

# Second Quarter Report to Shareholders

Three and six months ended June 30, 2025



Manulife Financial Corporation ("Manulife" or the "Company") reported its second quarter results for the period ended June 30, 2025, delivering continued strong momentum in new business growth and strong earnings growth in our highest potential businesses.<sup>1</sup>

#### Key highlights for the second quarter of 2025 ("2Q25") include:

- Core earnings<sup>2</sup> of \$1.7 billion, a 2% decrease on a constant exchange rate basis<sup>3</sup> compared with the second quarter of 2024 ("2Q24")
  - Excluding the impact of the change in expected credit loss ("ECL"), core earnings was \$1.8 billion, up 2% from 2Q24<sup>2,3</sup>
- Net income attributed to shareholders of \$1.8 billion, an increase of \$0.7 billion compared with 2Q24
- Core EPS<sup>4</sup> of \$0.95, up 2%<sup>3</sup> from 2Q24. EPS of \$0.98, up 88%<sup>3</sup> from 2Q24
  - Excluding the impact of the change in ECL, core EPS was \$0.99, up 7% from 2Q24<sup>3,4</sup>
- Core ROE<sup>4</sup> of 15.0% and ROE of 15.6%
- LICAT ratio<sup>5</sup> of 136%
- APE sales up 15%<sup>6</sup>, new business CSM up 37%<sup>3</sup> and new business value ("NBV") up 20%<sup>6</sup> from 2Q24<sup>7,8</sup>
- Global Wealth and Asset Management ("Global WAM") net inflows<sup>6</sup> of \$0.9 billion, up from \$0.1 billion in 2Q24
- Announced today the agreement to acquire a 75% stake in Comvest Credit Partners, adding US\$14.7 billion<sup>9</sup> to our Global WAM platform. The transaction is expected to close in the fourth quarter of 2025<sup>10</sup>

"Our second-quarter results underscore the strength and resilience of our global franchise, as we continue to deliver high-quality growth across a diversified portfolio. All three insurance segments achieved over 30% growth year over year in new business CSM, clear evidence of our momentum and future earnings potential. Notably, Asia continued to generate strong APE sales and increased NBV margin sequentially. Global WAM further expanded its core EBITDA margin and delivered double-digit core earnings growth compared with the prior year quarter.

"It's an incredible privilege to lead Manulife and I'm energized by the passion and performance of this team. We are building on a strong foundation and are well-positioned to navigate a dynamic macroeconomic landscape with clarity and purpose. As we write Manulife's next chapter, I'm confident our strong commitment to customers, digital and Al-enabled solutions, will set new standards for excellence, efficiency, and sustainable growth across our global franchise.

"Investing in our high-potential businesses with strategically focused intent is critical, and I'm excited to announce our acquisition of Comvest Credit Partners, adding highly complementary and scaled capabilities in private credit, an asset-strategy that we believe will contribute to future growth across our Global Wealth and Asset Management lines of business."

#### - Phil Witherington, Manulife President & Chief Executive Officer

"While core EPS growth was dampened by headwinds related to unfavourable life insurance claims experience in the U.S. and strengthened expected credit loss provisions, the underlying fundamentals of our businesses remained robust and we are reporting strong earnings growth in Global WAM, Asia and Canada. This is supported by our continued expense discipline which drove a 3% reduction in overall core expenses compared with 2Q24.<sup>2</sup> Book value per common share was resilient with a 5% increase year over year, and we continue buying back common shares, including \$1.1 billion since the start of the year, demonstrating our steadfast commitment to enhancing shareholder value."

#### - Colin Simpson, Manulife Chief Financial Officer

Highest potential businesses include Asia segment, Global Wealth and Asset Management, Canada group benefits and North American behavioural insurance products.

<sup>&</sup>lt;sup>2</sup> Core earnings, core earnings excluding the impact of the change in ECL and core expenses are non-GAAP financial measures. For more information on non-GAAP and other financial measures, see "Non-GAAP and other financial measures" in our 2Q25 Management's Discussion and Analysis ("2Q25 MD&A").

<sup>&</sup>lt;sup>3</sup> Percentage growth/declines in core earnings, core earnings excluding the impact of the change in ECL, diluted core earnings per common share ("core EPS"), diluted earnings (loss) per share ("EPS"), core EPS excluding the impact of the change in ECL and new business contractual service margin net of NCI ("new business CSM") are stated on a constant exchange rate basis and are non-GAAP ratios.

<sup>&</sup>lt;sup>4</sup> Core EPS, core EPS excluding the impact of the change in ECL, core ROE and core EBITDA margin are non-GAAP ratios.

<sup>5</sup> Life Insurance Capital Adequacy Test ("LICAT") ratio of The Manufacturers Life Insurance Company ("MLI") as at June 30, 2025. LICAT ratio is disclosed under the Office of the Superintendent of Financial Institutions Canada's ("OSFI's") Life Insurance Capital Adequacy Test Public Disclosure Requirements guideline.

<sup>&</sup>lt;sup>6</sup> For more information on APE sales, new business value ("NBV"), net flows and new business value margin ("NBV margin"), see "Non-GAAP and other financial measures" in our 2Q25 MD&A. In this news release, percentage growth/decline in APE sales and NBV are stated on a constant exchange rate basis.

<sup>&</sup>lt;sup>7</sup> 2024 quarterly and year-to-date core earnings, NBV, core EPS, core ROE, adjusted BV per common share, and financial leverage ratio have been updated to align with the presentation of Global Minimum Taxes ("GMT") in 2025. See section A7 "Global Minimum Taxes (GMT)" in our 2Q25 MD&A for more information.

Refers to "Results at a Glance" for 2Q25 and 2Q24 results.

Includes Comvest fee paying AUM of US\$11 billion and Comvest committed capital of US\$3.7 billion.

Subject to customary closing conditions and approvals. See "Caution regarding forward-looking statements" below. See the press release announcing the acquisition for further details on the transaction and Comvest Credit Partners.

#### Results at a Glance

Quarterly Result			rly Results			YTD	Results		
(\$ millions, unless otherwise stated)		2Q25		2Q24	Change	2025		2024	Change
Net income attributed to shareholders <sup>1</sup>	\$	1,789	\$	1,042	72%	\$ 2,274	\$	1,908	16%
Core earnings <sup>2</sup>	\$	1,726	\$	1,737	(2)%	\$ 3,493	\$	3,447	(2)%
EPS (\$)	\$	0.98	\$	0.52	88%	\$ 1.23	\$	0.97	23%
Core EPS (\$) <sup>2</sup>	\$	0.95	\$	0.91	2%	\$ 1.94	\$	1.82	3%
ROE		15.6%		9.0%	6.6 pps	9.7%		8.5%	1.2 pps
Core ROE <sup>2</sup>		15.0%		15.7%	(0.7) pps	15.3%		16.0%	(0.7) pps
Book value per common share (\$)	\$	24.90	\$	23.71	5%	\$ 24.90	\$	23.71	5%
Adjusted BV per common share (\$) <sup>2,3</sup>	\$	35.78	\$	33.32	7%	\$ 35.78	\$	33.32	7%
Financial leverage ratio (%) <sup>2,3</sup>		23.6%		25.0%	(1.4) pps	23.6%		25.0%	(1.4) pps
APE sales	\$	2,230	\$	1,907	15%	\$ 4,919	\$	3,790	26%
New business CSM	\$	882	\$	628	37%	\$ 1,789	\$	1,286	34%
NBV <sup>2</sup>	\$	846	\$	691	20%	\$ 1,753	\$	1,332	27%
Global WAM net flows (\$ billions) <sup>4</sup>	\$	0.9	\$	0.1	417%	\$ 1.4	\$	6.8	(80)%

#### **Results by Segment**

Quarterly Results						YTD Results					
	2Q25		2Q24	Change		2025		2024	Change		
\$	600	\$	424	44%	\$	1,035	\$	694	49%		
	520		449	13%		1,012		914	10%		
	1,233		920	31%		2,645		1,870	41%		
	480		349	34%		978		713	36%		
	451		346	28%		908		669	35%		
\$	390	\$	79	394%	\$	612	\$	352	74%		
	419		402	4%		793		766	4%		
	345		520	(34)%		836		970	(14)%		
	100		76	32%		191		146	31%		
	161		159	1%		341		316	8%		
\$	26	\$	98	(73)%	\$	(371)	\$	18	- %		
	141		303	(53)%		392		638	(39)%		
	130		93	40%		250		206	21%		
	86		54	59%		156		126	24%		
	46		41	12%		94		78	21%		
\$	482	\$	350	36%	\$	925	\$	715	25%		
	463		386	19%		917		735	22%		
	43.8		41.4	5%		94.1		86.9	5%		
	1,005		933	7%		1,022		917	9%		
	30.1%		26.3%	380 bps		29.2%		25.9%	330 bps		
	\$	\$ 600 520 1,233 480 451 \$ 390 419 345 100 161 \$ 26 141 130 86 46 \$ 482 463 43.8 1,005	\$ 600 \$ 520 1,233 480 451 \$ 390 \$ 419 345 100 161 \$ 26 \$ 141 130 86 46 \$ 463 43.8 1,005	\$ 600 \$ 424 520 449 1,233 920 480 349 451 346 \$ 390 \$ 79 419 402 345 520 100 76 161 159 \$ 26 \$ 98 141 303 130 93 86 54 46 41 \$ 482 \$ 350 463 386 43.8 41.4 1,005 933	\$ 600 \$ 424	\$ 600 \$ 424	2Q25         2Q24         Change         2025           \$ 600         \$ 424         44%         \$ 1,035           520         449         13%         1,012           1,233         920         31%         2,645           480         349         34%         978           451         346         28%         908           \$ 390         \$ 79         394%         \$ 612           419         402         4%         793           345         520         (34)%         836           100         76         32%         191           161         159         1%         341           \$ 26         \$ 98         (73)%         \$ (371)           141         303         (53)%         392           130         93         40%         250           86         54         59%         156           46         41         12%         94           \$ 482         \$ 350         36%         \$ 925           463         386         19%         917           43.8         41.4         5%         94.1           1,005         933 <td>2Q25         2Q24         Change         2025           \$ 600         \$ 424         44%         \$ 1,035         \$ 520         449         13%         1,012         1,233         920         31%         2,645         480         349         34%         978         451         346         28%         908           \$ 390         \$ 79         394%         \$ 612         \$ 419         402         4%         793         345         520         (34)%         836         100         76         32%         191         161         159         1%         341           \$ 26         \$ 98         (73)%         \$ (371)         \$ 341           \$ 26         \$ 98         (73)%         \$ (371)         \$ 341           \$ 26         \$ 98         (73)%         \$ (371)         \$ 341           \$ 26         \$ 98         (73)%         \$ (371)         \$ 342           \$ 130         93         40%         250         86         54         59%         156         46         41         12%         94           \$ 482         \$ 350         36%         \$ 925         \$ 463         386         19%         917         43.8         41.4</td> <td>\$ 600 \$ 424</td>	2Q25         2Q24         Change         2025           \$ 600         \$ 424         44%         \$ 1,035         \$ 520         449         13%         1,012         1,233         920         31%         2,645         480         349         34%         978         451         346         28%         908           \$ 390         \$ 79         394%         \$ 612         \$ 419         402         4%         793         345         520         (34)%         836         100         76         32%         191         161         159         1%         341           \$ 26         \$ 98         (73)%         \$ (371)         \$ 341           \$ 26         \$ 98         (73)%         \$ (371)         \$ 341           \$ 26         \$ 98         (73)%         \$ (371)         \$ 341           \$ 26         \$ 98         (73)%         \$ (371)         \$ 342           \$ 130         93         40%         250         86         54         59%         156         46         41         12%         94           \$ 482         \$ 350         36%         \$ 925         \$ 463         386         19%         917         43.8         41.4	\$ 600 \$ 424		

<sup>&</sup>lt;sup>1</sup> Percentage growth/decline in net income attributed to shareholders is stated on a constant exchange rate basis and is a non-GAAP ratio.

<sup>&</sup>lt;sup>2</sup> 2024 quarterly and year-to-date core earnings, NBV, core EPS, core ROE, adjusted BV per common share, and financial leverage ratio have been updated to align with the presentation of Global Minimum Taxes ("GMT") in 2025. See section A7 "Global Minimum Taxes (GMT)" in our 2Q25 MD&A for more information.

Financial leverage ratio and adjusted book value per common share are non-GAAP ratios.

<sup>&</sup>lt;sup>4</sup> For more information on net flows, gross flows and average asset under management and administration ("average AUMA"), see "Non-GAAP and other financial measures" in our 2Q25 MD&A. In this news release, percentage growth/declines in net flows, gross flows, and average AUMA are stated on a constant exchange rate basis.

#### **Strategic Highlights**

# We are embedding Al across our business, accelerating our journey to become a Digital, Customer Leader and earning the top spot for Al maturity in our industry

In Global WAM, we launched an Al-powered sales enablement solution in U.S. Retirement, delivering real-time insights and personalized content to enhance our sales operation and productivity, improve our sales close ratio, and drive revenue growth. This doubled the number of sales opportunities compared with 2Q24 and reduced the time spent on information searches by over 50%.

In Asia, we rolled out VOICE in Singapore and Japan, a multi-signal dashboard that includes call trend analysis, net sentiment scores, topic trends and deep dive insights from call center transcripts. VOICE utilizes GenAl to categorize data, find correlations, and customize insights by analyzing near real-time trends from customer interactions. These insights help us to better understand customer sentiment and key interests, enhance services, improve training, and identify opportunities to better deliver value to our customers.

In the U.S., we launched a GenAl functionality in long-term care ("LTC") to enhance automated claims processing to strengthen the value of our LTC business and provide insights for future innovations.

In Canada, we launched an end-to-end digital travel insurance platform that modernizes the distributor experience and simplifies the purchasing process for Canadians and their families.

We were ranked first in the life insurance sector for AI maturity in the inaugural Evident AI Index for Insurance<sup>1</sup>, ranking in the top five across the insurance industry overall. Our strong performance, particularly around Leadership and Transparency, is a testament to the multi-year investments in AI across the Company, reflecting our capability in scaling AI effectively.

# We continue to strengthen our distribution capabilities and expand product offerings to meet evolving customer needs

In Asia, we demonstrated the strength of our agency force with a 23% year-over-year increase in the number of Million Dollar Round Table ("MDRT") members for Manulife Asia, positioning us as the third largest globally in 2025 MDRT membership.<sup>2</sup>

In addition, we became the first international life insurer to establish an office in the Dubai International Financial Centre<sup>3</sup> dedicated to advising on and offering life insurance contracts to high-net-worth ("HNW") customers. This strategic move deepens our presence in the Middle East and enhances our ability to address the growing wealth and protection needs of HNW and ultra-HNW individuals in the region.

In Global WAM, we continued to deliver comprehensive investment solutions by expanding our Global Retail product lineup with the launch of a diversified real assets strategy in Malaysia to help investors navigate market volatility. In addition, we introduced four new actively managed ETF series in Canada, enhancing access to diversified equity and fixed income exposures, to meet evolving investor needs.

Furthermore, we enhanced the Manulife iFUNDS platform, making it the first integrated digital wealth solution in Singapore that offers advisors a unified view of clients' Unit Trust and Investment-Linked Plan ("ILP") holdings. By integrating these into a single platform and incorporating Al-powered ILP analytics capabilities, the enhancements streamline portfolio oversight, accelerate transaction execution, and empower advisors to deliver more personalized and insightful financial guidance.

In Canada, we partnered with Maven Clinic, the world's largest virtual clinic for women's and family health<sup>4</sup>, to offer eligible Group Benefits members 24/7 virtual access to personalized support during some of their most important stages of life, including fertility, maternity, parenting, and menopause. This initiative addresses critical care gaps that impact women's health and workforce participation.

In the U.S., we expanded our wholesaling team to pursue more targeted growth strategies and accelerate our penetration within the U.S. HNW and mass affluent markets.

The Evident AI Index for Insurance assesses AI maturity across 30 of the most prominent insurance companies in North America and Europe, measuring progress across four key categories: Talent, Innovation, Leadership, and Transparency.

Announced in July 2025, based on 2024 new business sales.

The Dubai International Financial Centre is a special economic zone in Dubai designed to facilitate financial and business activities in the Middle East, Africa and South Asia region.

<sup>&</sup>lt;sup>4</sup> Maven Clinic, Meet Maven, 2024.

#### Resilient earnings with strong contributions from Global WAM and Asia<sup>1</sup>

#### Core earnings of \$1.7 billion in 2Q25 down 2% from 2Q24

Core earnings decreased as strong business growth in Global WAM, Asia and Canada was offset by unfavourable life insurance claims experience in the U.S. and strengthened ECL provisions.

- Asia core earnings increased 13%, reflecting continued business growth, favourable claims experience and improved impact of new business, partially offset by strengthened ECL provisions.
- Global WAM core earnings increased 19%, driven by higher net fee income from favourable market impacts over the past 12 months and positive net flows, higher performance fees and continued expense discipline, partially offset by the impact of lower fee spreads and higher taxes.
- Canada core earnings were up 4%, as business growth in Group Insurance and higher investment spreads more than
  offset the impacts of a release in ECL provision in 2Q24 and the RGA Canadian universal life reinsurance transaction.<sup>2</sup>
- U.S. core earnings decreased 53%, reflecting unfavourable life insurance claims experience, lower investment spreads and strengthened ECL provisions.
- · Corporate and Other core earnings improved by \$12 million, primarily driven by lower long-term incentive compensation.

#### Net Income attributed to shareholders of \$1.8 billion in 2Q25, \$0.7 billion higher compared with 2Q24

The \$0.7 billion increase in net income was driven by improved market experience. The net gain from market experience in 2Q25 reflects higher-than-expected returns on public equities and gains from derivatives and hedge accounting ineffectiveness, partially offset by lower-than-expected returns on alternative long-duration assets, mainly related to real estate and private equity investments.

#### Continued momentum in insurance new business results and positive net flows in Global WAM

# APE sales, new business CSM and NBV increased 15%, 37% and 20%, respectively, reflecting continued sales momentum and margin expansions

- Asia continued to generate strong growth in APE sales, new business CSM and NBV, with a year-over-year increase of 31%, 34% and 28%, respectively, reflecting higher sales volumes in Hong Kong and Asia Other.<sup>3</sup> NBV margin of 40.0% was approximately in line with the prior year quarter and increased sequentially.
- In Canada, APE sales decreased 34%, as strong participating life insurance sales were more than offset by the non-recurrence of a large-case Group Insurance sale in 2Q24. These sales results, combined with a more favourable product mix, drove a 1% increase in NBV. New business CSM increased 32%, reflecting the strong sales growth in Individual Insurance.
- U.S. delivered strong new business growth this quarter, increasing APE sales, new business CSM and NBV by 40%, 59% and 12%, respectively, reflecting continued demand for our accumulation insurance products.

#### Global WAM net inflows of \$0.9 billion in 2Q25, \$0.8 billion higher compared with net inflows of \$0.1 billion in 2Q24

- Retirement net inflows of \$2.0 billion in 2Q25 increased compared with net outflows of \$1.3 billion in 2Q24, reflecting higher retirement plan sales across all geographies and a large-case retirement plan redemption in the U.S. in 2Q24.
- Retail net outflows of \$3.2 billion in 2Q25 increased compared with net outflows of \$0.1 billion in 2Q24, driven by lower net
  sales through third-party intermediaries in North America and in money markets funds in mainland China. This is partially
  offset by higher net sales through our retail wealth platform.
- Institutional Asset Management net inflows of \$2.1 billion in 2Q25 increased compared with net inflows of \$1.4 billion in 2Q24, driven by lower redemptions in fixed income mandates, partially offset by higher redemptions in equity mandates.

#### New business growth continued to drive higher organic CSM and CSM balance

#### CSM<sup>4</sup> was \$22,316 million as at June 30, 2025

CSM increased \$189 million compared with December 31, 2024. Organic CSM movement contributed \$1,162 million of the increase for the first half of 2025, representing an 11%<sup>5</sup> growth on an annualized basis, primarily driven by the impact of new business, interest accretion and net favourable insurance experience, partially offset by amortization recognized in core earnings. Inorganic CSM movement was a decrease of \$973 million for the same period, primarily driven by the impacts of changes in foreign currency exchange rates. Post-tax CSM net of NCI<sup>6</sup> was \$18,527 million as at June 30, 2025.

<sup>1</sup> See section A1 "Profitability" in our 2Q25 MD&A for more information on notable items attributable to core earnings and net income attributed to shareholders.

<sup>&</sup>lt;sup>2</sup> The reinsurance transaction with RGA Life Reinsurance Company of Canada ("RGA Canadian Reinsurance Transaction") closed April 1, 2024.

<sup>&</sup>lt;sup>3</sup> Asia Other excludes Hong Kong and Japan.

<sup>&</sup>lt;sup>4</sup> Net of non-controlling interests ("NCI").

<sup>&</sup>lt;sup>5</sup> In this news release, percentage growth/decline in organic CSM is stated on a constant exchange rate basis.

Post-tax contractual service margin net of NCI ("post-tax CSM net of NCI") is a non-GAAP financial measure. For more information on non-GAAP and other financial measures, see "Non-GAAP and other financial measures" in our 2Q25 MD&A.

# MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis ("MD&A") is current as of August 6, 2025, unless otherwise noted. This MD&A should be read in conjunction with our unaudited Interim Consolidated Financial Statements for the three and six months ended June 30, 2025 and the MD&A and audited Consolidated Financial Statements contained in our 2024 Annual Report.

For further information relating to our risk management practices and risk factors affecting the Company, see "Risk Management and Risk Factors" and "Critical Actuarial and Accounting Policies" in the MD&A in our 2024 Annual Report ("2024 MD&A") and the "Risk Management" note to the Consolidated Financial Statements in our most recent annual and interim reports.

In this MD&A, the terms "Company", "Manulife", "we" and "our" mean Manulife Financial Corporation ("MFC") and its subsidiaries. All amounts are reported in Canadian dollars, unless otherwise indicated. Any information contained in, or otherwise accessible through, websites mentioned in this MD&A does not form a part of this document.

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# A TOTAL COMPANY PERFORMANCE

# A1 Profitability

	Quarterly Results							YTD Results				
(\$ millions, unless otherwise stated)		2Q25		1Q25		2Q24		2025		2024		
Net income (loss) attributed to shareholders	\$	1,789	\$	485	\$	1,042	\$	2,274	\$	1,908		
Core earnings <sup>(1),(2)</sup>	\$	1,726	\$	1,767	\$	1,737	\$	3,493	\$	3,447		
Diluted earnings (loss) per common share (\$)	\$	0.98	\$	0.25	\$	0.52	\$	1.23	\$	0.97		
Diluted core earnings per common share ("Core EPS") (\$)(2),(3)	\$	0.95	\$	0.99	\$	0.91	\$	1.94	\$	1.82		
ROE		15.6%		3.9%		9.0%		9.7%		8.5%		
Core return on shareholders' equity ("Core ROE")(2),(3)		15.0%		15.6%		15.7%		15.3%		16.0%		
Expense efficiency ratio <sup>(3)</sup>		45.5%		45.9%		45.4%		45.7%		45.3%		
General expenses	\$	1,140	\$	1,202	\$	1,225	\$	2,342	\$	2,327		
Core expenses <sup>(1)</sup>	\$	1,689	\$	1,776	\$	1,713	\$	3,465	\$	3,386		

<sup>(1)</sup> This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" below for more information.

#### Quarterly profitability

Manulife's net income attributed to shareholders was \$1,789 million in the second quarter of 2025 ("2Q25") compared with \$1,042 million in the second quarter of 2024 ("2Q24"). Net income attributed to shareholders is comprised of core earnings (consisting of items we believe reflect the underlying earnings capacity of the business), which amounted to \$1,726 million in 2Q25 compared with \$1,737 million in 2Q24, and items excluded from core earnings, which amounted to a net gain of \$63 million in 2Q25 compared with a net charge of \$695 million in 2Q24. The effective tax rate on net income (loss) attributed to shareholders was 15% in 2Q25 compared with 19% in 2Q24 due to differences in the jurisdictional mix of earnings.

Net income attributed to shareholders in 2Q25 increased \$747 million compared with 2Q24 reflecting improved market experience, with a net gain of \$113 million in 2Q25 compared with a net charge of \$665 million in 2Q24, which included realized losses of \$239 million in 2Q24 from the RGA Canadian Reinsurance Transaction<sup>1</sup>. The loss from reinsurance was primarily related to market experience from the sale of fair value through other comprehensive income ("FVOCI") debt instruments. There is an offsetting change in Other Comprehensive Income ("OCI") attributed to shareholders resulting in a neutral impact to book value. The net gain from market experience in 2Q25 primarily included higher-than-expected returns on public equity and gains from derivatives and hedge accounting ineffectiveness, partially offset by lower-than-expected returns on alternative long-duration assets ("ALDA"), mainly related to real estate and private equity investments.

Core earnings decreased \$11 million or 2% on a constant exchange rate basis² compared with 2Q24. The decline was driven by unfavourable U.S. life insurance claims experience from elevated mortality on policies with high face value, and a net increase in the provision for expected credit loss ("ECL"), and lower expected investment earnings. The reduction in core earnings was partially offset by higher core earnings in Global Wealth and Asset Management ("Global WAM"), largely reflecting an increase in net fee income³, higher performance fees and disciplined expense management, partially offset by the impact of lower fee spreads and higher taxes. In addition, growth in our insurance business, favourable claims experience in Asia and the improved impact of new business also contributed to higher core earnings. The impact of 2024 updates to actuarial methods and assumptions was neutral in the quarter. In addition, the RGA U.S. Reinsurance Transaction¹ and the RGA Canadian Reinsurance Transaction reduced core earnings by \$11 million and \$9 million, respectively, in 2Q25 compared with 2Q24.

<sup>(2) 2024</sup> year-to-date core earnings, core EPS and core ROE have been updated to align with the presentation of Global Minimum Taxes ("GMT") in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>(3)</sup> This item is a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" below for more information.

<sup>&</sup>lt;sup>1</sup> The reinsurance transaction with the Reinsurance Group of America, Incorporated ("RGA U.S. Reinsurance Transaction") closed January 1, 2025. The reinsurance transaction with the RGA Life Reinsurance Company of Canada ("RGA Canadian Reinsurance Transaction") closed April 1, 2024.

Percentage growth/declines in core earnings, pre-tax core earnings, total expenses, core expenses, general expenses, contractual service margin ("CSM") net of non-controlling interests ("NCI"), new business contractual service margin ("new business CSM"), assets under management and administration ("AUMA"), assets under management ("AUM"), core earnings before interest, taxes, depreciation and amortization ("core EBITDA"),and Manulife Bank average net lending assets are stated on a constant exchange rate basis. a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" below for more information.

The increase in Global WAM net fee income is due to higher average assets under management and administration ("average AUMA") from the favourable impact of markets over the last 12 months and positive net flows. For more information on average AUMA and net flows, see "Non-GAAP and Other Financial Measures" below.

Additional information on the change in ECL is presented in the table below:

	Quarterly Results							YTD Results		
(\$ millions, unaudited)		2Q25		1Q25		2Q24		2025		2024
Change in ECL										
Net new originations or purchases	\$	(14)	\$	-	\$	(2)	\$	(14)	\$	-
Changes to risk, parameters and models										
Credit migration		(76)		(4)		(46)		(80)		(66)
Parameter and model updates, and other		(12)		(42)		49		(54)		96
Total (increase) recovery in ECL, pre-tax	\$	(102)	\$	(46)	\$	1	\$	(148)	\$	30
Total (increase) recovery in ECL, post-tax	\$	(83)	\$	(38)	\$	1	\$	(121)	\$	25

The increase in the ECL provision of \$83 million post-tax in 2Q25 was primarily related to the credit migration of certain below-investment grade loan investments in the U.S. and parameter updates. The ECL provision was neutral in 2Q24, reflecting the positive macro environment, in particular improved equity markets, offset by credit migration.

Excluding the impact of the change in ECL in both 2Q25 and 2Q24, core earnings and core EPS increased 2%<sup>1</sup> and 7%<sup>1</sup>, respectively, on a constant exchange rate basis.

#### Year-to-date profitability

Net income attributed to shareholders for the six months ended June 30, 2025 was \$2,274 million compared with \$1,908 million for the six months ended June 30, 2024. Year-to-date core earnings amounted to \$3,493 million in 2025 compared with \$3,447 million in the same period of 2024, and items excluded from year-to-date core earnings amounted to a net charge of \$1,219 million in 2025 compared with a net charge of \$1,539 million<sup>2</sup> in the same period of 2024. The effective tax rate on year-to-date net income (loss) attributed to shareholders was 13% in 2025 compared with 20% for the same period in 2024 due to differences in the jurisdictional mix of earnings.

Year-to-date net income attributed to shareholders in 2025 increased \$366 million compared with the same period of 2024 primarily due to the impact of reinsurance transactions in 2025 compared with the same period of 2024. The RGA U.S. Reinsurance Transaction resulted in a year-to-date net loss attributed to shareholders of \$740 million in 2025 compared with a year-to-date net loss attributed to shareholders from the Global Atlantic Reinsurance Transaction<sup>3</sup> and the RGA Canadian Reinsurance Transaction of \$763 million and \$239 million, respectively, in the same period of 2024. The year-to-date net loss on all three transactions was primarily related to market experience from the sale of FVOCI debt instruments. There is an offsetting change in OCI attributed to shareholders resulting in a neutral impact to book value. Total year-to-date market experience was a net charge of \$1,219 million in 2025, reflecting the above-noted impact from reinsurance transactions, as well as lower-than-expected returns on ALDA mainly related to real estate and private equity investments.

Year-to-date core earnings in 2025 increased \$46 million compared with the same period of 2024. On a constant exchange rate basis, year-to-date core earnings were 2% lower compared with the same period of 2024, reflecting a net increase in the provision for ECL in 2025 compared with a release in 2024, unfavourable U.S. life insurance claims experience from elevated mortality on policies with high face value, lower expected investment earnings and a charge in 2025 for estimated losses from the California wildfires in our Property and Casualty ("P&C") Reinsurance business. The reduction in core earnings was partially offset by higher year-to-date core earnings in Global WAM, largely reflecting an increase in net fee income as noted above for the quarter, higher performance fees and disciplined expense management, partially offset by the impact of lower fee spreads and higher taxes. In addition, growth in our insurance business, favourable claims and insurance experience in Asia and Canada, respectively, and the improved impact of new business also contributed to higher core earnings. The year-to-date impact of 2024 updates to actuarial methods and assumptions was neutral. In addition, the RGA U.S. Reinsurance Transaction, the RGA Canadian Reinsurance Transaction, and the GA Reinsurance Transaction reduced year-to-date core earnings by \$14 million, \$13 million and \$4 million, respectively, in 2025 compared with the same period of 2024.

The year-to-date increase in the ECL provision of \$121 million post-tax in 2025 was driven by the same factors as noted above for the quarter, with increased provisions for parameter and model updates that reflect the impact of a challenging economic environment. The year-to date reduction in the provision of \$25 million post-tax in the same period of 2024 was primarily due to the same factors as noted above for 2Q24. Refer to the above Change in ECL table for details of the year-to-date change in ECL.

<sup>1</sup> This item is a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" below for more information.

<sup>&</sup>lt;sup>2</sup> 2024 year-to-date items excluded from core earnings has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

The reinsurance transaction with Global Atlantic ("GA Reinsurance Transaction") closed February 22, 2024, with an effective date of January 1, 2024.

Core earnings by segment is presented in the table below.

	Quarterly Results							YTD Re	Results	
(\$ millions, unaudited)		2Q25		1Q25		2Q24		2025		2024
Core earnings by segment <sup>(1)</sup>										
Asia	\$	720	\$	705	\$	616	\$	1,425	\$	1,242
Canada		419		374		402		793		766
U.S.		194		361		415		555		867
Global Wealth and Asset Management		463		454		386		917		735
Corporate and Other		(70)		(127)		(82)		(197)		(163)
Total core earnings	\$	1,726	\$	1,767	\$	1,737	\$	3,493	\$	3,447

<sup>(1) 2024</sup> quarterly and year-to-date core earnings by segment have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

The table below presents net income attributed to shareholders consisting of core earnings and items excluded from core earnings.

	Quarterly Results						YTD Results					
(\$ millions, unaudited)		2Q25	1Q25			2Q24		2025		2024		
Core earnings	\$	1,726	\$	1,767	\$	1,737	\$	3,493	\$	3,447		
Items excluded from core earnings:												
Market experience gains (losses) <sup>(1)</sup>		113		(1,332)		(665)		(1,219)		(1,444)		
Realized gains (losses) on debt instruments		(5)		(781)		(350)		(786)		(1,020)		
Derivatives and hedge accounting ineffectiveness		74		(77)		143		(3)		101		
Actual less expected long-term returns on public equity		217		(208)		11		9		227		
Actual less expected long-term returns on ALDA		(172)		(275)		(450)		(447)		(705)		
Other investment results		(1)		9		(19)		8		(47)		
Restructuring charge		-		-		-		-		-		
Reinsurance transactions, tax-related items and other (2),(3)		(50)		50		(30)		-		(95)		
Total items excluded from core earnings		63		(1,282)		(695)		(1,219)		(1,539)		
Net income (loss) attributed to shareholders	\$	1,789	\$	485	\$	1,042	\$	2,274	\$	1,908		

<sup>(1)</sup> Market experience was a net gain of \$113 million in 2Q25, driven by higher-than-expected returns on public equity and gains from derivatives and hedge accounting ineffectiveness, partially offset by lower-than-expected returns on ALDA mainly related to real estate and private equity investments and net realized losses from debt instruments which are classified as FVOCI. Market experience was a net charge of \$665 million in 2Q24, primarily driven by lower-than-expected returns on ALDA mainly related to private equity and real estate investments, net realized losses from the sale of debt instruments which are classified as FVOCI, of which \$273 million was related to the transfer of assets with respect to the RGA Canadian Reinsurance Transaction, and losses from unfavourable foreign exchange impacts. These were partially offset by a gain from derivatives and hedge accounting ineffectiveness and a modest gain from higher-than-expected returns on public equity.

Net income attributed to shareholders by segment is presented in the following table.

	Quarterly Results							YTD Re	sults	ults	
(\$ millions, unaudited)		2Q25		1Q25		2Q24		2025		2024	
Net income (loss) attributed to shareholders by segment											
Asia	\$	830	\$	624	\$	582	\$	1,454	\$	945	
Canada		390		222		79		612		352	
U.S.		36		(569)		135		(533)		27	
Global Wealth and Asset Management		482		443		350		925		715	
Corporate and Other		51		(235)		(104)		(184)		(131)	
Total net income attributed to shareholders	\$	1,789	\$	485	\$	1,042	\$	2,274	\$	1,908	

#### Expense efficiency ratio

The expense efficiency ratio is a financial measure which we use to measure progress on our strategic priority of expense efficiency and reflects expenses that flow directly through core earnings ("core expenses"). Core expenses include core general expenses, directly attributable maintenance expenses and directly attributable acquisition expenses for products measured using the premium allocation approach ("PAA") and for other products without a CSM. Core expenses exclude certain expenses directly attributable to acquiring new business that are capitalized into the CSM instead of flowing directly through core earnings.

Our focus on expense efficiency has enabled us to drive the benefits of scale across our businesses. We believe there are further opportunities to leverage our global scale and operating environment, streamline processes and further digitize our business. As a result, in 2024 we updated our medium-term target for the expense efficiency ratio from less than 50% to less than 45%.

<sup>(2)</sup> The 2Q25 net charge of \$50 million was primarily driven by an accounting true-up in Asia. The 2Q24 net charge of \$30 million mainly included a charge of \$43 million related to the acquisition of CQS, a charge of \$42 million related to GMT and a charge of \$25 million related to a reinsurance recapture in Asia, partially offset by a gain of \$34 million related to the RGA Canadian Reinsurance transaction and other tax-related true-ups of \$44 million. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>3) 2024</sup> year-to-date comparative has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

#### Quarterly expense efficiency ratio

The **expense efficiency ratio** was 45.5% in 2Q25, compared with 45.4% in 2Q24. The slight increase in the ratio compared with 2Q24 is attributed to a 3% decrease in pre-tax core earnings<sup>1</sup> partially offset by a 3% decrease in core expenses. The reduction in core expenses was primarily a result of disciplined expense management in Global WAM and lower expenses in Corporate and Other largely due to lower long-term incentive compensation.

As noted above, general expenses are a component of core expenses. Total 2Q25 general expenses decreased 7% on an actual exchange rate basis and 8% on a constant exchange rate basis compared with 2Q24, driven by the items noted above related to the overall increase in core expenses and items excluded from core earnings. General expenses excluded from core earnings were not significant in 2Q25 and primarily consisted of expenses related to the acquisition of CQS in 2Q24.

#### Year-to-date expense efficiency ratio

The year-to-date **expense efficiency ratio** was 45.7% in 2025, compared with 45.3% in the same period of 2024. The 0.4 percentage point increase in the year-to-date ratio compared with the same period of 2024 reflects a 2% decrease in year-to-date pre-tax core earnings and year-to-date core expenses consistent with the same period of 2024. Year-to-date core expenses reflect higher workforce related costs, and the inclusion of an extra quarter of ongoing operating expenses in 2025 related to our acquisition of CQS by Global WAM in 2Q24, offset by disciplined expense management in Global WAM.

General expenses are a component of core expenses. Total year-to-date general expenses in 2025 increased 1% on an actual exchange rate basis and decreased 1% on a constant exchange rate basis compared with the same period of 2024, driven by similar items noted above for year-to-date core expenses, as well as a reallocation of amounts within core expenses from directly attributable maintenance to general expenses, and items excluded from core earnings. Year-to-date general expenses excluded from core earnings were not substantial in 2025, and primarily consisted of expenses related to the acquisition of CQS in 2024.

#### A2 Business Performance

	Q	uarterly	Results		YTD Results				
(\$ millions, unless otherwise stated) (unaudited)	2Q25		1Q25		2Q24		2025		2024
Asia APE sales	\$ 1,705	\$	2,027	\$	1,259	\$	3,732	\$	2,540
Canada APE sales	345		491		520		836		970
U.S. APE sales	180		171		128		351		280
Total APE sales <sup>(1)</sup>	2,230		2,689		1,907		4,919		3,790
Asia new business value <sup>(2)</sup>	622		657		474		1,279		909
Canada new business value	161		180		159		341		316
U.S. new business value	63		70		58		133		107
Total new business value <sup>(1),(2)</sup>	846		907		691		1,753		1,332
Asia new business CSM <sup>(3)</sup>	663		715		478		1,378		969
Canada new business CSM	100		91		76		191		146
U.S. new business CSM	119		101		74		220		171
Total new business CSM <sup>(3)</sup>	882		907		628		1,789		1,286
Asia CSM net of NCI	15,786	1	5,904		13,456		15,786		13,456
Canada CSM	4,133		4,052		3,769		4,133		3,769
U.S. CSM	2,386		2,329		3,522		2,386		3,522
Corporate and Other CSM	11		11		11		11		11
Total CSM net of NCI	22,316	2	2,296		20,758		22,316		20,758
Post-tax CSM net of NCI <sup>(2),(4)</sup>	18,527	1	8,524		17,150		18,527		17,150
Global WAM gross flows (\$ billions) <sup>(1)</sup>	43.8		50.3		41.4		94.1		86.9
Global WAM net flows (\$ billions) <sup>(1)</sup>	0.9		0.5		0.1		1.4		6.8
Global WAM assets under management and administration (\$billions) <sup>(4)</sup>	1,039.0	1,	026.3		943.9		1,039.0		943.9
Global WAM total invested assets (\$ billions)	10.4		10.0		9.0		10.4		9.0
Global WAM segregated funds net assets (\$ billions)	295.5		287.6		270.1		295.5		270.1
Total assets under management and administration (\$ billions) <sup>(4),(5)</sup>	1,608.2	1,	603.1		1,481.5		1,608.2		1,481.5
Total invested assets (\$ billions) <sup>(5)</sup>	438.5		445.7		410.6		438.5		410.6
Segregated funds net assets (\$ billions) <sup>(5)</sup>	436.6		428.6		406.1		436.6		406.1

<sup>(1)</sup> For more information on this metric, see "Non-GAAP and Other Financial Measures" below.

<sup>(2) 2024</sup> quarterly and year-to-date new business value and post-tax CSM net of NCI have been updated to include the impact of GMT, consistent with 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>(3)</sup> New business CSM is net of NCI.

<sup>(4)</sup> This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" below for more information.

 $<sup>^{(5)}</sup>$  See section A4 below for more information.

<sup>1</sup> This is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" below for more information.

Annualized premium equivalent ("APE") sales were \$2.2 billion in 2Q25, an increase of 15%<sup>1</sup> compared with 2Q24, new business value ("NBV") was \$846 million in 2Q25, an increase of 20%<sup>1</sup> compared with 2Q24 and new business CSM was \$882 million, an increase of 37% compared with 2Q24. New business results by segment were as follows:

- Asia continued to generate strong growth in APE sales, NBV and new business CSM in 2Q25, with an increase of 31%, 28%, and 34%, respectively, compared with 2Q24, reflecting higher sales volumes in Hong Kong and Asia Other.<sup>2</sup> NBV margin<sup>3</sup> of 40.0% was approximately in line with 2Q24, and increased sequentially compared with the first quarter of 2025 ("1Q25").
- Canada APE sales decreased 34% in 2Q25, as strong participating life insurance sales were more than offset by the non-recurrence of a large-case Group Insurance sale in 2Q24. These sales results, combined with a more favourable product mix, drove a 1% increase in NBV. New business CSM increased 32% compared with 2Q24, reflecting the strong sales growth in Individual Insurance.
- U.S. delivered strong new business growth in 2Q25, increasing APE sales, NBV and new business CSM by 40%, 12% and 59%, respectively, compared with 2Q24, reflecting continued demand for our accumulation insurance products.

Year-to-date APE sales were \$4,919 million in 2025, an increase of 26% compared with the same period of 2024, year-to-date NBV was \$1,753 million in 2025, an increase of 27% compared with the same period of 2024 and year-to-date new business CSM was \$1,789 million in 2025, an increase of 34% compared with the same period of 2024. New business results by segment were as follows:

- Asia year-to-date APE sales, NBV and new business CSM increased 41%, 35%, and 36%, respectively, in 2025 compared with the same period of 2024, reflecting higher sales volumes in Hong Kong and Asia Other. NBV margin was 39.0% in 2025 compared with 41.3% in the same period of 2024.
- Canada year-to-date APE sales decreased 14% in 2025 compared with the same period of 2024, driven by similar factors
  as mentioned above for the quarter. These sales results, combined with a more favourable product mix, drove an 8%
  increase in year-to-date NBV. New business CSM increased 31% compared with the same period of 2024, reflecting the
  strong sales growth in Individual Insurance.
- U.S. delivered strong new business growth in 2025, increasing year-to-date APE sales, NBV and new business CSM by 21%, 21% and 24%, respectively, compared with the same period of 2024, reflecting continued demand for our accumulation insurance products.

**CSM** net of **NCI** was \$22,316 million as at June 30, 2025, an increase of \$189 million compared with December 31, 2024. Organic CSM movement was an increase of \$1,162 million in the first half of 2025, representing an 11% growth on an annualized basis<sup>4</sup>, primarily driven by the impact of new business, interest accretion and net favourable insurance experience, partially offset by amortization recognized in core earnings. Inorganic CSM movement was a decrease of \$973 million in the first half of 2025, driven by the unfavourable impacts of changes in foreign currency exchange rates as well as the net impact of both reinsurance transactions and markets.

Global WAM reported net inflows were \$0.9 billion in 2Q25 compared with net inflows of \$0.1 billion in 2Q24:

- Retirement net inflows of \$2.0 billion in 2Q25 increased compared with net outflows of \$1.3 billion in 2Q24, reflecting higher retirement plan sales across all geographies and a large-case retirement plan redemption in the U.S. in 2Q24.
- Retail net outflows of \$3.2 billion in 2Q25 increased compared with net outflows of \$0.1 billion in 2Q24, driven by lower net
  sales through third-party intermediaries in North America and in money markets funds in mainland China. This is partially
  offset by higher net sales through our retail wealth platform.
- Institutional Asset Management net inflows of \$2.1 billion in 2Q25 increased compared with net inflows of \$1.4 billion in 2Q24, driven by lower redemptions in fixed income mandates, partially offset by higher redemptions in equity mandates.

Year-to-date net inflows were \$1.4 billion in 2025, compared with net inflows of \$6.8 billion in the same period of 2024. The decrease was primarily driven by net outflows in Retail, due to lower net sales through third party intermediaries, partially offset by higher net sales through our retail wealth platform, and higher net outflows in Retirement, due to higher retirement plan redemptions and higher net member withdrawals in North America. This was partially offset by increased net inflows in Institutional Asset Management, driven by lower redemptions in fixed income mandates.

Percentage growth/declines in APE sales and NBV are stated on a constant exchange rate basis.

Asia Other excludes Hong Kong and Japan.

<sup>&</sup>lt;sup>3</sup> For more information on this metric, see "Non-GAAP and Other Financial Measures" below. In addition, 2024 NBV margin was updated to include the impact of GMT, consistent with 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>&</sup>lt;sup>4</sup> Percentage growth/declines in organic CSM is stated on a constant exchange rate basis.

# A3 Financial Strength

	Quarterly Results								YTD Results				
(unaudited)		2Q25		1Q25		2Q24		2025		2024			
MLI's LICAT ratio <sup>(1)</sup>		136%		137%		139%		136%		139%			
Financial leverage ratio <sup>(2),(3)</sup>		23.6%		23.9%		25.0%		23.6%		25.0%			
Consolidated capital (\$ billions) <sup>(3),(4)</sup>	\$	78.0	\$	80.4	\$	76.4	\$	78.0	\$	76.4			
Book value per common share (\$)	\$	24.90	\$	25.88	\$	23.71	\$	24.90	\$	23.71			
Adjusted book value per common share (\$) <sup>(2),(3)</sup>	\$	35.78	\$	36.66	\$	33.32	\$	35.78	\$	33.32			

<sup>(1)</sup> This item is disclosed under the Office of the Superintendent of Financial Institutions ("OSFI") Life Insurance Capital Adequacy Test Public Disclosure Requirements guideline.

The Life Insurance Capital Adequacy Test ("LICAT") ratio for The Manufacturers Life Insurance Company ("MLI") as at June 30, 2025 was 136% compared with 137% as at March 31, 2025. The decrease was driven by common share buybacks, the net redemption of subordinated debt, and market movements, partially offset by an update from OSFI to lower the capital charge on certain infrastructure assets in Canada.

MFC's LICAT ratio was 124% as at June 30, 2025 compared with 126% as at March 31, 2025, with the decrease driven by similar factors that impacted the movement in MLI's LICAT ratio. The difference between the MLI and MFC ratios as at June 30, 2025 was largely due to the \$6.3 billion of MFC senior debt outstanding that does not qualify as available capital at the MFC level but, based on the form it was down-streamed, qualifies as regulatory capital for MLI.

**MFC's financial leverage ratio** as at June 30, 2025 was 23.6%, a decrease of 0.3 percentage points from 23.9% as at March 31, 2025. The decrease was driven by the net redemption of capital instruments<sup>1</sup> and the impact of a stronger Canadian dollar on foreign currency denominated debt, partially offset by a decrease in total equity. The decrease in total equity was driven mainly by dividends, common share buybacks, and total comprehensive income, which was also impacted by a stronger Canadian dollar and market movements.

**MFC's consolidated capital** was \$78.0 billion as at June 30, 2025, a decrease of \$1.9 billion compared with \$79.9 billion as at December 31, 2024. The decrease was primarily driven by a decrease in total equity and the net redemption of capital instruments, partially offset by higher post-tax CSM<sup>2</sup>. The decrease in total equity was mainly driven by dividends and common share buybacks, and total comprehensive income, which was also impacted by a stronger Canadian dollar and market movements.

**Cash and cash equivalents and marketable securities**<sup>3</sup> was \$260.8 billion as at June 30, 2025 compared with \$263.3 billion as at December 31, 2024. The decrease of \$2.5 billion was primarily driven by the impact of unfavourable changes in foreign exchange rates, partially offset by the impact of lower interest rates, and growth in equity markets.

**Book value per common share** as at June 30, 2025 was \$24.90, a 3% decrease compared with \$25.63 as at December 31, 2024. The number of common shares outstanding was 1,703 million as at June 30, 2025, a net decrease of 26 million shares from 1,729 million as at December 31, 2024, primarily driven by common share buybacks. On February 19, 2025, we announced a new Normal Course Issuer Bid to purchase for cancellation up to 51.5 million shares, representing approximately 3% of outstanding common shares.

**Adjusted book value per common share** as at June 30, 2025 was \$35.78, a 1% decrease compared with \$36.25 as at December 31, 2024, driven by a decrease in the adjusted book value<sup>2</sup> and a lower number of common shares outstanding. Adjusted book value decreased \$1.7 billion due to a reduction in total common shareholders' equity partially offset by an increase in post-tax CSM, net of NCI. The decrease in common shareholders' equity was mainly driven by dividends and common share buybacks, and total comprehensive income, which was also impacted by a stronger Canadian dollar and market movements.

# A4 Assets under Management and Administration ("AUMA")

AUMA as at June 30, 2025 was \$1.6 trillion, an increase of 3% compared with December 31, 2024, primarily due to the favourable impact of equity markets, partially offset by the transfer of invested assets related to the RGA U.S. Reinsurance Transaction. Total invested assets decreased 1% on an actual exchange rate basis, primarily due to the impact of the RGA U.S. Reinsurance Transaction. Segregated funds net assets were in line on an actual exchange rate basis.

<sup>(2)</sup> This item is a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" below for more information.

<sup>(3) 2024</sup> financial leverage ratio, consolidated capital and adjusted book value per common share have been updated to include the impact of GMT, consistent with 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>(4)</sup> This item is a capital management measure. For more information on this metric, see "Non-GAAP and Other Financial Measures" below.

<sup>&</sup>lt;sup>1</sup> The net redemption of capital instruments consists of the redemption of \$1.0 billion of subordinated debt and the issuance of \$0.5 billion of subordinated debt in 2O25

These items are non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" below for more information. Post-tax CSM and adjusted book value have been updated to include the impact of GMT, consistent with 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

Includes cash & cash equivalents, comprised of cash on deposit, Canadian and U.S. Treasury Bills and high quality short-term investments, and marketable assets, comprised of investment grade government and agency bonds, investment grade corporate bonds, investment grade securitized instruments, publicly traded common stocks and preferred shares. Included in this balance is \$15.6 billion of encumbered cash and cash equivalents and marketable securities as at June 30, 2025 (December 31, 2024 - \$15.6 billion).

# A5 Impact of Foreign Currency Exchange Rates

Changes in foreign currency exchange rates from 2Q24 to 2Q25 increased core earnings by \$27 million in 2Q25, primarily due to a weaker Canadian dollar relative to the Japanese Yen. Changes in foreign currency exchange rates increased year-to-date core earnings by \$105 million in 2025 compared with the same period of 2024, primarily due to a weaker Canadian dollar relative to the U.S. dollar. The impact of foreign currency exchange rates on items excluded from core earnings does not provide relevant information given the nature of those items.

# A6 Business Highlights

We are embedding Al across our business, accelerating our journey to become a Digital, Customer Leader and earning the top spot for Al maturity in our industry

In Global WAM, we launched an Al-powered sales enablement solution in U.S. Retirement, delivering real-time insights and personalized content to enhance our sales operation and productivity, improve our sales close ratio, and drive revenue growth. This doubled the number of sales opportunities compared with 2Q24 and reduced the time spent on information searches by over 50%.

In Asia, we rolled out VOICE in Singapore and Japan, a multi-signal dashboard that includes call trend analysis, net sentiment scores, topic trends and deep dive insights from call center transcripts. VOICE utilizes GenAl to categorize data, find correlations, and customize insights by analyzing near real-time trends from customer interactions. These insights help us to better understand customer sentiment and key interests, enhance services, improve training, and identify opportunities to better deliver value to our customers.

In the U.S., we launched a GenAl functionality in long-term care ("LTC") to enhance automated claims processing to strengthen the value of our LTC business and provide insights for future innovations.

In Canada, we launched an end-to-end digital travel insurance platform that modernizes the distributor experience and simplifies the purchasing process for Canadians and their families.

We were ranked first in the life insurance sector for AI maturity in the inaugural Evident AI Index for Insurance<sup>1</sup>, ranking in the top five across the insurance industry overall. Our strong performance, particularly around Leadership and Transparency, is a testament to the multi-year investments in AI across the Company, reflecting our capability in scaling AI effectively.

# We continue to strengthen our distribution capabilities and expand product offerings to meet evolving customer needs

In Asia, we demonstrated the strength of our agency force with a 23% year-over-year increase in the number of Million Dollar Round Table ("MDRT") members for Manulife Asia, positioning us as the third largest globally in 2025 MDRT membership.<sup>2</sup>

In addition, we became the first international life insurer to establish an office in the Dubai International Financial Centre<sup>3</sup> dedicated to advising on and offering life insurance contracts to high-net-worth ("HNW") customers. This strategic move deepens our presence in the Middle East and enhances our ability to address the growing wealth and protection needs of HNW and ultra-HNW individuals in the region.

In Global WAM, we continued to deliver comprehensive investment solutions by expanding our Global Retail product lineup with the launch of a diversified real assets strategy in Malaysia to help investors navigate market volatility. In addition, we introduced four new actively managed ETF series in Canada, enhancing access to diversified equity and fixed income exposures, to meet evolving investor needs.

Furthermore, we enhanced the Manulife iFUNDS platform, making it the first integrated digital wealth solution in Singapore that offers advisors a unified view of clients' Unit Trust and Investment-Linked Plan ("ILP") holdings. By integrating these into a single platform and incorporating Al-powered ILP analytics capabilities, the enhancements streamline portfolio oversight, accelerate transaction execution, and empower advisors to deliver more personalized and insightful financial guidance.

In Canada, we partnered with Maven Clinic, the world's largest virtual clinic for women's and family health<sup>4</sup>, to offer eligible Group Benefits members 24/7 virtual access to personalized support during some of their most important stages of life, including fertility, maternity, parenting, and menopause. This initiative addresses critical care gaps that impact women's health and workforce participation.

In the U.S., we expanded our wholesaling team to pursue more targeted growth strategies and accelerate our penetration within the U.S. HNW and mass affluent markets.

<sup>1</sup> The Evident Al Index for Insurance assesses Al maturity across 30 of the most prominent insurance companies in North America and Europe, measuring progress across four key categories: Talent, Innovation, Leadership, and Transparency.

<sup>&</sup>lt;sup>2</sup> Announced in July 2025, based on 2024 new business sales.

The Dubai International Financial Centre is a special economic zone in Dubai designed to facilitate financial and business activities in the Middle East, Africa and South Asia region.

<sup>&</sup>lt;sup>4</sup> Maven Clinic, Meet Maven, 2024.

# A7 Global Minimum Taxes ("GMT")

On June 20, 2024, the Canadian government passed the Global Minimum Tax Act into law. Canada's GMT is applied retroactively to fiscal periods commencing on or after December 31, 2023.

#### Impact of GMT on net income attributed to shareholders and core earnings

As additional local jurisdictions are expected to enact the GMT in 2025, GMT is now recognized in net income in the reporting segments whose earnings are subject to this tax. GMT is reported in both core earnings and items excluded from core earnings in line with our definition of core earnings in section E3 "Non-GAAP and Other Financial Measures" below. As items excluded from core earnings are presented on a post-tax basis, each line will now include the appropriate impact of GMT.

In 2024, the impact of GMT was recognized in the Corporate and Other segment. To improve the comparability of core earnings between 2025 and 2024, we have updated 2024 quarterly core earnings to reallocate GMT from the Corporate and Other segment to the segment whose core earnings are subject to this tax. This update includes a reallocation of 1Q24 GMT, previously reported in 2Q24 items excluded from core earnings, to 1Q24 core earnings. There is no impact to our 2024 quarterly net income attributed to shareholders by segment or reporting period. The impact of the reallocation of GMT between segments and by quarter was offset by an equal amount in items excluded from core earnings in the segments. This offset is reported in the reinsurance transaction, tax-related items and other line. In total, with these updates, we continue to record total GMT expense of \$231 million in 2024, however \$208 million is now reported in core earnings and \$23 million is now reported in items excluded from core earnings.

As a result of the update to core earnings, we have also updated the following 2024 non-GAAP measures:

- core ROE
- core EPS
- · core earnings available to common shareholders
- common share dividend core payout ratio
- · highest potential business core earnings contribution

#### Impact of GMT on other financial measures

GMT also impacts additional metrics reported on a post-tax basis. In 2025, we have included the impact of GMT in these measures and we have updated 2024 comparatives to include the impact of GMT.

The following non-GAAP financial measures and non-GAAP ratios have been updated:

- Post-tax CSM and post-tax CSM net of NCI
- Adjusted book value and Adjusted book value per common share
- Financial leverage ratio

The following other financial measures have been updated:

- · consolidated capital
- NBV and NBV margin

# B PERFORMANCE BY SEGMENT

#### B1 Asia

Annualized premium equivalent sales

Contractual service margin net of NCI

Total invested assets (\$ billions)

Assets under management (\$ billions)(2)

Segregated funds net assets (\$ billions)

New business contractual service margin

New business value

(\$ millions, unless otherwise stated)	(	Quarterly Resul	ts	YTD Results			
Canadian dollars	2Q25	1Q25	2Q24	2025	2024		
Profitability:							
Net income attributed to shareholders	\$ 830	\$ 624	\$ 582	\$ 1,454	\$ 945		
Core earnings <sup>(1)</sup>	720	705	616	1,425	1,242		
Business performance:							
Annualized premium equivalent sales	1,705	2,027	1,259	3,732	2,540		
New business value	622	657	474	1,279	909		
New business contractual service margin	663	715	478	1,378	969		
Contractual service margin net of NCI	15,786	15,904	13,456	15,786	13,456		
Assets under management (\$ billions) <sup>(2)</sup>	202.5	200.3	174.6	202.5	174.6		
Total invested assets (\$ billions)	173.3	171.7	148.2	173.3	148.2		
Segregated funds net assets (\$ billions)	29.2	28.6	26.4	29.2	26.4		
U.S. dollars							
Profitability:							
Net income attributed to shareholders	US\$ 600	US\$ 435	US\$ 424	US\$ 1,035	US\$ 694		
Core earnings <sup>(1)</sup>	520	492	449	1,012	914		
Business performance:							

1,233

451

480

11,568

148.4

127.0

21 4

1,412

457

498

11,051

139.2

119.3

199

920

346

349

9,825

127.5

108.2

19.3

2,645

908

978

11,568

148.4

127.0

21 4

1,870

669

713

9,825

127.5

108.2

19.3

Asia's net income attributed to shareholders was \$830 million in 2Q25 compared with \$582 million in 2Q24. Net income attributed to shareholders is comprised of core earnings, which were \$720 million in 2Q25 compared with \$616 million in 2Q24, and items excluded from core earnings, which amounted to a net gain of \$110 million in 2Q25 compared with a net charge of \$34 million in 2Q24. See section E3 "Non-GAAP and Other Financial Measures" below, for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders and section A1 "Profitability" above, for explanations of the items excluded from core earnings. The change in core earnings expressed in Canadian dollars was due to the factors described below. In addition, the change in core earnings reflected a net \$20 million favourable impact due to changes in various foreign currency exchange rates versus the Canadian dollar.

Expressed in U.S. dollars, the presentation currency of the segment, net income attributed to shareholders was US\$600 million in 2Q25 compared with US\$424 million in 2Q24. Core earnings were US\$520 million in 2Q25 compared with US\$449 million in 2Q24, and items excluded from core earnings were a net gain of US\$80 million in 2Q25 compared with a net charge of US\$25 million in 2Q24.

Core earnings in 2Q25 increased 13% compared with 2Q24, driven by an increase in expected earnings on insurance contracts and higher expected investment earnings, both reflecting business growth, favourable claims experience and improved impact of new business, partially offset by an increase in the ECL provision in 2Q25 compared with a release in 2Q24. Investment income on allocated capital also increased core earnings by US\$16 million on a pre-tax basis compared with 2Q24.

Year-to-date net income attributed to shareholders was US\$1,035 million in 2025 compared with US\$694 million in the same period of 2024. Year-to-date core earnings were US\$1,012 million in 2025, an increase of 10% compared with US\$914 million in 2024, driven by similar factors as noted above for the quarter. Investment income on allocated capital also increased year-to-date core earnings by US\$30 million in 2025 on a pre-tax basis compared with the same period of 2024. In addition, the GA Reinsurance Transaction reduced year-to-date core earnings by US\$8 million in 2025 compared with the same period of 2024. Items excluded from year-to-date core earnings were a net gain of US\$23 million in 2025 compared with a net charge of US\$220 million in the same period of 2024. See section E3 "Non-GAAP and other financial measures" below, for a reconciliation of year-to-date core earnings to year-to-date net income (loss) attributed to shareholders. Expressed in Canadian dollars, year-to-date core earnings reflected a net \$57 million favourable impact of changes in various foreign currency exchange rates versus the Canadian dollar.

<sup>1)</sup> See "Non-GAAP and Other Financial Measures" below for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders.

<sup>(2)</sup> This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" below for more information.

APE sales were US\$1,233 million in 2Q25, an increase of 31% compared with 2Q24, driven by growth in Hong Kong and Asia Other, partially offset by lower sales in Japan. NBV of US\$451 million in 2Q25 increased 28% compared with 2Q24, driven by higher sales volumes, partially offset by business mix. NBV margin was 40.0% in 2Q25 compared with 41.0% in 2Q24 and 38.1% in 1Q25. New business CSM of US\$480 million in 2Q25 increased 34% compared with the same period of 2Q24 reflecting higher sales volumes. Year-to-date APE sales of US\$2,645 million in 2025 increased 41% compared with the same period of 2024, driven by strong sales across all channels in Hong Kong, higher agency and bancassurance sales in Asia Other, and higher broker and bancassurance sales in Japan. Year-to-date NBV of US\$908 million in 2025 increased 35% compared with the same period of 2024, driven by higher sales volumes, partially offset by business mix. Year-to-date new business CSM of US\$978 million in 2025 increased 36% compared with the same period of 2024, driven by higher sales volumes, partially offset by business mix.

- Hong Kong APE sales of US\$512 million in 2Q25 increased 66% compared with 2Q24, reflecting higher sales across all channels driven by strong growth in sales of savings and health and protection products to both mainland Chinese visitor and domestic customers. Hong Kong NBV of US\$242 million in 2Q25 increased 49% compared with 2Q24, driven by higher sales volumes, partially offset by a shift in mix towards savings products. The NBV margin of 47.3% in 2Q25 decreased 5.5 and 2.6 percentage points compared with 2Q24 and 1Q25, respectively, reflecting changes in product mix. Hong Kong new business CSM of US\$207 million in 2Q25 increased 42% compared with 2Q24, driven by higher sales volumes, partially offset by product mix.
- Japan APE sales of US\$94 million in 2Q25 decreased 14% compared with 2Q24 due to lower sales of savings products
  compared with strong sales in 2Q24. Japan NBV of US\$32 million in 2Q25 decreased 47% compared with 2Q24, driven
  by product mix and lower sales volumes. The NBV margin of 33.8% in 2Q25 decreased 21.2 percentage points compared
  with 2Q24. Japan new business CSM of US\$53 million in 2Q25 decreased 24% compared with 2Q24, driven by lower
  sales volumes and product mix.
- Asia Other APE sales of US\$627 million in 2Q25 increased 21% compared with 2Q24, driven by higher sales in mainland
  China bancassurance and agency channels, and across all channels in Singapore. Asia Other NBV of US\$177 million in
  2Q25 increased 35% compared with 2Q24, driven by higher sales volumes and product mix. The NBV margin of 34.0% in
  2Q25 increased 4.6 percentage points compared with 2Q24. Asia Other new business CSM of US\$220 million in 2Q25
  increased 56% compared with 2Q24, driven by product mix and higher sales volumes.

**CSM** net of NCI was US\$11,568 million as at June 30, 2025, an increase of US\$761 million compared with December 31, 2024. Organic CSM movement was an increase of US\$613 million in the first half of 2025, driven by the impact of new business, interest accretion and a net increase in insurance experience, partially offset by amortization recognized in core earnings. Inorganic CSM movement was an increase of US\$148 million in the first half of 2025, largely driven by the impact of interest rate movement and weakening of the U.S. dollar against most Asian currencies.

**Assets under management** of US\$148.4 billion as at June 30, 2025, an increase of 7% compared with December 31, 2024, driven by the impact of lower interest rates and favourable equity market performance on invested assets and segregated funds net assets.

#### Business highlights - In 2Q25, we:

- Demonstrated the strength of our agency force with a 23% year-over-year increase in the number of Million Dollar Round Table ("MDRT") members for Manulife Asia, positioning us as the third largest globally in 2025 MDRT membership<sup>1</sup>;
- Became the first international life insurer to establish an office in the Dubai International Financial Centre<sup>2</sup> dedicated to
  advising on and offering life insurance contracts to high-net-worth ("HNW") customers. This strategic move deepens our
  presence in the Middle East and enhances our ability to address the growing wealth and protection needs of HNW and
  ultra-HNW individuals in the region;
- Rolled out VOICE in Singapore and Japan, a multi-signal dashboard that includes call trend analysis, net sentiment
  scores, topic trends and deep dive insights from call center transcripts. VOICE utilizes GenAl to categorize data, find
  correlations, and customize insights by analyzing near real-time trends from customer interactions. These insights help us
  to better understand customer sentiment and key interests, enhance services, improve training, and identify opportunities
  to better deliver value to our customers; and,
- Further delivered on our commitment to helping our customers live healthier. In the Philippines, we entered the individual
  medical reimbursement insurance market with the launch of Medical Secure. This product covers medical expenses of our
  customers, while also providing them with cashless access to quality healthcare through a nationwide network of
  accredited healthcare providers.

<sup>&</sup>lt;sup>1</sup> Announced in July 2025, based on 2024 new business sales.

The Dubai International Financial Centre is a special economic zone in Dubai designed to facilitate financial and business activities in the Middle East, Africa and South Asia region.

#### **B2** Canada

	Q	YTD Results				
(\$ millions, unless otherwise stated)	2Q25	1Q25	2Q24	2025		2024
Profitability:						
Net income attributed to shareholders	\$ 390	\$ 222	\$ 79	\$ 612	\$	352
Core earnings <sup>(1)</sup>	419	374	402	793		766
Business performance:						
Annualized premium equivalent sales	345	491	520	836		970
Contractual service margin	4,133	4,052	3,769	4,133		3,769
Manulife Bank average net lending assets (\$ billions) <sup>(2)</sup>	27.6	26.9	25.7	27.4		25.7
Assets under management (\$ billions)	148.8	148.7	140.1	148.8		140.1
Total invested assets (\$ billions)	111.2	111.3	103.5	111.2		103.5
Segregated funds net assets (\$ billions)	37.6	37.4	36.6	37.6		36.6

<sup>(1)</sup> See "Non-GAAP and Other Financial Measures" below for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders.

Canada's net income attributed to shareholders was \$390 million in 2Q25 compared with \$79 million in 2Q24. Net income attributed to shareholders is comprised of core earnings, which were \$419 million in 2Q25 compared with \$402 million in 2Q24, and items excluded from core earnings, which amounted to a net charge of \$29 million in 2Q25 compared with a net charge of \$323 million in 2Q24. See section E3 "Non-GAAP and Other Financial Measures" below, for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders and section A1 "Profitability" above, for explanations of the items excluded from core earnings.

Core earnings in 2Q25 increased \$17 million or 4% compared with 2Q24, reflecting business growth in Group Insurance, higher expected investment earnings, and an increase in CSM amortization, partially offset by a release in the provision for ECL in 2Q24 and less favourable claims experience in Group Insurance. In addition, the RGA Canadian Reinsurance Transaction reduced core earnings by \$9 million in 2Q25 compared with 2Q24. Investment income on allocated capital also reduced core earnings by \$7 million on a pre-tax basis compared with 2Q24.

Year-to-date net income attributed to shareholders was \$612 million in 2025 compared with \$352 million in the same period of 2024. Year-to-date core earnings were \$793 million in 2025 compared with \$766 million in the same period of 2024. The increase in year-to-date core earnings of \$27 million or 4% reflected business growth in Group Insurance, improved insurance experience in Individual Insurance, and higher expected investment earnings, partially offset by an increase in the provision for ECL in 2025 compared with a release in the same period of 2024 and less favourable insurance experience in Group Insurance. In addition, the RGA Canadian Reinsurance Transaction also reduced year-to-date core earnings by \$13 million in 2025 compared with the same period of 2024. Investment income on allocated capital also reduced year-to-date core earnings by \$14 million on a pre-tax basis compared with the same period of 2024. Items excluded from year-to-date core earnings were a net charge of \$181 million in 2025 compared with a net charge of \$414 million for the same period of 2024. See section E3 "Non-GAAP and other financial measures" below, for a reconciliation of year-to-date core earnings to year-to-date net income (loss) attributed to shareholders.

APE sales of \$345 million in 2Q25 decreased \$175 million, or 34%, compared with 2Q24.

- Individual Insurance APE sales of \$152 million in 2Q25 increased \$43 million, or 39%, compared with 2Q24, primarily due
  to higher participating life insurance sales.
- Group Insurance APE sales of \$136 million in 2Q25 decreased \$216 million or 61% compared with 2Q24, driven by the non-recurrence of a large-case sale in 2Q24.
- Annuities APE sales of \$57 million in 2Q25 decreased \$2 million, or 3% compared with 2Q24, primarily due to lower fixed annuity sales.

Year-to-date APE sales were \$836 million in 2025, \$134 million or 14% lower compared with the same period of 2024, primarily due to the non-recurrence of a large-case sale in Group Insurance in 2Q24, partially offset by higher participating life insurance sales.

**CSM** was \$4,133 million as at June 30, 2025, representing an increase of \$24 million compared with December 31, 2024. Organic CSM movement was an increase of \$62 million in the first half of 2025, driven by the impact of new business and interest accretion, partially offset by amortization recognized in core earnings. Inorganic CSM movement was a decrease of \$38 million in the first half of 2025, primarily related to the unfavourable year-to-date impacts of interest rates, partially offset by the impact of amendments to reinsurance treaties in 2Q25 and favourable year-to-date equity market experience.

**Manulife Bank average net lending assets** were \$27.6 billion for the quarter ending June 30, 2025, up \$1.1 billion, or 4%, compared with the quarter ending December 31, 2024, driven by business growth.

**Assets under management** were \$148.8 billion as at June 30, 2025, an increase of \$3.5 billion, or 2%, compared with December 31, 2024, due to higher total invested assets from business growth, partially offset by the net unfavourable impact from interest rates and equity markets.

<sup>(2)</sup> This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" below for more information.

#### Business highlights - In 2Q25, we:

- Partnered with Maven Clinic, the world's largest virtual clinic for women's and family health<sup>1</sup>, to offer eligible Group Benefits members 24/7 virtual access to personalized support during some of their most important stages of life, including fertility, maternity, parenting, and menopause. This initiative addresses critical care gaps that impact women's health and workforce participation; and
- Launched an end-to-end digital travel insurance platform that modernizes the distributor experience and simplifies the purchasing process for Canadians and their families.

#### B3 U.S.

(\$ millions, unless otherwise stated)	 Q	uarte	YTD Results					
Canadian dollars	 2Q25		1Q25	2Q24		2025		2024
Profitability:								
Net income (loss) attributed to shareholders	\$ 36	\$	(569)	\$ 135	\$	(533)	\$	27
Core earnings <sup>(1)</sup>	194		361	415		555		867
Business performance:								
Annualized premium equivalent sales	180		171	128		351		280
Contractual service margin	2,386		2,329	3,522		2,386		3,522
Assets under management (\$ billions)	194.3		200.9	203.4		194.3		203.4
Total invested assets (\$ billions)	120.0		125.8	130.4		120.0		130.4
Segregated funds invested net assets (\$ billions)	74.3		75.1	73.0		74.3		73.0

#### U.S. dollars

Profitability:									
Net income (loss) attributed to shareholders	US\$ 2	26	US\$ (397)	US\$	98	US\$	(371)	US\$	18
Core earnings <sup>(1)</sup>	14	<b>1</b> 1	251		303		392		638
Business performance:									
Annualized premium equivalent sales	13	30	120		93		250		206
Contractual service margin	1,74	<b>48</b>	1,618	2,	572		1,748	:	2,572
Assets under management (\$ billions)	142	.4	139.6	14	18.6		142.4		148.6
Total invested assets (\$ billions)	87	.9	87.4	ç	95.3		87.9		95.3
Segregated funds invested net assets (\$ billions)	54	.5	52.2	5	53.3		54.5		53.3

<sup>(1)</sup> See "Non-GAAP and Other Financial Measures" below for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders.

**U.S.'s net income attributed to shareholders** was \$36 million in 2Q25 compared with \$135 million in 2Q24. Net income (loss) attributed to shareholders is comprised of core earnings, which were \$194 million in 2Q25 compared with \$415 million in 2Q24, and items excluded from core earnings, which amounted to a net charge of \$158 million in 2Q25 compared with a net charge of \$280 million in 2Q24. See section E3 "Non-GAAP and Other Financial Measures" below, for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders and section A1 "Profitability" above, for explanations of the items excluded from core earnings. The change in core earnings expressed in Canadian dollars was due to the factors described below. In addition, the change in core earnings reflected a \$2 million favourable impact from the strengthening of the U.S. dollar compared with the Canadian dollar.

Expressed in U.S. dollars, the functional currency of the segment, net income attributed to shareholders was US\$26 million in 2Q25 compared with US\$98 million in 2Q24. Core earnings were US\$141 million in 2Q25 compared with US\$303 million in 2Q24 and items excluded from core earnings were a net charge of US\$115 million in 2Q25 compared with a net charge of US\$205 million in 2Q24.

Core earnings in 2Q25 decreased US\$162 million or 53% compared with 2Q24 reflecting unfavourable life insurance claims experience from elevated mortality on policies with high face value, lower expected investment earnings, an increase in the ECL provision, and the net impact of the 2024 annual review of actuarial methods and assumptions, which impacted expected investment earnings and insurance service result. Investment income on allocated capital also reduced core earnings by US\$13 million on a pre-tax basis compared with 2Q24. The RGA U.S. Reinsurance Transaction reduced core earnings by US\$7 million in 2Q25 compared with 2Q24, attributable to the impact on expected investment earnings and the expected earnings on insurance contracts.

Year-to-date net loss attributed to shareholders was US\$371 million in 2025 compared with year-to-date net income attributed to shareholders of US\$18 million in the same period of 2024. Year-to-date core earnings were US\$392 million in 2025 compared with US\$638 million in the same period of 2024. Year-to-date core earnings decreased US\$246 million mainly due to similar factors as noted above for the quarter, and improved lapse experience. Investment income on allocated capital also reduced year-to-date core earnings by US\$27 million on a pre-tax basis in 2025 compared with 2024. The RGA U.S. Reinsurance Transaction reduced year-to-date core earnings by US\$8 million in 2025 compared with 2024, attributable to the impact on expected investment earnings, the expected earnings on insurance contracts, and the change in ECL. In addition,

<sup>&</sup>lt;sup>1</sup> Maven Clinic, Meet Maven, 2024.

the GA Reinsurance Transaction increased year-to-date core earnings by US\$5 million in 2025 compared with 2024. Items excluded from year-to-date core earnings were a net charge of US\$763 million in 2025 compared with a net charge of US\$620 million for the same period of 2024. See section E3 "Non-GAAP and other financial measures" below, for a reconciliation of year-to-date core earnings to year-to-date net income (loss) attributed to shareholders. Expressed in Canadian dollars, year-to-date core earnings reflected a \$24 million favourable impact of strengthening of the U.S. dollar compared with the Canadian dollar.

**APE sales** of US\$130 million in 2Q25 increased 40% compared with 2Q24, primarily reflecting continued demand for our accumulation insurance products. Year-to-date APE sales in 2025 of US\$250 million increased 21% compared with the same period of 2024 for the reason stated above.

**CSM** was US\$1,748 million as at June 30, 2025, an increase of US\$33 million compared with December 31, 2024. Organic CSM movement was an increase of US\$165 million in the first half of 2025, driven by the impact of new business, net favourable insurance experience and interest accretion, partially offset by amortization recognized in core earnings. The net favourable insurance experience was mainly due to claims and lapse experience in long-term care. Inorganic CSM movement was a decrease of US\$132 million in the first half of 2025 due to the RGA U.S. Reinsurance Transaction in 1Q25, partially offset by favourable year-to-date market impacts from equity market experience.

**Assets under management** were US\$142.4 billion as at June 30, 2025, a decrease of 4% or US\$6.6 billion compared with December 31, 2024. The decrease was largely due to the transfer of invested assets related to the RGA U.S. Reinsurance Transaction, partially offset by the net impact from interest rates and equity markets on both total invested assets and segregated funds net assets.

#### Business highlights - In 2Q25, we:

- Expanded our wholesaling team to pursue more targeted growth strategies and accelerate our penetration within the U.S. HNW and mass affluent markets;
- Advanced our mission to help our customers live longer, healthier, and better lives by offering eligible John Hancock
  Vitality members access to continuous glucose monitoring technology and dietitian support. Combined, these tools enable
  real-time glucose tracking and insights, empowering users to optimize diet, exercise, and lifestyle choices another
  addition to our growing suite of offerings that help our customers proactively manage their health; and
- Launched a GenAl functionality in long-term care ("LTC") to enhance automated claims processing to strengthen the value
  of our LTC business and provide insights for future innovations.

# B4 Global Wealth and Asset Management

		Q	uarte	rly Results	S		,	YTD R	esults	6
(\$ millions, unless otherwise stated)	- 2	Q25		1Q25		2Q24		2025		2024
Profitability:										
Net income attributed to shareholders	\$	482	\$	443	\$	350	\$	925	\$	715
Core earnings <sup>(1)</sup>		463		454		386		917		735
Core EBITDA <sup>(2)</sup>		623		608		513	1	,231		990
Core EBITDA margin (%) <sup>(3)</sup>	30	.1%		28.4%		26.3%	2	9.2%		25.9%
Business performance:										
Sales										
Wealth and asset management gross flows	43,	831		50,274		41,442	94	,105		86,886
Wealth and asset management net flows		946		489		82	1	,435		6,805
Assets under management and administration (\$ billions)	1,0	39.0		1,026.3		943.9	1,0	39.0		943.9
Total invested assets (\$ billions)		10.4		10.0		9.0		10.4		9.0
Segregated funds net assets (\$ billions)	2	95.5		287.6		270.1	2	95.5		270.1
Global WAM managed AUMA (\$ billions)(2)	1,2	61.7		1,251.4		1,155.7	1,2	61.7		1,155.7
Average assets under management and administration (\$ billions)	1,0	05.3		1,041.1		933.1	1,0	22.4		916.7

<sup>(1)</sup> See "Non-GAAP and Other Financial Measures" below for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders.

Global WAM's net income attributed to shareholders was \$482 million in 2Q25 compared with \$350 million in 2Q24. Net income attributed to shareholders is comprised of core earnings, which were \$463 million in 2Q25 compared with \$386 million in 2Q24, and items excluded from core earnings, which amounted to a net gain of \$19 million in 2Q25 compared with a net charge of \$36 million in 2Q24. See section E3 "Non-GAAP and Other Financial Measures" below, for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders and section A1 "Profitability" above, for explanations of the items excluded from core earnings.

Core earnings increased \$77 million, or 19%, compared with 2Q24, driven by an increase in net fee income from higher average AUMA resulting from the favourable impact of markets over the past 12 months and net inflows, higher performance fees in Institutional Asset Management as well as disciplined expense management. This is partially offset by the impact of lower fee spreads and higher taxes.

<sup>(2)</sup> This item is a non-GAAP financial measure. See "Non-GAAP and Other Financial Measures" below for more information.

<sup>(3)</sup> This item is a non-GAAP ratio. See "Non-GAAP and Other Financial Measures" below for more information.

Core EBITDA was \$623 million in 2Q25, an increase of 21% compared with 2Q24, and core EBITDA margin was 30.1% in 2Q25, an increase of 380 basis points compared with 2Q24, both driven by similar factors as mentioned above. See section E3 "Non-GAAP and Other Financial Measures" below, for more information on core EBITDA and core EBITDA margin.

Year-to-date net income attributed to shareholders was \$925 million in 2025 compared with \$715 million in the same period of 2024, and year-to-date core earnings were \$917 million in 2025 compared with \$735 million in the same period of 2024. The increase in year-to-date core earnings of \$182 million or 22% was primarily driven by similar factors as noted above for the quarter. Items excluded from year-to-date core earnings were a net gain of \$8 million in 2025 compared with a net charge of \$20 million in the same period of 2024. See section E3 "Non-GAAP and other financial measures" below, for a reconciliation of year-to-date core earnings to year-to-date net income (loss) attributed to shareholders.

Year-to-date core EBITDA was \$1,231 million in 2025, an increase of 21% compared with the same period of 2024 and core EBITDA margin was 29.2% in 2025, an increase of 330 bps compared with the same period of 2024, both driven by the similar factors as noted above for the quarter. See section E3 "Non-GAAP and other financial measures" below, for additional information on year-to-date core EBITDA and year-to-date core EBITDA margin.

Net inflows were \$0.9 billion in 2Q25 compared with net inflows of \$0.1 billion in 2Q24. By business line, the results were:

- Retirement net inflows of \$2.0 billion in 2Q25 increased compared with net outflows of \$1.3 billion in 2Q24, reflecting higher retirement plan sales across all geographies and a large-case retirement plan redemption in the U.S. in 2Q24.
- Retail net outflows of \$3.2 billion in 2Q25 increased compared with net outflows of \$0.1 billion in 2Q24, driven by lower net
  sales through third-party intermediaries in North America and in money markets funds in mainland China. This is partially
  offset by higher net sales through our retail wealth platform.
- Institutional Asset Management net inflows of \$2.1 billion in 2Q25 increased compared with net inflows of \$1.4 billion in 2Q24, driven by lower redemptions in fixed income mandates, partially offset by higher redemptions in equity mandates.

Year-to-date net inflows were \$1.4 billion in 2025, compared with net inflows of \$6.8 billion in the same period of 2024. The decrease was primarily driven by net outflows in Retail, due to lower net sales through third party intermediaries, partially offset by higher net sales through our retail wealth platform, and higher net outflows in Retirement, due to higher retirement plan redemptions and higher net member withdrawals in North America. This was partially offset by increased net inflows in Institutional Asset Management, driven by lower redemptions in fixed income mandates.

Assets under management and administration of \$1,039.0 billion as at June 30, 2025 increased 4% compared with December 31, 2024. The increase was primarily driven by the favourable impact of equity markets and year-to-date net inflows. As at June 30, 2025, Global WAM also managed \$222.7 billion in assets for the Company's other reporting segments. Including those assets, AUMA managed by Global WAM were \$1,261.7 billion compared with \$1,257.8 billion as at December 31, 2024.

Segregated funds net assets were \$295.5 billion as at June 30, 2025, an increase of 1% compared with December 31, 2024 on an actual exchange rate basis, driven by strong equity markets.

#### Business highlights – In 2Q25, we:

- Continued to deliver comprehensive investment solutions by expanding our Global Retail product lineup with the launch of
  a diversified real assets strategy in Malaysia to help investors navigate market volatility. In addition, we introduced four
  new actively managed ETF series in Canada, enhancing access to diversified equity and fixed income exposures, to meet
  evolving investor needs;
- Enhanced the Manulife iFUNDS platform, making it the first integrated digital wealth solution in Singapore that offers
  advisors a unified view of clients' Unit Trust and Investment-Linked Plan ("ILP") holdings. By integrating these into a single
  platform and incorporating AI-powered ILP analytics capabilities, the enhancements streamline portfolio oversight,
  accelerate transaction execution, and empower advisors to deliver more personalized and insightful financial guidance;
  and
- Launched an Al-powered sales enablement solution in U.S. Retirement, delivering real-time insights and personalized
  content to enhance our sales operation and productivity, improve our sales close ratio, and drive revenue growth. This
  doubled the number of sales opportunities compared with 2Q24 and reduced the time spent on information searches by
  over 50%.

We have further advanced our preparation for transitioning to the new eMPF platform in Hong Kong. The Mandatory Provident Fund ("MPF") Schemes Authority is transitioning all trustees in the market to a new platform that will centralize and digitalize all MPF schemes' administrative processes, allowing users to manage their MPF accounts online. Thus far the MPF Schemes Authority has transitioned more than half of trustees and Manulife is expected to commence its onboarding in the fourth quarter of 2025. While this transition is expected to reduce our quarterly core earnings run rate by approximately US\$25 million, our market leading MPF business will remain a driver of long-term growth.

# B5 Corporate and Other

		Quarte	erly Results		YTD Result	s
(\$ millions, unless otherwise stated)	2	25	1Q25	2Q24	2025	2024
Net income attributed to shareholders	\$	51 \$	(235) \$	(104)	\$ (184) \$	(131)
Core earnings (loss) <sup>(1)</sup>		70)	(127)	(82)	(197)	(163)

<sup>(1)</sup> See "Non-GAAP and Other Financial Measures" below for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders.

**Corporate and Other** is comprised of investment performance on assets backing capital, net of amounts allocated to operating segments; financing costs; costs incurred by the corporate office related to shareholder activities (not allocated to the operating segments); our Property and Casualty ("P&C") Reinsurance business; as well as our run-off reinsurance operation including variable annuities and accident and health. In addition, for segment reporting purposes, consolidations and eliminations of transactions between operating segments are also included in Corporate and Other earnings.

Corporate and Other reported net income attributed to shareholders of \$51 million in 2Q25 compared with a net loss attributed to shareholders of \$104 million in 2Q24. Net income (loss) attributed to shareholders is comprised of core earnings, which was a core loss of \$70 million in 2Q25 compared with a core loss of \$82 million in 2Q24, and the items excluded from core earnings (loss) which amounted to a net gain of \$121 million in 2Q25 compared with a net charge of \$22 million in 2Q24. See section E3 "Non-GAAP and Other Financial Measures" below, for a reconciliation of quarterly core earnings to net income (loss) attributed to shareholders and section A1 "Profitability" above, for explanations of the items excluded from core earnings.

The \$12 million increase in core earnings was primarily due to lower long-term incentive compensation, partially offset by higher interest on capital allocated to operating segments.

The year-to-date net loss attributed to shareholders was \$184 million in 2025 compared with a net loss attributed to shareholders of \$131 million in the same period of 2024. The year-to-date core loss was \$197 million in 2025 compared with a core loss of \$163 million in the same period of 2024. The increase in the year-to-date core loss of \$34 million was primarily driven by a \$43 million post-tax charge for estimated losses from the California wildfires in our P&C Reinsurance business and higher interest on capital allocated to operating segments, partially offset by lower long-term incentive compensation. Items excluded from the year-to-date core loss were a net gain of \$13 million in 2025 compared with a net gain of \$32 million in the same period of 2024. See section E3 "Non-GAAP and other financial measures" below, for a reconciliation of year-to-date core earnings to year-to-date net income (loss) attributed to shareholders.

# C RISK MANAGEMENT AND RISK FACTORS UPDATE

This section provides an update to our risk management practices and risk factors outlined in the 2024 MD&A. Text and tables in this section of the MD&A represent our disclosure on insurance, market, and liquidity risk in accordance with IFRS 7 "Financial Instruments – Disclosures". Disclosures in accordance with IFRS 7 are identified by a vertical line in the left margin of each page. The identified text and tables represent an integral part of our unaudited Interim Consolidated Financial Statements.

# C1 Variable Annuity and Segregated Fund Guarantees

As described in the MD&A in our 2024 Annual Report, guarantees on variable annuity products and segregated funds may include one or more of death, maturity, income and withdrawal guarantees. Variable annuity and segregated fund guarantees are contingent and only payable upon the occurrence of the relevant event, if fund values at that time are below guarantee values. Depending on future equity market levels, liabilities on current in-force business would be due primarily in the period from 2025 to 2045.

We seek to mitigate a portion of the risks embedded in our retained (i.e. net of reinsurance) variable annuity and segregated fund guarantee business through the combination of our dynamic and macro hedging strategies (see section C3 "Publicly Traded Equity Performance Risk Sensitivities and Exposure Measures" below). The table below shows selected information regarding the Company's variable annuity and segregated fund investment-related guarantees gross and net of reinsurance.

#### Variable annuity and segregated fund guarantees, net of reinsurance

As at	June 30, 2025						December 31, 202					
(\$ millions)	G	uarantee value <sup>(1)</sup>	F	und value		amount at risk <sup>(1),(2),(3)</sup>	(	Guarantee value <sup>(1)</sup>	F	und value	Net	amount at risk <sup>(1),(2),(3)</sup>
Guaranteed minimum income benefit	\$	3,292	\$	2,548	\$	811	\$	3,628	\$	2,780	\$	918
Guaranteed minimum withdrawal benefit		30,875		31,375		3,023		33,473		33,539		3,339
Guaranteed minimum accumulation benefit		18,903		19,192		23		18,987		19,097		70
Gross living benefits <sup>(4)</sup>		53,070		53,115		3,857		56,088		55,416		4,327
Gross death benefits <sup>(5)</sup>		8,072		19,168		540		8,612		19,851		644
Total gross of reinsurance		61,142		72,283		4,397		64,700		75,267		4,971
Living benefits reinsured		21,478		22,092		2,695		23,768		23,965		3,016
Death benefits reinsured		3,133		2,588		223		3,430		2,776		289
Total reinsured		24,611		24,680		2,918		27,198		26,741		3,305
Total, net of reinsurance	\$	36,531	\$	47,603	\$	1,479	\$	37,502	\$	48,526	\$	1,666

<sup>(1)</sup> Guarantee Value and Net Amount at Risk in respect of guaranteed minimum withdrawal business in Canada and the U.S. reflect the time value of money of these claims.

<sup>(2)</sup> Amount at risk (in-the-money amount) is the excess of guarantee values over fund values on all policies where the guarantee value exceeds the fund value. For guaranteed minimum death benefit, the amount at risk is defined as the current guaranteed minimum death benefit in excess of the current account balance and assumes that all claims are immediately payable. In practice, guaranteed death benefits are contingent and only payable upon the eventual death of policyholders if fund values remain below guarantee values. For guaranteed minimum withdrawal benefit, the amount at risk assumes that the benefit is paid as a lifetime annuity commencing at the earliest contractual income start age. These benefits are also contingent and only payable at scheduled maturity/income start dates in the future, if the policyholders are still living and have not terminated their policies and fund values remain below guarantee values. For all guarantees, the amount at risk is floored at zero at the single contract level.

<sup>(3)</sup> The amount at risk net of reinsurance at June 30, 2025 was \$1,479 million (December 31, 2024 – \$1,666 million) of which: US\$265 million (December 31, 2024 – US\$293 million) was on our U.S. business, \$932 million (December 31, 2024 – \$1,021 million) was on our Canadian business, US\$108 million (December 31, 2024 – US\$100 million) was on our Japan business and US\$28 million (December 31, 2024 – US\$56 million) was related to Asia (other than Japan) and our run-off reinsurance business.

<sup>(4)</sup> Where a policy includes both living and death benefits, the guarantee in excess of the living benefit is included in the death benefit category as outlined in footnote 5.

<sup>(5)</sup> Death benefits include stand-alone guarantees and guarantees in excess of living benefit guarantees where both death and living benefits are provided on a policy.

#### C2 Caution Related to Sensitivities

In this document, we provide sensitivities and risk exposure measures for certain risks. These include sensitivities due to specific changes in market prices and interest rate levels projected using internal models as at a specific date, and are measured relative to a starting level reflecting the Company's assets and liabilities at that date. The risk exposures measure the impact of changing one factor at a time and assume that all other factors remain unchanged. Actual results can differ significantly from these estimates for a variety of reasons including the interaction among these factors when more than one changes; changes in liabilities from updates to non-economic assumptions, changes in business mix, effective tax rates and other market factors; and the general limitations of our internal models. For these reasons, the sensitivities should only be viewed as directional estimates of the underlying sensitivities for the respective factors based on the assumptions outlined below. Given the nature of these calculations, we cannot provide assurance that the actual impact on contractual service margin, net income attributed to shareholders, other comprehensive income attributed to shareholders, and total comprehensive income attributed to shareholders or on MLI's LICAT ratio will be as indicated.

Market movements affect LICAT capital sensitivities through the available capital, surplus allowance and required capital components of the regulatory capital framework. The LICAT available capital component is primarily affected by total comprehensive income and the CSM.

# C3 Publicly Traded Equity Performance Risk Sensitivities and Exposure Measures

As outlined in our 2024 Annual Report, we have net exposure to equity risk through asset and liability mismatches; our variable annuity and segregated fund guarantee dynamic hedging strategy is not designed to completely offset the sensitivity of insurance contract liabilities to all risks associated with the guarantees embedded in these products. The macro hedging strategy is designed to mitigate public equity risk arising from variable annuity and segregated fund guarantees not dynamically hedged and from other unhedged exposures in our insurance contracts (see page 59 of our 2024 Annual Report).

Changes in public equity prices may impact other items including, but not limited to, asset-based fees earned on assets under management and administration or policyholder account value, and estimated profits and amortization of deferred policy acquisition and other costs. These items are not hedged.

The tables below include the potential impacts from an immediate 10%, 20% and 30% change in market values of publicly traded equities on net income attributed to shareholders, CSM, other comprehensive income attributed to shareholders, and total comprehensive income attributed to shareholders. The potential impact is shown after taking into account the impact of the change in markets on the hedge assets. While we cannot reliably estimate the amount of the change in dynamically hedged variable annuity and segregated fund guarantee liabilities that will not be offset by the change in the dynamic hedge assets, we make certain assumptions for the purposes of estimating the impact on net income attributed to shareholders.

This estimate assumes that the performance of the dynamic hedging program would not completely offset the gain/loss from the dynamically hedged variable annuity and segregated fund guarantee liabilities. It assumes that the hedge assets are based on the actual position at the period end, and that equity hedges in the dynamic program offset 95% of the hedged variable annuity liability movement that occurs as a result of market changes.

It is also important to note that these estimates are illustrative, and that the dynamic and macro hedging programs may underperform these estimates, particularly during periods of high realized volatility and/or periods where both interest rates and equity market movements are unfavourable. The method used for deriving sensitivity information and significant assumptions made did not change from the previous period.

Changes in equity markets impact our available and required components of the LICAT ratio. The second set of tables shows the potential impact to MLI's LICAT ratio resulting from changes in public equity market values.

### Potential immediate impact on net income attributed to shareholders arising from changes to public equity returns<sup>(1)</sup>

......

As at June 30, 2025		Net i	ncom	e attribute	d to	sharehold	ers		
(\$ millions)	-30%	-20%		-10%		+10%		+20%	+30%
Underlying sensitivity									
Variable annuity and segregated fund guarantees <sup>(2)</sup>	\$ (1,980)	\$ (1,200)	\$	(540)	\$	450	\$	830	\$ 1,150
General fund equity investments <sup>(3)</sup>	(1,200)	(790)		(400)		390		790	1,180
Total underlying sensitivity before hedging	(3,180)	(1,990)		(940)		840		1,620	2,330
Impact of macro and dynamic hedge assets <sup>(4)</sup>	750	450		200		(160)		(280)	(380)
Net potential impact on net income attributed to shareholders after impact of hedging and before impact of reinsurance	(2,430)	(1,540)		(740)		680		1,340	1,950
Impact of reinsurance	1,210	740		340		(290)		(540)	(760)
Net potential impact on net income attributed to	1,210	740		040		(200)		(0-10)	(100)
shareholders after impact of hedging and									
reinsurance	\$ (1,220)	\$ (800)	\$	(400)	\$	390	\$	800	\$ 1,190
As at December 31, 2024		Net i	ncom	e attribute	d to s	sharehold	ers		
									. 200/
(\$ millions)	-30%	-20%		-10%		+10%		+20%	+30%
(\$ millions) Underlying sensitivity	-30%	-20%		-10%		+10%		+20%	+30%
	\$ -30%	\$ -20% (1,240)	\$	-10% (560)	\$	+10% 470	\$	+20% 860	\$ 1,190
Underlying sensitivity	\$ 	\$ 	\$		\$		\$		\$
Underlying sensitivity  Variable annuity and segregated fund guarantees <sup>(2)</sup>	\$ (2,050)	\$ (1,240)	\$	(560)	\$	470	\$	860	\$ 1,190
Underlying sensitivity Variable annuity and segregated fund guarantees <sup>(2)</sup> General fund equity investments <sup>(3)</sup>	\$ (2,050) (1,240)	\$ (1,240) (820)	\$	(560) (400)	\$	470 390	\$	860 780	\$ 1,190 1,180
Underlying sensitivity Variable annuity and segregated fund guarantees <sup>(2)</sup> General fund equity investments <sup>(3)</sup> Total underlying sensitivity before hedging Impact of macro and dynamic hedge assets <sup>(4)</sup> Net potential impact on net income attributed to shareholders after impact of hedging and before	\$ (2,050) (1,240) (3,290) 720	\$ (1,240) (820) (2,060) 430	\$	(560) (400) (960) 190	\$	470 390 860 (150)	\$	860 780 1,640 (260)	\$ 1,190 1,180 2,370 (360)
Underlying sensitivity Variable annuity and segregated fund guarantees <sup>(2)</sup> General fund equity investments <sup>(3)</sup> Total underlying sensitivity before hedging Impact of macro and dynamic hedge assets <sup>(4)</sup> Net potential impact on net income attributed to shareholders after impact of hedging and before impact of reinsurance	\$ (2,050) (1,240) (3,290) 720 (2,570)	\$ (1,240) (820) (2,060) 430 (1,630)	\$	(560) (400) (960) 190	\$	470 390 860 (150)	\$	860 780 1,640 (260)	\$ 1,190 1,180 2,370 (360) 2,010
Underlying sensitivity Variable annuity and segregated fund guarantees <sup>(2)</sup> General fund equity investments <sup>(3)</sup> Total underlying sensitivity before hedging Impact of macro and dynamic hedge assets <sup>(4)</sup> Net potential impact on net income attributed to shareholders after impact of hedging and before impact of reinsurance Impact of reinsurance	\$ (2,050) (1,240) (3,290) 720	\$ (1,240) (820) (2,060) 430	\$	(560) (400) (960) 190	\$	470 390 860 (150)	\$	860 780 1,640 (260)	\$ 1,190 1,180 2,370 (360)
Underlying sensitivity Variable annuity and segregated fund guarantees <sup>(2)</sup> General fund equity investments <sup>(3)</sup> Total underlying sensitivity before hedging Impact of macro and dynamic hedge assets <sup>(4)</sup> Net potential impact on net income attributed to shareholders after impact of hedging and before impact of reinsurance	\$ (2,050) (1,240) (3,290) 720 (2,570)	\$ (1,240) (820) (2,060) 430 (1,630)	\$	(560) (400) (960) 190	\$	470 390 860 (150)	\$	860 780 1,640 (260)	\$ 1,190 1,180 2,370 (360) 2,010

<sup>(1)</sup> See "Caution Related to Sensitivities" above.

<sup>(2)</sup> For variable annuity contracts measured under the variable fee approach ("VFA") the impact of financial risk and changes in interest rates adjusts CSM, unless the risk mitigation option applies. The Company has elected to apply risk mitigation and therefore a portion of the impact is reported in net income attributed to shareholders instead of adjusting the CSM. If the CSM for a group of variable annuity contracts is exhausted the full impact is reported in net income attributed to shareholders.

<sup>(3)</sup> This impact for general fund equity investments includes general fund investments supporting our insurance contract liabilities, investment in seed money investments (in segregated and mutual funds made by Global WAM segment) and the impact on insurance contract liabilities related to the projected future fee income on variable universal life and other unit linked products. The impact does not include any potential impact on public equity weightings. The participating policy funds are largely self-supporting and generate no material impact on net income attributed to shareholders as a result of changes in equity markets.

<sup>(4)</sup> Includes the impact of assumed rebalancing of equity hedges in the macro and dynamic hedging program. The impact of dynamic hedging represents the impact of equity hedges offsetting 95% of the dynamically hedged variable annuity liability movement that occurs as a result of market changes, but does not include any impact in respect of other sources of hedge accounting ineffectiveness (e.g. fund tracking, realized volatility and equity, and interest rate correlations different from expected among other factors).

Potential immediate impact on contractual service margin, other comprehensive income to shareholders, total comprehensive income to shareholders and MLI's LICAT ratio from changes to public equity market values<sup>(1),(2)</sup>

As at June 30, 2025						
(\$ millions)	-30%	-20%	-10%	+10%	+20%	+30%
Variable annuity and segregated fund guarantees reported in CSM	\$ (3,230)	\$ (1,990)	\$ (920)	\$ 800	\$ 1,500	\$ 2,130
Impact of risk mitigation – hedging <sup>(3)</sup>	990	590	260	(210)	(370)	(500)
Impact of risk mitigation – reinsurance <sup>(3)</sup>	1,540	940	430	(370)	(690)	(970)
VA net of risk mitigation	(700)	(460)	(230)	220	440	660
General fund equity	(1,210)	(790)	(380)	380	770	1,150
Contractual service margin (\$ millions, pre-tax)	\$ (1,910)	\$ (1,250)	\$ (610)	\$ 600	\$ 1,210	\$ 1,810
Other comprehensive income attributed to shareholders (\$ millions, post-tax) <sup>(4)</sup>	\$ (820)	\$ (550)	\$ (270)	\$ 270	\$ 530	\$ 780
Total comprehensive income attributed to shareholders (\$ millions, post-tax)	\$ (2,040)	\$ (1,350)	\$ (670)	\$ 660	\$ 1,330	\$ 1,970
MLI's LICAT ratio (change in percentage points)	(2)	(1)	(1)	1	1	2
As at December 31, 2024 (\$ millions)	-30%	-20%	-10%	+10%	+20%	+30%
Variable annuity and segregated fund guarantees reported in CSM	\$ (3,420)	\$ (2,110)	\$ (970)	\$ 840	\$ 1,580	\$ 2,250
Impact of risk mitigation – hedging <sup>(3)</sup>	940	560	250	(190)	(350)	(470)
Impact of risk mitigation – reinsurance <sup>(3)</sup>	1,670	1,020	470	(400)	(740)	(1,050)
VA net of risk mitigation	(810)	(530)	(250)	250	490	730
General fund equity	(1,140)	(740)	(370)	370	750	1,110
Contractual service margin (\$ millions, pre-tax)	\$ (1,950)	\$ (1,270)	\$ (620)	\$ 620	\$ 1,240	\$ 1,840
Other comprehensive income attributed to shareholders (\$ millions, post-tax) <sup>(4)</sup>	\$ (840)	\$ (560)	\$ (280)	\$ 270	\$ 530	\$ 790
Total comprehensive income attributed to shareholders (\$ millions, post-tax)	\$ (2,090)	\$ (1,380)	\$ (680)	\$ 660	\$ 1,320	\$ 1,970
MLI's LICAT ratio (change in percentage points)	(1)	(1)	-	1	1	1

<sup>(1)</sup> See "Caution Related to Sensitivities" above.

(4) The impact of financial risk and changes to interest rates for variable annuity contracts is not expected to generate sensitivity in Other Comprehensive Income.

# C4 Interest Rate and Spread Risk Sensitivities and Exposure Measures

As at June 30, 2025, we estimated the sensitivity of our net income attributed to shareholders to a 50 basis point parallel decline in interest rates to be a benefit of \$100 million, and to a 50 basis point parallel increase in interest rates to be a charge of \$100 million.

The table below shows the potential impacts from a 50 basis point parallel move in interest rates on CSM, net income attributed to shareholders, other comprehensive income attributed to shareholders. This includes a change in current government, swap and corporate rates for all maturities across all markets with no change in credit spreads between government, swap and corporate rates. Also shown separately are the potential impacts from a 50 basis point parallel move in corporate spreads and a 20 basis point parallel move in swap spreads. The impacts reflect the net impact of movements in asset values in liability and surplus segments and movements in the present value of cash flows for insurance contracts including those with cash flows that vary with the returns of underlying items where the present value is measured by stochastic modelling. The method used for deriving sensitivity information and significant assumptions made did not change from the previous period.

The disclosed interest rate sensitivities reflect the accounting designations of our financial assets and corresponding insurance contract liabilities. In most cases these assets and liabilities are designated as fair value through other comprehensive income and as a result, impacts from changes to interest rates are largely in other comprehensive income. There are also changes in interest rates that impact the CSM for VFA contracts that relate to amounts that are not passed through to policyholders. In addition, changes in interest rates impact net income as it relates to derivatives not in hedge accounting relationships and on VFA contracts where the CSM has been exhausted.

The disclosed interest rate sensitivities assume no hedge accounting ineffectiveness, as our hedge accounting programs are optimized for parallel movements in interest rates, leading to immaterial net income impacts under these shocks. However, the actual hedge accounting ineffectiveness is sensitive to non-parallel interest rate movements and will depend on the shape and magnitude of the interest rate movements, which could lead to variations in the impact to net income attributed to shareholders.

<sup>(2)</sup> This estimate assumes that the performance of the dynamic hedging program would not completely offset the gain/loss from the dynamically hedged variable annuity and segregated fund guarantee liabilities. It assumes that the hedge assets are based on the actual position at the period end, and that equity hedges in the dynamic program offset 95% of the hedged variable annuity liability movement that occur as a result of market changes.

<sup>(3)</sup> For variable annuity contracts measured under VFA the impact of financial risk and changes in interest rates adjusts CSM, unless the risk mitigation option applies. The Company has elected to apply risk mitigation and therefore a portion of the impact is reported in net income attributed to shareholders instead of adjusting the CSM. If the CSM for a group of variable annuity contracts is exhausted the full impact is reported in net income attributed to shareholders.

Our sensitivities vary across all regions in which we operate, and the impacts of yield curve changes will vary depending upon the geography where the change occurs. Furthermore, the impacts from non-parallel movements may be materially different from the estimated impacts of parallel movements.

The interest rate and spread risk sensitivities are determined in isolation of each other and therefore do not reflect the combined impact of changes in government rates and credit spreads between government, swap and corporate rates occurring simultaneously. As a result, the impact of the summation of each individual sensitivity may be materially different from the impact of sensitivities to simultaneous changes in interest rate and spread risk.

The potential impacts also do not take into account other potential effects of changes in interest rate levels, for example, CSM at recognition on the sale of new business or lower interest earned on future fixed income asset purchases.

The impacts do not reflect any potential effect of changing interest rates on the value of our ALDA. Rising interest rates could negatively impact the value of our ALDA (see "Critical Actuarial and Accounting Policies – Fair Value of Invested Assets", on page 95 of our 2024 Annual Report). More information on ALDA can be found under the section C5 "Alternative Long-Duration Asset Performance Risk Sensitivities and Exposure Measures".

The impact to the LICAT ratio from a change in interest rates reflects the impacts on total comprehensive income, the LICAT adjustments to earnings for the CSM, the surplus allowance and required capital components of the regulatory capital framework.

Potential impacts on contractual service margin, net income attributed to shareholders, other comprehensive income attributed to shareholders, and total comprehensive income attributed to shareholders of an immediate parallel change in interest rates, corporate spreads or swap spreads relative to current rates<sup>(1),(2),(3)</sup>

As at June 30, 2025	Interest rates Corporate spreads						ads	Swap sp	oreads		
(\$ millions, post-tax except CSM)		-50bp		+50bp		-50bp		+50bp	-20bp		+20bp
CSM	\$	100	\$	(300)	\$	(100)	\$	-	\$ -	\$	-
Net income attributed to shareholders		100		(100)		-		-	100		(100)
Other comprehensive income attributed to shareholders		(100)		100		(100)		200	(200)		200
Total comprehensive income attributed to shareholders		-		-		(100)		200	(100)		100
As at December 31, 2024		Interest	rates			Corporate	spre	ads	Swap sp	oreads	
(\$ millions, post-tax except CSM)		-50bp		+50bp		-50bp		+50bp	-20bp		+20bp
CSM	\$	100	\$	(200)	\$	-	\$	(100)	\$ -	\$	-
Net income attributed to shareholders		100		(100)		100		(100)	100		(100)
Other comprehensive income attributed to shareholders		(100)		200		(200)		300	(100)		100

<sup>(1)</sup> See "Caution Related to Sensitivities" above.

Total comprehensive income attributed to shareholders

100

(100)

# Potential impact on MLI's LICAT ratio of an immediate parallel change in interest rates, corporate spreads or swap spreads relative to current rates $^{(1),(2),(3),(4),(5)}$

As at June 30, 2025	Interest rate	s:	Corporate sp	reads	Swap spreads		
(change in percentage points)	-50bp	+50bp	-50bp	+50bp	-20bp	+20bp	
MLI's LICAT ratio		-	(3)	3	-	-	
As at December 31, 2024	Interest rate	s	Corporate sp	reads	Swap spre	ads	
(change in percentage points)	in percentage points) -50bp +		-50bp	+50bp	-20bp	+20bp	
MLI's LICAT ratio	-	-	(3)	3	-	-	

<sup>(1)</sup> See "Caution Related to Sensitivities" above.

#### **LICAT Scenario Switch**

When interest rates change past a certain threshold, reflecting the combined movement in risk-free rates and corporate spreads, a different prescribed interest rate stress scenario needs to be taken into account in the LICAT ratio calculation in accordance with OSFI's LICAT guideline.

<sup>(2)</sup> Estimates include changes to the net actuarial gains/losses with respect to the Company's pension obligations as a result of changes in interest rates.

<sup>(3)</sup> Includes guaranteed insurance and annuity products, including variable annuity contracts as well as adjustable benefit products where benefits are generally adjusted as interest rates and investment returns change, a portion of which have minimum credited rate guarantees. For adjustable benefit products subject to minimum rate guarantees, the sensitivities are based on the assumption that credited rates will be floored at the minimum.

<sup>2)</sup> Estimates include changes to the net actuarial gains/losses with respect to the Company's pension obligations as a result of changes in interest rates.

<sup>(3)</sup> Includes guaranteed insurance and annuity products, including variable annuity contracts as well as adjustable benefit products where benefits are generally adjusted as interest rates and investment returns change, a portion of which have minimum credited rate guarantees. For adjustable benefit products subject to minimum rate guarantees, the sensitivities are based on the assumption that credited rates will be floored at the minimum.

<sup>(4)</sup> LICAT impacts reflect the impact of anticipated scenario switches.

<sup>(5)</sup> Under LICAT, spread movements are determined from a selection of investment grade bond indices with BBB and better bonds for each jurisdiction. For LICAT, we use the following indices: FTSE TMX Canada All Corporate Bond Index, Barclays USD Liquid Investment Grade Corporate Index, and Nomura-BPI (Japan). LICAT impacts presented for corporate spreads reflect the impact of anticipated scenario switches.

The LICAT guideline specifies four stress scenarios for interest rates and prescribes the methodology to determine the most adverse scenario to apply for each LICAT geographic region<sup>1</sup> based on current market inputs and the Company's Consolidated Statements of Financial Position.

With the current level of interest rates in 2Q25, the probability of a scenario switch that could materially impact our LICAT ratio is low.<sup>2</sup> Should the future interest rate movements differ from those presented above, a scenario switch, if applicable, may cause the impact to the LICAT ratio to be different from the disclosed values. Should a scenario switch be triggered in a LICAT geographic region, the full impact would be reflected immediately for non-participating products while the impact for participating products would be reflected over six quarters using a rolling average of interest rate risk capital, in line with the smoothing approach prescribed in the LICAT guideline. The LICAT interest rate, corporate spread and swap spread sensitivities presented above reflect the impact of scenario switches, if any, for each disclosed sensitivity.

The level of interest rates and corporate spreads that would trigger a switch in the scenarios is dependent on market conditions and movements in the Company's asset and liability position. The scenario switch, if triggered, could reverse in response to subsequent changes in interest rates and/or corporate spreads.

# C5 Alternative Long-Duration Asset Performance Risk Sensitivities and Exposure Measures

The following table shows the potential impact on CSM, net income attributed to shareholders, other comprehensive income attributed to shareholders, and total comprehensive income attributed to shareholders resulting from an immediate 10% change in market values of ALDA. The method used for deriving sensitivity information and significant assumptions made did not change from the previous period.

ALDA used in this sensitivity analysis includes commercial real estate, private equity, infrastructure, timber and agriculture, energy<sup>3</sup> and other investments.

The impacts do not reflect any future potential changes to non-fixed income return volatility. Refer to "C3 Publicly Traded Equity Performance Risk Sensitivities and Exposure Measures" for more details.

Potential immediate impacts on contractual service margin, net income attributed to shareholders, other comprehensive income attributed to shareholders, and total comprehensive income attributed to shareholders from changes in ALDA market values<sup>(1)</sup>

As at	June 30	, 202	December	2024		
(\$ millions, post-tax except CSM)	-10%		+10%	-10%		+10%
CSM excluding NCI	\$ (200)	\$	200	\$ (200)	\$	200
Net income attributed to shareholders <sup>(2)</sup>	(2,300)		2,300	(2,500)		2,500
Other comprehensive income attributed to shareholders	(200)		200	(200)		200
Total comprehensive income attributed to shareholders	(2,500)		2,500	(2,700)		2,700

<sup>(1)</sup> See "Caution Related to Sensitivities" above.

#### Potential immediate impact on MLI LICAT ratio arising from changes in ALDA market values<sup>(1)</sup>

	June 30, 20	025	December	31, 2024
(change in percentage points)	-10%	+10%	-10%	+10%
MLI's LICAT ratio	(1)	1	(1)	1

<sup>(1)</sup> See "Caution Related to Sensitivities" above.

# C6 Risk Management and Risk Factors Update<sup>2</sup>

We have outlined our overall approach to risk management in our 2024 Annual Report. The following is an update to the risk factors for strategic risk.

#### Strategic risk factors

Changes in tax laws, tax regulations, or interpretations of such laws or regulations could make some of our products less attractive to consumers, could increase our corporate taxes or cause us to change the value of our deferred tax assets and liabilities as well as our tax assumptions included in the valuation of our insurance and investment contract liabilities. This could have a material adverse effect on our business, results of operations and financial condition.

 On January 31, 2025, the Canadian government announced its intention to increase the capital gains inclusion rate from 50% to 66.67%, effective January 1, 2026. This policy was rescinded on March 21, 2025 by the newly elected government.

<sup>(2)</sup> Net income attributed to shareholders includes core earnings and the amounts excluded from core earnings.

<sup>1</sup> LICAT geographic locations to determine the most adverse scenario include North America, the United Kingdom, Europe, Japan, and Other Region.

See "Caution Regarding Forward-looking Statements".

<sup>&</sup>lt;sup>3</sup> Energy includes legacy oil & gas equity interests related to upstream and midstream assets that are in runoff, and energy transition private equity interests in areas supportive of the transition to lower carbon forms of energy, such as wind, solar, batteries, magnets, etc.

# D CRITICAL ACTUARIAL AND ACCOUNTING POLICIES

Disclosures in accordance with IFRS 7 are identified by a vertical line in the left margin of each page. The identified text and tables represent an integral part of our unaudited Interim Consolidated Financial Statements.

# D1 Critical Actuarial and Accounting Policies

Our material accounting policies are described in note 1 to our Consolidated Financial Statements for the year ended December 31, 2024. The critical actuarial policies and estimation processes relating to the determination of insurance and investment contract liabilities are described starting on page 87 of our 2024 Annual Report. The critical accounting policies and estimation processes relating to the assessment of control over other entities for consolidation, estimation of fair value of invested assets, evaluation of invested asset impairments, appropriate accounting for derivative financial instruments and hedge accounting, determination of pension and other post-employment benefit obligations and expenses, accounting for income taxes and uncertain tax positions and valuation and impairment of goodwill and intangible assets are described starting on page 95 of our 2024 Annual Report.

# D2 Sensitivity to Changes in Assumptions

The following table presents information on how reasonably possible changes in assumptions made by the Company for certain economic risk variables impact the CSM, net income attributed to shareholders, other comprehensive income attributed to shareholders and total comprehensive income attributed to shareholders. The method used for deriving sensitivity information and significant assumptions made did not change from the previous period.

The analysis is based on a simultaneous change in assumptions across all business units and holds all other assumptions constant. In practice, experience for each assumption will frequently vary by geographic market and business, and assumption updates are made on a business and geographic basis. Actual results can differ materially from these estimates for a variety of reasons including the interaction among these factors when more than one factor changes, actual experience differing from the assumptions, changes in business mix, effective tax rates, and the general limitations of our internal models.

Potential impact on contractual service margin, net income attributed to shareholders, other comprehensive income attributed to shareholders, and total comprehensive income attributed to shareholders arising from changes to certain economic financial assumptions used in the determination of insurance contract liabilities<sup>(1)</sup>

As at June 30, 2025 (\$ millions, post-tax except CSM)	CSM net of NCI			Net income attributed to shareholders	income	Other prehensive attributed areholders	income	Total rehensive attributed ireholders
Financial assumptions								
10 basis point reduction in ultimate spot rate	\$	(300)	\$	-	\$	(200)	\$	(200)
50 basis point increase in interest rate volatility(2)		(100)		-		-		-
50 basis point increase in non-fixed income return volatility <sup>(2)</sup>		(100)		-		-		-
As at December 31, 2024 (\$ millions, post-tax except CSM)	CSMı	net of NCI		Net income attributed to shareholders	income	Other prehensive attributed areholders	income	Total rehensive attributed ireholders
Financial assumptions								
10 basis point reduction in ultimate spot rate	\$	(300)	\$	-	\$	(200)	\$	(200)
50 basis point increase in interest rate volatility <sup>(2)</sup>		(100)		-		-		-
50 basis point increase in non-fixed income return volatility(2)		(100)		_		_		_

<sup>(1)</sup> Note that the impact of these assumptions is not linear.

# D3 Accounting and Reporting Changes

For future accounting and reporting changes arising during the quarter, refer to note 2 of our unaudited Interim Consolidated Financial Statements for the three and six months ended June 30, 2025.

<sup>(2)</sup> Used in the determination of insurance contract liabilities with financial guarantees. This includes universal life minimum crediting rate guarantees, participating life zero dividend floor implicit guarantees, and variable annuities guarantees, where a stochastic approach is used to capture the asymmetry of the risk.

# E OTHER

# E1 Outstanding Common Shares – Selected Information

As at July 31, 2025, MFC had 1,698,535,952 common shares outstanding.

# E2 Legal and Regulatory Proceedings

We are regularly involved in legal actions, both as a defendant and as a plaintiff. Information on legal and regulatory proceedings can be found in note 13 of our unaudited Interim Consolidated Financial Statements for the three and six months ended June 30, 2025.

#### E3 Non-GAAP and Other Financial Measures

The Company prepares its Consolidated Financial Statements in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. We use a number of non-GAAP and other financial measures to evaluate overall performance and to assess each of our businesses. This section includes information required by National Instrument 52-112 – Non-GAAP and Other Financial Measures Disclosure in respect of "specified financial measures" (as defined therein).

Non-GAAP financial measures include core earnings (loss); pre-tax core earnings; core earnings available to common shareholders; core earnings before interest, taxes, depreciation and amortization ("core EBITDA"); total expenses; core expenses; core Drivers of Earnings ("DOE") line items for core net insurance service result, core net investment result, other core earnings, and core income tax (expenses) recoveries; core earnings excluding the impact of the change in ECL; core earnings available to common shareholders excluding the impact of the change in ECL; post-tax contractual service margin ("post-tax CSM"); post-tax contractual service margin net of NCI ("post-tax CSM net of NCI"); Manulife Bank net lending assets; Manulife Bank average net lending assets; assets under management ("AUM"); assets under management and administration ("AUMA"); Global WAM managed AUMA; core revenue; adjusted book value; and net annualized fee income. In addition, non-GAAP financial measures include the following stated on a constant exchange rate ("CER") basis: any of the foregoing non-GAAP financial measures; net income attributed to shareholders; common shareholders' net income and new business CSM.

Non-GAAP ratios include core return on shareholders' equity ("core ROE"); diluted core earnings per common share ("core EPS"); diluted core earnings per common share excluding the impact of the change in ECL ("core EPS excluding the impact of the change in ECL"); core earnings contributions from highest potential businesses; financial leverage ratio; adjusted book value per common share; common share core dividend payout ratio ("dividend payout ratio"); expense efficiency ratio; core EBITDA margin; effective tax rate on core earnings; and net annualized fee income yield on average AUMA. In addition, non-GAAP ratios include the percentage growth/decline on a CER basis in any of the above non-GAAP financial measures and non-GAAP ratios; net income attributed to shareholders; common shareholders' net income; pre-tax net income attributed to shareholders; general expenses; CSM; CSM net of NCI; impact of new insurance business net of NCI; new business CSM; basic earnings per common share ("basic EPS"); and diluted earnings per common share ("diluted EPS").

Other specified financial measures include assets under administration ("AUA"); consolidated capital; new business value ("NBV"); new business value margin ("NBV margin"); sales; annualized premium equivalent ("APE") sales; gross flows; net flows; average assets under management and administration ("average AUMA"); Global WAM average managed AUMA; average assets under administration; remittances; any of the foregoing specified financial measures stated on a CER basis; and percentage growth/decline in any of the foregoing specified financial measures on a CER basis. In addition, we provide an explanation below of the components of core DOE line items other than the change in expected credit loss, the items that comprise certain items excluded from core earnings (on a pre-tax and post-tax basis), and the components of CSM movement other than the new business CSM.

Our reporting currency for the Company is Canadian dollars and U.S. dollars is the functional currency for Asia and U.S. segment results. Financial measures presented in U.S. dollars are calculated in the same manner as the Canadian dollar measures. These amounts are translated to U.S. dollars using the period end rate of exchange for financial measures such as AUMA and the CSM balance and the average rates of exchange for the respective quarter for periodic financial measures such as our Consolidated Statements of Income, core earnings and items excluded from core earnings, and line items in our CSM movement schedule and DOE. Year-to-date or full year periodic financial measures presented in U.S. dollars are calculated as the sum of the quarterly results translated to U.S. dollars. See section E5 "Quarterly Financial Information" below for the Canadian to U.S. dollar quarterly rates of exchange.

Non-GAAP financial measures and non-GAAP ratios are not standardized financial measures under GAAP and, therefore, might not be comparable to similar financial measures disclosed by other issuers. Therefore, they should not be considered in isolation or as a substitute for any other financial information prepared in accordance with GAAP.

Core earnings (loss) is a financial measure which we believe aids investors in better understanding the long-term earnings capacity and valuation of the business. Core earnings allows investors to focus on the Company's operating performance by excluding the impact of market-related gains or losses, changes in actuarial methods and assumptions that flow directly through income as well as a number of other items, outlined below, that we believe are material, but do not reflect the underlying earnings capacity of the business. For example, due to the long-term nature of our business, the mark-to-market

movements in equity markets, interest rates including impacts on hedge accounting ineffectiveness, foreign currency exchange rates and commodity prices as well as the change in the fair value of ALDA from period-to-period can, and frequently do, have a substantial impact on the reported amounts of our assets, insurance contract liabilities and net income attributed to shareholders. These reported amounts may not be realized if markets move in the opposite direction in a subsequent period. This makes it very difficult for investors to evaluate how our businesses are performing from period-to-period and to compare our performance with other issuers.

We believe that core earnings better reflect the underlying earnings capacity and valuation of our business. We use core earnings and core EPS as key metrics in our short-term incentive plans at the total Company and operating segment level. We also base our mid- and long-term strategic priorities on core earnings.

Commencing in the third quarter of 2025 reporting ("3Q25"), we will update our definition of core earnings to exclude amortization and impairment of intangible assets acquired in a business combination, except for amortization of software and distribution agreements. This update better represents the underlying earnings capacity of acquired businesses, consistent with the definition of core earnings, and better aligns with industry practice.

Core earnings includes the expected return on our invested assets and any other gains (charges) from market experience are included in net income but excluded from core earnings. The expected return for fixed income assets is based on the related book yields. For ALDA and public equities, the expected return reflects our long-term view of asset class performance. These returns for ALDA and public equities vary by asset class and range from 3.25% to 11.5%, leading to an average return of between 9.0% to 9.5% on these assets as of June 30, 2025.

While core earnings is relevant to how we manage our business and offers a consistent methodology, it is not insulated from macroeconomic factors which can have a significant impact. See below for a reconciliation of core earnings to net income attributed to shareholders and income before income taxes. Net income attributed to shareholders excludes net income attributed to participating policyholders and non-controlling interests.

Any future changes to the core earnings definition referred to below, will be disclosed.

#### Items included in core earnings:

- Expected insurance service result on in-force policies, including expected release of the risk adjustment, CSM recognized for service provided, and expected earnings from short-term products measured under the premium allocation approach ("PAA").
- Impacts from the initial recognition of new contracts (onerous contracts, including the impact of the associated reinsurance contracts).
- 3. Insurance experience gains or losses that flow directly through net income.
- 4. Operating and investment expenses compared with expense assumptions used in the measurement of insurance and investment contract liabilities.
- 5. Expected investment earnings, which is the difference between expected return on our invested assets and the associated finance income or expense from the insurance contract liabilities.
- 6. Net provision for ECL on FVOCI and amortized cost debt instruments.
- Expected asset returns on surplus investments.
- 8. All earnings for the Global WAM segment, except for applicable net income items excluded from core earnings as noted below.
- All earnings for the Manulife Bank business, except for applicable net income items excluded from core earnings as noted below.
- 10. Routine or non-material legal settlements.
- 11. All other items not specifically excluded.
- 12. Tax on the above items.
- 13. All tax-related items except the impact of enacted or substantively enacted income tax rate changes and taxes on items excluded from core earnings.

# Net income items excluded from core earnings:

- 1. Market experience gains (losses) including the items listed below:
  - Gains (charges) on general fund public equity and ALDA investments from returns being different than expected.
  - Gains (charges) on derivatives not in hedging relationships, or gains (charges) resulting from hedge accounting ineffectiveness.
  - Realized gains (charges) from the sale of FVOCI debt instruments.
  - Market-related gains (charges) on onerous contracts measured using the variable fee approach (e.g. variable annuities, unit linked, participating insurance) net of the performance on any related hedging instruments.

- Gains (charges) related to certain changes in foreign exchange rates.
- 2. Changes in actuarial methods and assumptions used in the measurement of insurance contract liabilities that flow directly through income. The Company reviews actuarial methods and assumptions annually, and this process is designed to reduce the Company's exposure to uncertainty by ensuring assumptions remain appropriate. This is accomplished by monitoring experience and selecting assumptions which represent a current view of expected future experience and ensuring that the risk adjustment is appropriate for the risks assumed.
- 3. The impact on the measurement of insurance and investment contract assets and liabilities and reinsurance contract held assets and liabilities from changes in product features and new or changes to in-force reinsurance contracts, if material.
- 4. The fair value changes in long-term investment plan obligations for Global WAM investment management.
- 5. Goodwill impairment charges.
- 6. Gains or losses on acquisition and disposition of a business.
- 7. Material one-time only adjustments, including highly unusual/extraordinary and material legal settlements and restructuring charges, or other items that are material and exceptional in nature.
- 8. Tax on the above items.
- 9. Net income (loss) attributed to participating shareholders and non-controlling interests.
- 10. Impact of enacted or substantively enacted income tax rate changes.

### Reconciliation of core earnings to net income attributed to shareholders – 2Q25

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

			2Q:	25			
	Asia	Canada	U.S.	Globa	al WAM	rporate d Other	Total
Income (loss) before income taxes	\$ 1,092	\$ 526	\$ 31	\$	575	\$ 37	\$ 2,261
Income tax (expenses) recoveries							
Core earnings	(94)	(110)	(37)		(89)	32	(298)
Items excluded from core earnings	(55)	(5)	42		(4)	(18)	(40)
Income tax (expenses) recoveries	(149)	(115)	5		(93)	14	(338)
Net income (post-tax)	943	411	36		482	51	1,923
Less: Net income (post-tax) attributed to							
Non-controlling interests	49	-	-		-	-	49
Participating policyholders	64	21	-		-	-	85
Net income (loss) attributed to shareholders (post-tax)	830	390	36		482	51	1,789
Less: Items excluded from core earnings (post-tax)							
Market experience gains (losses)	161	(27)	(158)		16	121	113
Changes in actuarial methods and assumptions that flow directly through income	_	_	-		-	-	_
Restructuring charge	-	-	-		-	-	-
Reinsurance transactions, tax-related items and other	(51)	(2)	-		3	-	(50)
Core earnings (post-tax)	\$ 720	\$ 419	\$ 194	\$	463	\$ (70)	\$ 1,726
Income tax on core earnings (see above)	94	110	37		89	(32)	298
Core earnings (pre-tax)	\$ 814	\$ 529	\$ 231	\$	552	\$ (102)	\$ 2,024

### Core earnings, CER basis and U.S. dollars - 2Q25

			2Q	25			
	Asia	Canada	U.S.	Globa	al WAM	orporate id Other	Total
Core earnings (post-tax)	\$ 720	\$ 419	\$ 194	\$	463	\$ (70)	\$ 1,726
CER adjustment <sup>(1)</sup>	-	-	-		-	-	-
Core earnings, CER basis (post-tax)	\$ 720	\$ 419	\$ 194	\$	463	\$ (70)	\$ 1,726
Income tax on core earnings, CER basis <sup>(2)</sup>	94	110	37		89	(32)	298
Core earnings, CER basis (pre-tax)	\$ 814	\$ 529	\$ 231	\$	552	\$ (102)	\$ 2,024
Core earnings (U.S. dollars) – Asia and U.S. segments							
Core earnings (post-tax) <sup>(3)</sup> , US \$	\$ 520		\$ 141				
CER adjustment US \$(1)	-		-				
Core earnings, CER basis (post-tax), US \$	\$ 520		\$ 141				

 $<sup>^{(1)}</sup>$  The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Income tax on core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.
(3) Core earnings (post-tax) in Canadian \$ are translated to US\$ using the US\$ Statement of Income exchange rate for 2Q25.

### Reconciliation of core earnings to net income attributed to shareholders – 1Q25

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

			1Q2	25			
	Asia	Canada	U.S.	Glo	bal WAM	orporate nd Other	Total
Income (loss) before income taxes	\$ 870	\$ 305	\$ (731)	\$	528	\$ (273)	\$ 699
Income tax (expenses) recoveries							
Core earnings	(101)	(89)	(84)		(86)	29	(331)
Items excluded from core earnings	(30)	30	246		2	7	255
Income tax (expenses) recoveries	(131)	(59)	162		(84)	36	(76)
Net income (post-tax)	739	246	(569)		444	(237)	623
Less: Net income (post-tax) attributed to							
Non-controlling interests	67	-	-		1	(2)	66
Participating policyholders	48	24	-		-	-	72
Net income (loss) attributed to shareholders (post-tax)	624	222	(569)		443	(235)	485
Less: Items excluded from core earnings (post-tax)							
Market experience gains (losses)	(77)	(152)	(930)		(11)	(162)	(1,332)
Changes in actuarial methods and assumptions that flow directly through income	_	_	_		_	_	_
Restructuring charge	-	-	-		-	-	-
Reinsurance transactions, tax-related items and other	(4)	-	-		-	54	50
Core earnings (post-tax)	\$ 705	\$ 374	\$ 361	\$	454	\$ (127)	\$ 1,767
Income tax on core earnings (see above)	101	89	84		86	(29)	331
Core earnings (pre-tax)	\$ 806	\$ 463	\$ 445	\$	540	\$ (156)	\$ 2,098

#### Core earnings, CER basis and U.S. dollars - 1Q25

	1Q25													
		Asia		Canada		U.S.	Glob	al WAM	Corporate and Other			Total		
Core earnings (post-tax)	\$	705	\$	374	\$	361	\$	454	\$	(127)	\$	1,767		
CER adjustment <sup>(1)</sup>		(16)		-		(13)		(11)		-		(40)		
Core earnings, CER basis (post-tax)	\$	689	\$	374	\$	348	\$	443	\$	(127)	\$	1,727		
Income tax on core earnings, CER basis <sup>(2)</sup>		99		89		81		84		(29)		324		
Core earnings, CER basis (pre-tax)	\$	788	\$	463	\$	429	\$	527	\$	(156)	\$	2,051		
Core earnings (U.S. dollars) – Asia and U.S. segments														
Core earnings (post-tax) <sup>(3)</sup> , US \$	\$	492			\$	251								
CER adjustment US \$(1)		6				-								
Core earnings, CER basis (post-tax), US \$	\$	498			\$	251								

 $<sup>\</sup>stackrel{\mbox{\scriptsize (1)}}{}$  The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Income tax on core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

<sup>(3)</sup> Core earnings (post-tax) in Canadian \$ are translated to US\$ using the US\$ Statement of Income exchange rate for 1Q25.

# Reconciliation of core earnings to net income attributed to shareholders – 4Q24<sup>(1)</sup>

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

	4Q24													
		Asia		Canada		U.S.	Glob	al WAM	Corpora and Oth			Total		
Income (loss) before income taxes	\$	781	\$	579	\$	112	\$	419	\$ 22	2	\$	2,113		
Income tax (expenses) recoveries														
Core earnings		(97)		(97)		(98)		(83)	3	0		(345)		
Items excluded from core earnings		(59)		(20)		89		48	(11	9)		(61)		
Income tax (expenses) recoveries		(156)		(117)		(9)		(35)	3)	9)		(406)		
Net income (post-tax)		625		462		103		384	13	3		1,707		
Less: Net income (post-tax) attributed to														
Non-controlling interests		18		-		-		-		4		22		
Participating policyholders		24		23		-		-		-		47		
Net income (loss) attributed to shareholders (post-tax)		583		439		103		384	12	9		1,638		
Less: Items excluded from core earnings (post-tax)														
Market experience gains (losses)		(83)		55		(309)		(23)	16	8		(192)		
Changes in actuarial methods and assumptions that flow directly through income		_		_		_		_		_		_		
Restructuring charge		-		(6)		-		(46)		-		(52)		
Reinsurance transactions, tax-related items and other		26		-		-		(6)	(4	5)		(25)		
Core earnings (post-tax)	\$	640	\$	390	\$	412	\$	459	\$	6	\$	1,907		
Income tax on core earnings (see above)		97		97		98		83	(3	(0)		345		
Core earnings (pre-tax)	\$	737	\$	487	\$	510	\$	542	\$ (2	(4)	\$	2,252		

<sup>(1)</sup> This reconciliation and related core earnings reconciliations below have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

#### Core earnings, CER basis and U.S. dollars - 4Q24

	4Q24													
		Asia		Canada		U.S.	Global WAM		Corporate and Other			Total		
Core earnings (post-tax)	\$	640	\$	390	\$	412	\$	459	\$	6	\$	1,907		
CER adjustment <sup>(1)</sup>		-		-		(5)		(4)		-		(9)		
Core earnings, CER basis (post-tax)	\$	640	\$	390	\$	407	\$	455	\$	6	\$	1,898		
Income tax on core earnings, CER basis <sup>(2)</sup>		98		97		96		82		(30)		343		
Core earnings, CER basis (pre-tax)	\$	738	\$	487	\$	503	\$	537	\$	(24)	\$	2,241		
Core earnings (U.S. dollars) – Asia and U.S. segments														
Core earnings (post-tax) <sup>(3)</sup> , US \$	\$	457			\$	294								
CER adjustment US \$ <sup>(1)</sup>		5				-								
Core earnings, CER basis (post-tax), US \$	\$	462			\$	294								

<sup>(1)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Income tax on core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

<sup>(3)</sup> Core earnings (post-tax) in Canadian \$ are translated to US\$ using the US\$ Statement of Income exchange rate for 4Q24.

#### Reconciliation of core earnings to net income attributed to shareholders – 3Q24<sup>(1)</sup>

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

			3Q:	24			
	Asia	Canada	U.S.	Glob	oal WAM	orate Other	Total
Income (loss) before income taxes	\$ 1,059	\$ 578	\$ 18	\$	519	\$ 167	\$ 2,341
Income tax (expenses) recoveries							
Core earnings	(100)	(104)	(112)		(26)	27	(315)
Items excluded from core earnings	61	(10)	99		6	(115)	41
Income tax (expenses) recoveries	(39)	(114)	(13)		(20)	(88)	(274)
Net income (post-tax)	1,020	464	5		499	79	2,067
Less: Net income (post-tax) attributed to							
Non-controlling interests	130	-	-		1	-	131
Participating policyholders	63	34	-		-	-	97
Net income (loss) attributed to shareholders (post-tax)	827	430	5		498	79	1,839
Less: Items excluded from core earnings (post-tax)							
Market experience gains (losses)	213	16	(204)		28	133	186
Changes in actuarial methods and assumptions that flow directly through income	(5)	2	(202)		_	6	(199)
Restructuring charge	-	-	-		(20)	-	(20)
Reinsurance transactions, tax-related items and other	35	-	-		11	(2)	44
Core earnings (post-tax)	\$ 584	\$ 412	\$ 411	\$	479	\$ (58)	\$ 1,828
Income tax on core earnings (see above)	100	104	112		26	(27)	315
Core earnings (pre-tax)	\$ 684	\$ 516	\$ 523	\$	505	\$ (85)	\$ 2,143
-							

<sup>(1)</sup> This reconciliation and related core earnings reconciliations below have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

#### Core earnings, CER basis and U.S. dollars - 3Q24

				3Q	24				
	Asia	Canada		U.S.	. Global WAM		Corporate and Other		Total
Core earnings (post-tax)	\$ 584	\$ 412	\$	411	\$	479	\$	(58)	\$ 1,828
CER adjustment <sup>(1)</sup>	10	-		7		5		1	23
Core earnings, CER basis (post-tax)	\$ 594	\$ 412	\$	418	\$	484	\$	(57)	\$ 1,851
Income tax on core earnings, CER basis <sup>(2)</sup>	101	104		114		26		(27)	318
Core earnings, CER basis (pre-tax)	\$ 695	\$ 516	\$	532	\$	510	\$	(84)	\$ 2,169
Core earnings (U.S. dollars) – Asia and U.S. segments									
Core earnings (post-tax) <sup>(3)</sup> , US \$	\$ 428		\$	302					
CER adjustment US \$ <sup>(1)</sup>	1			-					
Core earnings, CER basis (post-tax), US \$	\$ 429		\$	302					

 $<sup>^{(1)}</sup>$  The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Income tax on core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

<sup>(3)</sup> Core earnings (post-tax) in Canadian \$ are translated to US\$ using the US\$ Statement of Income exchange rate for 3Q24.

#### Reconciliation of core earnings to net income attributed to shareholders – 2Q24<sup>(1)</sup>

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

2Q24													
	Asia		Canada		U.S.			Corporate and Other			Total		
\$	763	\$	141	\$	156	\$	383	\$ (	59)	\$	1,384		
	(95)		(107)		(95)		(59)		36		(320)		
	(20)		68		74		27	(	81)		68		
	(115)		(39)		(21)		(32)	(	45)		(252)		
	648		102		135		351	(1	04)		1,132		
	38		-		-		1		-		39		
	28		23		-		-		-		51		
	582		79		135		350	(1	04)		1,042		
	(58)		(364)		(280)		(7)		44		(665)		
	_		_		_		_		-		_		
	-		-		-		-		-		-		
	24		41		-		(29)	(	66)		(30)		
\$	616	\$	402	\$	415	\$	386	\$ (	82)	\$	1,737		
	95		107		95		59	(	36)		320		
\$	711	\$	509	\$	510	\$	445	\$ (1	18)	\$	2,057		
	\$	\$ 763  (95) (20) (115) 648  38 28 582  (58)  24 \$ 616 95	\$ 763 \$ (95) (20) (115) 648 38 28 582 (58) 24 \$ 616 \$ 95	\$ 763 \$ 141  (95) (107) (20) 68  (115) (39) 648 102  38 - 28 23  582 79  (58) (364)  24 41  \$ 616 \$ 402 95 107	\$ 763 \$ 141 \$  (95) (107) (20) 68  (115) (39)  648 102  38 - 28 23  582 79  (58) (364)  24 41  \$ 616 \$ 402 \$ 95 107	Asia         Canada         U.S.           \$ 763         \$ 141         \$ 156           (95)         (107)         (95)           (20)         68         74           (115)         (39)         (21)           648         102         135           38         -         -           28         23         -           582         79         135           (58)         (364)         (280)           -         -         -           24         41         -           \$ 616         \$ 402         \$ 415           95         107         95	Asia Canada U.S. Glob \$ 763 \$ 141 \$ 156 \$  (95) (107) (95) (20) 68 74  (115) (39) (21)  648 102 135  38 28 23 - 582 79 135  (58) (364) (280)  24 41 - \$ 616 \$ 402 \$ 415 \$ 95 107 95	Asia         Canada         U.S.         Global WAM           \$ 763         \$ 141         \$ 156         \$ 383           (95)         (107)         (95)         (59)           (20)         68         74         27           (115)         (39)         (21)         (32)           648         102         135         351           38         -         -         1           28         23         -         -           582         79         135         350           (58)         (364)         (280)         (7)           -         -         -         -           24         41         -         (29)           \$ 616         \$ 402         \$ 415         \$ 386           95         107         95         59	Asia         Canada         U.S. Global WAM         Corpora and Other and Ot	Asia         Canada         U.S.         Global WAM         Corporate and Other and Other and Other and Other           \$ 763         \$ 141         \$ 156         \$ 383         \$ (59)           (95)         (107)         (95)         (59)         36           (20)         68         74         27         (81)           (115)         (39)         (21)         (32)         (45)           648         102         135         351         (104)           38         -         -         1         -           28         23         -         -         -           582         79         135         350         (104)           (58)         (364)         (280)         (7)         44           -         -         -         -         -           24         41         -         (29)         (66)           \$ 616         \$ 402         \$ 415         \$ 386         (82)           95         107         95         59         (36)	Asia         Canada         U.S.         Global WAM and Other and Other and Other and Other and Other           \$ 763         \$ 141         \$ 156         \$ 383         \$ (59)         \$           (95)         (107)         (95)         (59)         36		

<sup>(1)</sup> This reconciliation and related core earnings reconciliations below have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

#### Core earnings, CER basis and U.S. dollars - 2Q24

			2Q	24				
	Asia	Canada	U.S.	Global WAM		Corporate and Other		Total
Core earnings (post-tax)	\$ 616	\$ 402	\$ 415	\$	386	\$	(82)	\$ 1,737
CER adjustment <sup>(1)</sup>	19	-	4		3		-	26
Core earnings, CER basis (post-tax)	\$ 635	\$ 402	\$ 419	\$	389	\$	(82)	\$ 1,763
Income tax on core earnings, CER basis <sup>(2)</sup>	96	107	97		59		(36)	323
Core earnings, CER basis (pre-tax)	\$ 731	\$ 509	\$ 516	\$	448	\$	(118)	\$ 2,086
Core earnings (U.S. dollars) – Asia and U.S. segments								
Core earnings (post-tax) <sup>(3)</sup> , US \$	\$ 449		\$ 303					
CER adjustment US \$ <sup>(1)</sup>	10		-					
Core earnings, CER basis (post-tax), US \$	\$ 459		\$ 303					

<sup>(1)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Income tax on core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

<sup>(3)</sup> Core earnings (post-tax) in Canadian \$ are translated to US\$ using the US\$ Statement of Income exchange rate for 2Q24.

#### Reconciliation of core earnings to net income attributed to shareholders - YTD 2025

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

			YTD 2	2025			
	Asia	Canada	U.S.	Glol	oal WAM	orporate d Other	Total
Income (loss) before income taxes	\$ 1,962	\$ 831	\$ (700)	\$	1,103	\$ (236)	\$ 2,960
Income tax (expenses) recoveries							
Core earnings	(195)	(199)	(121)		(175)	61	(629)
Items excluded from core earnings	(85)	25	288		(2)	(11)	215
Income tax (expenses) recoveries	(280)	(174)	167		(177)	50	(414)
Net income (post-tax)	1,682	657	(533)		926	(186)	2,546
Less: Net income (post-tax) attributed to							
Non-controlling interests	116	-	-		1	(2)	115
Participating policyholders	112	45	-		-	-	157
Net income (loss) attributed to shareholders (post-tax)	1,454	612	(533)		925	(184)	2,274
Less: Items excluded from core earnings (post-tax)							
Market experience gains (losses)	84	(179)	(1,088)		5	(41)	(1,219)
Changes in actuarial methods and assumptions that							
flow directly through income	-	-	-		-	-	-
Restructuring charge	-	-	-		-	-	-
Reinsurance transactions, tax-related items and other	(55)	(2)	-		3	54	-
Core earnings (post-tax)	\$ 1,425	\$ 793	\$ 555	\$	917	\$ (197)	\$ 3,493
Income tax on core earnings (see above)	195	199	121		175	(61)	629
Core earnings (pre-tax)	\$ 1,620	\$ 992	\$ 676	\$	1,092	\$ (258)	\$ 4,122

#### Core earnings, CER basis and U.S. dollars - YTD 2025

			YTD 2	2025			
	Asia	Canada	U.S.	Glob	oal WAM	orporate nd Other	Total
Core earnings (post-tax)	\$ 1,425	\$ 793	\$ 555	\$	917	\$ (197)	\$ 3,493
CER adjustment <sup>(1)</sup>	(16)	-	(13)		(11)	-	(40)
Core earnings, CER basis (post-tax)	\$ 1,409	\$ 793	\$ 542	\$	906	\$ (197)	\$ 3,453
Income tax on core earnings, CER basis <sup>(2)</sup>	193	199	118		173	(61)	622
Core earnings, CER basis (pre-tax)	\$ 1,602	\$ 992	\$ 660	\$	1,079	\$ (258)	\$ 4,075
Core earnings (U.S. dollars) – Asia and U.S. segments							
Core earnings (post-tax) <sup>(3)</sup> , US \$	\$ 1,012		\$ 392				
CER adjustment US \$(1)	6		-				
Core earnings, CER basis (post-tax), US \$	\$ 1,018		\$ 392				

<sup>(1)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Income tax on core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.
(3) Core earnings (post-tax) in Canadian \$\$ is translated to US\$ using the US\$ Statement of Income exchange rate for the respective quarters that make up 2025 year-to-date core earnings.

#### Reconciliation of core earnings to net income attributed to shareholders – YTD 2024<sup>(1)</sup>

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

			YTD 2	2024			
	Asia	Canada	U.S.	Glob	al WAM	porate Other	Total
Income (loss) before income taxes	\$ 1,357	\$ 522	\$ 2	\$	809	\$ (54)	\$ 2,636
Income tax (expenses) recoveries							
Core earnings	(193)	(198)	(198)		(125)	64	(650)
Items excluded from core earnings	(72)	76	223		32	(141)	118
Income tax (expenses) recoveries	(265)	(122)	25		(93)	(77)	(532)
Net income (post-tax)	1,092	400	27		716	(131)	2,104
Less: Net income (post-tax) attributed to							
Non-controlling interests	93	-	-		1	-	94
Participating policyholders	54	48	-		-	-	102
Net income (loss) attributed to shareholders (post-tax)	945	352	27		715	(131)	1,908
Less: Items excluded from core earnings (post-tax)							
Market experience gains (losses)	(308)	(455)	(814)		(1)	134	(1,444)
Changes in actuarial methods and assumptions that flow directly through income	_	_	-		-	-	_
Restructuring charge	-	-	-		-	-	-
Reinsurance transactions, tax-related items and other	11	41	(26)		(19)	(102)	(95)
Core earnings (post-tax)	\$ 1,242	\$ 766	\$ 867	\$	735	\$ (163)	\$ 3,447
Income tax on core earnings (see above)	193	198	198		125	(64)	650
Core earnings (pre-tax)	\$ 1,435	\$ 964	\$ 1,065	\$	860	\$ (227)	\$ 4,097

<sup>(1)</sup> This reconciliation and related core earnings reconciliations below have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

#### Core earnings, CER basis and U.S. dollars - YTD 2024

			YTD	2024			
	Asia	Canada	U.S.	Glo	bal WAM	orporate nd Other	Total
Core earnings (post-tax)	\$ 1,242	\$ 766	\$ 867	\$	735	\$ (163)	\$ 3,447
CER adjustment <sup>(1)</sup>	38	-	16		10	1	65
Core earnings, CER basis (post-tax)	\$ 1,280	\$ 766	\$ 883	\$	745	\$ (162)	\$ 3,512
Income tax on core earnings, CER basis <sup>(2)</sup>	197	198	202		126	(63)	660
Core earnings, CER basis (pre-tax)	\$ 1,477	\$ 964	\$ 1,085	\$	871	\$ (225)	\$ 4,172
Core earnings (U.S. dollars) – Asia and U.S. segments							
Core earnings (post-tax) <sup>(3)</sup> , US \$	\$ 914		\$ 638				
CER adjustment US \$(1)	11		-				
Core earnings, CER basis (post-tax), US \$	\$ 925		\$ 638				

<sup>(1)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Income tax on core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

<sup>(3)</sup> Core earnings (post-tax) in Canadian \$ is translated to US\$ using the US\$ Statement of Income exchange rate for the respective quarters that make up 2024 year-to-date core earnings.

#### Reconciliation of core earnings to net income attributed to shareholders – 2024<sup>(1)</sup>

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

				202	24					
Asia		Canada		U.S.	Glo	bal WAM				Total
\$ 3,197	\$	1,679	\$	132	\$	1,747	\$	335	\$	7,090
(390)		(399)		(408)		(234)		121		(1,310)
(70)		46		411		86		(375)		98
(460)		(353)		3		(148)		(254)		(1,212)
2,737		1,326		135		1,599		81		5,878
241		-		-		2		4		247
141		105		-		-		-		246
2,355		1,221		135		1,597		77		5,385
(178)		(384)		(1,327)		4		435		(1,450)
(5)		2		(202)		-		6		(199)
-		(6)		-		(66)		-		(72)
72		41		(26)		(14)		(149)		(76)
\$ 2,466	\$	1,568	\$	1,690	\$	1,673	\$	(215)	\$	7,182
390		399		408		234		(121)		1,310
\$ 2,856	\$	1,967	\$	2,098	\$	1,907	\$	(336)	\$	8,492
\$	\$ 3,197 (390) (70) (460) 2,737 241 141 2,355 (178) (5) - 72 \$ 2,466 390	\$ 3,197 \$ (390) (70) (460) 2,737  241 141 2,355 (178) (5) - 72 \$ 2,466 \$ 390	\$ 3,197 \$ 1,679  (390) (399) (70) 46  (460) (353)  2,737 1,326  241 - 141 105  2,355 1,221  (178) (384)  (5) 2 - (6) 72 41  \$ 2,466 \$ 1,568 390 399	\$ 3,197 \$ 1,679 \$  (390) (399) (70) 46  (460) (353)  2,737 1,326  241 - 141 105  2,355 1,221  (178) (384)  (5) 2 - (6) 72 41  \$ 2,466 \$ 1,568 \$ 390 399	Asia         Canada         U.S.           \$ 3,197         \$ 1,679         \$ 132           (390)         (399)         (408)           (70)         46         411           (460)         (353)         3           2,737         1,326         135           241         -         -           141         105         -           2,355         1,221         135           (178)         (384)         (1,327)           (5)         2         (202)           -         (6)         -           72         41         (26)           \$ 2,466         \$ 1,568         \$ 1,690           390         399         408	\$ 3,197 \$ 1,679 \$ 132 \$  (390) (399) (408) (70) 46 411  (460) (353) 3  2,737 1,326 135  241 141 105 - 2,355 1,221 135  (178) (384) (1,327)  (5) 2 (202) - (6) - 72 41 (26)  \$ 2,466 \$ 1,568 \$ 1,690 \$ 390 399 408	Asia         Canada         U.S.         Global WAM           \$ 3,197         \$ 1,679         \$ 132         \$ 1,747           (390)         (399)         (408)         (234)           (70)         46         411         86           (460)         (353)         3         (148)           2,737         1,326         135         1,599           241         -         -         2           141         105         -         -           2,355         1,221         135         1,597           (178)         (384)         (1,327)         4           (5)         2         (202)         -           -         (6)         -         (66)           72         41         (26)         (14)           \$ 2,466         1,568         1,690         \$ 1,673           390         399         408         234	Asia         Canada         U.S. Global WAM         Coanada and and and and and and and and an	Asia         Canada         U.S.         Global WAM         Corporate and Other and Other and Other and Other           \$ 3,197         \$ 1,679         \$ 132         \$ 1,747         \$ 335           (390)         (399)         (408)         (234)         121           (70)         46         411         86         (375)           (460)         (353)         3         (148)         (254)           2,737         1,326         135         1,599         81           241         -         -         2         4           141         105         -         -         -           2,355         1,221         135         1,597         77           (178)         (384)         (1,327)         4         435           (5)         2         (202)         -         6           -         (6)         -         (66)         -           72         41         (26)         (14)         (149)           \$ 2,466         \$ 1,568         \$ 1,690         \$ 1,673         \$ (215)           390         399         408         234         (121)	Asia         Canada         U.S.         Global WAM and Other and Other           \$ 3,197         \$ 1,679         \$ 132         \$ 1,747         \$ 335         \$           (390)         (399)         (408)         (234)         121         122         124         121         122         124         121         122 <td< td=""></td<>

<sup>(1)</sup> This reconciliation and related core earnings reconciliations below have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

#### Core earnings, CER basis and U.S. dollars - 2024

			20	24			
	Asia	Canada	U.S.	Glo	bal WAM	orporate nd Other	Total
Core earnings (post-tax)	\$ 2,466	\$ 1,568	\$ 1,690	\$	1,673	\$ (215)	\$ 7,182
CER adjustment <sup>(1)</sup>	49	-	17		11	2	79
Core earnings, CER basis (post-tax)	\$ 2,515	\$ 1,568	\$ 1,707	\$	1,684	\$ (213)	\$ 7,261
Income tax on core earnings, CER basis <sup>(2)</sup>	396	399	412		236	(121)	1,322
Core earnings, CER basis (pre-tax)	\$ 2,911	\$ 1,967	\$ 2,119	\$	1,920	\$ (334)	\$ 8,583
Core earnings (U.S. dollars) – Asia and U.S. segments							
Core earnings (post-tax) <sup>(3)</sup> , US \$	\$ 1,799		\$ 1,234				
CER adjustment US \$(1)	17		-				
Core earnings, CER basis (post-tax), US \$	\$ 1,816		\$ 1,234				

<sup>(1)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Income tax on core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

<sup>(3)</sup> Core earnings (post-tax) in Canadian \$ are translated to US\$ using the US\$ Statement of Income exchange rate for the four respective quarters that make up 2024 core earnings.

#### Segment core earnings by business line or geographic source<sup>1</sup>

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

#### Asia

		Qı	ıarterly R	esults			YTD R	esult	s	ull Year Results
(US \$ millions)	2Q25	1Q25	4Q	24	3Q24	2Q24	2025		2024	2024
Hong Kong	\$ 259	\$ 256	\$ 23	0 \$	233	\$ 220	\$ 515	\$	438	\$ 901
Japan	97	87	8	7	81	92	184		194	362
Asia Other <sup>(1)</sup>	159	149	15	1	123	145	308		296	570
International High Net Worth										114
Mainland China	_									41
Singapore	_									216
Vietnam	_									126
Other Emerging Markets <sup>(2)</sup>	_									73
Regional Office	5	-	(1	1)	(9)	(8)	5		(14)	(34)
Total Asia core earnings	\$ 520	\$ 492	\$ 45	7 \$	428	\$ 449	\$1,012	\$	914	\$ 1,799

<sup>(1)</sup> Core earnings for Asia Other are reported by country annually, on a full year basis.

<sup>(2)</sup> Other Emerging Markets includes Indonesia, the Philippines, Malaysia, Thailand, Cambodia and Myanmar.

								Full Year
		Qι	arterly Re	sults		YTD F	lesults	Results
(US \$ millions), CER basis <sup>(1)</sup>	2Q25	1Q25	4Q2	4 3Q2	4 2Q24	2025	2024	2024
Hong Kong	\$ 259	\$ 256	\$ 23	1 \$ 232	2 \$ 221	\$ 515	\$ 439	\$ 901
Japan	97	92	9	2 83	3 100	189	205	380
Asia Other <sup>(2)</sup>	159	150	15	0 123	3 146	309	295	569
International High Net Worth								114
Mainland China	_							41
Singapore	_							222
Vietnam	_							120
Other Emerging Markets <sup>(3)</sup>	_							72
Regional Office	5	-	(1	1) (9	9) (8	5)	(14)	(34)
Total Asia core earnings, CER basis	\$ 520	\$ 498	\$ 462	2 \$ 429	9 \$ 459	\$1,018	\$ 925	\$ 1,816

<sup>(1)</sup> Core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

#### Canada

			Qua	ırterly	y Resu	ılts			YTD R	esul	ts	ull Year Results
(Canadian \$ in millions)	2Q25	1Q	25		4Q24		3Q24	2Q24	2025		2024	2024
Insurance	\$ 326	\$ 28	30	\$	295	\$	320	\$ 307	\$ 606	\$	573	\$ 1,188
Annuities	56	į	58		51		51	55	114		108	210
Manulife Bank	37	;	36		44		41	40	73		85	170
Total Canada core earnings	\$ 419	\$ 37	74	\$	390	\$	412	\$ 402	\$ 793	\$	766	\$ 1,568

#### U.S.

		Qua	rterly Resu	ılts		YTD Re	sults	Full Year Results
(US \$ in millions)	2Q25	1Q25	4Q24	3Q24	2Q24	2025	2024	2024
U.S. Insurance	\$ 114	\$ 229	\$ 256	\$ 268	\$ 254	\$ 343	\$ 540	\$ 1,064
U.S. Annuities	27	22	38	34	49	49	98	170
Total U.S. core earnings	\$ 141	\$ 251	\$ 294	\$ 302	\$ 303	\$ 392	\$ 638	\$ 1,234

<sup>(2)</sup> Core earnings adjacted to relief the respect to the country annually, on a full year basis.
(3) Other Emerging Markets includes Indonesia, the Philippines, Malaysia, Thailand, Cambodia and Myanmar.

<sup>2024</sup> core earnings in this section has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

#### Global WAM by business line

								F	ull Year
		Qua		YTD Resu	lts		Results		
(Canadian \$ in millions)	2Q25	1Q25	4Q24	3Q24	2Q24	2025	2024		2024
Retirement	\$ 265	\$ 263	\$ 259	\$ 284	\$ 213	\$ 528 \$	407	\$	950
Retail	145	141	161	154	135	286	266		581
Institutional asset management	53	50	39	41	38	103	62		142
Total Global WAM core earnings	\$ 463	\$ 454	\$ 459	\$ 479	\$ 386	\$ 917 \$	735	\$	1,673

		Qua	rterly Resu	ılts		YTD Results	Full Year Results
(Canadian \$ in millions), CER basis <sup>(1)</sup>	2Q25	1Q25	4Q24	3Q24	2Q24	<b>2025</b> 2024	2024
Retirement	\$ 265	\$ 256	\$ 257	\$ 287	\$ 214	<b>\$ 521</b> \$ 413	\$ 957
Retail	145	138	159	155	137	<b>283</b> 270	584
Institutional asset management	53	49	39	42	38	<b>102</b> 62	143
Total Global WAM core earnings, CER basis	\$ 463	\$ 443	\$ 455	\$ 484	\$ 389	<b>\$ 906</b> \$ 745	\$ 1,684

<sup>(1)</sup> Core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

#### Global WAM by geographic source

		Qua	rterly Resu	lts		YTD Results	Full Year Results
(Canadian \$ in millions)	2Q25	1Q25	4Q24	3Q24	2Q24	<b>2025</b> 202	4 2024
Asia	\$ 126	\$ 138	\$ 135	\$ 137	\$ 125	<b>\$ 264</b> \$ 225	\$ 497
Canada	109	110	108	107	85	<b>219</b> 175	390
U.S.	228	206	216	235	176	<b>434</b> 335	786
Total Global WAM core earnings	\$ 463	\$ 454	\$ 459	\$ 479	\$ 386	<b>\$ 917</b> \$ 735	5 \$ 1,673

		Qua	rterly Resu	ılts		YTD Results	Full Year Results
(Canadian \$ in millions), CER basis <sup>(1)</sup>	2Q25	1Q25	4Q24	3Q24	2Q24	<b>2025</b> 2024	2024
Asia	\$ 126	\$ 134	\$ 133	\$ 139	\$ 126	<b>\$ 260</b> \$ 229	\$ 501
Canada	109	110	108	107	85	<b>219</b> 175	390
U.S.	228	199	214	238	178	<b>427</b> 341	793
Total Global WAM core earnings, CER basis	\$ 463	\$ 443	\$ 455	\$ 484	\$ 389	<b>\$ 906</b> \$ 745	\$ 1,684

<sup>(1)</sup> Core earnings adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

**Core earnings available to common shareholders** is a financial measure that is used in the calculation of core ROE and core EPS. It is calculated as core earnings (post-tax) less preferred share dividends and other equity distributions.

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless		Qua	rterly Resu	ilts		YTD Re	esults	Full Year Results
otherwise stated)	2Q25	1Q25	4Q24	3Q24	2Q24	2025	2024	2024
Core earnings <sup>(1)</sup>	\$1,726	\$1,767	\$1,907	\$1,828	\$1,737	\$3,493	\$3,447	\$ 7,182
Less: Preferred share dividends and other equity distributions <sup>(2)</sup>	103	57	101	56	99	160	154	311
Core earnings available to common shareholders <sup>(1)</sup>	1,623	1,710	1,806	1,772	1,638	3,333	3,293	6,871
CER adjustment <sup>(3)</sup>	-	(40)	(9)	23	26	(40)	65	79
Core earnings available to common shareholders, CER basis <sup>(1)</sup>	\$1,623	\$1,670	\$1,797	\$1,795	\$1,664	\$3,293	\$3,358	\$ 6,950

<sup>(1) 2024</sup> core earnings and core earnings available to common shareholders have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

Core ROE measures profitability using core earnings available to common shareholders as a percentage of the capital deployed to earn the core earnings. The Company calculates core ROE using average common shareholders' equity quarterly, as the average of common shareholders' equity at the start and end of the quarter, and annually, as the average of the quarterly average common shareholders' equity for the year.

<sup>(2)</sup> Preferred share dividends and other equity distributions are recorded in the Corporate and Other segment. As a result, core earnings and core earnings available to common shareholders are the same figure for Asia, Canada, U.S. and Global WAM segments. Core earnings for Corporate and Other segment is reduced by preferred shares and other equity distributions to arrive at core earnings available to common shareholders. See above for the reconciliation of core earnings to net income attributed to shareholders for each segment.

<sup>(3)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

								Full Year
		Qu	arterly Result	ts		YTD Re	esults	Results
(\$ millions, unless otherwise stated)	2Q25	1Q25	4Q24	3Q24	2Q24	2025	2024	2024
Core earnings available to common shareholders <sup>(1)</sup>	\$ 1,623	\$ 1,710	\$ 1,806	\$ 1,772	\$ 1,638	\$ 3,333	\$ 3,293	\$ 6,871
Annualized core earnings available to common shareholders (post-tax)	\$ 6,510	\$ 6,935	\$ 7,185	\$ 7,049	\$ 6,588	\$ 6,721	\$ 6,622	\$ 6,871
Average common shareholders' equity (see below)	\$ 43,448	\$ 44,394	\$ 43,613	\$ 42,609	\$ 41,947	\$ 43,921	\$ 41,466	\$ 42,288
Core ROE (annualized) (%) <sup>(1)</sup>	15.0%	15.6%	16.5%	16.6%	15.7%	15.3%	16.0%	16.2%
Average common shareholders' equity								
Total shareholders' and other equity	\$ 49,080	\$ 51,135	\$ 50,972	\$ 49,573	\$ 48,965	\$ 49,080	\$ 48,965	\$ 50,972
Less: Preferred shares and other equity	6,660	6,660	6,660	6,660	6,660	6,660	6,660	6,660
Common shareholders' equity	\$ 42,420	\$ 44,475	\$ 44,312	\$ 42,913	\$ 42,305	\$ 42,420	\$ 42,305	\$ 44,312
Average common shareholders' equity	\$ 43,448	\$ 44,394	\$ 43,613	\$ 42,609	\$ 41,947	\$ 43,921	\$ 41,466	\$ 42,288

<sup>(1) 2024</sup> core earnings available to common shareholders and core ROE have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

**Core EPS** is equal to core earnings available to common shareholders divided by diluted weighted average common shares outstanding.

#### Core earnings related to strategic priorities

The Company measures its progress on certain strategic priorities using core earnings, including core earnings from highest potential businesses. The core earnings for these businesses is calculated consistent with our definition of core earnings and expressed as a percentage of total core earnings.

#### For the six months ended June 30,

(\$ millions and post-tax, unless otherwise stated) <sup>(1)</sup>	2025	2024
Core earnings highest potential businesses <sup>(2)</sup>	\$ 2,725	\$ 2,343
Core earnings – All other businesses	768	1,104
Core earnings	3,493	3,447
Items excluded from core earnings	(1,219)	(1,539)
Net income (loss) attributed to shareholders	\$ 2,274	\$ 1,908
Highest potential businesses core earnings contribution <sup>(1)</sup>	78%	68%

<sup>(1) 2024</sup> core earnings, items excluded from core earnings and core earnings contribution have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

The effective tax rate on core earnings is equal to income tax on core earnings divided by pre-tax core earnings.

**Common share core dividend payout ratio** is a ratio that measures the percentage of core earnings paid to common shareholders as dividends. It is calculated as dividends per common share divided by core EPS.

		Qua	arter	ly Resul	ts			YTD R	esult	s	ıll Year Results
	2Q25	1Q25		4Q24		3Q24	2Q24	2025		2024	2024
Per share dividend	\$ 0.44	\$ 0.44	\$	0.40	\$	0.40	\$ 0.40	\$ 0.88	\$	0.80	\$ 1.60
Core EPS <sup>(1)</sup>	\$ 0.95	\$ 0.99	\$	1.03	\$	1.00	\$ 0.91	\$ 1.94	\$	1.82	\$ 3.85
Common share core dividend payout ratio <sup>(1)</sup>	46%	44%		39%		40%	44%	45%		44%	42%

<sup>(1) 2024</sup> core EPS and common share core dividend ratio have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

The Company also uses financial performance measures that are prepared on a **constant exchange rate basis**, which exclude the impact of currency fluctuations (from local currency to Canadian dollars at a total Company level and from local currency to U.S. dollars in Asia). Such financial measures may be stated on a constant exchange rate basis or the percentage growth/decline in the financial measure on a constant exchange rate basis, using the income statement and balance sheet exchange rates effective for the second quarter of 2025.

Information supporting constant exchange rate basis for GAAP and non-GAAP financial measures is presented throughout this section.

<sup>(2)</sup> Includes core earnings from Asia and Global WAM segments, Canada Group Benefits, and North American behavioural insurance products.

Core earnings excluding the change in ECL is equal to core earnings less the change in ECL included in core earnings. We believe this measure will aid investors to better understand our operating performance.

#### For the three months ended June 30,

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)	2025	2024
Core earnings	\$ 1,726	\$ 1,737
Less: (Increase) recovery in the ECL <sup>(1)</sup>	(83)	(4)
Core earnings, excluding change in ECL	1,809	1,741
CER adjustment <sup>(2)</sup>	-	26
Core earnings, excluding change in ECL, CER basis	\$ 1,809	\$ 1,767

<sup>(1) 2</sup>Q24 excludes the change in ECL related to the RGA Canadian Reinsurance Transaction.

Core earnings available to common shareholders excluding the change in ECL is a financial measure that is used in the calculation of core EPS excluding the change in ECL. It is calculated as core earnings available to common shareholders minus the change in ECL included in core earnings. Core EPS excluding the impact of the change in ECL measures profitability to aid investors to better understand our operating performance. It is calculated using core earnings available to common shareholders excluding the change in ECL divided by the weighted average common shares outstanding.

#### For the three months ended June 30,

(\$ millions, post-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)	2025	2024
Core earnings available to common shareholders	\$ 1,623	\$ 1,638
Less: (Increase) recovery in the ECL <sup>(1)</sup>	(83)	(4)
Core earnings available to common shareholders, excluding change in ECL	1,706	1,642
CER adjustment <sup>(2)</sup>	-	26
Core earnings available to common shareholders, excluding change in ECL, CER basis	\$ 1,706	\$ 1,668

<sup>(1) 2</sup>Q24 excludes the change in ECL related to the RGA Canadian Reinsurance Transaction.

**Basic EPS and diluted EPS, CER basis** is equal to common shareholders' net income on a CER basis divided by the weighted average common shares outstanding and diluted weighted common shares outstanding, respectively.

<sup>(2)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

 $<sup>\,^{(2)}\,</sup>$  The impact of updating foreign exchange rates to that which was used in 2Q25.

**Drivers of Earnings ("DOE")** is used to identify the primary sources of gains or losses in each reporting period. It is one of the key tools we use to understand and manage our business. The DOE line items are comprised of amounts that have been included in our financial statements. The core DOE shows the sources of core earnings and the items excluded from core earnings, reconciled to net income attributed to shareholders. The elements of the core earnings DOE are described below:

**Net Insurance Service Result** represents the core earnings associated with providing insurance service to policyholders within the period including:

- Expected earnings on insurance contracts which includes the release of risk adjustment for expired non-financial risk, the CSM recognized for service provided and expected earnings on short-term PAA insurance business.
- Impact of new insurance business relates to income at initial recognition from new insurance contracts. Losses would occur if the group of new insurance contracts was onerous at initial recognition. If reinsurance contracts provide coverage for the direct insurance contracts, then the loss is offset by a corresponding gain on reinsurance contracts held.
- Insurance experience gains (losses) arise from items such as claims, persistency, and expenses, where the actual experience in the current period differs from the expected results assumed in the insurance and investment contract liabilities. Generally, this line would be driven by claims and expenses, as persistency experience relates to future service and would be offset by changes to the carrying amount of the contractual service margin unless the group is onerous, in which case the impact of persistency experience would be included in core earnings.
- Other represents pre-tax net income on residual items in the insurance result section.

**Net Investment Result** represents the core earnings associated with investment results within the period. Note that results associated with Global WAM and Manulife Bank are shown on separate DOE lines. However, within the Consolidated Statements of Income, the results associated with these businesses would impact the total investment result. This section includes:

- **Expected investment earnings**, which is the difference between expected asset returns and the associated finance income or expense from insurance and investment contract liabilities, net of investment expenses.
- Change in expected credit loss, which is the gain or charge to net income attributed to shareholders for credit losses to bring the allowance for credit losses to a level management considers adequate for expected credit-related losses on its portfolio.
- Expected earnings on surplus reflects the expected investment return on surplus assets.
- Other represents pre-tax net income on residual items in the investment result section.

**Global WAM** is the pre-tax net income from the Global Wealth and Asset Management segment, adjusted for applicable items excluded from core earnings as noted in the core earnings (loss) section above.

**Manulife Bank** is the pre-tax net income from Manulife Bank, adjusted for applicable items excluded from core earnings as noted in the core earnings (loss) section above.

**Other** represents net income associated with items outside of the net insurance service result, net investment result, Global WAM and Manulife Bank. Other includes lines attributed to core earnings such as:

- Non-directly attributable expenses are expenses incurred by the Company which are not directly attributable to fulfilling insurance contracts. Non-directly attributable expenses exclude non-directly attributable investment expenses as they are included in the net investment result.
- Other represents pre-tax net income on residual items in the Other section. Most notably this would include the cost of financing debt issued by Manulife.

Net income attributed to shareholders includes the following items excluded from core earnings:

- Market experience gains (losses) related to items excluded from core earnings that relate to changes in market variables.
- Changes in actuarial methods and assumptions that flow directly through income related to updates in the methods and assumptions used to value insurance contract liabilities.
- Restructuring charges includes a charge taken to reorganize operations.
- Reinsurance transactions, tax-related items and other include the impacts of new or changes to in-force reinsurance
  contracts, the impact of enacted or substantively enacted income tax rate changes and other amounts defined as items
  excluded from core earnings not specifically captured in the lines above.

All of the above items are discussed in more detail in our definition of items excluded from core earnings.

#### DOE Reconciliation – 2Q25

	•		Ū		~-			,		
				2Q:	25	Global	Co	rporate		
	Asia	C	Canada	U.S.		WAM		d Other		Total
Net insurance service result reconciliation										
Total insurance service result – financial statements	\$ 571	\$	370	\$ 39	\$	-	\$	26	\$	1,006
Less: Insurance service result attributed to:										
Items excluded from core earnings	(43)		-	28		-		-		(15)
NCI	16		-	-		-		-		16
Participating policyholders	65		25	-		-		-		90
Core net insurance service result	533		345	11		-		26		915
Core net insurance service result, CER adjustment <sup>(1)</sup>	 -		-	-	_	-		-	_	-
Core net insurance service result, CER basis	\$ 533	\$	345	\$ 11	\$	-	\$	26	\$	915
Total investment result reconciliation										
Total investment result per financial statements	\$ 685	\$	433	\$ 10	\$	(208)	\$	346	\$	1,266
Less: Reclassify Manulife Bank <sup>(2)</sup> and Global WAM to their own DOE lines	-		312	-		(208)		-		104
Add: Consolidation and other adjustments from Other DOE line	1		3	28		-		(157)		(125)
Less: Net investment result attributed to:										
Items excluded from core earnings	275		(27)	(208)		-		105		145
NCI	51		-	-		-		-		51
Participating policyholders	24		(2)	-		-		-		22
Core net investment result	336		153	246		-		84		819
Core net investment result, CER adjustment <sup>(1)</sup>	-		-	-		-		-		-
Core net investment result, CER basis	\$ 336	\$	153	\$ 246	\$	-	\$	84	\$	819
Manulife Bank and Global WAM by DOE line reconciliation										
Manulife Bank and Global WAM net income attributed to shareholders	\$ -	\$	53	\$ -	\$	575	\$	-	\$	628
Less: Manulife Bank and Global WAM attributed to:										
Items excluded from core earnings	-		-	-		23		-		23
Core earnings in Manulife Bank and Global WAM	-		53	-		552		-		605
Core earnings in Manulife Bank and Global WAM, CER adjustment <sup>(1)</sup>	-		-	-		-		-		-
Core earnings in Manulife Bank and Global WAM, CER basis	\$ -	\$	53	\$ -	\$	552	\$	-	\$	605
Other reconciliation										
Other revenue per financial statements	\$ (92)	\$	85	\$ 33	\$	1,902	\$	(77)	\$	1,851
General expenses per financial statements	(73)		(154)	(47)		(756)		(110)		(1,140)
Commissions related to non-insurance contracts	7		(18)	1		(362)		8		(364)
Interest expenses per financial statements	(6)		(190)	(5)		(1)		(156)		(358)
Total financial statements values included in Other	(164)		(277)	(18)		783		(335)		(11)
Less: Reclassifications:										
Manulife Bank and Global WAM to their own DOE lines	-		(259)	-		783		-		524
Consolidation and other adjustments to net investment result DOE line	1		3	28		-		(157)		(125)
Less: Other attributed to:										
Items excluded from core earnings	(97)		3	(20)		-		34		(80)
NCI	1		-	-		-		-		1
Participating policyholders	(5)		1	-		-		-		(4)
Add: Participating policyholders' earnings transfer to shareholders	9		3	-		-		-		12
Other core earnings	(55)		(22)	(26)		-		(212)		(315)
Other core earnings, CER adjustment <sup>(1)</sup>	-		-	-		-		-		-
Other core earnings, CER basis	\$ (55)	\$	(22)	\$ (26)	\$	-	\$	(212)	\$	(315)
Income tax (expenses) recoveries reconciliation										
Income tax (expenses) recoveries per financial statements	\$ (149)	\$	(115)	\$ 5	\$	(94)	\$	15	\$	(338)
Less: Income tax (expenses) recoveries attributed to:										
Items excluded from core earnings	(25)		(5)	42		(5)		(17)		(10)
NCI	(19)		-	-		-		-		(19
Participating policyholders	(11)		-	-		-		-		(11)
Core income tax (expenses) recoveries	(94)		(110)	(37)		(89)		32		(298)
Core income tax (expenses) recoveries, CER adjustment <sup>(1)</sup>	-		-	-		-		-		-
Core income tax (expenses) recoveries, CER basis	\$ (94)	\$	(110)	\$ (37)	\$	(89)	\$	32	\$	(298)
(1) The impact of undating foreign evolungs rates to that which was used in 2025	. ,		. ,	. ,						. ,

The impact of updating foreign exchange rates to that which was used in 2Q25.

(2) Manulife Bank is part of Canada segment.

#### **DOE Reconciliation – 1Q25**

			•	0.		1Q2	25			,		
						102		Global	Cor	rporate		
		Asia	C	anada		U.S.		WAM		Other		Total
Net insurance service result reconciliation	_		_						_			
Total insurance service result – financial statements	\$	614	\$	317	\$	147	\$	-	\$	(35)	\$ 1	,043
Less: Insurance service result attributed to:		(40)		<b>(-</b> )								
Items excluded from core earnings		(13)		(5)		33		-		-		15
NCI		27		-		-		-		-		27
Participating policyholders		62		14		-		-		(05)		76
Core net insurance service result		538		308		114		-		(35)		925
Core net insurance service result, CER adjustment <sup>(1)</sup> Core net insurance service result, CER basis	\$	(12) 526	\$	308	\$	(4) 110	\$	-	\$	(25)	\$	(16)
,	Ф	526	Ф	308	<b></b>	110	Φ	-	<b>D</b>	(35)	Ф_	909
Total investment result reconciliation	_		_		_		_				_	
Total investment result per financial statements	\$	344	\$	298	\$	(850)	\$	(272)	\$	116	\$	(364)
Less: Reclassify Manulife Bank <sup>(2)</sup> and Global WAM to their own DOE lines		-		332		-		(272)		-		60
Add: Consolidation and other adjustments from Other DOE line		-		-		-		-		(171)		(171)
Less: Net investment result attributed to:												
Items excluded from core earnings		(50)		(179)	(	1,210)		-		(149)	(1	,588
NCI		60		-		-		-		(2)		58
Participating policyholders		8		14		-		-		-		22
Core net investment result		326		131		360		-		96		913
Core net investment result, CER adjustment <sup>(1)</sup>		(7)		-		(13)		-		-		(20)
Core net investment result, CER basis	\$	319	\$	131	\$	347	\$	-	\$	96	\$	893
Manulife Bank and Global WAM by DOE line reconciliation												
Manulife Bank and Global WAM net income attributed to shareholders	\$	-	\$	50	\$	-	\$	527	\$	-	\$	577
Less: Manulife Bank and Global WAM attributed to:												
Items excluded from core earnings		-		-		-		(13)		-		(13)
Core earnings in Manulife Bank and Global WAM		-		50		-		540		-		590
Core earnings in Manulife Bank and Global WAM, CER adjustment <sup>(1)</sup>		-		-		-		(13)		-		(13)
Core earnings in Manulife Bank and Global WAM, CER basis	\$	-	\$	50	\$	-	\$	527	\$	-	\$	577
Other reconciliation												
Other revenue per financial statements	\$	1	\$	74	\$	25	\$	1,975	\$	(89)	\$ 1	,986
General expenses per financial statements		(80)		(152)		(52)		(797)		(121)	(1	,202
Commissions related to non-insurance contracts		(2)		(18)		2		(377)		10		(385)
Interest expenses per financial statements		(7)		(214)		(3)		(1)		(154)		(379)
Total financial statements values included in Other		(88)		(310)		(28)		800		(354)		20
Less: Reclassifications:												
Manulife Bank and Global WAM to their own DOE lines		-		(282)		-		800		-		518
Consolidation and other adjustments to net investment result DOE line		-		-		-		(1)		(171)		(172)
Less: Other attributed to:												
Items excluded from core earnings		(17)		2		1		-		34		20
NCI		1		-		-		1		-		2
Participating policyholders		(3)		(1)		-		-		-		(4)
Add: Participating policyholders' earnings transfer to shareholders		11		3		-		-		-		14
Other core earnings		(58)		(26)		(29)		-		(217)		(330)
Other core earnings, CER adjustment <sup>(1)</sup>		1		-		1		-		-		2
Other core earnings, CER basis	\$	(57)	\$	(26)	\$	(28)	\$	-	\$	(217)	\$	(328)
Income tax (expenses) recoveries reconciliation												
Income tax (expenses) recoveries per financial statements	\$	(131)	\$	(59)	\$	162	\$	(83)	\$	35	\$	(76)
Less: Income tax (expenses) recoveries attributed to:		. ,		. ,				. ,				
Items excluded from core earnings		(1)		30		246		3		6		284
NCI		(21)		_		_		_		_		(21)
Participating policyholders		(8)		_		_		_		_		(8)
Core income tax (expenses) recoveries		(101)		(89)		(84)		(86)		29		(331)
Core income tax (expenses) recoveries, CER adjustment <sup>(1)</sup>		2		-		3		2		-		7
Core income tax (expenses) recoveries, CER basis	\$	(99)	\$	(89)	\$	(81)	\$	(84)	\$	29	\$	(324)
(1) The impact of undating foreign exchange rates to that which was used in 2025	Ψ.	(-0)	-	()	-	(- ')		(- ')			-	

The impact of updating foreign exchange rates to that which was used in 2Q25.
 Manulife Bank is part of Canada segment.

#### DOE Reconciliation – 4Q24<sup>(1)</sup>

	• • •		•	0.	4Q2	0.4			,		
					402		Global	Cor	porate		
		Asia	C	Canada	U.S.		WAM		Other		Total
Net insurance service result reconciliation											
Total insurance service result – financial statements	\$	545	\$	330	\$ (257)	\$	-	\$	71	\$	689
Less: Insurance service result attributed to:											
Items excluded from core earnings		(6)		(3)	(408)		-		1		(416)
NCI		18		-	-		-		-		18
Participating policyholders		51		7	-		-		-		58
Core net insurance service result		482		326	151		-		70		1,029
Core net insurance service result, CER adjustment <sup>(2)</sup>		-		-	(2)		-		-		(2)
Core net insurance service result, CER basis	\$	482	\$	326	\$ 149	\$	-	\$	70	\$	1,027
Total investment result reconciliation											
Total investment result per financial statements	\$	279	\$	612	\$ 369	\$	(316)	\$	615	\$	1,559
Less: Reclassify Manulife Bank <sup>(3)</sup> and Global WAM to their own DOE lines		-		382	-		(316)		-		66
Add: Consolidation and other adjustments from Other DOE line		1		1	-		-		(198)		(196)
Less: Net investment result attributed to:											
Items excluded from core earnings		(56)		85	(16)		-		287		300
NCI		14		-	-		-		4		18
Participating policyholders		(3)		15	-		-		-		12
Core net investment result		325		131	385		-		126		967
Core net investment result, CER adjustment <sup>(2)</sup>		1		-	(5)		-		-		(4)
Core net investment result, CER basis	\$	326	\$	131	\$ 380	\$	-	\$	126	\$	963
Manulife Bank and Global WAM by DOE line reconciliation											
Manulife Bank and Global WAM net income attributed to shareholders	\$	_	\$	53	\$ _	\$	420	\$	-	\$	473
Less: Manulife Bank and Global WAM attributed to:											
Items excluded from core earnings		_		(7)	_		(122)		_		(129)
Core earnings in Manulife Bank and Global WAM		-		60	-		542		-		602
Core earnings in Manulife Bank and Global WAM, CER adjustment <sup>(2)</sup>		-		-	-		(5)		-		(5)
Core earnings in Manulife Bank and Global WAM, CER basis	\$	-	\$	60	\$ -	\$	537	\$	-	\$	597
Other reconciliation											
Other revenue per financial statements	\$	79	\$	72	\$ 45	\$	2,005	\$	(198)	\$	2,003
General expenses per financial statements		(112)		(162)	(45)		(883)		(126)	(	1,328)
Commissions related to non-insurance contracts		(1)		(16)	2		(385)		10		(390)
Interest expenses per financial statements		(9)		(257)	(2)		(2)		(150)		(420)
Total financial statements values included in Other		(43)		(363)	-		735		(464)		(135)
Less: Reclassifications:		. ,		, ,					, ,		,
Manulife Bank and Global WAM to their own DOE lines		-		(328)	-		735		-		407
Consolidation and other adjustments to net investment result DOE line		1		_	-		1		(198)		(196)
Less: Other attributed to:											
Items excluded from core earnings		40		-	26		(1)		(46)		19
NCI		1		-	-		-		-		1
Participating policyholders		-		(2)	-		-		-		(2)
Add: Participating policyholders' earnings transfer to shareholders		15		3	-		-		-		18
Other core earnings		(70)		(30)	(26)		-		(220)		(346)
Other core earnings, CER adjustment <sup>(2)</sup>		-		-	-		-		-		-
Other core earnings, CER basis	\$	(70)	\$	(30)	\$ (26)	\$	-	\$	(220)	\$	(346)
Income tax (expenses) recoveries reconciliation											
Income tax (expenses) recoveries per financial statements	\$	(156)	\$	(117)	\$ (9)	\$	(35)	\$	(89)	\$	(406)
Less: Income tax (expenses) recoveries attributed to:											
Items excluded from core earnings		(35)		(26)	89		48		(119)		(43)
NCI		(15)		-	-		-		-		(15)
Participating policyholders		(9)		6					_		(3)
Core income tax (expenses) recoveries		(97)		(97)	(98)		(83)		30		(345)
(2)											2
Core income tax (expenses) recoveries, CER adjustment <sup>(2)</sup>		(1)			2		1		-		2

<sup>(1)</sup> This reconciliation has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>(2)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

(3) Manulife Bank is part of Canada segment.

## DOE Reconciliation – 3Q24<sup>(1)</sup>

							24					
et insurance service result reconciliation		Asia	C	Canada		U.S.		Global WAM		rporate d Other		Tota
Net insurance service result reconciliation			_									
Total insurance service result – financial statements	\$	548	\$	363	\$	338	\$	-	\$	48	\$	1,297
Less: Insurance service result attributed to:												
Items excluded from core earnings		(3)		6		158		-		-		161
NCI		33		-		-		-		-		33
Participating policyholders		55		18		-		-				73
Core net insurance service result		463		339		180		-		48		1,030
Core net insurance service result, CER adjustment <sup>(2)</sup>		7	_	-		2	_		_	-	_	
Core net insurance service result, CER basis	\$	470	\$	339	\$	182	\$	-	\$	48	\$	1,039
Total investment result reconciliation												
Total investment result per financial statements	\$	644	\$	563	\$	(303)	\$	(196)	\$	393	\$	1,101
Less: Reclassify Manulife Bank <sup>(3)</sup> and Global WAM to their own DOE lines		-		389		-		(196)		-		193
Add: Consolidation and other adjustments from Other DOE line		(1)		1		-		-		(148)		(148
Less: Net investment result attributed to:												
Items excluded from core earnings		194		3		(668)		-		154		(317
NCI		125		-		-		-		-		125
Participating policyholders		33		26		-		-		-		59
Core net investment result		291		146		365		-		91		893
Core net investment result, CER adjustment <sup>(2)</sup>		6		-		6		-		-		12
Core net investment result, CER basis	\$	297	\$	146	\$	371	\$	-	\$	91	\$	905
Manulife Bank and Global WAM by DOE line reconciliation												
Manulife Bank and Global WAM net income attributed to shareholders	\$	-	\$	69	\$	-	\$	518	\$	-	\$	587
Less: Manulife Bank and Global WAM attributed to:												
Items excluded from core earnings		_		12		_		13		-		25
Core earnings in Manulife Bank and Global WAM		-		57		-		505		-		562
Core earnings in Manulife Bank and Global WAM, CER adjustment <sup>(2)</sup>		-		-		-		5		-		5
Core earnings in Manulife Bank and Global WAM, CER basis	\$	-	\$	57	\$	-	\$	510	\$	-	\$	567
Other reconciliation												
Other revenue per financial statements	\$	(42)	\$	74	\$	26	\$	1,875	\$	(5)	\$	1,928
General expenses per financial statements		(83)		(154)		(41)		(795)		(131)		1,204
Commissions related to non-insurance contracts		(3)		(15)		2		(364)		10	`	(370
Interest expenses per financial statements		(5)		(253)		(4)		(1)		(148)		(411
Total financial statements values included in Other		(133)		(348)		(17)		715		(274)		(57
Less: Reclassifications:		( /		( /		` '				( ,		
Manulife Bank and Global WAM to their own DOE lines		_		(319)		_		715		_		396
Consolidation and other adjustments to net investment result DOE line		(1)		-		_		(1)		(148)		(150
Less: Other attributed to:		( )						( )		( - /		•
Items excluded from core earnings		(49)		3		5		_		98		57
NCI		(2)		_		_		1		_		(1
Participating policyholders		(6)		(3)		_		_		_		(9
Add: Participating policyholders' earnings transfer to shareholders		5		3		_		_		_		3
Other core earnings		(70)		(26)		(22)		_		(224)		(342
Other core earnings, CER adjustment <sup>(2)</sup>		(2)		(20)		1		_		1		(0.12
Other core earnings, CER basis	\$	(72)	\$	(26)	\$	(21)	\$	_	\$	(223)	\$	(342
Income tax (expenses) recoveries reconciliation		( )	•	( - /	·	( )				( - /		1 -
Income tax (expenses) recoveries per financial statements	\$	(39)	\$	(114)	\$	(13)	\$	(20)	\$	(88)	\$	(274
Less: Income tax (expenses) recoveries per infancial statements  Less: Income tax (expenses) recoveries attributed to:	Ψ	(00)	Ψ	(117)	Ψ	(13)	Ψ	(20)	Ψ	(00)	Ψ	(212
• • • •		101		(6)		ΩΩ		6		(115)		01
Items excluded from core earnings NCI		101		(6)		99		6		(115)		8!
		(26)		- (4)		-		-		-		(26
Participating policyholders  Cara income tay (aynanasa) rasayarias		(14)		(4)		(110)		(20)		-		(18
Core income tax (expenses) recoveries		(100)		(104)		(112)		(26)		27		(315
Core income tax (expenses) recoveries, CER adjustment <sup>(2)</sup>	•	(1)	^	(404)	Φ.	(2)	Φ.	(00)	Φ.	-	Φ.	(3
Core income tax (expenses) recoveries, CER basis	\$	(101)	\$	(104)	\$	(114)	\$	(26)	\$	27	\$	(318
(1) TI:	0		7 "0	1 - 1 - 1 8 41		T	(0:	4T\" f.				

<sup>(1)</sup> This reconciliation has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.
(2) The impact of updating foreign exchange rates to that which was used in 2Q25.
(3) Manulife Bank is part of Canada segment.

#### DOE Reconciliation – 2Q24<sup>(1)</sup>

			0.	,			,		
				2Q2	Global	Co	rporate		
	Asia	C	Canada	U.S.	WAM		Other		Total
Net insurance service result reconciliation									
Total insurance service result – financial statements	\$ 520	\$	343	\$ 157	\$ -	\$	17	\$	1,037
Less: Insurance service result attributed to:									
Items excluded from core earnings	(13)		(5)	43	-		1		26
NCI	17		-	-	-		-		17
Participating policyholders	47		22	-	-		-		69
Core net insurance service result	469		326	114	-		16		925
Core net insurance service result, CER adjustment <sup>(2)</sup>	13		-	2	-		-		15
Core net insurance service result, CER basis	\$ 482	\$	326	\$ 116	\$ -	\$	16	\$	940
Total investment result reconciliation									
Total investment result per financial statements	\$ 271	\$	161	\$ 6	\$ (240)	\$	315	\$	513
Less: Reclassify Manulife Bank <sup>(3)</sup> and Global WAM to their own DOE lines	-		380	-	(240)		-		140
Add: Consolidation and other adjustments from Other DOE line	-		(1)	-	-		(154)		(155
Less: Net investment result attributed to:									
Items excluded from core earnings	(59)		(385)	(405)	-		65		(784
NCI	23		-	-	-		-		23
Participating policyholders	(3)		9	-	-		-		6
Core net investment result	310		156	411	-		96		973
Core net investment result, CER adjustment <sup>(2)</sup>	9		-	5	-		-		14
Core net investment result, CER basis	\$ 319	\$	156	\$ 416	\$ -	\$	96	\$	987
Manulife Bank and Global WAM by DOE line reconciliation									
Manulife Bank and Global WAM net income attributed to shareholders	\$ -	\$	48	\$ -	\$ 383	\$	-	\$	431
Less: Manulife Bank and Global WAM attributed to:									
Items excluded from core earnings	-		(9)	-	(62)		-		(71)
Core earnings in Manulife Bank and Global WAM	-		57	-	445		-		502
Core earnings in Manulife Bank and Global WAM, CER adjustment <sup>(2)</sup>	-		-	-	3		-		3
Core earnings in Manulife Bank and Global WAM, CER basis	\$ -	\$	57	\$ -	\$ 448	\$	-	\$	505
Other reconciliation									
Other revenue per financial statements	\$ 63	\$	73	\$ 27	\$ 1,809	\$	(123)	\$	1,849
General expenses per financial statements	(79)		(155)	(32)	(828)		(131)	(	1,225)
Commissions related to non-insurance contracts	(4)		(15)	1	(356)		10	•	(364)
Interest expenses per financial statements	(8)		(266)	(3)	(2)		(147)		(426)
Total financial statements values included in Other	(28)		(363)	(7)	623		(391)		(166)
Less: Reclassifications:									
Manulife Bank and Global WAM to their own DOE lines	-		(333)	-	623		-		290
Consolidation and other adjustments to net investment result DOE line	-		-	-	-		(154)		(154)
Less: Other attributed to:									
Items excluded from core earnings	50		2	8	(1)		(7)		52
NCI	-		-	-	1		-		1
Participating policyholders	(2)		-	-	-		-		(2)
Add: Participating policyholders' earnings transfer to shareholders	8		2	-	-		-		10
Other core earnings	(68)		(30)	(15)	-		(230)		(343)
Other core earnings, CER adjustment <sup>(2)</sup>	(2)		-	(1)	-		-		(3)
Other core earnings, CER basis	\$ (70)	\$	(30)	\$ (16)	\$ -	\$	(230)	\$	(346)
Income tax (expenses) recoveries reconciliation									
Income tax (expenses) recoveries per financial statements	\$ (115)	\$	(39)	\$ (21)	\$ (32)	\$	(45)	\$	(252)
Less: Income tax (expenses) recoveries attributed to:									
Items excluded from core earnings	(12)		74	74	27		(81)		82
NCI	(2)		-	-	-		-		(2)
Participating policyholders	(6)		(6)	-	-		-		(12
Core income tax (expenses) recoveries	(95)		(107)	(95)	(59)		36		(320)
Core income tax (expenses) recoveries, CER adjustment <sup>(2)</sup>	 (1)		-	(2)			-		(3)
Core income tax (expenses) recoveries, CER basis	\$ (96)	\$	(107)	\$ (97)	\$ (59)	\$	36	\$	(323)

<sup>(1)</sup> This reconciliation has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>(2)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.
(3) Manulife Bank is part of Canada segment.

#### **DOE Reconciliation – YTD 2025**

(*		<b></b>				YTD 2	202	5		,		
	-	Asia		Canada		U.S.		Global WAM		rporate d Other		Total
Net insurance service result reconciliation												
Total insurance service result - financial statements	\$	1,185	\$	687	\$	186	\$	-	\$	(9)	\$	2,049
Less: Insurance service result attributed to:												
Items excluded from core earnings		(56)		(5)		61		-		-		-
NCI		43		-		-		-		-		43
Participating policyholders		127		39		-		-		-		166
Core net insurance service result		1,071		653		125		-		(9)		1,840
Core net insurance service result, CER adjustment <sup>(1)</sup>		(12)		-		(4)		-		-		(16)
Core net insurance service result, CER basis	\$	1,059	\$	653	\$	121	\$	-	\$	(9)	\$	1,824
Total investment result reconciliation												
Total investment result per financial statements	\$	1,029	\$	731	\$	(840)	\$	(480)	\$	462	\$	902
Less: Reclassify Manulife Bank <sup>(2)</sup> and Global WAM to their own DOE lines		-		644		-		(480)		-		164
Add: Consolidation and other adjustments from Other DOE line		1		3		28		-		(328)		(296
Less: Net investment result attributed to:												
Items excluded from core earnings		225		(206)	(	1,418)		-		(44)		(1,443)
NCI		111		-		-		-		(2)		109
Participating policyholders		32		12		-		-		-		44
Core net investment result		662		284		606		-		180		1,732
Core net investment result, CER adjustment <sup>(1)</sup>		(7)		-		(13)		-		-		(20)
Core net investment result, CER basis	\$	655	\$	284	\$	593	\$	-	\$	180	\$	1,712
												,
Manulife Bank and Global WAM by DOE line reconciliation	•		•	400	•		•	4 400	•		•	4 005
Manulife Bank and Global WAM net income attributed to shareholders	\$	•	\$	103	\$	•	Ф	1,102	\$	-	\$	1,205
Less: Manulife Bank and Global WAM attributed to:								40				40
Items excluded from core earnings		-		400		-		10		-		10
Core earnings in Manulife Bank and Global WAM		-		103		-		1,092		-		1,195
Core earnings in Manulife Bank and Global WAM, CER adjustment <sup>(1)</sup>	•	-	•	400	•	-	_	(13)	_	-	_	(13)
Core earnings in Manulife Bank and Global WAM, CER basis	\$	-	\$	103	\$	-	<b>\$</b>	1,079	\$	-	<b>Þ</b>	1,182
Other reconciliation												
Other revenue per financial statements	\$	(91)	\$	159	\$	58	\$	3,877	\$	(166)	\$	3,837
General expenses per financial statements		(153)		(306)		(99)		(1,553)		(231)		(2,342)
Commissions related to non-insurance contracts		5		(36)		3		(739)		18		(749)
Interest expenses per financial statements		(13)		(404)		(8)		(2)		(310)		(737)
Total financial statements values included in Other		(252)		(587)		(46)		1,583		(689)		9
Less: Reclassifications:												
Manulife Bank and Global WAM to their own DOE lines		-		(541)		-		1,583		-		1,042
Consolidation and other adjustments to net investment result DOE line		1		3		28		(1)		(328)		(297)
Less: Other attributed to:												
Items excluded from core earnings		(114)		5		(19)		-		68		(60)
NCI		2		-				1		-		3
Participating policyholders		(8)		-		-		-		-		(8)
Add: Participating policyholders' earnings transfer to shareholders		20		6		-		-		-		26
Other core earnings		(113)		(48)		(55)		-		(429)		(645)
Other core earnings, CER adjustment <sup>(1)</sup>		1		-		1		-		-		2
Other core earnings, CER basis	\$	(112)	\$	(48)	\$	(54)	\$	-	\$	(429)	\$	(643)
Income tax (expenses) recoveries reconciliation												
Income tax (expenses) recoveries per financial statements	\$	(280)	\$	(174)	\$	167	\$	(177)	\$	50	\$	(414)
Less: Income tax (expenses) recoveries attributed to:												
Items excluded from core earnings		(26)		25		288		(2)		(11)		274
NCI		(40)		-		-		-		-		(40)
Participating policyholders		(19)		-		-		-		-		(19)
Core income tax (expenses) recoveries		(195)		(199)		(121)		(175)		61		(629)
Core income tax (expenses) recoveries, CER adjustment <sup>(1)</sup>		2				3		2		-		7
Core income tax (expenses) recoveries, CER basis	\$	(193)	\$	(199)	\$	(118)	\$	(173)	\$	61	\$	
1)	-	,/	•	,/		, /	_	,,	•		_	, <del>-</del> /

<sup>(1)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25. (2) Manulife Bank is part of Canada segment.

# DOE Reconciliation – YTD 2024<sup>(1)</sup>

	YTD 2024											
		Asia	C	anada		U.S.		Global WAM		porate I Other		Tota
Net insurance service result reconciliation												
Total insurance service result - financial statements	\$	1,067	\$	627	\$	276	\$	-	\$	45	\$ 2	2,015
Less: Insurance service result attributed to:												
Items excluded from core earnings		(2)		(8)		45		-		-		35
NCI		50		-		-		-		-		50
Participating policyholders		95		46		-		-		-		141
Core net insurance service result		924		589		231		-		45		1,789
Core net insurance service result, CER adjustment <sup>(2)</sup>		26		-	_	5	_	-		1		32
Core net insurance service result, CER basis	\$	950	\$	589	\$	236	\$	-	\$	46	\$ 1	1,821
Total investment result reconciliation												
Total investment result per financial statements	\$	325	\$	614	\$	(284)	\$	(470)	\$	676	\$	861
Less: Reclassify Manulife Bank <sup>(3)</sup> and Global WAM to their own DOE lines		-		776		-		(470)		-		306
Add: Consolidation and other adjustments from Other DOE line		-		(2)		-		-		(310)		(312
Less: Net investment result attributed to:												
Items excluded from core earnings		(350)		(485)	(	1,125)		-		171	(	1,789
NCI		63		-		-		-		-		63
Participating policyholders		(6)		16		-		-		-		10
Core net investment result		618		305		841		-		195	•	1,959
Core net investment result, CER adjustment <sup>(2)</sup>		20		-		15		-		1		36
Core net investment result, CER basis	\$	638	\$	305	\$	856	\$	-	\$	196	\$ 1	1,995
Manulife Bank and Global WAM by DOE line reconciliation												
Manulife Bank and Global WAM net income attributed to shareholders	\$	_	\$	113	\$	_	\$	809	\$	_	\$	922
Less: Manulife Bank and Global WAM attributed to:												
Items excluded from core earnings		_		(5)		_		(51)		_		(56
Core earnings in Manulife Bank and Global WAM				118		_		860				978
Core earnings in Manulife Bank and Global WAM, CER adjustment <sup>(2)</sup>		_		-		_		11		_		11
Core earnings in Manulife Bank and Global WAM, CER basis	\$	-	\$	118	\$	-	\$	871	\$	-	\$	989
Other reconciliation												
Other revenue per financial statements	\$	118	\$	148	\$	66	\$	3,559	\$	(234)	\$ 1	3,657
General expenses per financial statements	Ψ	(135)	Ψ	(297)	Ψ	(53)		1,571)	Ψ	(271)		2,327
Commissions related to non-insurance contracts		(4)		(33)		4	(	(705)		18	(2	(720
Interest expenses per financial statements		(14)		(537)				(4)		(288)		(850
Total financial statements values included in Other		, ,				(7) 10		1,279		, ,		
		(35)		(719)		10		1,219		(775)		(240
Less: Reclassifications:				(664)				1 270				615
Manulife Bank and Global WAM to their own DOE lines		-		(664)		-		1,279		(240)		615
Consolidation and other adjustments to net investment result DOE line		-		(1)		-		-		(310)		(311
Less: Other attributed to:		00		(4)		47		(4)		0		400
Items excluded from core earnings		89		(1)		17		(1)		2		106
NCI		- (4)		-		-		1		-		1
Participating policyholders		(1)		-		-		-		-		(1
Add: Participating policyholders' earnings transfer to shareholders		16		5		- (=)		-		- (40=)		21
Other core earnings		(107)		(48)		(7)		-		(467)		(629
Other core earnings, CER adjustment <sup>(2)</sup>	Φ.	(4)	Φ.	- (40)	Φ.	- (7)	Φ.	-	Φ.	(407)	Φ.	(4
Other core earnings, CER basis	<b>\$</b>	(111)	\$	(48)	\$	(7)	\$	-	\$	(467)	\$	(633
Income tax (expenses) recoveries reconciliation												
	\$	(265)	\$	(122)	\$	25	\$	(93)	\$	(77)	\$	(532
Income tax (expenses) recoveries per financial statements	Ψ											
Income tax (expenses) recoveries per financial statements  Less: Income tax (expenses) recoveries attributed to:	Ψ											
, , , , , , , , , , , , , , , , , , , ,	Ψ	(34)		85		223		32		(141)		165
Less: Income tax (expenses) recoveries attributed to:	Ψ	(34) (20)		85 -		223		32		(141) -		
Less: Income tax (expenses) recoveries attributed to: Items excluded from core earnings	Ψ	, ,		85 - (9)		223 - -		32 - -		(141) - -		(20
Less: Income tax (expenses) recoveries attributed to: Items excluded from core earnings NCI	Ψ	(20)		-		-		-		(141) - - 64		165 (20 (27 (650
Less: Income tax (expenses) recoveries attributed to: Items excluded from core earnings NCI Participating policyholders	Ψ	(20) (18)		- (9)		-		-		-		(20 (27

<sup>(1)</sup> This reconciliation has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>(2)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.
(3) Manulife Bank is part of Canada segment.

#### DOE Reconciliation – 2024<sup>(1)</sup>

	• • •			10.4	,	
			20	01-11	0	
	Asia	Canada	U.S.	Global WAM	Corporate and Other	Total
Net insurance service result reconciliation						
Total insurance service result – financial statements	\$ 2,160	\$ 1,320	\$ 357	\$ -	\$ 164	\$ 4,001
Less: Insurance service result attributed to:						
Items excluded from core earnings	(11)	(5)	(205)	_	1	(220)
NCI	101	-	-	_	_	101
Participating policyholders	201	71	_	_	_	272
Core net insurance service result	\$ 1,869	\$ 1,254	\$ 562	\$ -	\$ 163	\$ 3,848
Core net insurance service result, CER adjustment <sup>(2)</sup>	33	-	4	-	2	39
Core net insurance service result, CER basis	\$ 1,902	\$ 1,254	\$ 566	\$ -	\$ 165	\$ 3,887
Total investment result reconciliation	7 1,102	+ 1,==1	• • • • • • • • • • • • • • • • • • • •	•	•	* 0,000
Total investment result per financial statements	\$ 1,248	\$ 1,789	\$ (218)	\$ (982)	\$ 1,684	\$ 3,521
Less: Reclassify Manulife Bank <sup>(3)</sup> and Global WAM to their own DOE lines	Ψ 1,240		Ψ (210)	. ,	Ψ 1,004	565
•	-	1,547	-	(982)	(656)	
Add: Consolidation and other adjustments from Other DOE line	-	-	-	-	(656)	(656)
Less: Net investment result attributed to:	(040)	(007)	(4.000)		040	(4.000)
Items excluded from core earnings	(212)	(397)	(1,809)	-	612	(1,806)
NCI	202	-	-	-	4	206
Participating policyholders	24	57	-	-	-	81
Core net investment result	1,234	582	1,591	-	412	3,819
Core net investment result, CER adjustment <sup>(2)</sup>	26	-	17	-	-	43
Core net investment result, CER basis	\$ 1,260	\$ 582	\$ 1,608	\$ -	\$ 412	\$ 3,862
Manulife Bank and Global WAM by DOE line reconciliation						
Manulife Bank and Global WAM net income attributed to shareholders	\$ -	\$ 235	\$ -	\$ 1,747	\$ -	\$ 1,982
Less: Manulife Bank and Global WAM attributed to:						
Items excluded from core earnings	-	-	-	(160)	-	(160)
Core earnings in Manulife Bank and Global WAM	-	235	-	1,907	-	2,142
Core earnings in Manulife Bank and Global WAM, CER adjustment <sup>(2)</sup>	-	-	-	13	-	13
Core earnings in Manulife Bank and Global WAM, CER basis	\$ -	\$ 235	\$ -	\$ 1,920	\$ -	\$ 2,155
Other reconciliation						
Other revenue per financial statements	\$ 155	\$ 294	\$ 137	\$ 7,439	\$ (437)	\$ 7,588
General expenses per financial statements	(330)	(613)	(139)	(3,249)	(528)	
Commissions related to non-insurance contracts	(8)	(64)	8	(1,454)	38	(1,480)
Interest expenses per financial statements	(28)	(1,047)	(13)	(7)	(586)	. ,
Total financial statements values included in Other	(211)	(1,430)	(7)	2,729	(1,513)	
Less: Reclassifications:	(211)	(1,430)	(1)	2,129	(1,515)	(432)
Manulife Bank and Global WAM to their own DOE lines		(1 211)		2,729	_	1 /10
	-	(1,311)	-	2,129		1,418
Consolidation and other adjustments to net investment result DOE line	-	(1)	-	-	(656)	(657)
Less: Other attributed to:	00	0	40	(0)	<b>5</b> 4	400
Items excluded from core earnings	80	2	48	(2)	54	182
NCI	(1)	-	-	2	-	1
Participating policyholders	(7)	(5)	-	-	-	(12)
Add: Participating policyholders' earnings transfer to shareholders	36	11	-		-	47
Other core earnings	(247)	(104)	(55)	-	(911)	(1,317)
Other core earnings, CER adjustment <sup>(2)</sup>	(4)	-	-	-	-	(4)
Other core earnings, CER basis	\$ (251)	\$ (104)	\$ (55)	\$ -	\$ (911)	\$ (1,321)
Income tax (expenses) recoveries reconciliation						
Income tax (expenses) recoveries per financial statements	\$ (460)	\$ (353)	\$ 3	\$ (148)	\$ (254)	\$ (1,212)
Less: Income tax (expenses) recoveries attributed to:						
Items excluded from core earnings	32	53	411	86	(375)	207
NCI	(61)	-	-	-	-	(61)
Participating policyholders	(41)	(7)				(48)
Core income tax (expenses) recoveries	(390)	(399)	(408)	(234)	121	(1,310)
Core income tax (expenses) recoveries, CER adjustment <sup>(2)</sup>	(6)	-	(4)	(2)	-	(12)
Core income tax (expenses) recoveries, CER basis	\$ (396)	\$ (399)	\$ (412)	\$ (236)	\$ 121	\$ (1,322)
(1) This reconciliation has been undated to align with the precentation of CMT in 2025		, ,				

<sup>(1)</sup> This reconciliation has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

<sup>(2)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.
(3) Manulife Bank is part of Canada segment.

#### General expenses, CER basis

(\$ millions, and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

		Qua	arterly Resul	YTD Re	Results			
	2Q25	1Q25	4Q24	3Q24	2Q24	2025	2024	2024
General expenses	\$ 1,140	\$ 1,202	\$ 1,328	\$ 1,204	\$ 1,225	\$ 2,342	\$ 2,327	\$ 4,859
CER adjustment <sup>(1)</sup>	-	(21)	(5)	13	9	(21)	26	34
General expenses, CER basis	\$ 1,140	\$ 1,181	\$ 1,323	\$ 1,217	\$ 1,234	\$ 2,321	\$ 2,353	\$ 4,893

<sup>(1)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

The contractual service margin ("CSM") is a liability that represents future unearned profits on insurance contracts written. It is a component of insurance and reinsurance contract liabilities on the Statement of Financial Position and includes amounts attributed to common shareholders, participating policyholders and NCI.

Our reporting of CSM is net of NCI. Changes in the CSM net of NCI are classified as organic and inorganic. **CSM growth** is the percentage change in the CSM net of NCI compared with a prior period on a constant exchange rate basis.

Changes in CSM net of NCI that are classified as organic include the following impacts:

- **Impact of new insurance business** ("impact of new business" or "new business CSM") is the impact from insurance contracts initially recognized in the period and includes acquisition expense related gains (losses) which impact the CSM in the period. It excludes the impact from entering into new in-force reinsurance contracts which would generally be considered a management action.
- Expected movement related to finance income or expenses ("interest accretion") includes interest accreted on the CSM net of NCI during the period and the expected change on VFA contracts if returns are as expected.
- CSM recognized for service provided ("CSM amortization") is the portion of the CSM net of NCI that is recognized in net income for service provided in the period; and
- Insurance experience gains (losses) and other is primarily the change from experience variances that relate to future periods. This includes persistency experience and changes in future period cash flows caused by other current period experience.

Changes in CSM net of NCI that are classified as inorganic include the following impacts:

- Changes in actuarial methods and assumptions that adjust the CSM;
- Effect of movement in exchange rates over the reporting period;
- Impact of markets; and
- Reinsurance transactions, tax-related and other items that reflect the impact related to future cash flows from items
  such as gains or losses on disposition of a business, the impact of enacted or substantively enacted income tax rate
  changes, material one-time only adjustments that are exceptional in nature and other amounts not specifically captured in
  the previous inorganic items.

**Post-tax CSM** is used in the definition of financial leverage ratio and consolidated capital and is calculated as the CSM adjusted for the marginal income tax rate in the jurisdictions that report a CSM balance. **Post-tax CSM net of NCI** is used in the adjusted book value per share calculation and is calculated as the CSM net of NCI adjusted for the marginal income tax rate in the jurisdictions that report this balance.

**New business CSM growth** is the percentage change in the new business CSM net of NCI compared with a prior period on a constant exchange rate basis.

#### **CSM** and post-tax **CSM** information

As at	Jun	30, 2025	Mai	r 31, 2025	Dec	31, 2024	Sep	30, 2024	Jun	30, 2024
CSM	\$	23,722	\$	23,713	\$	23,425	\$	22,213	\$	21,760
Less: CSM for NCI		1,406		1,417		1,298		1,283		1,002
CSM, net of NCI	\$	22,316	\$	22,296	\$	22,127	\$	20,930	\$	20,758
CER adjustment <sup>(1)</sup>		-		(737)		(582)		50		277
CSM, net of NCI, CER basis	\$	22,316	\$	21,559	\$	21,545	\$	20,980	\$	21,035
CSM by segment										
Asia	\$	15,786	\$	15,904	\$	15,540	\$	14,715	\$	13,456
Asia NCI		1,406		1,417		1,298		1,283		1,002
Canada		4,133		4,052		4,109		4,036		3,769
U.S.		2,386		2,329		2,468		2,171		3,522
Corporate and Other		11		11		10		8		11
CSM	\$	23,722	\$	23,713	\$	23,425	\$	22,213	\$	21,760
CSM, CER adjustment <sup>(1)</sup>										
Asia	\$	-	\$	(617)	\$	(453)	\$	30	\$	288
Asia NCI		-		(55)		(40)		(14)		17
Canada		-		-		-		-		-
U.S.		-		(121)		(128)		20		(12)
Corporate and Other		-		-		-		-		-
Total	\$	-	\$	(793)	\$	(621)	\$	36	\$	293
CSM, CER basis										
Asia	\$	15,786	\$	15,287	\$	15,087	\$	14,745	\$	13,744
Asia NCI		1,406		1,362		1,258		1,269		1,019
Canada		4,133		4,052		4,109		4,036		3,769
U.S.		2,386		2,208		2,340		2,191		3,510
Corporate and Other		11		11		10		8		11
Total CSM, CER basis	\$	23,722	\$	22,920	\$	22,804	\$	22,249	\$	22,053
Post-tax CSM <sup>(2)</sup>										
CSM	\$	23,722	\$	23,713	\$	23,425	\$	22,213	\$	21,760
Marginal tax rate on CSM		(3,940)		(3,929)		(3,928)		(3,719)		(3,718)
Post-tax CSM	\$	19,782	\$	19,784	\$	19,497	\$	18,494	\$	18,042
CSM, net of NCI	\$	22,316	\$	22,296	\$	22,127	\$	20,930	\$	20,758
Marginal tax rate on CSM net of NCI		(3,789)		(3,772)		(3,774)		(3,566)		(3,608)
Post-tax CSM net of NCI	\$	18,527	\$	18,524	\$	18,353	\$	17,364	\$	17,150

<sup>(1)</sup> The impact of reflecting CSM and CSM net of NCI using the foreign exchange rates for the Statement of Financial Position in effect for 2Q25.
(2) 2024 post-tax CSM and post-tax CSM, net of NCI have been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

# New business $\mathbf{CSM}^{(1)}$ detail, CER basis

				Qu	arter	ly Result	s					YTD Re	sult	ts		ull Year Results
		2Q25		1Q25		4Q24		3Q24		2Q24		2025		2024		2024
New business CSM																
Hong Kong	\$	286	\$	316	\$	299	\$	254	\$	200	\$	602	\$	368	\$	921
Japan		74		81		66		86		90		155		138		290
Asia Other <sup>(2)</sup>		303		318		221		253		188		621		463		937
International High Net Worth																187
Mainland China																270
Singapore																391
Vietnam																17
Other Emerging Markets																72
Asia		663		715		586		593		478		1,378		969		2,148
Canada		100		91		116		95		76		191		146		357
U.S.		119		101		140		71		74		220		171		382
Total new business CSM	\$	882	\$	907	\$	842	\$	759	\$	628	\$	1,789	\$	1,286	\$	2,887
New business CSM, CER adjustment <sup>(3)</sup>					•				-					•		
Hong Kong	\$	_	\$	(11)	\$	(3)	\$	4	\$	1	\$	(11)	\$	6	\$	6
Japan	*	_	Ψ	2	Ψ	3	Ψ	5	Ψ	9	•	2	Ψ	11	Ψ	19
Asia Other <sup>(2)</sup>		_		(6)		(1)		5		6		(6)		15		20
International High Net Worth		_		(0)		( ' )				Ŭ		(0)		10		2
Mainland China																2
Singapore																15
Vietnam																(1)
Other Emerging Markets																2
Asia				(15)		(1)		14		16		(15)		32		45
Canada		_		(.0)		-		٠.		-		(,		-		(1)
U.S.		_		(4)		(1)		1		1		(4)		4		3
Total new business CSM	\$		\$	(19)	\$	(2)	\$	15	\$	17	\$	(19)	\$	36	\$	47
New business CSM, CER basis			Ψ	(10)	Ψ	(2)	Ψ	10	Ψ	.,	Ψ	(10)	Ψ	00	Ψ	7,
Hong Kong	\$	286	\$	305	\$	296	\$	258	\$	201	\$	591	\$	374	\$	927
Japan	Ψ	74	Ψ	83	Ψ	69	Ψ	91	Ψ	99	Ψ	157	Ψ	149	Ψ	309
Asia Other <sup>(2)</sup>		303		312		220		258		194		615		478		957
International High Net Worth		303		312		220		230		134		013		470		189
Mainland China																272
																406
Singapore Vietnam																16
																74
Other Emerging Markets  Asia		663		700		585		607		494		1 362		1 001		2,193
		100										1,363		1,001		
Canada				91		116		95		76		191		146		356
U.S.	•	119	<b>.</b>	97	ø	139	<b>.</b>	72	r	75	•	216	<b>ሰ</b>	175	<b>ሰ</b>	385
Total new business CSM, CER basis	\$	882	\$	888	\$	840	\$	774	\$	645	\$	1,770	\$	1,322	\$	2,934

<sup>(1)</sup> New business CSM is net of NCI.

 <sup>(2)</sup> New business CSM for Asia Other is reported by country annually, on a full year basis. Other Emerging Markets within Asia Other include Indonesia, the Philippines, Malaysia, Thailand, Cambodia and Myanmar.
 (3) The impact of updating foreign exchange rates to that which was used in 2Q25.

#### Net income financial measures on a CER basis

			Qu	arte	rly Result	s				YTD Re	sult	s	,	ull Year Results
-	2Q25		1Q25		4Q24		3Q24	2Q24		2025		2024		2024
Net income (loss) attributed to shareholders:														
Asia	\$ 830	\$	624	\$	583	\$	827	\$ 582	\$	1,454	\$	945	\$	2,355
Canada	390		222		439		430	79		612		352		1,22
U.S.	36		(569)		103		5	135		(533)		27		13
Global WAM	482		443		384		498	350		925		715		1,59
Corporate and Other	51		(235)		129		79	(104)		(184)		(131)		7
Total net income (loss) attributed to shareholders	1,789		485		1,638		1,839	1,042		2,274		1,908		5,38
Preferred share dividends and other equity distributions	(103)		(57)		(101)		(56)	(99)		(160)		(154)		(31 <sup>-</sup>
Common shareholders' net income (loss)	\$ 1,686	\$	428	\$	1,537	\$	1,783	\$ 943	\$	2,114	\$	1,754	\$	5,074
CER adjustment <sup>(1)</sup>														,
Asia	\$ -	\$	(33)	\$	(9)	\$	8	\$ (6)	\$	(33)	\$	9	\$	8
Canada	-	,	1		(4)		(1)	2	•	1		6		
J.S.	-		19		(3)		2	1		19		9		
Global WAM	-		(16)		(4)		4	4		(16)		11		1
Corporate and Other	-		5		(1)		(3)	(3)		5		(7)		(1:
Total net income (loss) attributed to shareholders	_		(24)		(21)		10	(2)		(24)		28		1
Preferred share dividends and other equity distributions	-		_		-		_	-		_		-		
Common shareholders' net income														
(loss)	\$ -	\$	(24)	\$	(21)	\$	10	\$ (2)	\$	(24)	\$	28	\$	1
Net income (loss) attributed to shareholders, CER basis														
Asia	\$ 830	\$	591	\$	574	\$	835	\$ 576	\$	1,421	\$	954	\$	2,36
Canada	390		223		435		429	81		613		358		1,22
U.S.	36		(550)		100		7	136		(514)		36		14
Global WAM	482		427		380		502	354		909		726		1,60
Corporate and Other	51		(230)		128		76	(107)		(179)		(138)		6
Total net income (loss) attributed to shareholders, CER basis	1,789		461		1,617		1,849	1,040		2,250		1,936		5,402
Preferred share dividends and other equity distributions, CER basis	(103)		(57)		(101)		(56)	(99)		(160)		(154)		(31
Common shareholders' net income (loss), CER basis	\$ 1,686	\$	404	\$	1,516	\$	1,793	\$ 941	\$	2,090	\$	1,782	\$	5,09
Asia net income attributed to shareholders, U.S. dollars														
Asia net income (loss) attributed to		•		•		•	22 -			4		25:	_	,
shareholders, US \$ <sup>(2)</sup>	\$ 600	\$	435	\$	417	\$	606	\$ 424	\$	1,035	\$	694	\$	1,71
CER adjustment, US \$ <sup>(1)</sup>	-		(8)		(2)		(3)	(7)		(8)		(5)		(10
Asia net income (loss) attributed to shareholders, U.S. \$, CER basis <sup>(1)</sup>	\$ 600	\$	427	\$	415	\$	603	\$ 417	\$	1,027	\$	689	\$	1,70
Net income (loss) attributed to shareholders (pre-tax)														
Net income (loss) attributed to shareholders (post-tax)	\$ 1,789	\$	485	\$	1,638	\$	1,839	\$ 1,042	\$	2,274	\$	1,908	\$	5,38
Tax on net income attributed to shareholders	307		47		388		229	238		354		485		1,10
Net income (loss) attributed to shareholders (pre-tax)	2,096		532		2,026		2,068	1,280		2,628		2,393		6,48
CER adjustment <sup>(1)</sup>	 		(3)		1		23	 24		(3)		31		50
Net income (loss) attributed to shareholders (pre-tax), CER basis	\$ 2,096	\$	529	\$	2,027	\$	2,091	\$ 1,304	\$	2,625	\$	2,424	\$	6,54

 $<sup>^{\</sup>left(1\right)}\,$  The impact of updating foreign exchange rates to that which was used in 2Q25.

<sup>(2)</sup> Asia net income attributed to shareholders (post-tax) in Canadian dollars is translated to U.S. dollars using the U.S. dollar Statement of Income rate for the respective reporting period.

**AUMA** is a financial measure of the size of the Company. It is comprised of AUM and AUA. AUM includes assets of the General Account, consisting of total invested assets and segregated funds net assets, and external client assets for which we provide investment management services, consisting of mutual fund, institutional asset management and other fund net assets. AUA are assets for which we provide administrative services only. Assets under management and administration is a common industry metric for wealth and asset management businesses.

Our Global WAM business also manages assets on behalf of other segments of the Company. **Global WAM-managed AUMA** is a financial measure equal to the sum of Global WAM's AUMA and assets managed by Global WAM on behalf of other segments. It is an important measure of the assets managed by Global WAM.

#### **AUM and AUMA reconciliations**

(Canadian \$ in millions, and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

_			C	AD \$			US	β <sup>(5)</sup>
_			June	30, 2025			June 30	, 2025
					Corporate			
As at	Asia	Canada	U.S.	Global WAM	and Other	Total	Asia	U.S.
Total invested assets								
Manulife Bank <sup>(1)</sup>	\$ -	\$ 28,138	\$ -	\$ -	\$ -	\$ 28,138	\$ -	\$ -
Derivative reclassification <sup>(2)</sup>	-	-	-	-	4,531	4,531	-	-
Other	173,265	83,059	119,981	10,352	19,140	405,797	126,978	87,930
Total	173,265	111,197	119,981	10,352	23,671	438,466	126,978	87,930
Segregated funds net assets								
Institutional	-	-	-	3,045	-	3,045	-	-
Other <sup>(3)</sup>	29,239	37,567	74,322	292,416	(31)	433,513	21,433	54,468
Total	29,239	37,567	74,322	295,461	(31)	436,558	21,433	54,468
AUM per financial statements	202,504	148,764	194,303	305,813	23,640	875,024	148,411	142,398
Mutual funds	-	-	-	331,290	-	331,290	-	-
Institutional asset management <sup>(4)</sup>	-	-	-	156,878	-	156,878	-	-
Other funds	-	-	-	19,697	-	19,697	-	-
Total AUM	202,504	148,764	194,303	813,678	23,640	1,382,889	148,411	142,398
Assets under administration	-	-	-	225,360	-	225,360	-	-
Total AUMA	\$202,504	\$148,764	\$194,303	\$1,039,038	\$ 23,640	\$1,608,249	\$148,411	\$142,398
Total AUMA, US \$ <sup>(5)</sup>						\$1,178,636		
Total AUMA	\$202,504	\$148,764	\$194,303	\$1,039,038	\$ 23,640	\$1,608,249		
CER adjustment <sup>(6)</sup>	-	-	-	-	-			
Total AUMA, CER basis	\$202,504	\$148,764	\$194,303	\$1,039,038	\$ 23,640	\$1,608,249		

#### **Global WAM Managed AUMA**

Global WAM AUMA	\$1,039,038
AUM managed by Global WAM for Manulife's other segments	222,676
Total	\$1,261,714

<sup>(1)</sup> Represents net lending assets.

<sup>(2)</sup> Corporate and Other amount is related to net derivative assets reclassified from total invested assets to other lines on the Statement of Financial Position.

<sup>(3)</sup> Corporate and Other segregated funds net assets represent elimination of amounts held by the Company.

<sup>(4)</sup> Institutional asset management excludes Institutional segregated funds net assets.

<sup>(5)</sup> US\$ AUMA is calculated as total AUMA in Canadian \$ divided by the US\$ exchange rate in effect at the end of the quarter.

<sup>(6)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

(Canadian \$ in millions, and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

Total invested assets           Manulife Bank <sup>(1)</sup> \$ - \$27,135         \$ - \$ - \$ - \$ 27,135         \$ - \$ - \$ - \$ - \$ 27,135         \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	_			C	AD \$			US	\$ <sup>(5)</sup>
As at         Asia         Canada         U.S.         Global WAM         and Other         Total         Asia         U.S.           Total invested assets         Manulife Bank <sup>(1)</sup> \$ -         \$ 27,135         \$ -         \$ -         \$ 27,135         \$ - </th <th></th> <th></th> <th></th> <th>March</th> <th>31, 2025</th> <th></th> <th></th> <th>March 3</th> <th>1, 2025</th>				March	31, 2025			March 3	1, 2025
Total invested assets           Manulife Bank <sup>(1)</sup> \$ - \$27,135         \$ - \$ - \$ 27,135         \$ - \$ - \$ 27,135         \$ - \$ - \$ 27,135         \$ - \$ - \$ - \$ 27,135         \$ - \$ - \$ - \$ - \$ 27,135         \$ - \$ - \$ - \$ - \$ 27,135         \$ - \$ - \$ - \$ - \$ - \$ 27,135         \$ - \$ - \$ - \$ - \$ - \$ - \$ 27,135         \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	_								
Manulife Bank <sup>(1)</sup> \$ -         \$ 27,135         \$ -         \$ -         \$ 27,135         \$ -	As at	Asia	Canada	U.S.	Global WAM	and Other	Total	Asia	U.S.
Derivative reclassification <sup>(2)</sup> -         -         -         4,541         4,541         -         -           Other         171,732         84,180         125,793         9,983         22,373         414,061         119,318         87,401           Total         171,732         111,315         125,793         9,983         26,914         445,737         119,318         87,401           Segregated funds net assets         Institutional         -         -         -         3,199         -         3,199         -	Total invested assets								
Other         171,732         84,180         125,793         9,983         22,373         414,061         119,318         87,401           Total         171,732         111,315         125,793         9,983         26,914         445,737         119,318         87,401           Segregated funds net assets         Institutional assets           Institutional         -         -         -         3,199         -         3,199         -	Manulife Bank <sup>(1)</sup>	\$ -	\$ 27,135	\$ -	\$ -	\$ -	\$ 27,135	\$ -	\$ -
Total         171,732         111,315         125,793         9,983         26,914         445,737         119,318         87,401           Segregated funds net assets         Institutional contents         -         -         -         3,199         -         3,199         -	Derivative reclassification <sup>(2)</sup>	-	-	-	-	4,541	4,541	-	-
Segregated funds net assets   Institutional   1	Other	171,732	84,180	125,793	9,983	22,373	414,061	119,318	87,401
Institutional	Total	171,732	111,315	125,793	9,983	26,914	445,737	119,318	87,401
Other <sup>(3)</sup> 28,560         37,373         75,103         284,407         (32)         425,411         19,839         52,182           Total         28,560         37,373         75,103         287,606         (32)         428,610         19,839         52,182           AUM per financial statements         200,292         148,688         200,896         297,589         26,882         874,347         139,157         139,583           Mutual funds         -         -         -         334,612         -         334,612         -         -           Institutional asset management <sup>(4)</sup> -         -         -         156,560         -         156,560         -         -           Other funds         -         -         -         19,057         -         19,057         -         -           Total AUM         200,292         148,688         200,896         807,818         26,882         1,384,576         139,157         139,583           Total AUMA         \$200,292         \$148,688         \$200,896         \$1,026,319         \$26,882         \$1,603,077         \$139,157         \$139,583	Segregated funds net assets								
Total         28,560         37,373         75,103         287,606         (32)         428,610         19,839         52,182           AUM per financial statements         200,292         148,688         200,896         297,589         26,882         874,347         139,157         139,583           Mutual funds         -         -         -         334,612         -         334,612         -         -           Institutional asset management <sup>(4)</sup> -         -         -         156,560         -         156,560         -         -           Other funds         -         -         -         19,057         -         19,057         -         -         -           Total AUM         200,292         148,688         200,896         807,818         26,882         1,384,576         139,157         139,583           Assets under administration         -         -         -         218,501         -         218,501         -         -           Total AUMA         \$200,292         \$148,688         \$200,896         \$1,026,319         \$26,882         \$1,603,077         \$139,157         \$139,583	Institutional	-	-	-	3,199	-	3,199	-	-
AUM per financial statements         200,292         148,688         200,896         297,589         26,882         874,347         139,157         139,583           Mutual funds         -         -         -         334,612         -         334,612         -         -         -           Institutional asset management <sup>(4)</sup> -         -         -         156,560         -         156,560         -         -         -           Other funds         -         -         -         19,057         -         19,057         -         -         -           Total AUM         200,292         148,688         200,896         807,818         26,882         1,384,576         139,157         139,583           Assets under administration         -         -         -         218,501         -         218,501         -         -         -           Total AUMA         \$200,292         \$148,688         \$200,896         \$1,026,319         \$26,882         \$1,603,077         \$139,157         \$139,583	Other <sup>(3)</sup>	28,560	37,373	75,103	284,407	(32)	425,411	19,839	52,182
Mutual funds         -         -         -         334,612         -         334,612         - <td>Total</td> <td>28,560</td> <td>37,373</td> <td>75,103</td> <td>287,606</td> <td>(32)</td> <td>428,610</td> <td>19,839</td> <td>52,182</td>	Total	28,560	37,373	75,103	287,606	(32)	428,610	19,839	52,182
Institutional asset management <sup>(4)</sup> -         -         -         156,560         -         156,560         -	AUM per financial statements	200,292	148,688	200,896	297,589	26,882	874,347	139,157	139,583
Other funds         -         -         -         19,057         -         19,057         -	Mutual funds	-	-	-	334,612	-	334,612	-	-
Total AUM         200,292         148,688         200,896         807,818         26,882         1,384,576         139,157         139,583           Assets under administration         -         -         -         218,501         -         218,501         -         -         -           Total AUMA         \$200,292         \$148,688         \$200,896         \$1,026,319         \$26,882         \$1,603,077         \$139,157         \$139,583	Institutional asset management <sup>(4)</sup>	-	-	-	156,560	-	156,560	-	-
Assets under administration 218,501 - 218,501 Total AUMA \$200,292 \$148,688 \$200,896 \$1,026,319 \$26,882 \$1,603,077 \$139,157 \$139,583	Other funds	-	-	-	19,057	-	19,057	-	
Total AUMA \$200,292 \$148,688 \$200,896 \$1,026,319 \$ 26,882 \$1,603,077 \$139,157 \$139,583	Total AUM	200,292	148,688	200,896	807,818	26,882	1,384,576	139,157	139,583
1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Assets under administration	-	-	-	218,501	-	218,501	-	-
Total AUMA, US \$ <sup>(5)</sup> \$1,113,827	Total AUMA	\$200,292	\$148,688	\$200,896	\$1,026,319	\$ 26,882	\$1,603,077	\$139,157	\$139,583
	Total AUMA, US \$ <sup>(5)</sup>						\$1,113,827		
Total AUMA \$200,292 \$148,688 \$200,896 \$1,026,319 \$ 26,882 \$1,603,077	Total AUMA	\$200,292	\$148,688	\$200,896	\$1,026,319	\$ 26,882	\$1,603,077		
CER adjustment <sup>(6)</sup> (7,285) - (10,381) (38,166) - (55,832)	CER adjustment <sup>(6)</sup>	(7,285)	-	(10,381)	(38,166)	-	(55,832)		
<b>Total AUMA, CER basis</b> \$193,007 \$148,688 \$190,515 \$ 988,153 \$ 26,882 \$1,547,245	Total AUMA, CER basis	\$193,007	\$148,688	\$190,515	\$ 988,153	\$ 26,882	\$1,547,245		

#### **Global WAM Managed AUMA**

Total	\$ 1,251,427
AUM managed by Global WAM for Manulife's other segments	225,108
Global WAM AUMA	\$1,026,319

Note: For footnotes (1) to (6), refer to the "AUM and AUMA reconciliation" table as at June 30, 2025 above.

(Canadian \$ in millions, and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

_			C	AD\$			US \$ <sup>(5)</sup>			
			Decemb	er 31, 2024			December	31, 2024		
					Corporate					
As at	Asia	Canada	U.S.	Global WAM	and Other	Total	Asia	U.S.		
Total invested assets										
Manulife Bank <sup>(1)</sup>	\$ -	\$ 26,718	\$ -	\$ -	\$ -	\$ 26,718	\$ -	\$ -		
Derivative reclassification <sup>(2)</sup>	-	-	-	-	5,600	5,600	-	-		
Other	166,590	80,423	136,833	9,743	16,590	410,179	115,843	95,142		
Total	166,590	107,141	136,833	9,743	22,190	442,497	115,843	95,142		
Segregated funds net assets										
Institutional	-	-	-	3,393	-	3,393	_	-		
Other <sup>(3)</sup>	28,622	38,099	77,440	288,467	(33)	432,595	19,904	53,845		
Total	28,622	38,099	77,440	291,860	(33)	435,988	19,904	53,845		
AUM per financial statements	195,212	145,240	214,273	301,603	22,157	878,485	135,747	148,987		
Mutual funds	-	-	-	333,598	-	333,598	-	-		
Institutional asset management <sup>(4)</sup>	-	-	-	154,096	-	154,096	-	-		
Other funds	-	-	-	19,174	-	19,174		-		
Total AUM	195,212	145,240	214,273	808,471	22,157	1,385,353	135,747	148,987		
Assets under administration	-	-	-	222,614	-	222,614		-		
Total AUMA	\$195,212	\$145,240	\$214,273	\$1,031,085	\$ 22,157	\$1,607,967	\$135,747	\$148,987		
Total AUMA, US \$ <sup>(5)</sup>						\$1,118,042				
Total AUMA	\$195,212	\$145,240	\$214,273	\$1,031,085	\$ 22,157	\$1,607,967				
CER adjustment <sup>(6)</sup>	(5,508)	-	(10,917)	(36,769)	-	(53,194)				
Total AUMA, CER basis	\$189,704	\$145,240	\$203,356	\$ 994,316	\$ 22,157	\$1,554,773				

#### **Global WAM Managed AUMA**

Global WAM AUMA	\$ 1,031,085
AUM managed by Global WAM for Manulife's other segments	226,752
Total	\$1,257,837

Note: For footnotes (1) to (6), refer to the "AUM and AUMA reconciliation" table as at June 30, 2025 above.

(Canadian \$ in millions, and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

_			С	AD \$			USS	\$ <sup>(5)</sup>
_			Septemb	oer 30, 2024			September	30, 2024
					Corporate			
As at	Asia	Canada	U.S.	Global WAM	and Other	Total	Asia	U.S.
Total invested assets								
Manulife Bank <sup>(1)</sup>	\$ -	\$ 26,371	\$ -	\$ -	\$ -	\$ 26,371	\$ -	\$ -
Derivative reclassification <sup>(2)</sup>	-	-	-	-	2,420	2,420	-	-
Other	160,377	81,874	134,164	9,464	14,482	400,361	118,748	99,311
Total	160,377	108,245	134,164	9,464	16,902	429,152	118,748	99,311
Segregated funds net assets								
Institutional	-	-	-	3,289	-	3,289	-	-
Other <sup>(3)</sup>	28,163	37,902	74,916	278,759	(50)	419,690	20,852	55,454
Total	28,163	37,902	74,916	282,048	(50)	422,979	20,852	55,454
AUM per financial statements	188,540	146,147	209,080	291,512	16,852	852,131	139,600	154,765
Mutual funds	-	-	-	321,210	-	321,210	-	-
Institutional asset management <sup>(4)</sup>	-	-	-	148,386	-	148,386	_	-
Other funds	-	-	-	18,131	-	18,131		
Total AUM	188,540	146,147	209,080	779,239	16,852	1,339,858	139,600	154,765
Assets under administration	-	-	-	211,617	-	211,617		
Total AUMA	\$188,540	\$146,147	\$209,080	\$ 990,856	\$ 16,852	\$1,551,475	\$139,600	\$154,765
Total AUMA, US \$ <sup>(5)</sup>						\$1,148,433		
Total AUMA	\$188,540	\$146,147	\$209,080	\$ 990,856	\$ 16,852	\$1,551,475		
CER adjustment <sup>(6)</sup>	573	-	2,049	6,400	-	9,022		
Total AUMA, CER basis	\$189,113	\$146,147	\$211,129	\$ 997,256	\$ 16,852	\$1,560,497		

#### **Global WAM Managed AUMA**

Global WAM AUMA	\$	990,856
AUM managed by Global WAM for Manulife's other segments		220,309
Total	\$ '	1,211,165

Note: For footnotes (1) to (6), refer to the "AUM and AUMA reconciliation" table as at June 30, 2025 above.

(Canadian \$ in millions, and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

_			C	AD\$			US	\$ <sup>(5)</sup>
			June	30, 2024			June 30	, 2024
As at	Asia	Canada	U.S.	Global WAM	Corporate and Other	Total	Asia	U.S.
Total invested assets								
Manulife Bank <sup>(1)</sup>	\$ -	\$ 26,045	\$ -	\$ -	\$ -	\$ 26,045	\$ -	\$ -
Derivative reclassification <sup>(2)</sup>	-	-	-	-	5,546	5,546	-	-
Other	148,153	77,422	130,453	8,989	14,011	379,028	108,216	95,335
Total	148,153	103,467	130,453	8,989	19,557	410,619	108,216	95,335
Segregated funds net assets								
Institutional	-	-	-	3,380	-	3,380	-	-
Other <sup>(3)</sup>	26,468	36,595	72,950	266,759	(46)	402,726	19,333	53,313
Total	26,468	36,595	72,950	270,139	(46)	406,106	19,333	53,313
AUM per financial statements	174,621	140,062	203,403	279,128	19,511	816,725	127,549	148,648
Mutual funds	-	-	-	304,214	-	304,214	-	-
Institutional asset management <sup>(4)</sup>	-	-	-	142,314	-	142,314	-	-
Other funds	-	-	-	17,202	-	17,202	-	-
Total AUM	174,621	140,062	203,403	742,858	19,511	1,280,455	127,549	148,648
Assets under administration	-	-	-	201,064	-	201,064	-	-
Total AUMA	\$174,621	\$140,062	\$203,403	\$ 943,922	\$ 19,511	\$1,481,519	\$127,549	\$148,648
Total AUMA, US \$ <sup>(5)</sup>						\$1,082,705		
Total AUMA	\$174,621	\$140,062	\$203,403	\$ 943,922	\$ 19,511	\$1,481,519		
CER adjustment <sup>(6)</sup>	3,442	-	(574)	1,172	-	4,040		
Total AUMA, CER basis	\$178,063	\$140,062	\$202,829	\$ 945,094	\$ 19,511	\$1,485,559		

#### **Global WAM Managed AUMA**

Global WAM AUMA	\$	943,922
AUM managed by Global WAM for Manulife's other segments		211,773
Total	\$ 1	1,155,695

Note: For footnotes (1) to (6), refer to the "AUM and AUMA reconciliation" table as at June 30, 2025 above.

#### Global WAM AUMA and Managed AUMA by business line and geographic source

(\$ millions, and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

(\$ fillilloris, and based on actual foreign exchange rates in effect in	i tiie	applicable	Tepc	nting period	u, uii	iess offici v	vise s	siaicu)		
As at	Ju	n 30, 2025	Ma	ar 31, 2025	De	c 31, 2024	Se	pt 30, 2024	Jι	ın 30, 2024
Global WAM AUMA by business line										
Retirement	\$	536,639	\$	522,751	\$	521,979	\$	501,173	\$	477,740
Retail		338,616		339,653		348,938		335,570		318,269
Institutional asset management		163,783		163,915		160,168		154,113		147,913
Total	\$ 1	1,039,038	\$ 1	1,026,319	\$ 1	,031,085	\$	990,856	\$	943,922
Global WAM AUMA by business line, CER basis <sup>(1)</sup>										
Retirement	\$	536,639	\$	501,349	\$	500,835	\$	504,793	\$	476,648
Retail		338,616		328,337		337,819		337,659		319,042
Institutional asset management		163,783		158,467		155,662		154,804		149,404
Total	\$ 1	1,039,038	\$	988,153	\$	994,316	\$	997,256	\$	945,094
Global WAM AUMA by geographic source										
Asia	\$	143,573	\$	144,660	\$	141,098	\$	137,040	\$	128,791
Canada		266,913		259,446		260,651		255,281		242,781
U.S.		628,552		622,213		629,336		598,535		572,350
Total	\$ 1	1,039,038	\$ 1	1,026,319	\$ 1	,031,085	\$	990,856	\$	943,922
Global WAM AUMA by geographic source, CER basis <sup>(1)</sup>										
Asia	\$	143,573	\$	138,399	\$	136,528	\$	137,423	\$	131,540
Canada		266,913		259,446		260,651		255,281		242,781
U.S.		628,552		590,308		597,137		604,552		570,773
Total	\$ 1	1,039,038	\$	988,153	\$	994,316	\$	997,256	\$	945,094
Global WAM Managed AUMA by business line										
Retirement	\$	536,639	\$	522,751	\$	521,979	\$	501,173	\$	477,740
Retail		419,133		419,844		431,047		416,425		396,457
Institutional asset management		305,942		308,832		304,811		293,567		281,498
Total	\$ 1	1,261,714	\$ 1	1,251,427	\$ 1	,257,837	\$	1,211,165	\$	1,155,695
Global WAM Managed AUMA by business line, CER basis <sup>(1)</sup>										
Retirement	\$	536,639	\$	501,349	\$	500,835	\$	504,793	\$	476,648
Retail		419,133		400,011		417,282		418,982		397,037
Institutional asset management		305,942		296,999		294,007		295,441		282,671
Total	\$ 1	1,261,714	\$ 1	1,198,359	\$ 1	,212,124	\$	1,219,216	\$	1,156,356
Global WAM Managed AUMA by geographic source										
Asia	\$	227,797	\$	228,948	\$	225,325	\$	219,344	\$	205,776
Canada		317,864		311,252		312,816		307,051		292,698
U.S.		716,053		711,227		719,696		684,770		657,221
Total	\$ 1	1,261,714	\$ 1	1,251,427	\$ 1	,257,837	\$	1,211,165	\$ '	1,155,695
Global WAM Managed AUMA by geographic source, CER bas	sis <sup>(1)</sup>									
Asia		227,797	\$	218,297	\$	216,441	\$	220,558	\$	208,296
Canada	•	317,864		311,252		312,816		307,051	•	292,698
U.S.		716,053		668,810		682,867		691,607		655,362
Total	\$ 1	1,261,714	\$ 1	1,198,359	\$ 1	1,212,124	\$	1,219,216	\$	1,156,356
				. ,		. , .		. , .		. , ,

<sup>(1)</sup> AUMA adjusted to reflect the foreign exchange rates for the Statement of Financial Position in effect for 2Q25.

Average assets under management and administration ("average AUMA") is the average of Global WAM's AUMA during the reporting period. It is a measure used in analyzing and explaining fee income and earnings of our Global WAM segment. It is calculated as the average of the opening balance of AUMA and the ending balance of AUMA using daily balances where available and month-end or quarter-end averages when daily averages are unavailable. Similarly, Global WAM average managed AUMA and average AUA are the average of Global WAM's managed AUMA and AUA, respectively, and are calculated in a manner consistent with average AUMA.

**Manulife Bank net lending assets** is a financial measure equal to the sum of Manulife Bank's loans and mortgages, net of allowances. **Manulife Bank average net lending assets** is a financial measure which is calculated as the quarter-end average of the opening and the ending balance of net lending assets. Both of these financial measures are a measure of the size of Manulife Bank's portfolio of loans and mortgages and are used to analyze and explain its earnings.

As at										
(\$ millions)	Jur	30, 2025	Ma	r 31, 2025	Dec	31, 2024	Sep	30, 2024	Jun	30, 2024
Mortgages	\$	55,479	\$	55,105	\$	54,447	\$	54,083	\$	53,031
Less: mortgages not held by Manulife Bank		29,847		30,352		30,039		29,995		29,324
Total mortgages held by Manulife Bank		25,632		24,753		24,408		24,088		23,707
Loans to Bank clients		2,506		2,382		2,310		2,283		2,338
Manulife Bank net lending assets	\$	28,138	\$	27,135	\$	26,718	\$	26,371	\$	26,045
Manulife Bank average net lending assets										
Beginning of period	\$	27,135	\$	26,718	\$	26,371	\$	26,045	\$	25,420
End of period		28,138		27,135		26,718		26,371		26,045
Manulife Bank average net lending assets by quarter	\$	27,637	\$	26,927	\$	26,545	\$	26,208	\$	25,733
Manulife Bank average net lending assets – Year-to-date	\$	27,428							\$	25,683
Manulife Bank average net lending assets – full year					\$	26,020				

**Financial leverage ratio** is calculated as the sum of long-term debt, capital instruments and preferred shares and other equity instruments divided by the sum of long-term debt, capital instruments, equity and post-tax CSM.

**Adjusted book value** is the sum of common shareholders' equity and post-tax CSM net of NCI. It is an important measure for monitoring growth and measuring insurance businesses' value. **Adjusted book value per common share** is calculated by dividing adjusted book value by the number of common shares outstanding at the end of the period.

As a	t
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(\$ millions)	Jun 30, 2025	Mar 31, 2025	Dec 31, 2024	Sep 30, 2024	Jun 30, 2024
Common shareholders' equity	\$ 42,420	\$ 44,475	\$ 44,312	\$ 42,913	\$ 42,305
Post-tax CSM, net of NCI <sup>(1)</sup>	18,527	18,524	18,353	17,364	17,150
Adjusted book value	\$ 60,947	\$ 62,999	\$ 62,665	\$ 60,277	\$ 59,455

<sup>(1) 2024</sup> quarterly post-tax CSM, net of NCI has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

Consolidated capital serves as a foundation of our capital management activities at the MFC level. Consolidated capital is calculated as the sum of: (i) total equity excluding accumulated other comprehensive income ("AOCI") on cash flow hedges; (ii) post-tax CSM; and (iii) certain other capital instruments that qualify as regulatory capital. For regulatory reporting purposes under the LICAT framework, the numbers are further adjusted for various additions or deductions to capital as mandated by the guidelines defined by OSFI.

#### As at

(\$ millions)	Jun 30, 2025	Mar 31, 2025	Dec 31, 2024	Sep 30, 2024	Jun 30, 2024
Total equity	\$ 51,253	\$ 53,164	\$ 52,960	\$ 51,639	\$ 50,756
Less: AOCI gain / (loss) on cash flow hedges	68	89	119	70	95
Total equity excluding AOCI on cash flow hedges	51,185	53,075	52,841	51,569	50,661
Post-tax CSM <sup>(1)</sup>	19,782	19,784	19,497	18,494	18,042
Qualifying capital instruments	6,985	7,542	7,532	6,997	7,714
Consolidated capital	\$ 77,952	\$ 80,401	\$ 79,870	\$ 77,060	\$ 76,417

<sup>(1) 2024</sup> quarterly post-tax CSM has been updated to align with the presentation of GMT in 2025. See section A7 "Global Minimum Taxes (GMT)" for more information.

Core EBITDA is a financial measure which Manulife uses to better understand the long-term earnings capacity and valuation of our Global WAM business on a basis more comparable to how the profitability of global asset managers is generally measured. Core EBITDA presents core earnings before the impact of interest, taxes, depreciation, and amortization. Core EBITDA excludes certain acquisition expenses related to insurance contracts in our retirement businesses which are deferred and amortized over the expected lifetime of the customer relationship. Core EBITDA was selected as a key performance indicator for our Global WAM business, as EBITDA is widely used among asset management peers, and core earnings is a primary profitability metric for the Company overall.

# Reconciliation of Global WAM core earnings to core EBITDA and Global WAM core EBITDA by business line and geographic source

(\$ millions, pre-tax and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)

	Quarterly Results								YTD Results				ull Year Results		
		2Q25		1Q25		4Q24		3Q24		2Q24		2025		2024	2024
Global WAM core earnings (post-tax)	\$	463	\$	454	\$	459	\$	479	\$	386	\$	917	\$	735	\$ 1,673
Add back taxes, acquisition costs, other expenses and deferred sales commissions															
Core income tax (expenses) recoveries (see above)		89		86		83		26		59		175		125	234
Amortization of deferred acquisition costs and other depreciation		51		46		49		48		49		97		91	188
Amortization of deferred sales commissions		20		22		20		19		19		42		39	78
Core EBITDA	\$	623	\$	608	\$	611	\$	572	\$	513	\$	1,231	\$	990	\$ 2,173
CER adjustment <sup>(1)</sup>		-		(15)		(5)		7		3		(15)		12	14
Core EBITDA, CER basis	\$	623	\$	593	\$	606	\$	579	\$	516	\$	1,216	\$	1,002	\$ 2,187
Core EBITDA by business line															
Retirement	\$	358	\$	351	\$	330	\$	320	\$	284	\$	709	\$	549	\$ 1,199
Retail		191		190		214		200		181		381		359	773
Institutional asset management		74		67		67		52		48		141		82	201
Total	\$	623	\$	608	\$	611	\$	572	\$	513	\$	1,231	\$	990	\$ 2,173
Core EBITDA by geographic source															
Asia	\$	170	\$	186	\$	167	\$	157	\$	144	\$	356	\$	283	\$ 607
Canada		161		164		160		157		133		325		272	589
U.S.		292		258		284		258		236		550		435	977
Total	\$	623	\$	608	\$	611	\$	572	\$	513	\$	1,231	\$	990	\$ 2,173
Core EBITDA by business line, CER basis <sup>(2)</sup>															
Retirement	\$	358	\$	342	\$	328	\$	323	\$	286	\$	700	\$	556	\$ 1,207
Retail		191		186		212		202		183		377		363	778
Institutional asset management		74		65		66		54		47		139		83	202
Total, CER basis	\$	623	\$	593	\$	606	\$	579	\$	516	\$	1,216	\$	1,002	\$ 2,187
Core EBITDA by geographic source, CER basis <sup>(2)</sup>															
Asia	\$	170	\$	180	\$	165	\$	160	\$	144	\$	350	\$	287	\$ 612
Canada		161		164		160		157		133		325		272	589
U.S.		292		249		281		262		239		541		443	986
Total, CER basis	\$	623	\$	593	\$	606	\$	579	\$	516	\$	1,216	\$	1,002	\$ 2,187

<sup>(1)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

Core EBITDA margin is a financial measure which Manulife uses to better understand the long-term profitability of our Global WAM business on a more comparable basis to how profitability of global asset managers are measured. Core EBITDA margin presents core earnings before the impact of interest, taxes, depreciation, and amortization divided by core revenue from these businesses. Core revenue is used to calculate our core EBITDA margin, and is equal to the sum of pre-tax other revenue and investment income in Global WAM included in core EBITDA, and it excludes such items as revenue related to integration and acquisitions and market experience gains (losses). Core EBITDA margin was selected as a key performance indicator for our Global WAM business, as EBITDA margin is widely used among asset management peers, and core earnings is a primary profitability metric for the Company overall.

<sup>(2)</sup> Core EBITDA adjusted to reflect the foreign exchange rates for the Statement of Income in effect for 2Q25.

		Ous	arterly Result	·e	YTD Results	Full Year Results
(\$ millions, unless otherwise stated)	2Q25	1Q25	4Q24	3Q24 2Q24		2024
Core EBITDA margin						
Core EBITDA	\$ 623	\$ 608	\$ 611	\$ 572 \$ 513	<b>\$ 1,231</b> \$ 990	\$ 2,173
Core revenue	\$ 2,069	\$ 2,140	\$ 2,140	\$ 2,055 \$ 1,948	<b>\$ 4,209</b> \$ 3,821	\$ 8,016
Core EBITDA margin	30.1%	28.4%	28.6%	27.8% 26.3%	<b>29.2%</b> 25.9%	27.1%
Global WAM core revenue						
Other revenue per financial statements	\$ 1,851	\$ 1,986	\$ 2,003	\$ 1,928 \$ 1,849	<b>\$ 3,837</b> \$ 3,657	\$ 7,588
Less: Other revenue in segments other than						
Global WAM	(48)	11	(2)	53 40	1 , ,	149
Other revenue in Global WAM (fee income)	\$ 1,899	\$ 1,975	\$ 2,005	\$ 1,875 \$ 1,809	<b>\$ 3,874</b> \$ 3,559	\$ 7,439
Investment income per financial statements	\$ 4,740	\$ 4,234	\$ 5,250	\$ 4,487 \$ 4,261	<b>\$ 8,974</b> \$ 8,512	\$18,249
Realized and unrealized gains (losses) on assets supporting insurance and investment contract liabilities per financial statements	2,377	(992)	(622)	1,730 564	<b>1,385</b> 1,102	2,210
Total investment income	7,117	3,242	4,628	6,217 4,825	<del>'</del>	20,459
Less: Investment income in segments other than Global WAM	6,924	3,089	4,550	5,991 4,687	<b>10,013</b> 9,336	19,877
Investment income in Global WAM	\$ 193	\$ 153	\$ 78	\$ 226 \$ 138	<b>\$ 346</b> \$ 278	\$ 582
Total other revenue and investment income in Global WAM	\$ 2,092	\$ 2,128	\$ 2,083	\$ 2,101 \$ 1,947	<b>\$ 4,220</b> \$ 3,837	\$ 8,021
Less: Total revenue reported in items excluded from core earnings						
Market experience gains (losses)	20	(14)	(28)	33 (9	6 (1)	4
Revenue related to integration and acquisitions	3	2	(29)	13 8	5 17	1
Global WAM core revenue	\$ 2,069	\$ 2,140	\$ 2,140	\$ 2,055 \$ 1,948	<b>\$ 4,209</b> \$ 3,821	\$ 8,016

**Core expenses** is used to calculate our expense efficiency ratio and is equal to total expenses that are included in core earnings and excludes such items as material legal provisions for settlements, restructuring charges and expenses related to integration and acquisitions. **Total expenses** include the following amounts from our financial statements:

- 1. General expenses that flow directly through income;
- 2. Directly attributable maintenance expenses, which are reported in insurance service expenses and flow directly through income; and
- 3. Directly attributable acquisition expenses for contracts measured using the PAA method and for products without a CSM, both of which are reported in insurance service expenses, and flow directly through income.

		Qu	arterly Resul		YTD Results	Full Year Results	
(\$ millions, and based on actual foreign exchange rates in effect in the applicable reporting period, unless otherwise stated)	2Q25	1Q25	4Q24	3Q24	2Q24	<b>2025</b> 2024	2024
Core expenses							
General expenses – Statements of Income	\$ 1,140	\$ 1,202	\$ 1,328	\$ 1,204	\$ 1,225	<b>\$ 2,342</b> \$ 2,327	\$ 4,859
Directly attributable acquisition expense for contracts measured using the PAA method and products without a CSM <sup>(1)</sup>	40	42	43	36	39	<b>82</b> 77	156
Directly attributable maintenance expense <sup>(1)</sup>	514	532	517	509	509	<b>1,046</b> 1,048	2,074
Total expenses	1,694	1,776	1,888	1,749	1,773	<b>3,470</b> 3,452	7,089
Less: General expenses included in items excluded from core earnings							
Restructuring charge	-	-	67	25	-	<b>-</b> -	92
Integration and acquisition	-	-	-	-	57	- 57	57
Legal provisions and Other expenses	5	-	24	8	3	<b>5</b> 9	41
Total	5	-	91	33	60	<b>5</b> 66	190
Core expenses	\$ 1,689	\$ 1,776	\$ 1,797	\$ 1,716	\$ 1,713	<b>\$ 3,465</b> \$ 3,386	\$ 6,899
CER adjustment <sup>(2)</sup>	-	(29)	(5)	15	19	<b>(29)</b> 47	58
Core expenses, CER basis	\$ 1,689	\$ 1,747	\$ 1,792	\$ 1,731	\$ 1,732	<b>\$ 3,436</b> \$ 3,433	\$ 6,957
Total expenses	\$ 1,694	\$ 1,776	\$ 1,888	\$ 1,749	\$ 1,773	<b>\$ 3,470</b> \$ 3,452	\$ 7,089
CER adjustment <sup>(2)</sup>	-	(30)	(5)	15	20	<b>(30)</b> 48	58
Total expenses, CER basis	\$ 1,694	\$ 1,746	\$ 1,883	\$ 1,764	\$ 1,793	<b>\$ 3,440</b> \$ 3,500	\$ 7,147

<sup>(1)</sup> Expenses are components of insurance service expenses on the Statements of Income that flow directly through income.

<sup>(2)</sup> The impact of updating foreign exchange rates to that which was used in 2Q25.

**Expense efficiency ratio** is a financial measure which Manulife uses to measure progress towards our target to be more efficient. It is defined as core expenses divided by the sum of core earnings before income taxes ("pre-tax core earnings") and core expenses.

**Net annualized fee income yield on average AUMA ("Net fee income yield")** is a financial measure that represents the net annualized fee income from Global WAM channels over average AUMA. This measure provides information on Global WAM's adjusted return generated from managing AUMA.

**Net annualized fee income** is a financial measure that represents Global WAM income before income taxes, adjusted to exclude items unrelated to net fee income, including general expenses, investment income, non-AUMA related net benefits and claims, and net premium taxes. It also excludes the components of Global WAM net fee income from managing assets on behalf of other segments. This measure is annualized based on the number of days in the year divided by the number of days in the reporting period.

#### Reconciliation of income before income taxes to net fee income yield

				Qı	uarte	erly Result	s				YTD R	esu	Its	Full Year Results
(\$ millions, unless otherwise stated)		2Q25		1Q25		4Q24		3Q24	2Q24		2025		2024	2024
Income before income taxes	\$	2,261	\$	699	\$	2,113	\$	2,341	\$ 1,384	\$	2,960	\$	2,636	\$ 7,090
Less: Income before income taxes for segments other than Global WAM		1,686		171		1,694		1,822	1,001		1,857		1,827	5,343
Global WAM income before income taxes		575		528		419		519	383		1,103		809	1,747
Items unrelated to net fee income		667		739		882		677	771		1,406		1,436	2,995
Global WAM net fee income		1,242		1,267		1,301		1,196	1,154		2,509		2,245	4,742
Less: Net fee income from other segments		171		170		181		169	169		341		324	674
Global WAM net fee income excluding net fee income from other segments		1,071		1,097		1,120		1,027	985		2,168		1,921	4,068
Net annualized fee income	\$	4,297	\$	4,451	\$	4,455	\$	4,084	\$ 3,963	\$	4,373	\$	3,864	\$ 4,068
Average Assets under Management and Administration	\$1,	005,290	\$1,	,041,116	\$1	,015,454	\$	963,003	\$ 933,061	\$1	,022,398	\$	916,730	\$ 946,087
Net fee income yield (bps)		42.7		42.7		43.9		42.4	42.5		42.7		42.2	43.0

**New business value ("NBV")** is calculated as the present value of shareholders' interests in expected future distributable earnings, after the cost of capital calculated under the LICAT framework in Canada and the International High Net Worth business, and the local capital requirements in Asia and the U.S., on actual new business sold in the period using assumptions with respect to future experience. NBV excludes businesses with immaterial insurance risks, such as the Company's Global WAM, Manulife Bank and the P&C Reinsurance businesses. NBV is a useful metric to evaluate the value created by the Company's new business franchise.

**New business value margin ("NBV margin")** is calculated as NBV divided by APE sales excluding NCI. APE sales are calculated as 100% of regular premiums and deposits sales and 10% of single premiums and deposits sales. NBV margin is a useful metric to help understand the profitability of our new business.

#### Sales are measured according to product type:

For individual insurance, sales include 100% of new annualized premiums and 10% of both excess and single premiums. For individual insurance, new annualized premiums reflect the annualized premium expected in the first year of a policy that requires premium payments for more than one year. Single premium is the lump sum premium from the sale of a single premium product, e.g. travel insurance. Sales are reported gross before the impact of reinsurance.

For group insurance, sales include new annualized premiums and administrative services only premium equivalents on new cases, as well as the addition of new coverages and amendments to contracts, excluding rate increases.

Insurance-based wealth accumulation product sales include all new deposits into variable and fixed annuity contracts. As we discontinued sales of new variable annuity contracts in the U.S. in the first quarter of 2013, subsequent deposits into existing U.S. variable annuity contracts are not reported as sales. Asia variable annuity deposits are included in APE sales.

**APE sales** are comprised of 100% of regular premiums and deposits and 10% of excess and single premiums and deposits for both insurance and insurance-based wealth accumulation products.

**Gross flows** is a new business measure presented for our Global WAM business and includes all deposits into mutual funds, group pension/retirement savings products, private wealth and institutional asset management products. Gross flows is a common industry metric for WAM businesses as it provides a measure of how successful the businesses are at attracting assets.

**Net flows** is presented for our Global WAM business and includes gross flows less redemptions for mutual funds, group pension/retirement savings products, private wealth and institutional asset management products. In addition, net flows include the net flows of exchange-traded funds and non-proprietary products sold by Manulife Securities. Net flows is a common industry metric for WAM businesses as it provides a measure of how successful the businesses are at attracting and retaining assets. When net flows are positive, they are referred to as net inflows. Conversely, negative net flows are referred to as net outflows.

**Remittances** is defined as the cash remitted or made available for distribution to Manulife Financial Corporation from its subsidiaries. It is a key metric used by management to evaluate our financial flexibility.

# **E4** Caution Regarding Forward-Looking Statements

From time to time, MFC makes written and/or oral forward-looking statements, including in this document. In addition, our representatives may make forward-looking statements orally to analysts, investors, the media and others. All such statements are made pursuant to the "safe harbour" provisions of Canadian provincial securities laws and the U.S. Private Securities Litigation Reform Act of 1995.

The forward-looking statements in this document include, but are not limited to, statements with respect to the Company's strategic priorities and targets, its medium-term financial and operating targets, the impact of the transition to the eMPF platform on core earnings from our MPF business, planned share buybacks, the impact of changes in tax laws and the probability and impact of LICAT scenario switches, the expected benefits and time to close the Comvest Credit Partners acquisition, and also relate to, among other things, our objectives, goals, strategies, intentions, plans, beliefs, expectations and estimates, and can generally be identified by the use of words such as "may", "will", "could", "should", "would", "likely", "suspect", "outlook", "expect", "intend", "estimate", "anticipate", "believe", "plan", "forecast", "objective", "seek", "aim", "continue", "goal", "restore", "embark" and "endeavour" (or the negative thereof) and words and expressions of similar import, and include statements concerning possible or assumed future results. Although we believe that the expectations reflected in such forward-looking statements are reasonable, such statements involve risks and uncertainties, and undue reliance should not be placed on such statements and they should not be interpreted as confirming market or analysts' expectations in any way.

Certain material factors or assumptions are applied in making forward-looking statements and actual results may differ materially from those expressed or implied in such statements. Important factors that could cause actual results to differ materially from expectations include but are not limited to: general business and economic conditions (including but not limited to the performance, volatility and correlation of equity markets, interest rates, credit and swap spreads, inflation rates, currency rates, investment losses and defaults, market liquidity and creditworthiness of guarantors, reinsurers and counterparties); changes in laws and regulations; changes in accounting standards applicable in any of the territories in which we operate; changes in regulatory capital requirements; our ability to obtain premium rate increases on in-force policies; our ability to execute strategic plans and changes to strategic plans; downgrades in our financial strength or credit ratings; our ability to maintain our reputation; impairments of goodwill or intangible assets or the establishment of provisions against future tax assets; the accuracy of estimates relating to morbidity, mortality and policyholder behaviour; the accuracy of other estimates used in applying accounting policies, actuarial methods and embedded value methods; our ability to implement effective hedging strategies and unforeseen consequences arising from such strategies; our ability to source appropriate assets to back our long-dated liabilities; level of competition and consolidation; our ability to market and distribute products through current and future distribution channels; unforeseen liabilities or asset impairments arising from acquisitions and dispositions of businesses; the realization of losses arising from the sale of investments classified as fair value through other comprehensive income; our liquidity, including the availability of financing to satisfy existing financial liabilities on expected maturity dates when required; obligations to pledge additional collateral; the availability of letters of credit to provide capital management flexibility; accuracy of information received from counterparties and the ability of counterparties to meet their obligations; the availability, affordability and adequacy of reinsurance; legal and regulatory proceedings, including tax audits, tax litigation or similar proceedings; our ability to adapt products and services to the changing market; our ability to attract and retain key executives, employees and agents; the appropriate use and interpretation of complex models or deficiencies in models used; political, legal, operational and other risks associated with our operations; geopolitical uncertainty, including international conflicts and trade disputes; acquisitions and our ability to complete acquisitions including the availability of equity and debt financing for this purpose; the disruption of or changes to key elements of the Company's or public infrastructure systems; environmental concerns, including climate change; our ability to protect our intellectual property and exposure to claims of infringement; our inability to withdraw cash from subsidiaries; the expected time to close the Comvest Credit Partners acquisition; the anticipated benefits of the Comvest Credit Partners acquisition and the fact that the amount and timing of any future common share repurchases will depend on the earnings, cash requirements and financial condition of Manulife, market conditions, capital requirements (including under LICAT capital standards), common share issuance requirements, applicable law and regulations (including Canadian and U.S. securities laws and Canadian insurance company regulations), and other factors deemed relevant by Manulife, and may be subject to regulatory approval or conditions.

Additional information about material risk factors that could cause actual results to differ materially from expectations and about material factors or assumptions applied in making forward-looking statements may be found in this document under "Risk Management and Risk Factors Update" and "Critical Actuarial and Accounting Policies", under "Risk Management and Risk Factors" and "Critical Actuarial and Accounting Policies" in the Management's Discussion and Analysis in our most recent annual report and, in the "Risk Management" note to the consolidated financial statements in our most recent annual and interim reports and elsewhere in our filings with Canadian and U.S. securities regulators.

The forward-looking statements in this document are, unless otherwise indicated, stated as of the date hereof and are presented for the purpose of assisting investors and others in understanding our financial position and results of operations, our future operations, as well as our objectives and strategic priorities, and may not be appropriate for other purposes. We do not undertake to update any forward-looking statements, except as required by law.

### **E5** Quarterly Financial Information

The following table provides summary information related to our eight most recently completed quarters.

As at and for the three months ended	Jun 30.	Mar 31.	Dec 31.	Sept 30,	Jun 30.	Mar 31.	Dec 31.	Sept 30,
(\$ millions, except per share amounts or otherwise stated)	2025	2025	2024	2024	2024	2024	2023	2023
Revenue								
Insurance revenue	\$ 6,990	\$ 7,062	\$ 6,834	\$ 6,746	\$ 6,515	\$ 6,497	\$ 6,414	\$ 6,215
Net investment result	6,796	2,946	4,194	5,912	4,512	4,493	6,784	1,265
Other revenue	1,851	1,986	2,003	1,928	1,849	1,808	1,719	1,645
Total revenue	\$15,637	\$11,994	\$13,031	\$14,586	\$12,876	\$12,798	\$14,917	\$ 9,125
Income (loss) before income taxes	\$ 2,261	\$ 699	\$ 2,113	\$ 2,341	\$ 1,384	\$ 1,252	\$ 2,123	\$ 1,174
Income tax (expenses) recoveries	(338)	(76)	(406)	(274)	(252)	(280)	(322)	51
Net income (loss)	\$ 1,923	\$ 623	\$ 1,707	\$ 2,067	\$ 1,132	\$ 972	\$ 1,801	\$ 1,225
Net income (loss) attributed to shareholders	\$ 1,789	\$ 485	\$ 1,638	\$ 1,839	\$ 1,042	\$ 866	\$ 1,659	\$ 1,013
Basic earnings (loss) per common share	\$ 0.99	\$ 0.25	\$ 0.88	\$ 1.01	\$ 0.53	\$ 0.45	\$ 0.86	\$ 0.53
Diluted earnings (loss) per common share	\$ 0.98	\$ 0.25	\$ 0.88	\$ 1.00	\$ 0.52	\$ 0.45	\$ 0.86	\$ 0.52
Segregated funds deposits	\$12,408	\$14,409	\$11,927	\$11,545	\$11,324	\$12,206	\$10,361	\$10,172
Total assets (in billions)	\$ 977	\$ 981	\$ 979	\$ 953	\$ 915	\$ 907	\$ 876	\$ 836
Weighted average common shares (in millions)	1,710	1,723	1,746	1,774	1,793	1,805	1,810	1,826
Diluted weighted average common shares (in								
millions)	1,715	1,729	1,752	1,780	1,799	1,810	1,814	1,829
Dividends per common share	\$ 0.440	\$ 0.440	\$ 0.400	\$ 0.400	\$ 0.400	\$ 0.400	\$ 0.365	\$ 0.365
CDN\$ to US\$1 – Statement of Financial								
Position	1.3645	1.4393	1.4382	1.3510	1.3684	1.3533	1.3186	1.3520
CDN\$ to US\$1 – Statement of Income	1.3837	1.4349	1.3987	1.3639	1.3682	1.3485	1.3612	1.3411

#### E6 Revenue

	Q	erly Results	YTD Results					
(\$ millions, unaudited)	2Q25		1Q25	2Q24		2025		2024
Insurance revenue	\$ 6,990	\$	7,062	\$ 6,515	\$	14,052	\$	13,012
Net investment income	6,796		2,946	4,512		9,742		9,005
Other revenue	1,851		1,986	1,849		3,837		3,657
Total revenue	\$ 15,637	\$	11,994	\$ 12,876	\$	27,631	\$	25,674
Asia	\$ 4,935	\$	2,590	\$ 3,814	\$	7,525	\$	7,400
Canada	3,758		3,662	3,037		7,420		6,577
U.S.	4,720		3,725	4,002		8,445		7,693
Global Wealth and Asset Management	1,767		1,798	1,633		3,565		3,185
Corporate and Other	457		219	390		676		819
Total revenue	\$ 15,637	\$	11,994	\$ 12,876	\$	27,631	\$	25,674

Total revenue was \$15.6 billion in 2Q25 compared with \$12.9 billion in 2Q24 due to higher net investment income and insurance revenue.

By segment, the increase in revenue reflected higher net investment income in all segments and higher insurance revenue in the Asia, the U.S. and Canada.

On a year-to-date basis, total revenue was \$27.6 billion in 2025 compared with \$25.7 billion in in the same period of 2024 due to an increase in insurance revenue, net investment income and other revenue.

By segment, the increase in year-to-date revenue reflected higher insurance revenue in Asia, the U.S. and Canada, higher net investment income in Canada, the U.S. and Global WAM partially offset by lower investment income in Corporate and Other and Asia, and higher other revenue in Global WAM partially offset by lower other revenue in Asia.

## E7 Other

No changes were made in our internal control over financial reporting during the three months ended June 30, 2025, that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

As in prior quarters, MFC's Audit Committee has reviewed this MD&A and the unaudited interim financial report and MFC's Board of Directors approved this MD&A prior to its release.

## **Consolidated Statements of Financial Position**

As at

AS at			_	
(Canadian \$ in millions, unaudited)	J	une 30, 2025	Decem	ber 31, 2024
Assets	•	00 770	ď	05 700
Cash and short-term securities	\$	23,773	\$	25,789
Debt securities		208,369		210,621
Public equities		34,668		33,725
Mortgages  Printed to the control of		55,479		54,447
Private placements		49,014		49,668
Loans to Bank clients		2,506		2,310
Real estate		12,767		13,263
Other invested assets	•	51,890		52,674
Total invested assets (note 3) Other assets	\$	438,466		442,497
Other assets Accrued investment income		2 004		2.060
		2,901 9,093		2,969 8,667
Derivatives (note 4)		-		•
Insurance contract assets (note 5)		183		102
Reinsurance contract held assets (note 5)		61,235		59,015
Deferred tax assets		5,934		5,884
Goodwill and intangible assets		10,825		11,052
Miscellaneous Total other assets		12,274 102,445		12,644 100,333
Segregated funds net assets (note 15)		436,558		435,988
Total assets	\$	977,469	\$	978,818
Liabilities and Equity	Ψ	311,403	Ψ	370,010
Liabilities				
Insurance contract liabilities, excluding those for account of segregated fund holders (note 5)	\$	397,487	\$	396,401
Reinsurance contract habilities, excluding those for account of segregated fund holders (note 5)	Ψ	2,942	Ψ	2,669
Investment contract liabilities (note 6)		14,071		13,498
Deposits from Bank clients		22,416		22,063
Derivatives (note 4)		13,609		14,252
Defired tax liabilities		1,901		1,890
Other liabilities		23,955		24,936
Long-term debt (note 8)		6,292		6,629
Capital instruments (note 9)		6,985		7,532
Total liabilities, excluding those for account of segregated fund holders		489,658		489,870
Insurance contract liabilities for account of segregated fund holders (note 5)		123,539		126,545
Investment contract liabilities for account of segregated fund holders		313,019		309,443
Insurance and investment contract liabilities for account of segregated fund holders (note 15)		436,558		435,988
Total liabilities		926,216		925,858
Equity				-,
Preferred shares and other equity (note 10)		6,660		6,660
Common shares (note 10)		20,398		20,681
Contributed surplus		201		204
Shareholders and other equity holders' retained earnings		4,538		4,764
Shareholders and other equity holders' accumulated other comprehensive income (loss) ("AOCI"):		,		, , , ,
Insurance finance income (expenses)		35,439		37,999
Reinsurance finance income (expenses)		(6,540)		(7,048
Fair value through other comprehensive income ("OCI") investments		(17,196)		(19,733
Translation of foreign operations		5,589		7,327
Other		(9)		118
Total shareholders and other equity holders' equity		49,080		50,972
Participating policyholders' equity		775		567
Non-controlling interests		1,398		1,421
Total equity		51,253		52,960

The accompanying notes are an integral part of these unaudited Interim Consolidated Financial Statements.

Phil Witherington

President and Chief Executive Officer

Muricles and Don Lindsay

Chair of the Board of Directors

# **Consolidated Statements of Income**

For the	thre	e months e	nded	June 30,	six months ended June 30,					
(Canadian \$ in millions except per share amounts, unaudited)		2025		2024		2025		2024		
Insurance service result										
Insurance revenue (note 5)	\$	6,990	\$	6,515	\$	14,052	\$	13,012		
Insurance service expenses		(5,765)		(5,272)		(11,473)		(10,544)		
Net expenses from reinsurance contracts held		(219)		(206)		(530)		(453)		
Total insurance service result		1,006		1,037		2,049		2,015		
Investment result										
Investment income (note 3)										
Investment income		4,740		4,261		8,974		8,512		
Realized and unrealized gains (losses) on assets supporting insurance and										
investment contract liabilities		2,377		564		1,385		1,102		
Investment expenses		(321)		(313)		(617)		(609)		
Net investment income (loss)		6,796		4,512		9,742		9,005		
Insurance finance income (expenses) and effect of movement in foreign										
exchange rates (note 5)		(5,171)		(4,623)		(8,910)		(9,081)		
Reinsurance finance income (expenses) and effect of movement in foreign		(100)								
exchange rates (note 5)		(199)		754		321		1,178		
Decrease (increase) in investment contract liabilities		(160)		(130)		(251)		(241)		
		1,266		513		902		861		
Segregated funds investment result (note 15)										
Investment income related to segregated funds net assets		25,707		5,808		23,068		28,434		
Financial changes related to insurance and investment contract liabilities for										
account of segregated fund holders		(25,707)		(5,808)		(23,068)		(28,434)		
Net segregated funds investment result		-				-		-		
Total investment result		1,266		513		902		861		
Other revenue (note 11)		1,851		1,849		3,837		3,657		
General expenses		(1,140)		(1,225)		(2,342)		(2,327)		
Commissions related to non-insurance contracts		(364)		(364)		(749)		(720)		
Interest expenses		(358)		(426)		(737)		(850)		
Net income (loss) before income taxes		2,261		1,384		2,960		2,636		
Income tax (expenses) recoveries		(338)	Φ.	(252)	•	(414)	Φ.	(532)		
Net income (loss)	\$	1,923	\$	1,132	\$	2,546	\$	2,104		
Net income (loss) attributed to:	\$	40	\$	20	\$	445	\$	94		
Non-controlling interests	Ф	49 85	Ф	39 51	Ф	115 157	Ф	102		
Participating policyholders						2,274				
Shareholders and other equity holders	\$	1,789 1,923	\$	1,042 1,132	\$	2,546	\$	1,908 2,104		
Not income (loca) attributed to charabolders	э \$	1,923	\$	1,132	э \$	2,346	\$	1,908		
Net income (loss) attributed to shareholders  Preferred share dividends and other equity distributions	Ф	(103)	Ф	(99)	Ф	•	Ф	,		
	\$		\$	` ′	\$	(160)	\$	(154)		
Common shareholders' net income (loss)  Earnings per share	Ą	1,686	Φ	943	Ą	2,114	Φ	1,754		
Basic earnings per common share (note 10)	\$	0.99	\$	0.53	\$	1.23	\$	0.97		
Diluted earnings per common share (note 10)	Ψ	0.99	φ	0.53	φ	1.23	ψ	0.97		
Dividends per common share		0.98		0.32		0.88		0.80		
Dividends her couling sugge		0.44		0.40		U.00		0.60		

The accompanying notes are an integral part of these unaudited Interim Consolidated Financial Statements.

# **Consolidated Statements of Comprehensive Income**

For the	three months ended June 30,					six months ended June 30				
(Canadian \$ in millions, unaudited)		2025		2024		2025		2024		
Net income (loss)	\$	1,923	\$	1,132	\$	2,546	\$	2,104		
Other comprehensive income (loss) ("OCI"), net of tax:										
Items that may be subsequently reclassified to net income:										
Foreign exchange gains (losses) on:										
Translation of foreign operations		(2,158)		391		(2,081)		1,138		
Net investment hedges		361		(85)		343		(240)		
Insurance finance income (expenses)		(1,985)		3,381		(3,214)		7,428		
Reinsurance finance income (expenses)		(10)		(903)		543		(1,987)		
Fair value through OCI investments:										
Unrealized gains (losses) arising during the period on assets supporting insurance and investment contract liabilities		1,554		(2,143)		2,238		(5,539)		
Reclassification of net realized gains (losses) and provision for credit losses										
recognized in income		22		457		831		1,352		
Other		(101)		25		(80)		64		
Total items that may be subsequently reclassified to net income		(2,317)		1,123		(1,420)		2,216		
Items that will not be reclassified to net income		(13)		39		(46)		88		
Other comprehensive income (loss), net of tax		(2,330)		1,162		(1,466)		2,304		
Total comprehensive income (loss), net of tax	\$	(407)	\$	2,294	\$	1,080	\$	4,408		
Total comprehensive income (loss) attributed to:										
Non-controlling interests	\$	7	\$	86	\$	(22)	\$	(18)		
Participating policyholders		138		65		208		122		
Shareholders and other equity holders		(552)		2,143		894		4,304		

# **Income Taxes included in Other Comprehensive Income**

For the	three	months e	nded J	une 30,	six months ended June 30,				
(Canadian \$ in millions, unaudited)		2025		2024		2025		2024	
Income tax expenses (recoveries) on:									
Unrealized foreign exchange gains (losses) on translation of foreign operations	\$	(1)	\$	1	\$	(1)	\$	1	
Unrealized foreign exchange gains (losses) on net investment hedges		24		(11)		19		(18)	
Insurance / reinsurance finance income (expenses)		(232)		549		(338)		1,498	
Unrealized gains (losses) on fair value through OCI investments		112		(356)		147		(1,095)	
Reclassification of net realized gains (losses) on fair value through OCI									
investments		(11)		145		182		331	
Other		(41)		15		(40)		40	
Total income tax expenses (recoveries)	\$	(149)	\$	343	\$	(31)	\$	757	

The accompanying notes are an integral part of these unaudited Interim Consolidated Financial Statements.

# **Consolidated Statements of Changes in Equity**

For the six months ended June 30,		
(Canadian \$ in millions, unaudited)	 2025	2024
Preferred shares and other equity		
Balance, beginning of period	\$ 6,660	\$ 6,660
Issued (note 10)	-	
Balance, end of period	 6,660	6,660
Common shares		
Balance, beginning of period	20,681	21,527
Repurchased (note 10)	(318)	(295)
Issued on exercise of stock options and deferred share units	 35	82
Balance, end of period	 20,398	21,314
Contributed surplus		
Balance, beginning of period	204	222
Exercise of stock options and deferred share units	 (3)	(12)
Balance, end of period	201	210
Shareholders and other equity holders' retained earnings		
Balance, beginning of period	4,764	4,819
Net income (loss) attributed to shareholders and other equity holders	2,274	1,908
Common shares repurchased (note 10)	(842)	(560)
Preferred share dividends and other equity distributions	(160)	(154)
Common share dividends	(1,498)	(1,440)
Other	-	1
Balance, end of period	4,538	4,574
Shareholders and other equity holders' accumulated other comprehensive income (loss) ("AOCI")		
Balance, beginning of period	18,663	13,811
Change in unrealized foreign exchange gains (losses) on net foreign operations	(1,738)	898
Changes in insurance / reinsurance finance income (expenses)	(2,052)	5,600
Change in unrealized gains (losses) on fair value through OCI investments	2,537	(4,254)
Other changes in OCI attributed to shareholders and other equity holders	(127)	152
Balance, end of period	17,283	16,207
Total shareholders and other equity holders' equity, end of period	49,080	48,965
Participating policyholders' equity		
Balance, beginning of period	567	257
Net income (loss) attributed to participating policyholders	157	102
Other comprehensive income (losses) attributed to participating policyholders	 51	20
Balance, end of period	775	379
Non-controlling interests		
Balance, beginning of period	1,421	1,431
Net income (loss) attributed to non-controlling interests	115	94
Other comprehensive income (losses) attributed to non-controlling interests	(137)	(112)
Contributions (distributions and acquisitions), net	(1)	(1)
Balance, end of period	1,398	1,412
Total equity, end of period	\$ 51,253	\$ 50,756

The accompanying notes are an integral part of these unaudited Interim Consolidated Financial Statements.

# **Consolidated Statements of Cash Flows**

For the six mo	nths ended	June 30.
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For the six months ended June 30,				
(Canadian \$ in millions, unaudited)		2025		2024
Operating activities				
Net income (loss)	\$	2,546	\$	2,104
Adjustments:				
Increase (decrease) in insurance contract net liabilities (note 5)		8,720		3,202
Increase (decrease) in investment contract liabilities		251		241
(Increase) decrease in reinsurance contract assets, excluding reinsurance transactions noted below (note 5)		(738)		(564)
Amortization of (premium) discount on invested assets		(176)		(142)
Contractual service margin ("CSM") amortization		(1,252)		(1,167)
Other amortization		413		302
Net realized and unrealized (gains) losses and impairment on assets		(1,529)		1,310
Deferred income tax expenses (recoveries)		(92)		66
Loss (gain) on reinsurance transactions (pre-tax) (note 5)		(9)		71
Cash provided by operating activities before undernoted items		8,134		5,423
Changes in policy related and operating receivables and payables		5,829		6,426
Cash provided by (used in) operating activities		13,963		11,849
Investing activities				
Purchases and mortgage advances		(66,756)		(67,008)
Disposals and repayments		53,902		57,009
Change in investment broker net receivables and payables		401		264
Net cash increase (decrease) from sale (purchase) of subsidiaries		-		(298)
Cash provided by (used in) investing activities		(12,453)		(10,033)
Financing activities		, ,		, ,
Change in repurchase agreements and securities sold but not yet purchased		(557)		233
Secured borrowings including securitization transactions		1,047		516
Change in deposits from Bank clients, net		373		113
Lease payments		(56)		(61)
Shareholders' dividends and other equity distributions		(1,658)		(1,594)
Common shares repurchased (note 10)		(1,160)		(855)
Common shares issued, net (note 10)		35		82
Issue of capital instruments, net (note 9)		497		1,596
Redemption of capital instruments (note 9)		(1,000)		(609)
Contributions from (distributions to) non-controlling interests, net		(1)		(1)
Cash provided by (used in) financing activities		(2,480)		(580)
Cash and short-term securities		(=, :,		()
Increase (decrease) during the period		(970)		1,236
Effect of foreign exchange rate changes on cash and short-term securities		(814)		341
Balance, beginning of period		24,942		19,884
Balance, end of period		23,158		21,461
Cash and short-term securities		20,100		21,401
Beginning of period				
Gross cash and short-term securities		25,789		20,338
Net payments in transit, included in other liabilities		(847)		(454)
Net cash and short-term securities, beginning of period		24,942		19,884
End of period		24,342		13,004
Gross cash and short-term securities		23,773		22,098
Net payments in transit, included in other liabilities		(615)		
	\$	<u> </u>	\$	(637) 21,461
Net cash and short-term securities, end of period  Supplemental disclosures on cash flow information	Ą	23,158	Φ	21,401
Supplemental disclosures on cash flow information	¢	6 070	¢	6 012
Interest received	\$	6,979	\$	6,813
Interest paid		815 524		818
Income taxes paid  The accompanying notes are an integral part of these unaudited Interim Consolidated Financial Statements		524		713

The accompanying notes are an integral part of these unaudited Interim Consolidated Financial Statements.

#### CONDENSED NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Canadian \$ in millions except per share amounts or unless otherwise stated, unaudited)

# Note 1 Nature of Operations and Material Accounting Policy Information

#### (a) Reporting entity

Manulife Financial Corporation ("MFC") is a publicly traded company and the holding company of The Manufacturers Life Insurance Company ("MLI"), a Canadian life insurance company. MFC, including its subsidiaries (collectively, "Manulife" or the "Company") is a leading financial services group with principal operations in Asia, Canada and the United States. Manulife's international network of employees, agents and distribution partners offers financial protection and wealth management products and services to personal and business clients as well as asset management services to institutional customers. The Company operates as Manulife in Asia and Canada and as John Hancock and Manulife in the United States.

These Interim Consolidated Financial Statements and condensed notes have been prepared in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting" as issued by the International Accounting Standards Board ("IASB"), using accounting policies which are consistent with those used in the Company's 2024 Annual Consolidated Financial Statements.

These Interim Consolidated Financial Statements should be read in conjunction with the audited Annual Consolidated Financial Statements for the year ended December 31, 2024, included on pages 143 to 269 of the Company's 2024 Annual Report, as well as the disclosures on risk in denoted components of the "Risk Management and Risk Factors Update" section of the Second Quarter 2025 Management Discussion and Analysis ("MD&A"). Those denoted risk disclosures are an integral part of these Interim Consolidated Financial Statements.

These Interim Consolidated Financial Statements as at and for the three and six months ended ended June 30, 2025 were authorized for issue by MFC's Board of Directors on August 6, 2025.

#### (b) Basis of preparation

Refer to note 1 of the Company's 2024 Annual Consolidated Financial Statements for a summary of material estimation processes used in the preparation of these Interim Consolidated Financial Statements under International Financial Reporting Standards ("IFRS") and description of the Company's measurement techniques in determining carrying values and respective fair values of its assets and liabilities.

# Note 2 Accounting and Reporting Changes

#### Future accounting and reporting changes

#### (I) Annual Improvements to IFRS Accounting Standards – Volume 11

Annual Improvements to IFRS Accounting Standards – Volume 11 was issued in July 2024 and is effective on or after January 1, 2026. The IASB issued eight minor amendments to different standards as part of the Annual Improvements process, to be applied retrospectively except for amendments to IFRS 1 "First-Time Adoption of International Financial Reporting Standards" for first time adopters and to IFRS 9 "Financial Instruments" ("IFRS 9") for derecognition of lease liabilities. Adoption of these amendments is not expected to have a significant impact on the Company's Consolidated Financial Statements.

#### (II) Amendments to the Classification and Measurement of Financial Instruments (Amendments to IFRS 9 and IFRS 7)

Amendments to the Classification and Measurement of Financial Instruments (Amendments to IFRS 9 "Financial Instruments" and IFRS 7 "Financial Instruments: Disclosures" ("IFRS 7")) were issued in May 2024 to be effective for years beginning on January 1, 2026 and to be applied retrospectively. The amendments clarify guidance on timing of derecognition of financial liabilities, on the assessment of cash flow characteristics and resulting classification and disclosure of financial assets with terms referencing contingent events including environmental, social and corporate governance events, and of the treatment of non-recourse assets and contractually linked instruments. The Company is assessing the impact of these amendments on the Company's Consolidated Financial Statements.

#### (III) IFRS 18 "Presentation and Disclosure in the Financial Statements"

IFRS 18 "Presentation and Disclosure in Financial Statements" ("IFRS 18") was issued in April 2024 to be effective for years beginning on January 1, 2027 and to be applied retrospectively. The standard replaces IAS 1 "Presentation of Financial Statements" ("IAS 1") while carrying forward many elements of IAS 1 unchanged. IFRS 18 introduces three sets of new requirements for presentation of financial statements and disclosures within financial statements:

- Introduction of five defined categories of income and expenses: operating, investing, financing, income taxes and discontinued operations, with defined subtotals and totals for "operating income (loss)", "income or loss before financing and income taxes" and "income (loss)",
- disclosure within a note to financial statements of management-defined performance measures ("MPMs") with a
  reconciliation between MPMs and IFRS performance measures. MPMs are defined as subtotals of income and expenses
  not specified by IFRS Accounting Standards, which are used in public communications outside financial statements to
  communicate management's view of the Company's financial performance, and
- enhanced guidance on organizing information and determining whether to provide the information in the financial statements or in the notes. IFRS 18 also requires enhanced disclosure of operating expenses based on their characteristics, including their nature, function or both.

The Company is assessing the impact of this standard on the Company's Consolidated Financial Statements.

#### (IV) Amendments to IAS 12 "Income Taxes"

Amendments to IAS 12 "Income Taxes" ("IAS 12") were issued in May 2023. The amendments relate to the Organization for Economic Co-operation and Development's International Pillar Two tax reform, which seeks to establish a global minimum income tax rate of 15% and addresses inter-jurisdictional base erosion and profit shifting, targeting larger international companies. Most jurisdictions have agreed to participate and effective dates for Global Minimum Taxes ("GMT") vary by jurisdiction based on local legislation.

The amendments require that, effective for years beginning on or after January 1, 2023, disclosure of current tax expense or recovery related to GMT is required along with, to the extent that GMT legislation is enacted or substantively enacted but not yet in effect, disclosure of known or reasonably estimable information that helps users of financial statements understand the Company's exposure to GMT arising from that legislation.

The Company expects to pay GMT of \$93 and \$154 for the three and six months ended June 30, 2025, arising from its operations in Barbados, China and Hong Kong (2024 – \$44 and \$88 for all worldwide operations, respectively).

The amendments also introduce a temporary mandatory exception in IAS 12 from recognizing and disclosing deferred tax assets and liabilities related to GMT. The Company has applied the temporary exception from accounting for deferred taxes in respect of GMT.

#### **Invested Assets and Investment Income** Note 3

#### (a) Carrying values and fair values of invested assets

As at June 30, 2025	FVTPI	. <sup>(1)</sup> FVOCI <sup>(2)</sup>		Other <sup>(3)</sup>	Total carrying value	Total fair value <sup>(4)</sup>
Cash and short-term securities <sup>(5)</sup>	\$	3 \$ 17,891	\$	5,879	\$ 23,773	\$ 23,773
Debt securities <sup>(6)</sup>	·	,	·	,		
Canadian government and agency	1,0	3 18,572		-	19,625	19,625
U.S. government and agency		8 27,136		630	27,804	27,539
Other government and agency	ç	1 37,219		-	37,310	37,310
Corporate	2,66	3 118,702		500	121,865	121,679
Mortgage / asset-backed securities	16	7 1,598		-	1,765	1,765
Public equities (FVTPL mandatory)	34,66	- 8		-	34,668	34,668
Mortgages	1,32	9 28,499	:	25,651	55,479	55,904
Private placements	87	2 48,142		-	49,014	49,014
Loans to Bank clients				2,506	2,506	2,487
Real estate						
Own use property <sup>(7)</sup>				2,625	2,625	2,751
Investment property				10,142	10,142	10,142
Other invested assets						
Alternative long-duration assets <sup>(8)</sup>	33,80	4 371		13,106	47,281	48,360
Various other <sup>(9)</sup>	13	-		4,475	4,609	4,609
Total invested assets	\$ 74,82	2 \$ 298,130	\$ (	65,514	\$ 438,466	\$ 439,626
					Total carrying	Total fair
As at December 31, 2024	FVTPL			Other <sup>(3)</sup>	value	value <sup>(4)</sup>
O = 1 = 1 = 1 = 1 = 1 = 1 = 1 = 1 = 1 =						
Cash and short-term securities <sup>(5)</sup>	\$ 2	25 \$ 19,909	\$	5,855	\$ 25,789	\$ 25,789
Debt securities <sup>(6)</sup>	\$ 2	5 \$ 19,909	\$	5,855	, , , , , , ,	
	1,05	66 18,671	\$	-	\$ 25,789 19,727	\$ 25,789 19,727
Debt securities <sup>(6)</sup>	1,05	66 18,671 88 27,628	\$	•	, , , , , , ,	\$ 25,789 19,727 28,366
Debt securities <sup>(6)</sup> Canadian government and agency	1,05 5	18,671 8 27,628 8 35,402	\$	968	19,727 28,654 35,470	\$ 25,789 19,727 28,366 35,470
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency	1,05	18,671 8 27,628 8 35,402	\$	968	19,727 28,654	\$ 25,789 19,727 28,366
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency	1,05 ( 2,76	18,671 18 27,628 18 35,402 11 121,674 7 1,791	\$	968	19,727 28,654 35,470 124,962 1,808	\$ 25,789 19,727 28,366 35,470 124,762 1,808
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate	1,05 5 6 2,76	18,671 18 27,628 18 35,402 11 121,674 7 1,791	\$	968 - 527	19,727 28,654 35,470 124,962	\$ 25,789 19,727 28,366 35,470 124,762
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory) Mortgages	1,05 2,76 2,33,72	18,671 18 27,628 18 35,402 11 121,674 17 1,791 15 - 19 28,792		968 - 527	19,727 28,654 35,470 124,962 1,808 33,725 54,447	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory)	1,05 6 2,76 233,72	18,671 18 27,628 18 35,402 11 121,674 17 1,791 15 - 19 28,792		968 - 527 - - 24,416	19,727 28,654 35,470 124,962 1,808 33,725 54,447 49,668	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812 49,668
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory) Mortgages	1,05 2,76 2,33,72	18,671 18 27,628 18 35,402 11 121,674 17 1,791 15 - 19 28,792		968 - 527 -	19,727 28,654 35,470 124,962 1,808 33,725 54,447	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory) Mortgages Private placements Loans to Bank clients Real estate	1,05 2,76 2,33,72	18,671 188 27,628 18 35,402 11 121,674 7 1,791 15 - 19 28,792 16 48,802		968 - 527 - - 24,416	19,727 28,654 35,470 124,962 1,808 33,725 54,447 49,668	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812 49,668
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory) Mortgages Private placements Loans to Bank clients	1,05 2,76 2,33,72	18,671 188 27,628 18 35,402 11 121,674 7 1,791 15 - 19 28,792 16 48,802		968 - 527 - - 24,416	19,727 28,654 35,470 124,962 1,808 33,725 54,447 49,668	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812 49,668
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory) Mortgages Private placements Loans to Bank clients Real estate	1,05 2,76 2,33,72	18,671 188 27,628 18 35,402 11 121,674 7 1,791 15 - 19 28,792 16 48,802	;	- 968 - 527 - - 24,416 - 2,310	19,727 28,654 35,470 124,962 1,808 33,725 54,447 49,668 2,310	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812 49,668 2,285
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory) Mortgages Private placements Loans to Bank clients Real estate Own use property <sup>(7)</sup> Investment property Other invested assets	1,05 2,76 2,76 33,72 1,23	18,671 188 27,628 188 35,402 11 121,674 17 1,791 15 - 19 28,792 16 48,802 1 -	;	968 - 527 - - 24,416 - 2,310	19,727 28,654 35,470 124,962 1,808 33,725 54,447 49,668 2,310 2,674 10,589	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812 49,668 2,285 2,798 10,589
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory) Mortgages Private placements Loans to Bank clients Real estate Own use property <sup>(7)</sup> Investment property Other invested assets Alternative long-duration assets <sup>(8)</sup>	1,05 2,76 2,76 33,72 1,23 86	18,671 18 27,628 18 35,402 11 121,674 17 1,791 15 - 19 28,792 16 48,802 17 1,791 18 1,791 19 28,792 19 48,802 10 1,791 10 1,791 11 1,791 12 1,674 13 1,791 14 389	:	968 - 527 - - 24,416 - 2,310 2,674 10,589	19,727 28,654 35,470 124,962 1,808 33,725 54,447 49,668 2,310 2,674 10,589	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812 49,668 2,285 2,798 10,589 48,875
Debt securities <sup>(6)</sup> Canadian government and agency U.S. government and agency Other government and agency Corporate Mortgage / asset-backed securities Public equities (FVTPL mandatory) Mortgages Private placements Loans to Bank clients Real estate Own use property <sup>(7)</sup> Investment property Other invested assets	1,05 2,76 2,76 33,72 1,23	18,671 18 27,628 18 35,402 11 121,674 17 1,791 15 - 19 28,792 16 48,802 17 1 18 1 19 28,792 10 48,802 11 1 12 1,674 13 1,791 14 389 16 389 17 1,791 18 389 18 389	:	968 - 527 - - 24,416 - 2,310 2,674 10,589	19,727 28,654 35,470 124,962 1,808 33,725 54,447 49,668 2,310 2,674 10,589	\$ 25,789 19,727 28,366 35,470 124,762 1,808 33,725 54,812 49,668 2,285 2,798 10,589

<sup>(1)</sup> Fair value through profit or loss ("FVTPL") classification was elected for debt instruments backing certain insurance contract liabilities to substantially reduce any accounting mismatch arising from changes in the fair value of these assets, and changes in the carrying value of the related insurance contract liabilities.

Fair value through other comprehensive income ("FVOCI") classification for debt instruments backing certain insurance contract liabilities inherently reduces any accounting mismatch arising from changes in the fair value of these assets, and changes in the carrying value of the related insurance contract liabilities.

Other includes mortgages and loans to Bank clients held at amortized cost, own use properties held at fair value or cost, investment properties held at fair value, and equity method accounted investments (including leveraged leases). Also includes debt securities, which qualify as having Solely Payment of Principal and Interest ("SPPI"), are held to collect contractual cash flows and are carried at amortized cost.

Invested assets above comprise debt securities, mortgages, private placements and approximately \$371 (December 31, 2024 - \$389) of other invested assets, which qualify as having SPPI qualifying cash flows. Invested assets which do not have SPPI qualifying cash flows as at June 30, 2025 include debt securities, private placements and other invested assets with fair values of \$nil, \$120 and \$567, respectively (December 31, 2024 - \$nil, \$132 and \$547, respectively). The change in the fair value of these non-SPPI invested assets for the six months ended June 30, 2025 was an increase of \$8 (for the year ended December 31, 2024 - a \$25 increase).

Includes short-term securities with remaining maturities of less than one year at acquisition amounting to \$11,454 (December 31, 2024 - \$10,121), cash equivalents with remaining maturities of less than 90 days at acquisition amounting to \$6,440 (December 31, 2024 - \$9,813) and cash of \$5,879 (December 31. 2024 - \$5.855).

Debt securities include securities which were acquired with remaining maturities of less than one year and less than 90 days of \$1,176 and \$5, respectively (December 31, 2024 - \$1,266 and \$145, respectively).

Own use property of \$2,462 (December 31, 2024 – \$2,500), are underlying items for insurance contracts with direct participating features and are measured at fair value as if they were investment properties, as permitted by IAS 16 "Property, Plant and Equipment". Own use property of \$163 (December 31, 2024 -\$174) is carried at cost less accumulated depreciation and any accumulated impairment losses.

Alternative long-duration assets ("ALDA") include infrastructure of \$18,293, investments in private equity of \$17,494, timber and agriculture of \$5,845, energy of \$1,798 and various other ALDA of \$3,851 (December 31, 2024 - \$17,804, \$18,343, \$5,917, \$1,916, and \$3,883, respectively).

Includes \$4,165 (December 31, 2024 - \$4,300) of leveraged leases.

#### (b) Fair value measurement

The following tables present fair values and the fair value hierarchy levels of invested assets and segregated funds net assets measured at fair value in the Consolidated Statements of Financial Position.

	Total fair			
As at June 30, 2025	value	Level 1	Level 2	Level 3
Cash and short-term securities				
FVOCI	\$ 17,891	\$ -	\$ 17,891	\$ -
FVTPL	3	-	3	-
Other	5,879	5,879	-	-
Debt securities				
FVOCI				
Canadian government and agency	18,572	-	18,572	-
U.S. government and agency	27,136	-	27,136	-
Other government and agency	37,219	-	37,205	14
Corporate	118,702	-	118,642	60
Residential mortgage-backed securities	1	-	1	-
Commercial mortgage-backed securities	248	-	248	-
Other asset-backed securities	1,349	-	1,349	-
FVTPL				
Canadian government and agency	1,053	-	1,053	-
U.S. government and agency	38	-	38	-
Other government and agency	91	-	91	-
Corporate	2,663	-	2,663	-
Commercial mortgage-backed securities	1	-	1	-
Other asset-backed securities	166	-	156	10
Private placements <sup>(1)</sup>				
FVOCI	48,142	-	38,450	9,692
FVTPL	872	-	666	206
Mortgages				
FVOCI	28,499	-	-	28,499
FVTPL	1,329	-	-	1,329
Public equities				
FVTPL	34,668	34,598	68	2
Real estate <sup>(2)</sup>				
Investment property	10,142	-	-	10,142
Own use property	2,462	-	-	2,462
Other invested assets <sup>(3)</sup>	37,981	70	-	37,911
Segregated funds net assets <sup>(4)</sup>	436,558	398,762	34,784	3,012
Total	\$ 831,665	\$ 439,309	\$ 299,017	\$ 93,339

(1) Fair value of private placements is determined through an internal valuation methodology using both observable and non-market observable inputs. Non-market observable inputs include credit assumptions and liquidity spread adjustments. Private placements are classified within Level 2 unless the liquidity spread adjustment constitutes a material price impact, in which case the securities are classified as Level 3.

(2) For real estate properties, the significant non-market observable inputs are capitalization rates ranging from 3.20% to 11.00% for the six months ended June 30, 2025 (ranging from 3.10% to 9.50% for the year ended December 31, 2024), terminal capitalization rates ranging from 3.25% to 10.00% for the six months ended June 30, 2025 (ranging from 3.10% to 10.00% for the year ended December 31, 2024) and discount rates ranging from 3.60% to 13.50% for the six months ended June 30, 2025 (ranging from 3.60% to 13.75% for the year ended December 31, 2024). Holding other factors constant, a lower capitalization or terminal capitalization rate will tend to increase the fair value of an investment property. Changes in fair value based on variations in non-market observable inputs generally cannot be extrapolated because the relationship between the directional changes of each input is not usually linear.

(3) Other invested assets measured at fair value are held in infrastructure and timber sectors and include fund investments of \$31,250 (December 31, 2024 – \$31,435) recorded at net asset value. The significant inputs used in the valuation of the Company's infrastructure investments are primarily future distributable cash flows, terminal values and discount rates. Holding other factors constant, an increase to future distributable cash flows or terminal values would tend to increase the fair value of an infrastructure investment, while an increase in the discount rate would have the opposite effect. Discount rates for the six months ended June 30, 2025 ranged from 7.87% to 17.50% (ranged from 7.42% to 20.00% for the year ended December 31, 2024). Disclosure of distributable cash flow and terminal value ranges are not meaningful given the disparity in estimates by project. The significant inputs used in the valuation of the Company's investments in timberland properties are timber prices and discount rates. Holding other factors constant, an increase to timber prices would tend to increase the fair value of a timberland investment, while an increase in the discount rates would have the opposite effect. Discount rates for the six months ended June 30, 2025 ranged from 3.25% to 6.25% (ranged from 3.25% to 6.25% for the year ended December 31, 2024). A range of prices for timber is not meaningful as the market price depends on factors such as property location and proximity to markets and export yards.

(4) Segregated funds net assets are measured at fair value. The Company's Level 3 segregated funds underlying assets are predominantly in investment properties and timberland properties valued as described above.

		Total fair						
As at December 31, 2024		value	L	_evel 1		Level 2		Level 3
Cash and short-term securities	_							
FVOCI	\$	19,909	\$	-	\$	19,909	\$	-
FVTPL		25		-		25		-
Other		5,855		5,855		-		-
Debt securities								
FVOCI								
Canadian government and agency		18,671		-		18,671		-
U.S. government and agency		27,628		-		27,628		-
Other government and agency		35,402		-		35,392		10
Corporate		121,674		-		121,630		44
Residential mortgage-backed securities		5		-		5		-
Commercial mortgage-backed securities		270		-		270		-
Other asset-backed securities		1,516		-		1,516		-
FVTPL								
Canadian government and agency		1,056		-		1,056		-
U.S. government and agency		58		-		58		-
Other government and agency		68		-		68		_
Corporate		2,761		-		2,761		-
Commercial mortgage-backed securities		2		-		2		-
Other asset-backed securities		15		-		15		_
Private placements <sup>(1)</sup>								
FVOCI		48,802		_		40,038		8,764
FVTPL		866		_		730		136
Mortgages								
FVOCI		28,792		_		_		28,792
FVTPL		1,239		_		_		1,239
Public equities		•						•
FVTPL		33,725	3	3,650		75		_
Real estate <sup>(2)</sup>		,		,				
Investment property		10,589		_		_		10,589
Own use property		2,500		_		_		2,500
Other invested assets <sup>(3)</sup>		38,543		77		_		38,466
Segregated funds net assets <sup>(4)</sup>		435,988	39	9,043		33,611		3,334
Total		835,959		8,625	\$	303,460	\$	93,874
	Ψ	230,300	Ψ 40	5,520	Ψ	330, 100	Ψ	30,314

Note: For footnotes (1) to (4), refer to the "Fair value measurement" table as at June 30, 2025 above.

The following tables present fair value of invested assets not measured at fair value by the fair value hierarchy.

As at June 30, 2025	Carrying value	Total fair value	Level 1	Level 2	Level 3
Mortgages	\$ 25,651	\$ 26,076	\$ -	\$ -	\$ 26,076
Loans to Bank clients	2,506	2,487	-	2,487	-
Real estate – own use property	163	289	-	-	289
Public bonds held at amortized cost	1,130	679	-	679	-
Other invested assets <sup>(1)</sup>	13,909	14,988	546	-	14,442
Total invested assets disclosed at fair value	\$ 43,359	\$ 44,519	\$ 546	\$ 3,166	\$ 40,807
	Carrying	Total fair			
As at December 31, 2024	value	value	Level 1	Level 2	Level 3
Mortgages	\$ 24,416	\$ 24,781	\$ -	\$ -	\$ 24,781
Loans to Bank clients	2,310	2,285	-	2,285	-
Real estate – own use property	174	298	-	-	298
Public bonds held at amortized cost	1,495	1,007	-	1,007	-
Other invested assets <sup>(1)</sup>	14,131	15,143	542	-	14,601
Total invested assets disclosed at fair value	\$ 42,526	\$ 43,514	\$ 542	\$ 3,292	\$ 39,680

<sup>(1)</sup> The carrying value of other invested assets includes leveraged leases of \$4,165 (December 31, 2024 – \$4,300), other equity method accounted investments and other invested assets of \$9,744 (December 31, 2024 – \$9,831). Fair value of leveraged leases is disclosed at their carrying value as fair value is not routinely calculated on these investments. Fair value of equity method accounted investments and other invested assets is determined using a variety of valuation techniques including discounted cash flows and market comparable approaches. Inputs vary based on the specific investment.

#### Transfers between Level 1 and Level 2

The Company records transfers of assets and liabilities between Level 1 and Level 2 at their fair values as at the end of each reporting period, consistent with the date of the determination of fair value. Assets are transferred out of Level 1 when they are no longer transacted with sufficient frequency and volume in an active market. Conversely, assets are transferred from Level 2 to Level 1 when transaction volume and frequency are indicative of an active market. During the three and six months ended June 30, 2025, the Company had \$nil and \$nil transfers of assets between Level 1 and Level 2 (June 30, 2024 – \$nil and \$nil).

For segregated funds net assets, during the three and six months ended June 30, 2025, the Company had \$nil and \$nil transfers of assets between Level 1 and Level 2 (June 30, 2024 – \$nil and \$nil).

# Invested assets and segregated funds net assets measured at fair value using significant non-market observable inputs (Level 3)

The Company classifies fair values of invested assets and segregated funds net assets as Level 3 if there are no observable market inputs for these assets, or in the presence of active markets significant non-market observable inputs are used to determine fair value. The Company prioritizes the use of market-based inputs over non-market observable inputs in determining Level 3 fair values. The gains and losses in the table below include the changes in fair value due to both observable and non-market observable factors.

The following tables present the movement in invested assets, net derivatives and segregated funds net assets measured at fair value using significant non-market observable inputs (Level 3) for the three months ended June 30, 2025 and June 30, 2024.

		Total gains	Total								Change in unrealized
	5.	(losses)	gains								gains
For the three months ended	Balance, April 1,	included in net	(losses) included				Transfer	Transfer	Currency	Balance, June 30,	(losses) on assets still
June 30, 2025	2025	income <sup>(1)</sup>	in OCI <sup>(2)</sup>	Purchases	Sales	Settlements	in <sup>(3)</sup>	out <sup>(3)</sup>	movement	2025	held
Debt securities											
FVOCI											
Other government & agency	\$ 14	\$ -	\$ (1)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1	\$ 14	\$ -
Corporate	45	-	(2)	-	-	(2)	22	-	(3)	60	-
Other securitized assets	-	-	-	-	-	-	-	-	-	-	-
FVTPL											
Other securitized assets	10	-	-	-	-	-	-	-	-	10	-
Public equities											
FVTPL	-	1	-	-	-	-	-	-	1	2	1
Private placements											
FVOCI	9,435	(4)	(40)	775	(30)	(238)	197	-	(403)	9,692	-
FVTPL	132	2	-	5	-	(7)	73	-	1	206	2
Mortgages											
FVOCI	29,067	30	175	1,063	(616)	(209)	-	-	(1,011)	28,499	-
FVTPL	1,267	(8)	-	111	(21)	(20)	-	-	-	1,329	-
Investment property	10,492	(26)	-	18	(40)	-	-	-	(302)	10,142	(27)
Own use property	2,505	5	-	2	-	-	-	-	(50)	2,462	5
Other invested assets	38,754	297	(7)	1,027	(226)	(430)	-	-	(1,504)	37,911	271
Total invested assets	91,721	297	125	3,001	(933)	(906)	292	-	(3,270)	90,327	252
Derivatives, net	(2,419)	(592)	(1)	-	-	(23)	-	304	113	(2,618)	(592)
Segregated funds net assets	3,189	17	-	18	(147)	18	-	-	(83)	3,012	3
Total	\$92,491	\$ (278)	\$ 124	\$ 3,019	\$(1,080)	\$ (911)	\$ 292	\$ 304	\$ (3,240)	\$ 90,721	\$ (337)

<sup>(1)</sup> These amounts are included in net investment income on the Consolidated Statements of Income except for the amount related to segregated funds net assets, where the amount is recorded in investment income related to segregated funds net assets.

<sup>(2)</sup> These amounts are included in OCI on the Consolidated Statements of Comprehensive Income.

<sup>(3)</sup> The Company uses fair values of the assets at the beginning of the period for assets transferred into and out of Level 3 except for derivatives, where the Company uses fair value at the end of the period and at the beginning of the period, respectively.

		Total gains	Total								Change in unrealized
	Balance.	(losses) included	gains (losses)							Balance.	gains (losses) on
For the three months ended	April 1,	in net	included				Transfe			June 30,	assets still
June 30, 2024	2024	income <sup>(1)</sup>	in OCI <sup>(2)</sup>	Purchases	Sales	Settlements	in <sup>(3</sup>	out <sup>(3</sup>	movement	2024	held
Debt securities											
FVOCI											
Other government & agency	\$ 14	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	. \$ -	- \$ -	\$ 14	\$ -
Corporate	235	-	(3)	-	-	(11	) -		. 1	222	-
Other securitized assets	19	-	1	-	-	-	-		(1)	19	-
FVTPL											
Corporate	-	-	-	11	-	-			-	11	-
Public equities											
FVTPL	42	(1)	-	-	-	-	-	. (36	j) (1)	4	(1)
Private placements											
FVOCI	7,518	2	(37)	776	(86)	(139	) 28	(20	) 51	8,093	-
FVTPL	52	(3)	-	39	-	(6	) 29		-	111	(3)
Mortgages											
FVOCI	28,458	11	(88)	488	(741)	(188	) -		192	28,132	-
FVTPL	1,102	3	-	115	(28)	(8)	) -		-	1,184	-
Investment property	10,454	(115)	-	35	(24)	-			. 59	10,409	(113)
Own use property	2,434	(1)	-	(1)	-	-			. 16	2,448	(1)
Other invested assets	35,273	192	3	1,074	(1,075)	(301	) -		246	35,412	(8)
Total invested assets	85,601	88	(124)	2,537	(1,954)	(653	) 57	(56	5) 563	86,059	(126)
Derivatives, net	(2,697)	(528)	-	-	-	(30	) -	676	(7)	(2,586)	(525)
Segregated funds net assets	3,440	9	-	23	(10)	(13	) -		. 7	3,456	5
Total	\$86,344	\$ (431)	\$ (124)	\$ 2,560	\$(1,964)	\$ (696	) \$ 57	\$ 620	\$ 563	\$ 86,929	\$ (646)

Note: For footnotes (1) to (3), refer to the "Invested assets and segregated funds net assets measured at fair value using significant non-market observable inputs (Level 3)" table for the three months ended June 30, 2025 above.

The following tables present the movement in invested assets, net derivatives and segregated funds net assets measured at fair value using significant non-market observable inputs (Level 3) for the six months ended June 30, 2025 and June 30, 2024.

For the above with a side of	Bala	,	Total gains (losses) included	ga (loss						Tourston	_	<b></b>	0.			Balance,	unre	ealized gains ses) on
For the six months ended June 30, 2025	Jan 1, 2	uary 2025	in net income <sup>(1)</sup>	includin O(		Purchases	Sales	Settlements		Transfer in <sup>(3)</sup>		Fransfer out <sup>(3)</sup>		rrency ement	J	lune 30, 2025	ass	ets still held
Debt securities																		
FVOCI																		
Other government & agency	\$	10	\$ -	\$	4	\$ -	\$ -	\$	- \$		\$	-	\$	-	\$	14	\$	-
Corporate		44	-		(1)	-	-	(2	2)	22		-		(3)		60		-
Other securitized assets		-	-		-	-	-		-	-		-		-		-		-
FVTPL																		
Other securitized assets		-	-		-	10	-		-	-		-		-		10		-
Public equities																		
FVTPL		-	1		-	-	-		-	-		-		1		2		1
Private placements																		
FVOCI	8,	764	(3)	(	94)	2,017	(244)	(599	9)	335		(10)		(374)		9,692		-
FVTPL		136	(8)	)	-	25	-	(22	2)	74		-		1		206		(8)
Mortgages																		
FVOCI	28,	792	11		528	1,413	(873)	(396	3)	-		-		(976)		28,499		-
FVTPL	1,	239	8		-	141	(27)	(31	I)	-		-		(1)		1,329		-
Investment property	10,	589	(66)	)	-	88	(188)		-	-		-		(281)		10,142		(85)
Own use property	2,	500	(7)	)	-	3	-		-	-		-		(34)		2,462		(7)
Other invested assets	38,	466	422		10	2,423	(1,050)	(964	l)	-		-		(1,396)		37,911		233
Total invested assets	90,	540	358	;	347	6,120	(2,382)	(2,014	l)	431		(10)		(3,063)		90,327		134
Derivatives, net	(3,	235)	(143)	)	(1)	-	-	(37	7)	-		695		103		(2,618)		(243)
Segregated funds net assets	3,	334	15	(*	172)	38	(179)	58	3	-		-		(82)		3,012		6
Total	\$ 90,	639	\$ 230	\$ '	174	\$ 6,158	\$ (2,561)	\$ (1,993	3) \$	431	\$	685	\$	(3,042)	\$	90,721	\$	(103)

<sup>(1)</sup> These amounts are included in net investment income on the Consolidated Statements of Income except for the amount related to segregated funds net assets, where the amount is recorded in investment income related to segregated funds net assets.

<sup>(2)</sup> These amounts are included in OCI on the Consolidated Statements of Comprehensive Income.

<sup>(3)</sup> The Company uses fair values of the assets at the beginning of the year for assets transferred into and out of Level 3 except for derivatives, where the Company uses fair value at the end of the period and at the beginning of the year, respectively.

For the six months ended June 30, 2024	Balance, January 1, 2024	Total gains (losses) included in net income <sup>(1)</sup>	Total gains (losses) included in OCI <sup>(2)</sup>	Purchases	Sales	Settlements	Transfer in <sup>(3)</sup>	Transfer out <sup>(3),(4)</sup>	Currency movement	Balance, June 30, 2024	Change in unrealized gains (losses) on assets still held
Debt securities											
FVOCI											
Other government & agency	\$ 10	\$ - 9	\$ -	\$ -	\$ -	\$ -	\$ 4	\$ -	\$ -	\$ 14	\$ -
Corporate	231	-	-	-	-	(11)	-	-	2	222	-
Other securitized assets	21	-	2	-	-	(3)	-	-	(1)	19	-
FVTPL											
Corporate	-	-	-	11	-	-	-	-	-	11	-
Public equities											
FVTPL	41	-	-	-	-	-	-	(36)	(1)	4	-
Private placements											
FVOCI	7,682	4	(5)	1,594	(642)	(390)	224	(534)	160	8,093	-
FVTPL	79	(4)	-	39	-	(17)	29	(14)	(1)	111	(4)
Mortgages											
FVOCI	28,473	20	(399)	971	(1,211)	(373)	-	-	651	28,132	-
FVTPL	1,055	(5)	-	205	(56)	(16)	-	-	1	1,184	-
Investment property	10,458	(281)	-	115	(63)	-	-	-	180	10,409	(290)
Own use property	2,430	(32)	-	9	-	-	-	-	41	2,448	(32)
Other invested assets	33,585	748	36	2,021	(1,188)	(559)	-	-	769	35,412	507
Total invested assets	84,065	450	(366)	4,965	(3,160)	(1,369)	257	(584)	1,801	86,059	181
Derivatives, net	(2,166)	(1,104)	-	-	-	(49)	-	782	(49)	(2,586)	(969)
Segregated funds net assets	3,492	(20)	5	99	(189)	16	-	-	53	3,456	(85)
Total	\$ 85,391	\$ (674)	\$ (361)	\$ 5,064	\$ (3,349)	\$ (1,402)	\$ 257	\$ 198	\$ 1,805	\$ 86,929	\$ (873)

Note: For footnotes (1) to (3), refer to the "Invested assets and segregated funds net assets measured at fair value using significant non-market observable inputs (Level 3)" table for the six months ended June 30, 2025 above.

Transfers into Level 3 primarily result where a lack of observable market data (versus the previous period) arises. Transfers from Level 3 primarily result from observable market data becoming available for derivatives, or for the entire term structure of the private placements.

# (c) Investment income

	 hree mont June	 nded	six months ended June 30,			
For the	2025	2024		2025		2024
Interest income	\$ 3,494	\$ 3,425	\$	6,998	\$	6,861
Dividends, rental income and other income	1,214	719		2,121		1,400
Impairments (loss) / recovery, net	(109)	24		(168)		61
Other	141	93		23		190
Investment income	4,740	4,261		8,974		8,512
Debt securities	(35)	(527)		(559)		(1,214)
Public equities	1,879	544		1,520		2,297
Mortgages	22	(38)		25		(44)
Private placements	36	288		(158)		532
Real estate	43	(110)		15		(338)
Other invested assets	200	50		241		561
Derivatives	232	357		301		(692)
Realized and unrealized gains (losses) on assets supporting insurance and						
investment contract liabilities	2,377	564		1,385		1,102
Investment expenses	(321)	(313)		(617)		(609)
Net investment income (loss)	\$ 6,796	\$ 4,512	\$	9,742	\$	9,005

# (d) Remaining term to maturity

The following tables present remaining term to maturity for invested assets.

					Ren	naining tern	n to r	maturity <sup>(1)</sup>						
												With no		
As at June 30, 2025		Less than 1 year		1 to 3 years		3 to 5 years		5 to 10 years		Over 10 years		specific maturity		Total
Cash and short-term securities	\$	23,773	\$	, 505	\$	, 505	\$	, oa. o	\$	, oa. o	\$	-	\$	23,773
Debt securities	Ť	,	•		•		•		•		•		•	,
Canadian government and agency		688		1,623		918		3,711		12,685		_		19,625
U.S. government and agency		137		690		2,016		3,486		21,475		_		27,804
Other government and agency		442		1,178		774		3,381		31,535		_		37,310
Corporate		7,691		14,958		15,448		33,289		50,479		_		121,865
Mortgage / asset-backed securities		109		189		309		422		736		_		1,765
Public equities		-		-		-		_		-		34,668		34,668
Mortgages		6,012		11,754		9,992		7,255		9,866		10,600		55,479
Private placements		1,394		5,817		4,575		10,779		26,415		34		49,014
Loans to Bank clients		48		. 8		3		· -		· -		2,447		2,506
Real estate												,		ŕ
Own use property		_		_		_		_		_		2,625		2,625
Investment property		_		_		_		_		_		10,142		10,142
Other invested assets												,		ŕ
Alternative long-duration assets		21		24		80		304		494		46,358		47,281
Various other		_		19		-		3,639		507		444		4,609
Total invested assets	\$	40,315	\$	36,260	\$	34,115	\$	66,266	\$	154,192	\$	107,318	\$	438,466
					Ron	naining tern	n to r	naturity <sup>(1)</sup>						
					1101	naming term	1 10 1	ilaturity				With no		
		Less than		1 to 3		3 to 5		5 to 10		Over 10		specific		
As at December 31, 2024		1 year		years		years		years		years		maturity		Total
Cash and short-term securities	\$	25,789	\$	-	\$	-	\$	-	\$	-	\$	-	\$	25,789
Debt securities														
Canadian government and agency		543		2,282		678		3,339		12,885		-		19,727
U.S. government and agency		644		640		1,473		4,699		21,198		-		28,654
Other government and agency		372		1,208		1,056		3,566		29,268		-		35,470
Corporate		7,810		15,763		15,817		33,818		51,754		-		124,962
Mortgage / asset-backed securities		60		260		213		450		825		-		1,808
Public equities		-		-		-		-		-		33,725		33,725
Mortgages		4,741		11,944		10,478		7,617		9,876		9,791		54,447
Private placements		1,534		5,093		4,986		10,463		27,500		92		49,668
Loans to Bank clients		47		13		3		-		-		2,247		2,310
Real estate														
Own use property		-		-		-		-		-		2,674		2,674
Investment property		-		-		-		-		-		10,589		10,589
Other invested assets														
Alternative long-duration assets		67		-		85		276		524		46,911		47,863
Alternative long-duration assets Various other		67 -		- 20		85 -		276 3,623		524 657		46,911 511		47,863 4,811 442,497

<sup>(1)</sup> Represents contractual maturities. Actual maturities may differ due to prepayment privileges in the applicable contract.

# Note 4 Derivative and Hedging Instruments

The Company uses derivative financial instruments ("derivatives") including swaps, forward and futures agreements, and options to manage current and anticipated exposures to changes in interest rates, foreign exchange rates, commodity prices and equity market prices, and to replicate exposure to different types of investments. The Company's policies and procedures for derivative and hedging instruments can be found in notes 1 and 4 of the Company's 2024 Annual Consolidated Financial Statements.

#### (a) Fair value of derivatives

The following table presents gross notional amount and fair value of derivative instruments by the underlying risk exposure.

				June	30, 2025			December 31, 2024					
As at			Notional		Fair v	/alue	е		Notional		Fair v	/alue	
Type of hedge	Instrument type		amount		Assets		Liabilities		amount		Assets		Liabilities
Qualifying hedge account	nting relationships												
Fair value hedges	Interest rate swaps	\$	200,744	\$	2,595	\$	3,452	\$	206,181	\$	2,734	\$	3,533
	Foreign currency swaps		15,660		96		2,093		14,121		145		2,114
	Forward contracts		21,396		4		2,799		25,692		74		3,420
Cash flow hedges	Interest rate swaps		8,573		23		50		9,036		24		48
	Foreign currency swaps		650		-		195		650		-		216
	Forward contracts		-		-		-		-		-		-
	Equity contracts		379		13		-		324		6		-
Net investment hedges	Forward contracts		576		-		8		602		18		-
Total derivatives in qualifyi	ng hedge accounting relationships		247,978		2,731		8,597		256,606		3,001		9,331
Derivatives not designat	ed in qualifying hedge accounting r	elatio	onships										
	Interest rate swaps		110,345		2,417		2,810		110,114		2,188		2,906
	Interest rate futures		22,755		-		-		9,054		-		-
	Interest rate options		5,031		14		-		5,633		16		-
	Foreign currency swaps		34,626		2,501		574		33,924		1,854		272
	Currency rate futures		2,497		-		-		2,238		-		-
	Forward contracts		56,769		699		1,590		52,044		882		1,675
	Equity contracts		25,250		729		34		25,290		724		63
	Credit default swaps		118		2		-		114		2		-
	Equity futures		4,368		-		-		4,004		-		-
Total derivatives not desig relationships	nated in qualifying hedge accounting		261,759		6,362		5,008		242,415		5,666		4,916
Total derivatives		\$	509,737	\$	9,093	\$	13,605	\$	499,021	\$	8,667	\$	14,247

The following tables present the fair values of the derivative instruments by the remaining term to maturity. Fair values disclosed below do not incorporate the impact of master netting agreements (refer to note 7(f)).

	Remaining term to maturity									
A4 l 20 0005		ss than		1 to 3		3 to 5		Over 5		T-4-1
As at June 30, 2025		year	_	years	_	years		years	_	Total
Derivative assets	\$	912	\$	724	\$	754	\$	6,703	\$	9,093
Derivative liabilities	2,	,226		1,973		904		8,502		13,605
			Ren	naining ter	m to n	naturity				
	Less	than		1 to 3		3 to 5		Over 5		
As at December 31, 2024	1	year		years		years		years		Total
Derivative assets	\$ 1,	,171	\$	578	\$	635	\$	6,283	\$	8,667
Derivative liabilities	2	.320		2,304		1.244		8.379		14,247

#### Fair value and the fair value hierarchy of derivative instruments

As at June 30, 2025	Fair value	Level 1	Level 2	Level 3
Derivative assets				
Interest rate contracts	\$ 5,282	\$ -	\$ 5,123	\$ 159
Foreign exchange contracts	3,067	-	3,066	1
Equity contracts	742	-	740	2
Credit default swaps	2	-	2	-
Total derivative assets	\$ 9,093	\$ -	\$ 8,931	\$ 162
Derivative liabilities				
Interest rate contracts	\$ 9,822	\$ -	\$ 7,052	\$ 2,770
Foreign exchange contracts	3,749	-	3,747	2
Equity contracts	34	-	26	8
Total derivative liabilities	\$ 13,605	\$ -	\$ 10,825	\$ 2,780
As at December 31, 2024	Fair value	Level 1	Level 2	Level 3
Derivative assets				
Interest rate contracts	\$ 5,193	\$ -	\$ 5,026	\$ 167
Foreign exchange contracts	2,742	-	2,742	-
Equity contracts	730	-	730	-
Credit default swaps	2	-	2	-
Total derivative assets	\$ 8,667	\$ -	\$ 8,500	\$ 167
Derivative liabilities				
Interest rate contracts	\$ 10,954	\$ -	\$ 7,571	\$ 3,383
Foreign exchange contracts	3,230	-	3,227	3
Equity contracts	63	-	47	16
Total derivative liabilities	\$ 14,247	\$ -	\$ 10,845	\$ 3,402

Movement in net derivatives measured at fair value using significant non-market observable inputs (Level 3) is presented in note 3 (b).

#### (b) Embedded derivatives

Certain insurance contracts contain features that are classified as embedded derivatives and are measured separately at FVTPL, including reinsurance contracts related to guaranteed minimum income benefits and contracts containing certain credit and interest rate features.

Certain reinsurance contracts with guaranteed minimum income benefits contain embedded derivatives requiring separate measurement at FVTPL as the financial components contained in the reinsurance contracts do not contain significant insurance risk. Claims expenses and claims paid on the reinsurance assumed offset claims recovered under reinsured contracts. Reinsured contracts with guaranteed minimum income benefits had a fair value of \$257 (December 31, 2024 – \$281).

The Company's credit and interest rate embedded derivatives promise to pay the returns on a portfolio of assets to the contract holder. These embedded derivatives contain credit and interest rate risks that are financial risks embedded in the underlying insurance and investment contract. As at June 30, 2025, these embedded derivative liabilities had a fair value of \$347 (December 31, 2024 – \$265).

Other insurance contract features which are classified as embedded derivatives but are exempt from separate measurement at fair value include variable universal life and variable life products' minimum guaranteed credited rates, no lapse guarantees, guaranteed annuitization options, Consumer Price Index indexing of benefits, and segregated fund minimum guarantees other than reinsurance ceded/assumed guaranteed minimum income benefits. These embedded derivatives are measured and reported within insurance contract liabilities and are exempt from separate fair value measurement as they contain insurance risk and/or are closely related to the insurance host contract.

# Note 5 Insurance and Reinsurance Contract Assets and Liabilities

#### (a) Movements in carrying amounts of insurance and reinsurance contracts

The following tables present the movement in the net carrying amounts of insurance contracts issued and reinsurance contracts held during the period for the Company. The changes include amounts that are recognized in income and OCI, and movements due to cash flows.

#### Insurance contracts - Analysis by measurement components

The following tables present the movement in the net assets or liabilities for insurance contracts issued, showing estimates of the present value of future cash flows, risk adjustment, CSM and assets for insurance acquisition cash flows for the six months ended June 30, 2025 and for the year ended December 31, 2024, and insurance finance (income) expenses for the six months ended June 30, 2025.

			Risk			Assets for	
	timates of	•				insurance	
	PV of future non-financial cash flows risk		CSM	acquisition cash flows		Total	
Opening General Measurement Method ("GMM") and Variable Fee Approach ("VFA") insurance contract assets	\$ (490)	\$	144	\$ 248	\$	-	\$ (98)
Opening GMM and VFA insurance contract liabilities	334,706		22,160	26,517		(61)	383,322
Opening Premium Allocation Approach ("PAA") insurance contract net liabilities	13,201		691	-		(817)	13,075
Opening insurance contract liabilities for account of segregated fund holders	126,545		-	-		-	126,545
Net opening balance, January 1, 2025	473,962		22,995	26,765		(878)	522,844
Changes that relate to current services	(120)		(714)	(1,468)		-	(2,302)
Changes that relate to future services	(2,833)		589	2,464		-	220
Changes that relate to past services	(47)		(9)	-		-	(56)
Insurance service result	(3,000)		(134)	996		-	(2,138)
Insurance finance (income) expenses	12,128		809	201		-	13,138
Effects of movements in foreign exchange rates	(12,782)		(1,119)	(962)		-	(14,863)
Total changes in income and OCI	(3,654)		(444)	235		-	(3,863)
Total cash flows	4,376		-	-		-	4,376
Movements related to insurance acquisition cash flows	(3)		-	-		1	(2)
Change in PAA balance	390		33	-		71	494
Movements related to insurance contract liabilities for account of segregated fund holders	(3,006)		-	_		-	(3,006)
Net closing balance	472,065		22,584	27,000		(806)	520,843
Closing GMM and VFA insurance contract assets	(434)		84	170		-	(180)
Closing GMM and VFA insurance contract liabilities	335,369		21,776	26,830		(60)	383,915
Closing PAA insurance contract net liabilities	13,591		724	-		(746)	13,569
Closing insurance contract liabilities for account of segregated fund insurance holders	123,539		_	_			123,539
Net closing balance, June 30, 2025	\$ 472,065	\$	22,584	\$ 27,000	\$	(806)	\$ 520,843

Insurance finance (income) expenses ("IFIE")	months nded June 30, 2025
Insurance finance (income) expenses for products not under PAA, per disclosure above <sup>(1)</sup>	\$ 13,138
Insurance finance (income) expenses for products under PAA	321
Reclassification of derivative OCI to IFIE – cash flow hedges	(41)
Reclassification of derivative (income) loss changes to IFIE – fair value hedge	749
Total insurance finance (income) expenses from insurance contracts issued	14,167
Effect of movements in foreign exchange rates	(1,630)
Total insurance finance (income) expenses from insurance contracts issued and effect of movement in foreign exchange rates	\$ 12,537
Portion recognized in (income) expenses, including effects of foreign exchange rates	8,910
Portion recognized in OCI, including effects of foreign exchange rates	3,627

<sup>(1)</sup> The insurance finance (income) expenses reflect effect of time value of money and financial risk, which includes but is not limited to interest accreted using locked-in rate, changes in interest rates and other financial assumptions, changes in fair value of underlying items of direct participation contracts and effects of risk mitigation option.

For the six

	Estimates of PV of future cash flows	Risk adjustment for non-financial risk	CSM	Assets for insurance acquisition cash flows	Total
Opening GMM and VFA insurance contract assets	\$ (416)	\$ 141	\$ 131	\$ -	\$ (144)
Opening GMM and VFA insurance contract liabilities	310,807	22,697	21,973	(59)	355,418
Opening PAA insurance contract net liabilities	12,712	626	-	(761)	12,577
Opening insurance contract liabilities for account of segregated fund holders	114,143	-	-	-	114,143
Net opening balance, January 1, 2024	437,246	23,464	22,104	(820)	481,994
Changes that relate to current services	(532)	(1,430)	(2,697)	-	(4,659)
Changes that relate to future services	(3,732)	(907)	5,520	-	881
Changes that relate to past services	(8)	(4)	-	-	(12)
Insurance service result	(4,272)	(2,341)	2,823	-	(3,790)
Insurance finance (income) expenses	2,317	(59)	354	-	2,612
Effects of movements in foreign exchange rates	21,946	1,866	1,484	-	25,296
Total changes in income and OCI	19,991	(534)	4,661	-	24,118
Total cash flows	3,840	-	-	-	3,840
Movements related to insurance acquisition cash flows	(6)	-	-	(2)	(8)
Change in PAA balance	489	65	-	(56)	498
Movements related to insurance contract liabilities for account of segregated fund holders	12,402	-	-	-	12,402
Net closing balance	473,962	22,995	26,765	(878)	522,844
Closing GMM and VFA insurance contract assets	(490)	144	248	-	(98)
Closing GMM and VFA insurance contract liabilities	334,706	22,160	26,517	(61)	383,322
Closing PAA insurance contract net liabilities	13,201	691	-	(817)	13,075
Closing insurance contract liabilities for account of segregated fund insurance holders	126,545	-	-	-	126,545
Net closing balance, December 31, 2024	\$ 473,962	\$ 22,995	\$ 26,765	\$ (878)	\$ 522,844

# Reinsurance contracts held – Analysis by measurement components

The following tables present the movement in the net assets or liabilities for reinsurance contracts held, showing estimates of the present value of future cash flows, risk adjustment and CSM for the six months ended June 30, 2025 and for the year ended December 31, 2024.

				Risk stment for -financial risk	CSM	Total
Opening reinsurance contract held assets	\$	50,275	\$	5,442	\$ 3,008	\$ 58,725
Opening reinsurance contract held liabilities		(3,308)		333	333	(2,642)
Opening PAA reinsurance contract net assets		249		14	-	263
Net opening balance, January 1, 2025		47,216		5,789	3,341	56,346
Changes that relate to current services		(201)		(270)	(216)	(687)
Changes that relate to future services		(696)		649	223	176
Changes that relate to past services		5		-	-	5
Insurance service result		(892)		379	7	(506)
Insurance finance (income) expenses from reinsurance contracts		1,406		243	60	1,709
Effects of changes in non-performance risk of reinsurers		1		-	-	1
Effects of movements in foreign exchange rates		(2,768)		(279)	(130)	(3,177)
Total changes in income and OCI		(2,253)		343	(63)	(1,973)
Total cash flows		3,927		-	-	3,927
Change in PAA balance		(6)		(1)	-	(7)
Net closing balance		48,884		6,131	3,278	58,293
Closing reinsurance contract held assets		52,263		5,796	2,894	60,953
Closing reinsurance contract held liabilities		(3,622)		322	384	(2,916)
Closing PAA reinsurance contract net assets		243		13	-	256
Net closing balance, June 30, 2025	\$	48,884	\$	6,131	\$ 3,278	\$ 58,293

	P۱	timates of / of future cash flows	ture for no		CSM	Total
Opening reinsurance contract held assets	\$	38,156	\$	3,685	\$ 514	\$ 42,355
Opening reinsurance contract held liabilities		(4,384)		1,305	289	(2,790)
Opening PAA reinsurance contract net assets		239		16	-	255
Net opening balance, January 1, 2024		34,011		5,006	803	39,820
Changes that relate to current services		(265)		(536)	(321)	(1,122)
Changes that relate to future services		(3,232)		972	2,631	371
Changes that relate to past services		11		-	-	11
Insurance service result		(3,486)		436	2,310	(740)
Insurance finance (income) expenses from reinsurance contracts		(1,858)		(62)	78	(1,842)
Effects of changes in non-performance risk of reinsurers		(58)		-	-	(58)
Effects of movements in foreign exchange rates		4,069		411	150	4,630
Total changes in income and OCI		(1,333)		785	2,538	1,990
Total cash flows		14,528		-	-	14,528
Change in PAA balance		10		(2)	-	8
Net closing balance		47,216		5,789	3,341	56,346
Closing reinsurance contract held assets		50,275		5,442	3,008	58,725
Closing reinsurance contract held liabilities		(3,308)		333	333	(2,642)
Closing PAA reinsurance contract net assets		249		14		263
Net closing balance, December 31, 2024	\$	47,216	\$	5,789	\$ 3,341	\$ 56,346

# (b) Effect of new business recognized in the period

The following table presents components of new business for insurance contracts issued for the periods presented.

		For the six months ended June 30, 2025			
	Non-onerous	Onerous	Non-onerous	Onerous	
New business insurance contracts					
Estimates of present value of cash outflows	\$ 21,202	\$ 605	\$ 35,333	\$ 2,170	
Insurance acquisition cash flows	3,876	129	6,426	398	
Claims and other insurance service expenses payable	17,326	476	28,907	1,772	
Estimates of present value of cash inflows	(23,707)	(591)	(39,381)	(2,165)	
Risk adjustment for non-financial risk	475	33	853	99	
Contractual service margin	2,030	-	3,195	-	
Amount included in insurance contract liabilities for the period	\$ -	\$ 47	\$ -	\$ 104	

The following table presents components of new business for reinsurance contracts held portfolios for the periods presented.

	Fo end	ended ember 31, 2024	
New business reinsurance contracts		30, 2025	
Estimates of present value of cash outflows	\$	(7,164)	\$ (20,816)
Estimates of present value of cash inflows		6,295	18,990
Risk adjustment for non-financial risk		650	1,261
Contractual service margin		248	622
Amount included in reinsurance assets for the period	\$	29	\$ 57

#### (c) Insurance revenue

The following table shows the components of insurance revenue in the Consolidated Statements of Income. Insurance revenue excludes investment components and loss component. It also does not reflect any financial changes such as effect of time value of money, which are recognized in insurance finance income and expenses

	three months ended June 30,					six months ende June 30,				
For the		2025		2024		2025		2024		
Expected incurred claims and other insurance service result	\$	3,697	\$	3,509	\$	7,477	\$	7,062		
Change in risk adjustment for non-financial risk expired		347		366		709		732		
CSM recognized for services provided		734		642		1,468		1,282		
Recovery of insurance acquisition cash flows		437		313		860		592		
Contracts under PAA		1,775		1,685		3,538		3,344		
Total insurance revenue	\$	6,990	\$	6,515	\$	14,052	\$	13,012		

#### (d) Significant judgements and estimates

#### **Discount rates**

The following tables present the spot rates used for discounting liability cash flows.

							June 30	, 2025		
	Currency	Liquidity category	Observable years	Ultimate year	1 year	5 years	10 years	20 years	30 years	Ultimate
Canada	CAD	Illiquid	30	70	3.07%	3.82%	4.88%	5.16%	5.72%	4.40%
		Somewhat liquid <sup>(1)</sup>	30	70	3.05%	3.78%	4.79%	5.18%	5.59%	4.40%
U.S.	USD	Illiquid	30	70	4.23%	4.48%	5.80%	6.46%	6.33%	5.15%
		Somewhat liquid <sup>(1)</sup>	30	70	4.34%	4.53%	5.68%	6.45%	6.32%	5.03%
Japan	JPY	Somewhat liquid <sup>(1)</sup>	30	70	0.87%	1.42%	2.03%	3.00%	3.76%	1.60%
Hong Kong	HKD	Illiquid	15	55	1.81%	3.13%	4.51%	4.28%	3.97%	3.70%

	Currency	Liquidity category	Observable years	Ultimate year	1 year	5 years	10 years	20 years	30 years	Ultimate
Canada	CAD	Illiquid	30	70	3.46%	3.93%	4.86%	5.00%	5.32%	4.40%
		Somewhat liquid <sup>(1)</sup>	30	70	3.44%	3.89%	4.76%	4.98%	5.21%	4.40%
U.S.	USD	Illiquid	30	70	4.48%	5.05%	6.01%	6.33%	6.15%	5.15%
		Somewhat liquid <sup>(1)</sup>	30	70	4.56%	5.09%	5.91%	6.33%	6.14%	5.03%
Japan	JPY	Somewhat liquid <sup>(1)</sup>	30	70	0.82%	1.17%	1.55%	2.33%	2.97%	1.60%
Hong Kong	HKD	Illiquid	15	55	3.73%	4.36%	5.23%	4.70%	4.17%	3.70%

<sup>(1)</sup> Somewhat liquid refers to liquidity level that is between liquid and illiquid. It is higher liquidity than illiquid and lower liquidity than liquid.

#### (e) Reinsurance transactions

#### Agreement with Reinsurance Group of America

On November 20, 2024, the Company announced it entered into an agreement with Reinsurance Group of America, Incorporated ("RGA") to reinsure policies from the U.S. LTC and U.S. structured settlement legacy blocks. Under the terms of the transaction, the Company retained responsibility for the administration of the policies, with no intended impact to policyholders. The transaction was structured as a 75% quota share for both the LTC and structured settlements blocks.

The transaction closed on January 2, 2025, with an effective date of January 1, 2025, with the Company transferring invested assets of \$5.4 billion and reinsuring insurance contract liabilities of \$5.2 billion. The Company recognized a reinsurance contractual service margin of \$201.

#### Agreement with RGA Life Reinsurance Company of Canada

On March 25, 2024, the Company announced it entered into an agreement with RGA Life Reinsurance Company of Canada ("RGA Canada") to reinsure policies from its Canadian universal life block. Under the terms of the transaction, the Company retained responsibility for the administration of the policies, with no intended impact to policyholders. The transaction was structured as coinsurance with a 100% quota share.

The transaction closed on April 2, 2024, with the Company transferring invested assets measured at FVOCI of \$5.5 billion and reinsuring insurance contract liabilities of \$5.4 billion. The Company recognized a reinsurance contractual service margin of \$213.

#### **Agreement with Global Atlantic Financial Group**

On December 11, 2023, the Company announced it entered into agreements with Global Atlantic Financial Group Ltd. ("GA") to reinsure policies from the U.S. long-term care ("LTC"), U.S. structured settlements, and Japan whole life legacy blocks. Under the terms of the transaction, the Company retained responsibility for the administration of the policies, with no intended impact to policyholders. The transaction was structured as coinsurance of an 80% quota share for the LTC block and 100% quota shares for the other blocks.

The transaction closed on February 22, 2024, with the Company transferring invested assets measured at FVOCI of \$13.4 billion and reinsuring insurance and investment contract net liabilities of \$13.2 billion. The Company recognized a reinsurance contractual service margin of \$308 and financial assets of \$134.

#### Note 6 Investment Contract Assets and Liabilities

#### (a) Carrying value and fair value of investment contract assets and liabilities

Investment contract liabilities are contractual financial obligations of the Company that do not contain significant insurance risk. Those contracts are subsequently measured either at fair value or at amortized cost.

The following table presents the gross carrying and fair values of investment contract liabilities, the carrying and fair values of reinsurance financial assets and the net carrying value and fair values of investment contract liabilities for the periods presented.

			June	30, 2025		December 31, 2024					
		stment					estment				
		ontract					contract				
	lia	bilities,	Rein	surance		l li	iabilities,	Rein	surance		
	g	ross of	1	financial			gross of		financial		
As at	reins	urance		assets	Net	rein	surance		assets		Net
Investment contract liabilities, measured at fair value											
Fair value	\$	909	\$	631	\$ 278	\$	808	\$	669	\$	139
Investment contract liabilities, measured at amortized cost											
Carrying value	1	3,162		968	12,194		12,690		1,052	1	1,638
Fair value	1	3,392		925	12,467		12,795		978	1	1,817

#### (b) Fair value measurement

The fair value of investment contract assets and liabilities was determined using Level 2 valuation techniques (December 31, 2024 – Level 2).

# Note 7 Risk Management

The Company's policies and procedures for managing risk related to financial instruments and insurance contracts can be found in note 8 of the Company's 2024 Annual Consolidated Financial Statements.

#### (a) Risk disclosures included in the Second Quarter 2025 MD&A

Market risk sensitivities related to variable annuity and segregated fund guarantees, publicly traded equity performance risk, interest rate and spread risk and alternative long-duration asset performance risk are disclosed in denoted components in the "Risk Management and Risk Factors Update" section of the Second Quarter 2025 MD&A. These disclosures are in accordance with IFRS 7, IFRS 17 "Insurance Contracts" and IAS 34 "Interim Financial Reporting" and are an integral part of these Interim Consolidated Financial Statements. The risks to which the Company is exposed at the end of the reporting period are representative of risks it is typically exposed to throughout the reporting period.

#### (b) Credit risk

Credit risk is the risk of loss due to inability or unwillingness of a borrower, or counterparty, to fulfill its payment obligations. Worsening regional and global economic conditions, segment or industry sector challenges, or company specific factors could result in defaults or downgrades and could lead to increased provisions or impairments related to the Company's general fund invested assets.

The Company's exposure to credit risk is managed through risk management policies and procedures which include a defined credit evaluation and adjudication process, delegated credit approval authorities and established exposure limits by borrower, corporate connection, credit rating, industry and geographic region. The Company measures derivative counterparty exposure as net potential credit exposure, which takes into consideration fair values of all transactions with each counterparty, net of any collateral held, and an allowance to reflect future potential exposure. Reinsurance counterparty exposure is measured reflecting the level of ceded liabilities.

The Company also ensures where warranted, that mortgages, private placements and loans to Bank clients are secured by collateral, the nature of which depends on the credit risk of the counterparty.

Credit risk associated with derivative counterparties is discussed in note 7(e).

# (I) Credit quality

The following tables present financial instruments subject to credit exposure, without considering any collateral held or other credit enhancements, presenting separately Stage 1, Stage 2, and Stage 3 credit risk profiles, with expected credit loss ("ECL") allowances, plus ECL allowances for loan commitments.

As at June 30, 2025	Stage 1		Stage 2	Stage 3	Total
Debt securities, measured at FVOCI					
Investment grade	\$ 197,107		1,325	\$ -	\$ 198,432
Non-investment grade	4,280		515	-	4,795
Total carrying value	201,387		1,840	-	203,227
Allowance for credit losses	248		44	-	292
Debt securities, measured at amortized cost					
Investment grade	1,131		-	-	1,131
Non-investment grade	•	•	-	-	-
Total	1,131		-	-	1,131
Allowance for credit losses	1		-	-	1
Total carrying value, net of allowance	1,130		-	-	1,130
Private placements, measured at FVOCI					
Investment grade	41,331		599	-	41,930
Non-investment grade	5,024		967	221	6,212
Total carrying value	46,355	i	1,566	221	48,142
Allowance for credit losses	148		117	202	467
Commercial mortgages, measured at FVOCI					
AAA	190		-	-	190
AA	7,218		-	-	7,218
A	14,063		_	-	14,063
BBB	5,547		773	-	6,320
BB	58		526	-	584
B and lower			65	59	124
Total carrying value	27,076	i	1,364	59	28,499
Allowance for credit losses	55		49	47	151
Commercial mortgages, measured at amortized cost		<u> </u>			101
AAA					
	•		-	-	-
AA	400		-	-	407
A	196		1	-	197
BBB	•		-	-	-
BB		•	-	-	-
B and lower	173		10	9	192
Total	369		11	9	389
Allowance for credit losses	1			1	2
Total carrying value, net of allowance	368	·	11	8	387
Residential mortgages, measured at amortized cost					
Performing	23,698		1,525	-	25,223
Non-performing	<u> </u>	•	-	48	48
Total	23,698		1,525	48	25,271
Allowance for credit losses	3		3	1	7
Total carrying value, net of allowance	23,695	i	1,522	47	25,264
Loans to Bank clients, measured at amortized cost					
Performing	2,460		44	-	2,504
Non-performing			-	5	5
Total	2,460	1	44	5	2,509
Allowance for credit losses	1		1	1	3
Total carrying value, net of allowance	2,459		43	4	2,506
Other invested assets, measured at FVOCI					
Investment grade			-	-	_
Non-investment grade	371		-	-	371
Total carrying value	371		-	-	371
Allowance for credit losses	23		-		23
Other invested assets, measured at amortized cost					
Investment grade	4,166		_	_	4,166
Non-investment grade	4,100		_	_	-,.00
Total	4,166				4,166
Allowance for credit losses	4,100			<u>-</u>	4,100
	4,165				
Total carrying value, net of allowance  Loan commitments	4,103	•	-	-	4,165
	40		_		40
Allowance for credit losses	13		2	1	16
Total carrying value, net of allowance	\$ 307,006	\$	6,346	\$ 339	\$ 313,691

As at December 31, 2024		Stage 1		Stage 2		Stage 3	Total
Debt securities, measured at FVOCI	•	407.040	•	4 000	Φ.		¢ 400.470
Investment grade	\$	197,840	\$	1,338	\$	-	\$ 199,178
Non-investment grade		5,625		363		-	5,988
Total carrying value		203,465		1,701		-	205,166
Allowance for credit losses		228		42		-	270
Debt securities, measured at amortized cost		4 400					4 400
Investment grade		1,496		-		-	1,496
Non-investment grade				-		-	-
Total		1,496		-		-	1,496
Allowance for credit losses		1		-		-	1
Total carrying value, net of allowance		1,495		-		-	1,495
Private placements, measured at FVOCI							
Investment grade		41,796		721		-	42,517
Non-investment grade		5,004		1,133		148	6,285
Total carrying value		46,800		1,854		148	48,802
Allowance for credit losses		126		127		123	376
Commercial mortgages, measured at FVOCI							
AAA		205		_		-	205
AA		7,234		-		-	7,234
A		14,035		_		-	14,035
BBB		5,679		873		_	6,552
BB		11		663		_	674
B and lower				21		71	92
Total carrying value		27,164		1,557		71	28.792
Allowance for credit losses		41		39		55	135
Commercial mortgages, measured at amortized cost		41		39		- 33	133
AAA							
		-		-		-	-
AA		-		-		-	-
A		225		15		-	240
BBB		-		-		-	-
BB		-		-		-	-
B and lower		112		5		5	122
Total		337		20		5	362
Allowance for credit losses		1		1		-	2
Total carrying value, net of allowance		336		19		5	360
Residential mortgages, measured at amortized cost							
Performing		22,870		1,151		-	24,021
Non-performing		-		-		41	41
Total		22,870		1,151		41	24,062
Allowance for credit losses		3		2		1	6
Total carrying value, net of allowance		22,867		1,149		40	24,056
Loans to Bank clients, measured at amortized cost		·		·			
Performing		2,265		38		_	2,303
Non-performing		_,		_		10	10
Total		2,265		38		10	2,313
Allowance for credit losses		1		1		1	3
Total carrying value, net of allowance		2,264		37		9	2,310
		2,204		31			2,310
Other invested assets, measured at FVOCI		-		-		-	-
Investment grade		000				-	389
Investment grade Non-investment grade		389		-			200
Investment grade Non-investment grade Total carrying value		389		-		-	389
Investment grade Non-investment grade Total carrying value Allowance for credit losses				- -		-	389 22
Investment grade Non-investment grade Total carrying value Allowance for credit losses Other invested assets, measured at amortized cost		389 22					22
Investment grade Non-investment grade Total carrying value Allowance for credit losses Other invested assets, measured at amortized cost Investment grade		389					
Investment grade Non-investment grade Total carrying value Allowance for credit losses Other invested assets, measured at amortized cost		389 22					4,302 -
Investment grade Non-investment grade Total carrying value Allowance for credit losses Other invested assets, measured at amortized cost Investment grade		389 22				-	4,302 -
Investment grade Non-investment grade Total carrying value Allowance for credit losses Other invested assets, measured at amortized cost Investment grade Non-investment grade		389 22 4,302		- - -		- - -	4,302 - 4,302
Investment grade Non-investment grade Total carrying value Allowance for credit losses Other invested assets, measured at amortized cost Investment grade Non-investment grade Total		389 22 4,302 - 4,302		- - -		- - -	4,302 - 4,302 2
Investment grade Non-investment grade Total carrying value Allowance for credit losses Other invested assets, measured at amortized cost Investment grade Non-investment grade Total Allowance for credit losses		389 22 4,302 - 4,302 2		- - - -		- - - -	22
Investment grade Non-investment grade  Total carrying value Allowance for credit losses  Other invested assets, measured at amortized cost Investment grade Non-investment grade Total Allowance for credit losses  Total carrying value, net of allowance		389 22 4,302 - 4,302 2		- - - -		- - - -	4,302 - 4,302 2

#### (II) Allowance for credit losses

The following tables provide the movement in the allowance for ECL by stage for the six months ended June 30, 2025 and for the year ended December 31, 2024.

As at June 30, 2025	Stage 1	Stage 2	Stage 3	Total
Balance, January 1, 2025	\$ 434	\$ 213	\$ 181	\$ 828
Net re-measurement due to transfers	(2)	(17)	19	-
Transfer to stage 1	1	(1)	-	-
Transfer to stage 2	(3)	3	-	-
Transfer to stage 3	-	(19)	19	-
Net originations, purchases, disposals and repayments	29	(9)	(7)	13
Changes to risk, parameters, and models	45	34	65	144
Foreign exchange and other adjustments	(12)	(5)	(5)	(22)
Balance, end of the period	\$ 494	\$ 216	\$ 253	\$ 963

As at December 31, 2024	Stage 1	Stage 2	Stage 3	Total
Balance, beginning of the year	\$ 483	\$ 209	\$ 237	\$ 929
Net re-measurement due to transfers	4	(22)	18	-
Transfer to stage 1	12	(12)	-	-
Transfer to stage 2	(7)	7	-	-
Transfer to stage 3	(1)	(17)	18	-
Net originations, purchases, disposals and repayments	36	(8)	(159)	(131)
Changes to risk, parameters, and models	(107)	21	81	(5)
Foreign exchange and other adjustments	18	13	4	35
Balance, end of the year	\$ 434	\$ 213	\$ 181	\$ 828

## (III) Significant judgements and estimates

The following table shows certain key macroeconomic variables used to estimate the ECL allowances by market. For the base case, upside and downside scenarios, the projections are provided for the next 12 months and then for the remaining forecast period, which represents a medium-term view.

		Base case	e scenario	Upside s	scenario	Downside s	scenario 1	Downside s	scenario 2
As at June 30, 2025	Current quarter	Next 12 months	Ensuing 4 years	Next 12 months	Ensuing 4 years	Next 12 months	Ensuing 4 years	Next 12 months	Ensuing 4 years
Canada									
Gross Domestic Product (GDP), in U.S. \$ billions	\$ 2,022	(0.2)%	1.7%	2.6%	1.6%	(5.2)%	2.1%	(8.1)%	2.0%
Unemployment rate	6.8%	7.1%	6.4%	6.4%	5.7%	8.3%	8.2%	9.1%	10.6%
NYMEX Light Sweet Crude Oil, in U.S. dollars, per barrel	62.0	65.0	65.0	69.0	67.0	50.0	59.0	42.0	54.0
U.S.									
Gross Domestic Product (GDP), in U.S. \$ billions	\$ 23,570	1.5%	2.4%	3.0%	2.5%	(2.2)%	2.9%	(4.2)%	2.8%
Unemployment rate	4.2%	4.5%	4.6%	3.7%	3.9%	7.1%	6.2%	7.6%	8.2%
7-10 Year BBB U.S. Corporate Index	5.9%	6.2%	6.3%	6.0%	6.3%	7.2%	5.9%	8.0%	5.7%
Japan									
Gross Domestic Product (GDP), in JPY billions	¥562,343	0.3%	0.7%	2.3%	0.9%	(4.0)%	1.0%	(7.4)%	1.7%
Unemployment rate	2.5%	2.5%	2.3%	2.4%	2.1%	3.0%	3.0%	3.2%	3.5%
Hong Kong									
Unemployment rate	3.6%	3.8%	3.3%	3.5%	3.0%	4.9%	4.2%	5.4%	5.0%
Hang Seng Index	22,002	1.5%	2.5%	12.0%	2.2%	(23.9)%	8.3%	(40.3)%	11.8%
China									
Gross Domestic Product (GDP), in CNY billions	¥116,380	3.6%	4.2%	6.1%	4.4%	(3.3)%	4.7%	(6.1)%	4.0%
FTSE Xinhua A200 Index	10,355	(0.1)%	4.0%	14.3%	2.0%	(30.8)%	10.8%	(40.3)%	12.6%

#### (IV) Sensitivity to changes in economic assumptions

The following table shows the actual probability-weighted ECL allowance recorded by the Company which results from using all four macroeconomic scenarios (including the more heavily weighted best estimate baseline scenario, one upside and two downside scenarios) weighted by probability of occurrence and shows the ECL allowance which would result from using only the baseline scenario.

	,	Dec	cember 31,
As at	2025		2024
Probability-weighted ECL allowance	\$ 963	\$	828
Baseline ECL allowance	\$ 736	\$	629
Difference – in amount	\$ 227	\$	199
Difference – in percentage	23.57%		24.03%

#### (c) Securities lending, repurchase and reverse repurchase transactions

As at June 30, 2025, the Company had loaned securities (which are included in invested assets) with a market value of \$1,606 (December 31, 2024 – \$1,021). The Company holds collateral with a current market value that exceeds the value of securities lent in all cases.

As at June 30, 2025, the Company had engaged in reverse repurchase transactions of \$481 (December 31, 2024 – \$1,594) which are recorded as receivables. In addition, the Company had outstanding repurchase transactions of \$109 as at June 30, 2025 (December 31, 2024 – \$668) which are recorded as payables.

#### (d) Credit default swaps

The Company replicates exposure to specific issuers by selling credit protection via credit default swaps ("CDS") to complement its cash debt securities investing. The Company does not write CDS protection more than its government bond holdings.

The following tables present details of the credit default swap protection sold by type of contract and external agency rating for the underlying reference security.

As at June 30, 2025	Notional mount <sup>(1)</sup>	Fai	r value	Weighted average maturity (in years) <sup>(2)</sup>
Single name CDS <sup>(3),(4)</sup> – Corporate debt				
AA	\$ 23	\$	1	2
A	71		1	2
BBB	24		-	2
Total single name CDS	\$ 118	\$	2	2
Total CDS protection sold	\$ 118	\$	2	2

As at December 31, 2024	Notional mount <sup>(1)</sup>	Fa	ir value	Weighted average maturity (in years) <sup>(2)</sup>
Single name CDS <sup>(3),(4)</sup> – Corporate debt				
AA	\$ 23	\$	1	3
A	68		1	3
BBB	23		-	2
Total single name CDS	\$ 114	\$	2	3
Total CDS protection sold	\$ 114	\$	2	3

<sup>(1)</sup> Notional amounts represent the maximum future payments the Company would have to pay its counterparties assuming a default of the underlying credit and zero recovery on the underlying issuer obligations.

#### (e) Derivatives

The Company's point-in-time exposure to losses related to credit risk of a derivative counterparty is limited to the amount of any net gains that may have accrued with the particular counterparty. Gross derivative counterparty exposure is measured as the total fair value (including accrued interest) of all outstanding contracts in a gain position excluding any offsetting contracts in a loss position and the impact of collateral on hand. The Company limits the risk of credit losses from derivative counterparties by: using investment grade counterparties, entering into master netting arrangements which permit the offsetting of contracts in a loss position in the case of a counterparty default and entering into Credit Support Annex agreements whereby collateral must be provided when the exposure exceeds a certain threshold.

The weighted average maturity of the CDS is weighted based on notional amounts.

<sup>(3)</sup> Ratings are based on S&P where available followed by Moody's, Morningstar DBRS, and Fitch. If no rating is available from a rating agency, an internally developed rating is used

<sup>(4)</sup> The Company held \$nil purchased credit protection as at June 30, 2025 (December 31, 2024 – \$nil).

All contracts are held with or guaranteed by investment grade counterparties, the majority of whom are rated A- or higher. As at June 30, 2025, the percentage of the Company's derivative exposure with counterparties rated AA- or higher was 29 per cent (December 31, 2024 – 30 per cent). As at June 30, 2025, the largest single counterparty exposure, without taking into consideration the impact of master netting agreements or the benefit of collateral held, was \$1,282 (December 31, 2024 – \$1,319). The net exposure to this counterparty, after taking into consideration master netting agreements and the fair value of collateral held, was \$nil (December 31, 2024 – \$nil).

#### (f) Offsetting financial assets and financial liabilities

Certain derivatives, securities lent and repurchase agreements have conditional offset rights. The Company does not offset these financial instruments in the Consolidated Statements of Financial Position, as the rights of offset are conditional.

In the case of derivatives, collateral is collected from and pledged to counterparties and clearing houses to manage credit risk exposure in accordance with Credit Support Annexes to swap agreements and clearing agreements. Under master netting agreements, the Company has a right of offset in the event of default, insolvency, bankruptcy or other early termination.

In the case of reverse repurchase and repurchase transactions, additional collateral may be collected from or pledged to counterparties to manage credit exposure according to bilateral reverse repurchase or repurchase agreements. In the event of default by a reverse repurchase transaction counterparty, the Company is entitled to liquidate the collateral held to offset against the same counterparty's obligation.

The following tables present the effect of conditional master netting agreements and similar arrangements. Similar arrangements may include global master repurchase agreements, global master securities lending agreements, and any related rights to financial collateral pledged or received.

			ated amounts no Consolidated Sta Financial Po						
As at June 30, 2025	Gross e		Amounts subject to enforceable master netting agreements or similar arrangements		ancial and collateral pledged eceived)(2)	including financing		е	amounts excluding financing entity
Financial assets	monumento		arrangements	(11	ocivea)		Critity		Critity
Derivative assets	\$ 9,421	\$	(6,125)	\$	(2,961)	\$	335	\$	335
Securities lending	1,606		-		(1,590)		16		-
Reverse repurchase agreements	481		-		(481)		-		-
Total financial assets	\$ 11,508	\$	(6,125)	\$	(5,032)	\$	351	\$	335
Financial liabilities									
Derivative liabilities	(14,248)		6,125		8,021		(102)		(33)
Repurchase agreements	(109)		-		105		(4)		-
Total financial liabilities	\$ (14,357)	\$	6,125	\$	8,126	\$	(106)	\$	(33)

			Related amounts not set off in the Consolidated Statements of Financial Position						
As at December 31, 2024	Gross amounts of financial instruments <sup>(1)</sup>		Amounts subject to enforceable master netting agreements or similar arrangements		cash	ancial and collateral pledged eceived) <sup>(2)</sup>	Ne	et amounts including financing entity <sup>(3)</sup>	 amounts excluding financing entity
Financial assets									
Derivative assets	\$	9,048	\$	(6,633)	\$	(1,986)	\$	429	\$ 429
Securities lending		1,021		-		(1,021)		-	-
Reverse repurchase agreements		1,594		(569)		(1,025)		-	-
Total financial assets	\$	11,663	\$	(7,202)	\$	(4,032)	\$	429	\$ 429
Financial liabilities									
Derivative liabilities	\$	(15,026)	\$	6,633	\$	8,305	\$	(88)	\$ (15)
Repurchase agreements		(668)		569		99		-	-
Total financial liabilities	\$	(15,694)	\$	7,202	\$	8,404	\$	(88)	\$ (15)

<sup>(1)</sup> Financial assets and liabilities include accrued interest of \$337 and \$643, respectively (December 31, 2024 – \$388 and \$779, respectively).

Financial and cash collateral exclude over-collateralization. As at June 30, 2025, the Company was over-collateralized on OTC derivative assets, OTC derivative liabilities, securities lending and reverse repurchase agreements and repurchase agreements in the amounts of \$526, \$2,412, \$39 and \$nil, respectively (December 31, 2024 – \$641, \$2,472, \$35 and \$nil, respectively). As at June 30, 2025, collateral pledged (received) does not include collateral-intransit on OTC instruments or initial margin on exchange-traded contracts or cleared contracts.

<sup>(3)</sup> Includes derivative contracts entered between the Company and its unconsolidated financing entity. The Company does not exchange collateral on derivative contracts entered with this entity.

The Company also has certain credit linked note assets and variable surplus note liabilities which have unconditional offsetting rights. Under the netting agreements, the Company has rights of offset including in the event of the Company's default, insolvency, or bankruptcy. These financial instruments are offset in the Consolidated Statements of Financial Position.

A credit linked note is a debt instrument the term of which, in this case, is linked to a variable surplus note. A surplus note is a subordinated debt obligation that often qualifies as surplus (the U.S. statutory equivalent of equity) by some U.S. state insurance regulators. Interest payments on surplus notes are made after all other contractual payments are made. The following tables present the effect of unconditional netting.

			Amounts	
		Gross	subject to an	
	ar	nounts of	enforceable	Net amounts
		financial	netting	of financial
As at June 30, 2025	ins	struments	arrangement	instruments
Credit linked note	\$	1,345	\$ (1,345)	\$ -
Variable surplus note		(1,345)	1,345	-
		Gross	Amounts subject to an	
	ar	nounts of	enforceable	Net amounts
		financial	netting	of financial
As at December 31, 2024	ins	struments	arrangement	instruments
Credit linked note	\$	1,392	\$ (1,392)	\$ -
Variable surplus note		(1,392)	1,392	_

# Note 8 Long-Term Debt

#### (a) Carrying value of long-term debt instruments

			As	at		
	Issue date	Maturity date	Par value	June 30, 2025	Dece	mber 31, 2024
3.050% Senior notes <sup>(1)</sup>	August 27, 2020	August 27, 2060	US\$1,155	\$ 1,575	\$	1,659
5.375% Senior notes <sup>(1)</sup>	March 4, 2016	March 4, 2046	US\$750	1,012		1,067
3.703% Senior notes <sup>(1)</sup>	March 16, 2022	March 16, 2032	US\$750	1,019		1,074
2.396% Senior notes <sup>(1)</sup>	June 1, 2020	June 1, 2027	US\$200	273		287
2.484% Senior notes <sup>(1)</sup>	May 19, 2020	May 19, 2027	US\$500	681		717
3.527% Senior notes <sup>(1)</sup>	December 2, 2016	December 2, 2026	US\$270	368		388
4.150% Senior notes <sup>(1)</sup>	March 4, 2016	March 4, 2026	US\$1,000	1,364		1,437
Total				\$ 6,292	\$	6,629

<sup>(1)</sup> These U.S. dollar senior notes have been designated as hedges of the Company's net investment in its U.S. operations which reduces the earnings volatility that would otherwise arise from the re-measurement of these senior notes into Canadian dollars.

#### (b) Fair value measurement

The Company measures its long-term debt at amortized cost in the Consolidated Statements of Financial Position. As at June 30, 2025, the fair value of long-term debt was \$5,523 (December 31, 2024 – \$5,741). The fair value of long-term debt was determined using Level 2 valuation techniques (December 31, 2024 – Level 2).

# Note 9 Capital Instruments

#### (a) Carrying value of capital instruments

					As	As at	
	Issue date	Earliest par redemption date	Maturity date	Par value	June 30, 2025	Dece	mber 31, 2024
JHFC Subordinated notes	December 14, 2006	n/a	December 15, 2036	\$650	\$ 648	\$	648
3.983% MFC Subordinated debentures	May 23, 2025	May 23, 2030	May 23, 2035	\$500	497		-
2.818% MFC Subordinated debentures <sup>(1)</sup>	May 12, 2020	May 13, 2030	May 13, 2035	\$1,000	997		997
4.064%MFC Subordinated debentures	December 6, 2024	December 6, 2029	December 6, 2034	\$1,000	995		995
4.275% MFC Subordinated notes <sup>(2)</sup>	June 19, 2024	June 19, 2029	June 19, 2034	S\$500	533		524
5.054% MFC Subordinated debentures	February 23, 2024	February 23, 2029	February 23, 2034	\$1,100	1,096		1,095
5.409% MFC Subordinated debentures	March 10, 2023	March 10, 2028	March 10, 2033	\$1,200	1,197		1,196
4.061% MFC Subordinated notes (1),(3)	February 24, 2017	February 24, 2027	February 24, 2032	US\$750	1,022		1,077
2.237% MFC Subordinated debentures <sup>(4)</sup>	May 12, 2020	May 12, 2025	May 12, 2030	\$1,000	-		1,000
Total					\$ 6,985	\$	7,532

<sup>(1)</sup> Capital instruments with interest rates resetting in the future that reference the Canadian Dollar Offered Rate ("CDOR") and the U.S. Dollar Mid-Swap rate (based on London Interbank Offered Rate (LIBOR)) amount to \$997 and \$1,022, respectively (2024 – \$1,997 and \$1,077, respectively). Future rate resets for these capital instruments may rely on alternative reference rates such as CORRA, the alternative rate for CDOR, and the Secured Overnight Financing Rate (SOFR) the alternative rate for USD LIBOR. As at June 30, 2025, the interest rate benchmark reform has not resulted in material changes in the Company's risk management strategy.

#### (b) Fair value measurement

The Company measures capital instruments at amortized cost in the Consolidated Statements of Financial Position. As at June 30, 2025, the fair value of capital instruments was \$7,093 (December 31, 2024 – \$7,575). The fair value of capital instruments was determined using Level 2 valuation techniques (December 31, 2024 – Level 2).

<sup>(2)</sup> Designated as a hedge of the Company's net investment in its Singapore operations which reduces the earnings volatility that would otherwise arise from the re-measurement of the subordinated notes into Canadian dollars.

<sup>(3)</sup> Designated as a hedge of the Company's net investment in its U.S. operations which reduces the earnings volatility that would otherwise arise from the remeasurement of the subordinated notes into Canadian dollars.

 $<sup>^{(4)}\,</sup>$  The 2.237% MFC Subordinated debentures were redeemed at par on May 12, 2025.

# Note 10 Equity Capital and Earnings Per Share

#### (a) Preferred shares and other equity instruments

The following table presents information about the outstanding preferred shares and other equity instruments as at June 30, 2025 and December 31, 2024.

		Annual dividend /		Number of		Net amou	ınt <sup>(4)</sup> as	at
	Issue date	distribution rate <sup>(1)</sup>	Earliest redemption date <sup>(2),(3)</sup>	shares (in millions)	Face amount	June 30, 2025	Decer	mber 31, 2024
Preferred shares								
Class A preferred shares								
Series 2	February 18, 2005	4.650 %	n/a	14	\$ 350	\$ 344	\$	344
Series 3	January 3, 2006	4.500 %	n/a	12	300	294		294
Class 1 preferred shares								
Series 3 <sup>(5),(6)</sup>	March 11, 2011	2.348 %	June 19, 2026	7	163	160		160
Series 4 <sup>(7)</sup>	June 20, 2016	floating	June 19, 2026	1	37	36		36
Series 9 <sup>(5),(6)</sup>	May 24, 2012	5.978 %	September 19, 2027	10	250	244		244
Series 11 <sup>(5),(6)</sup>	December 4, 2012	6.159 %	March 19, 2028	8	200	196		196
Series 13 <sup>(5),(6)</sup>	June 21, 2013	6.350 %	September 19, 2028	8	200	196		196
Series 15 <sup>(5),(6)</sup>	February 25, 2014	5.775 %	June 19, 2029	8	200	195		195
Series 17 <sup>(5),(6)</sup>	August 15, 2014	5.542 %	December 19, 2029	14	350	343		343
Series 19 <sup>(5),(6),(8)</sup>	December 3, 2014	5.169 %	March 19, 2030	10	250	246		246
Series 25 <sup>(5),(6)</sup>	February 20, 2018	5.942 %	June 19, 2028	10	250	245		245
Other equity instruments								
Limited recourse capital notes (LRCN) <sup>(9)</sup>								
Series 1 <sup>(10)</sup>	February 19, 2021	3.375 %	May 19, 2026	n/a	2,000	1,982		1,982
Series 2 <sup>(10)</sup>	November 12, 2021	4.100 %	February 19, 2027	n/a	1,200	1,189		1,189
Series 3 <sup>(10)</sup>	June 16, 2022	7.117 %	June 19, 2027	n/a	1,000	990		990
Total				102	\$ 6,750	\$ 6,660	\$	6,660

<sup>(1)</sup> Holders of Class A and Class 1 preferred shares are entitled to receive non-cumulative preferential cash dividends on a quarterly basis, as and when declared by the Board of Directors. Non-deferrable distributions are payable to all LRCN holders semi-annually at the Company's discretion.

#### (b) Common shares

As at June 30, 2025, there were 10 million outstanding stock options and deferred share units that entitle the holders to receive common shares or payment in cash or common shares, at the option of the holders (December 31, 2024 – 12 million).

<sup>(2)</sup> Redemption of all preferred shares is subject to regulatory approval. MFC may redeem each series, in whole or in part, at par, on the earliest redemption dates or every five years thereafter, except for Class A Series 2, Class A Series 3 and Class 1 Series 4 preferred shares. Class A Series 2 and Series 3 preferred shares are past their respective earliest redemption date and MFC may redeem these preferred shares, in whole or in part, at par at any time, subject to regulatory approval. MFC may redeem the Class 1 Series 4 preferred shares, in whole or in part, at any time, at \$25.00 per share if redeemed on June 19, 2026 (the earliest redemption date) and on June 19 every five years thereafter, or at \$25.50 per share if redeemed on any other date after June 19, 2021, subject to regulatory approval.

<sup>(3)</sup> Redemption of all LRCN series is subject to regulatory approval. MFC may at its option redeem each series in whole or in part, at a redemption price equal to par, together with accrued and unpaid interest. The redemption period for Series 1 is every five years during the period from May 19 to and including June 19, commencing in 2026. The redemption period for Series 2 is every five years during the period from February 19 to and including March 19, commencing in 2027. After the first redemption date, the redemption period for Series 3 is every five years during the period from May 19 to and including June 19, commencing in 2032.

<sup>(4)</sup> Net of after-tax issuance costs.

<sup>(5)</sup> On the earliest redemption date and every five years thereafter, the annual dividend rate will be reset to the five-year Government of Canada bond yield plus a yield specified for each series. The specified yield for Class 1 preferred shares is: Series 3 – 1.41%, Series 9 – 2.86%, Series 11 – 2.61%, Series 13 – 2.22%, Series 15 – 2.16%, Series 17 – 2.36%, Series 19 – 2.30%, and Series 25 – 2.55%.

<sup>(6)</sup> On the earliest redemption date and every five years thereafter, Class 1 preferred shares are convertible at the option of the holder into a new series that is one number higher than their existing series, and the holders are entitled to non-cumulative preferential cash dividends, payable quarterly if and when declared by the Board of Directors, at a rate equal to the three-month Government of Canada Treasury bill yield plus the rate specified in footnote 5 above.

<sup>(7)</sup> The floating dividend rate for the Class 1 Series 4 shares equals the three-month Government of Canada Treasury bill yield plus 1.41%.

<sup>(8)</sup> MFC did not exercise its right to redeem the outstanding Class 1 Shares Series 19 on March 19, 2025, which was the earliest redemption date. The dividend rate was reset as specified in footnote 5 above to an annual fixed rate of 5.169%, for a five-year period commencing on March 20, 2025.

<sup>(9)</sup> Non-payment of distributions or principal on any LRCN series when due will result in a recourse event. The recourse of each noteholder will be limited to their proportionate amount of the Limited Recourse Trust's assets which comprise of Class 1 Series 27 preferred shares for LRCN Series 1, Class 1 Series 28 preferred shares for LRCN Series 2, and Class 1 Series 29 preferred shares for LRCN Series 3. All claims of the holders of LRCN series against MFC will be extinguished upon receipt of the corresponding trust assets. The Class 1 Series 27, Class 1 Series 28 and Class 1 Series 29 preferred shares are eliminated on consolidation while being held in the Limited Recourse Trust.

<sup>(10)</sup> The LRCN Series 1 pay a distribution at a fixed rate of 3.375% payable semi-annually, until June 18, 2026; on June 19, 2026 and every five years thereafter until June 19, 2076, the rate will be reset at a rate equal to the five-year Government of Canada yield as defined in the prospectus, plus 2.839%. The LRCN Series 2 pay a distribution at a fixed rate of 4.10% payable semi-annually, until March 18, 2027; on March 19, 2027 and every five years thereafter until March 19, 2077, the rate will be reset at a rate equal to the five-year Government of Canada yield as defined in the prospectus, plus 2.704%. The LRCN Series 3 pay a distribution at a fixed rate of 7.117% payable semi-annually, until June 18, 2027; on June 19, 2027 and every five years thereafter until June 19, 2077, the rate will be reset at a rate equal to the five-year Government of Canada yield as defined in the prospectus, plus 3.95%.

The following table presents changes in common shares issued and outstanding.

	For the six	For the year
	months	ended
	ended June	December 31,
Number of common shares (in millions)	30, 2025	2024
Balance, beginning of period	1,729	1,806
Repurchased for cancellation	(27)	(83)
Issued on exercise of stock options and deferred share units	1	6
Balance, end of period	1,703	1,729

#### Normal course issuer bid

On February 19, 2025, the Company received approval from the Toronto Stock Exchange to launch a normal course issuer bid ("NCIB"), permitting the purchase for cancellation of up to 51.5 million common shares, representing approximately 3.0% of common shares outstanding. Purchases under the NCIB commenced on February 24, 2025 and may continue until February 23, 2026, when the NCIB expires, or such earlier date as the Company completes its purchases.

During the six months ended June 30, 2025, the Company purchased for cancellation 26.6 million shares (2024 – 24.7 million shares) for \$1,140, including 20.9 million shares for \$892 under the current NCIB, and 5.7 million shares for \$248 under the previous NCIB, incurring \$20 tax on net repurchases of equity (2024 – \$840 under NCIB and \$15 tax). Of this, \$318 was recorded in Common shares and \$842 was recorded in Shareholders and other equity holders' retained earnings in the Consolidated Statements of Changes in Equity (2024 – \$295 and \$560, respectively).

#### (c) Earnings per share

The following is a reconciliation of the denominator (number of shares) in the calculation of basic and diluted earnings per common share.

	three months ende	d June 30,	six months ende	d June 30,
For the	2025	2024	2025	2024
Weighted average number of common shares (in millions)	1,710	1,793	1,717	1,799
Dilutive stock-based awards <sup>(1)</sup> (in millions)	5	6	5	6
Weighted average number of diluted common shares (in millions)	1,715	1,799	1,722	1,805

<sup>(1)</sup> The dilutive effect of stock-based awards was calculated using the treasury stock method. This method calculates the number of incremental shares by assuming the outstanding stock-based awards are (i) exercised and (ii) then reduced by the number of shares assumed to be repurchased from the issuance proceeds, using the average market price of MFC common shares for the period.

#### Note 11 Revenue from Service Contracts

The Company provides investment management services, transaction processing and administrative services and distribution and related services to proprietary and third-party investment funds, retirement plans, group benefit plans, institutional investors and other arrangements. The Company also provides real estate management services to tenants of the Company's investment properties.

The Company's service contracts generally impose single performance obligations, each consisting of a series of similar related services for each customer.

The Company's performance obligations within service arrangements are generally satisfied over time as the customer simultaneously receives and consumes the benefits of the services rendered, measured using an output method. Fees related to services provided typically include variable consideration and the related revenue is recognized to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur.

Asset-based fees vary with asset values of accounts under management, subject to market conditions and investor behaviours beyond the Company's control. Transaction processing and administrative fees vary with activity volumes, also beyond the Company's control. Some fees, including distribution fees, are based on account balances and transaction volumes. Fees related to account balances and transaction volumes are measured daily.

Real estate management service fees include fixed portions plus recovery of variable costs of services rendered to tenants. The Company has determined that its service contracts have no significant financing components because fees are collected monthly. The Company has no significant contract assets or contract liabilities.

The following tables present revenue from service contracts by service lines and reporting segments as disclosed in note 14.

				ia, Canada, U.S., and rporate and		
For the three months ended June 30, 2025	Glo	bal WAM	COI	Other		Total
Investment management and other related fees	\$	916	\$	(91)	\$	825
Transaction processing, administration, and service fees		766		72		838
Distribution fees and other		216		(22)		194
Total included in other revenue		1,898		(41)		1,857
Revenue from non-service lines		4		(10)		(6)
Total other revenue	\$	1,902	\$	(51)	\$	1,851
Real estate management services included in net investment income	\$	-	\$	60	\$	60
For the three months ended June 30, 2024	Clo	bal WAM		ia, Canada, U.S., and rporate and Other		Total
Investment management and other related fees	\$	875	\$		\$	751
Transaction processing, administration, and service fees	φ	711	Ψ	68	φ	779
Distribution fees and other		222		9		231
Total included in other revenue		1.808		(47)		1.761
Revenue from non-service lines		1,000		87		88
Total other revenue	\$	1,809	\$		\$	1.849
Real estate management services included in net investment income	- <del>Ψ</del>	1,003	\$		<u>\$</u>	68
For the six months ended June 30, 2025	Glo	bal WAM		ia, Canada, U.S., and rporate and Other		Total
Investment management and other related fees	\$	1,888	\$	(215)	\$	1,673
Transaction processing, administration, and service fees		1,545		145		1,690
Distribution fees and other		436		(8)		428
Total included in other revenue		3,869		(78)		3,791
Revenue from non-service lines		8		38		46
Total other revenue	\$	3,877	\$	(40)	\$	3,837
Real estate management services included in net investment income	\$	-	\$	133	\$	133
				ia, Canada, U.S., and rporate and		
For the six months ended June 30, 2024		bal WAM	_	Other		Total
Investment management and other related fees	\$	1,725	\$	()	\$	1,483
Transaction processing, administration, and service fees		1,393		149		1,542
Distribution fees and other		444		24		468
Total included in other revenue		3,562		(69)		3,493
Revenue from non-service lines		(3)		167		164
Total other revenue	\$	3,559	\$	98	\$	3,657

\$

\$

152

Real estate management services included in net investment income

152

# Note 12 Employee Future Benefits

The Company maintains defined contribution and defined benefit pension plans, and other post-employment plans for eligible employees and agents. The following table presents information about the financial impacts of the Company's material pension and retiree welfare plans in the U.S. and Canada.

	 Pension plans			Retiree welfare plans				
For the three months ended June 30,	2025		2024		2025		2024	
Defined benefit current service cost <sup>(1)</sup>	\$ 11	\$	11	\$	-	\$	-	
Defined benefit administrative expenses	2		3		1		1	
Service cost	13		14		1		1	
Interest on net defined benefit (asset) liability	-		1		(2)		(1)	
Defined benefit cost	13		15		(1)		-	
Defined contribution cost	25		23		-		-	
Net benefit cost recognized in the Consolidated Statements of Financial								
Position	\$ 38	\$	38	\$	(1)	\$	-	
Actuarial (gain) loss on economic assumption changes	\$ (23)	\$	(35)	\$	(1)	\$	(6)	
Investment (gain) loss (excluding interest income)	35		3		7		1	
Change in effect of asset limit	(1)		3		-			
Re-measurement (gain) loss recorded in AOCI, net of tax	\$ 11	\$	(29)	\$	6	\$	(5)	

<sup>(1)</sup> There are no significant current service costs for the retiree welfare plans as they are closed and mostly frozen. The re-measurement gain or loss on these plans is due to the volatility of discount rates and investment returns.

	 Pension	sion plans		Retiree welfare p			lans
For the six months ended June 30,	2025		2024		2025		2024
Defined benefit current service cost <sup>(1)</sup>	\$ 23	\$	22	\$	-	\$	-
Defined benefit administrative expenses	5		5		1		1
Service cost	28		27		1		1
Interest on net defined benefit (asset) liability	-		2		(4)		(2)
Defined benefit cost	28		29		(3)		(1)
Defined contribution cost	54		52		-		-
Net benefit cost recognized in the Consolidated Statements of Financial							
Position	\$ 82	\$	81	\$	(3)	\$	(1)
Actuarial (gain) loss on economic assumption changes	\$ 1	\$	(83)	\$	3	\$	(14)
Investment (gain) loss (excluding interest income)	44		14		1		-
Change in effect of asset limit	-		3		-		
Re-measurement (gain) loss recorded in AOCI, net of tax	\$ 45	\$	(66)	\$	4	\$	(14)

<sup>(1)</sup> There are no significant current service costs for the retiree welfare plans as they are closed and mostly frozen. The re-measurement gain or loss on these plans is due to the volatility of discount rates and investment returns.

# Note 13 Commitments and Contingencies

#### (a) Legal proceedings

The Company is regularly involved in legal actions, both as a defendant and as a plaintiff. The legal actions where the Company is a party ordinarily relate to its activities as a provider of insurance protection or wealth management products, reinsurance, or in its capacity as an investment adviser, employer, or taxpayer. Other life insurers and asset managers, operating in the jurisdictions in which the Company does business, have been subject to a wide variety of other types of actions, some of which resulted in substantial judgments or settlements against the defendants; it is possible that the Company may become involved in similar actions in the future. In addition, government and regulatory bodies in Canada, the United States, Asia and other jurisdictions where the Company conducts business regularly make inquiries and, from time to time, require the production of information or conduct examinations concerning the Company's compliance with, among other things, insurance laws, securities laws, and laws governing the activities of broker-dealers.

In September 2023, a lawsuit was initiated against the Company in the U.S. District Court of the Southern District of New York as a putative class action on behalf of all current and former owners of universal life insurance policies issued by the Company that state that "cost of insurance rates will be based on future expectations that include taxes." The Plaintiff's theory is that the Company impermissibly failed to decrease the cost of insurance rates charged to these policy owners after the implementation of the Tax Cuts and Jobs Act of 2018. It is too early in the litigation to offer any reliable opinion about the scope of the class policies that may be at issue or the likely outcome.

#### (b) Guarantees

#### (I) Guarantee regarding Manulife Finance (Delaware), L.P. ("MFLP")

MFC has guaranteed the payment of amounts on the \$650 subordinated debentures due on December 15, 2041 issued by MFLP, a wholly owned unconsolidated financing entity.

The following tables present certain condensed consolidated financial information for MFC and MFLP.

# **Condensed Consolidated Statements of Income Information**

For the three months ended June 30, 2025	MFC (Guarantor)	Subsidiaries on a combined basis	Consolidation adjustments	Total consolidated amounts	MFLF
Total insurance service result	\$ <del>-</del>	\$ 1,006	\$ -	\$ 1,006	\$ -
Total investment result	260	1,548	(542)	1,266	13
Other revenue	2	1,850	(1)	1,851	(13
Net income (loss) attributed to shareholders and other equity holders	1,789	1,614	(1,614)	1,789	(8
For the three months ended June 30, 2024	MFC (Guarantor)	Subsidiaries on a combined basis	Consolidation adjustments	Total consolidated amounts	MFLF
Total insurance service result	\$ -	\$ 1,037	\$ -	\$ 1,037	\$ -
Total investment result	183	691	(361)	513	13
Other revenue	(4)	1,852	1	1,849	3
Net income (loss) attributed to shareholders and other equity holders	1,042	950	(950)	1,042	4
For the six months ended June 30, 2025	MFC (Guarantor)	Subsidiaries on a combined basis	Consolidation adjustments	Total consolidated amounts	MFLF
Total insurance service result	\$ -	\$ 2,049	\$ -	\$ 2,049	\$ -
Total investment result	264	1,184	(546)	902	25
				I	
Other revenue	3	3,835	(1)	3,837	(13
Other revenue  Net income (loss) attributed to shareholders and other equity holders	3 2,274	3,835 2,196	(1) (2,196)	3,837 2,274	(13 (6
Net income (loss) attributed to shareholders and other equity holders	<b>2,274</b> MFC	2,196 Subsidiaries on a combined	(2,196)	Z,274  Total consolidated	•
	2,274	2,196 Subsidiaries on a	(2,196)	<b>2,274</b> Total	(6
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024	2,274  MFC (Guarantor)	2,196 Subsidiaries on a combined basis	Consolidation adjustments	Z,274  Total consolidated amounts	(6 MFLF
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result	MFC (Guarantor)	2,196 Subsidiaries on a combined basis \$ 2,015	(2,196)  Consolidation adjustments	Total consolidated amounts \$ 2,015	MFLF
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result  Total investment result	2,274  MFC (Guarantor) \$ -	2,196 Subsidiaries on a combined basis \$ 2,015 1,036	Consolidation adjustments \$ - (363)	Total consolidated amounts  \$ 2,015 861	MFLF \$ -
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result  Total investment result  Other revenue	2,274  MFC (Guarantor)  \$ - 188 (7) 1,908	2,196  Subsidiaries on a combined basis \$ 2,015	Consolidation adjustments \$ - (363) 1	70tal consolidated amounts \$ 2,015 861 3,657	MFLF \$ - 27 9
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result  Total investment result  Other revenue  Net income (loss) attributed to shareholders and other equity holders	2,274  MFC (Guarantor)  \$ - 188 (7) 1,908	2,196  Subsidiaries on a combined basis  \$ 2,015 1,036 3,663 1,901  Subsidiaries	Consolidation adjustments \$ - (363) 1	Total consolidated amounts \$ 2,015 861 3,657 1,908	MFLF \$ - 27 9
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result  Total investment result  Other revenue  Net income (loss) attributed to shareholders and other equity holders	2,274  MFC (Guarantor)  \$ - 188 (7) 1,908	2,196  Subsidiaries on a combined basis  \$ 2,015     1,036     3,663     1,901	Consolidation adjustments \$ - (363) 1	70tal consolidated amounts \$ 2,015 861 3,657	MFLF \$ - 27 9
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result  Total investment result  Other revenue  Net income (loss) attributed to shareholders and other equity holders	2,274  MFC (Guarantor)  \$ - 188 (7) 1,908  Information  MFC (Guarantor)	2,196  Subsidiaries on a combined basis \$ 2,015 1,036 3,663 1,901  Subsidiaries on a combined basis	Consolidation adjustments  \$ - (363)	Total consolidated amounts \$ 2,015 861 3,657 1,908	MFLF \$ - 27 9 13
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result Total investment result Other revenue Net income (loss) attributed to shareholders and other equity holders  Condensed Consolidated Statements of Financial Position	2,274  MFC (Guarantor)  \$ - 188 (7) 1,908  Information	2,196  Subsidiaries on a combined basis \$ 2,015 1,036 3,663 1,901  Subsidiaries on a combined	Consolidation adjustments \$ - (363) 1 (1,901)	Total consolidated amounts  \$ 2,015 861 3,657 1,908	MFLF \$ - 27 9
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result Total investment result Other revenue Net income (loss) attributed to shareholders and other equity holders  Condensed Consolidated Statements of Financial Position  As at June 30, 2025	2,274  MFC (Guarantor)  \$ - 188 (7) 1,908  Information  MFC (Guarantor)	2,196  Subsidiaries on a combined basis \$ 2,015 1,036 3,663 1,901  Subsidiaries on a combined basis	Consolidation adjustments  \$ - (363)	Total consolidated amounts  \$ 2,015 861 3,657 1,908  Total consolidated amounts	MFLF \$ - 27 9 13
Net income (loss) attributed to shareholders and other equity holders  For the six months ended June 30, 2024  Total insurance service result Total investment result Other revenue Net income (loss) attributed to shareholders and other equity holders  Condensed Consolidated Statements of Financial Position  As at June 30, 2025  Total invested assets	2,274  MFC (Guarantor)  \$ - 188 (7) 1,908  Information  MFC (Guarantor)	2,196  Subsidiaries on a combined basis  \$ 2,015 1,036 3,663 1,901  Subsidiaries on a combined basis  \$ 438,314	Consolidation adjustments  \$ - (363)	Total consolidated amounts  \$ 2,015 861 3,657 1,908  Total consolidated amounts  \$ 438,466	MFLF \$ - 27 9 13

436,558

397,487

2,942

14,071

127,528

123,539

313,019

(102,883)

50,513

436,558

397,487

2,942

14,071

75,158

123,539

313,019

Insurance contract liabilities, excluding those for account of

Insurance contract liabilities for account of segregated fund holders

Investment contract liabilities for account of segregated fund holders

Segregated funds net assets

segregated fund holders

Investment contract liabilities

Total other liabilities

Reinsurance contract held liabilities

729

		Subsidiaries			
		on a		Total	
	MFC	combined	Consolidation	consolidated	
As at December 31, 2024	(Guarantor)	basis	adjustments	amounts	MFLP
Total invested assets	\$ 126	\$ 442,371	\$ -	\$ 442,497	\$ 16
Insurance contract assets	-	102	-	102	-
Reinsurance contract held assets	-	59,015	-	59,015	-
Total other assets	65,898	46,450	(71,132)	41,216	995
Segregated funds net assets	-	435,988	-	435,988	-
Insurance contract liabilities, excluding those for account of					
segregated fund holders	-	396,401	-	396,401	-
Reinsurance contract held liabilities	-	2,669	-	2,669	-
Investment contract liabilities	-	13,498	-	13,498	-
Total other liabilities	15,052	63,825	(1,575)	77,302	726
Insurance contract liabilities for account of segregated fund holders	-	126,545	-	126,545	-
Investment contract liabilities for account of segregated fund holders	-	309,443	-	309,443	-

#### (II) Guarantees regarding John Hancock Life Insurance Company (U.S.A.) ("JHUSA")

Details of guarantees regarding certain securities issued or to be issued by JHUSA are outlined in note 16.

# Note 14 Segment and Geographic Reporting

The Company's reporting segments are Asia, Canada, U.S., Global WAM and Corporate and Other. Each reporting segment is responsible for managing its operating results, developing products, and defining strategies for services and distribution based on the profile and needs of its businesses and markets. The Company's significant product and service offerings by the reporting segments are mentioned below.

**Wealth and asset management businesses (Global WAM)** – branded as Manulife Investment Management, provides investment advice and innovative solutions to retirement, retail, and institutional clients. Products and services are distributed through multiple distribution channels, including agents and brokers affiliated with the Company, independent securities brokerage firms and financial advisors, pension plan consultants and banks.

**Insurance and annuity products (Asia, Canada and U.S.)** – include a variety of individual life insurance, individual and group long-term care insurance, and guaranteed and partially guaranteed annuity products. Products are distributed through multiple distribution channels, including insurance agents, brokers, banks, financial planners and direct marketing. Manulife Bank of Canada offers a variety of deposit and credit products to Canadian customers.

**Corporate and Other segment** – comprised of investment performance of assets backing capital, net of amounts allocated to operating segments; costs incurred by the corporate office related to shareholder activities (not allocated to the operating segments); financing costs; property and casualty reinsurance business; and run-off reinsurance operations including variable annuities and accident and health. In addition, consolidations and eliminations of transactions between operating segments are also included.

The following tables present results by reporting segments and by geographical location.

# (a) By Segment

\$	Asia 553 18 571	\$	312 58	\$	U.S. <b>15</b>	\$	WAM -	\$	and Other	\$	Total
\$	18	\$		\$	15	\$	-	\$	26	\$	000
	18	•		•		-					906
	571		20		24		_			•	100
			370		39		-		26		1,006
	3,521		1,273		1,776		(114)		340		6,796
	•		,		,		` ,				•
	(2.792)		(1.083)		(1.953)		_		3		(5,825)
							2		-		654
	(2,434)		(881)		(1,861)		2		3		(5,171)
	( ) - )		( /		( ) /						(-, ,
	(350)		69		267		_		4		(10)
							_		_		(189)
			69		· '				4		(199)
	-		(28)				(96)		(1)		(160)
	_		(==)				-		-		-
	685		433				(208)		346		1,266
							· '				1,851
											(1,504)
			• •		٠,		,		, ,		(358)
			• •								2,261
											(338)
							· · ·				1,923
											-,
	49		_		_		_		_		49
	64		21		_		_		_		85
\$	830	\$	390	\$	36	\$	482	\$	51	\$	1,789
							Global		Corporate		
	Asia		Canada		U.S.		WAM		and Other		Total
_								_			
\$		\$		\$		\$	-	\$	17	\$	939
							-		-		98
											1,037
	2,424		685		1,237		(154)		320		4,512
			, ,				-		1		(3,275)
	(1,196)		(71)		. ,		-		-		(1,348)
	(2,453)		(703)		(1,468)		-		1		(4,623)
							-				502
							-				252
											754
	(5)		(20)		(18)		(86)		(1)		(130)
	-		-		-		-		-		-
											513
	63		73				1,809		(123)		1,849
	(83)		(170)		(31)		(1,184)		(121)		(1,589)
			(266)				(2)		(147)		(426)
	763		141		156		383		(59)		1,384
	(115)		(39)		(21)		(32)		(45)		(252)
	648		102		135		351		(104)		1,132
	38		-		-		1		-		39
	28		23		-		-		-		51
\$	582	\$	79	\$	135	\$	350	\$	(104)	\$	1,042
	\$	\$ 830  Asia  \$ 509 11 520 2,424 (1,257) (1,196) (2,453)  41 264 305 (5) - 271 63 (83) (83) (8) 763 (115) 648 38 28	358 (2,434) (350) (52) (402) 685 (92) (66) (6) 1,092 (149) 943 49 64 \$ 830 \$  Asia  \$ 509 \$ 11 520 2,424 (1,257) (1,196) (2,453) 41 264 305 (5) - 271 63 (83) (8) 763 (115) 648 38 28	358 202 (2,434) (881) (350) 69 (52) - (402) 69 - (28) - (28) 685 433 (92) 85 (66) (172) (6) (190) 1,092 526 (149) (115) 943 411  49 - 64 21  \$ 830 \$ 390  Asia Canada  \$ 509 \$ 283 11 60 520 343 2,424 685 (1,257) (632) (1,196) (71) (2,453) (703)  41 200 264 (1) 305 199 (5) (20) 271 161 63 73 (83) (170) (8) (266) 763 141 (115) (39) 648 102	358 202 (2,434) (881) (350) 69 (52) - (402) 69 - (28) 685 433 (92) 85 (66) (172) (6) (190) 1,092 526 (149) (115) 943 411  49 - 64 21  \$ 830 \$ 390 \$  Asia Canada  \$ 509 \$ 283 \$ 11 60 520 343 2,424 685  (1,257) (632) (1,196) (71) (2,453) (703)  41 200 264 (1) 305 199 (5) (20) 271 161 63 73 (83) (170) (8) (266) 763 141 (115) (39) 648 102	358   202   92   (2,434)   (881)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,861)   (1,97)   (1,97)   (1,97)   (1,72)   (1,97)   (1,9	358   202   92   (2,434)   (881)   (1,861)   (1,861)   (1,861)   (350)   69   267   (52)   - (137)   (402)   69   130   - (28)   (35)   -   -   -     (402)   (40	358	358	358	358

For the six months ended June 30, 2025		Asia		Canada		U.S.		Global WAM		Corporate and Other		Total
Insurance service result												
Life, health and property and casualty insurance	\$	1,211	\$	570	\$	141	\$	-	\$	(9)	\$	1,913
Annuities and pensions		(26)		117		45		-		-		136
Total insurance service result		1,185		687		186		-		(9)		2,049
Net investment income (loss)		4,604		2,481		2,482		(270)		445		9,742
Insurance finance income (expenses)												
Life, health and property and casualty insurance		(4,116)		(1,902)		(3,652)		-		10		(9,660)
Annuities and pensions		1,171		57		(480)		2		-		750
Total insurance finance income (expenses)		(2,945)		(1,845)		(4,132)		2		10		(8,910)
Reinsurance finance income (expenses)												
Life, health and property and casualty insurance		(444)		141		589		-		4		290
Annuities and pensions		(187)		-		218		-		-		31
Total reinsurance finance income (expenses)		(631)		141		807		-		4		321
Decrease (increase) in investment contract liabilities		1		(46)		3		(212)		3		(251)
Net segregated fund investment result		-		-		-		-		-		
Total investment result		1,029		731		(840)		(480)		462		902
Other revenue		(91)		159		58		3,877		(166)		3,837
Other expenses		(148)		(342)		(96)		(2,292)		(213)		(3,091)
Interest expenses		(13)		(404)		(8)		(2)		(310)		(737)
Net income (loss) before income taxes		1,962		831		(700)		1,103		(236)		2,960
Income tax (expenses) recoveries		(280)		(174)		167		(177)		50		(414)
Net income (loss)		1,682		657		(533)		926		(186)		2,546
Less net income (loss) attributed to:												
Non-controlling interests		116		-		-		1		(2)		115
Participating policyholders		112		45		-		-		-		157
Net income (loss) attributed to shareholders and other	\$	1,454	\$	612	\$	(533)	\$	925	\$	(184)	¢	2,274
equity holders Total assets	\$	216,565	э \$	162,365	\$ \$	245,666	\$ \$	310,125	\$	42,748	\$ \$	977,469
Total assets	Ψ	210,303	Ψ	102,303	Ψ	243,000	Ψ	310,123	Ψ	42,740	Ψ	311,403
								Global		Corporate		
For the six months ended June 30, 2024		Asia		Canada		U.S.		WAM		and Other		Total
Insurance service result												
Life, health and property and casualty insurance	\$	1,073	\$	511	\$	225	\$				_	1,854
Annuities and pensions		1,070	Ψ	011	-		Ψ	-	\$	45	\$	1,004
		(6)	Ψ	116		51	Ψ	-	\$	45 -	\$	161
Total insurance service result					_		Ψ 	- -	\$		\$	
Total insurance service result  Net investment income (loss)		(6)		116		51	Ψ —	- (331)	\$	-	\$	161
		(6) 1,067		116 627		51 276	Ψ 		\$	- 45	\$	161 2,015
Net investment income (loss)		(6) 1,067		116 627		51 276	Ψ 		\$	- 45	\$	161 2,015
Net investment income (loss) Insurance finance income (expenses)		(6) 1,067 4,652		116 627 1,889		276 2,142	Ψ 		\$	45 653	\$	2,015 9,005
Net investment income (loss) Insurance finance income (expenses) Life, health and property and casualty insurance		(6) 1,067 4,652 (2,697)		116 627 1,889 (1,687)		51 276 2,142 (2,998)	Ψ 	(331)	\$	45 653 25	\$	2,015 9,005 (7,357)
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance  Annuities and pensions		(6) 1,067 4,652 (2,697) (2,324)		116 627 1,889 (1,687) 254		51 276 2,142 (2,998) 346		(331)	\$	45 653 25	\$	161 2,015 9,005 (7,357) (1,724)
Net investment income (loss) Insurance finance income (expenses) Life, health and property and casualty insurance Annuities and pensions Total insurance finance income (expenses)		(6) 1,067 4,652 (2,697) (2,324)		116 627 1,889 (1,687) 254		51 276 2,142 (2,998) 346		(331)	\$	45 653 25	\$	161 2,015 9,005 (7,357) (1,724)
Net investment income (loss) Insurance finance income (expenses) Life, health and property and casualty insurance Annuities and pensions Total insurance finance income (expenses) Reinsurance finance income (expenses)		(6) 1,067 4,652 (2,697) (2,324) (5,021)		116 627 1,889 (1,687) 254 (1,433)		51 276 2,142 (2,998) 346 (2,652)		(331)	\$	45 653 25 -	\$	161 2,015 9,005 (7,357) (1,724) (9,081)
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance		(6) 1,067 4,652 (2,697) (2,324) (5,021)		116 627 1,889 (1,687) 254 (1,433)		51 276 2,142 (2,998) 346 (2,652) 742		(331)	\$	45 653 25 - 25 (5)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850		116 627 1,889 (1,687) 254 (1,433) 195 (1)		51 276 2,142 (2,998) 346 (2,652) 742 (460)		(331)	\$	25 - 25 - 25 	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13)		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36)		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56)		(331)	\$	25 (5) (5) 3	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241)
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) -		116 627 1,889 (1,687) 254 (1,433) 195 (1)		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282		(331) (139) - (470)	\$	25 - 25 - 25 (5) - (5)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284)		(331) (139) - (470) 3,559	\$	25 (5) (5) 3 - 676 (234)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139)		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330)		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49)		(331)	\$	25 (5) (5) (5) (676 (234) (253)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047)
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14)		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537)		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7)		(331)	\$	45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850)
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses  Net income (loss) before income taxes		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14) 1,357		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537) 522		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7)		(331) (139) (470) 3,559 (2,276) (4) 809	\$	45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288) (54)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850) 2,636
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses  Net income (loss) before income taxes  Income tax (expenses) recoveries		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14) 1,357 (265)		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537) 522 (122)		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7) 2		(331) (139) (470) 3,559 (2,276) (4) 809 (93)	\$	45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288) (54) (77)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850) 2,636 (532)
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses  Net income (loss) before income taxes  Income tax (expenses) recoveries  Net income (loss)		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14) 1,357		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537) 522		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7)		(331) (139) (470) 3,559 (2,276) (4) 809	\$	45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288) (54)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850) 2,636
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses  Net income (loss) before income taxes  Income tax (expenses) recoveries  Net income (loss)  Less net income (loss) attributed to:		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14) 1,357 (265) 1,092		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537) 522 (122)		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7) 2		(331) (139) - (470) 3,559 (2,276) (4) 809 (93) 716	\$	45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288) (54) (77)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850) 2,636 (532) 2,104
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses  Net income (loss) before income taxes  Income tax (expenses) recoveries  Net income (loss)  Less net income (loss) attributed to:  Non-controlling interests		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14) 1,357 (265) 1,092		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537) 522 (122) 400		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7) 2		(331) (139) (470) 3,559 (2,276) (4) 809 (93) 716	\$	45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288) (54) (77) (131)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850) 2,636 (532) 2,104
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses  Net income (loss) before income taxes  Income tax (expenses) recoveries  Net income (loss)  Less net income (loss) attributed to:  Non-controlling interests  Participating policyholders		(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14) 1,357 (265) 1,092		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537) 522 (122)		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7) 2		(331) (139) - (470) 3,559 (2,276) (4) 809 (93) 716	\$	45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288) (54) (77)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850) 2,636 (532) 2,104
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses  Net income (loss) before income taxes Income tax (expenses) recoveries  Net income (loss)  Less net income (loss) attributed to:  Non-controlling interests Participating policyholders  Net income (loss) attributed to shareholders and other	\$	(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14) 1,357 (265) 1,092		116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537) 522 (122) 400		51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7) 2 25 27		(331) (139) (470) 3,559 (2,276) (4) 809 (93) 716		45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288) (54) (77) (131)		161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850) 2,636 (532) 2,104 94 102
Net investment income (loss)  Insurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total insurance finance income (expenses)  Reinsurance finance income (expenses)  Life, health and property and casualty insurance Annuities and pensions  Total reinsurance finance income (expenses)  Decrease (increase) in investment contract liabilities  Net segregated fund investment result  Total investment result  Other revenue  Other expenses  Interest expenses  Net income (loss) before income taxes  Income tax (expenses) recoveries  Net income (loss)  Less net income (loss) attributed to:  Non-controlling interests  Participating policyholders	\$	(6) 1,067 4,652 (2,697) (2,324) (5,021) (143) 850 707 (13) - 325 118 (139) (14) 1,357 (265) 1,092	\$ \$	116 627 1,889 (1,687) 254 (1,433) 195 (1) 194 (36) - 614 148 (330) (537) 522 (122) 400	\$ \$	51 276 2,142 (2,998) 346 (2,652) 742 (460) 282 (56) - (284) 66 (49) (7) 2	\$	(331) (139) (470) 3,559 (2,276) (4) 809 (93) 716	\$ \$ \$ \$ \$	45 653 25 - 25 (5) - (5) 3 - 676 (234) (253) (288) (54) (77) (131)	\$	161 2,015 9,005 (7,357) (1,724) (9,081) 789 389 1,178 (241) - 861 3,657 (3,047) (850) 2,636 (532) 2,104

# (b) By Geographic Location

For the three months ended June 30, 2025	Asia	Canada	U.S.	Other	Total
Insurance service result					
Life, health and property and casualty insurance	\$ 554	\$ 314	\$ 11	\$ 27	\$ 906
Annuities and pensions	18	58	24	-	100
Total insurance service result	572	372	35	27	1,006
Net investment income (loss)	3,612	1,404	1,772	8	6,796
Insurance finance income (expenses)					
Life, health and property and casualty insurance	(2,791)	(1,089)	(1,945)	-	(5,825)
Annuities and pensions	359	202	93	-	654
Total insurance finance income (expenses)	(2,432)	(887)	(1,852)	-	(5,171)
Reinsurance finance income (expenses)					
Life, health and property and casualty insurance	(350)	74	266	-	(10)
Annuities and pensions	(52)	-	(137)	-	(189)
Total reinsurance finance income (expenses)	(402)	74	129	-	(199)
Decrease (increase) in investment contract liabilities	(70)	(48)	(41)	(1)	(160)
Net segregated fund investment result	-	-	-	-	-
Total investment result	\$ 708	\$ 543	\$ 8	\$ 7	\$ 1,266
Other revenue	\$ 241	\$ 554	\$ 997	\$ 59	\$ 1,851
For the three months ended June 30, 2024	Asia	Canada	U.S.	Other	Total
Insurance service result					
Life, health and property and casualty insurance	\$ 508	\$ 286	\$ 126	\$ 19	\$ 939
Annuities and pensions	11	60	27	-	98
Total insurance service result	519	346	153	19	1,037
Net investment income (loss)	2,425	856	1,214	17	4,512
Insurance finance income (expenses)					
Life, health and property and casualty insurance	(1,257)	(628)	(1,390)	-	(3,275)
Annuities and pensions	(1,196)	(71)	(81)	-	(1,348)
Total insurance finance income (expenses)	(2,453)	(699)	(1,471)	-	(4,623)
Reinsurance finance income (expenses)					
Life, health and property and casualty insurance	41	195	266	-	502
Annuities and pensions	264	(1)	(11)	-	252
Total reinsurance finance income (expenses)	305	194	255	-	754
Decrease (increase) in investment contract liabilities	(50)	(42)	(36)	(2)	(130)
Net segregated fund investment result	-	-	-	-	-
Total investment result	\$ 227	\$ 309	\$ (38)	\$ 15	\$ 513
Other revenue	\$ 516	\$ 540	\$ 875	\$ (82)	\$ 1,849

For the six months ended June 30, 2025	Asia	Canada	U.S.	Other	Total
Insurance service result					
Life, health and property and casualty insurance	\$ 1,212	\$ 565	\$ 133	\$ 3	\$ 1,913
Annuities and pensions	(26)	117	45	-	136
Total insurance service result	1,186	682	178	3	2,049
Net investment income (loss)	4,665	2,680	2,373	24	9,742
Insurance finance income (expenses)					
Life, health and property and casualty insurance	(4,115)	(1,908)	(3,637)	-	(9,660)
Annuities and pensions	1,172	57	(479)	-	750
Total insurance finance income (expenses)	(2,943)	(1,851)	(4,116)	-	(8,910)
Reinsurance finance income (expenses)					
Life, health and property and casualty insurance	(444)	146	588	-	290
Annuities and pensions	(187)	-	218	-	31
Total reinsurance finance income (expenses)	(631)	146	806	-	321
Decrease (increase) in investment contract liabilities	(133)	(86)	(30)	(2)	(251)
Net segregated fund investment result	-	-	-	-	-
Total investment result	\$ 958	\$ 889	\$ (967)	\$ 22	\$ 902
Other revenue	\$ 558	\$ 1,147	\$ 2,000	\$ 132	\$ 3,837
For the six months ended June 30, 2024	Asia	Canada	U.S.	Other	Total
Insurance service result					
Life, health and property and casualty insurance	\$ 1,073	\$ 510	\$ 221	\$ 50	\$ 1,854
Annuities and pensions	(6)	116	51	-	161
Total insurance service result	1,067	626	272	50	2,015
Net investment income (loss)	4,681	2,243	2,063	18	9,005
Insurance finance income (expenses)					
Life, health and property and casualty insurance	(2,697)	(1,683)	(2,977)	-	(7,357)
Annuities and pensions	(2,324)	254	346	-	(1,724)
Total insurance finance income (expenses)	(5,021)	(1,429)	(2,631)	-	(9,081)
Reinsurance finance income (expenses)					
Life, health and property and casualty insurance	(143)	190	742	-	789
Annuities and pensions	850	(1)	(460)	-	389
Total reinsurance finance income (expenses)	707	189	282	-	1,178
Decrease (increase) in investment contract liabilities	(91)	(77)	(70)	(3)	(241)
Net segregated fund investment result	 	-			
Total investment result	\$ 276	\$ 926	\$ (356)	\$ 15	\$ 861
Other revenue	\$ 1,020	\$ 1,075	\$ 1,733	\$ (171)	\$ 3,657

# Note 15 Segregated Funds

The Company manages a number of segregated funds on behalf of policyholders. Policyholders are provided with the opportunity to invest in different categories of segregated funds that hold a range of underlying investments. The underlying investments consist of both individual securities and mutual funds.

Segregated funds' underlying investments may be exposed to a variety of financial and other risks. These risks are primarily mitigated by investment guidelines that are actively monitored by professional and experienced portfolio advisors. The Company is not exposed to these risks beyond the liabilities related to the guarantees associated with certain variable life and annuity products included in segregated funds. Accordingly, the Company's exposure to loss from segregated fund products is limited to the value of these guarantees.

As at June 30, 2025, these guarantees are recorded within the Company's insurance contract liabilities and amount to \$1,881 (December 31, 2024 – \$1,886), of which \$626 are reinsured (December 31, 2024 – \$530). Assets supporting these guarantees, net of reinsurance, are recognized in invested assets according to their investment type. Insurance contract liabilities for account of segregated fund holders on the Consolidated Statements of Financial Position exclude these guarantees and are considered to be a non-distinct investment component of insurance contract liabilities. The denoted components in the "Risk Management and Risk Factors Update" section of the Second Quarter 2025 MD&A provide information regarding market risk sensitivities associated with variable annuity and segregated fund guarantees.

# Note 16 Information Provided in Connection with Investments in Deferred Annuity Contracts and SignatureNotes Issued or Assumed by John Hancock Life Insurance Company (U.S.A.)

The following condensed consolidated financial information, presented in accordance with IFRS, and the related disclosure have been included in these Interim Consolidated Financial Statements with respect to JHUSA in compliance with Regulation S-X and Rule 12h-5 of the United States Securities and Exchange Commission (the "Commission"). These financial statements are incorporated by reference in certain of the MFC and its subsidiaries registration statements and relate to MFC's guarantee of certain securities to be issued by its subsidiaries. For information about JHUSA, the MFC guarantees and restrictions on the ability of MFC to obtain funds from its subsidiaries by dividend or loan, refer to note 23 to the Company's 2024 Annual Consolidated Financial Statements.

#### **Condensed Consolidated Statement of Financial Position**

As at June 30, 2025	(0	MFC Guarantor)	JHUSA (Issuer)	Other subsidiaries	Consolidation adjustments	Consolidated MFC
Assets		·	, ,		-	
Total invested assets	\$	152	\$ 103,011	\$ 335,414	\$ (111)	\$ 438,466
Investments in unconsolidated subsidiaries		66,474	9,090	52,971	(128,535)	-
Insurance contract assets		-	-	220	(37)	183
Reinsurance contract held assets		-	49,514	21,807	(10,086)	61,235
Other assets		32,967	11,270	71,654	(74,864)	41,027
Segregated funds net assets		-	214,577	223,350	(1,369)	436,558
Total assets	\$	99,593	\$ 387,462	\$ 705,416	\$ (215,002)	\$ 977,469
Liabilities and equity						
Insurance contract liabilities, excluding those for account of segregated fund holders	\$	-	\$ 144,015	\$ 264,588	\$ (11,116)	\$ 397,487
Reinsurance contract held liabilities		-	-	2,942	-	2,942
Investment contract liabilities		-	5,759	8,891	(579)	14,071
Other liabilities		37,883	6,540	91,526	(74,068)	61,881
Long-term debt		6,292	-	-	-	6,292
Capital instruments		6,338	-	32,847	(32,200)	6,985
Insurance contract liabilities for account of segregated fund holders		-	55,229	68,310	-	123,539
Investment contract liabilities for account of segregated fund holders		-	159,348	155,040	(1,369)	313,019
Shareholders and other equity holders' equity		49,080	16,614	79,056	(95,670)	49,080
Participating policyholders' equity		-	(43)	818	-	775
Non-controlling interests				1,398	-	1,398
Total liabilities and equity	\$	99,593	\$ 387,462	\$ 705,416	\$ (215,002)	\$ 977,469

# **Condensed Consolidated Statement of Financial Position**

A B	, ,	MFC	JHUSA	Other	Consolidation	Consolidated
As at December 31, 2024	((	Guarantor)	(Issuer)	subsidiaries	adjustments	MFC
Assets	_					
Total invested assets	\$	126	\$ 112,444	\$ 330,044	\$ (117)	\$ 442,497
Investments in unconsolidated subsidiaries		65,350	9,393	21,510	(96,253)	-
Insurance contract assets		-	-	177	(75)	102
Reinsurance contract held assets		-	46,811	22,440	(10,236)	59,015
Other assets		548	11,182	34,660	(5,174)	41,216
Segregated funds net assets		-	218,909	218,681	(1,602)	435,988
Total assets	\$	66,024	\$ 398,739	\$ 627,512	\$ (113,457)	\$ 978,818
Liabilities and equity						
Insurance contract liabilities, excluding those for account of						
segregated fund holders	\$	-	\$ 148,828	\$ 258,007	\$ (10,434)	\$ 396,401
Reinsurance contract held liabilities		-	-	2,669	-	2,669
Investment contract liabilities		-	5,260	8,854	(616)	13,498
Other liabilities		1,539	8,432	58,333	(5,163)	63,141
Long-term debt		6,629	-	-	-	6,629
Capital instruments		6,884	-	648	-	7,532
Insurance contract liabilities for account of segregated fund holders		-	58,137	68,408	-	126,545
Investment contract liabilities for account of segregated fund holders		-	160,772	150,273	(1,602)	309,443
Shareholders and other equity holders' equity		50,972	17,357	78,285	(95,642)	50,972
Participating policyholders' equity		-	(47)	614	-	567
Non-controlling interests		-	-	1,421	-	1,421
Total liabilities and equity	\$	66,024	\$ 398,739	\$ 627,512	\$ (113,457)	\$ 978,818

# **Condensed Consolidated Statement of Income**

For the three months ended June 30, 2025	(G	MFC uarantor)	JHUSA (Issuer)	su	Other bsidiaries	solidation justments	Con	solidated MFC
Insurance service result		,				,		
Insurance revenue	\$	-	\$ 2,870	\$	4,469	\$ (349)	\$	6,990
Insurance service expenses		-	(2,756)		(3,347)	338		(5,765)
Net expenses from reinsurance contracts held		-	(94)		(149)	24		(219)
Total insurance service result		-	20		973	13		1,006
Investment result								
Net investment income (loss)		260	1,628		5,352	(444)		6,796
Insurance / reinsurance finance income (expenses)		-	(1,475)		(3,904)	9		(5,370)
Other investment result		-	(33)		(103)	(24)		(160)
Total investment result		260	120		1,345	(459)		1,266
Other revenue		2	271		1,695	(117)		1,851
Other expenses		(5)	(295)		(1,267)	63		(1,504)
Interest expenses		(131)	(4)		(723)	500		(358)
Net income (loss) before income taxes		126	112		2,023	-		2,261
Income tax (expenses) recoveries		(16)	18		(340)	-		(338)
Net income (loss) after income taxes		110	130		1,683	-		1,923
Equity in net income (loss) of unconsolidated subsidiaries		1,679	265		395	(2,339)		-
Net income (loss)	\$	1,789	\$ 395	\$	2,078	\$ (2,339)	\$	1,923
Net income (loss) attributed to:								
Non-controlling interests	\$	-	\$ -	\$	49	\$ -	\$	49
Participating policyholders		-	-		78	7		85
Shareholders and other equity holders		1,789	 395		1,951	 (2,346)		1,789
	\$	1,789	\$ 395	\$	2,078	\$ (2,339)	\$	1,923

		MFC		JHUSA		Other	Con	solidation	Con	solidated
For the three months ended June 30, 2024	(Gı	uarantor)		(Issuer)	su	bsidiaries	ad	ustments		MFC
Insurance service result	_		_		_				_	
Insurance revenue	\$	-	\$	2,696	\$	4,213	\$	(394)	\$	6,515
Insurance service expenses		-		(2,507)		(3,162)		397		(5,272)
Net expenses from reinsurance contracts held		-		(96)		(123)		13		(206)
Total insurance service result		-		93		928		16		1,037
Investment result										
Net investment income (loss)		183		1,033		3,580		(284)		4,512
Insurance / reinsurance finance income (expenses)		-		(889)		(2,971)		(9)		(3,869)
Other investment result		-		1		(105)		(26)		(130)
Total investment result		183		145		504		(319)		513
Other revenue		(4)		202		1,761		(110)		1,849
Other expenses		(13)		(311)		(1,331)		66		(1,589)
Interest expenses		(125)		(8)		(640)		347		(426)
Net income (loss) before income taxes		41		121		1,222		-		1,384
Income tax (expenses) recoveries		8		4		(264)		-		(252)
Net income (loss) after income taxes		49		125		958		-		1,132
Equity in net income (loss) of unconsolidated subsidiaries		993		229		354		(1,576)		-
Net income (loss)	\$	1,042	\$	354	\$	1,312	\$	(1,576)	\$	1,132
Net income (loss) attributed to:						-		,		
Non-controlling interests	\$	_	\$	_	\$	39	\$	_	\$	39
Participating policyholders	·	_	·	(2)	·	51	·	2	·	51
Shareholders and other equity holders		1,042		356		1,222		(1,578)		1,042
	\$	1,042	\$	354	\$	1,312	\$	(1,576)	\$	1,132
		.,	т.		<u> </u>	.,	<u> </u>	(1,212)	т.	1,102
		MFC		JHUSA		Other	Con	solidation	Con	solidated
For the six months ended June 30, 2025	(Gı	uarantor)		(Issuer)	su	bsidiaries	ad	ustments		MFC
Insurance service result										
Insurance revenue	\$	-	\$	5,800	\$	8,959	\$	(707)	\$	14,052
Insurance service expenses		-		(5,382)		(6,733)		642		(11,473)
Net expenses from reinsurance contracts held		-		(289)		(304)		63		(530)
Total insurance service result		-		129		1,922		(2)		2,049
Investment result										
Net investment income (loss)		264		1,968		7,863		(353)		9,742
Insurance / reinsurance finance income (expenses)		-		(3,096)		(5,494)		1		(8,589)
Other investment result		-		36		(230)		(57)		(251)
Total investment result		264		(1,092)		2,139		(409)		902
Other revenue		3		529		3,539		(234)		3,837
Other expenses		(13)		(594)		(2,623)		139		(3,091)
Interest expenses		(265)		(32)		(946)		506		(737)
Net income (loss) before income taxes						4,031		-		2,960
Income tax (expenses) recoveries		(11)		(1,000)						(414)
		(11) 29		(1,060) 292				_		(+1+)
		29		292		(735)		-		
Net income (loss) after income taxes		29 18		292 (768)		(735) 3,296		(2.502)		2,546
Net income (loss) after income taxes Equity in net income (loss) of unconsolidated subsidiaries	\$	29 18 2,256	\$	292 (768) 507	\$	(735) 3,296 (261)	\$	(2,502)	\$	2,546
Net income (loss) after income taxes Equity in net income (loss) of unconsolidated subsidiaries Net income (loss)	\$	29 18	\$	292 (768)	\$	(735) 3,296	\$	(2,502) (2,502)	\$	
Net income (loss) after income taxes Equity in net income (loss) of unconsolidated subsidiaries  Net income (loss)  Net income (loss) attributed to:		29 18 2,256		292 (768) 507		(735) 3,296 (261) 3,035				2,546
Net income (loss) after income taxes  Equity in net income (loss) of unconsolidated subsidiaries  Net income (loss)  Net income (loss) attributed to:  Non-controlling interests	\$	29 18 2,256	<b>\$</b>	292 (768) 507 (261)	\$	(735) 3,296 (261) 3,035	\$	(2,502)	\$	2,546 2,546 115
Net income (loss) after income taxes Equity in net income (loss) of unconsolidated subsidiaries  Net income (loss)  Net income (loss) attributed to:  Non-controlling interests  Participating policyholders		29 18 2,256 2,274		292 (768) 507 (261)		(735) 3,296 (261) 3,035 115 150		(2,502) - 9		2,546 2,546 115 157
Net income (loss) after income taxes  Equity in net income (loss) of unconsolidated subsidiaries  Net income (loss)  Net income (loss) attributed to:  Non-controlling interests		29 18 2,256		292 (768) 507 (261)		(735) 3,296 (261) 3,035		(2,502)		2,546 2,546 115

For the six months ended June 30, 2024	(G	MFC (uarantor)		JHUSA (Issuer)	ÇI.	Other obsidiaries		solidation justments	Cor	nsolidated MFC
Insurance service result		darantor)		(133401)	- 30	ibolalarico	au,	justinonts		1011 0
Insurance revenue	\$	_	\$	5,410	\$	8,362	\$	(760)	\$	13,012
Insurance service expenses		_	·	(5,011)		(6,305)	·	772	·	(10,544)
Net expenses from reinsurance contracts held		_		(193)		(273)		13		(453)
Total insurance service result		-		206		1,784		25		2,015
Investment result										
Net investment income (loss)		188		1,887		7,093		(163)		9,005
Insurance / reinsurance finance income (expenses)		-		(1,776)		(6,127)		-		(7,903)
Other investment result		-		(24)		(166)		(51)		(241)
Total investment result		188		87		800		(214)		861
Other revenue		(7)		404		3,497		(237)		3,657
Other expenses		(25)		(586)		(2,574)		138		(3,047)
Interest expenses		(240)		(4)		(894)		288		(850)
Net income (loss) before income taxes		(84)		107		2,613		-		2,636
Income tax (expenses) recoveries		50		47		(629)		-		(532)
Net income (loss) after income taxes		(34)		154		1,984		-		2,104
Equity in net income (loss) of unconsolidated subsidiaries		1,942		276		430		(2,648)		-
Net income (loss)	\$	1,908	\$	430	\$	2,414	\$	(2,648)	\$	2,104
Net income (loss) attributed to:										
Non-controlling interests	\$	-	\$	-	\$	94	\$	-	\$	94
Participating policyholders		-		(2)		102		2		102
Shareholders and other equity holders		1,908		432		2,218		(2,650)		1,908
	\$	1,908	\$	430	\$	2,414	\$	(2,648)	\$	2,104

# **Consolidated Statement of Cash Flows**

5 11 11 11 11 22 2225	(0	MFC		JHUSA	Oth			olidation	Con	solidated
For the six months ended June 30, 2025	(Gua	rantor)		(Issuer)	subsidiari	es	adji	ustments		MFC
Operating activities	•	0.074	•	(004)	<b>.</b>		•	(0.500)	•	0.546
Net income (loss)	\$	2,274	\$	(261)	\$ 3,03	00	\$	(2,502)	Þ	2,546
Adjustments:		(2.256)		(E07)	26	31		2,502		
Equity in net income of unconsolidated subsidiaries Increase (decrease) in insurance contract net liabilities		(2,256)		(507) 243	8,47			2,302		8,720
Increase (decrease) in investment contract liabilities		_		56	,	95		_		251
(Increase) decrease in reinsurance contract assets, excluding reinsurance		-		30	13	,,		-		231
transactions		-		(2)	(7:	36)		-		(738)
Amortization of (premium) discount on invested assets		-		-	(17	76)		-		(176)
CSM amortization		-		(243)	(1,00	09)		_		(1,252)
Other amortization		6		73	33	34		-		413
Net realized and unrealized (gains) losses and impairment on assets		(7)		1,410	(2,93	32)		-		(1,529)
Deferred income tax expenses (recoveries)		(29)		(26)	(3	37)		-		(92)
Gain on reinsurance transaction (pre-tax)		-		(9)		-		-		(9)
Cash provided by (used in) operating activities before undernoted items		(12)		734	7,4	12		-		8,134
Dividends from unconsolidated subsidiaries		-		214	(68	39)		475		-
Changes in policy related and operating receivables and payables		(324)		(831)	6,98	34		-		5,829
Cash provided by (used in) operating activities		(336)		117	13,70	7		475		13,963
Investing activities										
Purchases and mortgage advances		-		(7,715)	(59,04	<b>1</b> 1)		-		(66,756)
Disposals and repayments		-		6,626	47,27	76		-		53,902
Changes in investment broker net receivables and payables		-		8	39	93		-		401
Investment in common shares of subsidiaries		(500)		-		-		500		-
Notes receivable from parent		-		-	(36,38	39)		36,389		-
Notes receivable from subsidiaries	(	32,233)		-		-		32,233		-
Cash provided by (used in) investing activities	(	32,733)		(1,081)	(47,70	31)		69,122		(12,453)
Financing activities										
Change in repurchase agreements and securities sold but not yet purchased		-		-	(5	57)		-		(557)
Issue of capital instruments, net		497		-		-		-		497
Redemption of capital instruments		(1,000)		-		-		-		(1,000)
Secured borrowing from securitization transactions		-		-	1,04	<b>47</b>		-		1,047
Changes in deposits from Bank clients, net		-		-	37	73		-		373
Lease payments		-		(1)	(!	55)		-		(56)
Shareholders' dividends and other equity distributions		(1,658)		-		-		-		(1,658)
Common shares repurchased		(1,160)		-		-		-		(1,160)
Common shares issued, net		35		-	50	00		(500)		35
Contributions from (distributions to) non-controlling interests, net		-		-		(1)		-		(1)
Dividends paid to parent		-		689		14)		(475)		-
Notes payable to parent		-		-	32,23	33		(32,233)		-
Notes payable to subsidiaries		36,389		-		-		(36,389)		-
Cash provided by (used in) financing activities		33,103		688	33,32	26		(69,597)		(2,480)
Cash and short-term securities										
Increase (decrease) during the period		34		(276)	-	28)		-		(970)
Effect of foreign exchange rate changes on cash and short-term securities		(8)		(62)	-	14) 		-		(814)
Balance, beginning of period		126		5,041	19,77			-		24,942
Balance, end of period		152		4,703	18,30	)3		-		23,158
Cash and short-term securities										
Beginning of period		400		5 400	00.00					05 700
Gross cash and short-term securities		126		5,436	20,22			-		25,789
Net payments in transit, included in other liabilities		400		(395)		52)		•		(847)
Net cash and short-term securities, beginning of period		126		5,041	19,77	, D		-		24,942
End of period		450		4 702	40.0	10				22 772
Gross cash and short-term securities		152		4,703	18,9			-		23,773
Net payments in transit, included in other liabilities	¢	450	¢	4 702		15)	¢	-	¢	(615)
Net cash and short-term securities, end of period	\$	152	\$	4,703	\$ 18,30	/3	\$	-	\$	23,158
Supplemental disclosures on cash flow information: Interest received	\$	274	\$	2,093	\$ 5,20	10	\$	(507)	¢	6,979
Interest received  Interest paid	φ	274	Ψ	2,093 94	\$ 5,20 1,04		Ψ	(597) (597)	Ψ	815
Income taxes paid (refund)		84		2	•	+0 38		(391)		524
moomo taxoo paid (rotalid)		U-4			4,			-		J24

# **Consolidated Statement of Cash Flows**

For the six months ended June 30, 2024	(G	MFC uarantor)		JHUSA (Issuer)	SI	Other ubsidiaries		olidation stments	Cor	nsolidated MFC
Operating activities										
Net income (loss)	\$	1,908	\$	430	\$	2,414	\$	(2,648)	\$	2,104
Adjustments:										
Equity in net income of unconsolidated subsidiaries		(1,942)		(276)		(430)		2,648		-
Increase (decrease) in insurance contract net liabilities		-		209		2,993		-		3,202
Increase (decrease) in investment contract liabilities		-		23		218		-		241
(Increase) decrease in reinsurance contract assets, excluding reinsurance				(405)		(420)				(504)
transactions		-		(125)		(439)		-		(564)
Amortization of (premium) discount on invested assets		-		22		(164)		-		(142)
CSM amortization Other amortization		-		(209)		(958)		-		(1,167)
		5		73		224		-		302
Net realized and unrealized (gains) losses and impairment on assets		(10)		735		585		-		1,310
Deferred income tax expenses (recoveries)		(50)		55		61		-		66
Net loss on reinsurance transaction (pre-tax)		- (00)		33		38				71
Cash provided by (used in) operating activities before undernoted items		(89)		970		4,542		(400)		5,423
Dividends from unconsolidated subsidiaries		(404)		189		4 000		(189)		- 0.400
Changes in policy related and operating receivables and payables		(131)		2,294		4,263		(400)		6,426
Cash provided by (used in) operating activities		(220)		3,453		8,805		(189)		11,849
Investing activities				(0.000)		(57,000)				(07.000)
Purchases and mortgage advances		-		(9,920)		(57,088)		-		(67,008)
Disposals and repayments		-		7,094		49,915		-		57,009
Changes in investment broker net receivables and payables		-		75		189		-		264
Net cash increase (decrease) from sale (purchase) of subsidiaries		(4.007)		-		(298)		4 007		(298)
Investment in common shares of subsidiaries		(1,607)		- (4)		-		1,607		-
Capital contribution to unconsolidated subsidiaries		-		(1)		(05.070)		1		-
Notes receivable from parent		(00.475)		-		(35,076)		35,076		-
Notes receivable from subsidiaries		(32,475)		(0.750)		(40.050)		32,475		(40,000)
Cash provided by (used in) investing activities		(34,082)		(2,752)		(42,358)		69,159		(10,033)
Financing activities										
Change in repurchase agreements and securities sold but not yet purchased		4 500		-		233		-		233
Issue of capital instruments, net		1,596		(000)		-		-		1,596
Redemption of capital instruments		-		(609)		-		-		(609)
Secured borrowing from securitization transactions		-		-		516		-		516
Changes in deposits from Bank clients, net		-		- (4)		113		-		113
Lease payments		(4.504)		(1)		(60)		-		(61)
Shareholders' dividends and other equity distributions		(1,594)		-		-		-		(1,594)
Common shares repurchased		(855) 82		-		- 1,607		(1,607)		(855) 82
Common shares issued, net		02		-				(1,607)		
Contributions from (distributions to) non-controlling interests, net  Dividends paid to parent		-		-		(1) (189)		189		(1)
•		-		-		(109)				-
Capital contributions by parent		-		-		32,475	,	(1)		-
Notes payable to parent  Notes payable to subsidiaries		35,076		-		52,475		(32,475) (35,076)		-
Cash provided by (used in) financing activities		34,305		(610)		34,695		(68,970)		(580)
Cash and short-term securities		34,303		(010)		04,000		(00,370)		(300)
Increase (decrease) during the period		3		91		1,142		_		1,236
Effect of foreign exchange rate changes on cash and short-term securities		2		151		1,142		-		341
Balance, beginning of period		86		4,004		15,794		_		19,884
Balance, end of period		91		4,246		17,124				21,461
Cash and short-term securities				7,270		17,12-				21,401
Beginning of period										
Gross cash and short-term securities		86		4,329		15,923		_		20,338
Net payments in transit, included in other liabilities		-		(325)		(129)		_		(454)
Net cash and short-term securities, beginning of period		86		4,004		15,794				19,884
End of period		00		7,007		10,104				10,004
Gross cash and short-term securities		91		4,583		17,424		_		22,098
Net payments in transit, included in other liabilities		-		(337)		(300)		-		(637)
Net cash and short-term securities, end of period	\$	91	\$	4,246	\$	17,124	\$		\$	21,461
Supplemental disclosures on cash flow information:	Ψ	91	Ψ	7,270	Ψ	11,127	Ψ		Ψ	21,701
Interest received	\$	179	\$	1,976	\$	5,076	\$	(418)	\$	6,813
Interest paid	Ψ	217	Ψ	43	Ψ	976	4	(418)	Ψ	818
Income taxes paid (refund)		5		6		702		-		713
						. 02				. 10

#### SHAREHOLDER INFORMATION

# MANULIFE FINANCIAL CORPORATION HEAD OFFICE

200 Bloor Street East Toronto, ON Canada M4W 1E5 Telephone: 416 926-3000 Website: www.manulife.com

#### **INVESTOR RELATIONS**

Financial analysts, portfolio managers and other investors requiring financial information may contact our Investor Relations Department or access our website at www.manulife.com.

Email: investrel@manulife.com

#### SHAREHOLDER SERVICES

For information or assistance regarding your share account, including dividends, changes of address or ownership, lost certificates, to eliminate duplicate mailings or to receive shareholder material electronically, please contact our Transfer Agents in Canada, the United States, Hong Kong or the Philippines. If you live outside one of these countries, please contact our Canadian Transfer Agent.

# TRANSFER AGENTS Canada

TSX Trust Company 301 - 100 Adelaide St. West Toronto, ON Canada M5H 4H1 Toll Free: 1 800 783-9495 Collect: 416 682-3864

Email: manulifeinquiries@tmx.com Website: www.tsxtrust.com/manulife TSX Trust Company offices are also located in Toronto, Vancouver and Calgary.

#### **United States**

Equiniti Trust Company, LLC P.O. Box 27756 Newark, NJ 07101 United States Toll Free: 1 800 249-7702

Collect: 416 682-3864

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Website: www.rcbc.com/stocktransfer

#### **AUDITORS**

Ernst & Young LLP Chartered Professional Accountants Licensed Public Accountants Toronto, Canada

The following Manulife documents are available online at www.manulife.com

- Annual Report and Proxy Circular
- Notice of Annual Meeting
- Shareholders Reports
- · Public Accountability Statement
- Sustainability Report

# Rating

Financial strength is a key factor in generating new business, maintaining and expanding distribution relations and providing a base for expansion, acquisitions and growth. As at June 30, 2025, Manulife had total capital of C\$78.0 billion, including C\$49.1 billion of total shareholders' and other equity holders' equity. The Manufacturers Life Insurance Company's financial strength ratings are among the strongest in the insurance industry. Rating agencies include AM Best Company ("AM Best"), DBRS Limited and affiliated entities ("Morningstar DBRS"), Fitch Ratings Inc. ("Fitch"), Moody's Investors Service Inc. ("Moody's"), and S&P Global Ratings ("S&P").

## As at August 6, 2025

Rating Agency	MLI Rating	Rank
S&P	AA-	(4 <sup>th</sup> of 21 ratings)
Moody's	A1	(5 <sup>th</sup> of 21 ratings)
Fitch	AA	(3 <sup>rd</sup> of 21 ratings)
Morningstar DBRS	AA	(3 <sup>rd</sup> of 22 ratings)
AM Best	A+ (Superior)	(2 <sup>nd</sup> of 13 ratings)

# **Common Stock Trading Data**

The following values are the high, low and close prices, including the average daily trading volume for Manulife Financial Corporation's common stock on the Canadian exchanges, the U.S. exchanges, The Stock Exchange of Hong Kong and the Philippine Stock Exchange for the second quarter. The common stock symbol is **MFC** on all exchanges except Hong Kong where it is **945**.

As at June 30, 2025, there were 1,703 million common shares outstanding.

	Canada	U.S.	Hong Kong	Philippines
April 1 –				Philippine
June 30, 2025	Canadian \$	United States \$	Hong Kong \$	Pesos
High	\$46.35	\$32.44	\$253.20	P 1,880
Low	\$38.18	\$26.93	\$204.20	P 1,506
Close	\$43.54	\$31.96	\$251.00	P 1,652
Average Daily Volume (000)	11,688	2,476	14	0.2

#### Consent to receive documents electronically

Electronic documents available from Manulife.

Manulife is pleased to offer Electronic Documents. Access the information when you want, no more waiting for the mail.

The Manulife documents available electronically are:

- · Annual Report and Proxy Circular
- Notice of Annual Meeting
- · Shareholder Reports

These documents will be available to you on our website www.manulife.com at the same time as they are mailed to other shareholders. Documents relating to the annual meeting, including annual reports, will be available on the website at least until the next version is available.

We will notify you when documents will be available on the website and confirm the instructions for accessing the documents at the same time. In the event that the documents are not available on our website, paper copies will be mailed to you.

This information is also available for viewing or downloading under quarterly reports from the Investor Relations section of our website at www.manulife.com

To receive documents electronically when they are available through Manulife's electronic delivery service, complete this form and return it as indicated.  I have read and understand the statement on the reverse and consent to receive electronically the Manulife documents listed in the manner described. I acknowledge that I have the computer requirements to access the documents that are made available on Manulife's website. I understand that I am not required to consent to electronic delivery and that I may revoke my consent at any time.  Please Print:  Shareholder Name  Contact Phone Number  Shareholder Email Address  Shareholder Signature  The information provided is confidential and will not be	Detach Here			
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problem with your email address. Shareholder Signature	•	Shareholder Email Address		
Shareholder Signature				
		Shareholder Signature		
		Date		



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