471	373 (a)
Canadian	103	85	97	93	90	378	339
Asian	72	72	60	53	48	257	185
Japan	26	27	28	30	36	111	120
Reinsurance	52	42	40	50	27	184	48 (b)
Other	(7)	(15)	8	(9)	17	(23)	94 (c)
Total	372	327	344	335	336	1,378	1,159

(a) Net income included \$5 in provisions for anticipated claims arising from the terrorist events in the United States on September 11, 2001.

(b) Net income included \$145 in provisions for anticipated claims arising from the terrorist events in the United States on September 11, 2001, partially offset by a one-time reduction in tax expense of \$30 associated with the recognition of a future tax asset in respect of previously unaccrued tax losses.

(c) Net income included a \$27 gain from the disposition of a portion of the Company's investment in Seamark Asset Management Ltd. and a \$29 accrual for a refund of tax, inclusive of interest, related to a court decision in the Company's favour pertaining to capital taxes.

Premiums and deposits

U.S.	4,372	4,124	4,500	4,788	4,097	17,784	15,626
Canadian	1,509	1,435	1,515	1,532	1,446	5,991	5,436
Asian	802	787	795	753	699	3,137	2,637
Japan	423	409	394	702	398	1,928 (d)	1,350
Reinsurance	272	331	259	201	207	1,063	791
Total	7,378	7,086	7,463	7,976	6,847	29,903	25,840

Funds under management	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
U.S.	73,979	69,293	70,111	76,392	74,706
Canadian	34,136	33,822	34,311	34,703	33,604
Asian	11,534	9,845	9,067	8,616	8,203
Japan	13,721 (d)	13,631 (d)	13,643 (d)	13,460 (d)	13,813
Reinsurance	4,134	4,333	3,985	4,033	3,821
Other	8,671	8,324	8,715	9,479	8,035
Total	146,175	139,248	139,832	146,683	142,182

(d) Segregated fund deposits of Japan Division for the year ended December 31, 2002 included \$319 of segregated fund net seed capital, contributed in the first quarter of 2002. Segregated funds under management of Japan Division as at December 31, September 30, June 30, and March 31, 2002 included \$317, \$323, \$329 and \$319 of segregated fund seed capital, respectively.

DIVISIONAL HIGHLIGHTS (CONT'D)


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Insurance sales:							
<i>New annualized premium sales</i>							
U.S.	78	64	60	94	88	296	287
Canadian	82	87	66	74	96	309	330
Asian	100	86	86	65	87	337	277
Japan	36	34	32	39	43	141	162
Total Insurance new annualized premium sales	296	271	244	272	314	1,083	1,056

Wealth management sales ⁽¹⁾:

U.S. ⁽²⁾	3,154	2,572	2,851	3,056	3,028	11,633	9,872
Canadian	533	485	531	625	520	2,174	1,992
Asian	144	202	208	194	147	748	779
Japan	80	51	46	14	-	191	-
Total	3,911	3,310	3,636	3,889	3,695	14,746	12,643

(1) Wealth management sales include group pension and individual wealth management sales. New business sales for the Group Pensions businesses are measured by new annualized and single deposits (using a best estimate calculation of annualization). New business sales for Individual Wealth Management businesses other than U.S. College Savings are measured by Premiums, Segregated fund deposits and Mutual fund deposits, if applicable.

(2) U.S. Division wealth management sales include U.S. College Savings sales, which represent sales made by Manulife distribution channels on behalf of a third party, for which an asset-based fee is earned. Deposits for the U.S. College Savings business are not included in U.S. Individual Wealth Management premiums and deposits.

CONSOLIDATED STATEMENTS OF OPERATIONS


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Revenue							
Premium income	2,765	2,826	2,668	2,520	2,802	10,779	10,247
Investment income	1,163	1,031	924	1,117	1,289	4,235	4,479
Other revenue	392	378	371	377	401	1,518	1,505
Total revenue	4,320	4,235	3,963	4,014	4,492	16,532	16,231
Policy benefits and expenses							
To policyholders and beneficiaries							
Death and disability benefits	883	885	879	741	739	3,388	3,186
Maturity and surrender benefits	905	940	1,014	1,186	1,073	4,045	4,171
Annuity payments	355	341	326	320	342	1,342	1,307
Policyholder dividends and experience rating refunds	247	239	237	209	239	932	900
Net transfers to (from) segregated funds	162	(112)	171	435	522	656	1,470
Change in actuarial liabilities	208	554	(126)	(329)	37	307	(208)
General expenses	689	596	592	613	683	2,490	2,478
Commissions	311	282	310	304	306	1,207	1,133
Interest expense	63	67	59	54	68	243	257
Premium taxes	27	28	28	28	28	111	105
Non-controlling interest in subsidiaries	17	17	19	19	7	72	4
Trust preferred securities issued by subsidiaries	16	16	16	17	16	65	65
Total policy benefits and expenses	3,883	3,853	3,525	3,597	4,060	14,858	14,868
Income before income taxes	437	382	438	417	432	1,674	1,363
Income taxes	(68)	(58)	(95)	(83)	(96)	(304)	(196)
Net income	369	324	343	334	336	1,370	1,167
Less: net income (loss) attributed to participating policyholders	(3)	(3)	(1)	(1)	-	(8)	8
Net income attributed to shareholders	372	327	344	335	336	1,378	1,159

(a) Net income included non-recurring items relating to the terrorist events in the United States on September 11, 2001, a gain from the disposition of a portion of the Company's investment in Seamark Asset Management Ltd. and two tax items, all of which in aggregate reduced net income by \$64.

CONSOLIDATED BALANCE SHEETS


(Canadian \$ in millions, unaudited)

	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Assets					
Invested assets					
Bonds	46,677	47,515	46,183	46,997	46,070
Mortgages	9,294	8,685	8,379	8,303	7,902
Stocks	6,898	7,017	6,835	6,994	6,964
Real estate	3,570	3,526	3,298	3,365	3,484
Policy loans	4,939	4,910	4,668	4,779	4,644
Cash and short-term investments	5,143	3,854	4,248	4,427	4,995
Other investments	1,041	900	1,031	737	693
Total invested assets	77,562	76,407	74,642	75,602	74,752
Other assets					
Accrued investment income	1,010	1,036	966	975	1,041
Outstanding premiums	558	816	546	535	482
Goodwill	634	625	609	590	595
Miscellaneous	1,431	1,609	1,521	1,824	1,743
Total other assets	3,633	4,086	3,642	3,924	3,861
Total assets	81,195	80,493	78,284	79,526	78,613
Segregated fund net assets	58,831	53,966	56,906	62,688	59,206
Liabilities and equity					
Actuarial liabilities	56,397	56,031	53,959	54,804	54,690
Benefits payable and provision for unreported claims	2,693	2,609	2,367	2,479	2,411
Policyholder amounts on deposit	2,835	2,823	2,729	2,665	2,702
Deferred realized net gains	3,297	3,288	3,288	3,456	3,583
Banking deposits	1,437	1,355	1,315	942	769
Other liabilities	2,499	2,536	2,677	3,327	2,881
	69,158	68,642	66,335	67,673	67,036
Subordinated debt	1,436	1,433	1,400	1,414	1,418
Non-controlling interest in subsidiaries	1,059	1,074	1,070	1,069	1,064
Trust preferred securities issued by subsidiaries	794	781	763	786	802
Equity					
Participating policyholders' equity	92	95	98	99	62
Shareholders' equity					
Common shares	596	600	620	619	614
Shareholders' retained earnings	8,060	7,868	7,998	7,866	7,617
Total equity	8,748	8,563	8,716	8,584	8,293
Total liabilities and equity	81,195	80,493	78,284	79,526	78,613
Segregated fund net liabilities	58,831	53,966	56,906	62,688	59,206

CONSOLIDATED STATEMENTS OF EQUITY


(Canadian \$ in millions, unaudited)

Operating retained earnings (excluding currency translation account)	For the three months ended						For the year ended		
	Participating Policyholders	Shareholders	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	2001
Balance, beginning of period	95	7,559	7,654	7,972	7,696	7,392	7,126	7,392	6,468
Net income (loss)	(3)	372	369	324	343	334	336	1,370	1,167
Shareholder dividends	-	(83)	(83)	(67)	(67)	(68)	(58)	(285)	(231)
Purchase and cancellation of common shares	-	(125)	(125)	(575)	-	-	-	(700)	-
Transfer of participating policyholders' retained earnings on acquisition	-	-	-	-	-	38	-	38	-
Issuance costs	-	-	-	-	-	-	(12)	-	(12)
Balance, end of period	92	7,723	7,815	7,654	7,972	7,696	7,392	7,815	7,392
Currency translation account									
Balance, beginning of period	-	309	309	124	269	287	315	287	131
Change during the period	-	28	28	185	(145)	(18)	(28)	50	156
Balance, end of period	-	337	337	309	124	269	287	337	287
Total retained earnings	92	8,060	8,152	7,963	8,096	7,965	7,679	8,152	7,679
Common shares									
Balance, beginning of period	-	600	600	620	619	614	613	614	612
Common shares issued on exercise of options	-	1	1	1	1	5	1	8	2
Purchase and cancellation of common shares	-	(5)	(5)	(21)	-	-	-	(26)	-
Balance, end of period	-	596	596	600	620	619	614	596	614
Total equity	92	8,656	8,748	8,563	8,716	8,584	8,293	8,748	8,293

CONSOLIDATED STATEMENTS OF CASH FLOWS


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31	
						2002	2001
Operating activities							
Operating cash inflows							
Premiums and annuity considerations	3,024	2,556	2,657	2,468	2,663	10,705	10,255
Investment income received	1,102	919	984	1,119	956	4,124	3,839
Other revenue	392	378	371	377	401	1,518	1,471
Total operating cash inflows	4,518	3,853	4,012	3,964	4,020	16,347	15,565
Operating cash outflows							
Benefit payments	2,065	1,920	2,332	2,188	2,312	8,505	10,981
Insurance expenses and taxes	1,068	1,001	1,012	961	1,048	4,042	3,980
Dividends paid to policyholders	247	239	237	209	239	932	900
Net transfers to (from) segregated funds	162	(112)	171	435	522	656	1,470
Change in other assets and liabilities	(209)	281	(344)	226	753	(46)	1,143
Total operating cash outflows	3,333	3,329	3,408	4,019	4,874	14,089	18,474
Cash provided by (used in) operating activities	1,185	524	604	(55)	(854)	2,258	(2,909)
Investing activities							
Purchases and mortgage advances	(12,540)	(9,449)	(10,770)	(13,500)	(11,997)	(46,259)	(48,468)
Disposals and repayments	12,976	9,168	10,106	12,730	11,814	44,980	39,718
Cash received from assumptions and acquisitions of businesses, net of cash paid	(36)	-	-	(103)	-	(139)	10,874
Net cash proceeds on partial disposition of shares in Seamark Asset Management Ltd.	-	-	-	-	-	-	29
Cash provided by (used in) investing activities	400	(281)	(664)	(873)	(183)	(1,418)	2,153
Financing activities							
Increase (decrease) in repurchase agreements and securities sold but not yet purchased	(129)	(62)	(375)	210	143	(356)	273
Banking deposits, net	82	40	373	173	98	668	177
Shareholder dividends	(83)	(67)	(67)	(68)	(58)	(285)	(231)
Borrowed (repaid) funds, net	-	(1)	-	(1)	(1)	(2)	32
Issue of subordinated debt, net	-	-	-	-	-	-	796
Issue of Manulife Financial Capital Securities, net	-	-	-	-	988	-	988
Common shares issued on exercise of options	1	1	1	5	1	8	2
Purchase and cancellation of common shares	(130)	(596)	-	-	-	(726)	-
Cash provided by (used in) financing activities	(259)	(685)	(68)	319	1,171	(693)	2,037
Cash and short term investments							
Increase (decrease) during the period	1,326	(442)	(128)	(609)	134	147	1,281
Balance, beginning of period	3,582	4,024	4,152	4,761	4,627	4,761	3,480
Balance, end of period	4,908	3,582	4,024	4,152	4,761	4,908	4,761
Composition of cash and short-term investments							
Beginning of period							
Gross cash and short-term investments	3,854	4,248	4,427	4,995	4,912	4,995	3,783
Net payments in transit, included in other liabilities	(272)	(224)	(275)	(234)	(285)	(234)	(303)
Net cash and short-term investments, beginning of period	3,582	4,024	4,152	4,761	4,627	4,761	3,480
End of period							
Gross cash and short-term investments	5,143	3,854	4,248	4,427	4,995	5,143	4,995
Net payments in transit, included in other liabilities	(235)	(272)	(224)	(275)	(234)	(235)	(234)
Net cash and short-term investments, end of period	4,908	3,582	4,024	4,152	4,761	4,908	4,761

CONSOLIDATED STATEMENTS OF SEGREGATED FUNDS


(Canadian \$ in millions, unaudited)

Consolidated statements of segregated fund net assets

	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Investments, at market values					
Bonds	3,698	2,693	2,737	2,899	2,405
Stocks	51,014	46,499	50,795	56,538	53,511
Mortgages	26	10	-	-	-
Real estate	-	-	-	2	2
Cash and short-term investments	4,119	4,823	3,465	3,385	3,390
Accrued investment income	10	10	10	10	9
Other assets (liabilities), net	(36)	(69)	(105)	(146)	(111)
Total segregated fund net assets, end of quarter	58,831	53,966	56,902	62,688	59,206
Composition of segregated fund net assets:					
Held by Policyholders	58,450	53,563	56,476	62,247	59,052
Held by the Company	381	403	430	441	154
Total segregated fund net assets, end of quarter	58,831	53,966	56,906	62,688	59,206

Consolidated statements of changes in segregated fund net assets

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	2001
Additions							
Deposits from policyholders	4,146	3,758	4,223	4,886	3,579	17,013 (a)	14,044
Net realized and unrealized investment gains (losses)	2,435	(6,967)	(6,037)	17	4,826	(10,552)	(7,868)
Interest and dividends	449	252	389	242	460	1,332	1,505
Net transfers from (to) general fund	162	(112)	171	435	522	656	1,470
Funds assumed and acquired	-	-	-	40	53	40	287
Currency revaluation	(96)	2,035	(2,322)	6	335	(377)	2,697
Total additions	7,096	(1,034)	(3,576)	5,626	9,775	8,112	12,135
Deductions							
Payments to policyholders	2,017	1,696	1,980	1,924	1,817	7,617	6,993
Management and administrative fees	214	210	226	220	218	870	844
Total deductions	2,231	1,906	2,206	2,144	2,035	8,487	7,837
Net addition (reduction) to segregated funds for the period	4,865	(2,940)	(5,782)	3,482	7,740	(375)	4,298
Segregated fund net assets, beginning of period	53,966	56,906	62,688	59,206	51,466	59,206	54,908
Segregated fund net assets, end of period	58,831	53,966	56,906	62,688	59,206	58,831	59,206

(a) Deposits from policyholders for the year ended December 31, 2002 included \$319 of segregated fund net seed capital in Japan, contributed in the first quarter of 2002.

ASSET COMPOSITION AND QUALITY


(Canadian \$ in millions, unaudited)

Invested assets

As at December 31, 2002	Carrying value	%	Fair value	%	Unrealized gains	%	Unrealized losses	%	Deferred realized net gains	%	Total realized and unrealized net gains	%
Bonds (fixed maturity)												
Canadian government	8,674	11 %	9,889	12 %	1,328	24 %	(113)	6 %	277	8 %	1,492	22 %
Foreign governments	9,958	13 %	10,727	13 %	824	15 %	(55)	3 %	318	10 %	1,087	16 %
Corporate	26,953	35 %	28,376	35 %	1,553	28 %	(130)	6 %	860	26 %	2,283	34 %
Mortgage-backed securities	1,092	1 %	1,163	2 %	77	1 %	(6)	0 %	35	1 %	106	2 %
Mortgages	9,294	12 %	10,023	13 %	735	13 %	(6)	0 %	46	1 %	775	11 %
Stocks	6,898	9 %	5,799	7 %	566	10 %	(1,665)	81 %	1,632	50 %	533	8 %
Real estate	3,570	5 %	3,868	5 %	372	7 %	(74)	4 %	100	3 %	398	6 %
Policy loans	4,939	6 %	4,939	6 %		N/A	-	N/A		N/A	-	N/A
Cash and short-term investments	5,143	7 %	5,144	6 %	1	0 %	-	N/A		N/A	1	N/A
Other investments	1,041	1 %	1,077	1 %	46	1 %	(10)	0 %	29	1 %	65	1 %
Total invested assets	77,562	100 %	81,005	100 %	5,502	99 %	(2,059)	100 %	3,297	100 %	6,740	100 %

As at December 31, 2001

Bonds (fixed maturity)												
Canadian government	8,075	11 %	8,973	12 %	918	25 %	(20)	2 %	195	5 %	1,093	18 %
Foreign governments	10,593	14 %	10,811	14 %	266	7 %	(48)	4 %	256	7 %	474	8 %
Corporate	26,158	35 %	26,973	35 %	1,102	30 %	(287)	24 %	630	18 %	1,445	24 %
Mortgage-backed securities	1,244	2 %	1,283	2 %	43	1 %	(4)	0 %	30	1 %	69	1 %
Mortgages	7,902	10 %	8,286	10 %	405	11 %	(21)	2 %	37	1 %	421	7 %
Stocks	6,964	9 %	6,657	9 %	420	12 %	(727)	61 %	2,298	64 %	1,991	33 %
Real estate	3,484	5 %	3,799	5 %	384	11 %	(69)	5 %	106	3 %	421	7 %
Policy loans	4,644	6 %	4,644	6 %	-	N/A	-	N/A	-	N/A	-	N/A
Cash and short-term investments	4,995	7 %	4,997	6 %	2	N/A	-	N/A	-	N/A	2	N/A
Other investments	693	1 %	768	1 %	95	3 %	(20)	2 %	31	1 %	106	2 %
Total invested assets	74,752	100 %	77,191	100 %	3,635	100 %	(1,196)	100 %	3,583	100 %	6,022	100 %

ASSET COMPOSITION AND QUALITY (CONT'D)


(Canadian \$ in millions, unaudited)

Bond portfolio credit quality NAIC designation	Dec 31		Sep 30		As at Jun 30		Mar 31		Dec 31	
	2002	%	2002	%	2002	%	2002	%	2001	%
AAA	1	26%	12,208	26%	12,362	26%	11,608	25%	11,454	24%
AA	1	20%	9,105	20%	9,539	20%	9,518	21%	9,908	21%
A	1	35%	16,568	35%	16,099	34%	15,103	32%	15,126	32%
BBB	2	15%	6,971	15%	7,614	16%	8,067	18%	8,767	19%
BB & lower, and unrated	3 & below	4%	1,825	4%	1,901	4%	1,887	4%	1,742	4%
Total		100%	46,677	100%	47,515	100%	46,183	100%	46,997	100%

Bond portfolio by sector / industry holdings

	As at December 31, 2002					As at December 31, 2001				
	Carrying value	%	Fair value	Unrealized net gains (losses)	Investment grade %	Carrying value	%	Fair value	Unrealized net gains (losses)	Investment grade %
Government and Agency	18,632	40%	20,616	1,984	100%	18,668	41%	19,784	1,116	99%
Financial	11,569	25%	12,194	625	97%	11,664	25%	11,991	327	97%
Telecommunications	3,039	7%	3,215	176	85%	3,525	7%	3,640	115	99%
Utilities	3,821	8%	4,041	220	94%	2,980	6%	3,148	168	92%
Energy ⁽¹⁾	2,383	5%	2,478	95	93%	1,851	4%	1,904	53	98%
Industrial	1,948	4%	2,081	133	96%	1,487	3%	1,523	36	95%
Securitized (ABS/MBS)	1,092	2%	1,163	71	99%	1,703	4%	1,772	69	99%
Consumer (non-cyclical)	1,522	3%	1,627	105	93%	1,406	3%	1,463	57	87%
Consumer (cyclical)	1,113	2%	1,145	32	83%	1,186	3%	1,178	(8)	81%
Basic materials	384	1%	395	11	75%	378	1%	371	(7)	69%
Technology	335	1%	351	16	94%	301	1%	308	7	96%
Media & Internet	708	2%	713	5	94%	612	1%	632	20	83%
Other	131	0%	136	5	94%	309	1%	326	17	92%
Total	46,677	100%	50,155	3,478	96%	46,070	100%	48,040	1,970	97%

(1) As at December 31, 2002 and 2001, 48% and 51% of the Energy holdings are in regulated pipelines, respectively.

Mortgage portfolio composition	Dec 31		Sep 30		As at Jun 30		Mar 31		Dec 31	
	2002	%	2002	%	2002	%	2002	%	2001	%
Commercial										
Residential ⁽²⁾	1,610	17%	1,225	14%	1,277	15%	1,313	16%	1,307	16%
Retail	2,196	24%	2,058	24%	2,039	24%	2,023	24%	1,891	24%
Office	2,619	28%	2,397	28%	2,171	26%	2,116	26%	2,015	25%
Industrial	2,160	24%	2,092	24%	2,033	24%	2,013	24%	1,942	25%
Other commercial	299	3%	300	3%	292	4%	307	4%	293	4%
Other mortgages	410	4%	613	7%	567	7%	531	6%	454	6%
Total	9,294	100%	8,685	100%	8,379	100%	8,303	100%	7,902	100%

(2) Includes multi-unit residential properties, such as condominiums.

IMPAIRED ASSETS AND PROVISIONS



(Canadian \$ in millions, unaudited)

Net impaired assets	As at December 31, 2002			As at December 31, 2001		
	Gross amount	Allowance for impairment	Carrying value	Gross amount	Allowance for impairment	Carrying value
Mortgages	36	20	16	64	25	39
Other impaired assets	377	270	107	330	183	147
Total	413	290	123	394	208	186

Changes in allowance for impairment

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Balance, beginning of the period	334	349	202	208	216	208	162
Net provisions during the period	4	8	174	11	1	197	99
Write-offs, net of recoveries	(48)	(23)	(27)	(17)	(9)	(115)	(53)
Balance, end of period	290	334	349	202	208	290	208

Reserves for future credit losses	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Provision for future credit losses included in actuarial liabilities	1,699	1,673	1,634	1,628	1,525

Ratios

Net impaired assets as a percentage of total invested assets	0.16%	0.21%	0.23%	0.21%	0.25%
Performing assets coverage ratio*	4.27%	4.02%	3.99%	4.02%	3.84%
Impaired assets coverage ratio**	482%	403%	381%	513%	440%

* Calculated as allowance for impairment and provision for future credit losses included in actuarial liabilities less gross impaired assets, as a % of total mortgages and non-government bonds less total gross impaired assets.

** Calculated as allowance for impairment and provision for future credit losses included in actuarial liabilities, as a % of gross impaired assets.

INVESTMENT INCOME


(Canadian \$ in millions, unaudited)

	Gross investment income (loss)	Provision for impairment, net	Amortization of net realized gains (losses)	Total	Yield %	Gross investment income (loss)	Provision for impairment, net	Amortization of net realized gains (losses)	Total	Yield %	Gross investment income (loss)	Provision for impairment, net	Amortization of net realized gains (losses)	Total	Yield %
	For the three months ended December 31, 2002					For the three months ended September 30, 2002					For the three months ended June 30, 2002				
Bonds	646	(9)	59	696	6.18%	667	(12)	31	686	6.04%	671	(172)	42	541	4.82%
Mortgages	165	5	4	174	8.06%	160	-	3	163	7.86%	156	(2)	4	158	7.89%
Stocks	29	-	30	59	4.50%	9	-	16	25	1.98%	24	-	66	90	7.67%
Real estate	70	(0)	12	82	10.14%	67	4	14	85	11.04%	68	-	14	82	11.04%
Policy loans	102	-	-	102	8.29%	99	-	-	99	8.16%	98	-	-	98	8.37%
Cash and short-term investments	18	-	-	18		13	-	-	13		22	-	-	22	
Other investments	(12)	-	45	33	N/A	(33)	-	(7)	(40)	N/A	(42)	-	(25)	(67)	N/A
Currency	-	-	(1)	(1)	N/A	-	-	-	-	N/A	-	-	-	-	N/A
Total	1,018	(4)	149	1,163	6.35%	982	(8)	57	1,031	5.63%	997	(174)	101	924	5.18%

	For the three months ended March 31, 2002					For the three months ended December 31, 2001				
	Gross investment income (loss)	Provision for impairment, net	Amortization of net realized gains (losses)	Total	Yield %	Gross investment income (loss)	Provision for impairment, net	Amortization of net realized gains (losses)	Total	Yield %
Bonds	643	(5)	28	666	5.98%	633	(13)	59	679	6.24%
Mortgages	154	(6)	4	152	7.82%	155	3	4	162	8.71%
Stocks	39	-	73	112	9.67%	33	-	140	173	16.01%
Real estate	67	-	10	77	10.16%	76	9	17	102	12.89%
Policy loans	94	-	-	94	7.93%	98	-	-	98	8.50%
Cash and short-term investments	24	-	-	24		25	-	-	25	
Other investments	1	-	(9)	(8)	N/A	12	-	34	46	N/A
Currency	-	-	-	-	N/A	-	-	4	4	N/A
Total	1,022	(11)	106	1,117	6.38%	1,032	(1)	258	1,289	7.39%

	For the year ended December 31, 2002					For the year ended December 31, 2001				
	Gross investment income (loss)	Provision for impairment, net	Amortization of net realized gains (losses)	Total	Yield %	Gross investment income (loss)	Provision for impairment, net	Amortization of net realized gains (losses)	Total	Yield %
Bonds	2,627	(198)	160	2,589	5.82%	2,490	(113)	147	2,524	6.40%
Mortgages	635	(3)	15	647	7.95%	597	6	16	619	8.63%
Stocks	101	-	185	286	5.84%	66	-	348	414	13.00%
Real estate	272	4	50	326	10.64%	279	9	46	334	10.65%
Policy loans	393	-	-	393	8.23%	373	-	-	373	8.75%
Cash and short-term investments	77	-	-	77		152	-	-	152	
Other investments	(86)	-	4	(82)	N/A	5	(1)	43	47	N/A
Currency	-	-	(1)	(1)	N/A	-	-	16	16	N/A
Total	4,019	(197)	413	4,235	5.93%	3,962	(99)	616	4,479	6.90%

ACTUARIAL LIABILITIES


(Canadian \$ in millions, unaudited)

Changes in actuarial liabilities	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Balance, beginning of period	56,031	53,959	54,804	54,690	55,177	54,690	41,384
Normal change to new and inforce policies	166	554	(93)	(329)	(27)	298	(339)
Changes in methods and assumptions	42	-	(33)	-	64	9	131
Changes due to acquisition and assumption of businesses	95	-	-	573	-	668	12,150
Currency impact	63	1,518	(719)	(130)	(524)	732	1,364
Balance, end of period	56,397	56,031	53,959	54,804	54,690	56,397	54,690

Assets backing liabilities and equity

As at December 31, 2002	Individual life insurance		Annuities and pensions	Other	Capital	Total
	Participating	Non-participating				
Assets						
Bonds	13,809	5,197	12,412	9,507	5,752	46,677
Mortgages	1,583	880	3,886	2,393	552	9,294
Stocks	2,317	311	307	1,157	2,806	6,898
Real estate	1,772	483	61	915	339	3,570
Other	5,797	1,531	2,649	2,250	2,529	14,756
Total	25,278 (a)	8,402 (a)	19,315 (a)	16,222	11,978	81,195

(a) These totals represent the actuarial liabilities balance for the respective lines of business.

As at December 31, 2001

Assets						
Bonds	14,532	4,087	12,741	9,843	4,867	46,070
Mortgages	1,471	711	3,416	1,807	497	7,902
Stocks	2,321	277	240	1,151	2,975	6,964
Real estate	1,691	370	58	818	547	3,484
Other	5,648	1,819	2,133	1,966	2,627	14,193
Total	25,663	7,264	18,588	15,585	11,513	78,613

The deferred realized net gains taken into account in the computation of actuarial liabilities as at December 31, 2002 and December 31, 2001 were \$1,859 and \$2,025 respectively.

ACTUARIAL LIABILITIES - SUPPLEMENTAL DATA


(Canadian \$, unaudited)

Actuarial Liabilities for Segregated Fund and Variable Annuity Product Guarantees

As at December 31, 2002	\$ in billions		\$ in millions
	Fund value, net of amounts reinsured*	Amount at risk, net of amounts reinsured*	Actuarial liabilities
Maturity / Income Benefits	7.3	1.2	
Death Benefits ⁽¹⁾	9.8	3.9	
Balance	17.1	5.1	579

As at September 30, 2002

Maturity / Income Benefits	6.6	1.3	
Death Benefits ⁽¹⁾	8.9	4.2	
Balance	15.5	5.5	525

⁽¹⁾ Death benefits include stand-alone guarantees and guarantees in excess of maturity guarantees where both are provided on one policy.

* Amounts reinsured do not include amounts covered under stop loss treaties.

The net amount at risk is not currently payable. Guaranteed death benefits are contingent and only payable upon the eventual death of policyholders if fund values remain below guaranteed values. Maturity and income benefits are also contingent and only payable at scheduled maturity in the future, if the policyholders are still living and have not terminated their policies and fund values remain below guaranteed values.

Guaranteed benefits in a single contract are frequently a combination of death benefit and maturity or income benefits. Actuarial liabilities reflect the combined impact of the death and maturity/income benefit guarantees taking into account that, in practice, only one of the benefits will be payable.

Deferred Acquisition Cost ("DAC") Balances in Wealth Management Businesses

(Canadian \$ in billions, unaudited)

As at December 31, 2002	Funds under management	DAC	DAC as a % of funds under management
U.S. Annuities	28.6	1.5	5.1%
U.S. Group Pensions	24.9	0.8	3.4%
Canadian Individual Wealth Management	17.9	0.3	1.6%
Other	11.3	0.2	1.6%
Balance	82.7	2.8	3.3%

Under Canadian GAAP, DAC balances are included as negative liabilities in actuarial liabilities on the balance sheet. Recoverability is tested quarterly.

DIVISIONAL SUMMARY - STATEMENTS OF OPERATIONS


(Canadian \$ in millions, unaudited)

For the three months ended December 31, 2002	U.S. Division	Canadian Division	Asian Division	Japan Division	Reinsurance Division	Corporate and Other	Total
Revenue							
Premiums							
Life and health insurance	498	624	397	355	272	-	2,146
Annuities and pensions	397	200	22	-	-	-	619
Total premium income	895	824	419	355	272	-	2,765
Investment income	465	462	84	31	61	60	1,163
Other revenue	244	64	35	11	12	26	392
Total revenue	1,604	1,350	538	397	345	86	4,320
Policy benefits and expenses							
Policyholder benefits	1,046	941	273	218	261	21	2,760
General expenses	223	184	122	117	11	32	689
Commissions	159	68	54	24	6	-	311
Other	12	32	13	3	2	61	123
Total policy benefits and expenses	1,440	1,225	462	362	280	114	3,883
Income (loss) before income taxes	164	125	76	35	65	(28)	437
Income taxes	(38)	(27)	(2)	(9)	(13)	21	(68)
Net income (loss)	126	98	74	26	52	(7)	369
Less: net income (loss) attributed to participating policyholders	-	(5)	2	-	-	-	(3)
Net income (loss) attributed to shareholders	126	103	72	26	52	(7)	372

For the three months ended December 31, 2001

Revenue							
Premiums							
Life and health insurance	494	603	334	398	207	-	2,036
Annuities and pensions	559	182	25	-	-	-	766
Total premium income	1,053	785	359	398	207	-	2,802
Investment income	534	486	90	36	61	82	1,289
Other revenue	243	69	28	9	7	45	401
Total revenue	1,830	1,340	477	443	275	127	4,492
Policy benefits and expenses							
Policyholder benefits	1,268	972	246	247	206	13	2,952
General expenses	219	168	115	118	10	53	683
Commissions	156	63	53	24	10	-	306
Other	21	26	15	4	3	50	119
Total policy benefits and expenses	1,664	1,229	429	393	229	116	4,060
Income before income taxes	166	111	48	50	46	11	432
Income taxes	(48)	(22)	1	(14)	(19)	6	(96)
Net income	118	89	49	36	27	17	336
Less: net income (loss) attributed to participating policyholders	-	(1)	1	-	-	-	-
Net income attributed to shareholders	118	90	48	36	27	17	336

U.S. DIVISION - HIGHLIGHTS


(Canadian \$ in millions, unaudited)

Statements of operations	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31	
						2002	2001
Revenue							
Premiums							
Life and health insurance	498	466	478	497	494	1,939	1,780
Annuities and pensions	397	458	391	370	559	1,616	2,056
Total premium income	895	924	869	867	1,053	3,555	3,836
Investment income	465	451	397	460	534	1,773	1,942
Other revenue	244	251	252	251	243	998	939
Total revenue	1,604	1,626	1,518	1,578	1,830	6,326	6,717
Policy benefits and expenses							
Policyholder benefits	1,046	1,111	982	1,016	1,268	4,155	4,697
General expenses	223	203	210	220	219	856	830
Commissions	159	135	162	164	156	620	572
Other	12	19	14	17	21	62	94
Total policy benefits and expenses	1,440	1,468	1,368	1,417	1,664	5,693	6,193
Income before income taxes	164	158	150	161	166	633	524
Income taxes	(38)	(42)	(39)	(43)	(48)	(162)	(151)
Net income attributed to shareholders	126	116	111	118	118	471	373 (a)

Selected financial ratios
Expense Ratios

General expenses to premiums and deposits	5.1%	4.9%	4.7%	4.6%	5.3%	4.8%	5.3%
General expenses to funds under management (annualized)	1.2%	1.2%	1.2%	1.2%	1.2%	1.2%	1.1%

Commission Ratios

Commissions to premiums and deposits	3.6%	3.3%	3.6%	3.4%	3.8%	3.5%	3.7%
Commissions to funds under management (annualized)	0.9%	0.8%	0.9%	0.9%	0.8%	0.8%	0.8%

Combined Ratios

General expenses and commissions to premiums and deposits	8.7%	8.2%	8.3%	8.0%	9.2%	8.3%	9.0%
General expenses and commissions to funds under management (annualized)	2.1%	2.0%	2.1%	2.0%	2.0%	2.0%	1.9%

(a) Net income included \$5 in provisions for anticipated claims arising from the terrorist events in the United States on September 11, 2001.

U.S. DIVISION - HIGHLIGHTS (CONT'D)


(Canadian \$ in millions, unaudited)

Shareholders' net income:	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Insurance	80	82	79	78	80	319	249 (a)
Group Pensions	28	23	19	23	24	93	75
Individual Wealth Management ⁽¹⁾	18	11	13	17	14	59	49
Total shareholders' net income	126	116	111	118	118	471	373 (a)

(a) Net income included \$5 in provisions for anticipated claims arising from the terrorist events in the United States on September 11, 2001.

Revenue (premiums, investment income and other revenue):

Insurance	886	833	792	878	907	3,389	3,263
Group Pensions	217	186	215	195	185	813	718
Individual Wealth Management ⁽¹⁾	501	607	511	505	738	2,124	2,736
Total revenue	1,604	1,626	1,518	1,578	1,830	6,326	6,717

Payments to policyholders:

Insurance	446	405	405	414	379	1,670	1,638
Group Pensions	107	99	134	118	128	458	419
Individual Wealth Management ⁽¹⁾	201	270	172	145	134	788	538
Total payments to policyholders	754	774	711	677	641	2,916	2,595

Commissions:

Insurance	38	28	35	35	33	136	119
Group Pensions	33	30	31	33	27	127	106
Individual Wealth Management ⁽¹⁾	88	77	96	96	96	357	347
Total commissions	159	135	162	164	156	620	572

(1) Individual Wealth Management includes the Annuities, College Savings (529 plan) and Private Account product lines.

U.S. DIVISION - HIGHLIGHTS (CONT'D)


(Canadian \$ in millions, unaudited)

New business sales:	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Insurance							
New annualized premium sales	78	64	60	94	88	296	287
Group Pensions							
New annualized premium sales	423	251	229	320	345	1,223	1,094
Single premium sales	1,093	857	893	973	978	3,816	2,942
Individual Wealth Management	1,638	1,464	1,729	1,763	1,705	6,594	5,836

Premiums and deposits:	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Insurance	603	593	621	641	635	2,458	2,320
Group Pensions	2,223	2,153	2,289	2,562	1,894	9,227	7,629
Individual Wealth Management	1,546	1,378	1,590	1,585	1,568	6,099	5,677
Total premiums and deposits	4,372	4,124	4,500	4,788	4,097	17,784	15,626
Premiums	895	924	869	867	1,053	3,555	3,836
Segregated fund deposits	3,477	3,200	3,631	3,921	3,044	14,229	11,790
Total premiums and deposits	4,372	4,124	4,500	4,788	4,097	17,784	15,626

Funds under management:	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
Insurance	20,547	20,631	19,856	20,793	20,607
Group Pensions	24,864	22,624	22,727	24,487	23,268
Individual Wealth Management	28,568	26,038	27,528	31,112	30,831
Total funds under management	73,979	69,293	70,111	76,392	74,706
General fund	26,790	26,138	24,694	25,784	26,731
Segregated funds	47,189	43,155	45,417	50,608	47,975
Total funds under management	73,979	69,293	70,111	76,392	74,706

U.S. DIVISION - INSURANCE


(Canadian \$ in millions, unaudited)

Statements of operations - extract:	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Shareholders' net income	80	82	79	78	80	319	249 (a)
Revenue (premiums, investment income and other revenue)	886	833	792	878	907	3,389	3,263
Payments to policyholders	446	405	405	414	379	1,670	1,638
Commissions	38	28	35	35	33	136	119

(a) Net income included \$5 in provisions for anticipated claims arising from the terrorist events in the United States on September 11, 2001.

New business sales:

	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
New annualized premium sales	78	64	60	94	88	296	287

Premiums and deposits:

	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Premiums	498	466	478	497	494	1,939	1,780
Segregated fund deposits	105	127	143	144	141	519	540
Total premiums and deposits	603	593	621	641	635	2,458	2,320

Funds under management:	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
General fund	18,595	18,779	17,879	18,578	18,475
Segregated funds	1,952	1,852	1,977	2,215	2,132
Total funds under management	20,547	20,631	19,856	20,793	20,607

U.S. DIVISION - GROUP PENSIONS


(Canadian \$ in millions, unaudited)

Statements of operations - extract:	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Shareholders' net income	28	23	19	23	24	93	75
Revenue (premiums, investment income and other revenue)	217	186	215	195	185	813	718
Payments to policyholders	107	99	134	118	128	458	419
Commissions	33	30	31	33	27	127	106

New business sales:

New annualized premium sales	423	251	229	320	345	1,223	1,094
Single premium sales	1,093	857	893	973	978	3,816	2,942

Premiums and deposits:

Premiums	76	67	79	62	49	284	197
Segregated fund deposits	2,147	2,086	2,210	2,500	1,845	8,943	7,432
Total premiums and deposits	2,223	2,153	2,289	2,562	1,894	9,227	7,629

Funds under management:	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
General fund	2,920	2,825	2,647	2,760	3,103
Segregated funds	21,944	19,799	20,080	21,727	20,165
Total funds under management	24,864	22,624	22,727	24,487	23,268

U.S. DIVISION - STATEMENT OF CHANGES IN GROUP PENSIONS FUNDS UNDER MANAGEMENT


(Canadian \$ in millions, unaudited)

Statement of changes in group pensions funds under management ⁽¹⁾

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	2001
Beginning balance	22,624	22,727	24,487	23,268	20,362	23,268	19,978
Premiums and deposits	2,223	2,153	2,289	2,562	1,894	9,227	7,629
Withdrawals	(1,090)	(844)	(1,059)	(1,064)	(929)	(4,057)	(3,378)
Net	1,133	1,309	1,230	1,498	965	5,170	4,251
Net investment income (loss) ⁽²⁾	1,147	(2,365)	(1,822)	74	1,783	(2,966)	(2,019)
Other ⁽³⁾	(40)	953	(1,168)	(353)	158	(608)	1,058
Ending balance	24,864	22,624	22,727	24,487	23,268	24,864	23,268

Notes:

(1) In this presentation, funds under management include general and segregated funds under management.

(2) Net investment income (loss) includes interest, dividends, net realized investment gains and losses and changes in net unrealized investment gains and losses.

(3) Other includes currency revaluation, and management and administrative fees.

U.S. DIVISION - INDIVIDUAL WEALTH MANAGEMENT


(Canadian \$ in millions, unaudited)

Statements of operations - extract:	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Shareholders' net income	18	11	13	17	14	59	49
Revenue (premiums, investment income and other revenue)	501	607	511	505	738	2,124	2,736
Payments to policyholders	201	270	172	145	134	788	538
Commissions	88	77	96	96	96	357	347

New business sales:

Annuities ⁽¹⁾	1,546	1,378	1,590	1,585	1,568	6,099	5,677
College Savings (529 plan) ⁽²⁾	92	86	139	178	137	495	159

(1) New business sales for the Annuities product line are measured by Premiums and Segregated fund deposits.

(2) College Savings (529 plan) sales represent sales made by Manulife distribution channels on behalf of a third party, for which an asset-based fee is earned. Deposits for the College Savings business are not included in Individual Wealth Management premiums and deposits.

Premiums and deposits:

Premiums	321	391	312	308	510	1,332	1,859
Segregated fund deposits	1,225	987	1,278	1,277	1,058	4,767	3,818
Total premiums and deposits	1,546	1,378	1,590	1,585	1,568	6,099	5,677

Funds under management:	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
General fund	5,275	4,534	4,168	4,446	5,153
Segregated funds	23,293	21,504	23,360	26,666	25,678
Total funds under management	28,568	26,038	27,528	31,112	30,831

Assets in College Savings plans (529 plan) ⁽³⁾	582	476	425	342	163
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(3) Assets in College Savings plans (529 plan) are not included in funds under management.

U.S. DIVISION - STATEMENT OF CHANGES IN VARIABLE ANNUITY FUNDS UNDER MANAGEMENT


(Canadian \$ in millions, unaudited)

Statement of changes in variable annuity funds under management ⁽¹⁾

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	2001
Beginning balance	22,819	24,269	27,512	26,629	23,237	26,629	25,865
Gross sales	1,547	1,379	1,587	1,583	1,565	6,096	5,672
Withdrawals	(743)	(691)	(756)	(665)	(713)	(2,855)	(2,854)
Net sales	804	688	831	918	852	3,241	2,818
Net investment income (loss) ⁽³⁾	1,163	(3,101)	(2,827)	(66)	2,285	(4,831)	(3,626)
Other ⁽³⁾	(84)	963	(1,247)	31	255	(337)	1,572
Ending balance	24,702	22,819	24,269	27,512	26,629	24,702	26,629

Notes:

(1) In this presentation, funds under management include general and segregated funds under management.

(2) Net investment income (loss) includes interest, dividends, net realized investment gains and losses and changes in net unrealized investment gains and losses.

(3) Other includes currency revaluation, and management and administrative fees.

CANADIAN DIVISION - HIGHLIGHTS


(Canadian \$ in millions, unaudited)

Statements of operations	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Revenue							
Premiums							
Life and health insurance	624	622	640	579	603	2,465	2,278
Annuities and pensions	200	185	177	164	182	726	646
Total premium income	824	807	817	743	785	3,191	2,924
Investment income	462	378	371	418	486	1,629	1,617
Other revenue	64	79	67	77	69	287	287
Total revenue	1,350	1,264	1,255	1,238	1,340	5,107	4,828
Policy benefits and expenses							
Policyholder benefits	941	902	869	869	972	3,581	3,418
General expenses	184	166	167	162	168	679	654
Commissions	68	63	65	64	63	260	238
Other	32	31	29	23	26	115	101
Total policy benefits and expenses	1,225	1,162	1,130	1,118	1,229	4,635	4,411
Income before income taxes	125	102	125	120	111	472	417
Income taxes	(27)	(19)	(30)	(28)	(22)	(104)	(82)
Net income	98	83	95	92	89	368	335
Less: net loss attributed to participating policyholders	(5)	(2)	(2)	(1)	(1)	(10)	(4)
Net income attributed to shareholders	103	85	97	93	90	378	339

Selected financial ratios
Expense Ratios

General expenses to premiums and deposits	12.2%	11.6%	11.0%	10.6%	11.6%	11.3%	12.0%
General expenses to funds under management (annualized)	2.2%	2.0%	1.9%	1.9%	2.0%	2.0%	1.9%

Commission Ratios

Commissions to premiums and deposits	4.5%	4.4%	4.3%	4.2%	4.4%	4.3%	4.4%
Commissions to funds under management (annualized)	0.8%	0.7%	0.8%	0.7%	0.7%	0.8%	0.7%

Combined Ratios

General expenses and commissions to premiums and deposits	16.7%	16.0%	15.3%	14.8%	16.0%	15.7%	16.4%
General expenses and commissions to funds under management (annualized)	3.0%	2.7%	2.7%	2.6%	2.7%	2.8%	2.7%

CANADIAN DIVISION - HIGHLIGHTS (CONT'D)


(Canadian \$ in millions, unaudited)

Shareholders' net income:	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Individual Insurance	45	39	42	39	40	165	146
Individual Wealth Management	28	13	27	31	30	99	110
Group Businesses ⁽¹⁾	30	33	28	23	20	114	83
Total shareholders' net income	103	85	97	93	90	378	339

(1) Group Businesses include the Group Pensions and Group Benefits businesses.

Revenue (premiums, investment income and other revenue):							
Individual Insurance	454	358	386	385	442	1,583	1,408
Individual Wealth Management	405	395	383	373	403	1,556	1,500
Group Pensions	109	112	102	104	111	427	443
Group Benefits	382	399	384	376	384	1,541	1,477
Total revenue	1,350	1,264	1,255	1,238	1,340	5,107	4,828

Payments to policyholders:							
Individual Insurance	139	133	139	130	121	541	461
Individual Wealth Management	227	196	216	220	256	859	939
Group Pensions	77	89	84	285	98	535	542
Group Benefits	278	267	275	261	266	1,081	1,043
Total payments to policyholders	721	685	714	896	741	3,016	2,985

Commissions:							
Individual Insurance	31	29	28	24	27	112	95
Individual Wealth Management	22	19	23	25	22	89	87
Group Pensions	3	2	2	2	3	9	9
Group Benefits	12	13	12	13	11	50	47
Total commissions	68	63	65	64	63	260	238

CANADIAN DIVISION - HIGHLIGHTS (CONT'D)


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31	
						2002	2001
New business sales:							
Individual Insurance							
New annualized premium sales	35	32	35	32	36	134	118
Single premium sales	22	20	12	15	17	69	51
Individual Wealth Management	488	429	488	574	468	1,979	1,726
Group Pensions	45	56	43	51	52	195	266
Group Benefits	47	55	31	42	60	175	212
Premiums and deposits:							
Individual Insurance	297	279	310	258	272	1,144	1,010
Individual Wealth Management	488	429	488	574	468	1,979	1,726
Group Pensions	181	171	161	165	164	678	626
Group Benefits	543	556	556	535	542	2,190	2,074
Total premiums and deposits	1,509	1,435	1,515	1,532	1,446	5,991	5,436
Premiums	824	807	817	743	785	3,191	2,924
Segregated fund deposits	330	268	310	375	301	1,283	1,190
Mutual fund deposits	141	149	165	202	152	657	527
ASO premium equivalents	214	211	223	212	208	860	795
Total premiums and deposits	1,509	1,435	1,515	1,532	1,446	5,991	5,436

	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Funds under management:					
Individual Insurance	7,963	7,996	7,942	7,872	7,295
Individual Wealth Management	17,893	17,729	18,245	18,552	17,751
Group Pensions	5,585	5,399	5,523	5,703	5,997
Group Benefits	2,695	2,698	2,601	2,576	2,561
Total funds under management	34,136	33,822	34,311	34,703	33,604
General fund	24,235	24,423	24,116	23,760	23,012
Segregated funds	8,577	8,140	8,907	9,597	9,279
Mutual funds	1,324	1,259	1,288	1,346	1,313
Total funds under management	34,136	33,822	34,311	34,703	33,604

CANADIAN DIVISION - INDIVIDUAL INSURANCE


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	2001
Statements of operations - extract:							
Shareholders' net income	45	39	42	39	40	165	146
Revenue (premiums, investment income and other revenue)	454	358	386	385	442	1,583	1,408
Payments to policyholders	139	133	139	130	121	541	461
Commissions	31	29	28	24	27	112	95
New business sales:							
Individual Life Centre	30	28	29	25	31	112	101
Affinity Markets	5	4	6	7	5	22	17
Total new annualized premium sales	35	32	35	32	36	134	118
Affinity Markets							
Single premium sales	22	20	12	15	17	69	51
Premiums and deposits:							
Premiums	291	274	304	253	269	1,122	999
Segregated fund deposits	2	2	3	2	3	9	11
ASO premium equivalents	4	3	3	3	-	13	-
Total premiums and deposits	297	279	310	258	272	1,144	1,010

	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Funds under management:					
General fund	7,794	7,830	7,757	7,668	7,089
Segregated funds	169	166	185	204	206
Total funds under management	7,963	7,996	7,942	7,872	7,295

CANADIAN DIVISION - INDIVIDUAL WEALTH MANAGEMENT


(Canadian \$ in millions, unaudited)

Statements of operations - extract:	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31	
						2002	2001
Shareholders' net income	28	13	27	31	30	99	110
Revenue (premiums, investment income and other revenue)	405	395	383	373	403	1,556	1,500
Payments to policyholders	227	196	216	220	256	859	939
Commissions	22	19	23	25	22	89	87
New business sales:							
Individual Wealth Management ⁽¹⁾	488	429	488	574	468	1,979	1,726

(1) New business sales for Individual Wealth Management are measured by Premiums, Segregated fund deposits and Mutual fund deposits.

Premiums and deposits:							
Premiums	164	145	147	133	146	589	497
Segregated fund deposits	183	135	176	239	170	733	702
Mutual fund deposits	141	149	165	202	152	657	527
Total premiums and deposits	488	429	488	574	468	1,979	1,726

Funds under management:	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
General fund	10,684	10,795	10,666	10,368	9,816
Segregated funds	5,885	5,675	6,291	6,838	6,622
Mutual funds	1,324	1,259	1,288	1,346	1,313
Total funds under management	17,893	17,729	18,245	18,552	17,751

CANADIAN DIVISION - GROUP BUSINESSES


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Statements of operations - extract:							
<i>Group Businesses</i> ⁽¹⁾							
Shareholders' net income	30	33	28	23	20	114	83
Group Pensions							
Revenue (premiums, investment income and other revenue)	109	112	102	104	111	427	443
Payments to policyholders	77	89	84	285	98	535	542
Commissions	3	2	2	2	3	9	9
Group Benefits							
Revenue (premiums, investment income and other revenue)	382	399	384	376	384	1,541	1,477
Payments to policyholders	278	267	275	261	266	1,081	1,043
Commissions	12	13	12	13	11	50	47
New business sales:							
Group Pensions ⁽²⁾	45	56	43	51	52	195	266
Group Benefits ⁽³⁾	47	55	31	42	60	175	212
Premiums and deposits:							
Group Pensions							
Premiums	36	40	30	31	36	137	149
Segregated fund deposits	145	131	131	134	128	541	477
Total Group Pensions	181	171	161	165	164	678	626
Group Benefits							
Premiums	333	348	336	326	334	1,343	1,279
ASO premium equivalents	210	208	220	209	208	847	795
Total Group Benefits	543	556	556	535	542	2,190	2,074
Total premiums and deposits	724	727	717	700	706	2,868	2,700

	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Funds under management:					
Group Pensions					
General fund	3,062	3,100	3,092	3,148	3,546
Segregated funds	2,523	2,299	2,431	2,555	2,451
Total Group Pensions	5,585	5,399	5,523	5,703	5,997
Group Benefits					
General fund	2,695	2,698	2,601	2,576	2,561
Total funds under management	8,280	8,097	8,124	8,279	8,558

ASIAN DIVISION - HIGHLIGHTS


(Canadian \$ in millions, unaudited)

Statements of operations	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	2001
Revenue							
Premiums							
Life and health insurance	397	369	345	313	334	1,424	1,187
Annuities and pensions	22	22	24	27	25	95	160
Total premium income	419	391	369	340	359	1,519	1,347
Investment income	84	76	86	88	90	334	333
Other revenue	35	26	29	24	28	114	94
Total revenue	538	493	484	452	477	1,967	1,774
Policy benefits and expenses							
Policyholder benefits	273	258	256	246	246	1,033	956
General expenses	122	99	104	93	115	418	382
Commissions	54	50	48	45	53	197	183
Other	13	14	13	14	15	54	57
Total policy benefits and expenses	462	421	421	398	429	1,702	1,578
Income before income taxes	76	72	63	54	48	265	196
Income taxes	(2)	(1)	(2)	(1)	1	(6)	1
Net income	74	71	61	53	49	259	197
Less: net income (loss) attributed to participating policyholders	2	(1)	1	-	1	2	12
Net income attributed to shareholders	72	72	60	53	48	257	185

Selected financial ratios
Expense Ratios

General expenses to premiums and deposits	15.2%	12.6%	13.1%	12.4%	16.5%	13.3%	14.5%
General expenses to funds under management (annualized)	4.2%	4.0%	4.6%	4.3%	5.6%	3.6%	4.7%

Commission Ratios

Commissions to premiums and deposits	6.7%	6.4%	6.0%	6.0%	7.6%	6.3%	6.9%
Commissions to funds under management (annualized)	1.9%	2.0%	2.1%	2.1%	2.6%	1.7%	2.2%

Combined Ratios

General expenses and commissions to premiums and deposits	21.9%	18.9%	19.1%	18.3%	24.0%	19.6%	21.4%
General expenses and commissions to funds under management (annualized)	6.1%	6.1%	6.7%	6.4%	8.2%	5.3%	6.9%

ASIAN DIVISION - HIGHLIGHTS (CONT'D)


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Shareholders' net income (loss):							
Hong Kong	68	67	58	51	51	244	188
Other Asian Territories	4	5	2	2	(3)	13	(3)
Total shareholders' net income	72	72	60	53	48	257	185
Revenues (premiums, investment income and other revenue):							
Hong Kong	382	365	364	345	360	1,456	1,382
Other Asian Territories	156	128	120	107	117	511	392
Total revenue	538	493	484	452	477	1,967	1,774
Payments to policyholders:							
Hong Kong	106	111	116	105	106	438	630
Other Asian Territories	26	27	22	20	21	95	73
Total payment to policyholders	132	138	138	125	127	533	703
Commissions:							
Hong Kong	38	37	35	34	42	144	142
Other Asian Territories	16	13	13	11	11	53	41
Total commissions	54	50	48	45	53	197	183

ASIAN DIVISION - HIGHLIGHTS (CONT'D)


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31	
						2002	2001
New business sales:							
Hong Kong							
New annualized premium insurance sales	60	54	54	39	56	207	177
Wealth management sales	87	81	74	58	63	300	673
Other Asian Territories							
New annualized premium insurance sales	40	32	32	26	31	130	100
Single premium insurance sales	14	17	17	17	19	65	113
Wealth management sales	57	121	134	136	84	448	106

Premiums and deposits:							
Hong Kong	572	539	544	513	502	2,168	2,117
Other Asian Territories	230	248	251	240	197	969	520
Total premiums and deposits	802	787	795	753	699	3,137	2,637
Premiums	419	391	369	340	359	1,519	1,347
Segregated fund deposits	271	254	242	257	234	1,024	1,063
Mutual fund deposits	112	142	184	156	106	594	227
Total premiums and deposits	802	787	795	753	699	3,137	2,637

	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Funds under management:					
Hong Kong	9,461	8,124	7,557	7,540	7,306
Other Asian Territories	2,073	1,721	1,510	1,076	897
Total funds under management	11,534	9,845	9,067	8,616	8,203
General fund	6,476	6,225	5,567	5,490	5,361
Segregated funds	2,497	2,191	2,125	2,069	1,865
Mutual funds	843	729	601	433	340
Other managed funds	1,718	700	774	624	637
Total funds under management	11,534	9,845	9,067	8,616	8,203

ASIAN DIVISION - HONG KONG


(Canadian \$ in millions, unaudited)

Statements of operations - extract:	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31	
						2002	2001
Shareholders' net income	68	67	58	51	51	244	188
Revenue (premiums, investment income and other revenue)	382	365	364	345	360	1,456	1,382
Payments to policyholders	106	111	116	105	106	438	630
Commissions	38	37	35	34	42	144	142

New business sales:

New annualized premium insurance sales	60	54	54	39	56	207	177
Wealth Management Sales							
Hong Kong Pensions ⁽¹⁾	32	60	24	38	41	154	552
Hong Kong Individual Wealth Management ⁽²⁾	55	21	50	20	22	146	121

(1) New business sales for the Hong Kong Pensions business are measured by new annualized and single deposits (using a best estimate calculation of annualization).

(2) New business sales for Individual Wealth Management are measured by Premiums, Segregated fund deposits and Mutual fund deposits.

Premiums and deposits:

Premiums	291	283	271	253	262	1,098	1,026
Segregated fund deposits	226	235	223	240	218	924	970
Mutual fund deposits	55	21	50	20	22	146	121
Total premiums and deposits	572	539	544	513	502	2,168	2,117

Funds under management:	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
General fund	5,215	5,195	4,611	4,805	4,752
Segregated funds	2,212	1,959	1,895	1,845	1,663
Mutual funds	316	270	277	266	254
Other managed funds	1,718	700	774	624	637
Total funds under management	9,461	8,124	7,557	7,540	7,306

ASIAN DIVISION - OTHER ASIAN TERRITORIES


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Statements of operations - extract:							
Shareholders' net income (loss)	4	5	2	2	(3)	13	(3)
Revenue (premiums, investment income and other revenue)	156	128	120	107	117	511	392
Payments to policyholders	26	27	22	20	21	95	73
Commissions	16	13	13	11	11	53	41
New business sales:							
Insurance sales							
New annualized premium sales	40	32	32	26	31	130	100
Single premium sales	14	17	17	17	19	65	113
Wealth Management sales ⁽¹⁾							
	57	121	134	136	84	448	106

(1) New business sales for Wealth Management businesses are measured by Premiums, Segregated fund deposits and Mutual fund deposits.

Premiums and deposits:							
Premiums	128	108	98	87	97	421	321
Segregated fund deposits	45	19	19	17	16	100	93
Mutual fund deposits	57	121	134	136	84	448	106
Total premiums and deposits	230	248	251	240	197	969	520

	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Funds under management:					
General fund	1,261	1,030	956	685	609
Segregated funds	285	232	230	224	202
Mutual funds	527	459	324	167	86
Total other	2,073	1,721	1,510	1,076	897

JAPAN DIVISION

(Canadian \$ in millions, unaudited)

Statements of operations	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	2001
Revenue							
Life and health insurance premium income	355	373	354	369	398	1,451	1,349
Investment income (loss)	31	47	(31)	34	36	81	114
Other revenue	11	9	7	7	9	34	25
Total revenue	397	429	330	410	443	1,566	1,488
Policy benefits and expenses							
Policyholder benefits	218	261	160	236	247	875	787
General expenses	117	107	96	108	118	428	436
Commissions	24	23	25	20	24	92	96
Other	3	1	2	2	4	8	2
Total policy benefits and expenses	362	392	283	366	393	1,403	1,321
Income before income taxes	35	37	47	44	50	163	167
Income taxes	(9)	(10)	(19)	(14)	(14)	(52)	(47)
Net income attributed to shareholders	26	27	28	30	36	111	120

Selected financial ratiosExpense Ratios

General expenses to premiums and deposits	27.7%	26.2%	24.4%	28.2%	29.6%	26.6%	32.3%
General expenses to funds under management (annualized)	3.4%	3.1%	2.8%	3.2%	3.4%	3.1%	3.2%

Commission Ratios

Commissions to premiums and deposits	5.7%	5.6%	6.3%	5.2%	6.0%	5.7%	7.1%
Commissions to funds under management (annualized)	0.7%	0.7%	0.7%	0.6%	0.7%	0.7%	0.7%

Combined Ratios

General expenses and commissions to premiums and deposits	33.3%	31.8%	30.7%	33.4%	35.7%	32.3%	39.4%
General expenses and commissions to funds under management (annualized)	4.1%	3.8%	3.5%	3.8%	4.1%	3.8%	3.9%

JAPAN DIVISION (CONT'D)


(Canadian \$ in millions, unaudited)

	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Payments to policyholders	537	523	627	607	715	2,294	2,431

New Business Sales:

Individual Insurance							
New annualized premium sales	36	34	32	39	43	141	162
Variable Annuities ⁽¹⁾	80	51	46	14	-	191	-

(1) New business sales for Variable Annuities are measured by Segregated fund deposits, excluding the impact of seed capital.

Premiums and deposits:

Premiums	355	373	354	369	398	1,451	1,349
Segregated fund deposits	68	36	40	14	-	158 (a)	1
Total premiums and deposits	423	409	394	383	398	1,609 (a)	1,350

(a) Segregated fund deposits for the year ended December 31, 2002 excluded \$319 of segregated fund net seed capital, contributed in the first quarter of 2002.

	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
Funds under management:	2002	2002	2002	2002	2001
General fund	13,153	13,151	13,186	13,046	13,726
Segregated funds	568 (b)	480 (b)	457 (b)	414 (b)	87
Total funds under management	13,721 (b)	13,631 (b)	13,643 (b)	13,460 (b)	13,813

(b) Segregated funds under management as at December 31, September 30, June 30, and March 31, 2002 included \$317, \$323, \$329 and \$319 of segregated fund seed capital, respectively.

REINSURANCE DIVISION


(Canadian \$ in millions, unaudited)

Statements of operations	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Revenue							
Premium income	272	331	259	201	207	1,063	791
Investment income	61	58	48	59	61	226	231
Other revenue	12	8	10	13	7	43	38
Total revenue	345	397	317	273	275	1,332	1,060
Policy benefits and expenses							
Policyholder benefits	261	319	236	187	206	1,003	963
General expenses	11	13	10	11	10	45	40
Commissions	6	11	10	11	10	38	44
Other	2	3	2	1	3	8	11
Total policy benefits and expenses	280	346	258	210	229	1,094	1,058
Income before income taxes	65	51	59	63	46	238	2
Income taxes	(13)	(9)	(19)	(13)	(19)	(54)	46
Net income attributed to shareholders	52	42	40	50	27	184	48 (a)

Selected financial ratios

General expenses to premiums	4.0%	3.9%	3.9%	5.5%	4.8%	4.2%	5.1%
Commissions to Property and Casualty and Accident reinsurance premiums	4.3%	5.0%	5.7%	15.1%	10.4%	6.3%	12.5%

(a) Net income included \$145 in provisions for anticipated claims arising from the terrorist events in the United States on September 11, 2001, partially offset by a one-time reduction in tax expense of \$30 associated with the recognition of a future tax asset in respect of previously unaccrued tax losses.

Premiums	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Life reinsurance	118	115	96	126	113	455	438
Property and Casualty reinsurance	140	201	148	55	61	544	249
Accident reinsurance	14	15	15	20	33	64	104
Total premiums	272	331	259	201	207	1,063	791

Funds under management:	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
General fund	4,134	4,333	3,985	4,033	3,821

CORPORATE AND OTHER


(Canadian \$ in millions, unaudited)

Statements of operations	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Revenue							
Investment income	60	21	53	58	82	192	242
Other revenue	26	5	6	5	45	42	122
Total revenue	86	26	59	63	127	234	364
Policy benefits and expenses							
Policyholder benefits	21	(4)	(2)	8	13	23	5
General expenses	32	8	5	19	53	64	136
Commissions	-	-	-	-	-	-	-
Other	61	60	62	61	50	244	166
Total policy benefits and expenses	114	64	65	88	116	331	307
Income (loss) before income taxes	(28)	(38)	(6)	(25)	11	(97)	57
Income taxes	21	23	14	16	6	74	37
Net income (loss) attributed to shareholders	(7)	(15)	8	(9)	17	(23)	94 (a)

(a) Net income included a \$27 gain from the disposition of a portion of the Company's investment in Seamark Asset Management Ltd. and a \$29 accrual for a refund of tax, inclusive of interest, related to a court decision in the Company's favour pertaining to capital taxes.

Funds under management:	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
General fund	6,407	6,223	6,736	7,413	5,962
Other managed funds	2,264	2,101	1,979	2,066	2,073
Total funds under management	8,671	8,324	8,715	9,479	8,035

SELECTED SUPPLEMENTAL FINANCIAL INFORMATION: SEGMENTED BY PRODUCT LINE


(Canadian \$ in millions, unaudited)

The following tables provide, for each of the periods indicated, selected supplemental consolidated financial information with respect to the Company, segmented by product line. Mutual funds within operating divisions have been classified as wealth management operations because such funds are savings and retirement products.

Segmented by product line:	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	2001
Net income :							
Insurance	294	279	265	261	242	1,099	798
Wealth management	82	60	70	82	77	294	275
Sub total	376	339	335	343	319	1,393	1,073
Other ⁽¹⁾	(7)	(15)	8	(9)	17	(23)	94
Total net income	369	324	343	334	336	1,370	1,167 (a)

(1) Other net operating income represents any residual Company revenues and expenses, net of allocations to the Divisions, together with the results of the operations of the Investment Division and other non-operating lines. It has not been allocated to insurance operations or wealth management operations.

(a) Net income included non-recurring items relating to the terrorist events in the United States on September 11, 2001, a gain from the disposition of a portion of the Company's investment in Seamark Asset Management Ltd. and two tax items, all of which in aggregate reduced net income by \$64. These items were recorded in the third quarter of 2001.

Premiums and deposits ⁽²⁾:

Insurance	2,537	2,545	2,489	2,360	2,429	9,931	8,914
Wealth management	4,841	4,541	4,974	5,616	4,418	19,972 (b)	16,926
Total premiums and deposits	7,378	7,086	7,463	7,976	6,847	29,903 (b)	25,840

(2) Premiums and deposits are comprised of general fund premiums, segregated fund deposits, mutual fund deposits and ASO premium equivalents.

(b) Segregated fund deposits for the year ended December 31, 2002 included \$319 of segregated fund net seed capital in Japan, contributed in the first quarter of 2002.

	As at				
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001
Funds under management ⁽³⁾ :					
Insurance	54,804	54,825	52,926	53,604	53,144
Wealth management	82,700	76,099	78,191	83,600	81,003
Sub total	137,504	130,924	131,117	137,204	134,147
Other ⁽⁴⁾	8,671	8,324	8,715	9,479	8,035
Total funds under management	146,175	139,248	139,832	146,683	142,182

(3) Funds under management are comprised of general fund assets, segregated funds, mutual and other managed funds.

(4) Other funds under management include any residual Company assets, primarily representing equity of the Company, net of allocations to the Divisions. These assets have not been allocated to insurance operations or wealth management operations.

SELECTED SUPPLEMENTAL FINANCIAL INFORMATION FOR INSURANCE OPERATIONS


(Canadian \$ in millions, unaudited)

Summary statements of operations :	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31	
						2002	2001
Revenue							
Premium income	2,146	2,161	2,076	1,959	2,036	8,342	7,385
Investment income	726	623	491	685	771	2,525	2,549
Other revenue	90	85	83	87	78	345	308
Total revenue	2,962	2,869	2,650	2,731	2,885	11,212	10,242
Policy benefits and expenses							
Policyholder benefits	1,935	1,905	1,690	1,799	1,929	7,329	6,989
General expenses	454	401	397	397	428	1,649	1,556
Commissions	162	151	155	145	150	613	559
Other	49	55	47	48	57	199	193
Policy benefits and expenses	2,600	2,512	2,289	2,389	2,564	9,790	9,297
Income before income taxes	362	357	361	342	321	1,422	945
Income taxes	(68)	(78)	(96)	(81)	(79)	(323)	(147)
Net income	294	279	265	261	242	1,099	798
Revenue by division : (Premiums, investment income and other revenue)							
U.S.	886	833	792	878	907	3,389	3,263
Canadian	836	757	770	761	826	3,124	2,885
Asian	498	453	441	409	434	1,801	1,546
Japan	397	429	330	410	443	1,566	1,488
Reinsurance	345	397	317	273	275	1,332	1,060
Total	2,962	2,869	2,650	2,731	2,885	11,212	10,242
Policyholder benefits by division : (Policyholder benefits and dividends, changes in actuarial liabilities and transfers to segregated funds)							
U.S.	636	588	550	626	658	2,400	2,409
Canadian	566	497	514	527	588	2,104	2,001
Asian	254	240	230	223	230	947	829
Japan	218	261	160	236	247	875	787
Reinsurance	261	319	236	187	206	1,003	963
Total	1,935	1,905	1,690	1,799	1,929	7,329	6,989
Selected financial ratios							
<u>Expense Ratios</u>							
General expenses to premiums and deposits	17.9%	15.8%	16.0%	16.8%	17.6%	16.6%	17.5%
General expenses to funds under management (annualized)	3.3%	2.9%	3.0%	3.0%	3.2%	3.0%	2.9%
<u>Commission Ratios</u>							
Commissions to premiums and deposits	6.4%	5.9%	6.2%	6.1%	6.2%	6.2%	6.3%
Commissions to funds under management (annualized)	1.2%	1.1%	1.2%	1.1%	1.1%	1.1%	1.1%
<u>Combined Ratios</u>							
General expenses and commissions to premiums and deposits	24.3%	21.7%	22.2%	22.9%	23.8%	22.8%	23.8%
General expenses and commissions to funds under management (annualized)	4.5%	4.0%	4.2%	4.1%	4.3%	4.1%	4.0%

SELECTED SUPPLEMENTAL FINANCIAL INFORMATION FOR INSURANCE OPERATIONS (CONT'D)


(Canadian \$ in millions, unaudited)

Segmented by division :	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Premiums and deposits :							
U.S.	603	593	621	641	635	2,458	2,320
Canadian	840	835	866	793	814	3,334	3,084
Asian	467	413	389	356	375	1,625	1,369
Japan	355	373	354	369	398	1,451	1,350
Reinsurance	272	331	259	201	207	1,063	791
Total premiums and deposits	2,537	2,545	2,489	2,360	2,429	9,931	8,914

Funds under management :	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
U.S.	20,547	20,631	19,856	20,793	20,607
Canadian	10,658	10,694	10,543	10,448	9,856
Asian	6,241	5,946	5,281	5,202	5,047
Japan	13,224	13,221	13,261	13,128	13,813
Reinsurance	4,134	4,333	3,985	4,033	3,821
Total funds under management	54,804	54,825	52,926	53,604	53,144

Segmented by fund :	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Premiums and deposits :							
General fund premiums	2,146	2,161	2,076	1,959	2,036	8,342	7,385
Segregated fund deposits	177	173	190	189	185	729	734
ASO premium equivalents	214	211	223	212	208	860	795
Total premiums and deposits	2,537	2,545	2,489	2,360	2,429	9,931	8,914

Funds under management :	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
General fund	52,073	52,272	50,196	50,599	50,253
Segregated funds	2,731	2,553	2,730	3,005	2,891
Total funds under management	54,804	54,825	52,926	53,604	53,144

SELECTED SUPPLEMENTAL FINANCIAL INFORMATION FOR WEALTH MANAGEMENT OPERATIONS


(Canadian \$ in millions, unaudited)

Summary statements of operations:	For the three months ended					For the year ended	
	Dec 31 2002	Sep 30 2002	Jun 30 2002	Mar 31 2002	Dec 31 2001	Dec 31 2002	Dec 31 2001
Revenue							
Premium income	619	665	592	561	766	2,437	2,862
Investment income	377	387	380	374	436	1,518	1,688
Other revenue	276	288	282	285	278	1,131	1,075
Total revenue	1,272	1,340	1,254	1,220	1,480	5,086	5,625
Policy benefits and expenses							
Policyholder benefits	804	946	813	755	1,010	3,318	3,832
General expenses	203	187	190	197	202	777	786
Commissions	149	131	155	159	156	594	574
Other	13	13	13	9	12	48	72
Policy benefits and expenses	1,169	1,277	1,171	1,120	1,380	4,737	5,264
Income before income taxes	103	63	83	100	100	349	361
Income taxes	(21)	(3)	(13)	(18)	(23)	(55)	(86)
Net income	82	60	70	82	77	294	275
Revenue by division:							
(Premiums, investment income and other revenue)							
U.S.	718	793	726	700	923	2,937	3,454
Canadian	514	507	485	477	514	1,983	1,943
Asian	40	40	43	43	43	166	228
Total	1,272	1,340	1,254	1,220	1,480	5,086	5,625
Policyholder benefits by division:							
(Policyholder benefits and dividends, changes in actuarial liabilities and transfers to segregated funds)							
U.S.	410	523	432	390	610	1,755	2,288
Canadian	375	405	355	342	384	1,477	1,417
Asian	19	18	26	23	16	86	127
Total	804	946	813	755	1,010	3,318	3,832
Selected financial ratios							
<u>Expense Ratios</u>							
General expenses to premiums and deposits	4.2%	4.1%	3.8%	3.5%	4.6%	3.9%	4.6%
General expenses to funds under management (annualized)	1.0%	1.0%	1.0%	0.9%	1.0%	0.9%	1.0%
<u>Commission Ratios</u>							
Commissions to premiums and deposits	3.1%	2.9%	3.1%	2.8%	3.5%	3.0%	3.4%
Commissions to funds under management (annualized)	0.7%	0.7%	0.8%	0.8%	0.8%	0.7%	0.7%
<u>Combined Ratios</u>							
General expenses and commissions to premiums and deposits	7.3%	7.0%	6.9%	6.3%	8.1%	6.9%	8.0%
General expenses and commissions to funds under management (annualized)	1.7%	1.7%	1.8%	1.7%	1.8%	1.6%	1.7%

SELECTED SUPPLEMENTAL FINANCIAL INFORMATION FOR WEALTH MANAGEMENT OPERATIONS (CONT'D)


(Canadian \$ in millions, unaudited)

Segmented by division :	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Premiums and deposits :							
U.S.	3,769	3,531	3,879	4,147	3,462	15,326	13,306
Canadian	669	600	649	739	632	2,657	2,352
Asian	335	374	406	397	324	1,512	1,268
Japan	68	36	40	333 (a)	-	477 (a)	-
Total premiums and deposits	4,841	4,541	4,974	5,616 (a)	4,418	19,972 (a)	16,926

Funds under management :	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
U.S.	53,432	48,662	50,255	55,599	54,099
Canadian	23,478	23,128	23,768	24,255	23,748
Asian	5,293	3,899	3,786	3,414	3,156
Japan	497	410	382	332	-
Total funds under management	82,700	76,099	78,191	83,600	81,003

Segmented by fund :	For the three months ended					For the year ended	
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31	Dec 31	
	2002	2002	2002	2002	2001	2002	2001
Premiums and deposits :							
General fund premiums	619	665	592	561	766	2,437	2,862
Segregated fund deposits	3,969	3,585	4,033	4,697	3,394	16,284 (a)	13,310
Mutual fund deposits	253	291	349	358	258	1,251	754
Total premiums and deposits	4,841	4,541	4,974	5,616	4,418	19,972 (a)	16,926

Funds under management :	As at				
	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
	2002	2002	2002	2002	2001
General fund	22,715	21,998	21,352	21,514	22,398
Segregated funds	56,100	51,413	54,176	59,683	56,315
Mutual funds	2,167	1,988	1,889	1,779	1,653
Other managed funds	1,718	700	774	624	637
Total funds under management	82,700	76,099	78,191	83,600	81,003

(a) Segregated fund deposits for the year ended December 31, 2002 included \$319 of segregated fund net seed capital in Japan, contributed in the first quarter of 2002.

HISTORICAL FINANCIAL HIGHLIGHTS



(Canadian \$ in millions unless otherwise stated and per share information, unaudited)

Key performance measures	2002	2001	2000	1999	1998	1997
Net income	1,370	1,167	1,068	866	710	743
Net operating income	1,370	1,167	1,068	866	710	624
Adjusted shareholders' net income	1,378	1,159	1,075	874	710	743
Capital ⁽¹⁾	11,978	11,513	8,555	7,771	7,415	6,377
Operating return on shareholders' equity (%) ⁽²⁾	16.2%	15.1%	16.1%	14.0%	12.9%	13.6%
Capital as a percentage of liabilities	17.3%	17.2%	16.7%	16.1%	16.2%	14.4%

(1) Capital includes: total equity (formerly surplus), subordinated debt, non-controlling interest in Manulife Financial Capital Trust and trust preferred securities issued by subsidiaries.

(2) Previously reported as operating return on surplus.

Summary consolidated statements of operations

For the years ended December 31	2002	2001	2000	1999	1998	1997
Revenue						
Premium income	10,779	10,247	8,515	8,672	5,696	5,622
Investment income	4,235	4,479	4,350	4,369	4,123	4,010
Other revenue	1,518	1,505	1,287	1,015	792	574
Total revenue	16,532	16,231	14,152	14,056	10,611	10,206
Policy benefits and expenses						
Policyholders and beneficiaries	9,431	10,134	7,654	6,608	6,385	6,508
Policyholder dividends and experience rating refunds	932	900	859	738	604	508
Change in actuarial liabilities	307	(208)	822	2,628	252	169
General expenses & commissions	3,697	3,611	3,277	2,703	2,118	1,868
Interest expense	243	257	191	179	158	156
Premium taxes	111	105	96	84	74	83
Non-controlling interest in subsidiaries	72	4	(151)	(114)	7	11
Trust preferred securities issued by subsidiaries	65	65	63	62	62	54
Total policy benefits and expenses	14,858	14,868	12,811	12,888	9,660	9,357
Income before income taxes	1,674	1,363	1,341	1,168	951	849
Unusual items	-	-	-	-	-	176
Income taxes	(304)	(196)	(273)	(302)	(241)	(282)
Net income	1,370	1,167	1,068	866	710	743

Net income (loss) attributed to:

Participating policyholders (after demutualization)	(8)	8	(7)	(8)	-	-
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Net income attributed to:

Shareholders (after demutualization)	1,378	1,159	1,075	267	-	-
Mutual operations (prior to demutualization)	-	-	-	607	710	743

Adjusted shareholders' net income	1,378	1,159	1,075	874	710	743
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Net income	1,370	1,167	1,068	866	710	743
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HISTORICAL FINANCIAL HIGHLIGHTS (CONT'D)


(Canadian \$ in millions, unaudited)

Summary consolidated balance sheets

As at December 31	2002	2001	2000	1999	1998	1997
Assets						
Bonds	46,677	46,070	33,270	30,853	30,691	28,662
Mortgages	9,294	7,902	7,174	6,867	7,702	7,809
Stocks	6,898	6,964	4,621	4,832	4,042	3,529
Real estate	3,570	3,484	3,262	3,179	2,992	2,806
Policy loans	4,939	4,644	3,616	3,207	3,137	2,663
Cash and short term investments	5,143	4,995	3,783	3,047	1,329	1,842
Other investments	1,041	693	884	1,180	499	479
Invested assets	77,562	74,752	56,610	53,165	50,392	47,790
Other assets	3,633	3,861	3,457	3,543	2,710	2,733
Total assets	81,195	78,613	60,067	56,708	53,102	50,523
Liabilities and equity						
Actuarial liabilities	56,397	54,690	41,384	39,748	38,738	37,227
Other liabilities	12,761	12,346	9,829	8,439	6,873	6,865
Subordinated debt	1,436	1,418	588	582	627	581
Non-controlling interest in subsidiaries	1,059	1,064	299	750	76	54
Trust preferred securities issued by subsidiaries	794	802	756	735	783	728
Total equity ⁽¹⁾	8,748	8,293	7,211	6,454	6,005	5,068
Total liabilities and equity	81,195	78,613	60,067	56,708	53,102	50,523

(1) Previously reported as surplus

Funds under management

As at December 31	2002	2001	2000	1999	1998	1997
General fund	81,195	78,613	60,067	56,708	53,102	50,523
Segregated funds	58,831	59,206	54,908	49,055	38,200	27,018
Mutual funds	2,167	1,653	1,563	1,641	1,708	2,125
Other managed funds	3,982	2,710	6,982 (a)	4,732 (a)	3,680 (a)	2,652 (a)
Total	146,175	142,182	123,520	112,136	96,690	82,318

(a) Other managed funds included Seamark Asset Management Ltd. third party managed funds of \$4,288, \$3,074, \$2,314 and \$1,797 as at December 31, 2000, 1999, 1998 and 1997, respectively.

Disposition of a portion of the Company's controlling interest in Seamark Asset Management Ltd. occurred in July 2001, at which time the Company ceased consolidation of the assets and liabilities and results of operations of Seamark and commenced accounting for this investment on an equity basis.

Premiums and deposits

For the years ended December 31	2002	2001	2000	1999	1998	1997
General fund	10,779	10,247	8,515	8,672	5,696	5,622
Segregated funds	17,013	14,044	14,777	10,709	8,846	7,026
Mutual funds	1,251	754	630	522	601	1,348
ASO premium equivalents	860	795	643	550	524	470
Total	29,903	25,840	24,565	20,453	15,667	14,466

Selected ratios:
5-yr compound growth rates

Operating income	17%	18%	23%	25%	31%	49%
Funds under management	12%	15%	21%	19%	18%	17%

SOURCE OF EARNINGS

(Canadian \$ in millions, unaudited)

Source of Earnings

	For the year ended		Key Drivers of Annual Change
	Dec 31		
	2002	2001	
Expected Profit from Inforce Business	1,068	918	Higher inforce volumes on insurance lines; goodwill no longer amortized into income
Strain on New Business	(119)	(195)	Lower sales of high strain products in Reinsurance and Japan, and change in business mix in U.S. Insurance. In 2002, total present value of future pre-tax profit before deferral through PfADS and fee income accounting model is over \$1 billion.
Experience Gains (Losses)	215	118	More favourable expense and claims performance offset by adverse investment performance due to equity markets
Changes in Assumptions	(9)	(131)	Actuarial liabilities increased in both years for policies subject to equity market risk
Earnings on Surplus	527	645	Reduction in surplus earnings due to drop in equity markets
Income before Income Taxes	1,682	1,355	
Income Taxes	(304)	(196)	One-time tax recoveries in 2001
Net Income attributed to Shareholders	1,378	1,159	

There have been three changes in our classifications of earnings by source for the year ended December 31, 2001, since the disclosure in September 2002:

* Acquisition expense gap has been shifted to strain on new business, from experience gains (losses). For 2001, strain on new business was impacted by \$76 million, with a corresponding \$76 million increase in experience gains (losses).

* Refinements to methodology so that all investment gains (losses) versus current year expected levels, including fee income variances on segregated fund assets, have been reflected in experience gains (losses). For 2001, expected profit from inforce business was increased by \$81 million, with a corresponding \$81 million decrease in experience gains (losses).

* Earnings for smaller operations have been broken out into the appropriate lines in accordance with the above definitions. These earnings were previously fully reported through experience gains (losses).

SOURCE OF EARNINGS (CONT'D)

(Canadian \$ in millions, unaudited)

Five-Year Source of Earnings Trend ⁽¹⁾

	For the year ended				
	2002	2001	Dec 31 2000	1999	1998
Expected Profit from Inforce Business	1,068	918	733	681	616
Strain on New Business	(119)	(195)	(71)	(180)	(59)
Experience Gains (Losses)	215	118	130	140	20
Changes in Assumptions	(9)	(131)	(93)	(3)	(24)
Earnings on Surplus	527	645	649	538	398
Income before Income Taxes	1,682	1,355	1,348	1,176	951
Income Taxes	(304)	(196)	(273)	(302)	(241)
Net Income attributed to Shareholders	1,378	1,159	1,075	874	710

(1) The 1998-2000 data have not been restated to conform to the current year's basis of presentation

Glossary

Expected Profit from Inforce Business	Formula-driven release of PfADS (Provisions for Adverse Deviations) on the non-fee businesses and expected annual profit on fee businesses
Strain on New Business	Capitalized value of future profits on non-fee income new business, less: -PfADSs in respect of non-fee income new business -non-capitalized acquisition expenses on fee income business -acquisition expense gaps
Experience Gains (Losses)	Earnings impact of any differences between actual experience in the current period relative to expected experience implicit in the actuarial liabilities, or differences in current period fee income due to equity market performance
Changes in Assumptions	Changes in future assumptions that impact current period actuarial liabilities and income
Earnings on Surplus	Actual investment returns on the Company's surplus (shareholders' equity)
Income Taxes	Tax charges to income, consistent with the amount on the statement of operations

EMBEDDED VALUE

(Canadian \$ in millions unless otherwise stated, unaudited)

Overview

As at December 31, 2002, Manulife Financial's embedded value was \$15.0 billion.

This represents a 14% increase over the \$14.0 billion as at December 31, 2001, before payment of shareholder dividends and share buybacks of \$1.0 billion. The corresponding increase, on a per share basis, after these cash outflows, was 12%.

A characteristic of embedded value calculations is that assets are marked to market and, as a result, the decline in equity markets during 2002 had a significant effect on embedded value growth. During the year, the S&P index fell 23% and the TSX index fell 14%, reducing embedded values by \$1.2 billion versus expected year-end values. This economic impact was offset somewhat by a decrease in risk-free interest rates, but the overall impact of equity market declines in both 2001 and 2002 remains very significant. Much of this embedded value erosion will be reversed as markets recover.

Change in Embedded Value in 2002

The table below shows the change in the embedded value during 2002, and the corresponding changes in 2001.

	For the year ended			
	Dec 31			
	2002	per shr	2001	per shr
Embedded Value as at January 1	14,000	29.03	11,300	23.43
Interest on year-start Embedded Value	1,190		1,090	
New Business	664		580	
Acquisitions	118		850	
Equity Markets	(1,206)		(970)	
Other Experience Variances and Changes in Actuarial Assumptions	453		620	
Embedded Value before discount rate and currency adjustment	15,219	31.56	13,470	27.93
Discount rate changes	774		360	
Currency	24		400	
Embedded Value before shareholder dividends	16,017	33.22	14,230	29.51
Shareholder Dividends	(285)		(230)	
Share Repurchase	(718)		-	
Embedded Value as at December 31	15,014	32.46	14,000	29.03

The embedded value increased by \$1,190 million during 2002, representing the expected value created by the inforce business ('unwinding' of the discount rate).

The Company's new business in 2002 was sold with attractive margins that served to increase the embedded value by \$664 million, a 14% increase over the result achieved in 2001.

The \$118 million addition to embedded value from acquisitions was a result of the purchase of Zurich's Canadian Individual Life block as well as some smaller acquisitions in Asia.

The \$1,206 million reduction from equity market performance primarily reflects three items resulting from the poor equity market environment in 2002 - mark to market of equities in the surplus segment, lower expected future fee income on segregated fund products due to lower account balances, and increases in expected future costs of segregated fund guaranteees.

Discount rates were reduced 75 bps in Canada, 100 bps in the U.S., 125 bps in Hong Kong, and 50 bps in Japan, reflecting reductions in government bond rates in these territories. This increased embedded value by \$774 million.

Principal Assumptions

(Unaudited)

The principal long-term economic assumptions used in the calculations are as follows:

	Canada	U.S.	Hong Kong	Japan
MCCSR Ratio	150%	150%	150%	150%
Discount rate	8.75%	8.00%	9.00%	6.00%
Risk Premium	4.0%	4.0%	5.0%	5.0%
Equity Return	8.75%	8.00%	9.00%	6.00%
Inflation	2.0%	2.5%	2.5%	0.0%
Income Tax Rate	36% decreasing to 31%	35%	Included in premium taxes	36%

Discount rates have been derived from Government Bond rates in the respective countries, plus risk premiums varying from 4% - 5%. Higher discount rates are used in some Asian businesses. The weighted average discount rate is 8.5%.

The U.S. dollar is valued at \$1.58 Canadian dollars. The Japanese yen is valued at \$0.013 Canadian dollars.

The embedded value has been calculated using the financial position of the Company as at June 30, 2002 projected to December 31, 2002, allowing for the actual change in key elements such as the market value of securities, the contribution of new business and policy experience. As such, management believes that the value is a fair representation of the Company's embedded value as at December 31, 2002.

The future stream of profits has been calculated on a Canadian GAAP basis in all countries.

The Company's target capital structure of 75% equity / 25% debt has been utilized.

All actuarial assumptions are consistent with best estimate assumptions used in the valuation of policy liabilities on a Canadian GAAP basis.

EMBEDDED VALUE (CONT'D)**Sensitivity**

(Canadian \$ in millions unless otherwise stated, unaudited)

Inforce EV Sensitivities

100 bps increase in the discount rate	\$	(908)
100 bps decrease in the discount rate	\$	1,066
Increase in the MCSR ratio from 150% to 175%	\$	(246)

New Business EV Sensitivities

100 bps increase in the discount rate	\$	(82)
100 bps decrease in the discount rate	\$	96

EV Breakdown

EV can be broken down into Value of Shareholder Net Equity and Value of Inforce Business:

Shareholders' Equity on Balance Sheet	\$	8,656
Recognition of Unamortized Net Gains on Surplus Assets		740
Goodwill		(633)
<u>Value of Shareholder Net Equity</u>	<u>\$</u>	<u>8,763</u>

Value of Future Income on Inforce Business	\$	7,707
Cost of Locked-in Capital		(1,456)
<u>Value of Inforce Business</u>	<u>\$</u>	<u>6,251</u>

<u>Embedded Value</u>	<u>\$</u>	<u>15,014</u>
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MANULIFE FINANCIAL CORPORATION HEAD OFFICE

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Toronto, Ontario
Canada M4W 1E5

TRANSFER AGENT

CIBC Mellon Trust Company
1-800-783-9495

COMMON STOCK

Common Stock of Manulife Financial is traded on:

Stock Exchange	Symbol
Toronto	MFC
New York	MFC
Philippines	MFC
Hong Kong	0945

INVESTOR INFORMATION

Edwina Stoate, Vice President, Investor Relations
416-926-3490

Web Site: www.manulife.com

INDUSTRY RATING INFORMATION

The following rating agencies each assign The Manufacturers Life Insurance Company ratings within their highest range of categories, thereby recognizing the company as among the strongest in the life insurance industry.

Purpose	Rating agency	Rating
Claims paying/	A.M. Best	A++
Financial strength	Dominion Bond Rating Service	IC-1
	Fitch Ratings	AA+
	Moody's	Aa2
	Standard & Poor's	AA+

QUARTERLY KEY MEASURES

	Q4 02	Q3 02	Q2 02	Q1 02	Q4 01
Basic earnings per share	\$ 0.80	\$ 0.69	\$ 0.71	\$ 0.70	\$ 0.70
Diluted earnings per share	\$ 0.80	\$ 0.69	\$ 0.71	\$ 0.69	\$ 0.69
Return on shareholders' equity (annualized)	17.2%	15.2%	16.1%	16.3%	16.4%
Book value per share	\$ 18.71	\$ 18.13	\$ 17.86	\$ 17.58	\$ 17.07
Market value to book value ratio	1.84	1.85	2.44	2.49	2.44
Market capitalization (\$ billions)	15.9	15.6	21.1	21.1	20.1
Shares outstanding (millions)					
- end of period	463	467	483	483	482
- weighted average	463	474	483	482	482
- diluted weighted average	466	477	487	486	486

CURRENT QUARTER SHARE PRICE INFORMATION

	Toronto	New York	Hong Kong	Philippines
Share Price	(1)	(2)	(3)	(4)
High	\$ 40.62	\$ 25.79	\$ 195	P 1,325
Low	\$ 27.62	\$ 17.37	\$ 148	P 915
Close	\$ 34.39	\$ 21.71	\$ 174	P 1,150
Average daily trading volume				
number of shares (thousands)	1,694	335	26	2

(1) Canadian \$ (2) United States \$ (3) Hong Kong \$ (4) Philippine Pesos

	Q4 02	Q3 02	Q2 02	Q1 02	Q4 01
MINIMUM CONTINUING CAPITAL AND SURPLUS REQUIREMENTS					
The Manufacturers Life Insurance Company's MCCSR	235%	236%	239%	243%	236%
Available Capital (\$ billions)	10.57	10.95	10.51	10.58	10.35
Required Capital (\$ billions)	4.50	4.64	4.40	4.36	4.39

FOREIGN EXCHANGE INFORMATION ⁽¹⁾

- Balance Sheets	(CDN to \$ 1 US)	1.5796	1.5858	1.5187	1.5935	1.593
	(CDN to 1 YEN)	0.013302	0.013027	0.012672	0.012016	0.012157
- Statements of Operations	(CDN to \$ 1 US)	1.569781	1.562765	1.554939	1.594558	1.580
	(CDN to 1 YEN)	0.012811	0.013106	0.012258	0.012044	0.01279

(1) Unless otherwise indicated, information contained in this supplement are in Canadian dollars. These are exchange rates used for currency conversion from U.S. dollars and Japanese yen to Canadian dollars for financial statement purposes.