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My name is Don Levy. I am a senior advisor and a portfolio manager here at Manulife Wealth. I have been an advisor here for over 32 years and thoroughly enjoyed my time. And as long as my health prevails, I plan to do this for a long time. There are so many stories that I can share. Many of my clients have been with me for over 30 years, and I have watched them grow.

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I've watched their families grow up and watched their wealth grow over time, and it's been such an honor. I look at it that this is not a job for me. To me, it is part of a mission, making a difference, having an impact. I would say one of the main benefits is the depth and breadth of services that I can offer to my clients, whether it be financial planning, investment management, addressing their risk management needs, helping them with employee benefits.

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There are so many different options that we're able to draw upon to address the varying and vast needs of our clients. So I wanted a firm that would allow me that sense of independence, and that's what I found. In the initial firm, I took the time to find out a little bit about Manulife. I realized that they too had a culture of independence.

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And so I thought, this is great. Now we've got the strength of a big firm and the independence. That's a dynamic duo, and that's what attracted me to Manulife. The number one thing is that freedom of being able to look at what is the best thing for our clients and be able to make that decision.

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At the end of the day, I need to be able to say I did what I honestly believe was best for my client and Manulife. That's a great thing. The two words that I often mention when I'm speaking to prospective advisors exploring Manulife are strength and independence.