

Statistical Information Package

Q2 2026

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Notes to Readers

Use of this document:

Information in the document is supplementary to the Company's current quarter Press Release, MD&A and audited financial statements in the most recent Annual Report and should be read in conjunction with those documents.

Non-GAAP and Other Financial Measures

The Company prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. We use a number of non-GAAP and other financial measures to evaluate overall performance and to assess each of our businesses. This section includes information required by National Instrument 52-112 – Non-GAAP and Other Financial Measures Disclosure in respect of "specified financial measures" (as defined therein).

Non-GAAP financial measures includes core earnings (loss); pre-tax core earnings; core earnings available to common shareholders; core earnings before interest, taxes, depreciation and amortization ("core EBITDA"); total expenses; core expenses; core revenue; Manulife Bank net lending assets; Manulife Bank average net lending assets; assets under management ("AUM"); assets under management and administration ("AUMA"); Global Wealth and Asset Management ("Global WAM") managed AUMA; adjusted book value; net annualized fee income; post-tax contractual service margin ("post-tax CSM"); post-tax contractual service margin net of non-controlling interests ("NCI") ("post-tax CSM net of NCI"); core DOE line items for core net insurance service result, core net investment result, other core earnings, and core income tax (expense) recovery. In addition, non-GAAP financial measures include the following stated on a constant exchange rate ("CER") basis: any of the foregoing non-GAAP financial measures; net income attributed to shareholders; common shareholders' net income; and new business CSM.

Non-GAAP ratios includes core return on shareholders' equity ("core ROE"); diluted core earnings per common share ("core EPS"); financial leverage ratio; common share core dividend payout ratio; effective tax rate on core earnings; expense efficiency ratio; core EBITDA margin; post-tax CSM net of NCI per common share; adjusted book value per common share; adjusted book value excluding goodwill per common share; market value to adjusted book value ratio; market value to adjusted book value excluding goodwill ratio and net annualized fee income yield on average AUMA. In addition, non-GAAP ratios include the percentage growth/decline on a CER basis in any of the above non-GAAP financial measures and non-GAAP ratios; net income attributed to shareholders; common shareholders' net income; pre-tax net income attributed to shareholders; basic earnings per common share; and diluted earnings per common share; CSM net of NCI; impact of new insurance business net of NCI; new business CSM; basic earnings per common share ("basic EPS") and diluted earnings per common share ("diluted EPS").

Other specified financial measures include assets under administration ("AUA"); consolidated capital; new business value ("NBV"); new business value margin ("NBV margin"); sales; annualized premium equivalent ("APE") sales; gross flows; net flows; average assets under management and administration ("average AUMA"); Global WAM average managed AUMA; average assets under administration; any of the foregoing specified financial measures stated on a CER basis; and percentage growth/decline in any of the foregoing specified financial measures on a CER basis. In addition, we provide an explanation of the components of core DOE line items other than the change in expected credit loss, the items that comprise certain items excluded from core earnings, and the components of CSM movement other than the new business CSM.

Our reporting currency for the Company is Canadian dollars and U.S. dollars is the functional currency for Asia and U.S. segment results. Financial measures presented in U.S. dollars are calculated in the same manner as the Canadian dollar measures. These amounts are translated to U.S. dollars using the period end rate of exchange for financial measures such as AUMA and the CSM balance and the average rates of exchange for the respective quarter for periodic financial measures such as our income statement, core earnings and items excluded from core earnings, and line items in our CSM movement schedule and DOE. Year-to-date or full year

periodic financial measures presented in U.S. dollars are calculated as the sum of the quarterly results translated to U.S. dollars. See "Foreign Exchange Information" section in the Other Financial Information page for the Canadian to U.S. dollar quarterly rates of exchange.

Non-GAAP financial measures and non-GAAP ratios are not standardized financial measures under GAAP and, therefore, might not be comparable to similar financial measures disclosed by other issuers. Therefore, they should not be considered in isolation or as a substitute for any other financial information prepared in accordance with GAAP. For more information on the non-GAAP and other financial measures in this document, see the section "Non-GAAP and Other Financial Measures" in our most recently filed Management's Discussion and Analysis ("MD&A"), which is incorporated by reference and available on SEDAR+ at www.sedarplus.com.

Core earnings (loss) is a financial measure which we believe aids investors in better understanding the long-term earnings capacity and valuation of the business. Core earnings allows investors to focus on the Company's operating performance by excluding the impact of market-related gains or losses, updates to actuarial methods and assumptions that flow directly through income as well as a number of other items, that we believe are material, but do not reflect the underlying earnings capacity of the business. For example, due to the long-term nature of our business, the mark-to-market movements in equity markets, interest rates including impacts on hedge accounting ineffectiveness, foreign currency exchange rates and commodity prices as well as the change in the fair value of ALDA from period-to-period can, and frequently do, have a substantial impact on the reported amounts of our assets, insurance contract liabilities and net income attributed to shareholders. These reported amounts may not be realized if markets move in the opposite direction in a subsequent period. This makes it very difficult for investors to evaluate how our businesses are performing from period-to-period and to compare our performance with other issuers.

For more information on core earnings, see the section "Non-GAAP and Other Financial Measures" in our most recently filed MD&A.

Net income attributed to shareholders includes the following items excluded from core earnings:

- **Market experience gains (losses)** related to items excluded from core earnings that relate to changes in market variables.
- **Updates to actuarial methods and assumptions that flow directly through income** related to updates in the methods and assumptions used to value insurance contract liabilities.
- **Restructuring charges** includes a charge taken to reorganize operations.
- **Reinsurance transactions, tax-related items and other** include the impacts of new or changes to in-force reinsurance contracts, the impact of enacted or substantially enacted income tax rate changes and other amounts defined as items excluded from core earnings not specifically captured in the lines above.
- **Amortization of acquisition-related intangible assets:** amortization and impairment of intangible assets acquired in a business combination, except for amortization of software and distribution of software and distribution agreements. Commencing 3Q25, this item is now excluded from core earnings to better represent the underlying earnings capacity of acquired businesses, consistent with our definition of core earnings, and to better align with industry practice. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those period.

Drivers of Earnings ("DOE") is used to identify the primary sources of gains or losses in each reporting period. It is one of the key tools we use to understand and manage our business. The DOE line items are comprised of amounts that have been included in our financial statements. The DOE shows the sources of net income (loss) attributed to shareholders and the core DOE shows the sources of core earnings and the items excluded from core earnings, reconciled to net income attributed to shareholders.

Notes to Readers (continued)

The elements of the core earnings DOE are described below:

- **Net Insurance Service Result** represents the net income attributed to shareholders associated with providing insurance service to policyholders within the period. This includes lines attributed to core earnings including:
 - **Expected earnings on insurance contracts** which includes the release of risk adjustment for expired non-financial risk, the CSM recognized for service provided and expected earnings on short-term PAA insurance business.
 - **Impact of new insurance business** relates to income at initial recognition from new insurance contracts. Losses would occur if the group of new insurance contracts was onerous at initial recognition. If reinsurance contracts provide coverage for the direct insurance contracts, then the loss is offset by a corresponding gain on reinsurance contracts held.
 - **Insurance experience gains (losses)** arise from items such as claims, persistency, and expenses, where the actual experience in the current period differs from the expected results assumed in the insurance and investment contract liabilities. Generally, this line would be driven by claims and expenses, as persistency experience relates to future service and would be offset by changes to the carrying amount of the contractual service margin unless the group is onerous, in which case the impact of persistency experience would be included in core earnings.
 - **Other** represents pre-tax net income on residual items in the insurance result section.
- **Net Investment Result** represents the net income attributed to shareholders associated with investment results within the period. Note that results associated with Global Wealth and Asset Management and Manulife Bank are shown on separate DOE lines. However, within the income statement, the results associated with these businesses would impact the total net investment result. This section includes lines attributed to core earnings including:
 - **Expected investment earnings**, which is the difference between expected asset returns and the associated finance income or expense from insurance contract liabilities, net of investment expenses.
 - **Change in expected credit loss** which is the gain or charge to net income attributed to shareholders for credit losses to bring the allowance for credit losses to a level management considers adequate for expected credit-related losses on its portfolio.
 - **Expected earnings on surplus** reflects the expected investment return on surplus assets.
 - **Other** represents pre-tax net income on residual items in the investment result section
- **Global Wealth and Asset Management ("Global WAM")** is the pre-tax net income from the Global Wealth and Asset Management segment, adjusted for applicable items excluded from core earnings as noted in the core earnings (loss) section above.
- **Manulife Bank** is the pre-tax net income from Manulife Bank, adjusted for applicable items excluded from core earnings as noted in the core earnings (loss) section above.
- **Other** represents net income associated with items outside of the net insurance service result, net investment result, Global WAM and Manulife Bank. Other includes lines attributed to core earnings such as:
 - **Non-directly attributable expenses** are expenses incurred by the Company which are not directly attributable to fulfilling insurance contracts. Non-directly attributable expenses excludes non-directly attributable investment expenses as they are included in the net investment result.
 - **Other** represents pre-tax net income on residual items in the Other section. Most notably this would include the cost of financing debt issued by Manulife.

Contractual Service Margin ("CSM") is a liability that represents future unearned profits on insurance contracts written. It is a component of our insurance and reinsurance contract liabilities on our Statement of Financial Position and includes amounts attributed to common shareholders, participating policyholders and non-controlling interests.

Changes in the CSM net of NCI are classified as organic and inorganic. Changes in CSM net of NCI that are classified as organic include the following impacts:

- **Impact of new insurance business** ("impact of new business" or "new business CSM") is the impact from insurance contracts initially recognized in the period and includes acquisition expense related gains (losses) which impact the CSM in the period. It excludes the impact from entering into new in-force reinsurance contracts which would generally be considered a management action.
- **Expected movement related to finance income or expenses** includes interest accreted on the CSM net of NCI during the period and the expected change on VFA contracts if returns are as expected.
- **CSM recognized for service provided** is the portion of the CSM net of NCI that is recognized in net income for service provided in the period; and
- **Insurance experience gains (losses) and other** is primarily the change from experience variances that relate to future periods. This includes persistency experience and changes in future period cash flows caused by other current period experience.

Changes in CSM net of NCI that are classified as inorganic include a) Updates to actuarial methods and assumptions that adjust the CSM b) Effect of movement in exchange rates over the reporting period c) Impact of markets and d) Reinsurance transactions, tax-related and other items.

Post-tax CSM is used in the definition of financial leverage ratio and consolidated capital and is calculated as the CSM adjusted for the marginal income tax rate in the jurisdictions that report a CSM balance. **Post-tax CSM net of NCI** is used in the adjusted book value per share calculation and is calculated as the CSM net of NCI adjusted for the marginal income tax rate in the jurisdictions that report this balance.

New business value ("NBV") is the change in embedded value as a result of sales in the reporting period. NBV is calculated as the present value of shareholders' interests in expected future distributable earnings, after the cost of capital calculated under the LICAT framework in Canada and the International High Net Worth business and the local capital requirements in Asia and the U.S., on actual new business sold in the period using assumptions that are consistent with the assumptions used in the calculation of embedded value. NBV excludes businesses with immaterial insurance risks, such as the Company's Global WAM, Manulife Bank and the Property and Casualty (P&C) Reinsurance businesses. NBV is a useful metric to evaluate the value created by the Company's new business franchise.

NBV margin is calculated as NBV divided by APE sales excluding non-controlling interests. APE sales are calculated as 100% of regular premiums and deposits sales and 10% of single premiums and deposits sales. NBV margin is a useful metric to help understand the profitability of our new business.

Annualized Premium Equivalent ("APE") Sales are comprised of 100% of regular premiums and deposits and 10% of excess and single premiums and deposits for both insurance and insurance-based wealth accumulation products.

- For individual insurance, sales include 100% of new annualized premiums and 10% of both excess and single premiums. New annualized premiums reflect the annualized premium expected in the first year of a policy that requires premium payments for more than one year. Single premium is the lump sum premium from the sale of a single premium product, e.g. travel insurance. Sales are reported gross before the impact of reinsurance.
- For group insurance, sales includes new annualized premiums and administrative services only (ASO) premium equivalents on new cases, as well as the addition of new coverages and amendments to contracts, excluding rate increases.

Insurance-based wealth accumulation products sales include all new deposits into variable and fixed annuity contracts. As we have discontinued sales of new VA contracts in the U.S., in the first quarter of 2013, subsequent deposits into existing U.S. VA contracts are not reported as sales. Asia variable annuity deposits are included in APE sales.

Notes to Readers (continued)

Gross Flows is a new business measure presented for our Global WAM business and includes all deposits into mutual funds, group pension/retirement savings products, private wealth and institutional asset management products. Gross flows is a common industry metric for WAM businesses as it provides a measure of how successful the businesses are at attracting assets.

Net flows is presented for our Global WAM business and includes gross flows less redemptions for mutual funds, group pension/retirement savings products, private wealth and institutional asset management products. In addition, net flows include the net flows of exchange traded funds and non-proprietary products sold by Manulife Securities. Net flows is a common industry metric for WAM businesses as it provides a measure of how successful the businesses are at attracting and retaining assets. When net flows are positive, they are referred to as net inflows. Conversely, negative net flows are referred to as net outflows.

Core earnings before interest, taxes, depreciation and amortization ("Core EBITDA") is a financial measure which Manulife uses to better understand the long-term earnings capacity and valuation of our Global WAM business on a basis more comparable to how the profitability of global asset managers is generally measured. Core EBITDA presents core earnings before the impact of interest, taxes, depreciation, and amortization. Core EBITDA excludes certain acquisition expenses related to insurance contracts in our retirement businesses which are deferred and amortized over the expected lifetime of the customer relationship. Core EBITDA was selected as a key performance indicator for our Global WAM business, as EBITDA is widely used among asset management peers, and core earnings is a primary profitability metric for the Company overall.

Core EBITDA margin is a financial measure which Manulife uses to better understand the long-term profitability of our Global WAM business on a more comparable basis to how profitability of global asset managers are measured. Core EBITDA margin presents core earnings before the impact of interest, taxes, depreciation, and amortization divided by core revenue from these businesses. **Core revenue** is used to calculate our core EBITDA margin, and is equal to the sum of pre-tax other revenue and investment income in Global WAM included in core EBITDA, and it excludes such items as revenue related to integration and acquisitions and market experience gains (losses). Core EBITDA margin was selected as a key performance indicator for our Global WAM business, as EBITDA margin is widely used among asset management peers, and core earnings is a primary profitability metric for the Company overall.

Net annualized fee income yield on average AUMA ("Net Fee income yield") is a financial measure that represents the net annualized fee income from Global WAM channels over average AUMA. This measure provides information on Global WAM's adjusted return generated from managing AUMA. **Net annualized fee income** is a financial measure that represents Global WAM income before income taxes, adjusted to exclude items unrelated to net fee income, including general expenses, investment income, non-AUMA related net benefits and claims, and net premium taxes. It also excludes the components of Global WAM net fee income from managing assets on behalf of other segments. This measure is annualized based on the number of days in the year divided by the number of days in the reporting period.

Assets under management and administration ("AUMA") is a financial measure of the size of the Company. It is comprised of AUM and AUA. AUM includes assets of general account, consisting of total invested assets and segregated funds net assets, and external client assets for which we provide investment management services, consisting of mutual funds, institutional asset management and other fund net assets. AUA are assets for which we provide administrative services only. Assets under management and administration is a common industry metric for wealth and asset management businesses.

Our Global WAM business also manages assets on behalf of other segments of the Company. **Global WAM Managed AUMA** is a financial measure equal to the sum of Global WAM's AUMA and assets managed by Global WAM on behalf of other segments. It is an important measure of the assets managed by Global WAM.

Average assets under management and administration ("average AUMA") is the average of Global WAM's AUMA during the reporting period. It is a measure used in analyzing and explaining fee income and earnings of our Global WAM segment. It is calculated as the average of the opening balance of AUMA and the ending balance of AUMA using daily balances where available and month-end or quarter-end averages when daily averages are unavailable. Similarly, Global WAM **average managed AUMA and average AUA** are the average of Global WAM's managed AUMA and AUA, respectively, and are calculated in a manner consistent with average AUMA.

Manulife Bank net lending assets is a financial measure equal to the sum of Manulife Bank's loans and mortgages, net of allowances. **Manulife Bank average net lending assets** is a financial measure which is calculated as the quarter-end average of the opening and the ending balance of net lending assets. Both of these financial measures are a measure of the size of Manulife Bank's portfolio of loans and mortgages and is used to analyze and explain its earnings.

Adjusted book value is the sum of common shareholders' equity and post-tax CSM net of NCI. It is an important measure for monitoring growth and measuring insurance businesses' value. **Adjusted book value per common share** is calculated by dividing adjusted book value by the number of common shares outstanding at the end of the period.

Expense efficiency ratio is a financial measure which Manulife uses to measure progress towards our target to be more efficient. It is defined as core expenses divided by the sum of core earnings before income taxes ("pre-tax core earnings") and core expenses. **Core expenses** is used to calculate expense efficiency ratio and is equal to total expenses excluding such items as material legal provisions for settlements, restructuring charges and expenses related to integration and acquisitions. **Total expenses** include the following items that flow directly through income: general expenses, directly attributable maintenance expenses and directly attributable acquisition expenses for contracts measured using the PAA method.

Consolidated capital serves as a foundation of our capital management activities at the MFC level. Consolidated capital is calculated as the sum of: (i) total equity excluding accumulated other comprehensive income ("AOCI") on cash flow hedges; (ii) post-tax CSM; and (iii) certain other capital instruments that qualify as regulatory capital. For regulatory reporting purposes under the LICAT framework, the numbers are further adjusted for various additions or deductions to capital as mandated by the guidelines defined by OSFI.

Common share core dividend payout ratio is a ratio that measures the percentage of core earnings paid to common shareholders as dividends. It is calculated as dividends per common share divided by core EPS.

Core earnings per share is equal to core earnings available to common shareholders divided by diluted weighted average common shares outstanding.

Core ROE measures profitability using core earnings available to common shareholders as a percentage of the capital deployed to earn the core earnings. The Company calculates core ROE using average common shareholders' equity quarterly, as the average of common shareholders' equity at the start and end of the quarter, and annually, as the average of the quarterly average common shareholders' equity for the year.

Effective tax rate on core earnings is equal to income tax on core earnings divided by pre-tax core earnings. The effective tax rate on net income attributed to shareholders is equal to income tax on net income attributed to shareholders divided by pre-tax net income attributed to shareholders.

Financial leverage ratio is calculated as the sum of long-term debt, capital instruments and preferred shares and other equity instruments divided by the sum of long-term debt, capital instruments, equity and post-tax CSM.

Financial Highlights

(Canadian \$ in millions unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER ¹	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER ¹	Fiscal 2025
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Shareholders' Net Income (loss) by Reporting Segment

1	Asia	1,062	595	623	895	830	28 %	28 %	1,657	1,454	14 %	17 %	2,972
2	Canada	306	238	252	449	390	(22)%	(22)%	544	612	(11)%	(11)%	1,313
3	U.S.	153	138	81	(75)	36	325 %	323 %	291	(533)	-	-	(527)
4	Global Wealth and Asset Management	514	403	452	523	482	7 %	7 %	917	925	(1)%	2 %	1,900
5	Corporate and Other	75	(227)	91	7	51	47 %	47 %	(152)	(184)	17 %	17 %	(86)
6	Net income (loss) attributed to shareholders	2,110	1,147	1,499	1,799	1,789	18 %	17 %	3,257	2,274	43 %	45 %	5,572
7	Preferred share dividends and other equity distributions	(103)	(58)	(103)	(58)	(103)	0 %		(161)	(160)	(1)%		(321)
8	Common shareholders' net income (loss)	2,007	1,089	1,396	1,741	1,686	19 %	19 %	3,096	2,114	46 %	48 %	5,251
9	Common shareholders' net income (loss) CER ²	2,007	1,099	1,385	1,762	1,693		19 %	3,106	2,100		48 %	5,247

Shareholders' Earnings Analysis

10	Core earnings ²												
11	Asia	853	820	785	759	720	18 %	21 %	1,673	1,425	17 %	21 %	2,969
12	Canada	379	352	413	428	419	(10)%	(10)%	731	793	(8)%	(8)%	1,634
13	U.S.	301	331	319	332	194	55 %	55 %	632	555	14 %	17 %	1,206
14	Global Wealth and Asset Management	505	448	490	525	463	9 %	9 %	953	917	4 %	6 %	1,932
15	Corporate and Other	(115)	(115)	(14)	(9)	(70)	(64)%	(64)%	(230)	(197)	(17)%	(17)%	(220)
16	Total core earnings	1,923	1,836	1,993	2,035	1,726	11 %	12 %	3,759	3,493	8 %	10 %	7,521
17	Total core earnings CER ²	1,923	1,846	1,978	2,030	1,713		12 %	3,769	3,427		10 %	7,435
18	Items excluded from core earnings												
19	Market experience gains (losses)	201	(666)	(441)	(2)	113			(465)	(1,219)			(1,662)
20	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(216)	-			-	-			(216)
21	Restructuring charge	-	-	(12)	-	-			-	-			(12)
22	Amortization of acquisition-related intangible assets ³	(16)	(18)	(12)	(6)	-			(34)	-			(18)
23	Reinsurance transactions, tax-related items and other	2	(5)	(29)	(12)	(50)			(3)	-			(41)
24	Net income (loss) attributed to shareholders	2,110	1,147	1,499	1,799	1,789	18 %	17 %	3,257	2,274	43 %	45 %	5,572
25	Net income (loss) attributed to shareholders CER ²	2,110	1,157	1,488	1,820	1,796		17 %	3,267	2,260		45 %	5,568

¹ In this document, percentage change on a CER basis is a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

² This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

³ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

Financial Highlights (continued)

(Canadian \$ in millions unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER ¹	Fiscal 2025
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Growth Metrics

1	Annualized Premium Equivalent Sales	2,698	2,821	2,222	2,576	2,230	21 %	21 %	5,519	4,919	12 %	13 %	9,717
2	New Business CSM	1,024	1,019	1,020	966	882	16 %	16 %	2,043	1,789	14 %	16 %	3,775
3	New Business Value	929	944	874	906	846	10 %	10 %	1,873	1,753	7 %	8 %	3,533
4	Global Wealth and Asset Management Gross flows	58,748	56,032	49,949	47,326	43,831	34 %	33 %	114,780	94,105	22 %	23 %	191,380
5	Global Wealth and Asset Management Net flows	411	(4,358)	(9,475)	(6,224)	946	(57)%	(57)%	(3,947)	1,435	-	-	(14,264)
6	CSM Balance, net of non-controlling interests (pre-tax)	27,263	25,589	24,969	24,718	22,316	22 %	20 %	27,263	22,316	22 %	20 %	24,969
7	Assets Under Management and Administration ¹	1,847,210	1,705,328	1,704,419	1,694,564	1,608,249	15 %	12 %	1,847,210	1,608,249	15 %	12 %	1,704,419

Performance and Profitability Measures

8	Basic earnings (loss) per common share	\$1.20	\$0.65	\$0.83	\$1.03	\$0.99	22 %	22 %	\$ 1.85	\$1.23	50 %	52 %	\$ 3.08
9	Diluted earnings (loss) per common share	\$1.20	\$0.65	\$0.83	\$1.02	\$0.98	22 %	22 %	\$ 1.85	\$1.23	51 %	52 %	\$ 3.07
10	Diluted core earnings per common share ²	\$1.09	\$1.06	\$1.12	\$1.16	\$0.95	15 %	16 %	\$ 2.15	\$1.94	11 %	14 %	\$ 4.21
11	Return on common shareholders' equity (annualized) (%)	18.0%	10.1%	12.7%	16.0%	15.6%	2.4 pps		14.1%	9.7%	4.4 pps		12.0%
12	Core ROE (annualized) (%) ²	16.3%	16.5%	17.1%	18.1%	15.0%	1.3 pps		16.4%	15.3%	1.1 pps		16.5%
13	Common share dividend payout ratio	40%	75%	53%	43%	45%	-5 pps		52%	71%	-19 pps		57%
14	Common share core dividend payout ratio ²	45%	46%	39%	38%	46%	-1 pps		45%	45%	-		42%
15	Expense Efficiency Ratio ²	44.5%	46.0%	44.7%	43.1%	45.5%	-1.0 pps		45.2%	45.7%	-0.5 pps		44.8%

Valuation Data

16	Book value per common share	27.48	26.30	25.91	26.07	24.90	10 %		27.48	24.90	10 %		25.91
17	CSM balance per common share ²	13.64	12.71	12.36	12.15	10.88	25 %		13.64	10.88	25 %		12.36
18	Adjusted book value per common share ²	41.12	39.01	38.27	38.22	35.78	15 %		41.12	35.78	15 %		38.27
19	Market value to adjusted book value ratio ²	1.40	1.23	1.31	1.13	1.22	15 %		1.40	1.22	15 %		1.31
20	Book value excluding goodwill per common share	23.24	22.14	21.83	22.40	21.29	9 %		23.24	21.29	9 %		21.83
21	Adjusted book value excluding goodwill per common share ²	36.88	34.85	34.19	34.55	32.17	15 %		36.88	32.17	15 %		34.19
22	Market value to adjusted book value excluding goodwill ratio ²	1.56	1.38	1.46	1.25	1.35	15 %		1.56	1.35	15 %		1.46
23	Market capitalization (\$ billions)	95.6	80.1	83.8	73.3	74.2	29 %		95.6	74.2	29 %		83.8

Capital Information

24	Consolidated capital	86,822	82,825	81,556	81,880	77,952	11 %		86,822	77,952	11 %		81,556
25	Financial leverage ratio ²	22.2%	22.5%	23.9%	22.7%	23.6%	-1.4 pps		22.2%	23.6%	-1.4 pps		23.9%
26	LICAT Total Ratio - The Manufacturers Life Insurance Company ³	136%	136%	136%	138%	136%	0.1 pps		136%	136%	0.1 pps		136%

¹ This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

² This item is a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

³ LICAT ratio is disclosed under OSFI's Life Insurance Capital Adequacy Test Public Disclosure Requirements guideline.

Drivers of Earnings

(Canadian \$ in millions unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Drivers of Earnings - Core ¹

1	Risk adjustment release	221	218	221	212	205	8 %	9 %	439	417	5 %	8 %	850
2	CSM recognized for service provided	650	624	628	609	533	22 %	23 %	1,274	1,062	20 %	23 %	2,299
3	Expected earnings on short-term insurance business	202	205	211	254	204	(1)%	(1)%	407	407	0 %	0 %	872
4	Expected earnings on insurance contracts	1,073	1,047	1,060	1,075	942	14 %	15 %	2,120	1,886	12 %	15 %	4,021
5	Impact of new insurance business	(17)	(12)	(20)	(13)	(20)	15 %	16 %	(29)	(33)	12 %	11 %	(66)
6	Insurance experience gains (losses)	(76)	5	56	(55)	(38)	(100)%	(103)%	(71)	(74)	4 %	1 %	(73)
7	Other	62	30	30	32	31	100 %	94 %	92	61	51 %	52 %	123
8	Core Net Insurance Service Result ²	1,042	1,070	1,126	1,039	915	14 %	15 %	2,112	1,840	15 %	17 %	4,005
9	Expected investment earnings	641	623	637	667	665	(4)%	(3)%	1,264	1,360	(7)%	(5)%	2,664
10	Change in expected credit loss	(1)	(39)	12	44	(102)	99 %	99 %	(40)	(148)	73 %	73 %	(92)
11	Expected earnings on surplus	225	235	249	238	241	(7)%	(7)%	460	497	(7)%	(6)%	984
12	Other	27	18	19	1	15	80 %	102 %	45	23	96 %	107 %	43
13	Core Net Investment Result ²	892	837	917	950	819	9 %	10 %	1,729	1,732	(0)%	2 %	3,599
14	Core Global Wealth and Asset Management	606	536	583	607	552	10 %	10 %	1,142	1,092	5 %	6 %	2,282
15	Core Manulife Bank	52	48	51	54	53	(2)%	0 %	100	103	(3)%	(2)%	208
16	Non-directly attributable expenses	(233)	(248)	(261)	(247)	(215)	(8)%	(9)%	(481)	(446)	(8)%	(9)%	(954)
17	Other	(79)	(95)	(95)	(86)	(100)	21 %	20 %	(174)	(199)	13 %	12 %	(380)
18	Other core earnings ²	(312)	(343)	(356)	(333)	(315)	1 %	0 %	(655)	(645)	(2)%	(2)%	(1,334)
19	Total core earnings (pre-tax) ²	2,280	2,148	2,321	2,317	2,024	13 %	13 %	4,428	4,122	7 %	10 %	8,760
20	Core income tax (expense) recovery ²	(357)	(312)	(328)	(282)	(298)	(20)%	(20)%	(669)	(629)	(6)%	(8)%	(1,239)
21	Total core earnings (post-tax)	1,923	1,836	1,993	2,035	1,726	11 %	12 %	3,759	3,493	8 %	10 %	7,521
22	Items excluded from core earnings												
23	Realized gains (losses) on debt instruments	(18)	(31)	27	6	(5)			(49)	(786)			(753)
24	Derivatives and hedge accounting ineffectiveness	(1)	(25)	(162)	(8)	74			(26)	(3)			(173)
25	Actual less expected long-term returns on public equity	421	(342)	(63)	291	217			79	9			237
26	Actual less expected long-term returns on ALDA	(266)	(242)	(232)	(289)	(172)			(508)	(447)			(968)
27	Other investment results	65	(26)	(11)	(2)	(1)			39	8			(5)
28	Market experience gains (losses)	201	(666)	(441)	(2)	113			(465)	(1,219)			(1,662)
29	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(216)	-			-	-			(216)
30	Restructuring charge	-	-	(12)	-	-			-	-			(12)
31	Amortization of acquisition-related intangible assets ³	(16)	(18)	(12)	(6)	-			(34)	-			(18)
32	Reinsurance transactions, tax-related items and other	2	(5)	(29)	(12)	(50)			(3)	-			(41)
33	Net income (loss) attributed to shareholders	2,110	1,147	1,499	1,799	1,789	18 %	17 %	3,257	2,274	43 %	45 %	5,572

¹ Refer to "Notes to Readers" section for additional details and definitions on the components of the Drivers of Earnings.

² This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

³ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

Changes in CSM

(Canadian \$ in millions unless otherwise stated, unaudited)

2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Changes in Contractual Service Margin, net of non-controlling interests

1	CSM Opening Balance, net of non-controlling interests (pre-tax)	25,589	24,969	24,718	22,316	22,296	15 %	18 %	24,969	22,127	13 %	17 %	22,127
2	Impact of new insurance business	1,024	1,019	1,020	966	882	16 %	16 %	2,043	1,789	14 %	16 %	3,775
3	Expected movements related to finance income or expenses	256	269	253	243	241	6 %	6 %	525	467	12 %	14 %	963
4	CSM recognized for service provided	(739)	(704)	(708)	(688)	(603)	(23)%	(23)%	(1,443)	(1,201)	(20)%	(23)%	(2,597)
5	Insurance experience gains (losses) and other	-	66	(22)	31	44	(100)%	(94)%	66	107	(38)%	(34)%	116
6	Organic CSM Movement	541	650	543	552	564	(4)%	(5)%	1,191	1,162	2 %	3 %	2,257
7	Updates to actuarial methods and assumptions that adjust the CSM	-	-	-	1,080	-	-	-	-	-	-	-	1,080
8	Effect of movement in exchange rates	384	359	(315)	357	(859)			743	(788)			(746)
9	Impact of markets	764	(437)	19	432	204	275 %	273 %	327	(94)	-	-	357
10	Reinsurance transactions, tax-related items and other	(15)	48	4	(19)	111	-	-	33	(91)	-	-	(106)
11	Inorganic CSM Movement	1,133	(30)	(292)	1,850	(544)	-	-	1,103	(973)	-	-	585
12	Total CSM movement	1,674	620	251	2,402	20	nm	nm	2,294	189	nm	nm	2,842
13	CSM Closing Balance, net of non-controlling interests (pre-tax)	27,263	25,589	24,969	24,718	22,316	22 %	20 %	27,263	22,316	22 %	20 %	24,969
14	Income tax (expense) recovery	(4,596)	(4,334)	(4,236)	(4,181)	(3,789)	(21)%		(4,596)	(3,789)	(21)%		(4,236)
15	CSM Closing Balance, net of non-controlling interests (post-tax) ¹	22,667	21,255	20,733	20,537	18,527	22 %		22,667	18,527	22 %		20,733

¹ This item is non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

Expense Efficiency

(Canadian \$ in millions unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Shareholders' Earnings Analysis (Pre-tax)

Core earnings												
Asia	976	920	886	852	814	20 %	22 %	1,896	1,620	17 %	21 %	3,358
Canada	476	440	524	547	529	(10)%	(10)%	916	992	(8)%	(8)%	2,063
U.S.	368	409	394	411	231	59 %	59 %	777	676	15 %	18 %	1,481
Global Wealth and Asset Management	606	536	583	607	552	10 %	10 %	1,142	1,092	5 %	6 %	2,282
Corporate and Other	(146)	(157)	(66)	(100)	(102)	(43)%	(43)%	(303)	(258)	(17)%	(17)%	(424)
Total core earnings	2,280	2,148	2,321	2,317	2,024	13 %	13 %	4,428	4,122	7 %	10 %	8,760
Items excluded from core earnings												
Market experience gains (losses)	265	(757)	(458)	31	144			(492)	(1,487)			(1,914)
Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(243)	-			-	-			(243)
Restructuring charge	-	-	(16)	-	-			-	-			(16)
Amortization of acquisition-related intangible assets ¹	(21)	(23)	(16)	(8)	-			(44)	-			(24)
Reinsurance transactions, tax-related items and other	13	(6)	(40)	(15)	(72)			7	(7)			(62)
Net income (loss) attributed to shareholders	2,537	1,362	1,791	2,082	2,096	21 %	21 %	3,899	2,628	48 %	50 %	6,501

Shareholders' Earnings Analysis (Effective Tax Rate)

Core earnings ²												
Asia	13%	11%	11%	11%	12%			12%	12%			12%
Canada	20%	20%	21%	22%	21%			20%	20%			21%
U.S.	18%	19%	19%	19%	16%			19%	18%			19%
Global Wealth and Asset Management	17%	16%	16%	14%	16%			17%	16%			15%
Total core earnings	16%	15%	14%	12%	15%			15%	15%			14%
Items excluded from core earnings												
Market experience gains (losses)	24%	(12)%	(4)%	nm	22%			(5)%	(18)%			(13)%
Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(11)%	-			-	-			(11)%
Restructuring charge	-	-	(25)%	-	-			-	-			(25)%
Amortization of acquisition-related intangible assets ¹	(24)%	(22)%	(25)%	(25)%	-			(23)%	-			(25)%
Reinsurance transactions, tax-related items and other	85%	(17)%	(28)%	(20)%	(31)%			nm	-			(34)%
Net income (loss) attributed to shareholders	17%	16%	16%	14%	15%			16%	13%			14%

Core Expenses

Asia	322	324	356	321	293	10 %	10 %	646	605	7 %	8 %	1,282
Canada	386	381	363	360	352	10 %	10 %	767	707	8 %	8 %	1,430
U.S.	180	186	181	174	180	0 %	0 %	366	370	(1)%	1 %	725
Global Wealth and Asset Management	818	804	850	777	751	9 %	9 %	1,622	1,548	5 %	6 %	3,175
Corporate and Other	120	132	123	126	113	6 %	6 %	252	235	7 %	7 %	484
Total core expenses ³	1,826	1,827	1,873	1,758	1,689	8 %	8 %	3,653	3,465	5 %	7 %	7,096
Items excluded from core expenses												
Restructuring charge	-	-	16	-	-			-	-			16
Amortization of acquisition-related intangible assets ¹	21	23	16	8	-			44	-			24
Integration and acquisition expense	-	-	9	22	-			-	-			31
Other	3	1	3	10	5			4	5			18
Total expenses ³	1,850	1,851	1,917	1,798	1,694	9 %	9 %	3,701	3,470	7 %	8 %	7,185

Expense Efficiency Ratio

Asia	24.8%	26.1%	28.7%	27.4%	26.4%			25.4%	27.2%			27.6%
Canada	44.7%	46.4%	40.9%	39.7%	40.0%			45.6%	41.6%			40.9%
U.S.	32.9%	31.3%	31.5%	29.7%	43.7%			32.0%	35.3%			32.9%
Global Wealth and Asset Management	57.4%	60.0%	59.3%	56.2%	57.6%			58.7%	58.6%			58.2%
Total Company	44.5%	46.0%	44.7%	43.1%	45.5%			45.2%	45.7%			44.8%

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

² Effective tax rate on core earnings is a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

³ This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

Insurance Sales

(Canadian \$ in millions unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Annualized Premium Equivalent Sales

1	Asia	2,071	2,193	1,608	2,000	1,705	21 %	21 %	4,264	3,732	14 %	15 %	7,340
2	Canada	426	416	383	374	345	23 %	23 %	842	836	1 %	1 %	1,593
3	U.S.	201	212	231	202	180	12 %	12 %	413	351	18 %	20 %	784
4	Total Annualized premium equivalent sales	2,698	2,821	2,222	2,576	2,230	21 %	21 %	5,519	4,919	12 %	13 %	9,717
5	Total Annualized premium equivalent sales CER	2,698	2,845	2,213	2,601	2,238		21 %	5,543	4,898		13 %	9,712

Insurance Sales ¹

6	Asia	1,879	1,950	1,374	1,816	1,531	23 %	21 %	3,829	3,370	14 %	14 %	6,560
7	Canada	368	350	313	316	288	28 %	28 %	718	703	2 %	2 %	1,332
8	U.S.	201	212	231	202	180	12 %	12 %	413	351	18 %	20 %	784
9	Total Insurance sales	2,448	2,512	1,918	2,334	1,999	22 %	21 %	4,960	4,424	12 %	13 %	8,676
10	Total Insurance sales CER	2,448	2,537	1,917	2,369	2,018		21 %	4,985	4,426		13 %	8,712

Annuities Sales ²

11	Asia	1,834	2,280	2,243	1,675	1,578	16 %	24 %	4,114	3,275	26 %	34 %	7,193
12	Canada	576	663	703	581	567	2 %	2 %	1,239	1,331	(7)%	(7)%	2,615
13	Total Annuities sales	2,410	2,943	2,946	2,256	2,145	12 %	18 %	5,353	4,606	16 %	21 %	9,808
14	Total Annuities sales CER	2,410	2,932	2,869	2,174	2,045		18 %	5,342	4,400		21 %	9,443

New Business Contractual Service Margin

15	Asia	777	802	697	712	663	17 %	17 %	1,579	1,378	15 %	16 %	2,787
16	Canada	129	103	135	109	100	29 %	29 %	232	191	21 %	21 %	435
17	U.S.	118	114	188	145	119	(1)%	(1)%	232	220	5 %	8 %	553
18	Total New business CSM	1,024	1,019	1,020	966	882	16 %	16 %	2,043	1,789	14 %	16 %	3,775
19	Total New business CSM CER ³	1,024	1,026	1,012	970	880		16 %	2,050	1,770		16 %	3,752

New Business Value

20	Asia	701	731	606	675	622	13 %	13 %	1,432	1,279	12 %	14 %	2,560
21	Canada	162	152	174	159	161	1 %	1 %	314	341	(8)%	(8)%	674
22	U.S.	66	61	94	72	63	5 %	4 %	127	133	(5)%	(2)%	299
23	Total New business value	929	944	874	906	846	10 %	10 %	1,873	1,753	7 %	8 %	3,533
24	Total New business value CER	929	949	868	910	847		10 %	1,878	1,735		8 %	3,513

¹ Insurance sales consist of 100% of recurring premiums and 10% of both excess and single premiums.

² Annuities sales, including single premium accumulation products, in Asia is comprised of 100% regular premiums/deposits sales and 100% single premium/deposits sales.

³ This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

Wealth and Asset Management Sales and AUMA

(Canadian \$ in millions unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025	
Global Wealth and Asset Management Gross Flows by Business Line													
1	Retirement	15,640	17,817	17,089	16,177	17,018	(8)%	(8)%	33,457	34,782	(4)%	(2)%	68,048
2	Retail	27,277	25,027	22,592	21,636	18,242	50 %	47 %	52,304	42,352	23 %	25 %	86,580
3	Institutional Asset Management ¹	15,831	13,188	10,268	9,513	8,571	85 %	81 %	29,019	16,971	71 %	71 %	36,752
4	Total Global Wealth and Asset Management Gross flows	58,748	56,032	49,949	47,326	43,831	34 %	33 %	114,780	94,105	22 %	23 %	191,380
Global Wealth and Asset Management Gross Flows by Geographic Source													
5	Asia	25,598	21,365	17,116	15,953	13,716	87 %	81 %	46,963	29,177	61 %	60 %	62,246
6	Canada	5,837	6,798	7,329	7,023	5,776	1 %	1 %	12,635	13,698	(8)%	(8)%	28,050
7	U.S. ²	27,313	27,869	25,504	24,350	24,339	12 %	12 %	55,182	51,230	8 %	10 %	101,084
8	Total Global Wealth and Asset Management Gross flows	58,748	56,032	49,949	47,326	43,831	34 %	33 %	114,780	94,105	22 %	23 %	191,380
9	Total Global Wealth and Asset Management Gross flows CER	58,748	56,655	49,912	47,886	44,275		33 %	115,403	93,591		23 %	191,389
Global Wealth and Asset Management Net Flows by Business Line													
10	Retirement	(4,949)	(2,801)	(7,211)	(1,635)	2,024	-	-	(7,750)	(549)	nm	nm	(9,395)
11	Retail	(1,382)	(5,795)	(5,624)	(3,924)	(3,161)	56 %	56 %	(7,177)	(2,702)	(166)%	(176)%	(12,250)
12	Institutional Asset Management ¹	6,742	4,238	3,360	(665)	2,083	224 %	224 %	10,980	4,686	134 %	139 %	7,381
13	Total Global Wealth and Asset Management Net flows	411	(4,358)	(9,475)	(6,224)	946	(57)%	(57)%	(3,947)	1,435	-	-	(14,264)
Global Wealth and Asset Management Net Flows by Geographic Source													
14	Asia	3,699	3,448	2,304	(81)	862	329 %	325 %	7,147	3,973	80 %	80 %	6,196
15	Canada	(2,262)	(2,236)	(4,806)	(5,086)	(978)	(131)%	(131)%	(4,498)	(1,276)	(253)%	(253)%	(11,168)
16	U.S. ²	(1,026)	(5,570)	(6,973)	(1,057)	1,062	-	-	(6,596)	(1,262)	(423)%	(463)%	(9,292)
17	Total Global Wealth and Asset Management Net flows	411	(4,358)	(9,475)	(6,224)	946	(57)%	(57)%	(3,947)	1,435	-	-	(14,264)
18	Total Global Wealth and Asset Management Net flows CER	411	(4,367)	(9,461)	(6,254)	957		(57)%	(3,956)	1,532		-	(14,183)
Assets Under Management and Administration													
19	Asia	239,058	220,726	218,093	215,990	202,504	18 %	14 %	239,058	202,504	18 %	14 %	218,093
20	Canada	156,792	151,092	152,701	152,626	148,764	5 %	5 %	156,792	148,764	5 %	5 %	152,701
21	U.S.	208,350	198,671	199,863	203,014	194,303	7 %	3 %	208,350	194,303	7 %	3 %	199,863
22	Global Wealth and Asset Management ³	1,217,292	1,110,118	1,106,590	1,098,043	1,039,038	17 %	14 %	1,217,292	1,039,038	17 %	14 %	1,106,590
23	Corporate and Other	25,718	24,721	27,172	24,891	23,640	9 %	9 %	25,718	23,640	9 %	9 %	27,172
24	Total Assets under management and administration	1,847,210	1,705,328	1,704,419	1,694,564	1,608,249	15 %	12 %	1,847,210	1,608,249	15 %	12 %	1,704,419
25	Total Assets under management and administration CER ⁴	1,847,210	1,725,716	1,747,124	1,716,904	1,651,337		12 %	1,847,210	1,651,337		12 %	1,747,124
Assets Under Management and Administration													
26	Assets Under Management												
27	General fund	485,777	461,814	459,928	458,967	438,466	11 %		485,777	438,466	11 %		459,928
28	Segregated funds excluding institutional advisory accounts	494,678	452,585	458,179	459,748	433,513	14 %		494,678	433,513	14 %		458,179
29	Mutual funds	365,100	331,267	338,443	350,545	331,290	10 %		365,100	331,290	10 %		338,443
30	Institutional asset management ⁵	200,857	189,909	179,477	162,427	159,923	26 %		200,857	159,923	26 %		179,477
31	Other funds ⁶	28,487	24,427	22,371	21,518	19,697	45 %		28,487	19,697	45 %		22,371
32	Total Assets under management	1,574,899	1,460,002	1,458,398	1,453,205	1,382,889	14 %	11 %	1,574,899	1,382,889	14 %	11 %	1,458,398
33	Assets under administration	272,311	245,326	246,021	241,359	225,360	21 %	17 %	272,311	225,360	21 %	17 %	246,021
34	Total Assets under management and administration	1,847,210	1,705,328	1,704,419	1,694,564	1,608,249	15 %	12 %	1,847,210	1,608,249	15 %	12 %	1,704,419

¹ Includes the third party institutional business of Manulife Investment Management ("MIM"); includes derivative notional associated with the Company's liability driven investment product ("LDI"); and excludes assets managed on behalf of the Insurance businesses and the General Fund.

² U.S. business line includes Europe.

³ Global Wealth and Asset Management managed AUMA as at June 30, 2026 is \$1.5 trillion and includes \$0.2 trillion of asset managed on behalf of other segments (see page 37).

⁴ This item is non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

⁵ Institutional asset management includes Institutional segregated funds net assets.

⁶ Includes ETF assets and College Savings (529 plan).

Consolidated Statements Of Comprehensive Income

(Canadian \$ in millions, unaudited)

		2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
1	Expected incurred claims and other insurance service result	3,968	3,928	3,940	3,867	3,697	7 %	7,896	7,477	6 %	15,284
2	Change in risk adjustment for non-financial risk expired	356	355	358	334	347	3 %	711	709	0 %	1,401
3	CSM recognized for service provided	880	842	843	819	734	20 %	1,722	1,468	17 %	3,130
4	Recovery of insurance acquisition cashflows	610	558	550	497	437	40 %	1,168	860	36 %	1,907
5	Contracts under PAA	1,734	1,708	1,723	1,905	1,775	(2)%	3,442	3,538	(3)%	7,166
6	Insurance revenue	7,548	7,391	7,414	7,422	6,990	8 %	14,939	14,052	6 %	28,888
7	Incurred claims and other insurance service expenses	(5,637)	(5,477)	(5,546)	(5,494)	(5,774)	2 %	(11,114)	(11,439)	3 %	(22,479)
8	Losses and reversal of losses on onerous contracts (future service)	(212)	(272)	(139)	(33)	(67)	(216)%	(484)	(221)	(119)%	(393)
9	Changes to liabilities for incurred claims (past service)	635	607	573	659	715	(11)%	1,242	1,452	(14)%	2,684
10	Amortization of insurance acquisition cashflows	(790)	(746)	(760)	(878)	(639)	(24)%	(1,536)	(1,265)	(21)%	(2,903)
11	Insurance service expenses	(6,004)	(5,888)	(5,872)	(5,746)	(5,765)	(4)%	(11,892)	(11,473)	(4)%	(23,091)
12	Allocation of reinsurance premium	(2,189)	(2,141)	(2,137)	(2,097)	(2,112)	(4)%	(4,330)	(4,217)	(3)%	(8,451)
13	Amounts recovered from reinsurers	1,841	1,802	1,851	1,642	1,893	(3)%	3,643	3,687	(1)%	7,180
14	Net expenses from reinsurance contracts held	(348)	(339)	(286)	(455)	(219)	(59)%	(687)	(530)	(30)%	(1,271)
15	Total insurance service result	1,196	1,164	1,256	1,221	1,006	19 %	2,360	2,049	15 %	4,526
16	Investment income	4,875	4,536	5,358	4,682	4,740	3 %	9,411	8,974	5 %	19,014
17	Realized and unrealized gains (losses) on assets supporting insurance and investment contract liabilities	5,705	(1,384)	1,106	3,784	2,377	140 %	4,321	1,385	212 %	6,275
18	Investment expenses	(289)	(273)	(456)	(269)	(321)	10 %	(562)	(617)	9 %	(1,342)
19	Net investment income (loss)	10,291	2,879	6,008	8,197	6,796	51 %	13,170	9,742	35 %	23,947
20	Insurance finance income (expenses) and effect of movement in foreign exchange rates	(8,958)	(3,100)	(5,858)	(7,913)	(5,171)	(73)%	(12,058)	(8,910)	(35)%	(22,681)
21	Reinsurance finance income (expenses) and effect of movement in foreign exchange rates	242	769	645	728	(199)	-	1,011	321	215 %	1,694
22	Decrease (increase) in investment contract liabilities	(153)	(131)	(157)	(143)	(160)	4 %	(284)	(251)	(13)%	(551)
23	Investment income related to segregated fund net assets	44,582	(5,599)	9,527	25,314	25,707	73 %	38,983	23,068	69 %	57,909
24	Financial changes related to insurance and investment contract liabilities for account of segregated fund holders	(44,582)	5,599	(9,527)	(25,314)	(25,707)	(73)%	(38,983)	(23,068)	(69)%	(57,909)
25	Segregated funds investment result	-	-	-	-	-	-	-	-	-	-
26	Total investment result	1,422	417	638	869	1,266	12 %	1,839	902	104 %	2,409
27	Other revenue	2,216	1,930	2,147	2,145	1,851	20 %	4,146	3,837	8 %	8,129
28	General expenses	(1,248)	(1,251)	(1,327)	(1,232)	(1,140)	(9)%	(2,499)	(2,342)	(7)%	(4,901)
29	Commissions related to non-insurance contracts	(426)	(405)	(404)	(386)	(364)	(17)%	(831)	(749)	(11)%	(1,539)
30	Interest expenses	(388)	(389)	(405)	(388)	(358)	(8)%	(777)	(737)	(5)%	(1,530)
31	Net income (loss) before income taxes	2,772	1,466	1,905	2,229	2,261	23 %	4,238	2,960	43 %	7,094
32	Income tax (expenses) recoveries	(454)	(230)	(310)	(310)	(338)	(34)%	(684)	(414)	(65)%	(1,034)
33	Net income (loss) net of income taxes	2,318	1,236	1,595	1,919	1,923	21 %	3,554	2,546	40 %	6,060
34	Less: net income (loss) attributed to non-controlling interests	137	43	33	130	49	180 %	180	115	57 %	278
35	Less: net income (loss) attributed to participating policyholders	71	46	63	(10)	85	(16)%	117	157	(25)%	210
36	Net income (loss) attributed to shareholders	2,110	1,147	1,499	1,799	1,789	18 %	3,257	2,274	43 %	5,572
37	Preferred share dividends and other equity distributions	(103)	(58)	(103)	(58)	(103)	0 %	(161)	(160)	(1)%	(321)
38	Common shareholders' net income (loss)	2,007	1,089	1,396	1,741	1,686	19 %	3,096	2,114	46 %	5,251
39	Net Income (loss) attributed to shareholders	2,110	1,147	1,499	1,799	1,789	18 %	3,257	2,274	43 %	5,572
40	Other comprehensive income (OCI)										
41	Items that may be subsequently reclassified to net income:										
42	Foreign exchange gains (losses)	728	622	(428)	724	(1,797)	-	1,350	(1,738)	-	(1,442)
43	Insurance finance income (expenses)	(898)	2,512	1,118	(1,373)	(1,232)	27 %	1,614	(2,560)	-	(2,815)
44	Reinsurance finance income (expenses)	191	(549)	(345)	430	(59)	-	(358)	508	-	593
45	Fair value through OCI investments	931	(2,037)	(732)	1,415	862	8 %	(1,106)	2,537	-	3,220
46	Other	42	(2)	(25)	2	(102)	-	40	(81)	-	(104)
47	Total items that may be subsequently reclassified to net income	994	546	(412)	1,198	(2,328)	-	1,540	(1,334)	-	(548)
48	Items that will not be reclassified to net income	80	(8)	18	48	(13)	-	72	(46)	-	20
49	Total other comprehensive income (loss)	1,074	538	(394)	1,246	(2,341)	-	1,612	(1,380)	-	(528)
50	Total comprehensive income (loss) attributed to shareholders	3,184	1,685	1,105	3,045	(552)	-	4,869	894	445 %	5,044

Consolidated Statements Of Financial Position

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2
Assets						
1 Cash and short-term securities	27,540	24,988	26,703	25,832	23,773	16 %
2 Securities						
3 Debt securities	222,873	215,171	214,114	216,479	208,369	7 %
4 Public equities	48,273	40,660	40,971	39,279	34,668	39 %
5 Loans						
6 Mortgages	59,100	57,813	57,119	56,747	55,479	7 %
7 Private placements	54,883	52,432	51,782	51,278	49,014	12 %
8 Loans to Bank clients	3,043	2,866	2,735	2,550	2,506	21 %
9 Real estate	12,457	12,267	12,682	12,900	12,767	(2)%
10 Other invested assets	57,608	55,617	53,822	53,902	51,890	11 %
11 Total invested assets	485,777	461,814	459,928	458,967	438,466	11 %
12 Accrued investment income	3,333	3,512	3,198	3,304	2,901	15 %
13 Derivatives	10,376	9,658	9,628	9,620	9,093	14 %
14 Insurance contract assets	209	201	194	189	183	14 %
15 Reinsurance contract held assets	65,063	64,819	60,881	62,707	61,235	6 %
16 Deferred tax assets	5,766	5,758	5,741	5,857	5,934	(3)%
17 Goodwill and intangible assets	12,695	12,548	12,324	10,979	10,825	17 %
18 Miscellaneous	12,913	12,535	12,285	12,205	12,274	5 %
19 Total other assets	110,355	109,031	104,251	104,861	102,445	8 %
20 Segregated funds net assets	497,862	455,668	461,254	462,854	436,558	14 %
21 Total assets	1,093,994	1,026,513	1,025,433	1,026,682	977,469	12 %
Liabilities And Equity						
22 Insurance contract liabilities, excluding those for account of segregated fund holders	438,177	419,410	411,532	414,740	397,487	10 %
23 Reinsurance contract held liabilities	3,607	3,423	3,273	3,153	2,942	23 %
24 Investment contract liabilities	14,465	14,318	14,137	14,330	14,071	3 %
25 Deposits from Bank clients	24,381	23,831	24,707	23,181	22,416	9 %
26 Derivatives	13,601	13,958	14,351	12,917	13,609	(0)%
27 Deferred tax liabilities	2,240	1,999	2,018	2,052	1,901	18 %
28 Other liabilities	30,607	27,403	26,998	27,036	23,955	28 %
29 Long-term debt	6,537	6,429	7,685	6,417	6,292	4 %
30 Capital instruments	7,590	7,018	6,990	7,011	6,985	9 %
31 Total liabilities, excluding those for account of segregated fund holders	541,205	517,789	511,691	510,837	489,658	11 %
32 Insurance contract liabilities for account of segregated fund holders	136,031	125,526	129,006	129,840	123,539	10 %
33 Investment contract liabilities for account of segregated fund holders	361,831	330,142	332,248	333,014	313,019	16 %
34 Insurance and investment contract liabilities for account of segregated fund holders	497,862	455,668	461,254	462,854	436,558	14 %
35 Total liabilities	1,039,067	973,457	972,945	973,691	926,216	12 %
36 Equity						
37 Preferred shares and other equity	6,660	6,660	6,660	6,660	6,660	0 %
38 Common shares	19,969	20,082	20,103	20,238	20,398	(2)%
39 Contributed surplus	188	189	199	200	201	(6)%
40 Shareholders and other equity holders' retained earnings	5,760	5,028	5,024	5,089	4,538	27 %
41 Shareholders and other equity holders' accumulated other comprehensive income (loss)						
42 Insurance finance income (expenses)	36,798	37,696	35,184	34,066	35,439	4 %
43 Reinsurance finance income (expenses)	(6,813)	(7,004)	(6,455)	(6,110)	(6,540)	(4)%
44 Fair value through OCI investments	(17,619)	(18,550)	(16,513)	(15,781)	(17,196)	(2)%
45 Translation of foreign operations	7,235	6,507	5,885	6,313	5,589	29 %
46 Other	146	24	34	41	(9)	-
47 Total shareholders and other equity holders' equity	52,324	50,632	50,121	50,716	49,080	7 %
48 Participating policyholders' equity	937	872	836	727	775	21 %
49 Non-controlling interests	1,666	1,552	1,531	1,548	1,398	19 %
50 Total equity	54,927	53,056	52,488	52,991	51,253	7 %
51 Total liabilities and equity	1,093,994	1,026,513	1,025,433	1,026,682	977,469	12 %

Consolidated Statements of Changes in Equity

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	YTD 2026	YTD 2025	Fiscal 2025
Preferred shares and other equity								
1 Balance, beginning of period	6,660	6,660	6,660	6,660	6,660	6,660	6,660	6,660
2 Issued	-	-	-	-	-	-	-	-
3 Balance, end of period	6,660	6,660	6,660	6,660	6,660	6,660	6,660	6,660
Common shares								
4 Balance, beginning of period	20,082	20,103	20,238	20,398	20,572	20,103	20,681	20,681
5 Repurchased	(132)	(90)	(164)	(169)	(181)	(222)	(318)	(651)
6 Issued on exercise of stock options and deferred share units	19	69	29	9	7	88	35	73
7 Balance, end of period	19,969	20,082	20,103	20,238	20,398	19,969	20,398	20,103
Contributed surplus								
8 Balance, beginning of period	189	199	200	201	202	199	204	204
9 Exercise of stock options and deferred share units	(1)	(10)	(1)	(1)	(1)	(11)	(3)	(5)
10 Stock option expense	-	-	-	-	-	-	-	-
11 Balance, end of period	188	189	199	200	201	188	201	199
Shareholders and other equity holders' retained earnings								
12 Balance, beginning of period	5,028	5,024	5,089	4,538	4,077	5,024	4,764	4,764
13 Net income (loss) attributed to shareholders and other equity holders	2,110	1,147	1,499	1,799	1,789	3,257	2,274	5,572
14 Common shares repurchased	(467)	(281)	(494)	(444)	(472)	(748)	(842)	(1,780)
15 Common share dividends	(808)	(804)	(740)	(746)	(753)	(1,612)	(1,498)	(2,984)
16 Preferred share dividends and other equity distributions	(103)	(58)	(103)	(58)	(103)	(161)	(160)	(321)
17 Other	-	-	(227)	-	-	-	-	(227)
18 Balance, end of period	5,760	5,028	5,024	5,089	4,538	5,760	4,538	5,024
Shareholders and other equity holders' accumulated other comprehensive income (loss)								
19 Balance, beginning of period	18,673	18,135	18,529	17,283	19,624	18,135	18,663	18,663
20 Other comprehensive income (loss)								
21 Unrealized foreign exchange gains (losses) of net foreign operations, net of \$(135) hedges and tax recovery of \$8	728	622	(428)	724	(1,797)	1,350	(1,738)	(1,442)
22 Net insurance finance income (expenses), net of tax recovery of \$403	(898)	2,512	1,118	(1,373)	(1,232)	1,614	(2,560)	(2,815)
23 Net reinsurance finance income (expenses), net of tax expense of \$51	191	(549)	(345)	430	(59)	(358)	508	593
24 Fair value through OCI instruments unrealized gains (losses), net of tax expense of \$429	880	(2,597)	(717)	1,381	840	(1,717)	1,706	2,370
25 Fair value through OCI instruments realized gains (losses) & (provision for credit losses), net of tax expense of \$1	51	560	(15)	34	22	611	831	850
26 Other changes in OCI attributed to shareholders and other equity holders, net of tax expense of \$36	122	(10)	(7)	50	(115)	112	(127)	(84)
27 Balance, end of period	19,747	18,673	18,135	18,529	17,283	19,747	17,283	18,135
28 Total shareholders and other equity holders' equity, end of period	52,324	50,632	50,121	50,716	49,080	52,324	49,080	50,121
Participating policyholders' equity								
29 Balance, beginning of period	872	836	727	775	637	836	567	567
30 Net income (loss) attributed to participating policyholders	71	46	63	(10)	85	117	157	210
31 Other comprehensive income (losses) attributed to participating policyholders	(6)	(10)	46	(38)	53	(16)	51	59
32 Balance, end of period	937	872	836	727	775	937	775	836
Non-controlling interests								
33 Balance, beginning of period	1,552	1,531	1,548	1,398	1,392	1,531	1,421	1,421
34 Net income (loss) attributed to non-controlling interests	137	43	33	130	49	180	115	278
35 Other comprehensive income (loss) attributed to non-controlling interests	(16)	(15)	(40)	33	(42)	(31)	(137)	(144)
36 Contributions (distributions and acquisition), net	(7)	(7)	(10)	(13)	(1)	(14)	(1)	(24)
37 Balance, end of period	1,666	1,552	1,531	1,548	1,398	1,666	1,398	1,531
38 Total equity, end of period	54,927	53,056	52,488	52,991	51,253	54,927	51,253	52,488

Consolidated Statements of Cash Flows

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
Operating activities										
1 Net income (loss)	2,318	1,236	1,595	1,919	1,923	21 %	3,554	2,546	40%	6,060
2 Adjustments										
3 Increase (decrease) in insurance contract net liabilities	7,804	1,937	2,508	6,859	3,619	116 %	9,741	8,720	12%	18,087
4 Increase (decrease) in investment contract liabilities	153	131	157	143	160	(4)%	284	251	13%	551
5 (Increase) decrease in reinsurance contract assets excluding reinsurance transactions	75	(417)	(275)	(213)	(191)	-	(342)	(738)	54%	(1,226)
6 Amortization of (premium) discount on invested assets	(104)	(82)	(53)	(115)	(106)	2 %	(186)	(176)	-6%	(344)
7 CSM amortization	(774)	(736)	(738)	(716)	(629)	(23)%	(1,510)	(1,252)	-21%	(2,706)
8 Other amortization	170	250	232	232	218	(22)%	420	413	2%	877
9 Net realized and unrealized (gains) losses and impairments of assets	(5,580)	1,929	(647)	(3,944)	(2,406)	(132)%	(3,651)	(1,529)	-139%	(6,120)
10 Deferred income tax expenses (recoveries)	94	(105)	20	66	(18)	-	(11)	(92)	88%	(6)
11 Loss (gain) on reinsurance transaction (pre-tax)	-	-	-	-	-	-	-	(9)	100%	(9)
12 Cash provided by operating activities before undernoted items	4,156	4,143	2,799	4,231	2,570	62 %	8,299	8,134	-2%	15,164
13 Changes in policy related and operating receivables and payables	4,923	(607)	6,084	5,307	4,328	14 %	4,316	5,634	-23%	17,025
14 Cash provided by (used in) operating activities	9,079	3,536	8,883	9,538	6,898	32 %	12,615	13,768	-8%	32,189
Investing activities										
15 Purchases and mortgage advances	(36,071)	(35,045)	(35,389)	(33,325)	(31,615)	(14)%	(71,116)	(66,756)	-7%	(135,470)
16 Disposals and repayments	28,021	31,652	29,627	25,063	25,580	10 %	59,673	53,902	11%	108,592
17 Changes in investment broker net receivables and payables	(129)	482	(1,064)	453	100	-	353	401	-12%	(210)
18 Net cash increase (decrease) from sale (purchase) of subsidiaries	-	(77)	(1,277)	-	-	-	(77)	-	-	(1,277)
19 Cash provided by (used in) investing activities	(8,179)	(2,988)	(8,103)	(7,809)	(5,935)	(38)%	(11,167)	(12,453)	10%	(28,365)
Financing activities										
20 Changes in repurchase agreements and securities sold but not yet purchased	1,114	114	(127)	211	30	nm	1,228	(557)	-	(473)
21 Issue of long-term debt, net	-	-	1,385	-	-	-	-	-	-	1,385
22 Redemption of long-term debt	-	(1,365)	-	-	-	-	(1,365)	-	-	-
23 Issue of capital instruments, net	537	-	-	-	497	8 %	537	497	8%	497
24 Redemption of capital instruments	-	-	-	-	(1,000)	100 %	-	(1,000)	100%	(1,000)
25 Secured borrowings from securitization transactions	633	708	(828)	457	896	(29)%	1,341	1,047	28%	676
26 Changes in deposits from Bank clients, net	543	(882)	1,531	757	(516)	-	(339)	373	-	2,661
27 Lease payments	(27)	(26)	(26)	(26)	(26)	(4)%	(53)	(56)	5%	(108)
28 Shareholders' dividends and other equity distributions	(911)	(862)	(843)	(804)	(856)	(6)%	(1,773)	(1,658)	-7%	(3,305)
29 Common shares repurchased	(599)	(371)	(658)	(613)	(653)	8 %	(970)	(1,160)	16%	(2,431)
30 Common shares issued, net	19	69	29	9	7	171 %	88	35	151%	73
31 Contributions from (distributions to) non-controlling interests, net	(7)	(7)	(10)	(13)	(1)	(600)%	(14)	(1)	nm	(24)
32 Cash provided by (used in) financing activities	1,302	(2,622)	453	(22)	(1,622)	-	(1,320)	(2,480)	47%	(2,049)
Cash and short-term securities										
33 Increase (decrease) during the period	2,202	(2,074)	1,233	1,707	(659)	-	128	(1,165)	-	1,775
34 Effect of foreign exchange rate changes on cash and short-term securities	350	359	(362)	352	(930)	-	709	(851)	-	(861)
35 Balance, beginning of period	24,988	26,703	25,832	23,773	25,362	(1)%	26,703	25,789	4%	25,789
36 Balance, end of period	27,540	24,988	26,703	25,832	23,773	16 %	27,540	23,773	16%	26,703

Asia

Asia

(U.S. \$ in millions, unless otherwise stated, unaudited)

	2026	2026	2025	2025	2025	2026 Q2	2026 Q2		YTD	YTD	YTD 2026	YTD 2026	Fiscal
	Q2	Q1	Q4	Q3	Q2	vs.	vs.		2026	2025	vs.	vs.	2025
						2025 Q2	2025 Q2				YTD 2025	YTD 2025	
						AER	CER				AER	CER	

Shareholders' Earnings Analysis

1	Hong Kong	339	324	318	298	259	31 %	31 %	663	515	29 %	29 %	1,131
2	Japan	114	114	108	103	97	18 %	30 %	228	184	24 %	32 %	395
3	Asia Other	163	164	164	157	159	3 %	2 %	327	308	6 %	6 %	629
4	Mainland China												61
5	Singapore												238
6	Other ¹												330
7	Regional Office	-	(4)	(26)	(8)	5	(100)%	(100)%	(4)	5	-	-	(29)
8	Total core earnings (loss)	616	598	564	550	520	18 %	21 %	1,214	1,012	20 %	21 %	2,126
9	Total core earnings (loss) CER	616	596	560	543	510		21 %	1,212	1,000		21 %	2,103
10	Items excluded from core earnings												
11	Market experience gains (losses)	152	(165)	(88)	126	116			(13)	63			101
12	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(28)	-			-	-			(28)
13	Restructuring charge	-	-	-	-	-			-	-			-
14	Amortization of acquisition-related intangible assets ²	-	-	-	-	-			-	-			-
15	Reinsurance transactions, tax-related items and other	-	-	(29)	1	(36)			-	(40)			(68)
16	Net income (loss) attributed to shareholders	768	433	447	649	600	28 %	28 %	1,201	1,035	16 %	17 %	2,131
17	Net income (loss) attributed to shareholders CER	768	432	447	662	602		28 %	1,200	1,028		17 %	2,137

Growth Metrics

18	Annualized Premium Equivalent Sales	1,496	1,599	1,153	1,452	1,233	21 %	21 %	3,095	2,645	17 %	15 %	5,250
19	Insurance Sales	1,357	1,422	985	1,319	1,107	23 %	21 %	2,779	2,388	16 %	14 %	4,692
20	Annuities Sales	1,324	1,663	1,609	1,216	1,141	16 %	24 %	2,987	2,323	29 %	34 %	5,148
21	New Business CSM	561	585	500	516	480	17 %	17 %	1,146	978	17 %	16 %	1,994
22	New Business Value	506	533	434	490	451	12 %	13 %	1,039	908	14 %	14 %	1,832
23	New Business Value Margin	36.3%	38.2%	41.2%	39.0%	40.0%			37.3%	39.0%			39.5%
24	General fund	143,152	135,208	135,597	132,487	126,978	13 %		143,152	126,978	13 %		135,597
25	Segregated funds	25,353	22,972	23,527	22,747	21,433	18 %		25,353	21,433	18 %		23,527
26	Total Assets under management ³	168,505	158,180	159,124	155,234	148,411	14 %	14 %	168,505	148,411	14 %	14 %	159,124
27	Total Assets under management CER ³	168,505	158,161	158,908	154,779	147,404		14 %	168,505	147,404		14 %	158,908

Canadian \$ in millions - Key Metrics

28	Core earnings	853	820	785	759	720	18 %	21 %	1,673	1,425	17 %	21 %	2,969
29	Items excluded from core earnings	209	(225)	(162)	136	110	90 %		(16)	29	-		3
30	Net income (loss) attributed to shareholders	1,062	595	623	895	830	28 %	28 %	1,657	1,454	14 %	17 %	2,972
31	Annualized Premium Equivalent Sales	2,071	2,193	1,608	2,000	1,705	21 %	21 %	4,264	3,732	14 %	15 %	7,340
32	Insurance Sales	1,879	1,950	1,374	1,816	1,531	23 %	21 %	3,829	3,370	14 %	14 %	6,560
33	Annuities Sales	1,834	2,280	2,243	1,675	1,578	16 %	24 %	4,114	3,275	26 %	34 %	7,193
34	New Business CSM	777	802	697	712	663	17 %	17 %	1,579	1,378	15 %	16 %	2,787
35	New Business Value	701	731	606	675	622	13 %	13 %	1,432	1,279	12 %	14 %	2,560
36	Assets Under Management	239,058	220,726	218,093	215,990	202,504	18 %	14 %	239,058	202,504	18 %	14 %	218,093

Number of Agents

37	Hong Kong	11,234	11,659	11,506	10,957	10,651	5 %		11,234	10,651	5 %		11,506
38	Japan	1,030	1,009	1,008	1,031	1,304	(21)%		1,030	1,304	(21)%		1,008
39	Mainland China	7,495	7,100	7,338	7,567	7,766	(3)%		7,495	7,766	(3)%		7,338
40	Singapore	1,947	1,898	1,923	1,901	1,903	2 %		1,947	1,903	2 %		1,923
41	Other ¹	83,923	83,115	84,557	81,526	84,230	(0)%		83,923	84,230	(0)%		84,557
42	Total Number of agents	105,629	104,781	106,332	102,982	105,854	(0)%		105,629	105,854	(0)%		106,332

¹ Other includes Cambodia, Indonesia, International High Net Worth, Malaysia, Myanmar, the Philippines, and Vietnam.

² Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

³ This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

Asia

(U.S. \$ in millions, unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
Drivers of Earnings - Core												
1 Risk adjustment release	83	81	81	79	68	22 %	24 %	164	135	21 %	22 %	295
2 CSM recognized for service provided	346	335	332	324	281	23 %	25 %	681	552	23 %	24 %	1,208
3 Expected earnings on short-term insurance business	10	8	9	5	5	100 %	77 %	18	19	(5)%	(7)%	33
4 Expected earnings on insurance contracts	439	424	422	408	354	24 %	25 %	863	706	22 %	23 %	1,536
5 Impact of new insurance business	(12)	(8)	(13)	(8)	(12)	0 %	(5)%	(20)	(21)	5 %	3 %	(42)
6 Insurance experience gains (losses)	(2)	6	10	(5)	25	-	-	4	42	(90)%	(89)%	47
7 Other	45	16	15	25	18	150 %	160 %	61	33	85 %	91 %	73
8 Core Net Insurance Service Result	470	438	434	420	385	22 %	24 %	908	760	19 %	20 %	1,614
9 Expected investment earnings	188	189	168	170	167	13 %	16 %	377	327	15 %	18 %	665
10 Change in expected credit loss	1	(7)	8	5	(5)	-	-	(6)	(14)	57 %	54 %	(1)
11 Interest on required surplus	75	75	72	72	72	4 %	5 %	150	143	5 %	5 %	287
12 Other	15	18	19	(7)	9	67 %	96 %	33	14	136 %	160 %	26
13 Core Net Investment Result	279	275	267	240	243	15 %	18 %	554	470	18 %	20 %	977
14 Non-directly attributable expenses	(58)	(57)	(82)	(62)	(50)	(16)%	(17)%	(115)	(100)	(15)%	(15)%	(244)
15 Other	14	15	16	21	10	40 %	26 %	29	20	45 %	41 %	57
16 Other core earnings	(44)	(42)	(66)	(41)	(40)	(10)%	(14)%	(86)	(80)	(8)%	(8)%	(187)
17 Total core earnings (pre-tax)	705	671	635	619	588	20 %	22 %	1,376	1,150	20 %	21 %	2,404
18 Core income tax (expense) recovery	(89)	(73)	(71)	(69)	(68)	(31)%	(32)%	(162)	(138)	(17)%	(18)%	(278)
19 Total core earnings (post-tax)	616	598	564	550	520	18 %	21 %	1,214	1,012	20 %	21 %	2,126
20 Items excluded from core earnings												
21 Market experience gains (losses)	152	(165)	(88)	126	116			(13)	63			101
22 Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(28)	-			-	-			(28)
23 Restructuring charge	-	-	-	-	-			-	-			-
24 Amortization of acquisition-related intangible assets ¹	-	-	-	-	-			-	-			-
25 Reinsurance transactions, tax-related items and other	-	-	(29)	1	(36)			-	(40)			(68)
26 Net income (loss) attributed to shareholders	768	433	447	649	600	28 %	28 %	1,201	1,035	16 %	17 %	2,131

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

Asia

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Drivers of Earnings - Core

1	Risk adjustment release	113	111	115	108	95	19 %	24 %	224	191	17 %	22 %	414
2	CSM recognized for service provided	479	459	462	446	389	23 %	25 %	938	778	21 %	24 %	1,686
3	Expected earnings on short-term insurance business	14	11	12	7	7	100 %	77 %	25	27	(7)%	(7)%	46
4	Expected earnings on insurance contracts	606	581	589	561	491	23 %	25 %	1,187	996	19 %	23 %	2,146
5	Impact of new insurance business	(17)	(10)	(18)	(11)	(16)	(6)%	(5)%	(27)	(29)	7 %	3 %	(58)
6	Insurance experience gains (losses)	(3)	9	13	(6)	34	-	-	6	59	(90)%	(89)%	66
7	Other	64	20	22	34	24	167 %	160 %	84	45	87 %	91 %	101
8	Core Net Insurance Service Result	650	600	606	578	533	22 %	24 %	1,250	1,071	17 %	20 %	2,255
9	Expected investment earnings	260	260	235	233	231	13 %	16 %	520	461	13 %	18 %	929
10	Change in expected credit loss	2	(10)	11	6	(6)	-	-	(8)	(19)	58 %	54 %	(2)
11	Interest on required surplus	104	103	100	99	100	4 %	5 %	207	202	2 %	5 %	401
12	Other	21	24	26	(7)	11	91 %	96 %	45	18	150 %	160 %	37
13	Core Net Investment Result	387	377	372	331	336	15 %	18 %	764	662	15 %	20 %	1,365
14	Non-directly attributable expenses	(80)	(78)	(113)	(86)	(69)	(16)%	(17)%	(158)	(141)	(12)%	(15)%	(340)
15	Other	19	21	21	29	14	36 %	26 %	40	28	43 %	41 %	78
16	Other core earnings	(61)	(57)	(92)	(57)	(55)	(11)%	(14)%	(118)	(113)	(4)%	(8)%	(262)
17	Total core earnings (pre-tax)	976	920	886	852	814	20 %	22 %	1,896	1,620	17 %	21 %	3,358
18	Core income tax (expense) recovery	(123)	(100)	(101)	(93)	(94)	(31)%	(32)%	(223)	(195)	(14)%	(18)%	(389)
19	Total core earnings (post-tax)	853	820	785	759	720	18 %	21 %	1,673	1,425	17 %	21 %	2,969
20	Items excluded from core earnings												
21	Market experience gains (losses)	209	(225)	(121)	173	161			(16)	84			136
22	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(39)	-			-	-			(39)
23	Restructuring charge	-	-	-	-	-			-	-			-
24	Amortization of acquisition-related intangible assets ¹	-	-	-	-	-			-	-			-
25	Reinsurance transactions, tax-related items and other	-	-	(41)	2	(51)			-	(55)			(94)
26	Net income (loss) attributed to shareholders	1,062	595	623	895	830	28 %	28 %	1,657	1,454	14 %	17 %	2,972

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

Asia

(U.S. \$ in millions, unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Changes in Contractual Service Margin, net of non-controlling interests

1	CSM Opening Balance net of non-controlling interests (pre-tax)	13,063	12,951	12,634	11,568	11,051	18 %	18 %	12,951	10,807	20 %	19 %	10,807
2	Impact of new insurance business	561	585	500	516	480	17 %	17 %	1,146	978	17 %	16 %	1,994
3	Expected movements related to finance income or expenses	137	143	130	125	124	10 %	10 %	280	240	17 %	16 %	495
4	CSM recognized for service provided	(390)	(374)	(370)	(362)	(315)	(24)%	(25)%	(764)	(617)	(24)%	(24)%	(1,349)
5	Insurance experience gains (losses) and other	1	(1)	3	18	(7)	-	-	-	12	(100)%	(88)%	33
6	Organic CSM Movement	309	353	263	297	282	10 %	9 %	662	613	8 %	6 %	1,173
7	Updates to actuarial methods and assumptions that adjust the CSM	-	-	-	511	-	-	-	-	-	-	-	511
8	Effect of movement in exchange rates	-	(13)	(1)	(13)	71			(13)	110			96
9	Impact of markets	416	(264)	55	295	164	154 %	154 %	152	38	300 %	320 %	388
10	Reinsurance transactions, tax-related items and other	-	36	-	(24)	-	-	-	36	-	-	-	(24)
11	Inorganic CSM Movement	416	(241)	54	769	235	77 %	410 %	175	148	18 %	313 %	971
12	Total CSM movement	725	112	317	1,066	517	40 %	101 %	837	761	10 %	69 %	2,144
13	CSM Closing Balance, net of non-controlling interests (pre-tax)	13,788	13,063	12,951	12,634	11,568	19 %	21 %	13,788	11,568	19 %	21 %	12,951

Changes in Contractual Service Margin, net of non-controlling interests in Canadian \$ in millions

14	CSM Opening Balance net of non-controlling interests (pre-tax)	18,228	17,750	17,580	15,786	15,904	15 %	18 %	17,750	15,540	14 %	19 %	15,540
15	Impact of new insurance business	777	802	697	712	663	17 %	17 %	1,579	1,378	15 %	16 %	2,787
16	Expected movements related to finance income or expenses	190	196	181	172	172	10 %	10 %	386	338	14 %	16 %	691
17	CSM recognized for service provided	(541)	(513)	(516)	(498)	(437)	(24)%	(25)%	(1,054)	(870)	(21)%	(24)%	(1,884)
18	Insurance experience gains (losses) and other	2	(1)	6	23	(9)	-	-	1	19	(95)%	(88)%	48
19	Organic CSM Movement	428	484	368	409	389	10 %	9 %	912	865	5 %	6 %	1,642
20	Updates to actuarial methods and assumptions that adjust the CSM	-	-	-	704	-	-	-	-	-	-	-	704
21	Effect of movement in exchange rates	330	307	(274)	307	(734)			637	(664)			(631)
22	Impact of markets	576	(361)	76	407	227	154 %	154 %	215	45	378 %	320 %	528
23	Reinsurance transactions, tax-related items and other	-	48	-	(33)	-	-	-	48	-	-	-	(33)
24	Inorganic CSM Movement	906	(6)	(198)	1,385	(507)	-	410 %	900	(619)	-	313 %	568
25	Total CSM movement	1,334	478	170	1,794	(118)	-	101 %	1,812	246	637 %	69 %	2,210
26	CSM Closing Balance, net of non-controlling interests (pre-tax)	19,562	18,228	17,750	17,580	15,786	24 %	21 %	19,562	15,786	24 %	21 %	17,750

Asia

(U.S. \$ in millions, unless otherwise stated, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Annualized Premium Equivalent Sales

1	Hong Kong	703	612	401	535	512	37 %	37 %	1,315	1,029	28 %	28 %	1,965
2	Japan	133	169	159	99	94	41 %	57 %	302	202	50 %	59 %	460
3	Mainland China	188	398	180	381	201	(6)%	(12)%	586	619	(5)%	(10)%	1,180
4	Singapore	346	293	278	312	282	23 %	21 %	639	528	21 %	17 %	1,118
5	Other ¹	126	127	135	125	144	(13)%	(11)%	253	267	(5)%	(4)%	527
6	Total Annualized premium equivalent sales	1,496	1,599	1,153	1,452	1,233	21 %	21 %	3,095	2,645	17 %	15 %	5,250
7	Total Annualized premium equivalent sales CER	1,496	1,600	1,157	1,463	1,237		21 %	3,096	2,685		15 %	5,305

Insurance Sales

8	Hong Kong	689	598	388	519	503	37 %	37 %	1,287	1,011	27 %	27 %	1,918
9	Japan	34	34	21	6	7	386 %	457 %	68	14	386 %	437 %	41
10	Asia Other ²	634	790	576	794	597	6 %	4 %	1,424	1,363	4 %	1 %	2,733
11	Total Insurance sales	1,357	1,422	985	1,319	1,107	23 %	21 %	2,779	2,388	16 %	14 %	4,692
12	Total Insurance sales CER	1,357	1,426	993	1,336	1,120		21 %	2,783	2,441		14 %	4,770

Annuities Sales

13	Hong Kong	139	144	142	158	81	72 %	72 %	283	173	64 %	64 %	473
14	Japan	930	1,293	1,316	814	754	23 %	36 %	2,223	1,649	35 %	43 %	3,779
15	Asia Other ²	255	226	151	244	306	(17)%	(16)%	481	501	(4)%	(5)%	896
16	Total Annuities sales	1,324	1,663	1,609	1,216	1,141	16 %	24 %	2,987	2,323	29 %	34 %	5,148
17	Total Annuities sales CER	1,324	1,639	1,565	1,151	1,068		24 %	2,963	2,217		34 %	4,933

¹ Other includes Cambodia, Indonesia, International High Net Worth, Malaysia, Myanmar, the Philippines, and Vietnam.

² Asia Other includes Cambodia, Indonesia, International High Net Worth, Mainland China, Malaysia, Myanmar, Singapore, the Philippines, and Vietnam.

Asia

(U.S. \$ in millions, unless otherwise stated, unaudited)

	2026	2026	2025	2025	2025	2026 Q2	2026 Q2	YTD	YTD	YTD 2026	YTD 2026	Fiscal
	Q2	Q1	Q4	Q3	Q2	vs.	vs.	2026	2025	vs.	vs.	2025
						2025 Q2	2025 Q2			YTD 2025	YTD 2025	
						AER	CER			AER	CER	

New Business Contractual Service Margin

1	Hong Kong	233	230	175	209	207	13 %	13 %	463	427	8 %	8 %	811
2	Japan	88	122	114	55	53	66 %	81 %	210	110	91 %	103 %	279
3	Mainland China	48	83	40	81	45	7 %	(1)%	131	133	(2)%	(6)%	254
4	Singapore	164	121	114	132	101	62 %	60 %	285	197	45 %	40 %	443
5	Other ¹	28	29	57	39	74	(62)%	(61)%	57	111	(49)%	(48)%	207
6	Total New business CSM	561	585	500	516	480	17 %	17 %	1,146	978	17 %	16 %	1,994
7	Total New business CSM CER	561	584	499	516	478		17 %	1,145	985		16 %	2,000

New Business Value

8	Hong Kong	272	285	210	256	242	12 %	12 %	557	500	11 %	11 %	966
9	Japan	47	74	68	32	32	47 %	66 %	121	65	86 %	98 %	165
10	Mainland China	38	62	31	62	33	15 %	7 %	100	92	9 %	3 %	185
11	Singapore	124	88	74	110	86	44 %	43 %	212	158	34 %	30 %	342
12	Other ¹	25	24	51	30	58	(57)%	(55)%	49	93	(47)%	(47)%	174
13	Total NBV	506	533	434	490	451	12 %	13 %	1,039	908	14 %	14 %	1,832
14	Total NBV CER	506	532	434	491	449		13 %	1,038	912		14 %	1,837

New Business Value Margin

15	Hong Kong	38.7%	46.6%	52.4%	47.9%	47.3%			42.4%	48.6%			49.2%
16	Japan	35.8%	43.6%	42.7%	32.6%	33.8%			40.2%	32.3%			36.0%
17	Mainland China	39.3%	30.8%	33.9%	31.6%	32.4 %			33.5%	29.2%			30.7%
18	Singapore	35.8%	30.0%	26.7%	35.3%	30.4 %			33.2%	29.9%			30.6%
19	Other ¹	21.8%	19.9%	40.9%	25.9%	42.6%			20.9%	36.9%			35.3%
20	Total NBV margin	36.3%	38.2%	41.2%	39.0%	40.0%			37.3%	39.0%			39.5%
21	Total NBV margin CER	36.3%	38.2%	41.1%	39.0%	40.0%			37.3%	38.9%			39.5%

¹ Other includes Cambodia, Indonesia, International High Net Worth, Malaysia, Myanmar, the Philippines, and Vietnam.

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Income Statement

1	Expected incurred claims and other insurance service result	367	364	361	361	270	36 %	731	537	36 %	1,259
2	Change in risk adjustment for non-financial risk expired	104	103	104	97	89	17 %	207	177	17 %	378
3	CSM recognized for service provided	432	411	404	395	345	25 %	843	674	25 %	1,473
4	Recovery of insurance acquisition cashflows	320	294	285	261	222	44 %	614	431	42 %	977
5	Contracts under PAA	132	125	139	302	234	(44)%	257	461	(44)%	902
6	Insurance revenue	1,355	1,297	1,293	1,416	1,160	17 %	2,652	2,280	16 %	4,989
7	Incurred claims and other insurance service expenses	(385)	(396)	(395)	(368)	(409)	6 %	(781)	(760)	(3)%	(1,523)
8	Losses and reversal of losses on onerous contracts (future service)	(2)	(24)	(20)	(53)	(16)	88 %	(26)	(36)	28 %	(109)
9	Changes to liabilities for incurred claims (past service)	(11)	(23)	(23)	(34)	(21)	48 %	(34)	(43)	21 %	(100)
10	Amortization of insurance acquisition cashflows	(351)	(326)	(322)	(439)	(272)	(29)%	(677)	(526)	(29)%	(1,287)
11	Insurance service expenses	(749)	(769)	(760)	(894)	(718)	(4)%	(1,518)	(1,365)	(11)%	(3,019)
12	Allocation of reinsurance premium	(121)	(114)	(111)	(115)	(95)	(27)%	(235)	(197)	(19)%	(423)
13	Amounts recovered from reinsurers	64	59	75	59	65	(2)%	123	122	1 %	256
14	Net expenses from reinsurance contract held	(57)	(55)	(36)	(56)	(30)	(90)%	(112)	(75)	(49)%	(167)
15	Total insurance service result	549	473	497	466	412	33 %	1,022	840	22 %	1,803
16	Investment income	1,135	1,066	1,183	1,083	1,161	(2)%	2,201	2,053	7 %	4,319
17	Realized and unrealized gains (losses) on assets supporting insurance and investment contract liabilities	3,049	(564)	661	1,990	1,332	129 %	2,485	1,139	118 %	3,790
18	Investment expenses	(18)	(16)	(14)	(11)	(20)	10 %	(34)	(36)	6 %	(61)
19	Net investment income (loss)	4,166	486	1,830	3,062	2,473	68 %	4,652	3,156	47 %	8,048
20	Insurance finance income (expense) and effect of movement in foreign exchange rates	(3,912)	(510)	(1,847)	(2,860)	(1,759)	(122)%	(4,422)	(2,115)	(109)%	(6,822)
21	Reinsurance finance income (expense) and effect of movement in foreign exchange rates	202	92	180	201	(291)	-	294	(450)	-	(69)
22	Interest on required surplus	75	75	72	72	72	4 %	150	143	5 %	287
23	Decrease (increase) in investment contract liabilities	(1)	(2)	(3)	(2)	-	-	(3)	1	-	(4)
24	Investment income related to segregated fund net assets	2,394	(810)	665	1,270	882	171 %	1,584	447	254 %	2,382
25	Financial changes related to insurance and investment contract liabilities for account of segregated fund holders	(2,394)	810	(665)	(1,270)	(882)	(171)%	(1,584)	(447)	(254)%	(2,382)
26	Segregated fund related investment result	-	-	-	-	-	-	-	-	-	-
27	Total investment result	530	141	232	473	495	7 %	671	735	(9)%	1,440
28	Other revenue	48	25	23	53	(67)	-	73	(66)	-	10
29	General expenses	(60)	(66)	(86)	(69)	(52)	(15)%	(126)	(108)	(17)%	(263)
30	Commissions related to non-insurance contracts	(6)	(4)	(2)	-	5	-	(10)	4	-	2
31	Interest expense	(3)	(3)	(19)	(3)	(3)	0 %	(6)	(9)	33 %	(31)
32	Net income (loss) before income taxes	1,058	566	645	920	790	34 %	1,624	1,396	16 %	2,961
33	Income tax (expense) recovery	(166)	(93)	(146)	(169)	(108)	(54)%	(259)	(199)	(30)%	(514)
34	Net income (loss) net of income taxes	892	473	499	751	682	31 %	1,365	1,197	14 %	2,447
35	Less: net income (loss) attributed to non-controlling interests	92	24	19	93	35	163 %	116	82	41 %	194
36	Less: net income (loss) attributed to participating policyholders	32	16	33	9	47	(32)%	48	80	(40)%	122
37	Net income (loss) attributed to shareholders	768	433	447	649	600	28 %	1,201	1,035	16 %	2,131
38	Net income (loss) attributed to shareholders CER	768	432	447	662	602	28 %	1,200	1,028	17 %	2,137

Canada

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Shareholders' Earnings Analysis

1	Insurance	282	261	320	326	326	(13)%	543	606	(10)%	1,252
2	Annuities	60	56	57	62	56	7 %	116	114	2 %	233
3	Manulife Bank	37	35	36	40	37	0 %	72	73	(1)%	149
4	Total core earnings (loss)	379	352	413	428	419	(10)%	731	793	(8)%	1,634
5	Items excluded from core earnings										
6	Market experience gains (losses)	(70)	(114)	(158)	(37)	(27)		(184)	(179)		(374)
7	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	58	-		-	-		58
8	Restructuring charge	-	-	(3)	-	-		-	-		(3)
9	Amortization of acquisition-related intangible assets ¹	-	-	-	-	-		-	-		-
10	Reinsurance transactions, tax-related items and other	(3)	-	-	-	(2)		(3)	(2)		(2)
11	Net income attributed to shareholders	306	238	252	449	390	(22)%	544	612	(11)%	1,313

Growth Metrics

12	Individual Insurance	183	157	187	161	152	20 %	340	282	21 %	630
13	Group Insurance	185	193	126	155	136	36 %	378	421	(10)%	702
14	Annuities	58	66	70	58	57	2 %	124	133	(7)%	261
15	Total Annualized premium equivalent sales	426	416	383	374	345	23 %	842	836	1 %	1,593
16	Retail segregated fund products ²	517	603	581	499	488	6 %	1,120	1,161	(4)%	2,241
17	Fixed Products	59	60	122	82	79	(25)%	119	170	(30)%	374
18	Total Annuities Sales ³	576	663	703	581	567	2 %	1,239	1,331	(7)%	2,615
19	New Business CSM	129	103	135	109	100	29 %	232	191	21 %	435
20	New Business Value	162	152	174	159	161	1 %	314	341	(8)%	674
21	General funds, excluding Manulife Bank net lending assets	86,620	83,796	84,587	84,860	83,059	4 %	86,620	83,059	4 %	84,587
22	Manulife Bank net lending assets ⁴	31,748	30,456	29,896	29,112	28,138	13 %	31,748	28,138	13 %	29,896
23	Segregated funds	38,424	36,840	38,218	38,654	37,567	2 %	38,424	37,567	2 %	38,218
24	Total Assets under management	156,792	151,092	152,701	152,626	148,764	5 %	156,792	148,764	5 %	152,701
25	Manulife Bank Average Net Lending Assets ⁴	31,102	30,176	29,504	28,625	27,637	13 %	30,822	27,428	12 %	28,307

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

² Retail segregated fund products include guarantees. These products are also referred to as variable annuities.

³ Annuities sales is comprised of 100% regular premiums/deposits sales and 100% single premium/deposit sales.

⁴ This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

Canada

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Drivers of Earnings - Core

1	Risk adjustment release	34	34	32	35	35	(3)%	68	71	(4)%	138
2	CSM recognized for service provided	98	97	100	102	89	10 %	195	176	11 %	378
3	Expected earnings on short-term insurance business	179	168	171	198	179	0 %	347	338	3 %	707
4	Expected earnings on insurance contracts	311	299	303	335	303	3 %	610	585	4 %	1,223
5	Impact of new insurance business	-	-	(1)	-	-	-	-	1	(100)%	-
6	Insurance experience gains (losses)	(32)	(38)	37	18	40	-	(70)	65	-	120
7	Other	(2)	-	-	(2)	2	-	(2)	2	-	-
8	Core Net Insurance Service Result	277	261	339	351	345	(20)%	538	653	(18)%	1,343
9	Expected investment earnings	133	125	124	133	124	7 %	258	242	7 %	499
10	Change in expected credit loss	11	(2)	5	5	(1)	-	9	(14)	-	(4)
11	Interest on required surplus	28	28	26	27	26	8 %	56	53	6 %	106
12	Other	-	2	1	-	4	(100)%	2	3	(33)%	4
13	Core Net Investment Result	172	153	156	165	153	12 %	325	284	14 %	605
14	Core Manulife Bank	52	48	51	54	53	(2)%	100	103	(3)%	208
15	Non-directly attributable expenses	(27)	(27)	(27)	(28)	(27)	0 %	(54)	(56)	4 %	(111)
16	Other	2	5	5	5	5	(60)%	7	8	(13)%	18
17	Other core earnings	(25)	(22)	(22)	(23)	(22)	(14)%	(47)	(48)	2 %	(93)
18	Total core earnings (pre-tax)	476	440	524	547	529	(10)%	916	992	(8)%	2,063
19	Core income tax (expense) recovery	(97)	(88)	(111)	(119)	(110)	12 %	(185)	(199)	7 %	(429)
20	Total core earnings (post-tax)	379	352	413	428	419	(10)%	731	793	(8)%	1,634
21	Items excluded from core earnings										
22	Market experience gains (losses)	(70)	(114)	(158)	(37)	(27)		(184)	(179)		(374)
23	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	58	-		-	-		58
24	Restructuring charge	-	-	(3)	-	-		-	-		(3)
25	Amortization of acquisition-related intangible assets ¹	-	-	-	-	-		-	-		-
26	Reinsurance transactions, tax-related items and other	(3)	-	-	-	(2)		(3)	(2)		(2)
27	Net income (loss) attributed to shareholders	306	238	252	449	390	(22)%	544	612	(11)%	1,313

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

	2026	2026	2025	2025	2025	2026 Q2	YTD	YTD	YTD 2026	Fiscal
	Q2	Q1	Q4	Q3	Q2	vs.	2026	2025	vs.	2025
						2025 Q2			YTD 2025	

Changes in Contractual Service Margin, net of non-controlling interests

1	CSM Opening Balance net of non-controlling interests (pre-tax)	4,432	4,459	4,490	4,133	4,052	9 %	4,459	4,109	9 %	4,109
2	Impact of new insurance business	129	103	135	109	100	29 %	232	191	21 %	435
3	Expected movements related to finance income or expenses	43	48	48	48	50	(14)%	91	89	2 %	185
4	CSM recognized for service provided	(124)	(124)	(126)	(129)	(111)	(12)%	(248)	(223)	(11)%	(478)
5	Insurance experience gains (losses) and other	(35)	(3)	(5)	(14)	3	-	(38)	5	-	(14)
6	Organic CSM Movement	13	24	52	14	42	(69)%	37	62	(40)%	128
7	Updates to actuarial methods and assumptions that adjust the CSM	-	-	-	348	-	-	-	-	-	348
8	Effect of movement in exchange rates	-	-	-	-	-	-	-	-	-	-
9	Impact of markets	87	(51)	(88)	(19)	(72)	-	36	(149)	-	(256)
10	Reinsurance transactions, tax-related items and other	(23)	-	5	14	111	-	(23)	111	-	130
11	Inorganic CSM Movement	64	(51)	(83)	343	39	64 %	13	(38)	-	222
12	Total CSM movement	77	(27)	(31)	357	81	(5)%	50	24	108 %	350
13	CSM Closing Balance, net of non-controlling interests (pre-tax)	4,509	4,432	4,459	4,490	4,133	9 %	4,509	4,133	9 %	4,459

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Income Statement

1	Expected incurred claims and other insurance service result	760	760	749	742	721	5 %	1,520	1,444	5 %	2,935
2	Change in risk adjustment for non-financial risk expired	73	71	69	68	68	7 %	144	137	5 %	274
3	CSM recognized for service provided	128	128	129	129	129	(1)%	256	260	(2)%	518
4	Recovery of insurance acquisition cashflows	87	83	82	75	69	26 %	170	134	27 %	291
5	Contracts under PAA	1,552	1,515	1,505	1,444	1,439	8 %	3,067	2,858	7 %	5,807
6	Insurance revenue	2,600	2,557	2,534	2,458	2,426	7 %	5,157	4,833	7 %	9,825
7	Incurred claims and other insurance service expenses	(2,637)	(2,639)	(2,487)	(2,534)	(2,547)	(4)%	(5,276)	(5,097)	(4)%	(10,118)
8	Losses and reversal of losses on onerous contracts (future service)	(10)	(2)	(7)	(2)	(3)	(233)%	(12)	(7)	(71)%	(16)
9	Changes to liabilities for incurred claims (past service)	647	633	615	835	757	(15)%	1,280	1,490	(14)%	2,940
10	Amortization of insurance acquisition cashflows	(224)	(222)	(237)	(205)	(200)	(12)%	(446)	(400)	(12)%	(842)
11	Insurance service expenses	(2,224)	(2,230)	(2,116)	(1,906)	(1,993)	(12)%	(4,454)	(4,014)	(11)%	(8,036)
12	Allocation of reinsurance premium	(510)	(485)	(451)	(456)	(446)	(14)%	(995)	(887)	(12)%	(1,794)
13	Amounts recovered from reinsurers	428	440	395	369	383	12 %	868	755	15 %	1,519
14	Net expenses from reinsurance contract held	(82)	(45)	(56)	(87)	(63)	(30)%	(127)	(132)	4 %	(275)
15	Total insurance service result	294	282	362	465	370	(21)%	576	687	(16)%	1,514
16	Investment income	1,232	1,188	1,444	1,170	1,168	5 %	2,420	2,240	8 %	4,854
17	Realized and unrealized gains (losses) on assets supporting insurance and investment contract liabilities	922	120	(107)	637	98	841 %	1,042	226	361 %	756
18	Investment expenses	(19)	(19)	(22)	(19)	(19)	0 %	(38)	(38)	0 %	(79)
19	Net investment income (loss)	2,135	1,289	1,315	1,788	1,247	71 %	3,424	2,428	41 %	5,531
20	Insurance finance income (expense) and effect of movement in foreign exchange rates	(1,783)	(1,009)	(1,077)	(1,433)	(881)	(102)%	(2,792)	(1,845)	(51)%	(4,355)
21	Reinsurance finance income (expense) and effect of movement in foreign exchange rates	80	74	71	38	69	16 %	154	141	9 %	250
22	Interest on required surplus	28	28	26	27	26	8 %	56	53	6 %	106
23	Decrease (increase) in investment contract liabilities	(18)	(16)	(19)	(18)	(28)	36 %	(34)	(46)	26 %	(83)
24	Investment income related to segregated fund net assets	3,159	(181)	608	2,225	1,211	161 %	2,978	1,391	114 %	4,224
25	Financial changes related to insurance and investment contract liabilities for account of segregated fund holders	(3,159)	181	(608)	(2,225)	(1,211)	(161)%	(2,978)	(1,391)	(114)%	(4,224)
26	Segregated fund related investment result	-	-	-	-	-	-	-	-	-	-
27	Total investment result	442	366	316	402	433	2 %	808	731	11 %	1,449
28	Other revenue	74	75	70	72	85	(13)%	149	159	(6)%	301
29	General expenses	(161)	(156)	(159)	(152)	(154)	(5)%	(317)	(306)	(4)%	(617)
30	Commissions related to non-insurance contracts	(18)	(19)	(18)	(15)	(18)	0 %	(37)	(36)	(3)%	(69)
31	Interest expense	(230)	(223)	(217)	(221)	(190)	(21)%	(453)	(404)	(12)%	(842)
32	Net income (loss) before income taxes	401	325	354	551	526	(24)%	726	831	(13)%	1,736
33	Income tax (expense) recovery	(70)	(62)	(86)	(124)	(115)	39 %	(132)	(174)	24 %	(384)
34	Net income (loss) net of income taxes	331	263	268	427	411	(19)%	594	657	(10)%	1,352
35	Less: net income (loss) attributed to non-controlling interests	-	-	-	-	-	-	-	-	-	-
36	Less: net income (loss) attributed to participating policyholders	25	25	16	(22)	21	19 %	50	45	11 %	39
37	Net income (loss) attributed to shareholders	306	238	252	449	390	(22)%	544	612	(11)%	1,313

U.S.

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Shareholders' Earnings Analysis

1	U.S. Insurance	194	219	200	218	114	70 %	413	343	20 %	761
2	U.S. Annuities	24	22	29	23	27	(11)%	46	49	(6)%	101
3	Total core earnings (loss)	218	241	229	241	141	55 %	459	392	17 %	862
4	Items excluded from core earnings										
5	Market experience gains (losses)	(110)	(140)	(171)	(124)	(115)		(250)	(763)		(1,058)
6	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(171)	-		-	-		(171)
7	Restructuring charge	-	-	-	-	-		-	-		-
8	Amortization of acquisition-related intangible assets ¹	-	-	-	-	-		-	-		-
9	Reinsurance transactions, tax-related items and other	2	-	-	-	-		2	-		-
10	Net income (loss) attributed to shareholders	110	101	58	(54)	26	323 %	211	(371)	-	(367)

Growth Metrics

11	Annualized Premium Equivalent Sales	145	155	165	146	130	12 %	300	250	20 %	561
12	New Business CSM	85	83	134	106	86	(1)%	168	156	8 %	396
13	New Business Value	48	44	68	52	46	4 %	92	94	(2)%	214
14	General funds	89,558	88,304	89,434	89,629	87,930	2 %	89,558	87,930	2 %	89,434
15	Segregated funds	57,296	54,056	56,372	56,277	54,468	5 %	57,296	54,468	5 %	56,372
16	Total Assets under management	146,854	142,360	145,806	145,906	142,398	3 %	146,854	142,398	3 %	145,806

Canadian \$ in millions - Key Metrics

17	Core earnings	301	331	319	332	194	55 %	632	555	14 %	1,206
18	Items excluded from core earnings	(148)	(193)	(238)	(407)	(158)	6 %	(341)	(1,088)	69 %	(1,733)
19	Net income (loss) attributed to shareholders	153	138	81	(75)	36	325 %	291	(533)	-	(527)
20	Annualized Premium Equivalent Sales	201	212	231	202	180	12 %	413	351	18 %	784
21	New Business CSM	118	114	188	145	119	(1)%	232	220	5 %	553
22	New Business Value	66	61	94	72	63	5 %	127	133	(5)%	299
23	Total assets under management	208,350	198,671	199,863	203,014	194,303	7 %	208,350	194,303	7 %	199,863

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Drivers of Earnings - Core

1	Risk adjustment release	52	54	53	51	52	0 %	106	109	(3)%	213
2	CSM recognized for service provided	55	51	49	46	42	31 %	106	80	33 %	175
3	Expected earnings on short-term insurance business	-	-	-	-	-	-	-	-	-	-
4	Expected earnings on insurance contracts	107	105	102	97	94	14 %	212	189	12 %	388
5	Impact of new insurance business	1	(1)	-	(2)	(3)	-	-	(3)	100 %	(5)
6	Insurance experience gains (losses)	(34)	28	(26)	(45)	(88)	61 %	(6)	(109)	94 %	(180)
7	Other	-	7	5	(1)	5	(100)%	7	11	(36)%	15
8	Core Net Insurance Service Result	74	139	81	49	8	825 %	213	88	142 %	218
9	Expected investment earnings	173	169	193	211	217	(20)%	342	451	(24)%	855
10	Change in expected credit loss	(10)	(18)	(1)	23	(66)	85 %	(28)	(78)	64 %	(56)
11	Interest on required surplus	34	33	28	27	27	26 %	67	54	24 %	109
12	Other	4	(7)	(7)	7	-	-	(3)	1	-	1
13	Core Net Investment Result	201	177	213	268	178	13 %	378	428	(12)%	909
14	Non-directly attributable expenses	(32)	(33)	(26)	(30)	(33)	3 %	(65)	(69)	6 %	(125)
15	Other	23	15	14	12	14	64 %	38	30	27 %	56
16	Other core earnings	(9)	(18)	(12)	(18)	(19)	53 %	(27)	(39)	31 %	(69)
17	Total core earnings (pre-tax)	266	298	282	299	167	59 %	564	477	18 %	1,058
18	Core income tax (expense) recovery	(48)	(57)	(53)	(58)	(26)	(85)%	(105)	(85)	(24)%	(196)
19	Total core earnings (post-tax)	218	241	229	241	141	55 %	459	392	17 %	862
20	Items excluded from core earnings										
21	Market experience gains (losses)	(110)	(140)	(171)	(124)	(115)		(250)	(763)		(1,058)
22	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(171)	-		-	-		(171)
23	Restructuring charge	-	-	-	-	-		-	-		-
24	Amortization of acquisition-related intangible assets ¹	-	-	-	-	-		-	-		-
25	Reinsurance transactions, tax-related items and other	2	-	-	-	-		2	-		-
26	Net income (loss) attributed to shareholders	110	101	58	(54)	26	323 %	211	(371)	-	(367)

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Drivers of Earnings - Core

1	Risk adjustment release	74	73	74	69	75	(1)%	0 %	147	155	(5)%	(3)%	298
2	CSM recognized for service provided	76	70	68	64	57	33 %	31 %	146	112	30 %	33 %	244
3	Expected earnings on short-term insurance business	-	-	-	-	-	-	-	-	-	-	-	-
4	Expected earnings on insurance contracts	150	143	142	133	132	14 %	14 %	293	267	10 %	12 %	542
5	Impact of new insurance business	-	(1)	(1)	(2)	(4)	100 %	-	(1)	(4)	75 %	100 %	(7)
6	Insurance experience gains (losses)	(45)	37	(36)	(63)	(122)	63 %	61 %	(8)	(152)	95 %	94 %	(251)
7	Other	(2)	11	8	-	5	-	(100)%	9	14	(36)%	(36)%	22
8	Core Net Insurance Service Result	103	190	113	68	11	836 %	825 %	293	125	134 %	142 %	306
9	Expected investment earnings	240	230	269	291	300	(20)%	(20)%	470	636	(26)%	(24)%	1,196
10	Change in expected credit loss	(14)	(25)	(1)	32	(92)	85 %	85 %	(39)	(109)	64 %	64 %	(78)
11	Interest on required surplus	46	46	38	37	38	21 %	26 %	92	77	19 %	24 %	152
12	Other	7	(8)	(8)	8	-	-	-	(1)	2	-	-	2
13	Core Net Investment Result	279	243	298	368	246	13 %	13 %	522	606	(14)%	(12)%	1,272
14	Non-directly attributable expenses	(44)	(45)	(35)	(42)	(46)	4 %	3 %	(89)	(97)	8 %	6 %	(174)
15	Other	30	21	18	17	20	50 %	64 %	51	42	21 %	27 %	77
16	Other core earnings	(14)	(24)	(17)	(25)	(26)	46 %	53 %	(38)	(55)	31 %	31 %	(97)
17	Total core earnings (pre-tax)	368	409	394	411	231	59 %	59 %	777	676	15 %	18 %	1,481
18	Core income tax (expense) recovery	(67)	(78)	(75)	(79)	(37)	(81)%	(85)%	(145)	(121)	(20)%	(24)%	(275)
19	Total core earnings (post-tax)	301	331	319	332	194	55 %	55 %	632	555	14 %	17 %	1,206
20	Items excluded from core earnings												
21	Market experience gains (losses)	(150)	(193)	(238)	(172)	(158)			(343)	(1,088)			(1,498)
22	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	(235)	-			-	-			(235)
23	Restructuring charge	-	-	-	-	-			-	-			-
24	Amortization of acquisition-related intangible assets ¹	-	-	-	-	-			-	-			-
25	Reinsurance transactions, tax-related items and other	2	-	-	-	-			2	-			-
26	Net income (loss) attributed to shareholders	153	138	81	(75)	36	325 %	323 %	291	(533)	-	-	(527)

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Changes in Contractual Service Margin, net of non-controlling interests

1	CSM Opening Balance net of non-controlling interests (pre-tax)	2,097	2,013	1,904	1,748	1,618	30 %	2,013	1,715	17 %	1,715
2	Impact of new insurance business	85	83	134	106	86	(1)%	168	156	8 %	396
3	Expected movements related to finance income or expenses	17	19	18	17	15	13 %	36	30	20 %	65
4	CSM recognized for service provided	(55)	(51)	(49)	(46)	(42)	(31)%	(106)	(80)	(33)%	(175)
5	Insurance experience gains (losses) and other	24	51	(16)	16	36	(33)%	75	59	27 %	59
6	Organic CSM Movement	71	102	87	93	95	(25)%	173	165	5 %	345
7	Updates to actuarial methods and assumptions that adjust the CSM	-	-	-	31	-	-	-	-	-	31
8	Effect of movement in exchange rates	-	-	-	-	-	-	-	-	-	-
9	Impact of markets	73	(18)	22	32	35	109 %	55	9	511 %	63
10	Reinsurance transactions, tax-related items and other	6	-	-	-	-	-	6	(141)	-	(141)
11	Inorganic CSM Movement	79	(18)	22	63	35	126 %	61	(132)	-	(47)
12	Total CSM movement	150	84	109	156	130	15 %	234	33	609 %	298
13	CSM Closing Balance, net of non-controlling interests (pre-tax)	2,247	2,097	2,013	1,904	1,748	29 %	2,247	1,748	29 %	2,013

Changes in Contractual Service Margin, net of non-controlling interests in Canadian \$ in millions

14	CSM Opening Balance net of non-controlling interests (pre-tax)	2,927	2,760	2,649	2,386	2,329	26 %	2,760	2,468	12 %	2,468
15	Impact of new insurance business	118	114	188	145	119	(1)%	232	220	5 %	553
16	Expected movements related to finance income or expenses	24	26	25	24	20	20 %	50	42	19 %	91
17	CSM recognized for service provided	(77)	(69)	(68)	(64)	(57)	(35)%	(146)	(112)	(30)%	(244)
18	Insurance experience gains (losses) and other	33	69	(23)	22	50	(34)%	102	83	23 %	82
19	Organic CSM Movement	98	140	122	127	132	(26)%	238	233	2 %	482
20	Updates to actuarial methods and assumptions that adjust the CSM	-	-	-	43	-	-	-	-	-	43
21	Effect of movement in exchange rates	54	52	(41)	49	(124)	-	106	(123)	-	(115)
22	Impact of markets	101	(25)	31	44	49	106 %	76	10	660 %	85
23	Reinsurance transactions, tax-related items and other	8	-	(1)	-	-	-	8	(202)	-	(203)
24	Inorganic CSM Movement	163	27	(11)	136	(75)	-	190	(315)	-	(190)
25	Total CSM movement	261	167	111	263	57	358 %	428	(82)	-	292
26	CSM Closing Balance, net of non-controlling interests (pre-tax)	3,188	2,927	2,760	2,649	2,386	34 %	3,188	2,386	34 %	2,760

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Income Statement

1	Expected incurred claims and other insurance service result	1,951	1,946	1,929	1,909	1,882	4 %	3,897	3,746	4 %	7,584
2	Change in risk adjustment for non-financial risk expired	101	104	103	96	113	(11)%	205	229	(10)%	428
3	CSM recognized for service provided	113	111	110	108	94	20 %	224	187	20 %	405
4	Recovery of insurance acquisition cashflows	57	53	50	46	43	33 %	110	84	31 %	180
5	Contracts under PAA	-	-	-	-	-	-	-	-	-	-
6	Insurance revenue	2,222	2,214	2,192	2,159	2,132	4 %	4,436	4,246	4 %	8,597
7	Incurred claims and other insurance service expenses	(1,798)	(1,675)	(1,837)	(1,782)	(1,936)	7 %	(3,473)	(3,722)	7 %	(7,341)
8	Losses and reversal of losses on onerous contracts (future service)	(143)	(173)	(74)	30	(31)	(361)%	(316)	(115)	(175)%	(159)
9	Changes to liabilities for incurred claims (past service)	4	3	(7)	(94)	(9)	-	7	16	(56)%	(85)
10	Amortization of insurance acquisition cashflows	(58)	(52)	(50)	(46)	(43)	(35)%	(110)	(84)	(31)%	(180)
11	Insurance service expenses	(1,995)	(1,897)	(1,968)	(1,892)	(2,019)	1 %	(3,892)	(3,905)	0 %	(7,765)
12	Allocation of reinsurance premium	(1,101)	(1,100)	(1,105)	(1,082)	(1,117)	1 %	(2,201)	(2,180)	(1)%	(4,367)
13	Amounts recovered from reinsurers	967	939	978	867	1,032	(6)%	1,906	1,970	(3)%	3,815
14	Net expenses from reinsurance contract held	(134)	(161)	(127)	(215)	(85)	(58)%	(295)	(210)	(40)%	(552)
15	Total insurance service result	93	156	97	52	28	232 %	249	131	90 %	280
16	Investment income	1,083	1,095	1,267	1,172	1,053	3 %	2,178	2,177	0 %	4,616
17	Realized and unrealized gains (losses) on assets supporting insurance and investment contract liabilities	375	(490)	217	297	280	34 %	(115)	(314)	63 %	200
18	Investment expenses	(74)	(66)	(176)	(78)	(77)	4 %	(140)	(142)	1 %	(396)
19	Net investment income (loss)	1,384	539	1,308	1,391	1,256	10 %	1,923	1,721	12 %	4,420
20	Insurance finance income (expense) and effect of movement in foreign exchange rates	(1,278)	(1,020)	(1,588)	(1,852)	(1,345)	5 %	(2,298)	(2,927)	21 %	(6,367)
21	Reinsurance finance income (expense) and effect of movement in foreign exchange rates	(85)	415	233	299	94	-	330	566	(42)%	1,098
22	Interest on required surplus	34	33	28	27	27	26 %	67	54	24 %	109
23	Decrease (increase) in investment contract liabilities	(34)	-	(8)	(14)	(25)	(36)%	(34)	1	-	(21)
24	Investment income related to segregated fund net assets	4,480	(1,376)	999	2,761	3,271	37 %	3,104	2,493	25 %	6,253
25	Financial changes related to insurance and investment contract liabilities for account of segregated fund holders	(4,480)	1,376	(999)	(2,761)	(3,271)	(37)%	(3,104)	(2,493)	(25)%	(6,253)
26	Segregated fund related investment result	-	-	-	-	-	-	-	-	-	-
27	Total investment result	21	(33)	(27)	(149)	7	200 %	(12)	(585)	98 %	(761)
28	Other revenue	49	27	28	46	24	104 %	76	41	85 %	115
29	General expenses	(31)	(34)	(27)	(32)	(34)	9 %	(65)	(70)	7 %	(129)
30	Commissions related to non-insurance contracts	-	2	3	6	1	(100)%	2	2	0 %	11
31	Interest expense	(2)	(2)	(2)	(2)	(3)	33 %	(4)	(6)	33 %	(10)
32	Net income (loss) before income taxes	130	116	72	(79)	23	465 %	246	(487)	-	(494)
33	Income tax (expense) recovery	(20)	(15)	(14)	25	3	-	(35)	116	-	127
34	Net income (loss) net of income taxes	110	101	58	(54)	26	323 %	211	(371)	-	(367)
35	Less: net income (loss) attributed to non-controlling interests	-	-	-	-	-	-	-	-	-	-
36	Less: net income (loss) attributed to participating policyholders	-	-	-	-	-	-	-	-	-	-
37	Net income (loss) attributed to shareholders	110	101	58	(54)	26	323 %	211	(371)	-	(367)

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(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Income Statement

Revenue												
Fee income	2,061	1,986	2,119	2,024	1,904	8 %	8 %	4,047	3,879	4 %	6 %	8,022
Investment income	210	137	164	191	193	9 %	8 %	347	346	0 %	1 %	701
Total revenue	2,271	2,123	2,283	2,215	2,097	8 %	8 %	4,394	4,225	4 %	6 %	8,723
General expenses	852	828	889	818	756	13 %		1,680	1,553	8 %		3,260
Commissions	412	392	398	390	361	14 %		804	739	9 %		1,527
Investment and other expenses	384	414	454	401	405	(5)%		798	830	(4)%		1,685
Total expenses	1,648	1,634	1,741	1,609	1,522	8 %		3,282	3,122	5 %		6,472
Net income (loss) before income taxes	623	489	542	606	575	8 %		1,112	1,103	1 %		2,251
Income tax (expense) recovery	(103)	(76)	(83)	(81)	(93)	(11)%		(179)	(177)	(1)%		(341)
Net income (loss) net of income taxes	520	413	459	525	482	8 %		933	926	1 %		1,910
Less: net income (loss) attributed to non-controlling interests	6	10	7	2	-	-		16	1	nm		10
Net income (loss) attributed to shareholders	514	403	452	523	482	7 %	7 %	917	925	(1)%	2 %	1,900
Net income (loss) attributed to shareholders CER	514	406	447	526	480		7 %	920	906		2 %	1,879

Shareholders' Earnings Analysis

Revenue												
Fee income	2,061	1,988	2,118	2,025	1,899	9 %		4,049	3,872	5 %		8,015
Investment income	159	158	167	150	170	(6)%		317	337	(6)%		654
Total core revenue ¹	2,220	2,146	2,285	2,175	2,069	7 %		4,366	4,209	4 %		8,669
General expenses	818	804	850	777	751	9 %		1,622	1,548	5 %		3,175
Commissions	412	392	398	390	361	14 %		804	739	9 %		1,527
Investment and other expenses	384	414	454	401	405	(5)%		798	830	(4)%		1,685
Total core expenses	1,614	1,610	1,702	1,568	1,517	6 %		3,224	3,117	3 %		6,387
Core income tax (expense) recovery	(101)	(88)	(93)	(82)	(89)	(13)%		(189)	(175)	(8)%		(350)
Core earnings	505	448	490	525	463	9 %	9 %	953	917	4 %	6 %	1,932
Core earnings CER	505	450	486	525	463		9 %	955	904		6 %	1,915
Items excluded from core earnings												
Market experience gains (losses)	22	(22)	(1)	18	16			-	5			22
Restructuring charge	-	-	(9)	-	-			-	-			(9)
Amortization of acquisition-related intangible assets ²	(16)	(18)	(12)	(6)	-			(34)	-			(18)
Tax-related items and other	3	(5)	(16)	(14)	3			(2)	3			(27)
Net income (loss) attributed to shareholders	514	403	452	523	482	7 %	7 %	917	925	(1)%	2 %	1,900
Net income (loss) attributed to shareholders CER	514	406	447	526	480		7 %	920	906		2 %	1,879

Core EBITDA ¹	693	623	668	672	623	11 %	11 %	1,316	1,231	7 %	9 %	2,571
Core EBITDA CER ¹	693	627	663	674	622		11 %	1,320	1,213		9 %	2,550
Amortization of deferred acquisition costs and other depreciation	62	63	61	44	51	22 %		125	97	29 %		202
Amortization of deferred sales commissions	25	24	24	21	20	25 %		49	42	17 %		87
Total depreciation and amortization	87	87	85	65	71	23 %		174	139	25 %		289
Core earnings before income taxes	606	536	583	607	552	10 %		1,142	1,092	5 %		2,282
Core income tax (expense) recovery	(101)	(88)	(93)	(82)	(89)	(13)%		(189)	(175)	(8)%		(350)
Core earnings	505	448	490	525	463	9 %	9 %	953	917	4 %	6 %	1,932
Core EBITDA Margin ³	31.2%	29.0%	29.2%	30.9%	30.1%	110 bps		30.1%	29.2%	90 bps		29.7%
Net fee income yield (bps) ³	41.2	40.4	42.0	42.6	42.7	-1.5 bps		40.8	42.7	-1.9 bps		41.9
Total deferred acquisition costs and deferred sales commissions	1,289	1,266	1,207	1,223	1,194	8 %		1,289	1,194	8 %		1,207

¹ This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

² Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

³ This item is a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

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(Canadian \$ in millions, unaudited)

		2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
Core earnings by Business Line													
1	Retirement	260	247	268	305	265	(2)%	(2)%	507	528	(4)%	(2)%	1,101
2	Retail	162	137	155	154	145	12 %	12 %	299	286	5 %	6 %	595
3	Institutional Asset Management	83	64	67	66	53	57 %	59 %	147	103	43 %	47 %	236
4	Core earnings	505	448	490	525	463	9 %	9 %	953	917	4 %	6 %	1,932
Core EBITDA by Business Line													
5	Retirement	354	337	373	387	358	(1)%	(1)%	691	709	(3)%	(1)%	1,469
6	Retail	220	191	210	204	191	15 %	15 %	411	381	8 %	9 %	795
7	Institutional Asset Management	119	95	85	81	74	61 %	62 %	214	141	52 %	56 %	307
8	Core EBITDA	693	623	668	672	623	11 %	11 %	1,316	1,231	7 %	9 %	2,571
Core earnings by Geographic Source													
9	Asia	111	87	116	149	126	(12)%	(12)%	198	264	(25)%	(23)%	529
10	Canada	118	112	117	124	109	8 %	8 %	230	219	5 %	5 %	460
11	U.S.	276	249	257	252	228	21 %	21 %	525	434	21 %	24 %	943
12	Core earnings	505	448	490	525	463	9 %	9 %	953	917	4 %	6 %	1,932
Core EBITDA by Geographic Source													
13	Asia	163	136	153	185	170	(4)%	(4)%	299	356	(16)%	(14)%	694
14	Canada	173	165	174	180	161	7 %	7 %	338	325	4 %	4 %	679
15	U.S.	357	322	341	307	292	22 %	23 %	679	550	23 %	26 %	1,198
16	Core EBITDA	693	623	668	672	623	11 %	11 %	1,316	1,231	7 %	9 %	2,571

Global Wealth and Asset Management

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
Assets Under Management and Administration												
1 Total WAM-managed Assets under management and administration ¹	1,461,404	1,340,695	1,340,960	1,331,745	1,261,714	16 %	13 %	1,461,404	1,261,714	16 %	13 %	1,340,960
2 Less: Assets managed on behalf of other segments ²	(244,112)	(230,577)	(234,370)	(233,702)	(222,676)	10 %		(244,112)	(222,676)	10 %		(234,370)
3 Assets under management and administration ³	1,217,292	1,110,118	1,106,590	1,098,043	1,039,038	17 %	14 %	1,217,292	1,039,038	17 %	14 %	1,106,590
4 Assets under management and administration CER	1,217,292	1,123,532	1,134,910	1,112,756	1,067,732		14 %	1,217,292	1,067,732		14 %	1,134,910
5 Assets under administration ⁴	272,311	245,326	246,021	241,359	225,360	21 %	17 %	272,311	225,360	21 %	17 %	246,021
Total WAM-Managed Assets Under Management and Administration by Business Line												
6 Retirement	630,101	569,533	572,613	575,220	536,639	17 %	14 %	630,101	536,639	17 %	14 %	572,613
7 Retail	466,331	426,136	432,834	440,149	419,133	11 %	9 %	466,331	419,133	11 %	9 %	432,834
8 Institutional Asset Management	364,972	345,026	335,513	316,376	305,942	19 %	16 %	364,972	305,942	19 %	16 %	335,513
9 Total WAM-managed Assets under management and administration	1,461,404	1,340,695	1,340,960	1,331,745	1,261,714	16 %	13 %	1,461,404	1,261,714	16 %	13 %	1,340,960
Assets Under Management and Administration by Business Line												
10 Retirement	630,101	569,533	572,613	575,220	536,639	17 %	14 %	630,101	536,639	17 %	14 %	572,613
11 Retail	381,305	346,105	350,180	356,419	338,616	13 %	10 %	381,305	338,616	13 %	10 %	350,180
12 Institutional Asset Management ⁵	205,886	194,480	183,797	166,404	163,783	26 %	23 %	205,886	163,783	26 %	23 %	183,797
13 Assets under management and administration	1,217,292	1,110,118	1,106,590	1,098,043	1,039,038	17 %	14 %	1,217,292	1,039,038	17 %	14 %	1,106,590
Total WAM-Managed Assets Under Management and Administration by Geographic Source												
14 Asia	278,750	252,336	248,228	242,968	227,797	22 %	19 %	278,750	227,797	22 %	19 %	248,228
15 Canada	345,109	323,898	327,177	328,891	317,864	9 %	9 %	345,109	317,864	9 %	9 %	327,177
16 U.S. ⁶	837,545	764,461	765,555	759,886	716,053	17 %	12 %	837,545	716,053	17 %	12 %	765,555
17 Total WAM-managed Assets under management and administration	1,461,404	1,340,695	1,340,960	1,331,745	1,261,714	16 %	13 %	1,461,404	1,261,714	16 %	13 %	1,340,960
Assets Under Management and Administration by Geographic Source												
18 Asia	181,504	161,912	156,030	153,921	143,573	26 %	23 %	181,504	143,573	26 %	23 %	156,030
19 Canada	292,174	272,348	273,978	275,486	266,913	9 %	9 %	292,174	266,913	9 %	9 %	273,978
20 U.S. ⁶	743,614	675,858	676,582	668,636	628,552	18 %	14 %	743,614	628,552	18 %	14 %	676,582
21 Assets under management and administration	1,217,292	1,110,118	1,106,590	1,098,043	1,039,038	17 %	14 %	1,217,292	1,039,038	17 %	14 %	1,106,590
Assets Under Management and Administration by Asset Class⁷												
22 Equity	398,797	345,897	348,659	357,239	331,709	20 %	17 %	398,797	331,709	20 %	17 %	348,659
23 Fixed Income	260,981	261,855	260,090	259,438	252,459	3 %	1 %	260,981	252,459	3 %	1 %	260,090
24 Money Market	38,863	37,677	33,588	30,701	29,541	32 %	27 %	38,863	29,541	32 %	27 %	33,588
25 Asset Allocation	297,110	267,236	271,193	273,563	257,585	15 %	12 %	297,110	257,585	15 %	12 %	271,193
26 Balanced	57,914	52,711	54,964	59,438	58,668	(1)%	(3)%	57,914	58,668	(1)%	(3)%	54,964
27 Alternatives	135,428	129,993	126,445	110,007	106,392	27 %	23 %	135,428	106,392	27 %	23 %	126,445
28 WAM-managed Assets under management by Asset Class	1,189,093	1,095,369	1,094,939	1,090,386	1,036,354	15 %	12 %	1,189,093	1,036,354	15 %	12 %	1,094,939
29 Assets under administration	272,311	245,326	246,021	241,359	225,360	21 %	17 %	272,311	225,360	21 %	17 %	246,021
30 Total WAM-managed Assets under management and administration	1,461,404	1,340,695	1,340,960	1,331,745	1,261,714	16 %	13 %	1,461,404	1,261,714	16 %	13 %	1,340,960

¹ This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" in the "Notes to Readers" section for more information.

² Reflects assets managed by WAM business units on behalf of other MFC segments.

³ Q2 2026 includes seed capital investments AUM of \$1.4 billion.

⁴ Reflects WAM-sourced assets under administration included in Assets under management and administration.

⁵ Includes the third party institutional business of Manulife Investment Management ("MIM"); includes derivative notional associated with the Company's liability driven investment product ("LDI"); and excludes assets managed on behalf of other MFC segments.

⁶ U.S. business line includes Europe.

⁷ AUM by Asset Class includes all WAM managed assets under management, including assets managed by WAM business units on behalf of other MFC segments. Asset Allocation includes assets allocated to proprietary products. Alternatives mainly includes Private Markets managed real estate, timber, private equity, infrastructure, agriculture, senior loans and other ALDA assets.

Global Wealth and Asset Management

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025	
Average Assets Under Management and Administration													
1	Total Average WAM-managed Assets under management and administration	1,398,380	1,350,103	1,350,912	1,293,395	1,226,459	14 %	14 %	1,375,662	1,246,731	10 %	12 %	1,299,102
2	Less: Average assets managed on behalf of other segments ¹	(236,769)	(232,482)	(235,804)	(227,563)	(221,169)	7 %		(235,204)	(224,333)	5 %		(228,263)
3	Average assets under management and administration	1,161,611	1,117,621	1,115,108	1,065,832	1,005,290	16 %	15 %	1,140,458	1,022,398	12 %	13 %	1,070,839
4	Average assets under management and administration CER	1,161,611	1,125,327	1,112,081	1,067,681	1,007,957		15 %	1,143,731	1,008,930		13 %	1,063,453
5	Average assets under administration ²	259,200	247,402	239,772	232,904	219,204	18 %	22 %	254,461	222,417	14 %	19 %	229,257
Average WAM-Managed Assets Under Management and Administration by Business Line													
6	Retirement	599,842	574,525	571,958	550,456	510,949	17 %	17 %	587,569	519,522	13 %	15 %	540,762
7	Retail	446,444	435,908	441,256	431,455	410,853	9 %	8 %	442,274	420,701	5 %	7 %	428,644
8	Institutional Asset Management	352,094	339,670	337,698	311,484	304,657	16 %	16 %	345,819	306,508	13 %	15 %	329,696
9	Average WAM-managed Assets under management and administration	1,398,380	1,350,103	1,350,912	1,293,395	1,226,459	14 %	14 %	1,375,662	1,246,731	10 %	12 %	1,299,102
Average Assets Under Management and Administration by Business Line													
10	Retirement	599,842	574,525	571,958	550,456	510,949	17 %	17 %	587,569	519,522	13 %	15 %	540,762
11	Retail	363,651	353,880	357,496	349,604	331,650	10 %	9 %	359,523	339,882	6 %	7 %	346,804
12	Institutional Asset Management ³	198,118	189,216	185,654	165,772	162,691	22 %	22 %	193,366	162,994	19 %	21 %	183,273
13	Average assets under management and administration	1,161,611	1,117,621	1,115,108	1,065,832	1,005,290	16 %	15 %	1,140,458	1,022,398	12 %	13 %	1,070,839
Average WAM-Managed Assets Under Management and Administration by Geographic Source													
14	Asia	263,536	250,135	247,128	235,189	224,624	17 %	17 %	257,436	225,901	14 %	17 %	234,177
15	Canada	336,495	329,530	328,578	322,826	310,347	8 %	8 %	333,484	312,989	7 %	7 %	319,500
16	U.S. ⁴	798,349	770,438	775,206	735,380	691,488	15 %	15 %	784,742	707,841	11 %	13 %	745,425
17	Average WAM-managed Assets under management and administration	1,398,380	1,350,103	1,350,912	1,293,395	1,226,459	14 %	14 %	1,375,662	1,246,731	10 %	12 %	1,299,102
Average Assets Under Management and Administration by Geographic Source													
18	Asia	170,015	159,140	155,540	148,642	141,505	20 %	20 %	164,916	142,105	16 %	19 %	147,574
19	Canada	284,091	276,874	275,184	270,695	259,307	10 %	10 %	280,814	261,239	7 %	7 %	267,193
20	U.S. ⁴	707,505	681,607	684,384	646,495	604,478	17 %	16 %	694,728	619,054	12 %	15 %	656,072
21	Average assets under management and administration	1,161,611	1,117,621	1,115,108	1,065,832	1,005,290	16 %	15 %	1,140,458	1,022,398	12 %	13 %	1,070,839

¹ Reflects assets managed by WAM business units on behalf of other MFC segments.

² Reflects WAM-sourced assets under administration included in Assets under management and administration.

³ Includes the third party institutional business of Manulife Investment Management ("MIM"); includes derivative notional associated with the Company's liability driven investment product ("LDI"); and excludes assets managed on behalf other MFC segments.

⁴ U.S. business line includes Europe.

Global Wealth and Asset Management

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
Changes in Assets Under Management and Administration												
1 Beginning balance	1,110,118	1,106,590	1,098,043	1,039,038	1,026,319	8 %		1,106,590	1,031,085	7 %		1,031,085
2 Assets acquired/(disposed)	-	3,464	17,512	1	2	(100)%		3,464	38	nm		17,551
3 Gross flows	58,748	56,032	49,949	47,326	43,831	34 %		114,780	94,105	22 %		191,380
4 Canada Wealth non-proprietary product net flows ¹	541	596	(1,895)	(1,571)	237	128 %		1,137	1,022	11 %		(2,444)
5 Exchange traded fund net flows ²	1,372	1,823	806	656	359	282 %		3,195	581	450 %		2,043
6 Redemptions	(60,250)	(62,809)	(58,335)	(52,635)	(43,481)	(39)%		(123,059)	(94,273)	(31)%		(205,243)
7 Net Flows	411	(4,358)	(9,475)	(6,224)	946	(57)%		(3,947)	1,435	-		(14,264)
8 Investment income (loss) and other ³	106,763	4,422	510	65,228	11,771	807 %		111,185	6,480	nm		72,218
9 Ending balance	1,217,292	1,110,118	1,106,590	1,098,043	1,039,038	17 %	14 %	1,217,292	1,039,038	17 %	14 %	1,106,590
10 Total Net flows CER	411	(4,367)	(9,461)	(6,254)	957		(57)%	(3,956)	1,532		-	(14,183)
11 Total Gross flows CER	58,748	56,655	49,912	47,886	44,275		33 %	115,403	93,591		23 %	191,389
Changes in Assets Under Management and Administration - Retirement												
12 Beginning balance	569,533	572,613	575,220	536,639	522,751	9 %		572,613	521,979	10 %		521,979
13 Assets acquired/(disposed)	-	1	1	1	2	(100)%		1	38	(97)%		40
14 Gross flows	15,640	17,817	17,089	16,177	17,018	(8)%		33,457	34,782	(4)%		68,048
15 Redemptions	(20,589)	(20,618)	(24,300)	(17,812)	(14,994)	(37)%		(41,207)	(35,331)	(17)%		(77,443)
16 Net Flows	(4,949)	(2,801)	(7,211)	(1,635)	2,024	-		(7,750)	(549)	nm		(9,395)
17 Investment income (loss) and other	65,517	(280)	4,603	40,215	11,862	452 %		65,237	15,171	330 %		59,989
18 Ending balance	630,101	569,533	572,613	575,220	536,639	17 %	14 %	630,101	536,639	17 %	14 %	572,613
Changes in Assets Under Management and Administration - Retail												
19 Beginning balance	346,105	350,180	356,419	338,616	339,653	2 %		350,180	348,938	0 %		348,938
20 Assets acquired/(disposed)	-	583	-	-	-	-		583	-	-		-
21 Gross flows	27,277	25,027	22,592	21,636	18,242	50 %		52,304	42,352	23 %		86,580
22 Canada Wealth non-proprietary product net flows ¹	541	596	(1,895)	(1,571)	237	128 %		1,137	1,022	11 %		(2,444)
23 Exchange traded fund net flows ²	1,372	1,823	806	656	359	282 %		3,195	581	450 %		2,043
24 Redemptions	(30,572)	(33,241)	(27,127)	(24,645)	(21,999)	(39)%		(63,813)	(46,657)	(37)%		(98,429)
25 Net Flows	(1,382)	(5,795)	(5,624)	(3,924)	(3,161)	56 %		(7,177)	(2,702)	(166)%		(12,250)
26 Investment income (loss) and other	36,582	1,137	(615)	21,727	2,124	nm		37,719	(7,620)	-		13,492
27 Ending balance	381,305	346,105	350,180	356,419	338,616	13 %	10 %	381,305	338,616	13 %	10 %	350,180
Changes in Assets Under Management and Administration - Institutional Asset Management ⁴												
28 Beginning balance	194,480	183,797	166,404	163,783	163,915	19 %		183,797	160,168	15 %		160,168
29 Assets acquired/(disposed)	-	2,880	17,511	-	-	-		2,880	-	-		17,511
30 Gross flows	15,831	13,188	10,268	9,513	8,571	85 %		29,019	16,971	71 %		36,752
31 Redemptions	(9,089)	(8,950)	(6,908)	(10,178)	(6,488)	(40)%		(18,039)	(12,285)	(47)%		(29,371)
32 Net Flows	6,742	4,238	3,360	(665)	2,083	224 %		10,980	4,686	134 %		7,381
33 Investment income (loss) and other ³	4,664	3,565	(3,478)	3,286	(2,215)	-		8,229	(1,071)	-		(1,263)
34 Ending balance	205,886	194,480	183,797	166,404	163,783	26 %	23 %	205,886	163,783	26 %	23 %	183,797

¹ Formerly Manulife Securities non-proprietary product net flows.

² Excludes ETF assets that are managed on behalf of insurance businesses and within other WAM products and platforms.

³ Includes manager-led realizations resulting from the disposition or other monetization of assets under management. These realizations, representing both the return of capital and realized gains to our investors, are across various private markets funds and collateralized loan obligations and totaled \$1.4 billion in Q2 2026.

⁴ Includes the third party institutional business of Manulife Investment Management ("MIM"); includes derivative notional associated with the Company's liability driven investment product ("LDI"); and excludes assets managed on behalf of other MFC segments.

Global Wealth and Asset Management

(Canadian \$ in millions, unaudited)

2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2 AER	2026 Q2 vs. 2025 Q2 CER	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025 AER	YTD 2026 vs. YTD 2025 CER	Fiscal 2025
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Changes in Assets Under Management and Administration - Asia

1	Beginning balance	161,912	156,030	153,921	143,573	144,660	12 %		156,030	141,098	11 %		141,098
2	Assets acquired/(disposed)	-	3,464	1	1	2	(100)%		3,464	38	nm		40
3	Gross flows	25,598	21,365	17,116	15,953	13,716	87 %		46,963	29,177	61 %		62,246
4	Redemptions	(21,899)	(17,917)	(14,812)	(16,034)	(12,854)	(70)%		(39,816)	(25,204)	(58)%		(56,050)
5	Net Flows	3,699	3,448	2,304	(81)	862	329 %		7,147	3,973	80 %		6,196
6	Investment income (loss) and other	15,893	(1,030)	(196)	10,428	(1,951)	-		14,863	(1,536)	-		8,696
7	Ending balance	181,504	161,912	156,030	153,921	143,573	26 %	23 %	181,504	143,573	26 %	23 %	156,030

Changes in Assets Under Management and Administration - Canada

8	Beginning balance	272,348	273,978	275,486	266,913	259,446	5 %		273,978	260,651	5 %		260,651
9	Assets acquired/(disposed)	-	-	-	-	-	-		-	-	-		-
10	Gross flows	5,837	6,798	7,329	7,023	5,776	1 %		12,635	13,698	(8)%		28,050
11	Canada Wealth non-proprietary product net flows ¹	541	596	(1,895)	(1,571)	237	128 %		1,137	1,022	11 %		(2,444)
12	Exchange traded fund net flows ²	811	1,004	271	300	186	336 %		1,815	369	392 %		940
13	Redemptions	(9,451)	(10,634)	(10,511)	(10,838)	(7,177)	(32)%		(20,085)	(16,365)	(23)%		(37,714)
14	Net Flows	(2,262)	(2,236)	(4,806)	(5,086)	(978)	(131)%		(4,498)	(1,276)	(253)%		(11,168)
15	Investment income (loss) and other	22,088	606	3,298	13,659	8,445	162 %		22,694	7,538	201 %		24,495
16	Ending balance	292,174	272,348	273,978	275,486	266,913	9 %	9 %	292,174	266,913	9 %	9 %	273,978

Changes in Assets Under Management and Administration - U.S. ³

17	Beginning balance	675,858	676,582	668,636	628,552	622,213	9 %		676,582	629,336	8 %		629,336
18	Assets acquired/(disposed)	-	-	17,511	-	-	-		-	-	-		17,511
19	Gross flows	27,313	27,869	25,504	24,350	24,339	12 %		55,182	51,230	8 %		101,084
20	Exchange traded fund net flows ²	561	819	535	356	173	224 %		1,380	212	551 %		1,103
21	Redemptions	(28,900)	(34,258)	(33,012)	(25,763)	(23,450)	(23)%		(63,158)	(52,704)	(20)%		(111,479)
22	Net Flows	(1,026)	(5,570)	(6,973)	(1,057)	1,062	-		(6,596)	(1,262)	(423)%		(9,292)
23	Investment income (loss) and other ⁴	68,782	4,846	(2,592)	41,141	5,277	nm		73,628	478	nm		39,027
24	Ending balance	743,614	675,858	676,582	668,636	628,552	18 %	14 %	743,614	628,552	18 %	14 %	676,582

¹ Formerly Manulife Securities non-proprietary product net flows.

² Excludes ETF assets that are managed on behalf of insurance businesses and within other WAM products and platforms.

³ U.S. business line includes Europe.

⁴ Includes manager-led realizations resulting from the disposition or other monetization of assets under management. These realizations, representing both the return of capital and realized gains to our investors, are across various private markets funds and collateralized loan obligations and totaled \$1.4 billion in Q2 2026.

Corporate & Other

Corporate and Other

(Canadian \$ in millions, unaudited)

2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Shareholders' Earnings Analysis

1	Core earnings										
2	Corporate and other	(115)	(115)	(14)	(9)	(70)	(64)%	(230)	(197)	(17)%	(220)
3	Total core earnings (loss)	(115)	(115)	(14)	(9)	(70)	(64)%	(230)	(197)	(17)%	(220)
4	Items excluded from core earnings										
5	Market experience gains (losses)	190	(112)	77	16	121		78	(41)		52
6	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	-	-		-	-		-
7	Restructuring charge	-	-	-	-	-		-	-		-
8	Amortization of acquisition-related intangible assets ¹	-	-	-	-	-		-	-		-
9	Reinsurance transactions, tax-related items and other	-	-	28	-	-		-	54		82
10	Net income attributed to shareholders	75	(227)	91	7	51	47 %	(152)	(184)	17 %	(86)

Assets Under Management

11	General fund - Corporate and Investments (before derivative reclassification)	21,861	19,695	21,818	20,970	18,516	18 %	21,861	18,516	18 %	21,818
12	Derivative reclassification ²	3,249	4,317	4,737	3,308	4,531	(28)%	3,249	4,531	(28)%	4,737
13	General fund - Corporate and Investments (after derivative reclassification)	25,110	24,012	26,555	24,278	23,047	9 %	25,110	23,047	9 %	26,555
14	General fund - Reinsurance	656	744	664	665	624	5 %	656	624	5 %	664
15	Segregated funds - elimination of amounts held by the Company	(48)	(35)	(47)	(52)	(31)	(54)%	(48)	(31)	(54)%	(47)
16	Total assets under management	25,718	24,721	27,172	24,891	23,640	9 %	25,718	23,640	9 %	27,172

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

² Includes consolidation entries relating to net derivative assets reclassified from invested assets to other lines on the balance sheet.

Corporate and Other

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Drivers of Earnings - Core

1	Risk adjustment release	-	-	-	-	-	-	-	-	-	-
2	CSM recognized for service provided	(3)	(2)	(2)	(3)	(2)	(50)%	(5)	(4)	(25)%	(9)
3	Expected earnings on short-term insurance business	9	26	28	49	18	(50)%	35	42	(17)%	119
4	Expected earnings on insurance contracts	6	24	26	46	16	(63)%	30	38	(21)%	110
5	Impact of new insurance business	-	(1)	-	-	-	-	(1)	(1)	0 %	(1)
6	Insurance experience gains (losses)	4	(3)	42	(4)	10	(60)%	1	(46)	-	(8)
7	Other	2	(1)	-	-	-	-	1	-	-	-
8	Core Net Insurance Service Result	12	19	68	42	26	(54)%	31	(9)	-	101
9	Expected investment earnings	8	8	9	10	10	(20)%	16	21	(24)%	40
10	Change in expected credit loss	-	(2)	(3)	1	(3)	100 %	(2)	(6)	67 %	(8)
11	Expected earnings on surplus	245	255	270	259	262	(6)%	500	539	(7)%	1,068
12	Interest on required surplus	(198)	(197)	(185)	(184)	(185)	(7)%	(395)	(374)	(6)%	(743)
13	Other	(1)	-	-	-	-	-	(1)	-	-	-
14	Core Net Investment Result	54	64	91	86	84	(36)%	118	180	(34)%	357
15	Non-directly attributable expenses	(82)	(98)	(86)	(91)	(73)	(12)%	(180)	(152)	(18)%	(329)
16	Other	(130)	(142)	(139)	(137)	(139)	6 %	(272)	(277)	2 %	(553)
17	Other core earnings	(212)	(240)	(225)	(228)	(212)	0 %	(452)	(429)	(5)%	(882)
18	Total core earnings (pre-tax)	(146)	(157)	(66)	(100)	(102)	(43)%	(303)	(258)	(17)%	(424)
19	Core income tax (expense) recovery	31	42	52	91	32	(3)%	73	61	20 %	204
20	Total core earnings (post-tax)	(115)	(115)	(14)	(9)	(70)	(64)%	(230)	(197)	(17)%	(220)
21	Items excluded from core earnings										
22	Market experience gains (losses)	190	(112)	77	16	121		78	(41)		52
23	Updates to actuarial methods and assumptions that flow directly through income	-	-	-	-	-		-	-		-
24	Restructuring charge	-	-	-	-	-		-	-		-
25	Amortization of acquisition-related intangible assets ¹	-	-	-	-	-		-	-		-
26	Reinsurance transactions, tax-related items and other	-	-	28	-	-		-	54		82
27	Net income (loss) attributed to shareholders	75	(227)	91	7	51	47 %	(152)	(184)	17 %	(86)

¹ Includes the amortization of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This item was excluded from core earnings commencing 3Q25. Prior periods have not been restated as these amounts are not considered material, and use the definition of core earnings in effect for those periods.

Corporate and Other

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
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Changes in Contractual Service Margin, net of non-controlling interests

1	CSM Opening Balance net of non-controlling interests (pre-tax)	2	-	(1)	11	11	(82)%	-	10	(100)%	10
2	Impact of new insurance business	-	-	-	-	-	-	-	-	-	-
3	Expected movements related to finance income or expenses	(1)	(1)	(1)	(1)	(1)	0 %	(2)	(2)	0 %	(4)
4	CSM recognized for service provided	3	2	2	3	2	50 %	5	4	25 %	9
5	Insurance experience gains (losses) and other	-	1	-	-	-	-	1	-	-	-
6	Organic CSM Movement	2	2	1	2	1	100 %	4	2	100 %	5
7	Updates to actuarial methods and assumptions that adjust the CSM	-	-	-	(15)	-	-	-	-	-	(15)
8	Effect of movement in exchange rates	-	-	-	1	(1)	-	-	(1)	-	-
9	Impact of markets	-	-	-	-	-	-	-	-	-	-
10	Reinsurance transactions, tax-related items and other	-	-	-	-	-	-	-	-	-	-
11	Inorganic CSM Movement	-	-	-	(14)	(1)	100 %	-	(1)	100 %	(15)
12	Total CSM movement	2	2	1	(12)	-	-	4	1	300 %	(10)
13	CSM Closing Balance, net of non-controlling interests (pre-tax)	4	2	-	(1)	11	(64)%	4	11	(64)%	-

Corporate and Other

(Canadian \$ in millions, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
Income Statement										
1 Insurance service revenue	(4)	18	22	41	9	-	14	23	(39)%	86
2 Insurance service expenses	17	(1)	47	(4)	15	13 %	16	(36)	-	7
3 Allocation of reinsurance premium	12	9	8	9	9	33 %	21	18	17 %	35
4 Amounts recovered from reinsurers	(14)	(6)	(11)	(3)	(7)	(100)%	(20)	(14)	(43)%	(28)
5 Net expenses from reinsurance contract held	(2)	3	(3)	6	2	-	1	4	(75)%	7
6 Total insurance service result	11	20	66	43	26	(58)%	31	(9)	-	100
7 Investment income	427	248	343	272	391	9 %	675	531	27 %	1,146
8 Realized and unrealized gains (losses) on assets supporting insurance and investment contract liabilities	-	(40)	-	(39)	(4)	100 %	(40)	1	-	(38)
9 Investment expenses	153	162	159	172	138	11 %	315	287	10 %	618
10 Net investment income (loss)	580	370	502	405	525	10 %	950	819	16 %	1,726
11 Insurance finance income (expense) and effect of movement in foreign exchange rates	9	7	8	8	3	200 %	16	10	60 %	26
12 Reinsurance finance income (expense) and effect of movement in foreign exchange rates	-	-	-	1	4	(100)%	-	4	(100)%	5
13 Interest on required surplus	(198)	(197)	(185)	(184)	(185)	(7)%	(395)	(374)	(6)%	(743)
14 Decrease (increase) in investment contract liabilities	(2)	(1)	-	(1)	(1)	(100)%	(3)	3	-	2
15 Investment income related to segregated fund net assets	(312)	141	133	126	121	-	(171)	260	-	519
16 Financial changes related to insurance and investment contract liabilities for account of segregated fund holders	312	(141)	(133)	(126)	(121)	-	171	(260)	-	(519)
17 Segregated fund related investment result	-	-	-	-	-	-	-	-	-	-
18 Total investment result	389	179	325	229	346	12 %	568	462	23 %	1,016
19 Other revenue	(51)	(203)	(112)	(87)	(77)	34 %	(254)	(166)	(53)%	(365)
20 General expenses	(107)	(131)	(121)	(125)	(110)	3 %	(238)	(231)	(3)%	(477)
21 Commissions related to non-insurance contracts	11	10	8	13	8	38 %	21	18	17 %	39
22 Interest expense	(150)	(158)	(157)	(160)	(156)	4 %	(308)	(310)	1 %	(627)
23 Net income (loss) before income taxes	103	(283)	9	(87)	37	178 %	(180)	(236)	24 %	(314)
24 Income tax (expense) recovery	(23)	56	82	94	14	-	33	50	(34)%	226
25 Net income (loss) net of income taxes	80	(227)	91	7	51	57 %	(147)	(186)	21 %	(88)
26 Less: net income (loss) attributed to non-controlling interests	5	-	-	-	-	-	5	(2)	-	(2)
27 Less: net income (loss) attributed to participating policyholders	-	-	-	-	-	-	-	-	-	-
28 Net income (loss) attributed to shareholders	75	(227)	91	7	51	47 %	(152)	(184)	17 %	(86)

Invested Assets Information

Invested Assets - Portfolio Composition

(Canadian \$ in millions, unaudited)

		As at			As at			As at			As at			As at		
		Q2 2026	%		Q1 2026	%		Q4 2025	%		Q3 2025	%		Q2 2025	%	
Carrying value																
1	Cash and short-term securities	27,540	5.7	%	24,988	5.4	%	26,703	5.8	%	25,832	5.6	%	23,773	5.4	%
2	Debt securities															
3	Government															
4	Canadian government & agency	18,550	3.8	%	18,821	4.1	%	18,674	4.1	%	19,382	4.2	%	19,625	4.5	%
5	US government & agency	27,004	5.6	%	26,802	5.8	%	27,266	5.9	%	29,508	6.4	%	27,804	6.3	%
6	Foreign governments & agency	42,110	8.7	%	39,668	8.6	%	37,482	8.1	%	37,847	8.2	%	37,310	8.5	%
7	Corporate	131,739	27.1	%	127,067	27.5	%	128,430	27.9	%	127,401	27.9	%	121,865	27.8	%
8	Securitized															
9	CMBS	805	0.2	%	811	0.2	%	785	0.2	%	816	0.2	%	249	0.1	%
10	RMBS	1	0.0	%	1	0.0	%	1	0.0	%	1	0.0	%	1	0.0	%
11	ABS	2,664	0.5	%	2,001	0.4	%	1,476	0.3	%	1,524	0.3	%	1,515	0.3	%
12	Total debt securities	222,873	45.9	%	215,171	46.6	%	214,114	46.5	%	216,479	47.2	%	208,369	47.5	%
13	Private placement debt	54,883	11.3	%	52,432	11.4	%	51,782	11.3	%	51,278	11.2	%	49,014	11.2	%
14	Mortgages															
15	Commercial															
16	Retail	7,967	1.6	%	7,857	1.7	%	7,925	1.7	%	7,920	1.7	%	7,891	1.8	%
17	Office	7,002	1.4	%	7,081	1.5	%	7,125	1.5	%	7,338	1.6	%	7,280	1.7	%
18	Multi family residential	6,754	1.4	%	6,724	1.5	%	6,626	1.4	%	6,562	1.4	%	6,398	1.5	%
19	Industrial	6,243	1.3	%	6,163	1.3	%	6,059	1.3	%	6,064	1.3	%	5,977	1.4	%
20	Other commercial	2,491	0.5	%	2,464	0.5	%	2,312	0.5	%	2,373	0.5	%	2,379	0.4	%
21	Other mortgages															
22	Manulife Bank single/multi family residential	28,358	5.8	%	27,239	5.9	%	26,784	5.8	%	26,193	5.7	%	25,263	5.8	%
23	Agriculture	285	0.2	%	285	0.1	%	288	0.2	%	297	0.2	%	291	0.1	%
24	Total mortgages ¹	59,100	12.2	%	57,813	12.5	%	57,119	12.4	%	56,747	12.4	%	55,479	12.7	%
25	Loans to bank clients	3,043	0.6	%	2,866	0.6	%	2,735	0.6	%	2,550	0.5	%	2,506	0.6	%
26	Public equities															
27	Participating Policyholders	32,987	6.8	%	26,985	5.8	%	27,346	5.9	%	25,624	5.6	%	22,019	5.0	%
28	Non-Participating Products & Pass-Through Products	10,945	2.2	%	9,922	2.2	%	10,354	2.3	%	10,140	2.2	%	9,500	2.2	%
29	Global Wealth and Asset Management	1,580	0.3	%	1,571	0.3	%	1,583	0.3	%	1,576	0.3	%	1,530	0.3	%
30	Corporate and Other Segment	2,761	0.6	%	2,182	0.5	%	1,687	0.4	%	1,940	0.4	%	1,619	0.4	%
31	Total public equities	48,273	9.9	%	40,660	8.8	%	40,971	8.9	%	39,279	8.5	%	34,668	7.9	%
Real estate & other invested assets																
32	Alternative long-duration assets															
33	Office	3,829	0.8	%	3,792	0.8	%	4,312	0.9	%	4,410	1.0	%	4,409	1.0	%
34	Industrial	2,557	0.5	%	2,509	0.6	%	2,476	0.5	%	2,532	0.5	%	2,507	0.6	%
35	Company use	2,698	0.6	%	2,655	0.6	%	2,631	0.6	%	2,655	0.6	%	2,625	0.6	%
36	Other	3,373	0.7	%	3,311	0.7	%	3,263	0.8	%	3,303	0.7	%	3,226	0.7	%
37	Total real estate ²	12,457	2.6	%	12,267	2.7	%	12,682	2.8	%	12,900	2.8	%	12,767	2.9	%
38	Infrastructure	19,841	4.1	%	19,260	4.2	%	18,629	4.1	%	19,077	4.2	%	18,293	4.2	%
39	Private equity	20,042	4.1	%	19,220	4.2	%	18,466	4.0	%	17,944	3.9	%	17,494	4.0	%
40	Timberland	4,119	0.8	%	4,007	0.9	%	4,031	0.9	%	4,081	0.9	%	3,877	0.9	%
41	Energy ³	1,878	0.4	%	1,756	0.4	%	1,658	0.4	%	1,776	0.4	%	1,798	0.4	%
42	Farmland	2,063	0.4	%	2,038	0.4	%	1,981	0.4	%	2,052	0.4	%	1,968	0.4	%
43	Real Estate Interests	4,577	1.0	%	4,349	0.8	%	4,202	0.8	%	4,099	0.9	%	3,790	0.9	%
44	Other	32	0.0	%	63	0.0	%	62	0.0	%	63	0.0	%	61	0.0	%
45	Total alternative long-duration assets	65,009	13.4	%	62,960	13.6	%	61,711	13.4	%	61,992	13.5	%	60,048	13.7	%
46	Leveraged leases	4,507	0.9	%	4,388	1.0	%	4,266	0.9	%	4,291	1.0	%	4,165	0.9	%
47	Other	549	0.1	%	536	0.1	%	527	0.2	%	519	0.1	%	444	0.1	%
48	Total real estate & other invested assets	70,065	14.4	%	67,884	14.7	%	66,504	14.5	%	66,802	14.6	%	64,657	14.7	%
49	Total invested assets	485,777	100.0	%	461,814	100.0	%	459,928	100.0	%	458,967	100.0	%	438,466	100.0	%
Fair value																
50	Real estate	12,591			12,397			12,813			13,030			12,893		
51	Total alternative long-duration assets	66,361			64,235			62,945			63,295			61,252		
52	Total real estate & other invested assets	71,417			69,159			67,737			68,105			65,862		

¹ Includes government insured mortgages (\$8,981 million or 15% as at June 30, 2026).

² Directly owned Real Estate.

³ Includes legacy oil and gas equity interests related to upstream and mid-stream assets that are in runoff, and energy transition private equity interests in areas supportive of the transition to lower carbon forms of energy, such as wind, solar, and carbon sequestration.

Invested Assets - Real Estate Composition by Geography

(Canadian \$ in millions, unaudited)

		Asia	%	Canada	%	U.S.	%	Other	%	Total	%	
1	As at Q2 2026	Office	29	1.4 %	2,369	52.1 %	1,175	21.1 %	256	81.5 %	3,829	30.7 %
2		Industrial	393	19.5 %	550	12.1 %	1,556	27.8 %	58	18.5 %	2,557	20.5 %
3		Company use	1,600	79.1 %	610	13.4 %	488	8.8 %	-	- %	2,698	21.7 %
4		Other	-	- %	1,016	22.4 %	2,357	42.3 %	-	- %	3,373	27.1 %
5		Total	2,022	100.0 %	4,545	100.0 %	5,576	100.0 %	314	100.0 %	12,457	100.0 %
6	As at Q1 2026	Office	29	1.5 %	2,349	52.0 %	1,167	21.3 %	247	81.5 %	3,792	30.9 %
7		Industrial	380	19.2 %	548	12.1 %	1,525	27.9 %	56	18.5 %	2,509	20.5 %
8		Company use	1,572	79.3 %	604	13.4 %	479	8.8 %	-	- %	2,655	21.6 %
9		Other	-	- %	1,014	22.5 %	2,297	42.0 %	-	- %	3,311	27.0 %
10		Total	1,981	100.0 %	4,515	100.0 %	5,468	100.0 %	303	100.0 %	12,267	100.0 %
11	As at Q4 2025	Office	226	10.5 %	2,645	54.9 %	1,209	22.3 %	232	81.1 %	4,312	34.0 %
12		Industrial	369	17.1 %	550	11.4 %	1,503	27.7 %	54	18.9 %	2,476	19.5 %
13		Company use	1,558	72.4 %	609	12.6 %	464	8.5 %	-	- %	2,631	20.7 %
14		Other	-	- %	1,012	21.1 %	2,251	41.5 %	-	- %	3,263	25.8 %
15		Total	2,153	100.0 %	4,816	100.0 %	5,427	100.0 %	286	100.0 %	12,682	100.0 %
16	As at Q3 2025	Office	150	7.2 %	2,626	54.5 %	1,400	24.6 %	234	81.5 %	4,410	34.2 %
17		Industrial	369	17.6 %	556	11.5 %	1,554	27.3 %	53	18.5 %	2,532	19.6 %
18		Company use	1,578	75.2 %	609	12.6 %	468	8.2 %	-	- %	2,655	20.6 %
19		Other	-	- %	1,025	21.4 %	2,278	39.9 %	-	- %	3,303	25.6 %
20		Total	2,097	100.0 %	4,816	100.0 %	5,700	100.0 %	287	100.0 %	12,900	100.0 %
21	As at Q2 2025	Office	150	7.3 %	2,648	54.7 %	1,384	24.8 %	227	81.9 %	4,409	34.5 %
22		Industrial	362	17.5 %	558	11.5 %	1,537	27.5 %	50	18.1 %	2,507	19.6 %
23		Company use	1,556	75.2 %	610	12.6 %	459	8.3 %	-	- %	2,625	20.6 %
24		Other	-	- %	1,026	21.2 %	2,200	39.4 %	-	- %	3,226	25.3 %
25		Total	2,068	100.0 %	4,842	100.0 %	5,580	100.0 %	277	100.0 %	12,767	100.0 %

Invested Assets - Debt Instruments by Credit Quality and Geographic Location

(Canadian \$ in millions, unaudited)

Debt Securities and Private Placement Portfolio by Credit Quality (at carrying value)

	Credit Rating ¹	NAIC designation	As at Q2 2026	%	As at Q1 2026	%	As at Q4 2025	%	As at Q3 2025	%	As at Q2 2025	%
1	AAA	1	19,792	9%	18,994	9%	18,841	9%	18,867	9%	17,775	9%
2	AA	1	52,212	23%	54,216	25%	55,150	26%	57,324	26%	54,928	26%
3	A	1	91,952	41%	85,263	40%	83,761	39%	84,422	39%	81,897	39%
4	BBB	2	54,054	24%	51,981	24%	51,823	24%	51,090	24%	48,923	24%
5	BB	3	4,367	3%	4,414	2%	4,416	2%	4,681	2%	4,643	2%
6	B & lower, and unrated	4 & below	496	0%	303	0%	123	0%	95	0%	203	0%
7	Total		222,873	100%	215,171	100%	214,114	100%	216,479	100%	208,369	100%
8	AAA	1	560	1%	349	1%	313	1%	308	1%	310	1%
9	AA	1	8,043	15%	7,989	15%	7,866	15%	7,820	15%	7,072	14%
10	A	1	19,473	35%	18,402	35%	18,622	36%	18,561	36%	17,914	36%
11	BBB	2	18,994	35%	18,568	35%	18,211	35%	18,017	35%	17,433	36%
12	BB	3	1,109	2%	959	2%	1,027	2%	950	2%	842	2%
13	B & lower, and unrated	4 & below	6,704	12%	6,165	12%	5,743	11%	5,622	11%	5,443	11%
14	Total		54,883	100%	52,432	100%	51,782	100%	51,278	100%	49,014	100%
15	AAA	1	20,352	7%	19,343	7%	19,154	7%	19,175	7%	18,085	7%
16	AA	1	60,255	22%	62,205	23%	63,016	24%	65,144	24%	62,000	24%
17	A	1	111,425	40%	103,665	39%	102,383	39%	102,983	39%	99,811	39%
18	BBB	2	73,048	26%	70,549	27%	70,034	26%	69,107	26%	66,356	26%
19	BB	3	5,476	2%	5,373	2%	5,443	2%	5,631	2%	5,485	2%
20	B & lower, and unrated	4 & below	7,200	3%	6,468	2%	5,866	2%	5,717	2%	5,646	2%
21	Total		277,756	100%	267,603	100%	265,896	100%	267,757	100%	257,383	100%

Debt Securities and Private Placement Portfolio by Geographic Location (at carrying value)

	Region	As at Q2 2026	%	As at Q1 2026	%	As at Q4 2025	%	As at Q3 2025	%	As at Q2 2025	%
22	U.S.	99,435	45%	97,004	45%	97,004	45%	99,257	46%	93,721	45%
23	Canada	40,273	18%	40,089	18%	40,676	19%	40,789	19%	40,423	19%
24	Europe	16,095	7%	15,207	7%	14,821	7%	14,467	7%	13,736	7%
25	Asia & Other	67,070	30%	63,678	30%	61,613	29%	61,966	28%	60,489	29%
26	Total	222,873	100%	215,171	100%	214,114	100%	216,479	100%	208,369	100%
27	U.S.	30,312	55%	28,809	55%	28,403	55%	28,061	55%	26,532	54%
28	Canada	11,330	21%	10,941	21%	11,015	21%	11,133	22%	10,838	22%
29	Europe	4,397	8%	4,215	8%	4,269	8%	4,200	8%	4,013	8%
30	Asia & Other	8,844	16%	8,468	16%	8,095	16%	7,884	15%	7,632	16%
31	Total	54,883	100%	52,432	100%	51,782	100%	51,278	100%	49,014	100%
32	U.S.	129,747	47%	125,006	47%	125,407	47%	127,317	48%	120,252	47%
33	Canada	51,603	19%	51,030	19%	51,691	20%	51,922	19%	51,261	20%
34	Europe	20,492	7%	19,422	7%	19,090	7%	18,667	7%	17,749	7%
35	Asia & Other	75,914	27%	72,145	27%	69,708	26%	69,851	26%	68,121	26%
36	Total	277,756	100%	267,603	100%	265,896	100%	267,757	100%	257,383	100%

¹ The Company replicates exposure to specific issuers by selling credit protection via credit default swaps (CDS) to complement its cash bond investments. The Company does not use CDS to leverage its credit risk exposure and any CDS protection sold is backed by government security holdings. In order to reflect the actual credit exposure held by the Company, the credit quality carrying values have been adjusted to reflect the credit quality of the underlying issuers referenced in the CDS sold by the Company. At June 30, 2026, the Company had \$109 million (March 31, 2026: \$110 million) notional outstanding of CDS protection sold.

Invested Assets - Debt Instruments by Sector and Unrealized Losses

(Canadian \$ in millions, unaudited)

Portfolio by Sector / Industry Holdings (at carrying value)

As at Q2 2026				As at Q1 2026				As at Q4 2025				As at Q3 2025				As at Q2 2025			
		Carrying	Investment			Carrying	Investment			Carrying	Investment			Carrying	Investment			Carrying	Investment
		value	% grade %			value	% grade %			value	% grade %			value	% grade %			value	% grade %
1	Government & agency	91,906	33%	97%	89,528	34%	97%	87,734	33%	97%	91,033	34%	97%	88,943	35%	97%			
2	Utilities	48,272	18%	98%	46,099	17%	98%	45,795	17%	98%	46,250	17%	98%	43,896	17%	98%			
3	Financial	39,399	14%	92%	38,112	14%	92%	39,342	15%	92%	38,326	14%	92%	37,337	15%	92%			
4	Energy	17,696	7%	99%	17,320	7%	99%	16,932	7%	99%	16,408	6%	99%	15,614	6%	98%			
5	Consumer (non-cyclical)	25,957	9%	90%	24,541	9%	90%	24,776	9%	91%	24,684	9%	92%	23,129	9%	92%			
6	Industrial	25,675	9%	95%	24,920	9%	95%	24,840	9%	96%	25,178	10%	96%	24,076	9%	96%			
7	Basic materials	6,382	2%	96%	6,235	2%	96%	6,313	2%	97%	6,157	2%	96%	5,800	2%	96%			
8	Consumer (cyclical)	10,276	4%	94%	9,880	4%	94%	10,039	4%	94%	9,712	4%	94%	9,247	4%	94%			
9	Securitized MBS/ABS	3,533	1%	98%	2,922	1%	98%	2,372	1%	95%	2,472	1%	96%	1,908	1%	97%			
10	Telecommunications	3,674	1%	97%	3,567	1%	97%	3,514	1%	98%	3,483	1%	97%	3,320	1%	97%			
11	Technology	2,738	1%	82%	2,738	1%	84%	2,759	1%	89%	2,786	1%	92%	2,855	1%	92%			
12	Media & internet	2,022	1%	96%	1,568	1%	97%	1,327	1%	97%	1,147	1%	96%	1,140	0%	96%			
13	Diversified & miscellaneous	226	0%	73%	173	0%	72%	153	0%	67%	121	0%	75%	118	0%	75%			
14	Total	277,756	100%	95%	267,603	100%	96%	265,896	100%	96%	267,757	100%	96%	257,383	100%	96%			

Unrealized (losses)

As at Q2 2026					As at Q1 2026					As at Q4 2025					As at Q3 2025					As at Q2 2025				
		Amortized	Gross unrealized (losses)	Amounts			Amortized	Gross unrealized (losses)	Amounts			Amortized	Gross unrealized (losses)	Amounts			Amortized	Gross unrealized (losses)	Amounts			Amortized	Gross unrealized (losses)	Amounts
		cost	\$	% > 6 months			cost	\$	% > 6 months			cost	\$	% > 6 months			cost	\$	% > 6 months			cost	\$	% > 6 months
15	Debt securities																							
16	Government	97,507	(11,678)	12%	(8,124)	96,004	(11,913)	12%	(7,850)	93,130	(11,356)	12%	(7,720)	95,212	(10,791)	11%	(7,599)	92,532	(10,838)	12%	(7,348)			
17	Corporate																							
18	Financials	33,242	(1,070)	3%	(304)	32,140	(1,122)	3%	(260)	33,253	(1,049)	3%	(240)	32,342	(1,102)	3%	(264)	31,714	(1,189)	4%	(239)			
19	Non-financials	105,290	(7,400)	7%	(3,470)	102,474	(7,856)	8%	(3,468)	101,597	(7,378)	7%	(3,539)	101,317	(7,357)	7%	(3,577)	97,578	(7,926)	8%	(3,450)			
20	Securitized																							
21	CMBS	811	(15)	2%	-	816	(15)	2%	-	783	(14)	2%	(0)	815	(15)	2%	(0)	254	(4)	2%	(0)			
22	RMBS	1	-	0%	-	1	-	0%	-	1	-	0%	-	1	-	0%	-	1	-	0%	-			
23	ABS	2,723	(63)	2%	(0)	2,060	(64)	3%	(0)	1,532	(61)	4%	(0)	1,590	(70)	4%	(0)	1,593	(82)	5%	(0)			
24	Private placement debt	58,297	(3,730)	6%	(1,539)	56,426	(4,143)	7%	(1,547)	54,957	(3,566)	6%	(1,477)	54,157	(3,485)	6%	(1,509)	52,446	(3,867)	7%	(1,644)			
25	Debt instruments ¹	297,871	(23,956)	8%	(13,437)	289,921	(25,113)	9%	(13,126)	285,253	(23,424)	8%	(12,977)	285,434	(22,820)	8%	(12,948)	276,118	(23,906)	9%	(12,681)			

¹ Gross unrealized losses consist of unrealized losses on FVOCI, FVTPL, and amortized cost debt securities, and FVOCI and FVTPL private placements, which is the difference between amortized cost and fair value. Losses on debt instruments would be realized upon sale.

Regulatory Capital

(Canadian \$ in millions, unaudited)

2026
Q2

2026
Q1

2025
Q4

2025
Q3

2025
Q2

The Manufacturers Life Insurance Company's LICAT

Available Capital Components

1	Tier 1 capital					
2	Common shares	47,899	47,899	47,899	47,899	47,899
3	Retained earnings	(4,973)	(7,227)	(8,505)	(1,867)	(3,706)
4	Other Tier 1 capital*	55,354	52,304	50,943	50,939	46,963
5	Gross Tier 1 capital	98,280	92,976	90,337	96,971	91,156
6	Deductions:					
7	Goodwill and Intangibles	(10,907)	(10,782)	(10,621)	(9,296)	(9,161)
8	Other	(20,311)	(18,573)	(17,063)	(24,088)	(19,630)
9	Tier 1 capital (A)	67,062	63,621	62,653	63,587	62,365
10	Tier 2 Capital					
11	Gross Tier 2 capital	11,866	11,981	11,607	11,817	9,203
12	Deductions	138	135	132	132	130
13	Tier 2 capital (B)	11,728	11,846	11,475	11,685	9,073
14	Total Available Capital (C) = (A+B)	78,790	75,467	74,128	75,272	71,438
15	Surplus Allowance and Eligible Deposits (D)	18,321	17,854	17,617	17,867	16,530

Base Solvency Buffer Components

16	Non-Participating Business					
17	Credit risk	12,149	11,828	11,668	11,720	11,571
18	Market risk	24,831	24,131	24,089	23,796	23,459
19	Insurance risk	29,245	28,535	27,936	28,152	25,194
20	Segregated fund risk	3,047	2,980	3,039	3,198	3,195
21	Credits for Adjustable Products	(5,531)	(5,428)	(5,366)	(5,481)	(4,488)
22	Participating Business					
23	Capital Requirements for Credit, Market and Insurance Risks for Participating Products, net of Par Credits	12,769	11,830	11,467	11,141	10,952
24	Diversification and Other Credits	(12,073)	(11,709)	(11,471)	(11,383)	(11,001)
25	Capital Requirements for Non-Participating and Participating Business, net of Credits	64,437	62,167	61,362	61,143	58,882
26	Operational risk	6,893	6,456	6,313	6,232	6,028
27	Subtotal of Base Solvency Buffer Components	71,330	68,623	67,675	67,375	64,910
28	Base Solvency Buffer (E) = 100% x Subtotal of Base Solvency Buffer Components	71,330	68,623	67,675	67,375	64,910
29	LICAT Total Ratio = (C+D)/E	136%	136%	136%	138%	136%
30	Excess Total Capital over Supervisory Target Ratio of 100% = (C+D) - 100% x E	25,781	24,698	24,070	25,764	23,058

* Under IFRS 17, Other Tier 1 capital includes the add-back for the Contractual Service Margin (CSM)

Other Financial Information

(Canadian \$ in millions unless otherwise stated and per share information, unaudited)

	2026 Q2	2026 Q1	2025 Q4	2025 Q3	2025 Q2	2026 Q2 vs. 2025 Q2	YTD 2026	YTD 2025	YTD 2026 vs. YTD 2025	Fiscal 2025
Common Share Statistics										
1 Share Price - Toronto (in Canadian \$) ¹										
2 high	58.22	52.97	50.50	44.54	46.37	26 %	58.22	46.37	26 %	50.50
3 low	47.53	44.23	43.04	41.08	36.93	29 %	44.23	36.93	20 %	36.93
4 close	57.52	47.92	49.95	43.36	43.54	32 %	57.52	43.54	32 %	49.95
5 Share Price - New York (in U.S \$) ²										
6 high	41.43	38.72	36.93	32.35	32.51	27 %	41.43	32.51	27 %	36.93
7 low	34.15	32.58	30.92	29.70	25.92	32 %	32.58	25.92	26 %	25.92
8 close	40.51	34.44	36.28	31.15	31.96	27 %	40.51	31.96	27 %	36.28
9 Common shares outstanding (millions)										
10 - end of period	1,662	1,672	1,677	1,690	1,703	(2)%	1,662	1,703	(2)%	1,677
11 - weighted average	1,667	1,676	1,683	1,697	1,710	(3)%	1,672	1,717	(3)%	1,703
12 - diluted weighted average	1,670	1,680	1,688	1,701	1,715	(3)%	1,675	1,722	(3)%	1,708
13 Dividend per common share paid in the quarter ³	0.485	0.485	0.440	0.440	0.440	10 %	0.970	0.880	10 %	1.760
14 Common share dividend payout ratio	40%	75%	53%	43%	45%	-5 pps	52%	71%	-19 pps	57%
15 Common share core dividend payout ratio	45%	46%	39%	38%	46%	-1 pps	45%	45%	0 pps	42%

Change in Common Shares Outstanding

16 Beginning Balance	1,672	1,677	1,690	1,703	1,718		1,677	1,729		1,729
17 Repurchased for cancellation	(10)	(8)	(13)	(14)	(15)		(18)	(27)		(54)
18 Issued under dividend reinvestment plans	-	-	-	-	-		-	-		-
19 Issued on exercise of stock options and deferred share units	-	3	-	1	-		3	1		2
20 Ending Balance	1,662	1,672	1,677	1,690	1,703		1,662	1,703		1,677

Foreign Exchange Information ⁴

21 Statements of Financial Position										
22 (CDN to \$ 1 US)	1.4188	1.3956	1.3707	1.3914	1.3645	4 %				
23 (CDN to 1 YEN)	0.0087	0.0088	0.0087	0.0094	0.0094	(8)%				
24 Statements of Income										
25 (CDN to \$ 1 US)	1.3840	1.3716	1.3939	1.3773	1.3837	0 %				
26 (CDN to 1 YEN)	0.0087	0.0087	0.0090	0.0093	0.0096	(9)%				

¹ The share prices are based on all Canadian trading venues, including the Toronto Stock Exchange.

² The share prices are based on all U.S. trading venues, including the New York Stock Exchange.

³ On August 5, 2026, the Board of Directors approved quarterly shareholders' dividend of 48.5 cents per share on the common shares of the Company, payable on or after September 21, 2026 to shareholders of record at the close of business on August 21, 2026.

⁴ Unless otherwise indicated, information contained in this supplement is in Canadian dollars. The exchange rates above are used for currency conversion from U.S. dollars and Japanese yen to Canadian dollars for financial statement purposes.

Glossary of Terms and Definitions

Accumulated Other Comprehensive Income (AOCI): A separate component of shareholders' equity which includes net unrealized gains or losses on financial instruments classified as fair value through other comprehensive income ("FVOCI"), net unrealized gains or losses on derivative instruments designated within an effective cash flow hedge, net unrealized gains or losses from the cost of hedging, unrealized foreign currency translation gains or losses, and insurance and reinsurance finance income or expenses reflected in other comprehensive income. These items have been recognized in other comprehensive income and may be subsequently reclassified to net income. AOCI also includes remeasurement of pension and other post-employment plans and real estate revaluation reserve. These items are recognized in other comprehensive income and will never be reclassified to net income.

Annuity: A contract which allows the contract holder to either (i) accumulate funds for retirement planning, or (ii) receive scheduled payments, either periodically for a specified period of time or until death.

- **Fixed Annuity:** The return to the contract holder is specified in the contract, i.e., the Company bears the investment risk.
- **Book Value Annuity:** An annuity which provides a declared rate of interest for a specified contract while offering a guarantee of principal amount.
- **Variable Annuity:** Funds are invested in segregated funds (also called separate accounts in the U.S.) and the return to the contract holder fluctuates according to the earnings of the underlying investments. In some instances, guarantees are provided.

Cash Flow Hedges: A hedge of the exposure to variability in cash flows associated with a recognized asset or liability, a forecasted transaction or a foreign currency risk in an unrecognized firm commitment that is attributable to a particular risk and could affect reported net income.

Corporate Owned Life Insurance (COLI): Life insurance purchased by organizations, predominantly to finance non-qualified executive deferred compensation plans.

Deferred Acquisition Costs (DAC): Costs directly attributable to the acquisition of new business, principally agents' compensation, which are capitalized on the Company's balance sheet and amortized into income over a specified period.

Fair Value: Amount of consideration that would be agreed upon, at the measurement date, in an orderly transaction between knowledgeable, willing parties who are under no compulsion to act.

Impaired Assets: Mortgages, bonds and other investment securities in default where there is no longer reasonable assurance of collection.

Institutional Clients: Organizations that are non-Manulife-affiliated for which Manulife provides investment management services. Such clients include pensions, endowments and other external investment managers and wealth management organizations.

Investment Contracts: Products that do not contain insurance risk (as defined under IFRS) and are accounted for as financial liabilities at amortized cost or fair value.

Life Insurance Capital Adequacy Test (LICAT): The LICAT regulatory capital regime is governed by the Office of the Superintendent of Financial Institutions (OSFI). The LICAT ratio compares the qualifying regulatory capital resources of a life insurance company to its required capital, each as specified under OSFI's LICAT guideline.

Universal Life Insurance: A form of permanent life insurance with flexible premiums. The customer may vary the premium payment and death benefit within certain restrictions. The contract is credited with a rate of interest based on the return of a portfolio of assets held by the Company, possibly with a minimum rate guarantee, which may be reset periodically at the discretion of the Company.

Variable Universal Life Insurance: A form of permanent life insurance with flexible premiums in which the cash value and possibly the death benefit of the policy fluctuate according to the investment performance of segregated funds (or separate accounts).

Fair Value through Profit or Loss (FVTPL) and Fair Value through Other Comprehensive Income (FVOCI): Under IFRS 9, financial assets are classified as FVTPL, FVOCI, or as amortized cost. The classification depends on their contractual terms and the business model for managing the assets.

Onerous contracts: An insurance contract is onerous at the date of initial recognition if the fulfilment cash flows allocated to the contract and premiums, acquisition expenses and commissions arising from the contract at the date of initial recognition, in total are a net outflow (a loss at initial recognition).

Actual exchange rate basis ("AER")

Quarterly amounts stated on an actual exchange rate basis are calculated using actual income statement and statement of financial position exchange rates for the respective periods as appropriate.

Constant exchange rate basis ("CER")

Quarterly amounts stated on a constant exchange rate basis are calculated using Q2 2026 income statement and statement of financial position exchange rates as appropriate. Such financial measures may be stated on a constant exchange rate basis or the percentage growth / decline in the financial measure on a constant exchange rate basis.

NM: Represents percentage variance in excess of 1000%, assessed as not meaningful 'nm'.

General Information

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CIBC Mellon Trust Company
1-800-783-9495
www.cibcmellon.com/investor

United States
Mellon Investor Services
1-800-249-7702
www.melloninvestor.com

Common Stock

Common Stock of Manulife Financial is traded on:

<u>Stock Exchange</u>	<u>Symbol</u>
Toronto	MFC
New York	MFC
Hong Kong	945
Philippines	MFC

Investor Information

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Company Rating Information

The following credit rating agencies each assigned financial strength ratings to our main operating subsidiaries, The Manufacturers Life Insurance Company and John Hancock Life Insurance Company (U.S.A.), thereby recognizing these companies as having strong credit ratings in the insurance industry. Credit agencies include AM Best Company ("AM Best"), DBRS Limited and affiliated entities ("Morningstar DBRS"), Fitch Ratings Inc. ("Fitch"), Moody's Investors Service Inc. ("Moody's"), and S&P Global Ratings ("S&P").

The Manufacturers Life Insurance Company		(as at August 5, 2026)
Purpose	Rating agency	Rating
Financial strength	S&P	AA-
	Moody's	Aa3
	Fitch	AA
	Morningstar DBRS	AA
	AM Best	A+ (Superior)

John Hancock Life Insurance Company (U.S.A)		(as at August 5, 2026)
Purpose	Rating agency	Rating
Financial strength	S&P	AA-
	Moody's	Aa3
	Fitch	AA
	Morningstar DBRS	not rated
	AM Best	A+ (Superior)