

Monthly Return of Equity Issuer on Movements in Securities

For the month ended
(dd/mm/yyyy) :

28/02/2018

To : Hong Kong Exchanges and Clearing Limited

Name of Issuer Manulife Financial Corporation

Date Submitted 02/03/2018

I. Movements in Authorised Share Capital

1. Ordinary Shares

(1) Stock code : 00945 Description : Common Shares

	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	<u>Unlimited</u>	<u>No par value</u>	<u>Unlimited</u>
Increase/(decrease)	<u> </u>	<u> </u>	<u> </u>
Balance at close of the month	<u> </u>	<u> </u>	<u> </u>

(2) Stock code : Description :

	No. of ordinary shares	Par value (State currency)	Authorised share capital (State currency)
Balance at close of preceding month	<u> </u>	<u> </u>	<u> </u>
Increase/(decrease)	<u> </u>	<u> </u>	<u> </u>
Balance at close of the month	<u> </u>	<u> </u>	<u> </u>

2. Preference Shares

Stock code :	<u>N/A</u>	Description :	<u>Preference Shares</u>
		No. of preference shares	Par value (State currency)
Balance at close of preceding month			Authorised share capital (State currency)
Class 1		120,000,000	No par value Unlimited
Class A		26,000,000	No par value Unlimited
Class B		<u>0</u>	<u>No par value Unlimited</u>
Increase/ (decrease)			
Class 1 Preferred Shares		<u>10,000,000</u>	<u>No par value Unlimited</u>
Balance at close of the month		<u>156,000,000</u>	<u>No par value Unlimited</u>

3. Other Classes of Shares

Stock code :	<u> </u>	Description :	<u> </u>
		No. of other classes of shares	Par value (State currency)
Balance at close of preceding month	<u> </u>	<u> </u>	<u> </u>
Increase/(decrease)	<u> </u>	<u> </u>	<u> </u>
Balance at close of the month	<u> </u>	<u> </u>	<u> </u>

Total authorised share capital at the end of the month (State currency) :

N/A

II. Movements in Issued Share Capital

	No. of ordinary shares (1)	(2)	No of preference shares	No. of other classes of shares
Balance at close of preceding month	<u>1,982,433,826</u>	<u> </u>	<u>146,000,000</u>	<u> </u>
Increase/ (decrease) during the month	<u>463,641</u>	<u> </u>	<u>10,000,000</u>	<u> </u>
Balance at close of the month	<u>1,982,897,467</u>	<u> </u>	<u>156,000,000</u>	<u> </u>

III. Details of Movements in Issued Share Capital

Share Options (under Share Option Schemes of the Issuer)

Particulars of share option scheme including EGM approval date (dd/mm/yyyy) and class of shares issuable	Movement during the month				No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
	Granted	Exercised	Cancelled	Lapsed		
<u>1. Executive Stock Option Plan</u>						
<u>(04/05/2000)</u>						
<u>Common Shares</u>	<u>2,969,215</u>	<u>463,641</u>	<u>0</u>	<u>1,323,482</u>	<u>463,641</u>	<u>25,635,889</u>
<i>(Note 1)</i>						
<u>2. 1999 Long Term Stock Incentive Plan</u>						
<u>(14/05/2001)</u>						
<u>Common Shares</u>						<u>0</u>
<i>(Note 1)</i>						
<u>3.</u>						
<u>(/ /)</u>						
<u>shares</u>						
<i>(Note 1)</i>						
			Total A. (Ordinary shares)		<u>463,641</u>	
			(Preference shares)		<u> </u>	
			(Other class)		<u> </u>	
Total funds raised during the month from exercise of options (State currency)					<u>Cdn. \$6,278,011</u>	

Warrants to Issue Shares of the Issuer which are to be Listed

Description of warrants (Date of expiry - dd/mm/yyyy)	Currency of nominal value	Nominal value at close of preceding month	Exercised during the month	Nominal value at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1. _____ _____	_____	_____	_____	_____	_____	_____
(/ /)	_____	_____	_____	_____	_____	_____
Stock code (if listed) _____	_____	_____	_____	_____	_____	_____
Class of shares _____	_____	_____	_____	_____	_____	_____
issuable (Note 1) _____	_____	_____	_____	_____	_____	_____
Subscription price _____	_____	_____	_____	_____	_____	_____
EGM approval date (if applicable)	_____	_____	_____	_____	_____	_____
(dd/mm/yyyy)	_____	_____	_____	_____	_____	_____
2. _____ _____	_____	_____	_____	_____	_____	_____
(/ /)	_____	_____	_____	_____	_____	_____
Stock code (if listed) _____	_____	_____	_____	_____	_____	_____
Class of shares _____	_____	_____	_____	_____	_____	_____
issuable (Note 1) _____	_____	_____	_____	_____	_____	_____
Subscription price _____	_____	_____	_____	_____	_____	_____
EGM approval date (if applicable)	_____	_____	_____	_____	_____	_____
(dd/mm/yyyy)	_____	_____	_____	_____	_____	_____
3. _____ _____	_____	_____	_____	_____	_____	_____
(/ /)	_____	_____	_____	_____	_____	_____
Stock code (if listed) _____	_____	_____	_____	_____	_____	_____
Class of shares _____	_____	_____	_____	_____	_____	_____
issuable (Note 1) _____	_____	_____	_____	_____	_____	_____
Subscription price _____	_____	_____	_____	_____	_____	_____
EGM approval date (if applicable)	_____	_____	_____	_____	_____	_____
(dd/mm/yyyy)	_____	_____	_____	_____	_____	_____
4. _____ _____	_____	_____	_____	_____	_____	_____
(/ /)	_____	_____	_____	_____	_____	_____
Stock code (if listed) _____	_____	_____	_____	_____	_____	_____
Class of shares _____	_____	_____	_____	_____	_____	_____
issuable (Note 1) _____	_____	_____	_____	_____	_____	_____
Subscription price _____	_____	_____	_____	_____	_____	_____
EGM approval date (if applicable)	_____	_____	_____	_____	_____	_____
(dd/mm/yyyy)	_____	_____	_____	_____	_____	_____
Total B. (Ordinary shares)					0	
(Preference shares)						
(Other class)						

Convertibles (i.e. Convertible into Shares of the Issuer which are to be Listed)

Class and description	Currency of amount outstanding	Amount at close of preceding month	Converted during the month	Amount at close of the month	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1. _____ _____ _____						
Stock code (if listed) _____ Class of shares issuable (<i>Note 1</i>) _____ Subscription price _____ EGM approval date (if applicable) (dd/mm/yyyy) _____ (/ /)						
2. _____ _____ _____						
Stock code (if listed) _____ Class of shares issuable (<i>Note 1</i>) _____ Subscription price _____ EGM approval date (if applicable) (dd/mm/yyyy) _____ (/ /)						
3. _____ _____ _____						
Stock code (if listed) _____ Class of shares issuable (<i>Note 1</i>) _____ Subscription price _____ EGM approval date (if applicable) (dd/mm/yyyy) _____ (/ /)						
4. _____ _____ _____						
Stock code (if listed) _____ Class of shares issuable (<i>Note 1</i>) _____ Subscription price _____ EGM approval date (if applicable) (dd/mm/yyyy) _____ (/ /)						
Total C. (Ordinary shares) _____ 0 (Preference shares) _____ (Other class) _____						

Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be Listed, including Options (other than under Share Option Schemes)

Full particulars including EGM approval date (dd/mm/yyyy), if applicable, and class of shares issuable:	No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1. <u>Stock Plan for Non-Employee Directors</u> <u>Deferred Share Units settled in Common Shares</u> _____ _____ _____ (04/05/2000) _____ shares (Note 1)	0	0
2. <u>Executive Stock Option Plan</u> <u>Deferred Share Units settled in Common Shares</u> _____ _____ _____ (04/05/2000) _____ shares (Note 1)	0	0
3. <u>Dividend Reinvestment and Share Purchase Plan</u> <u>Dividends reinvested in Common Shares and Common Share purchases</u> _____ _____ _____ (07/05/ 2009) _____ shares (Note 1)	0	0
Total D. (Ordinary shares) (Preference shares) (Other class)	0	0

Other Movements in Issued Share Capital

Type of Issue				No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
1. Rights issue	At price :	State currency _____	Class of shares _____ issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /)	(/ /)
2. Open offer	At price :	State currency _____	Class of shares _____ issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /)	(/ /)
3. Placing	At price :	State currency _____	Class of shares _____ issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /)	(/ /)
4. Bonus issue			Class of shares _____ issuable (<i>Note 1</i>) Issue and allotment date : (dd/mm/yyyy) EGM approval date: (dd/mm/yyyy)	(/ /)	(/ /)

Type of Issue				No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month	
5.	Scrip dividend	At price :	State currency _____	Class of shares issuable (Note 1) _____ Issue and allotment date : (dd/mm/yyyy) (/ /) EGM approval date: (dd/mm/yyyy) (/ /)	_____	_____
6.	Repurchase of shares			Class of shares repurchased (Note 1) _____ Cancellation date : (/ /) (dd/mm/yyyy) EGM approval date: (/ /) (dd/mm/yyyy)	_____	_____
7.	Redemption of shares			Class of shares redeemed (Note 1) _____ Redemption date : (/ /) (dd/mm/yyyy) EGM approval date: (/ /) (dd/mm/yyyy)	_____	_____
8.	Consideration issue	At price :	State currency _____	Class of shares issuable (Note 1) _____ Issue and allotment date : (dd/mm/yyyy) (/ /) EGM approval date: (dd/mm/yyyy) (/ /)	_____	_____

Type of Issue				No. of new shares of issuer issued during the month pursuant thereto	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
9. Capital reorganisation					
			Class of shares issuable (Note 1) _____		
			Issue and allotment date : (dd/mm/yyyy) (/ /)		
			EGM approval date: (dd/mm/yyyy) (/ /)		
10. Other (Please specify)	At price :	State currency	Class of shares issuable (Note 1) _____		
			<u>Cdn. \$25.00/share</u>	<u>Class 1 Preferred Shares</u>	
			Issue and allotment date : (dd/mm/yyyy) (20/02/2018)		
			EGM approval date: (dd/mm/yyyy) (/ /)		
				10,000,000	
			Total E. (Ordinary shares)	0	
			(Preference shares)	10,000,000	
			(Other class)		

Total increase / (decrease) in ordinary shares during the month (i.e. Total of A to E):	(1)	463,641
	(2)	
Total increase / (decrease) in preference shares during the month (i.e. Total of A to E):		10,000,000
Total increase / (decrease) in other classes of shares during the month (i.e. Total of A to E):		
<i>(These figures should be the same as the relevant figures under II above ("Movements in Issued Share Capital").)</i>		

Remarks (if any):

Submitted by: Kay Song

Title: Assistant Corporate Secretary
(Director, Secretary or other duly authorised officer)

Notes :

1. *State the class of shares (e.g. ordinary, preference or other).*
2. *If there is insufficient space, please append the prescribed continuation sheet.*