

Peso Wealth Optimizer Fund 2031

An investment fund option for the variable life insurance products of **The Manufacturers Life Insurance Co., (Phils), Inc.**

Investment Objective

The Fund seeks to maximize long-term capital growth while managing the risk of capital erosion as the target date approaches through a dynamic rebalancing of exposure to diversified portfolios of peso-denominated fixed income securities and securities listed on the Philippine Stock Exchange and/or pooled funds that invest in these securities and other liquid fixed income instruments.

Fund Information

Inception Date June 2016	Fund Size PHP 131.51 million	Fund Currency Philippine peso	Dealing/Valuation Daily
Price (NAV/unit) PHP 0.950	Management Fee 2.25% per annum (of which 0.18% will go to the Investment advisor, Manulife Investment Management (HK) Limited.)		Bloomberg Ticker MPPHWFN

Performance Return (January 31, 2020)

Peso Wealth Optimizer Fund 2031 (net of management fee)	1 Month	YTD	1 Year	3 Years	5 Years	Since Inception
Absolute	-6.40%	-6.40%	-7.77%	-1.04%	n.a.	-5.00%
Annualized	n.a.	n.a.	-7.77%	-0.35%	n.a.	-1.40%

Past performance is not an indication of future results. Information about the portfolio's holdings, asset allocation, or country diversification is historical and is not an indication of future portfolio composition, which will vary.

Why Peso Wealth Optimizer Funds?

Investing through a target date approach simplifies asset allocation for an average investor. The asset mix changes over time, becoming more conservative as the investor's financial milestone draws closer.

The change in asset allocation over time is called the **glide path** which Manulife designed specifically for these funds.



The glide path's objectives include:

- To maximize wealth accumulation prior to target date
- To minimize risk as the target date approaches
- To make wealth last long enough to support any financial needs beyond the chosen target date

Top Five Holdings

Bond Pool		Short-Term Bond Pool	
FXTN 03/12/24	16.40%	Manulife Stable Income Fund Class I	32.47%
RTB 12/04/22	15.31%	FXTN 01/26/22	12.55%
Manulife Income Builder Fund Class I	5.39%	FXTN 02/11/23	11.61%
RTB 06/13/21	5.08%	RTB 06/13/21	10.95%
FXTN 04/21/23	4.48%	RTB 12/04/22	10.65%

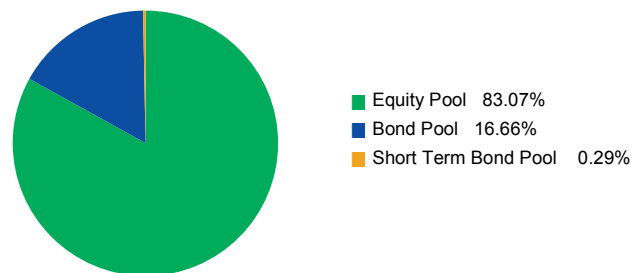
Equity Pool

SM INVESTMENTS CORPORATION	13.59%
Manulife Equity Wealth Fund Class I	12.11%
SM PRIME HOLDINGS INC	9.53%
AYALA LAND INC	8.46%
BDO UNIBANK INC	7.86%

Notes:
FXTN - Fixed Treasury Notes or Peso-denominated debts of the Philippine Government
RTB - Retail Treasury Bonds of the Philippine Government

Portfolio Breakdown

Asset Allocation (at Market Value)



As per the fund's Investment Policy Statement, initial subscriptions are invested in fixed 91.82% Equities, 8.08% Long term bonds, 0.1% Short term bonds. The investments of these pools consist of the following:

-Peso Bond Pool: Peso-denominated bonds of the Republic of the Philippines and term deposits.

-Short Term Bond Pool: Peso-denominated bonds of the Republic of the Philippines with a term of up to three years and term deposits.

Peso Wealth Optimizer Fund 2031

Market Review

The Philippine stock market index (PSEI) dropped 7.9% to 7,201 in January. Local market performance was hampered by several factors including uncertainties on the economic impact of the Taal eruption, the government review on contracts with the private sector, and the rising number of coronavirus infections which the World Health Organization (WHO) declared a public health emergency.

The government lowered Taal alert level from 4 to 3, allowing for the resumption of business activities within the affected areas. Damage to agriculture is estimated to be around Php3bn, plus potential losses coming from the 2-week suspension of businesses in the nearby areas due to the volcanic eruption. The heavily affected CALABARZON region accounts for roughly 15% of Philippine GDP. Meanwhile, regulatory woes continued to escalate. After the review of water contracts, the government looks to review contracts in other industries as well. The government said it will be probing into some transportation and road projects, as well as land lease and power supply agreements. Lastly, the rapid spread of the Coronavirus raised fears of stalling global growth. China's GDP growth for 2020 could be trimmed by as much as 200-basis points, down closer to 4%, as economic activity in many cities halted with factories closing for extended periods in an effort to limit the spread of the virus. Locally, the tourism industry is anticipating a Php20bn loss in revenues due to the Coronavirus scare. Tourism contributed 12.7% or Php2.2tn to Philippines GDP in 2018.

December inflation shot up to 2.5% from November's 1.3%, propped up by the normalization of food and transport prices that were flat to deflationary in the previous three months. Food deflation was more or less expected in the September to November period due to it spiking in 2018 to as high as 9.7% brought about by the rice supply bottlenecks that are now long behind us. 2019 average inflation settled at 2.5%, now within the BSP's target range.

The peso bond yield curve flattened in January as the short to intermediate part of the curve trended higher and the long-ends fell on the back of various local and global factors. On the local front, the inflationary concerns following the eruption of the Taal volcano coupled with an earlier than expected Retail Treasury Bond (RTB) issuance led to a sell-off in peso bonds. On the global side, the US-Iran tensions and the coronavirus outbreak caused a risk-off sentiment for investors.

Outlook

While we continue to be generally positive of our outlook for Philippine equities in 2020, the recent developments have made us more cautious and see increasing downside risks to current estimates to both economic and corporate expectations. The increased risks in the business environment led to foreigners being heavy sellers of Philippine equities for the month of 2020, with outflows totaling to USD164mn compared to full-year 2019's USD240mn of foreign selling.

Given the rapid drop in market prices, the portfolio will look to take advantage of accumulating names with deflated valuations and keep an underweight position in companies that might expose the portfolio to unnecessary volatility, such as those that are more exposed to regulatory risks.

Following the January inflation print which surprised on the upside at 2.9% (2.7% expectations), the Bangko Sentral ng Pilipinas facilitated a "pre-emptive reduction" in policy rates by 25bps at its February 6 meeting citing the potential adverse effects of the coronavirus on the economy. As the Philippine bond market digests the record RTB issuance of PHP 310Bn, we expect local bond yields to trend lower. Against this backdrop, we favor the belly part of the curve and will opportunistically add duration to the funds under management.

The investment fund option for The Manufacturers Life Insurance Company's variable life insurance product is managed by Manulife Asset Management and Trust Corporation.

The Fund mentioned in this document is specific to variable life insurance contracts and is not considered a mutual fund. Yields depend on interest and foreign exchange rate levels, both of which may fluctuate. Other factors that affect yield include changes in the credit standing of the issuers and changes in the value of the stocks and dividends received. Further, investments of the Fund may provide that their values be determined based on prices or yields of other securities, instruments or foreign currencies, and such provisions may result in negative fluctuations in the value of these investments and, in turn, the Fund's yields. Thus, the performance of the separate account(s) is not guaranteed and the value of the policy could be less than the capital invested. THE VARIABLE LIFE POLICYHOLDER SHALL BEAR ALL INVESTMENT RISKS. Past performance of the Fund is not necessarily indicative of future performance. Yields are not guaranteed.

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