

Peso Wealth Optimizer Fund 2031

An investment fund option for variable life insurance products of **The Manufacturers Life Insurance Co., (Phils), Inc.**

Investment Objective

The Fund seeks to maximize long-term capital growth while managing the risk of capital erosion as the target date approaches through a dynamic rebalancing of exposure to diversified portfolios of peso-denominated fixed income securities and securities listed on the Philippine Stock Exchange and/or pooled funds that invest in these securities and other liquid fixed income instruments.

Fund Information

| | | | |
|--------------------------------------|---|---|------------------------------------|
| Inception Date June 2016 | Fund Size PHP 198.74 million | Fund Currency Philippine peso | Dealing/Valuation Daily |
| Price (NAV/unit) PHP 0.873 | Management Fee 2.25% per annum (of which 0.18% will go to the Investment advisor, Manulife Investment Management (HK) Limited.) | | Bloomberg Ticker MPPHWFN |

Performance Return (December 31, 2022)

| Peso Wealth Optimizer Fund 2031 (net of management fee) | 1 Month | YTD | 1 Year | 3 Years | 5 Years | Since Inception |
|--|---------|--------|--------|---------|---------|-----------------|
| Absolute | -2.78% | -5.11% | -5.11% | -13.99% | -21.70% | -12.70% |
| Annualized | n.a. | n.a. | -5.11% | -4.90% | -4.78% | -2.05% |

Past performance is not an indication of future results. Information about the portfolio's holdings, asset allocation, or country diversification is historical and is not an indication of future portfolio composition, which will vary.

Why Peso Wealth Optimizer Funds?

Investing through a target date approach simplifies asset allocation for an average investor. The asset mix changes over time, becoming more conservative as the investor's financial milestone draws closer.

The change in asset allocation over time is called the **glide path** which Manulife designed specifically for these funds.



The glide path's objectives include:

- To maximize wealth accumulation prior to target date
- To minimize risk as the target date approaches
- To make wealth last long enough to support any financial needs beyond the chosen target date

Top Five Holdings

| Bond Pool | | Short-Term Bond Pool | |
|---------------|--------|-------------------------------------|--------|
| FXTN 03/04/27 | 14.74% | Manulife Stable Income Fund Class I | 35.75% |
| FXTN 08/12/25 | 13.27% | FXTN 08/12/25 | 7.93% |
| FXTN 04/08/26 | 7.47% | FXTN 03/09/24 | 7.67% |
| FXTN 09/09/25 | 7.37% | FXTN 03/12/24 | 3.99% |
| FXTN 02/14/26 | 6.14% | FXTN 09/09/25 | 3.63% |

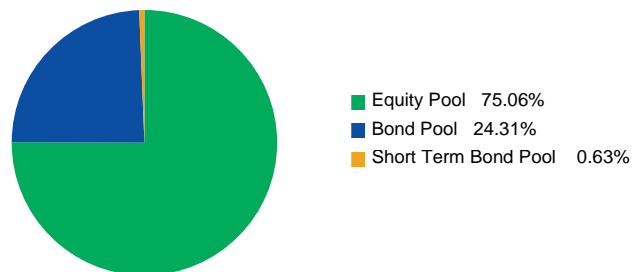
Equity Pool

| | |
|-------------------------------------|--------|
| SM INVESTMENTS CORPORATION | 12.58% |
| SM PRIME HOLDINGS INC | 10.13% |
| Manulife Equity Wealth Fund Class I | 9.26% |
| BANK OF THE PHILIPPINE ISLANDS | 7.18% |
| BDO UNIBANK INC | 6.93% |

Notes:
FXTN - Fixed Treasury Notes or Peso-denominated debts of the Philippine Government
RTB - Retail Treasury Bonds of the Philippine Government

Portfolio Breakdown

Asset Allocation (at Market Value)



As per the fund's Investment Policy Statement, initial subscriptions are invested in fixed 91.82% Equities, 8.08% Long term bonds, 0.1% Short term bonds. The investments of these pools consist of the following:

-Peso Bond Pool: Peso-denominated bonds of the Republic of the Philippines and term deposits.

-Short Term Bond Pool: Peso-denominated bonds of the Republic of the Philippines with a term of up to three years and term deposits.

Peso Wealth Optimizer Fund 2031

Market Review

The Philippine Stock Equity index (PSEi) declined by 3% from the prior month to end the year at 6,733. The decline in December was driven mostly by profit taking following a 15% in the prior two months. For 2022, PSEi lost 5.9%. The Philippine peso for 2022 was weaker by 9%, mostly due to the strong US Dollar coupled with our widening trade deficit.

December inflation was persistently high at 8.1% year on year, from November's 8% print. According to the Bangko Sentral ng Pilipinas (BSP), there is a likelihood that we'll see inflation peak already in December. In addition, BSP raised policy rates by another 50bps in December, following the move of the US Federal Reserve. The BSP raised rates by a cumulative 350 bps for 2022. With easing pressure on inflation, the BSP indicated that we could see a slowdown in rate hikes in 2023. This reduced the pressure on currency, bringing it to the P55 level to the US\$. Recall it was trading closer to P59 to the dollar back in October.

2022 continued to be a very challenging for the local fixed income market as inflation averaged 5.8% for the year. In the fourth quarter, inflation hovered around 8%, breaching the recent high of 6.9% in 2018. Both the Russia-Ukraine war and zero-COVID policy in China brought about significant broad based supply shock implications, leading to a massive increase in food and commodity prices. Crude oil prices surged above US\$100/barrel around mid-year, before moderating to around US\$80/barrel towards the yearend. These supply shocks, exacerbated by a weak currency, translated to second-round effects, including wage and transport fare hikes, which further fanned domestic inflation.

The short-end of the yield curve bore the brunt of the sell-off as initial hesitation from both the Federal Reserve (Fed) and the Bangko Sentral ng Pilipinas (BSP) to tighten monetary policy necessitated more aggressive rate hikes during the year. The Fed and the BSP raised policy rates by 425bps and 350bps, respectively, during the year. Two Retail Treasury Bond (RTB) issuance amounting to almost PhP900bio also flooded the market with massive additional supply, which proved to be difficult to digest given the weak market sentiment.

Outlook

We have a positive view on Philippine Equities as attractive valuations and strong corporate earnings would provide tailwinds to market. Currently, the Philippine Equity Index is trading at around 13.5x forward price to earnings, a slight discount to historical average of around 15x. The Philippines is a consumption driven economy and would be more defensive amidst slowing global trends. It helps that the macroeconomic picture is improving with inflation likely to peak in the near term in the Philippines, reducing the pressure on further rate hikes.

We expect economic growth to remain robust. The government estimates 2023 economic growth to fall within the range of 6-7%. Barring an escalation in the Russia-Ukraine war, we expect inflation to start moderating in the second quarter. While it may be too early to conclude that domestic inflation has peaked, the BSP's latest statement that it is nearing the end of its tightening cycle is reasonable as it takes a while for the economy to fully respond to monetary policy actions.

Furthermore, emerging recession risks in the U.S. urged the market to pare back Fed rate hike expectations. With the BSP closely following the Fed's actions, this also translates to smaller hikes from the BSP. As more attention shift to U.S. recession risks, the resulting decline in U.S. interest rates may also encourage foreign flows to domestic assets as investors search for yield.

Against this backdrop, we expect the macroeconomic environment to be more supportive for the local bond market than last year. Nevertheless, we will continue to monitor negative effects from supply and inflation risks.

The investment fund option for The Manufacturers Life Insurance Company's variable life insurance product is managed by Manulife Investment Management and Trust Corporation.

The Fund mentioned in this document is specific to variable life insurance contracts and is not considered a mutual fund. Yields depend on interest and foreign exchange rate levels, both of which may fluctuate. Other factors that affect yield include changes in the credit standing of the issuers and changes in the value of the stocks and dividends received. Further, investments of the Fund may provide that their values be determined based on prices or yields of other securities, instruments or foreign currencies, and such provisions may result in negative fluctuations in the value of these investments and, in turn, the Fund's yields. Thus, the performance of the separate account(s) is not guaranteed and the value of the policy could be less than the capital invested. THE VARIABLE LIFE POLICYHOLDER SHALL BEAR ALL INVESTMENT RISKS. Past performance of the Fund is not necessarily indicative of future performance. Yields are not guaranteed.

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