

Global Company Fact Sheet

Manulife Financial Corporation is a leading international financial services group that helps people make their decisions easier and lives better. With our global headquarters in Toronto, we operate as Manulife across our offices in Canada, Asia, and Europe, and primarily as John Hancock in the United States. We provide financial advice, insurance, as well as wealth and asset management solutions for individuals, groups and institutions.



Manulife Financial Corporation trades as MFC on the TSX, NYSE and PSE, and under '945' on the SEHK



More than **34,000** employees serving almost **28 million** customers worldwide



Assets under management and administration over \$1.2 trillion (US\$881 billion) – September 30, 2019



Payments to customers in the form of claims and other benefits **\$29.8 billion** in the previous 12 months

Recent highlights

- Manulife supports measures to reduce medication costs in Canada
- Manulife Investment Management Earns Straight "A's" From United Nations-Supported PRI
- <u>Julie Dickson and Guy Bainbridge Appointed to Manulife's Board of Directors</u>
- Trying to stay instaworthy but hitting instadebt? You're not alone.
- John Hancock to Expand Personal Advice Offering with Morningstar Investment Management's Advisor Managed Account Services
- Manulife Investment Management Launches Manulife InvestChoice in Hong Kong

Awards and recognition

















Sustainability highlights

- 8th consecutive year Manulife listed in the Dow Jones Sustainability North America Index
- \$45 million in corporate donations and fundraising generated for our communities in 2018¹
- \$13.6 billion invested in renewable energy projects since 20021
- 66,000 hours volunteered by our employees in 20181



Where we operate¹

Australia Macau

Barbados Malaysia

Belgium New Zealand

Bermuda Philippines

Brazil Singapore

Canada Taiwan

Cambodia Thailand

Chile United States
China mainland United Kingdom

Hong Kong Vietnam

Indonesia

Japan

Strategic priorities



Portfolio Optimization



Expense Efficiency



Accelerate Growth



Digital, Customer Leader



High Performing Team

Corporate headquarters

200 Bloor Street East, Toronto, Ontario, Canada, M4W 1E5



manulife.com



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^{1.} Source: 2018 Sustainability Report and Public Accountability Statement All figures as at September 30, 2019 unless otherwise stated. All figures are C\$ unless otherwise noted. MP1113789E 10/19