

Peso Wealth Optimizer Fund 2031

An investment fund option for variable life insurance products of **The Manufacturers Life Insurance Co., (Phils), Inc.**

Investment Objective

The Fund seeks to maximize long-term capital growth while managing the risk of capital erosion as the target date approaches through a dynamic rebalancing of exposure to diversified portfolios of peso-denominated fixed income securities and securities listed on the Philippine Stock Exchange and/or pooled funds that invest in these securities and other liquid fixed income instruments.

Fund Information

Inception Date June 2016	Fund Size PHP 204.98 million	Fund Currency Philippine peso	Dealing/Valuation Daily
Price (NAV/unit) PHP 0.882	Management Fee 2.25% per annum (of which 0.18% will go to the Investment advisor, Manulife Investment Management (HK) Limited.)		Bloomberg Ticker MPPHWFN

Performance Return (March 31, 2023)

Peso Wealth Optimizer Fund 2031 (net of management fee)	1 Month	YTD	1 Year	3 Years	5 Years	Since Inception
Absolute	1.03%	1.03%	-5.77%	17.60%	-14.95%	-11.80%
Annualized	n.a.	n.a.	-5.77%	5.55%	-3.19%	-1.82%

Past performance is not an indication of future results. Information about the portfolio's holdings, asset allocation, or country diversification is historical and is not an indication of future portfolio composition, which will vary.

Why Peso Wealth Optimizer Funds?

Investing through a target date approach simplifies asset allocation for an average investor. The asset mix changes over time, becoming more conservative as the investor's financial milestone draws closer.

The change in asset allocation over time is called the **glide path** which Manulife designed specifically for these funds.



The glide path's objectives include:

- To maximize wealth accumulation prior to target date
- To minimize risk as the target date approaches
- To make wealth last long enough to support any financial needs beyond the chosen target date

Top Five Holdings

Bond Pool		Short-Term Bond Pool	
FXTN 03/04/27	14.42%	Manulife Stable Income Fund Class I	35.72%
FXTN 08/12/25	12.78%	FXTN 08/12/25	8.62%
FXTN 04/08/26	7.42%	FXTN 09/09/25	7.93%
FXTN 09/09/25	7.27%	FXTN 04/08/26	6.24%
Manulife Income Builder Fund Class I	5.81%	FXTN 02/14/26	4.02%

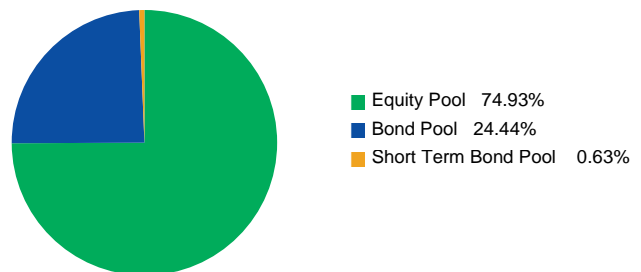
Equity Pool

SM INVESTMENTS CORPORATION	12.99%
SM PRIME HOLDINGS INC	9.42%
Manulife Equity Wealth Fund Class I	9.18%
BDO UNIBANK INC	8.22%
BANK OF THE PHILIPPINE ISLANDS	7.42%

Notes:
FXTN - Fixed Treasury Notes or Peso-denominated debts of the Philippine Government
RTB - Retail Treasury Bonds of the Philippine Government

Portfolio Breakdown

Asset Allocation (at Market Value)



As per the fund's Investment Policy Statement, initial subscriptions are invested in fixed 91.82% Equities, 8.08% Long term bonds, 0.1% Short term bonds. The investments of these pools consist of the following:

-Peso Bond Pool: Peso-denominated bonds of the Republic of the Philippines and term deposits.

-Short Term Bond Pool: Peso-denominated bonds of the Republic of the Philippines with a term of up to three years and term deposits.

Peso Wealth Optimizer Fund 2031

Market Review

The Philippine Stock Equity index (PSEi) was flat in the month of March, closing at 6,499 level. Note that from the recent peak in January, the market is already down by around 7% due to concerns over the macroeconomic environment such as persistently high inflation in January and February. As a result, there were concerns that the Bangko Sentral ng Pilipinas could further hike interest rates that would slow down the economy.

The improvement in the macroeconomic environment appears to be delayed given that January and February inflation remains persistently high at 8.7% and 8.6% from prior years respectively. In response, the BSP has hiked policy rates by a cumulative 75bps in February and March. On the positive side, we are seeing improvement in the inflation picture given that March inflation decelerated to 7.6%, opening up the possibility for a pause in hiking interest rates.

Corporates have started to report earnings of fourth quarter 2022 in February and March. The banking sector reported strong fourth quarter earnings driven by loan growth, net interest margin expansion and lower non performing loans. The property sector on the other hand reported strong earnings driven by the recovery in the shopping mall segment. Meanwhile the telecommunication sector reported weaker than expected results given the deceleration in broadband subscriber growth coupled with high operating costs. Overall, majority of corporates reported strong earnings and well above and within consensus expectations.

Investors seem to be more willing to add duration in March as demand shifted from short-dated bonds to those with intermediate and longer tenors. While recent U.S. bank trouble headlines have urged central banks to sound more cautious in further tightening monetary policy, the Bangko Sentral ng Pilipinas (BSP) still delivered a 25bps hike last month. BSP noted that future monetary actions will be highly dependent on the trend of inflation, which has been showing signs of easing. March inflation slowed to 7.6%, down from February's 8.6% print. Nevertheless, we are not yet out of the woods as core inflation continued to rise.

Outlook

We have a positive view in Philippine Equities given that the weakness of the market has likely priced in the macroeconomic headwinds such as high inflation and rising interest rates. Currently, PSEi is only trading at around 12x forward PER, a discount from historical average of around 15-16x. Meanwhile consumer demand appears to remain resilient as early indicated by fourth quarter 2022 earnings results from the banks, consumer and property sectors. Generally the corporate earnings for 4Q22 earnings reported in March have been upbeat, providing confidence that consumer spending will remain strong in the near future despite the high inflation.

We continue to expect lower yields later in the year as inflation moderates through 2H, especially with the market already pricing in a rate cut in the U.S. in 4Q, which would bode well for domestic bond markets. However, we will continue to be opportunistic in adding duration exposure due to heightened volatility amid the constantly changing market sentiment and macroeconomic landscape.

The investment fund option for The Manufacturers Life Insurance Company's variable life insurance product is managed by Manulife Investment Management and Trust Corporation.

The Fund mentioned in this document is specific to variable life insurance contracts and is not considered a mutual fund. Yields depend on interest and foreign exchange rate levels, both of which may fluctuate. Other factors that affect yield include changes in the credit standing of the issuers and changes in the value of the stocks and dividends received. Further, investments of the Fund may provide that their values be determined based on prices or yields of other securities, instruments or foreign currencies, and such provisions may result in negative fluctuations in the value of these investments and, in turn, the Fund's yields. Thus, the performance of the separate account(s) is not guaranteed and the value of the policy could be less than the capital invested. THE VARIABLE LIFE POLICYHOLDER SHALL BEAR ALL INVESTMENT RISKS. Past performance of the Fund is not necessarily indicative of future performance. Yields are not guaranteed.

The information and/or analysis contained in this material have been compiled or arrived at from sources believed to be reliable but The Manufacturers Life Insurance Co. (Phils.), Inc. ("Manulife Philippines") does not make any representation as to their accuracy, correctness, usefulness or completeness and does not accept liability for any loss arising from the use hereof or the information and/or analysis contained herein. Information about the portfolio's holdings, asset allocation, or country diversification is historical and is not an indication of future portfolio composition, which will vary. Neither Manulife Philippines or its affiliates, nor any of their directors, officers or employees shall assume any liability or responsibility for any direct or indirect loss or damage or any other consequence of any person acting or not acting in reliance on the information contained herein.

The information in this material may contain projections or other forward-looking statements regarding future events, targets, management discipline or other expectations, and is only as current as of the date indicated. There is no assurance that such events will occur, and may be significantly different than that shown here. The information in this material including statements concerning financial market trends, are based on current market conditions, which will fluctuate and may be superseded by subsequent market events or for other reasons. This material was prepared solely for informational purposes and does not constitute a recommendation, professional advice, an offer, solicitation or an invitation by or on behalf of Manulife Philippines to any person to buy or sell any security. This material should not be viewed as a current or past recommendation or a solicitation of an offer to buy or sell any investment products or to adopt any investment strategy. Nothing in this material constitutes investment, legal, accounting or tax advice, or a representation that any investment or strategy is suitable or appropriate to your individual circumstances, or otherwise constitutes a personal recommendation to you. Past performance is not an indication of future results.

Manulife and the block design are registered service marks and trademarks of The Manufacturers Life Insurance Company and used by it and its affiliates including Manulife Financial Corporation.