

**For immediate release
July 23, 2018**

Ariel Magtoto appointed Manulife Philippines COO

Makati City – Manulife Philippines has announced the appointment of Ariel Magtoto as its new Chief Operating Officer (COO) effective July 23, 2018.

In his new role, Magtoto will provide strategic operational leadership to Manulife Philippines. His scope includes customer service, branch operations, new business, underwriting, customer and policy administration, business quality, corporate services, and information systems.

“I’m excited to be back in Manila to work with Manulife’s dynamic team in further strengthening its customer-centric efforts,” Magtoto said. “I’m passionate about leveraging technology to improve operational efficiencies so we can better serve our customers.”



Magtoto has had over 20 years of experience in the insurance and banking industries. Prior to joining Manulife, he helped transform a multinational insurance firm’s Thai operations into an efficient and award-winning service company.

“Backed by years of experience and expertise in the fields of technology, customer experience, and process improvement, Ariel will help take Manulife Philippines’ transformation initiatives to even greater heights,” Ryan Charland, President and CEO of Manulife Philippines, said.

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About Manulife Philippines

The Manufacturers Life Insurance Company opened its doors for business in the Philippines in 1907. Since then, Manulife's Philippine Branch and later The Manufacturers Life Insurance Co. (Phils.), Inc. (Manulife Philippines) has grown to become one of the leading life insurance companies in the country. Manulife Philippines is a wholly-owned domestic subsidiary of Manulife Financial Corporation, among the world's largest life insurance companies by market capitalization. Learn more about Manulife Philippines by visiting their website www.manulife.com.ph and following them on Facebook (www.facebook.com/ManulifePH), Twitter (@ManulifePH), and Instagram (@manulifeph).

About Manulife

Manulife Financial Corporation is a leading international financial services group that helps people make their decisions easier and lives better. We operate primarily as John Hancock in the United States and Manulife elsewhere. We provide financial advice, insurance, as well as wealth and asset management solutions for individuals, groups and institutions. At the end of 2017, we had about 35,000 employees, 73,000 agents, and thousands of distribution partners, serving more than 26 million customers. As of March 31, 2018, we had over \$1.1 trillion (US\$850 billion) in assets under management and administration, and in the previous 12 months we made \$26.9 billion in payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong.

Media Contacts:

Melissa Henson
Manulife Philippines
(+632) 884-5484
melissa_henson@manulife.com

Dessa Virtusio
Virtusio PR International, Inc.
(+632) 631-9479
dessa@virtusio.com